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CANADA WEBINAR ON BUSINESS OPPORTUNITIES IN INDONESIA

28 May 2026

COUNTRY LEVEL INSIGHT ON PROCUREMENT

Suharyani, Principal Procurement Officer, PPFD

ADB

Solving Complex Challenges Together for 60 Years

Documents Governing Procurement



- Loan Agreement: Schedule 4
- Project Administration Manual: section 6
- Procurement Policy
- Procurement Directive for ADB Borrowers
- Guidance Notes
- Technical Instructions
- Standard Bidding Documents
- Handbook and Guides

Loan Agreement – Sample only

(n) "Procurement Plan" means the procurement plan for the Project dated 10 September 2025 and agreed between the Borrower and ADB, as updated from time to time in accordance with the Procurement Policy, the Procurement Regulations, and other arrangements agreed with ADB;

(o) "Procurement Policy" means ADB's Procurement Policy – Goods, Works, Nonconsulting and Consulting Services (2017, as amended from time to time);

(p) "Procurement Regulations" means ADB's Procurement Regulations for ADB Borrowers - Goods, Works, Nonconsulting and Consulting Services (2017, as amended from time to time);

Procurement

2. The Borrower, through the Project Executing Agency, shall ensure that:

(a) the procurement of Goods, Works and Services is carried out in accordance with the Procurement Policy and the Procurement Regulations;

Country Procurement Insight (*BUJK*)



- Construction License (*BUJK*):

National law on construction services requires all domestic and foreign contractors who implement the construction in Indonesia to have construction services business entity (*BUJK*). One of the key requirements to get BUJK for foreign contractors: to partnership with domestic BUJK -→might link to local participation.

From Development Partners (including ADB) perspective, the construction license shall not become part of the qualification and evaluation criteria. The winning bidders shall be given chance to process the license.

Country Procurement Insight (TKDN)



- Local Content Requirements or *Tingkat Komponen Dalam Negeri/TKDN*:

Law No. 3 of 2014 on Industry ("Industry Law") requires the mandatory use of local content requirements ("LCR") for procurement by the Indonesian government and SOEs. Presidential Instruction No. 2 of 2022 requires mandatory use of domestic products.

From Development Partners (including ADB) perspective, TKDN shall not become part of the evaluation and qualification criteria. The bidders shall have freedom to propose materials or products from outside or inside the country.

Country Procurement Insight (e-GP)



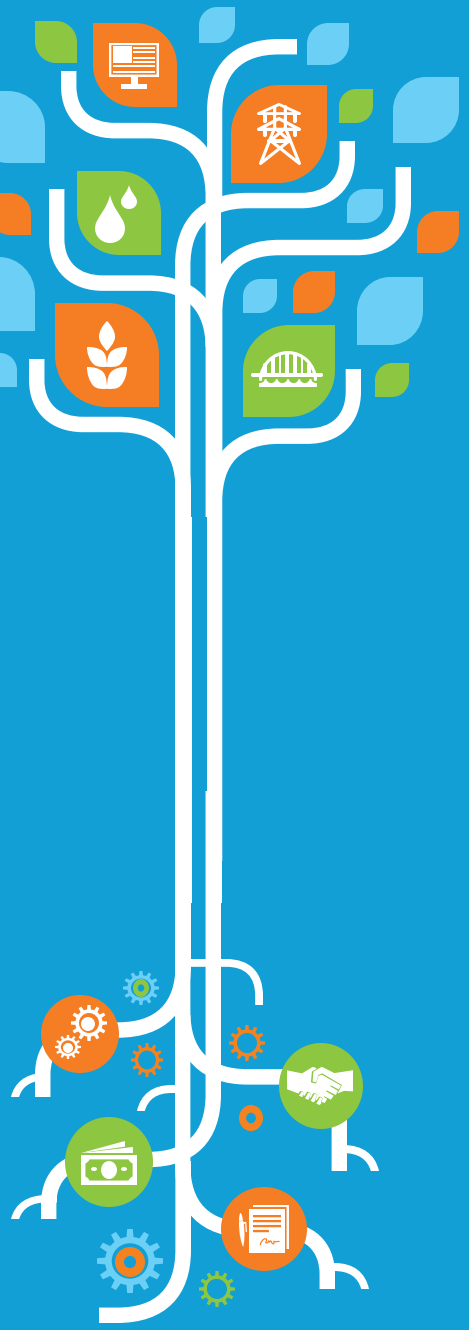
- Electronic-Government Procurement (eGP):

As for the loan/grant financed contracts, a specialized module of e-GP is used, known as SPSE ICB. The original development of SPSE was to facilitate the selection of consulting firms. This platform has been used by many development partners to facilitate consultant selection of loan financed projects.

A module to facilitate works procurement was installed afterwards.

The SPSE ICB managed by LKPP (https://spseicb.lkpp.go.id) can be used by all Indonesian ministries and agencies. In conjunction with this, a dedicated platform of SPSE ICB is managed by Ministry of Public Works (MPW) (https://spseicb.pu.go.id) for all procurement packages under the MPW.

Following recent modification of INO eGP system, ADB is re-assessing it.



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Translate

Indonesia: Projects and Results



PROJECT RESULT / CASE STUDY | 06 MAR 2026

Door-to-Door Dairy is Yielding Fresh Opportunities for Women in Indonesia



PROJECT RESULT / CASE STUDY | 13 JUN 2025

Inclusive by Design: Accessible Infrastructure through Empowered Participation of People with Disabilities in Indonesia

ADB Projects in Indonesia

Project data sheets for loans, grants, TAs

Proposed

60148-001

Support for Disaster Risk Financing Initiative in ASEAN+3

60100-001

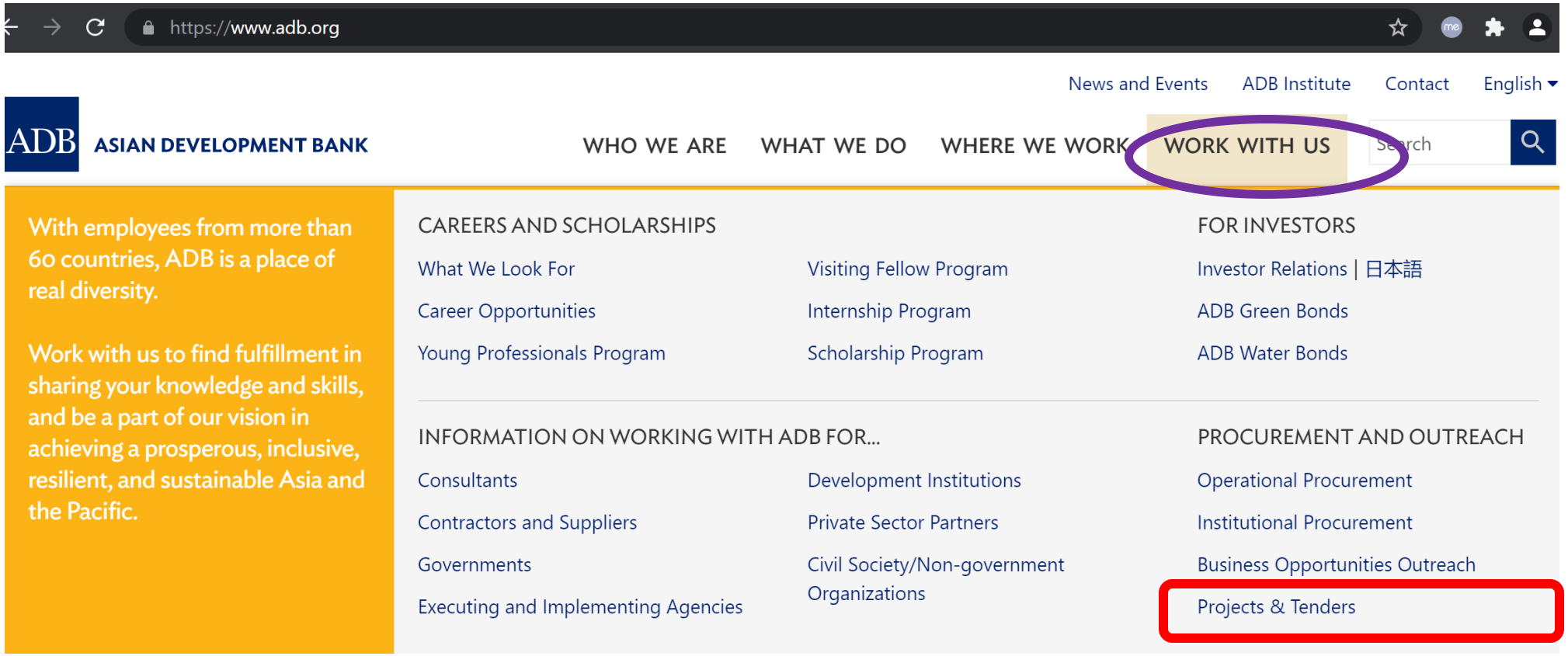
Teaching Hospitals Revitalization for Improved Services and Education Project (THRIVE)

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How to find Information on our Website



Goods & Works – Procurement Plans



Showing 1 - 5 of 5 results for

View Style | Sort By: Most Recent

- [x] Indonesia (5)
- [ ] Armenia (2)
- [ ] Azerbaijan (1)
- [ ] Bangladesh (5)
- [ ] Bhutan (1)

MORE

Type

- [x] Procurement Plans (5)
- [ ] Agreements (1)
- [ ] Completion Reports (4)
- [ ] Environment and Social Compliance Audit Reports (1)
- [ ] Environmental Monitoring Reports (3)

Document Date: 14 May 2026

52332-001: Higher Education for Technology and Innovation Project: Procurement Plan

Procurement plans describe and update the procurement of major goods, works and consulting services either ongoing or expected to take place related to a project or program. This document dated 14 May 2026 is provided for the ADB project 52332-001 in Indonesia.

Country/Economy: Indonesia | **Type:** Procurement Plans

Document Date: 05 May 2026

55063-001: Promoting Research and Innovation through Modern and Efficient Science and Technology Parks Project: Procurement Plan

Procurement plans describe and update the procurement of major goods, works and consulting services either ongoing or expected to take place related to a project or program. This document dated 5 May 2026 is provided for the ADB project 55063-001 in Indonesia.

Country/Economy: Indonesia | **Type:** Procurement Plans

Procurement Plans...



PROCUREMENT PLAN

Basic Data

Project Name: Promoting Research and Innovation through Modern and Efficient Science and Technology Parks Project	
Project Number: 55063-001	**Approval Number:** 4272/1076
Country: Indonesia	**Executing Agency**: Ministry of Higher Education, Science, and Technology
Project Financing Amount: US$ 157,800,000 **ADB Financing:** US$ 138,520,000 **Cofinancing (ADB Administered):** US$ 5,000,000 **Non-ADB Financing:** US$ 14,280,000	**Implementing Agency**: Bandung Institute of Technology, Gadjah Mada University, IPB University, University of Indonesia **Project Closing Date:** 30 June 2028
Date of First Procurement Plan: 18 January 2023	**Date of this Procurement Plan**: 5 May 2026, Version 9
Procurement Plan Duration: 18 **months**	**Related to COVID-19 response efforts:** No
Advance Contracting: No	**Use of e-procurement (e-GP):** Yes http://lpse.ristekdikti.go.id/eproc/

A. Methods, Review and Procurement Plan

Except as the Asian Development Bank (ADB) may otherwise agree, the following methods shall apply to procurement of goods, works, and consulting services.

Procurement of Goods and Works	
Method	**Comments**
Open Competitive Bidding (OCB) for Goods	Default method. Prior review will be applied for all OCB international and the first OCB national contract of each university. Post review (sampling) for the remaining packages. International advertisement if the Goods are not available locally. National advertisement if the Goods are available in local market.
Request For Quotation for Goods	For readily available goods with the estimated value up to $500,000. The first package will be prior review and the remaining packages will be post review (sampling).
Direct Contracting for Goods	For procurement of goods meeting the criteria of para 2.17 of the Procurement Regulations for ADB Borrowers. Prior review.
Open Competitive Bidding (OCB) for Works	Default method. Prior review
Request For Quotation for Works	For simple civil works with the estimated value up to $500,000. The first package will be prior review and the remaining packages will be post review (sampling).

Consulting Services	
Method	**Comments**
Quality- and Cost-Based Selection for Consulting Firm	Technical and Financial Weightage (80:20)
Consultant's Qualification Selection for Consulting Firm	For highly specialized assignment
Competitive for Individual Consultant	For individual consultant contract.

B. Lists of Active Procurement Packages (Contracts)

The following table lists goods, works, non-consulting and consulting services contracts for which the procurement activity is either ongoing or expected to commence within the procurement plan duration.

Goods and Works

ADB

Specific Procurement Notices



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Sector

- Transport (19)
- Water and other urban infrastructure and services (28)

Showing **1 - 12** of **45** results for "*"

Sort By: Deadline

Status: Closed | **Deadline:** 09 May 2026

56017-001: PMC For Trans South-South Java Road Project

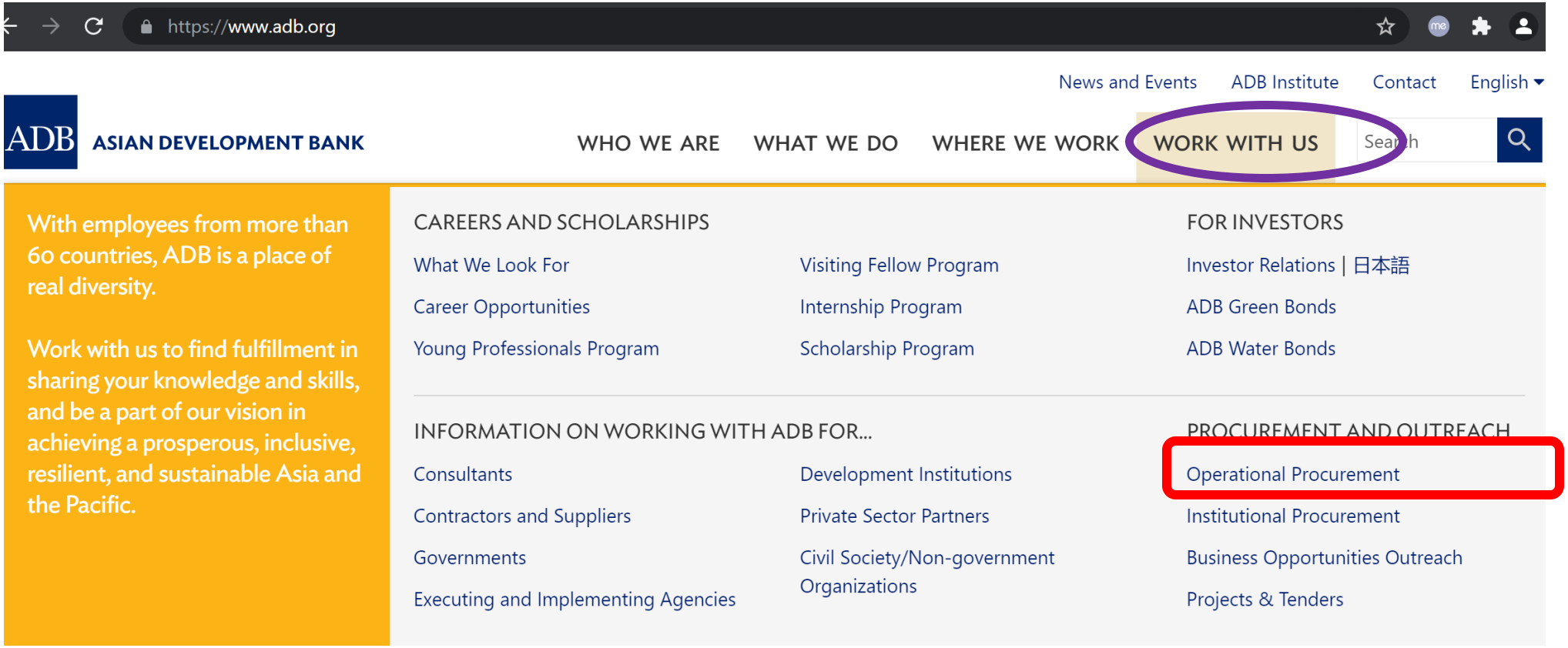
Country/Economy: Indonesia | **Sector:** Transport | **Posting Date:** 25 Apr 2026

Notice Type: Firm

Status: Closed | **Deadline:** 04 May 2026

56017-001: Construction Supervision Consultant (CSC) for Development of Trans South-South Java Road (TRSS) Phase-II (ADB)

‘Hop on’ Opportunities



Operational Procurement



Guides and Documents | Operational Procurement | Institutional/Corporate Procurement | Projects and Tenders

Work with Us › Business Center › Operational Procurement

Operations Procurement

The Procurement, Portfolio and Financial Management Department (PPFD) provides fiduciary oversight of procurement of goods, works, non-consulting and consulting services. PPFD supports ADB staff and borrowers on procurement planning and implementation, contract management, and related risk assessment and mitigation throughout the project life cycle. It also leads procurement and consulting services innovation and capacity building initiatives.



Goods, Works, and Non-Consulting Services →

ADB extends loans and provides technical assistance to its developing member countries for a broad range of development projects and programs involving the procurement of goods, works, and services.



Consulting Services →

ADB engages individual consultants and consulting entities to provide expert advice such as in contract preparation and project supervision, and to help ADB to prepare studies, appraisals, and reports.

- Procurement Plans
- Prequalified Contractors
- Contracts Awarded
- Bidding Procedures

Prequalified Contractors

The prequalification of contractors are undertaken for most large, ADB-financed civil works contracts, turnkey contracts and contracts for the supply of expensive and technically complex equipment. ADB reviews and approves the prequalification process conducted by the Borrower's executing agency and publishes lists of prequalified contractors for contracts with estimated value of $10,000,000 and above.

Current Prequalified Applicants | Archive

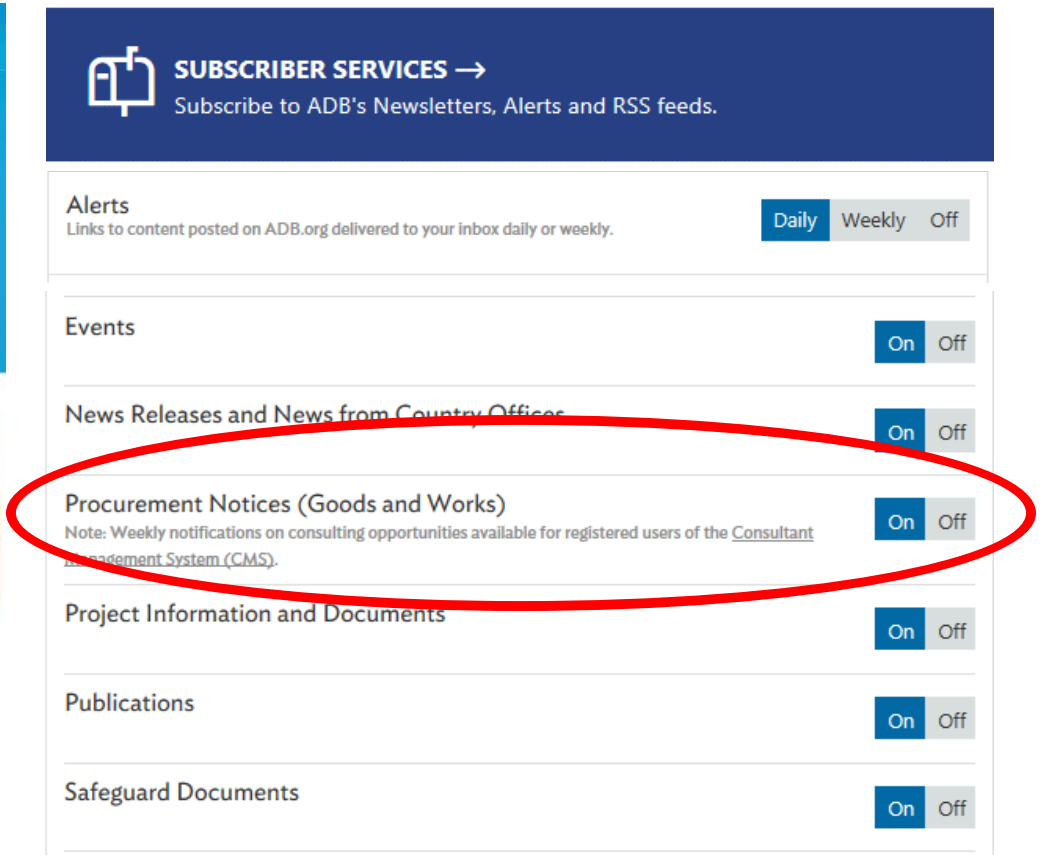
Contracts Awarded

Contracts awarded for goods and civil works with contract value above US$1.0 million. An archive of the previous year's contract awards is also provided.

Current Awarded Contracts | Archive

Register for alerts





ADB's CMS System:
http://cms.adb.org

Goods & Works Notices:
https://alerts.adb.org

BUSINESS OPPORTUNITIES

Country Procurement Insight (pipeline info)



Link Blue Book Green Book: https://www.bappenas.go.id/datapublikasishow?q=DRPLN-JM,%20DRPPLN,%20DRKH,%20dan%20RPPLN%20(Blue%20Book%20dan%20Green%20Book)





Thank you

If any question, please feel free to drop an email to:

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