

Doing Business with AIIB

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Senior Procurement Specialist
Asian Infrastructure and Investment Bank (AIIB)
Islamabad, Pakistan
November 17, 2025



A DECADE OF IMPACT
2016 - 2026





GLOBAL INTEREST IN AIIB

Credit Strength

- USD100 billion capital / USD20 billion paid in
- AAA rating from top 3 ratings agencies
- USD36 billion lending volume
- **Global Membership**
 - 110 members (53 regional, 57 non-regional)
 - International collaboration to address global challenges
 - Bridge building to provide global public goods

Multilateral Governance and Oversight

- Non-resident Board
- Accountability Framework
- Oversight Mechanism

AIIB STRATEGIC AND OPERATION PRIORITIES

GREEN INFRASTRUCTURE

AIIB will align with the goals of the Paris Agreement. **By 2025**, We aim for climate finance to represent **50 percent** of all financing approvals.

We currently estimate our cumulative climate finance approvals to be USD50 billion by 2030

PRIVATE CAPITAL MOBILIZATION

AIIB plans to play a catalytic role in increasing private investors in emerging market infrastructure.

AIIB aims to reach by 2030 a 50-percent share of private sector financing in approved financing.

CONNECTIVITY AND REGIONAL COOPERATION

AIIB prioritizes cross-border infrastructure connectivity in enhancing **regional trade, investment, digital and financial integration** across Asian economies.

AIIB aims to reach by **2030 a 25- to 30-percent** share for cross-border connectivity projects.

TECHNOLOGY-ENABLED INFRASTRUCTURE

AIIB will support projects **where the application of technology** delivers better value, quality, productivity, efficiency, resilience, sustainability, inclusion, transparency or better governance along the full project life cycle.

FINANCING INSTRUMENTS

Sovereign-backed Financing

- Sovereign-backed loans will have an average maturity of up to 20 years and a final maturity limit of up to 35 years.
- AIIB will continue to co-finance projects with other lenders in addition to expanding its standalone portfolio.
- Appraisal of sovereign loans will take into account a full assessment of the project's benefits, risks and borrower implementation capacity.

Non-sovereign-backed Financing

- The Bank is taking a progressive approach to building its book of non-sovereign-backed financing. This approach is based on sound banking practice.
- Borrowers could range from sub sovereign public entities to private enterprises.
- The terms and conditions will be set on a commercial basis and reflect the expected risk to the Bank and market conditions.



AIIB'S PROCUREMENT FRAMEWORK



Why do we have a procurement policy?

- **Articles of Agreement establishing the Bank**
 - Universal Eligibility
 - Due consideration of economy and efficiency
- **Alignment** with other MDBs, international agreements/directives and practices e.g.:
 - WTO Government Procurement Agreement (GPA)
 - UNCITRAL model procurement law
 - European Directives
 - Sound commercial practices
- **Expectation** from shareholder, supplier's, consultants, borrowers and civil society to apply sound procurement principles and practice

Procurement vision statement

*Application of the Bank's Procurement Policy aims to support Recipients to achieve the successful implementation of Bank-financed Operations through efficient, fair, ethical and transparent procurement processes that optimize both **value-for-money** and **social and environmental sustainability.***

PROCUREMENT FRAMEWORK



Supported by Standard Procurement Documents (SPDs), including:

- *Standard Procurement Documents for Consulting Services*
- *Standard Procurement Documents for Goods*
- *Standard Procurement Documents for Large Works I*
- *Standard Procurement Documents for Large Works II*



SCOPE OF APPLICATION

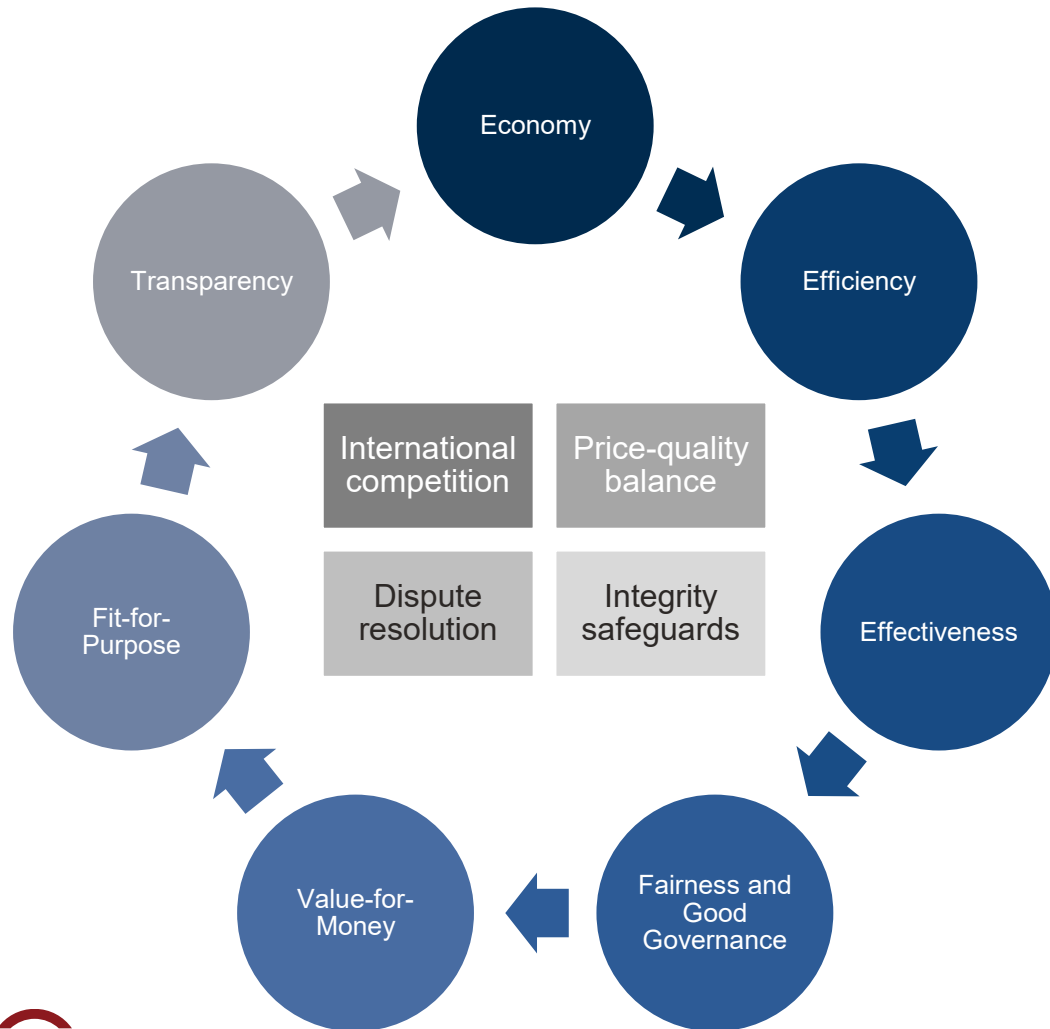
The Procurement Policy applies to all stages of the procurement cycle for a Project. It applies to:

- all contracts for goods, works and services financed in whole or in part by the Bank;
- both sovereign and non-sovereign financing;
- The Procurement Policy also applies to funds provided by other financiers and administered by the Bank where the procurement is carried out by the Recipient and the agreement establishing such funds stipulates the use of the Bank's Procurement Policy;
- For funds used by the Bank to finance its own activities, the Corporate Procurement Policy of the Bank applies;
- Procurement Instructions for Recipients (PIR) stipulates the requirements for the procurement by public entities and by private entities;
- **Procurement Policy does not apply to Climate Policy-based Programs(CPBP)**

AIIB Procurement Policy Updates

- **For Procurement by Public Entities:**
 - Introducing the “*Specific Provisions for Procurement under Results-based Projects (RBPs)*”
 - Additional procurement methods have been added, including “*Community Based Procurement and Force Account.*”
- **For Procurement by Private Entities:**
 - Further elaborate the procurement conducted by private entity.
- **Adding new Section on procurement by Financial Intermediaries.**
- **Enhancing the Section on Public Private Partnerships by** providing more detailed instructions on PPPs, including both public entity financing and private entity financing, as well as unsolicited proposals.
- **Adding new Section on Procurement under Bank Guarantees.**

Core principles to ensure fairness, value-for-money, and fit-for-purpose



1

Implemented by Recipients with AIIB oversight to ensure ethical, transparent, and efficient procurement

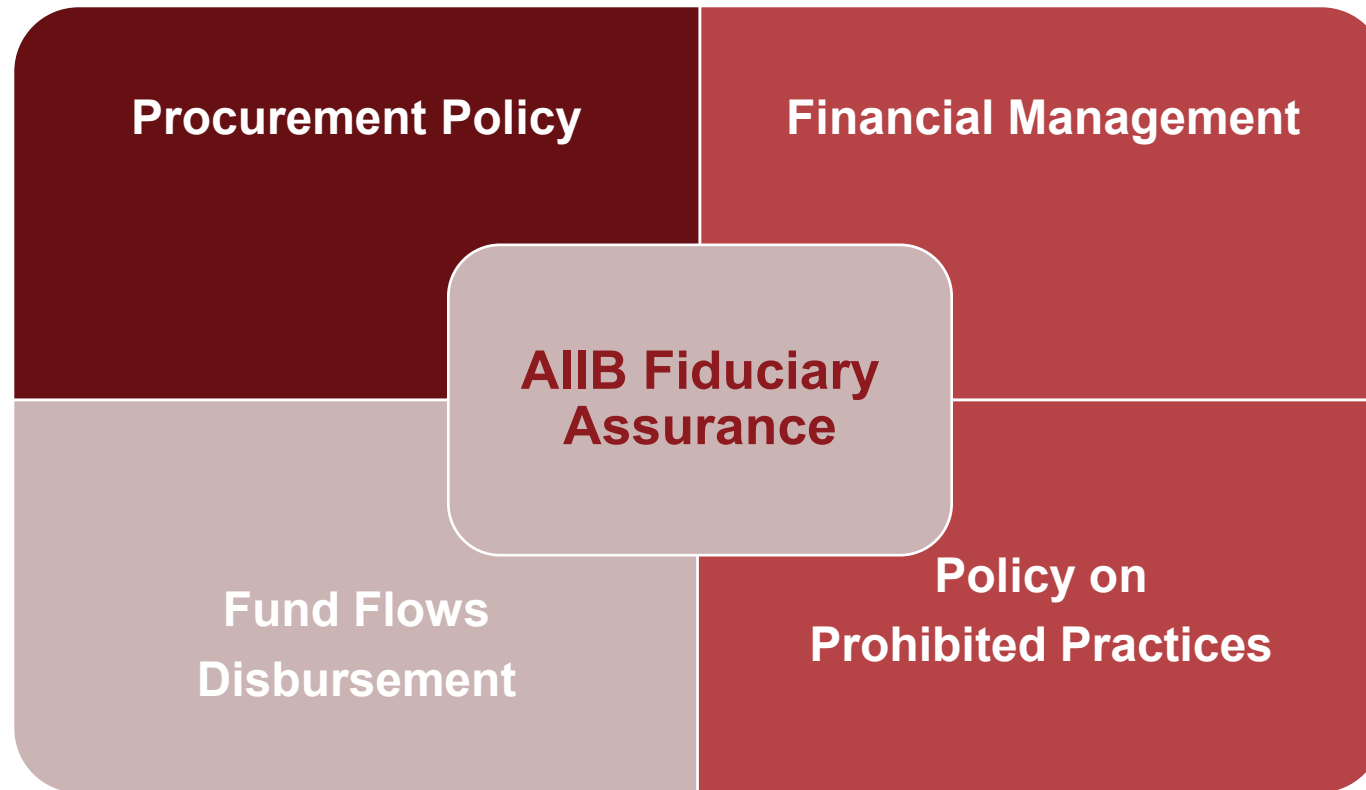
2

Open/Universal Eligibility, except in cases of conflict with AIIB's Policy on Prohibited Practices (PPP), local laws, or UN sanctions

3

Strong emphasis on avoiding conflicts of interest and credible complaint handling

AIIB FIDUCIARY ASSURANCE



DOCUMENTS GOVERNING PROJECT PROCUREMENT

- AIIB Procurement Policy (June 26, 2024)
- AIIB Directive on Procurement Instructions for Recipients (July 26, 2024)
- Project Document/Loan Agreement/Project Agreement
- Project Delivery Strategy/Project Procurement Plan
- AIIB Standard Tender Document (under preparation), MDB Harmonized Standard Bidding Documents for use subject to adjustment by incorporation of particular requirements of AIIB
- National Competitive Tendering: The Recipient's own tender document accepted to AIIB may be used, but reflect AIIB special policy requirements.

AIIB POLICY ON PROHIBITED PRACTICES

- Recipients, suppliers, contractors, service providers, consultants, concessionaires and their agents, as well as sub-contractors, sub-consultants, and any personnel thereof, are required to observe **the highest standards of transparency, ethics and integrity** during the procurement, administration and implementation of Bank-financed contracts.
- The Policy establishes a regime for reporting, investigating, sanctioning of firms or individuals who engaged in any prohibited practices. The **debarment list** is available from the AIIB website at www.aiib.org/debarment.

ENVIRONMENT AND SOCIAL POLICY

- Relevant environmental and social provisions shall be included in the issued tender documents and conditions of contract to ensure compliance by contractors with the Bank's Environmental and Social Policy.

- Examples:
 - Qualification Criteria:
 - a) Declaration: Environmental and Social (ES) past performance

 - Technical evaluation and contract provisions:
 - a) Environmental and Social (ES) Requirements
 - b) Code of Conduct: Environmental, Social, Health and Safety (ESHS)
 - c) ESHS Management Strategies and Implementation Plans ESHS

PROCUREMENT BY PUBLIC ENTITIES

AIIB Fiduciary Oversight

➤ Bank Prior Review

- The Recipient's Project Delivery Strategy (PDS)
- The key steps in the procurement process (draft Tender Documents, notifications, evaluation report, recommendation for contract award)
- Contract and its implementation
- Usually applied for high value/complex contracts with high implementation risk as identified in the PDS

➤ Bank Post Review

- Sample of contracts after award and implementation. Review key steps in procurement as above.
- Usually applied to low value low risk contracting as identified in the PDS

PROJECT DELIVERY STRATEGY (PDS) & PROCUREMENT PLAN (PP)

- Recipient is required to develop a Project Delivery Strategy (PDS) for successfully delivering the project.
- The PDS should address how procurement activities support the project's development objectives and will deliver the best Value for Money under a risk managed approach.
- PDS contents: capacity assessment, market capacity analysis, stakeholder analysis, risks analysis, mitigation measures and actions, specific procurement arrangements. The level of detail and analysis of a PDS is proportional to the **risk, value and complexity** of the project.
- Project Procurement Plan is the outcome of the PDS, which specify specific procurement arrangements to be implemented by Recipient, refer to the example PP.

GENERAL PROCUREMENT NOTICE (GPN)

- The Recipient issues a GPN that advises the business community about the nature of the Project.
- GPN is published on the Recipient's own procurement website and official procurement portal, or in a news paper, official gazettes, or international trade publications

GPN shall be published before commencement of any procurement.

Procurement Policy requires the publication of PP.

ADMINISTRATION OF PROCUREMENT-RELATED COMPLAINTS

COMPLAINTS MONITORING – ROLES OF THE RECIPIENT AND AIIB

The Role of the Recipient in the procurement process

- The recipient is responsible for handling of the procurement complaints as per the AIIB Procurement Policy as well as the provisions of the tender document in a timely and fair manner.

The Role of AIIB in the procurement process

- The Bank requires the recipient to promptly and adequately address the complaints received during the procurement process, and to promptly notify the Bank of the same.
- Whenever a complaint is addressed to the Bank, the Bank promptly forwards it to the recipient for review and action. Except for acknowledging receipt of the complaint, the Bank does not enter into discussion or communication with any tenderer.

COMPLAINTS IN CONSULTING SELECTION PROCESS

Consulting firms might raise concerns:

- for not being shortlisted
- to the terms of reference
- to the RFP (e.g: qualification requirements)
- to the technical scores obtained
- to the contract award recommendation

COMPLAINT IN A PROCUREMENT PROCESS (GOODS, WORKS, NON-CONSULTING SERVICES)

Bidders might raise concerns:

- to the PQ document
- for not being prequalified/selected
- to the technical specifications/work requirements (Restrictive Technical Specifications)
- to the bidding/procurement document (post-qualification requirements) (Restrictive Qualification Requirements)
- to the technical scores obtained (rating criteria RFP)
- Qualification and Technical Responsiveness of other tenderers
- Qualification and Technical Responsiveness of the complainant's tender
- Fraud and Corruption
- to the contract award recommendation

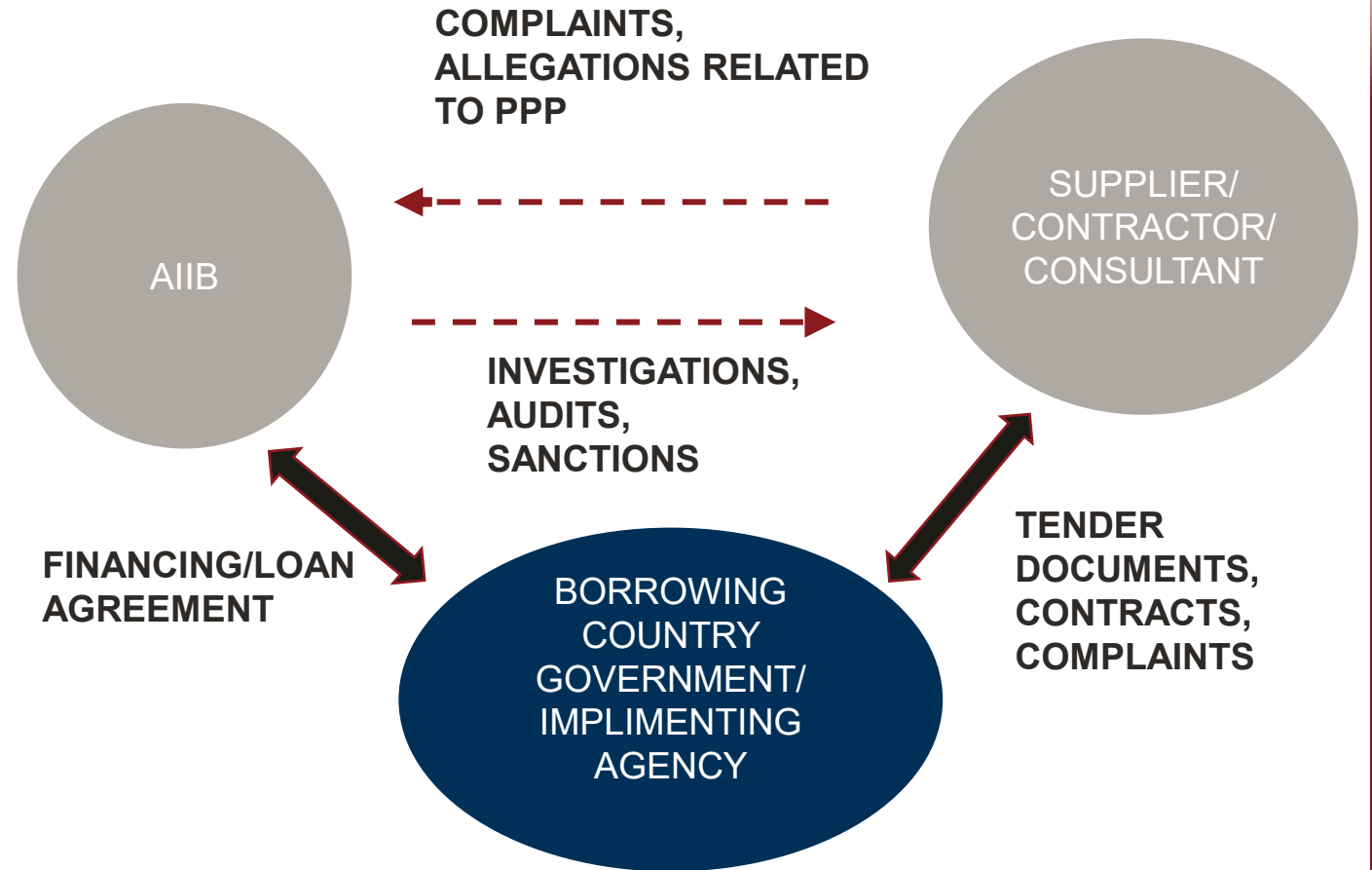
ROLES AND RESPONSIBILITIES

Recipient/Borrower as Project Implementing Agency

The Recipient is responsible for implementing the Project, including all aspects of the procurement process from strategic planning through to the award and management of contracts.

Bank's Fiduciary Oversight

The Bank satisfies itself through its own reviews, or other oversight modalities that the procurement process is carried out in accordance with the provisions of the Procurement Policy, the procurement instructions and legal agreement.



COMPLAINTS MONITORING – SUBMISSION OF COMPLAINTS

- The contact details of the Implementing agency in the tender document
- The contact details of AIIB Project Team Leader and the client at AIIB website



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WHO WE ARE

WHAT WE DO

HOW WE WORK

WORK WITH US



The Executive Summaries of the EIA and SIA in Bengali have also been disclosed on the same websites and made available in hard copy in the Project area.

PROJECT TEAM LEADER

Natalia Sanz

Senior Investment Operations Specialist –
Transport

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BORROWER

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Joint Secretary, Wing Chief

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IMPLEMENTING ENTITY

Quazi Shahriar Hossain

Chief Engineer

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REPORT FRAUD AND CORRUPTION (INTEGRITY)



ASIAN INFRASTRUCTURE
INVESTMENT BANK

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WHO WE ARE

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Report Fraud and Corruption

Debarment List

All the firms and individuals in AIIB's Debarment List are ineligible to participate in or be awarded a contract in AIIB projects and activities until the expiration of their respective debarment periods.

[READ MORE](#)

AIIB is committed to the highest standards of integrity in its operations. If you suspect fraud and corruption in any of AIIB's projects, contracts or activities—and/or involving our staff, consultants and contractors—please submit a report to AIIB's independent unit, the Complaints-resolution, Evaluation and Integrity Unit (CEIU) by completing the form below.

[Fraud and Corruption Report Form](#)

What are considered fraud and corruption in AIIB?

"Fraud and corruption" is the generic and collective term for activities that are considered Prohibited Practices under AIIB's [Policy on Prohibited Practices \(PPP\)](#) as follows:

- **Coercive Practice:** Impairing or harming, or threatening to impair or harm, directly or indirectly, any party or the property of a party to influence improperly the actions of a party.
- **Collusive Practice:** An arrangement between two or more parties designed to achieve an improper purpose, including to influence improperly the actions of another party.



AIIB'S PROCUREMENT E-LEARNING MODULE

The Bank is developing a self-paced Procurement E-learning Modules for the Recipients and the Bank Staff. The purpose of the web-based training modules is to support Recipients and the Bank's Project Team Leaders in improving their procurement capacity in preparing and implementing Sovereign-backed Financings, and to support the project implementing agencies in carrying out the procurement tasks as required by relevant legal agreements and in accordance with the Bank's Procurement Policy and the Directive on Procurement Instructions for Recipients. The modules will last for about 8 hours and has gone alive in 2025.

Upon completion, learners will receive a certificate and gain a comprehensive understanding of AIIB's project procurement process, including Procurement planning; Tender documents; Evaluation; Contract signing/negotiation; Contract management; and Complaint handling.

Link: <https://www.aiib.org/en/opportunities/business/project-procurement/index.html>; or using [Introduction to Procurement | AIIB Learning Space](#)



AIIB'S INVESTMENT PORTFOLIO



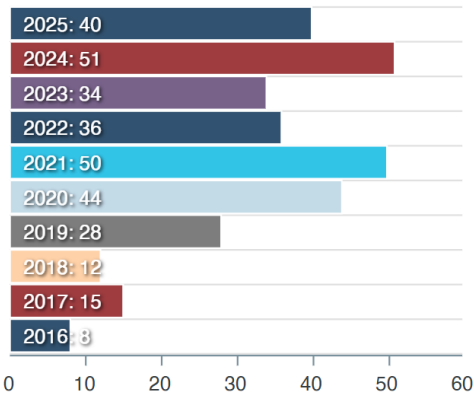
A DECADE OF IMPACT

PORTFOLIO OVERVIEW

Status as at October 31, 2025

APPROVED PROJECTS

343



APPROVED PROJECTS

* Select a category to see the list of relevant approved projects.

PROPOSED PROJECTS

77

PROPOSED PROJECTS

PROJECT PREPARATION SPECIAL FUND APPROVALS

15

SPECIAL FUND

APPROVED FINANCING

USD 66.40 billion

COMMITTED FINANCING

USD 54.92 billion

PROJECT PREPARATION SPECIAL FUND FINANCING

USD 33.64 million



MEMBER COVERAGE AND SECTORAL DISTRIBUTION

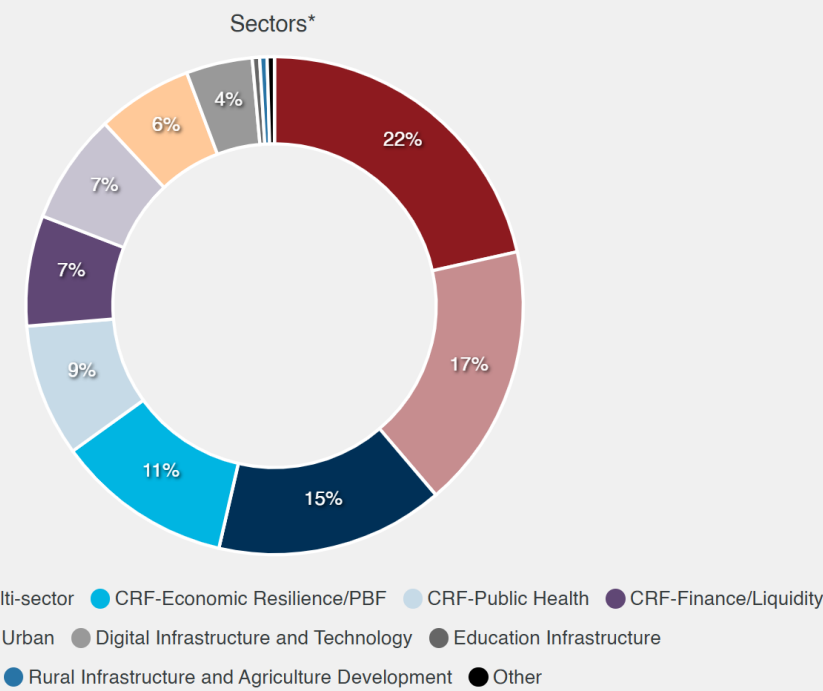
WHERE WE MAKE OUR LOANS AND INVESTMENTS

39

Members

TYPES OF PROJECTS WE FINANCE

As of October 31, 2025



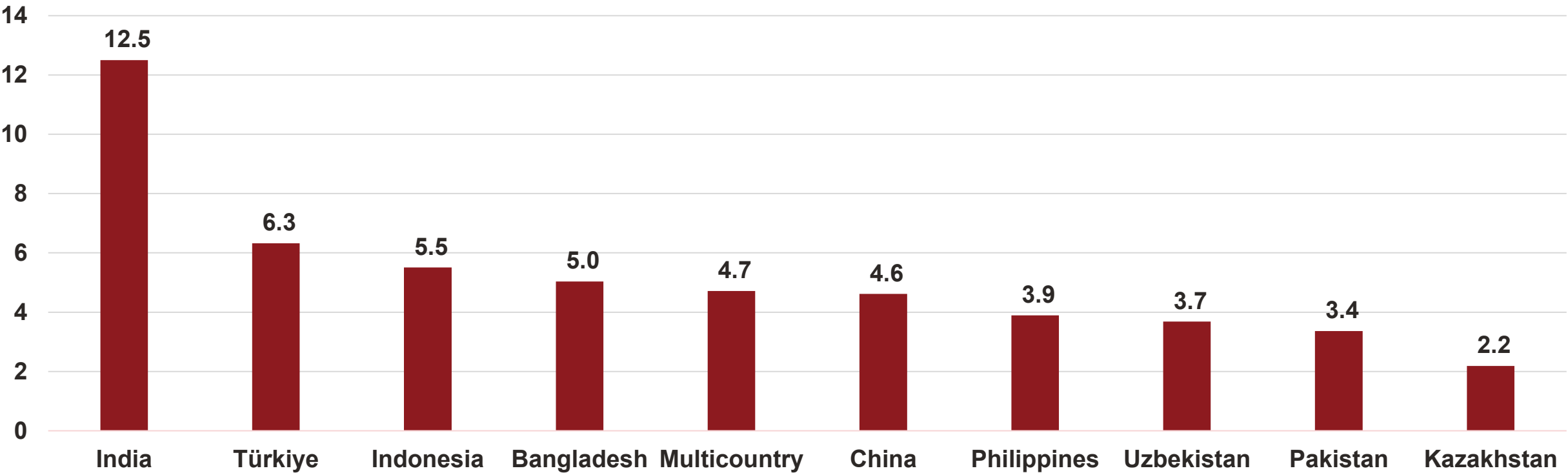
FINANCING TYPE



MEMBER DISTRIBUTION

Total Approved Amount: USD 66.4 billion, as of Oct. 31, 2025

Top 10 AIIB Member Recipients (USD billion)



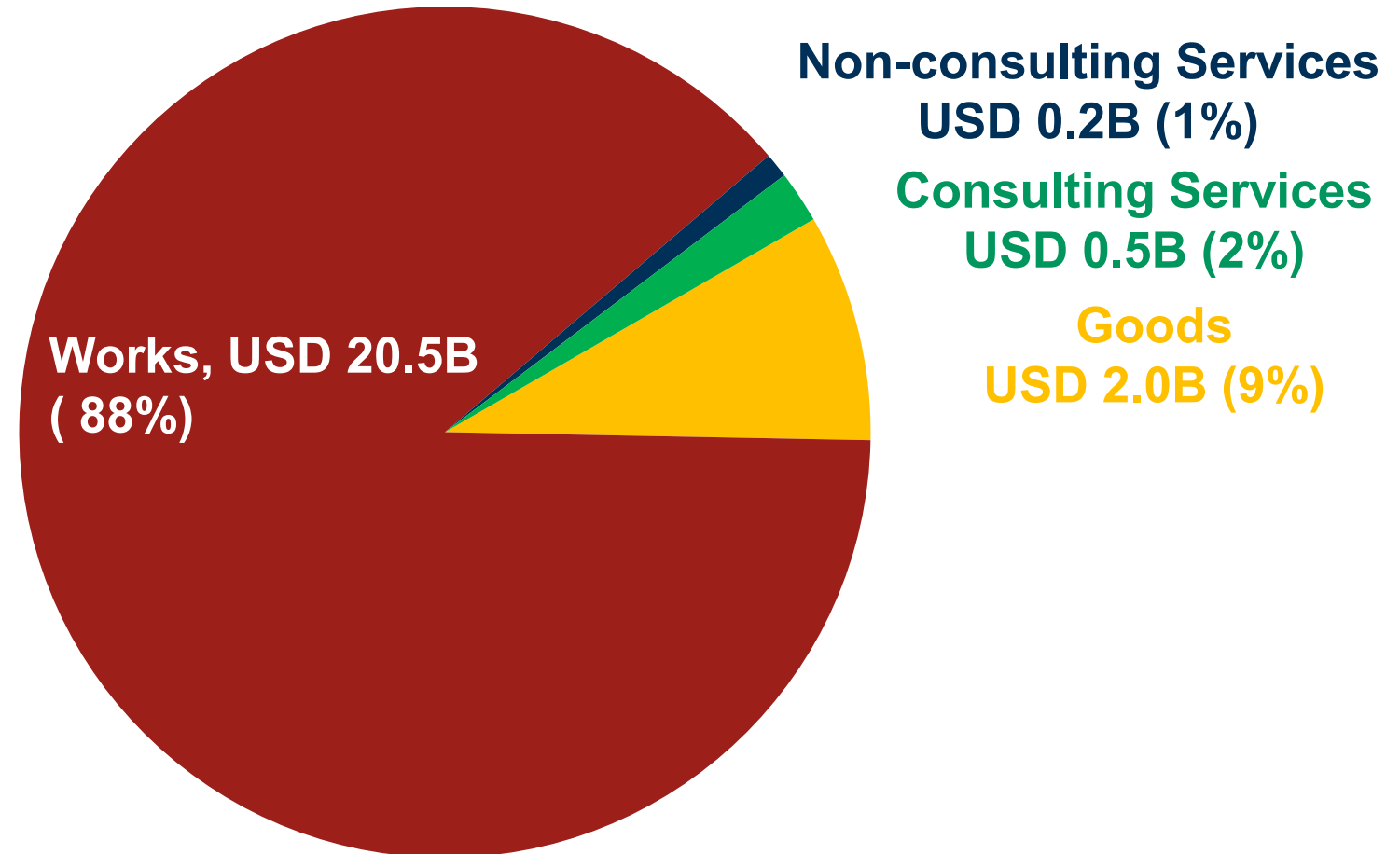


Operational Procurement Statistics



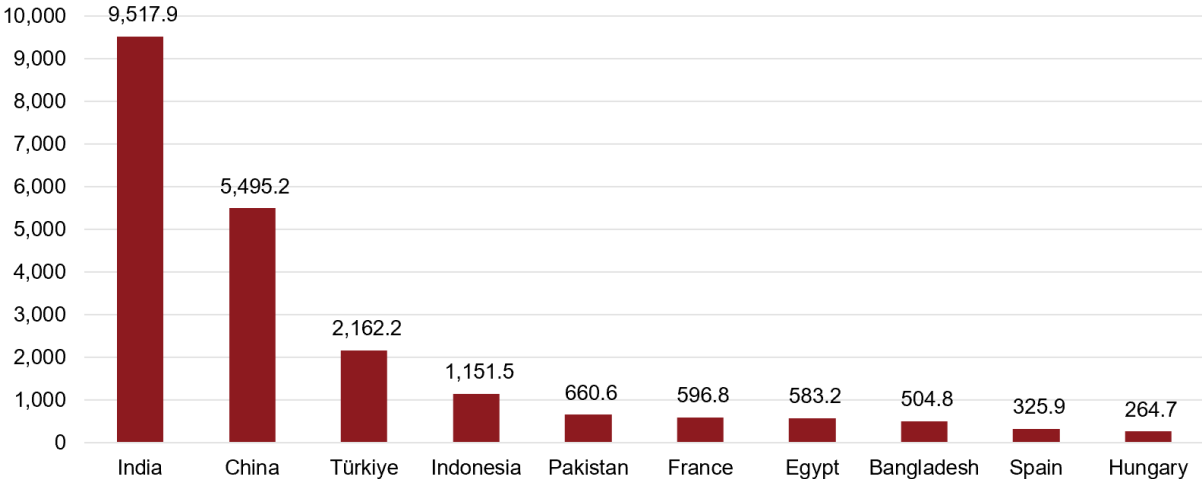
Procurement Value (2016-2024), USD 23.2 Billion

Sovereign-backed Financing, Investment Project Financing & Project Preparation Special Fund Grants

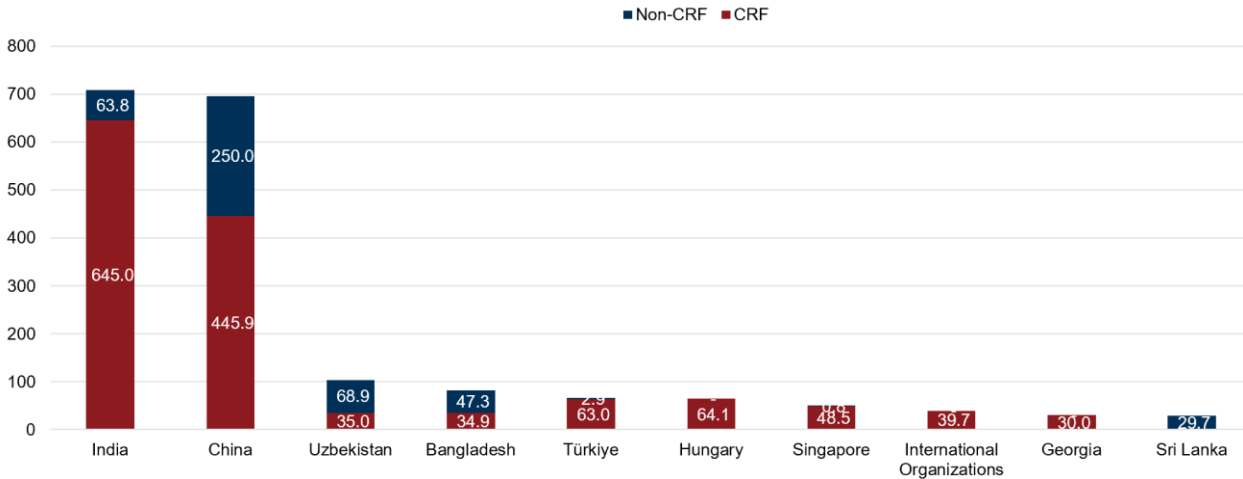


Procurement by the Origin of Suppliers, Contractors, and Consultants

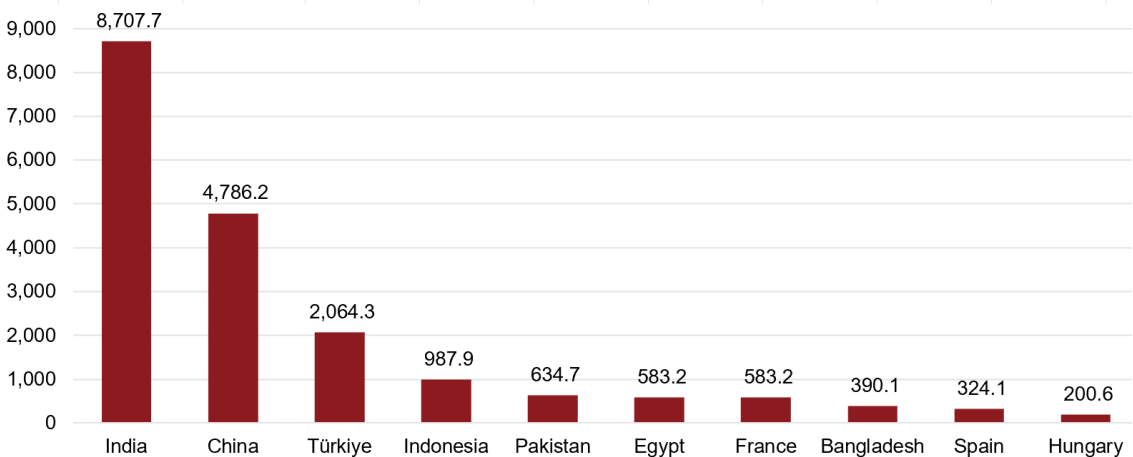
Overall: Top 10 Origins of Suppliers/Contractors/Consultants (USD million)



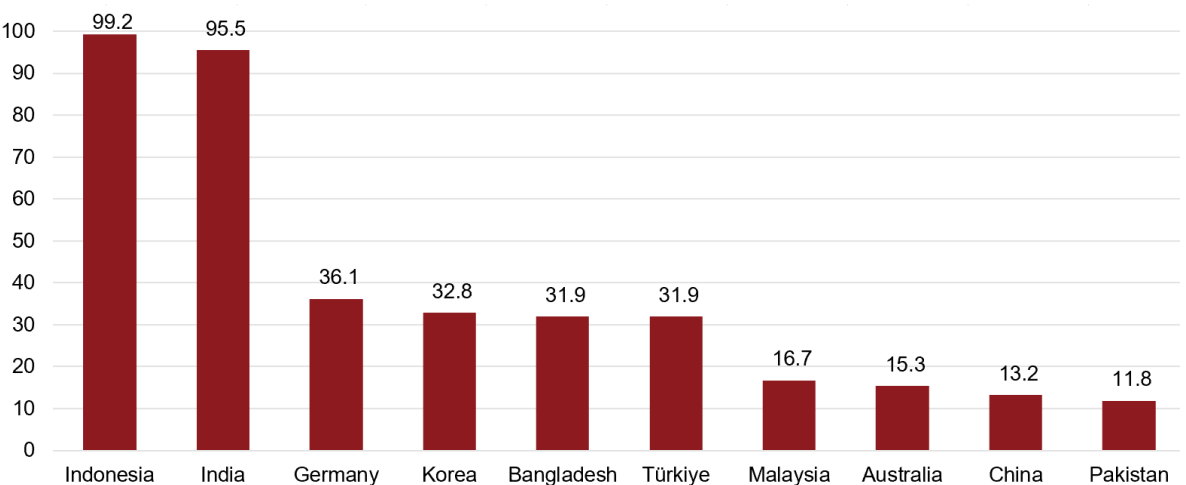
Goods: Top 10 Origins of Suppliers (USD million)



Works: Top 10 Origins of Contractors, 2016–2024 (USD million)



Consulting Services: Top 10 Origins of Consultants (USD million)





Some Key Statistics (2016-2024)

- **74%** by value of AIIB-financed contracts were awarded to domestic suppliers, contractors, and consultants.
- **96%** by value of contracts were awarded through open competition tendering/selection.
- **62%** by value of contracts (**3%** by #) procured through open international competition (of which **62%** by value awarded to domestic firms)

Contract Awards to Firms from Pakistan (2016-2024)

Under the Bank's sovereign-backed financings (including both standalone and co-financed projects) and Project Preparation Special Fund (PPSF) grants that were approved by the end of 2024,

A total value of USD660.6 million (74 contracts) was awarded to firms from Pakistan, including:

Procurement Category	Contract Value in USD Million Equivalent	Number of Contracts
Goods	14.1	11
Works	634.7	42
Consulting Services	11.8	21
Grand Total	660.6	74

Top 5 Firms by Contract Value:

Firm Name	Contract Value in USD Million Equivalent	Number of Contracts
Ghulam Rasool & Co., Ltd (Pakistan)	307.8	2
Zahir Khan & Brothers	174.7	7
AM Associates	45.1	1
JHK Construction Company	23.2	6
Matracon Pakistan Private Limited	18.9	1

Note: In the case of joint ventures, the contract value and the number of contracts is split evenly among the joint venture members.



Participation of Firms from Pakistan in AIIB Standalone Projects (2020-2025)

Over **10 Pakistani firms** participated in **15 out of 106 international competitive contracts** under **AIIB Standalone Projects**. These business opportunities included 1 Works, 14 Consulting Services contracts across Bangladesh.

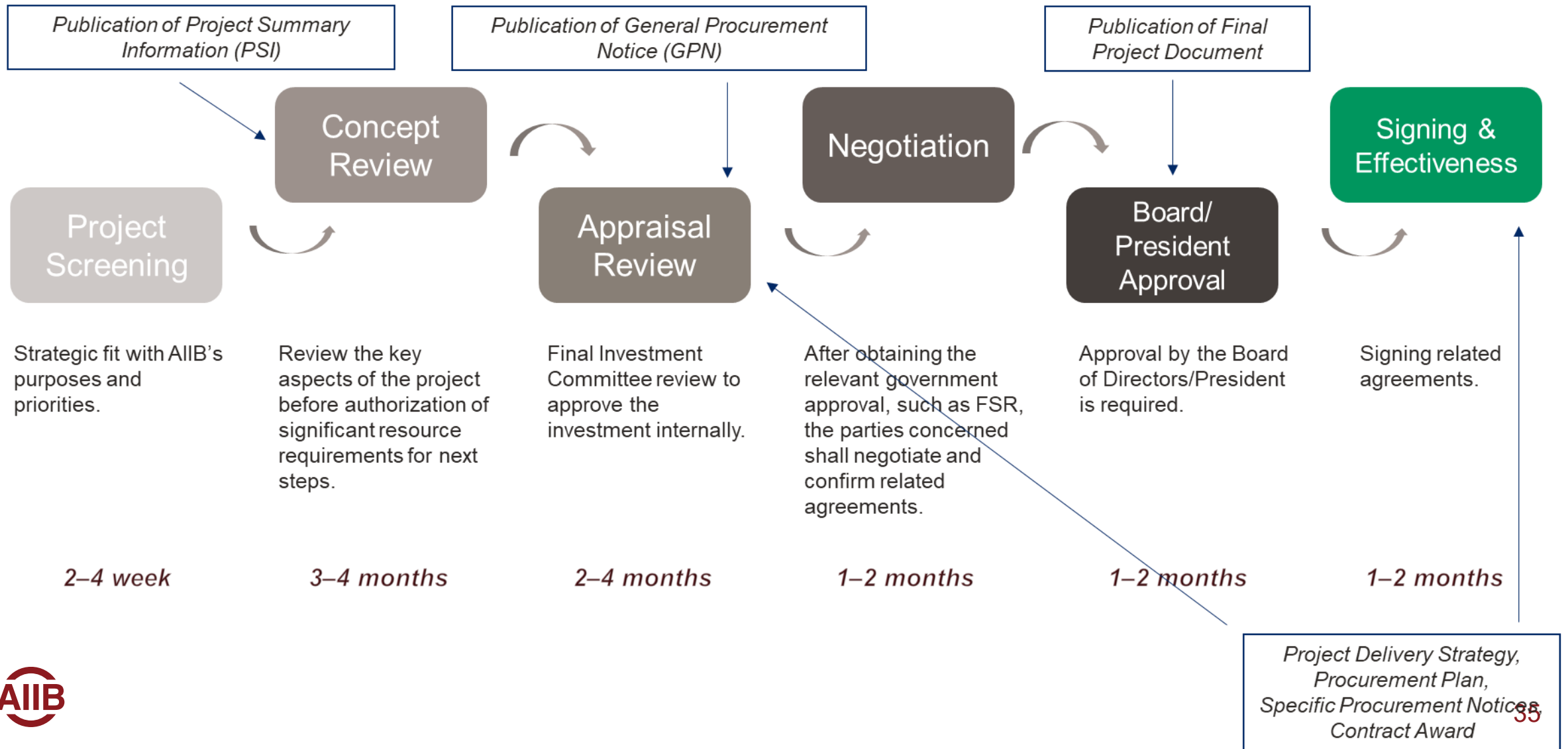
The **overall participation rate was 14%**, with a **success rate of 20%** among those participated.



AIIB PROJECT PROCUREMENT OPPORTUNITIES



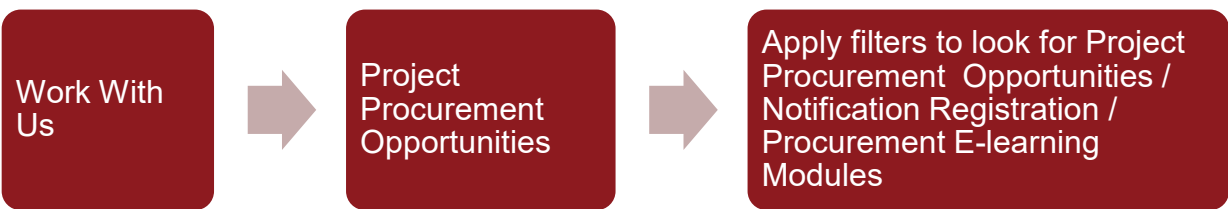
Project Approval and Business Opportunities





Approval Year	Member	Sector	Financing Type	Project Name	Financing Amount	Status
2025	Kyrgyzstan	Water	Sovereign	Kyrgyzstan: Water Supply and Sanitation Universal Access Project	Approved Financing: USD50 million	Approved
View Details						
2025	Pakistan	Water	Sovereign	Pakistan: Karachi Water and Sewerage Services Improvement Project-2 (KWSSIP-2)	Approved Financing: USD240 million	Approved
View Details						
2024	Türkiye	Urban	Sovereign	Türkiye: Istanbul Seismic Risk Mitigation and Emergency Preparedness - 2	Approved Financing: USD335 million	Approved
View Details						
2024	Maldives	Other	Sovereign	Maldives: Strengthening Fiscal Management and Sustainability Program	Approved Financing: USD15 million	Approved
View Details						
2024	Philippines	Transport	Sovereign	Philippines: Bataan-Cavite Interlink Bridge Project and Tranche 1	Approved Financing: USD350 million	Approved
View Details						
2024	India	Transport	Sovereign	India: Manipur Urban Road, Drainage and Asset Management Improvement Project	Approved Financing: USD352.40 million	Approved
View Details						
2024	Tajikistan	Transport	Sovereign	Tajikistan: Obigarm-Nurobod Road Project – Long Bridge and Approaches	Approved Financing: USD75.5 million	Approved
View Details						

Project Procurement Opportunities Page



NOTIFICATION REGISTRATION >

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Issue Year ▼

Member ▼

Sector ▼

Specific Procurement Notice ▼

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180 result(s) found

DATE	MEMBER	PROJECT / NOTICE	SECTOR	TYPE
ISSUE DATE: Mar 21, 2025	Uzbekistan	Bukhara Region Water Supply and Sewerage (BRWSSP)	Water	Specific Procurement Notice
		DOWNLOAD		
ISSUE DATE: Mar 17, 2025	Philippines	Bataan-Cavite Interlink Bridge Project and Tranche 1	Transport	Specific Procurement Notice
		DOWNLOAD		
ISSUE DATE: Mar 17, 2025	Philippines	Bataan-Cavite Interlink Bridge Project and Tranche 1	Transport	Specific Procurement Notice
		DOWNLOAD		

BUSINESS OPPORTUNITIES

PROJECT PROCUREMENT OPPORTUNITIES



AIIB-financed projects generate numerous tendering opportunities for goods, infrastructure construction works and services. Explore the possibility of your next business opportunity through the tender notices published on this website. Suppliers, contractors, and consultants worldwide are eligible to participate in these tenders.

More information can be found in AIIB's [Procurement Policy](#) and its associated [Directive on Procurement Instructions for Recipients](#).

Standard Procurement Documents (SPDs) have been prepared by AIIB for use by the Bank's public sector clients for the procurement of Goods, Works, Non-consulting Services, and Consulting Services that are subject to international open competitive tendering or selection. The Bank is not party to the contract and does not accept legal responsibility for the adequacy of the contract forms contained in these SPDs. Bank clients are therefore advised to ensure that the contract conditions are suitable and complete in respect of any particular contract. When drafting specific documents, Clients are encouraged to seek legal and/or professional advice, as deemed appropriate.

Since 2021, AIIB has been publishing its Operational Procurement Report annually. This report is prepared by the Sustainability and Fiduciary Solutions Department (SFD), which was previously known as the Operational Services Department. The reports provide the statistics and analysis of signed procurement contracts that are financed by AIIB under Sovereign-Backed Financings (in both stand-alone and co-financed projects) and Project Preparation Special Fund grants. The reports can be downloaded on this page.

As the Bank's investment operations continue to expand, the Bank is actively seeking ways to enhance the accessibility, continuity, and sustainability of training and learning opportunities in order to support the procurement capacity building of Bank Recipients. SFD has initiated the development of the self-paced [Procurement E-learning Modules for Recipients](#). These modules are open for enrollment to both Recipients and the Public, and the links to access them can be found on this page.

All upcoming tender opportunities for goods, infrastructure construction works and services can be found here:

VIEW ALL OPPORTUNITIES >

SUBSCRIBE TO RSS FEED

Contact

Please note that all enquiries relating to the published tender opportunities should be submitted directly to the recipient agency responsible for publishing the notice and not AIIB.

Notification Registration

Sign-up to receive updates on news, report, events, and procurement opportunities, please click [here](#).

Procurement E-learning Modules

ENROLL >

Relevant Documents

- Procurement Policy >
- Directive on Procurement Instructions for Recipients >
- Standard Procurement Documents for Consulting Services >
- Standard Procurement Documents for Goods >
- Standard Procurement Documents for Large Works I >
- Standard Procurement Documents for Large Works II >

Procurement Notices on the Project Pages

PROJECT DOCUMENTS

AIIB DOCUMENTS

[Project Summary \(April 3, 2020\)](#)

[Project Document \(March 13, 2020\)](#)

[Project Implementation Monitoring Report \(December 2024\)](#)

[Project Implementation Monitoring Report \(June 2024\)](#)

[Project Implementation Monitoring Report \(December 2023\)](#)

[Project Implementation Monitoring Report \(June 2023\)](#)

[Project Implementation Monitoring Report \(December 2022\)](#)

[Project Implementation Monitoring Report \(July 2022\)](#)

[Project Implementation Monitoring Report \(February 2022\)](#)

[Project Implementation Monitoring Report \(August 2021\)](#)

CLIENT/COFINANCING PARTNER DOCUMENTS

[Resettlement Planning Framework](#)

[Executive Summary: Sylhet-Tamabil](#)

[ESIA](#)

[Resettlement Action Plan](#)

[RPF in Bangla draft Sylhet- Tamabil Project](#)

PROCUREMENT DOCUMENTS

[Contract Award Notice \(October 22, 2024\)](#)

[Contract Award Notice \(October 22, 2024\)](#)

[Contract Award Notice \(September 27, 2023\)](#)

[Contract Award Notice \(August 2, 2023\)](#)

[Amendment to Tender Document \(June 26, 2023\)](#)

[Specific Procurement Notice \(May 19, 2023\)](#)

[Specific Procurement Notice \(May 19, 2023\)](#)

[Procurement Plan \(April 19, 2023\)](#)

[Addendum to Tender Documents \(May 19, 2022\)](#)

[Addendum to Tender Documents \(May 10, 2022\)](#)

[Extension for the Submission of Tenders \(March 23, 2022\)](#)

[Specific Procurement Notice \(February 10, 2022\)](#)

[General Procurement Notice \(May 21, 2021\)](#)

[Request for Expression of Interest Corrigendum \(April 6, 2021\)](#)

[Contract Award Notice](#)

[Extension of Request for Expression of Interest \(March 24, 2021\)](#)

[Request for Expression of Interest \(March 8, 2021\)](#)

[Request for Expressions of Interest \(November 6, 2019\)](#)

Procurement Notices of International Open Competitive Tendering (IOCT) and International Open Competitive Selection (IOCS) Contracts

The procurement notices of the contracts subject to international open competition are published on the AIIB website, and the recipient’s national media.

aiib.org/en/opportunities/business/project-procurement/list/year/All/member/All/sector/Transport/type/All

AIIB ASIAN INFRASTRUCTURE INVESTMENT BANK

MEDIA CENTEREVENTSCONTACT

WHO WE AREWHAT WE DOHOW WE WORKWORK WITH US

Apr 24, 2023		Demonstration Project			DOWNLOAD
ISSUE DATE: Apr 14, 2023	China	China: Guangxi Chongzuo Border Connectivity Improvement Project	Transport	Amendment to Specific Procurement Notice	DOWNLOAD
ISSUE DATE: Mar 23, 2023	China	China: Guangxi Chongzuo Border Connectivity Improvement Project	Transport	Contract Award Notice	DOWNLOAD
ISSUE DATE: Mar 02, 2023	China	China: Guangxi Chongzuo Border Connectivity Improvement Project	Transport	Specific Procurement Notice	DOWNLOAD
ISSUE DATE: Feb 21, 2023	China	China: Liaoning Green Smart Public Transport Demonstration Project	Transport	Contract Award Notice	DOWNLOAD
ISSUE DATE: Jan 03, 2023	China	Liaoning Green Smart Public Transport Demonstration Project	Transport	Procurement Plan	DOWNLOAD

*OFFICIAL USE ONLY

Specific Procurement Notice (SPN)
for Engineering Works of Wuzhou to Shuolong Highway (Chongjing Expressway to Shuolong Port Section)

Country: China

Employer: Guangxi Chongzuo Urban Construction Investment Development Group Co., Ltd.

Project: Guangxi Chongzuo Border Connectivity Improvement Project

Loan No.: L0357A

Contract Title: Engineering Works of Wuzhou to Shuolong Highway (Chongjing Expressway to Shuolong Port Section) Lot No.1; Engineering Works of Wuzhou to Shuolong Highway (Chongjing Expressway to Shuolong Port Section) Lot No.2

SPN Reference/Tender No: GCBCIP-A-CW

Tender Document Issued On: March 2, 2023

1. The People's Republic of China has received financing from the Asian Infrastructure Investment Bank (AIIB or the Bank) toward the cost of the Guangxi Chongzuo Border Connectivity Improvement Project, and intends to apply part of the proceeds toward payments under the contracts for Engineering Works of Wuzhou to Shuolong Highway (Chongjing Expressway to Shuolong Port Section) Lot No.1 (Contract No.: GCBCIP-Works-01); Engineering Works of Wuzhou to Shuolong Highway (Chongjing Expressway to Shuolong Port Section) Lot No.2 (Contract No.: GCBCIP-Works-02).

2. The Guangxi Chongzuo Urban Construction Investment Development Group Co., Ltd. now invites sealed Tenders from eligible Tenderers for the Works as follows:

Wuzhou to Shuolong Highway (Chongjing Expressway to Shuolong Port Section) is the Component A of AIIB financed Guangxi Chongzuo Border Connectivity Improvement Project. The scope of the tendering is as follows:

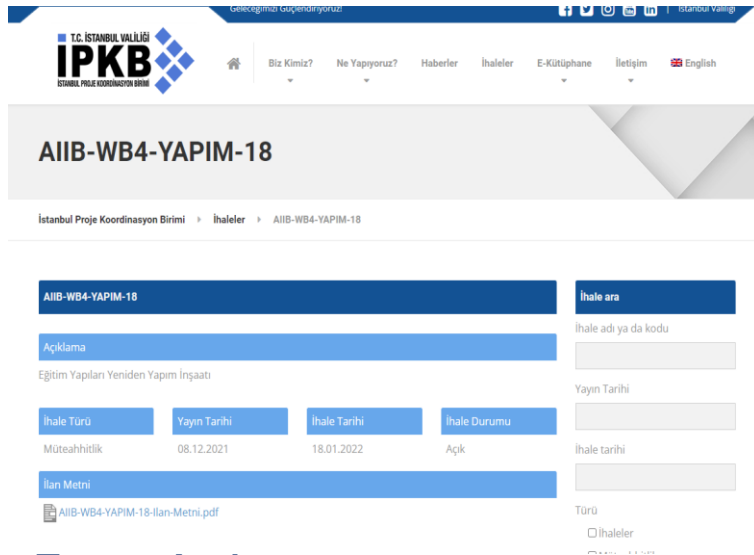
Contract No.	Contract Name	Scope of Tendering
GCBCIP-Works-01	Engineering Works of Wuzhou to Shuolong Highway (Chongjing	Subgrades, bridges, tunnels, channels, culverts, fencing and drainage, greening and pipeline pre-burial Works within the range of K0+000 to

The procurement notices of co-financed projects led by other MDBs are published by the lead co-financiers.



Procurement Notices of National Competitive Tendering (NCT) / National Competitive Selection Contracts (NCS)

The procurement notices of the contracts subject to national open competition are published on the recipient's own website or the media of national circulation in the recipient's country.



Example 1: Türkiye - Istanbul Project Coordination Unit

Procurement opportunities in Türkiye are published on the official tender portal (e.g., IPKB), in line with National Competitive Tendering procedures.



Example 2: Bangladesh – Power Grid Company of Bangladesh

Procurement notices in Bangladesh are issued in widely circulated newspapers or utility company websites, ensuring accessibility by the local contractors.



Example 3: China Tendering & Bidding Public Service Platform

In China, procurement is published via government e-procurement systems, ensuring transparency in accordance with borrower regulations.



Conclusion

- Each procurement notice or document outlines **specific criteria** for shortlisting, evaluation, and (pre)qualification;
- Participants are advised to carefully review and comply with the accompanying **administrative instructions**;
- In case of uncertainty, **clarification should be formally requested** in accordance with the instructions provided.
- Participation may take various forms, including:
 - As a sole tenderer
 - As part of a joint venture (JV)
 - As a sub-consultant or sub-contractor, providing support to the main consultant or prime contractor (e.g., logistics, local coordination)
- Unsigned bid, Non-Responsive bid security, Inconsistency between bidder and name on bid security, Use of other entity's experience/qualifications, COI.
- Complain at right time. To win you must compete!

Thank you!



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