



ASIAN DEVELOPMENT BANK BUSINESS OPPORTUNITIES FAIR 2026

21-24 SEPTEMBER 2026 | ADB HEADQUARTERS, MANILA



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Building Livable Cities

Water and Urban Development Sector (WUD)

Southeast Asia and the Pacific Team

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VALUE FOR MONEY: DRIVING QUALITY INFRASTRUCTURE

Pacific: Strategic Priorities and Emerging Themes

ADB Pacific Urban Roadmap 2026-2030: Three Pillars



Climate resilience & preparedness

- Climate-proof services
- Disaster readiness
- Integrated resilience planning



Sustainable & expanded services

- Governance and finance
- Underserved communities
- Digital and operational performance



Inclusive & livable cities

- Ocean and environmental health
- Knowledge and capacity
- Gender-responsive delivery

**CROSS-CUTTING: DIGITAL • PRIVATE
SECTOR • GENDER • RCI**

Southeast Asia: Strategic Priorities and Emerging Themes

A

Building resilience, expanding coverage & sustainability of services and citizens

- Universal, sustainable and inclusive water and sanitation services
- Flood risk management
- Integrated urban and resilience planning
- Solid waste management
- Utilities & urban governance reform
- Institutional strengthening

B

Livable, competitive, tourism-oriented cities

- Secondary cities development
- Economic corridors and tourism destinations
- Urban Competitiveness
- Green public spaces and urban amenities
- Local economy development

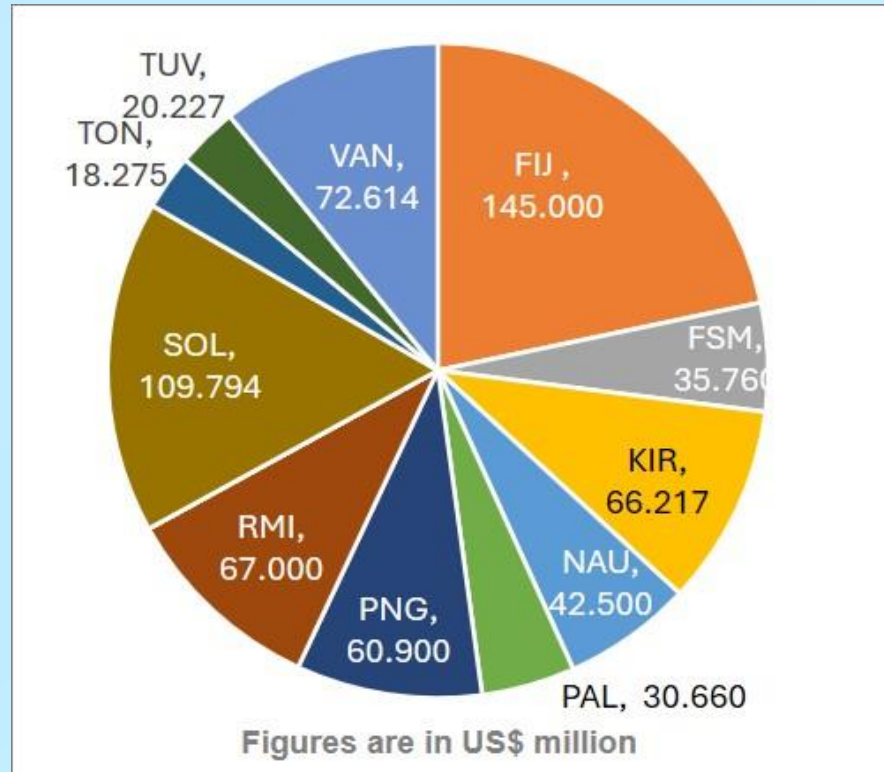
C

Deepening regional integration and private sector investments

- Cross-sectoral and cross-thematic work on air quality, heat stress, oceans, rivers and circular economy
- Digitalization capacity and gaps mapping
- Joint upstream work with PSOD and OMDP

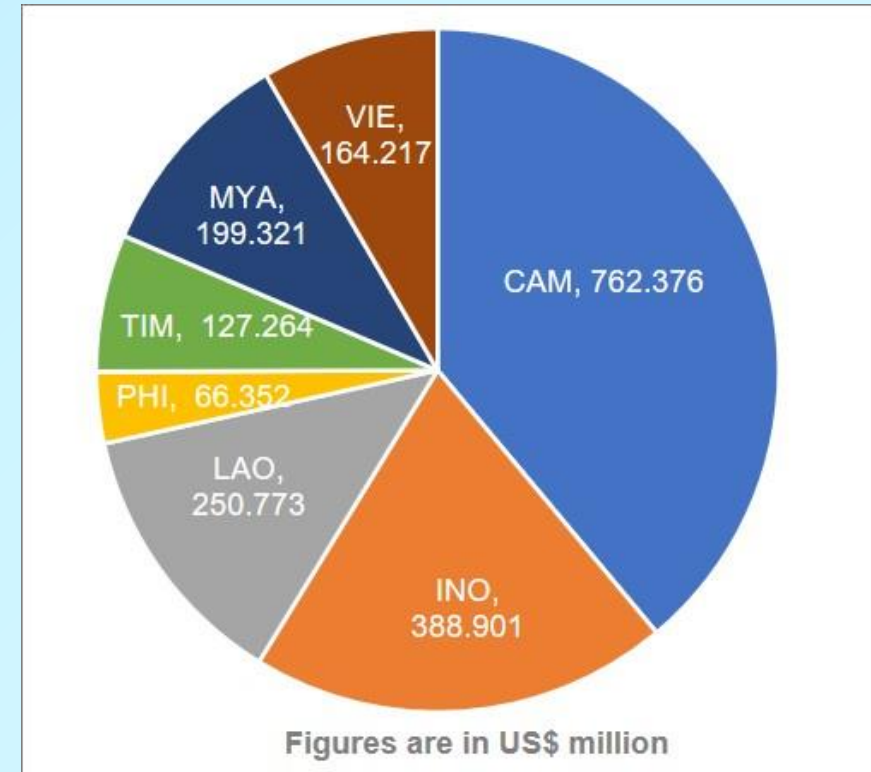
Regional Portfolio

PACIFIC



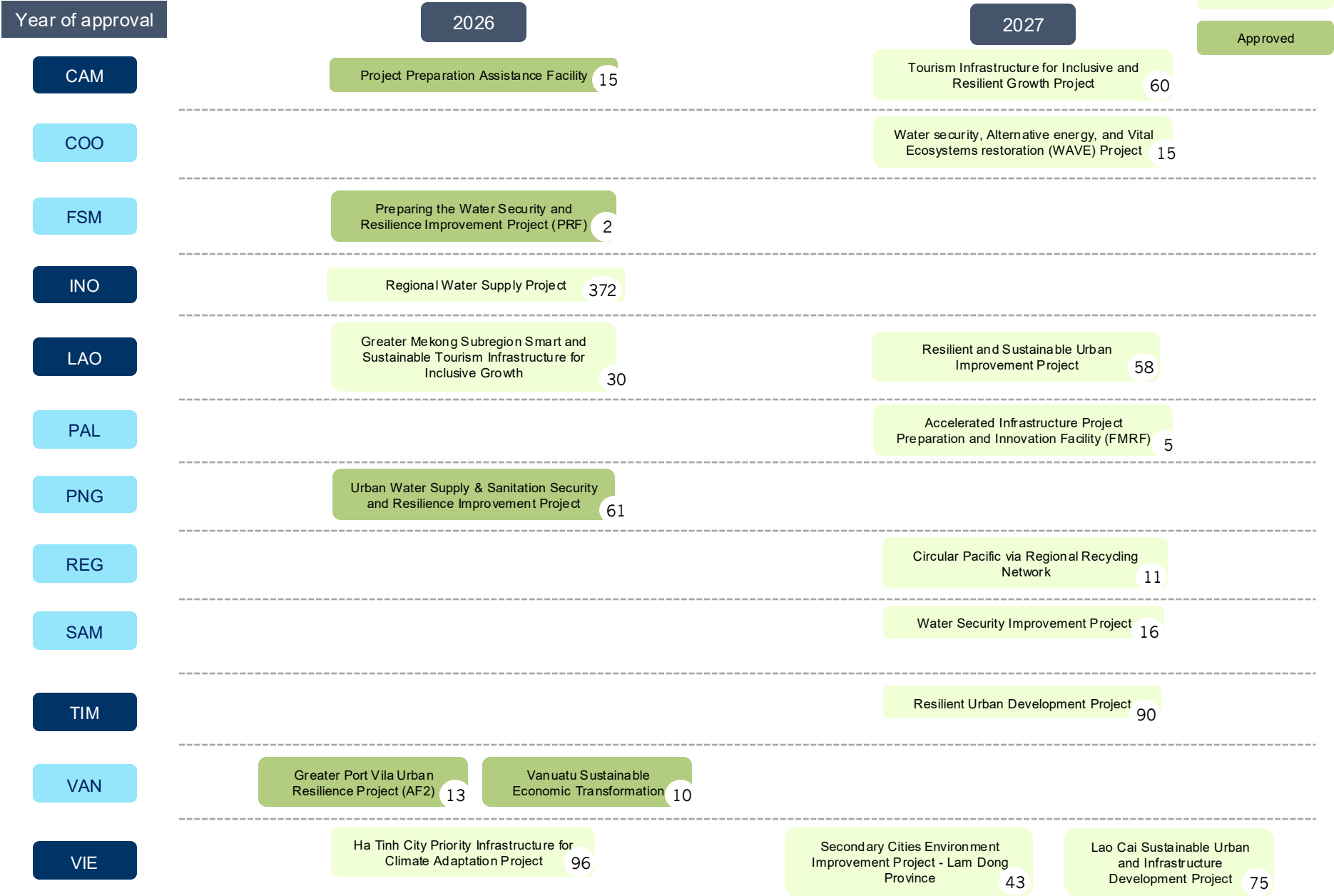
Number of approved projects: **21**
Total amount: **US\$668.95 million**

SOUTHEAST ASIA



Number of approved projects: **21**
Total amount: **US\$1,959.20 million**

Pipeline (2026-2027)



Featured Project: INO: Regional Water Supply Project

- The project will expand access to safe, resilient and sustainable water supply services in five provinces:
 - ☐ Banten
 - ☐ East Kalimantan
 - ☐ Gorontalo
 - ☐ North Sumatra
 - ☐ North Sulawesi
- Scope of the project
 - ☐ Raw water intake facilities
 - ☐ Transmission lines
 - ☐ Treatment facilities
 - ☐ Distribution lines
 - ☐ Household connections



- Total project cost: **\$620 million**
 - ☐ Civil works: 21 contracts
 - ☐ Consulting services: 6 contracts

Flagship Project: REG: Circular Pacific Regional Recycling Network Project

Strengthening Capacities for the Circular Pacific via Regional Recycling Network

A regional recycling network can combine environmental outcomes with private sector participation.

\$10.8 million ADF thematic RCI grant for approval in 2027 [concept stage].



- 1 Collect & aggregate**
Reliable feedstock across islands
- 2 Process regionally**
Scale facilities and standards
- 3 Export competitively**
Coordinated logistics and markets

**REGIONAL INTEGRATION +
PRIVATE CAPITAL**

Key Market Challenges & Contractor Collaboration

- Price escalation
- Weak capacity of executing/implementing agencies
 - Weak contract management
 - Slow procurement
 - Financial management
- Low government ownership
- Land availability/land acquisition
- Low project readiness
- Sustainability of assets and operations

Business Opportunities (Projects under Processing)

Business Opportunities

Country	Project	Package	Cost Estimate (\$ million)	Advertisement Date (Estimate)
INO	Regional Water Supply Project	Construction of the WTP Suwaan (300 lps) and supporting facilities in North Sulawesi	6.22	Q4 2027
		Construction of Distribution Lines, Off-Take, and Household Connections in Airmadidi, North Minahasa	5.32	Q4 2027
		Construction of Distribution Lines and Household Connections in Manado City and Off-Takes in North Minahasa	22.68	Q4 2027
		Construction of Distribution Lines and Household Connections in Bitung City and North Minahasa and Off-Takes in North Minahasa	16.33	Q4 2027
		Construction of Intake Building, Raw Water Pump (495 lps), and Raw Water Transmission Line, East Kalimantan	2.35	Q4 2026
		Construction of WTP Marangkayu (225 lps), Off-take, and Distribution Line in Marangkayu	11.51	Q4 2026

Note: Projects/packages/costs are indicative, pending ADB Management and Board approval, and timelines are subject to change.

Business Opportunities

Country	Project	Package	Cost Estimate (\$ million)	Advertisement Date (Estimate)
INO	Regional Water Supply Project	Construction of Distribution Line, Off-Take, Reservoirs, Household Connections in Batu-Batu and BLK	32.90	Q4 2026
		Construction of Distribution Lines, Reservoirs, and Household Connections in Telihan and Bontang Lestari	41.75	Q4 2026
		Construction of Intake Building, WTP (250 Ips), Reservoir, Transmission Line, Distribution Lines, Off-take, and Household Connections for Zone 2 in Tebing Tinggi	16.68	Q3 2027
		Construction of Transmission Line, Distribution Line, Off-take, and Household Connections for Zones 1 & 3 in Serdang Bedagai	12.17	Q4 2027
		Construction of WTP Rangkasbitung (2 x 91 Ips), Reservoir (3,500 m3), and Supporting Facilities	5.66	Q3 2027
		Construction of Distribution Lines and Household Connections in Rangkasbitung and Booster Pump Reservoir (800 m3) in Warunggunung, Lebak	22.33	Q3 2027

Note: Projects/packages/costs are indicative, pending ADB Management and Board approval, and timelines are subject to change.

Business Opportunities

Country	Project	Package	Cost Estimate (\$ million)	Advertisement Date (Estimate)
INO	Regional Water Supply Project	Construction of WTP Maja (2 x 182 lps), Reservoir (6,900 m3), and supporting facilities	12.33	Q3 2027
		Construction of Distribution Lines, Divider, and Household Connections in Maja	8.43	Q3 2027
		Construction of WTP Solear (2 x 409 lps), Reservoir (19,900 m3) and supporting facilities	15.57	Q3 2027
		Construction of Distribution Lines in Solear	26.12	Q3 2027
		Construction of Distribution Lines and Household Connections in Solear	22.85	Q3 2027
		Construction of Raw Water Pipe Tapping and Transmission Line in Gorontalo	10.02	Q3 2027
		Construction of WTP Dunggala (300 lps) and Land Clearing in Dumati	16.52	Q3 2027

Note: Projects/packages/costs are indicative, pending ADB Management and Board approval, and timelines are subject to change.

Business Opportunities

Country	Project	Package	Cost Estimate (\$ million)	Advertisement Date (Estimate)
INO	Regional Water Supply Project	Construction of Distribution Lines, Off-Take, Reservoir, Household Connections in Dumati	16.84	Q3 2027
		Construction of Distribution Lines, Off-Take, Reservoir, and Household Connections in Dunggala, Bulotadaa, and Tunggulo	19.29	Q3 2027
		Project Management Consultant (PMC)	5.95	Q3 2026
		Project Implementation and Supervision Consulting (PISC) – Banten	4.58	Q3 2026
		Project Implementation and Supervision Consulting (PISC) – North Sumatra	3.07	Q3 2026
		Project Implementation and Supervision Consulting (PISC) – East Kalimantan	5.02	Q3 2026
		Project Implementation and Supervision Consulting (PISC) – North Sulawesi	4.32	Q3 2026
		Project Implementation and Supervision Consulting (PISC) – Gorontalo	5.29	Q3 2026

Note: Projects/packages/costs are indicative, pending ADB Management and Board approval, and timelines are subject to change.

Business Opportunities

Country	Project	Package	Cost Estimate (\$ million)	Advertisement Date (Estimate)
VIE	Ha Tinh City Priority Infrastructure for Climate Adaptation Project	CW-01: Construction of drainage systems management roads and walking paths on both sides of Hao Thanh	3.21	Q4 2026
		CW-02: Construction of new water canal and associated roads from Thach Tan lake to Nhat Tan lake	16.55	Q3 2027
		CW-03: Improvement of several drainage channels in the city	9.31	Q2 2027
		CW-04: Construction of pumping stations and associated retention lakes	14.21	Q1 2027
		CW-05: Extension of Phan Boi Chau street from Van Yen to Cam Binh	24.23	Q3 2027
		CW-06: Extension of Xuan Dieu and Nguyen Trung Thien street	24.63	Q3 2026
		CS-01: Technical Assistance for improved flood management	1.50	Q4 2026

Note: Projects/packages/costs are indicative, pending ADB Management and Board approval, and timelines are subject to change.

Business Opportunities

Country	Project	Package	Cost Estimate (\$ million)	Advertisement Date (Estimate)
VIE	Lao Cai Sustainable Urban and Infrastructure Development Project	Upgrade Sa Pa – Sau Chua – Hau Thao road (mountainous road, Grade IV)	7.67	Q2 2027
		Upgrading Bac Ha urban infrastructure (4 urban road sections)	2.40	Q1 2027
		Upgrade Trinh Tuong – Y Ty road (Km0–Km15), Grades III–V	14.45	Q2 2027
		Upgrade Trinh Tuong – Y Ty road (Km15–Km31.325), Grades III–V	15.72	Q2 2027
		Upgrade PR155 Sa Pa – Ban Xeo (Km0–Km17, Grade IV)	9.64	Q2 2027
		Upgrade PR155 Sa Pa – Ban Xeo (Km17–Km26.296, Grade IV)	5.27	Q2 2027
		Upgrade PR152 Xuan Giao (Bao Thang) – Ban Ho (Sa Pa), Grades III–V	11.61	Q2 2027

Note: Projects/packages/costs are indicative, pending ADB Management and Board approval, and timelines are subject to change.

Business Opportunities

Country	Project	Package	Cost Estimate (\$ million)	Advertisement Date (Estimate)
VIE	Lao Cai Province Sustainable Urban and Infrastructure Development Project	Upgrade PR153 Bac Ngam – Bac Ha (Km0–Km10.18), incl. new Chay River bridge	11.06	Q2 2027
		Upgrade PR153 Bac Ngam – Bac Ha (Km10.18–Km19.68), Grades III–IV	10.31	Q2 2027
		Construction of six community cultural and tourism houses	1.51	Q2 2027
		Technical assistance and livelihood improvement	1.50	Q2 2027
LAO	Greater Mekong Subregion Smart and Sustainable Tourism Infrastructure for Inclusive Growth Project	SSTIIGP-CS01: Infrastructure Design and Construction Supervision Consultant	2.01	Q4 2026
		SSSTIIGP-W04: Meuang Feuang Tourist Service Centre Development	0.50	Q4 2027

Note: Projects/packages/costs are indicative, pending ADB Management and Board approval, and timelines are subject to change.

Business Opportunities

Country	Project	Package	Cost Estimate (\$ million)	Advertisement Date (Estimate)
COO	Water Security, Alternative Energy, and Vital Ecosystems Restoration Project	Lagoon Outlets and Large Culverts	4.45	Q4 2026
		Streams Improvements	1.85	Q4 2027
		Pa Enua Water Security Works	2.69	Q4 2026
		Project Implementation Assistance Consultant	3.88	Q4 2026

Note: Projects/packages/costs are indicative, pending ADB Management and Board approval, and timelines are subject to change.

Business Opportunities (Ongoing/Approved Projects)

Business Opportunities

Country	Project	Package	Cost Est. (\$ million)	Advertisement Date
CAM	<u>Livable, Resilient, and Water-Secure Cities Investment Program (Tranche 1)</u>	MPWT-CW-01: Improvement of WWTP in Kampong Chhnang and Pursat	3.35	Q1 2027
		MPWT-CW-02: Improvement of landfill in Kampong Chhnang, Pursat and Serei Saophaon	7.70	Q1 2027
		MPWT-G-01: Solar PV panels for wastewater treatment plants, landfills and public toilets in Kampong Chhnang, Pursat, Battambang, Serei Saophaon, Stung Saen, Kampot, Kep and Stung Treng	2.42	Q2 2027
		MPWT-G-02: Plant equipment for operation and maintenance services for wastewater treatment plant in Kampong Chhnang, Pursat, Battambang, Serei Saophaon, Stung Saen, Kampong Cham, Stung Treng, Kep, Kampot	4.26	Q2 2027
		MPWT-G-03: Plant equipment for landfill and waste segregation at source in Kampong Chhnang, Pursat, Serei Saophaon, Battambang, Stung Saen, Kampong Cham, Kratie and Stung Treng	9.61	Q1 2027
		MPWT-NCS-02: 2-year operations and maintenance service contract for solid waste management infrastructure	3.12	Q1 2027

Note: Costs are indicative and timelines are subject to change.

Business Opportunities

Country	Project	Package	Cost Est. (\$ million)	Advertisement Date
LAO	Urban Environment Improvement Investment Project (Loan 4425/Grant 0930)	UEIIP-CW1 – Landfill Site Improvements	8.40	Q4 2026
		UEIIP-CW3a - Rehabilitate Urban Roads Mgt Improvements	4.10	Q4 2026
		UEIIP-CW2a - Sanitation Non-residential Improvements	1.50	Q1 2027
		UEIIP-CW2b - Sanitation Residential Improvements	1.54	Q1 2027
		UEIIP-CW3b - Village Roads and Public Amenities Improvements	5.24	Q1 2027
		UEIIP-CW4 - Relocating Electrical and Telecom Cables Underground	2.54	Q2 2027

Note: Costs are indicative and timelines are subject to change.

Business Opportunities

Country	Project	Package	Cost Estimate (\$ million)	Advertisement Date (Estimate)
RMI	<u>Integrated Urban Services and Resilience Improvement Project</u> (Grant 0960)	Pipeline relining and associated works	10.00	Q4 2027
		Rehabilitate Rairok landfill site including additional covered storage	3.00	Q4 2026
		Reverse Osmosis desalination plants	5.45	Q4 2026
VAN	<u>Luganville Resilient Urban Water Supply and Sanitation Project</u> (Loan 4490/ Grant 0966)	Septage Treatment Facility Improvement Works	2.40	Q4 2026
		Construction of Public Toilets and School Sanitation Facilities	3.43	Q2 2027
		Construction of Multi-purpose Hazard Resilient Shelters	9.35	Q3 2027

Note: Costs are indicative and timelines are subject to change.

Business Opportunities

Country	Project	Package	Cost Estimate (\$ million)	Advertisement Date (Estimate)
PNG	<u>Urban Water Supply and Sanitation Security and Resilience Improvement Project</u> (Loans 4755/ 4756)	Vanimo water supply system	13.50	Q2 2027
		Port Moresby sanitation and desludging of Waigini waste ponds	4.70	Q2 2027
		Upgrade, automation and other critical instrumentation for NRW and digitalization in the supply, treatment, supply and distribution network of existing systems in Port Moresby	3.90	Q2 2027

Note: Costs are indicative and timelines are subject to change.