

The views expressed in this presentation are the views of the author/s and do not necessarily reflect the views or policies of the Asian Development Bank, or its Board of Governors, or the governments they represent. ADB does not guarantee the accuracy of the data included in this presentation and accepts no responsibility for any consequence of their use. The countries listed in this presentation do not imply any view on ADB's part as to sovereignty or independent status or necessarily conform to ADB's terminology.



ASIAN DEVELOPMENT BANK BUSINESS OPPORTUNITIES FAIR 2026

21-24 SEPTEMBER 2026 | ADB HEADQUARTERS, MANILA

VALUE FOR MONEY: DRIVING QUALITY INFRASTRUCTURE

CENTRAL AND WEST ASIA | EAST ASIA

**Diverse needs.
Better delivery.**

**Financial management experiences, good practices, and
opportunities for partnership**

Akmal Nartayev | Financial Management Division



Experiences and practices

Qualifications

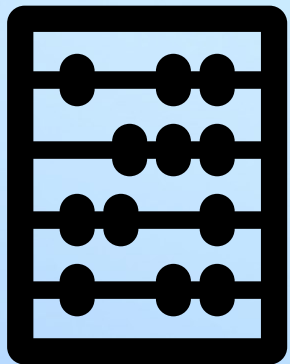
- Accounting, public financial management, and finance

Experience

- Regional focus

Availability

- Local presence and understanding of the realities on the ground



Tips in responding to EOIs

- Build on your experience
- Be specific

Evaluation considerations

- Generic proposals
- Review AI-generated content



Opportunities

Public financial management

- PEFA/ROSC

Sectoral Assessment

- SAFMA

Project financial due diligence

- Financial management assessment
- Financial analysis

