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ASIAN DEVELOPMENT BANK BUSINESS OPPORTUNITIES FAIR 2025

16-18 SEPTEMBER 2025 | ADB HEADQUARTERS, MANILA

QUALITY INNOVATION IMPACT

SOUTHEAST ASIA

Building Liveable Cities



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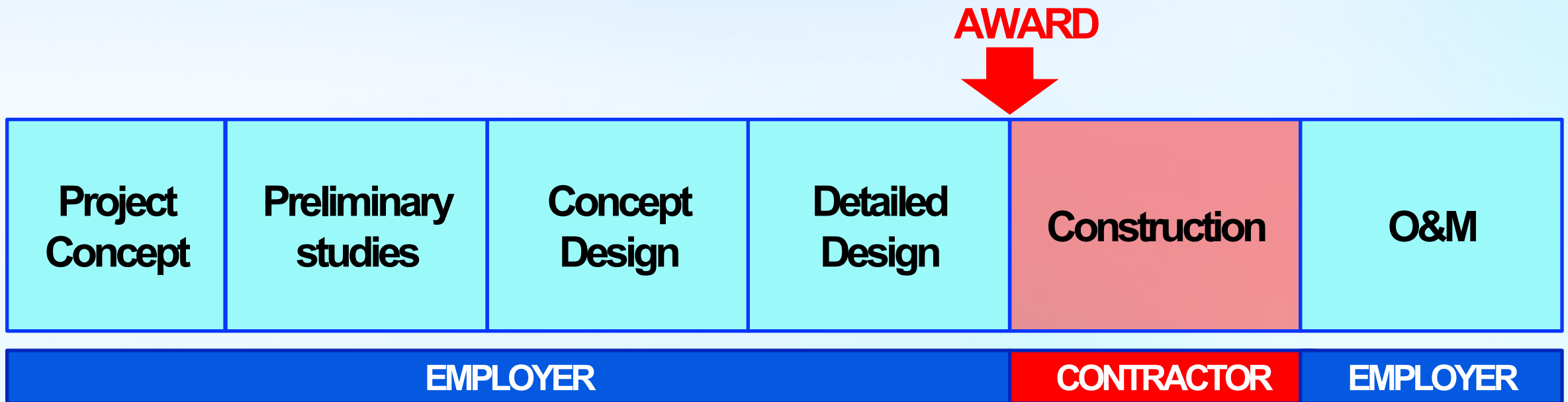


Design-Build-Operate Contracts



Project implementation phases

CONVENTIONAL APPROACH

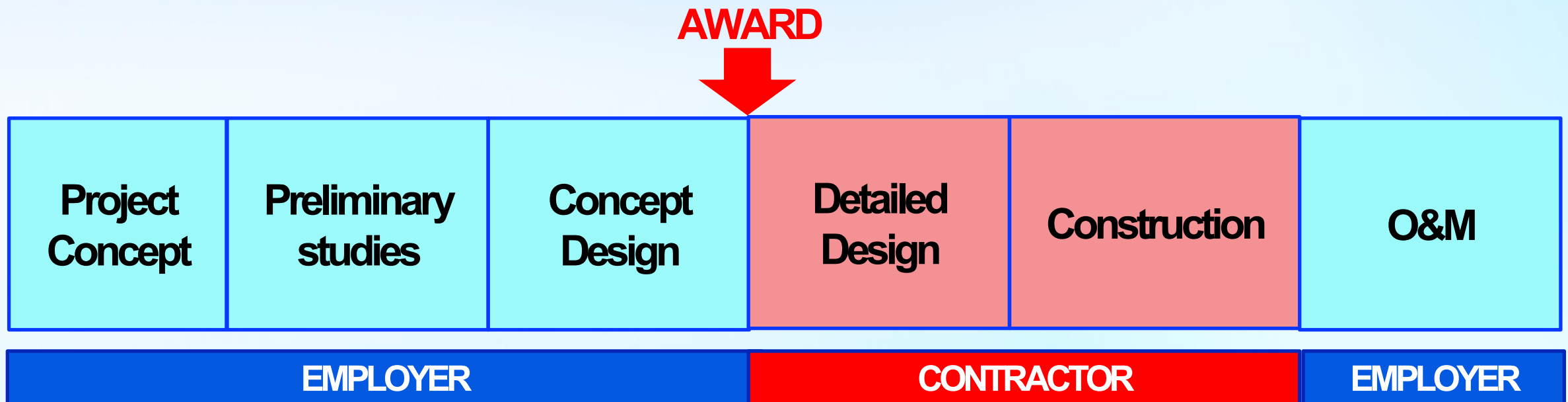


EMPLOYER'S REQUIREMENTS BASED ON INPUTS



Project implementation phases

DESIGN-BUILD APPROACH

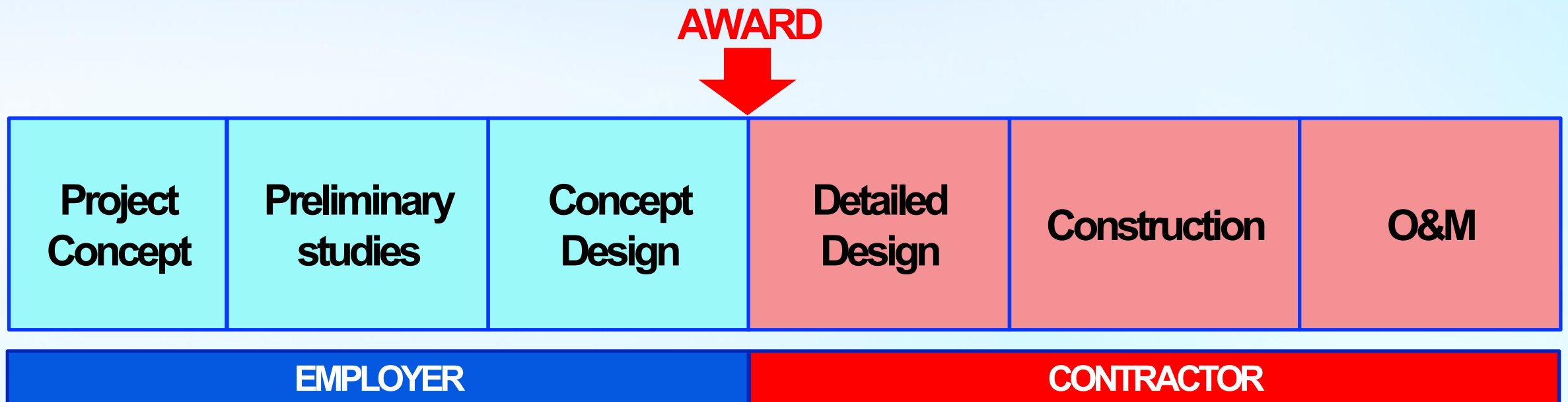


EMPLOYER'S REQUIREMENTS BASED ON OUTPUTS



Project implementation phases

DESIGN-BUILD-OPERATE APPROACH



EMPLOYER'S REQUIREMENTS BASED ON OUTPUTS

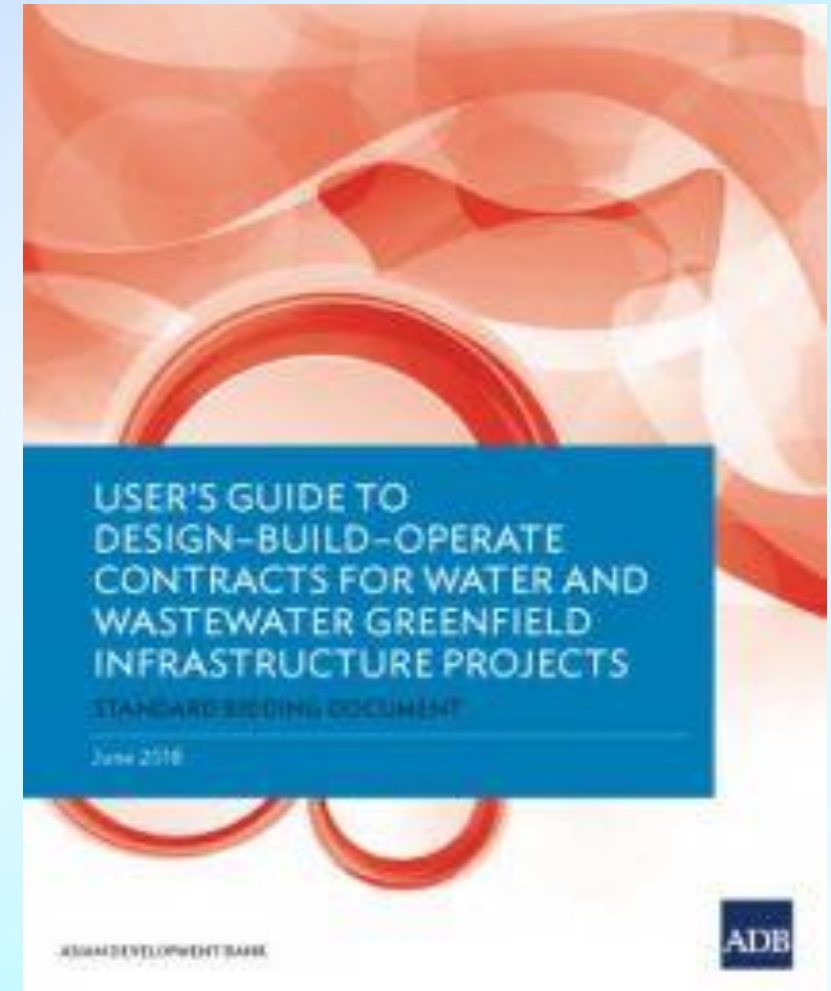


Use of the Standard Bidding Document

Standard Bidding Document and a User's Guide to DBO Contracts for Water and Wastewater Greenfield Infrastructure Projects

Currently used for several ADB financed projects:

- Myanmar – Mandalay WWTP, 5 years O&M
- Fiji – Reva WTP, 10 years O&M
- Kiribati – Tarawa Desalination, 5 years O&M
- Sri Lanka – Jaffna Desalination, 7 years O&M
- Bhutan – Thimpu WWTP, 5 years O&M
- India – Kundalia (MP) Irrigation 125,000 ha, 5 years O&M
- Maldives – Male WTE, 20 years O&M

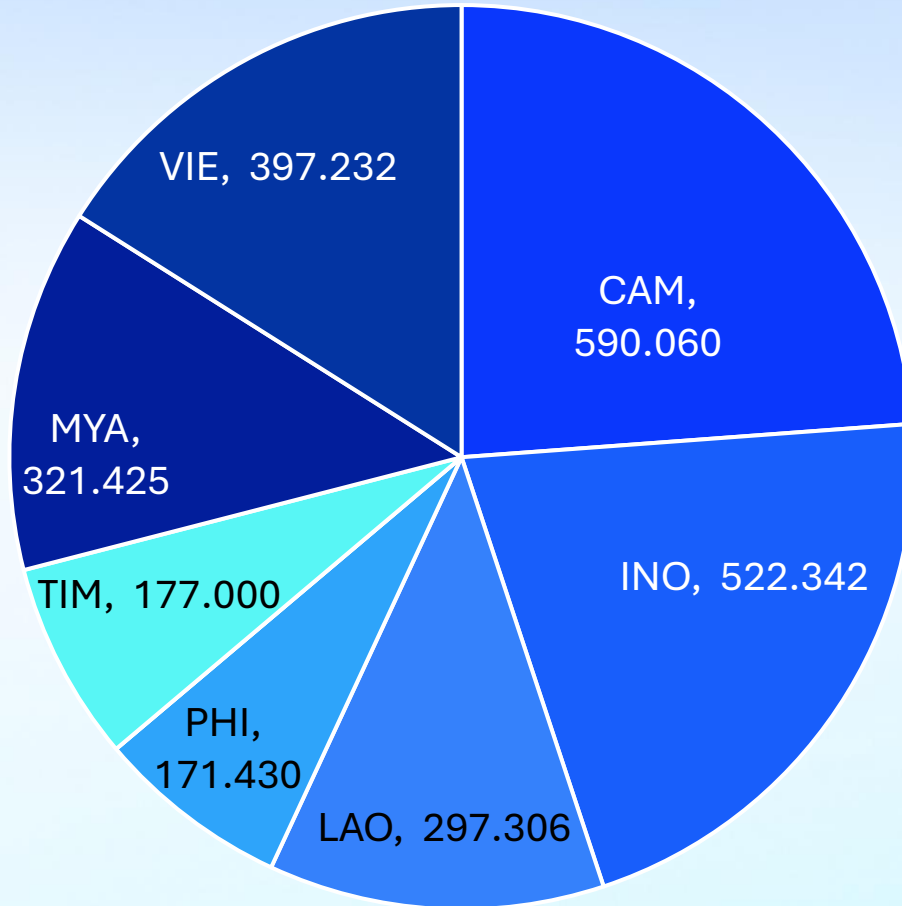


Coming: ODBO - Performance contract for brownfield projects

<https://www.adb.org/documents/design-build-operate-guide>



Active Portfolio – Southeast Asia



Figures are in US\$ million

Number/Amount of Projects: 23 projects/ \$2,197.87 million

Number/Amount of TAs: 13 TAs / \$52.35 million

**MYA: Under cooling-off period*



Business Opportunities – Southeast Asia

Country	Project	Package	Cost Est. (\$ million)	Advertisement
CAM	Livable, Resilient, and Water-Secure Cities Investment Program	MISTI-CW-01: Bulk water supply in Kampong Cham City, Kampong Siem and Prey Chor (Kampong Cham province)	95.39	Q4 2025
		MISTI-CS-01: Program Design and Implementation Assistance Consultant (Q3 2025)	8.6	Q3 2025
		MLMUPC-CS-01: Program Implementation Assistance Consultant for Regulatory and Policy Framework on Urban Planning and Land Management	1.9	Q3 2025
		MLMUPC-CS-02: Program Implementation Assistance Consultant for Development of Multiscale Spatial and Land Use Plan	3.5	Q3 2025
		MPWT-CW-06: Kratie Wastewater and Drainage System (Phase-1) including Two Years Operation and Maintenance	27.13	Q3 2025
		MPWT- CS-01: Program Design and Implementation Assistance Consultant	13.6	Q3 2025



Business Opportunities – Southeast Asia

Country	Project	Package	Cost Est. (\$ million)	Advertisement
CAM	Livable Cities Investment Project	Kampot Combined Sewerage and Drainage Network Including Two Years of Operations and Maintenance	15.0	Q4 2025
VIE	Secondary Green Cities Development Project	VY-CW11: Development of green trees in the South of Dam Vac Lake in Vinh Yen	15.5	Q1 2026
		VY-CW08: Infrastructure for University area	8.6	Q1 2026
		HG-CW08: Energy efficiency for street lighting in Ha Giang	2.0	Q1 2026
		HG-CW05: Embankment of Me stream in Ha Giang	1.5	Q1 2026
		HG-CW01: Drainage schemes system in Ha Giang	2.2	Q1 2026



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Business Opportunities – Southeast Asia

Country	Project	Package	Cost Est. (\$ million)	Advertisement
INO	Citywide Inclusive Sanitation Project	Wastewater Treatment Plant, Tanjung Karang, Sekarbela	12.22	Q4 2025
		Wastewater Treatment Plant, RPH and Matapura	25.81	Q4 2025
		Wastewater Treatment Plant, Banjardowo (Semarang)	37.33	Q4 2025
		Commercial Area Sewer Line (Central and South)	36.57	Q4 2025
		Sewerage Pipe Installation, East Semarang	16.39	Q4 2025
		Sewerage Pipe Installation, Martapura B	21.70	Q4 2025
		Sewerage Pipe Installation, Genuk A	19.35	Q4 2025
		Main Trunk Sewer Installation	35.18	Q4 2025