

*The views expressed in this presentation are the views of the author/s and do not necessarily reflect the views or policies of the Asian Development Bank, or its Board of Governors, or the governments they represent. ADB does not guarantee the accuracy of the data included in this presentation and accepts no responsibility for any consequence of their use. The countries listed in this presentation do not imply any view on A DB's part as to sovereignty or independent status or necessarily conform to A DB's terminology.*

ADB



# Asian Development Bank Business Opportunities

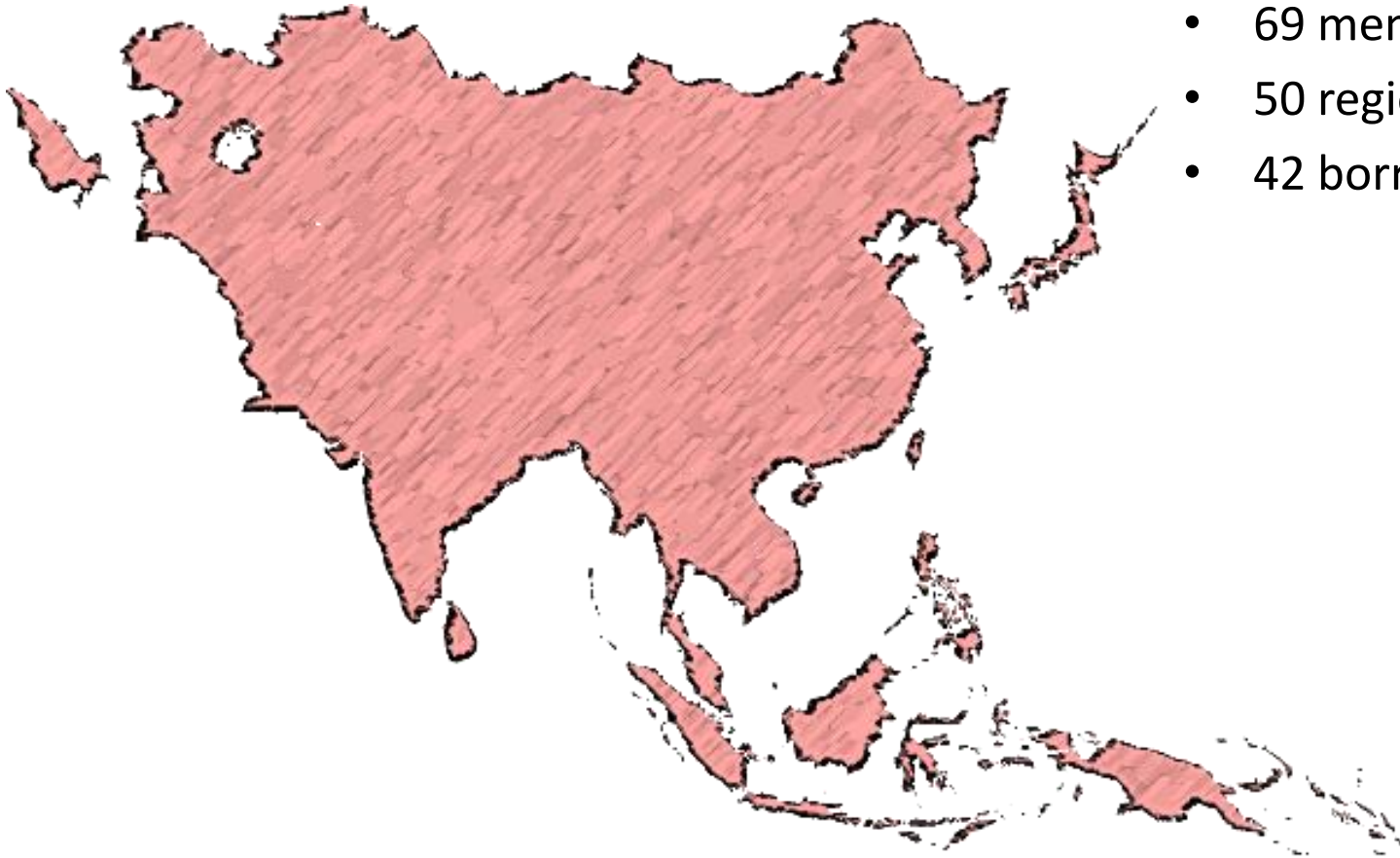
Doing Business with ADB

Kazakhstan

BUSINESS  
OPPORTUNITIES



# A brief about ADB



- Founded in 1966, HQ in Philippines
- 69 members
- 50 regional & 19 non-regional
- 42 borrowing members

## To support its clients, ADB works with:

- Private sector
- NGOs and CSOs
- Foundations
- Academia & think tanks
- Donors & international organizations

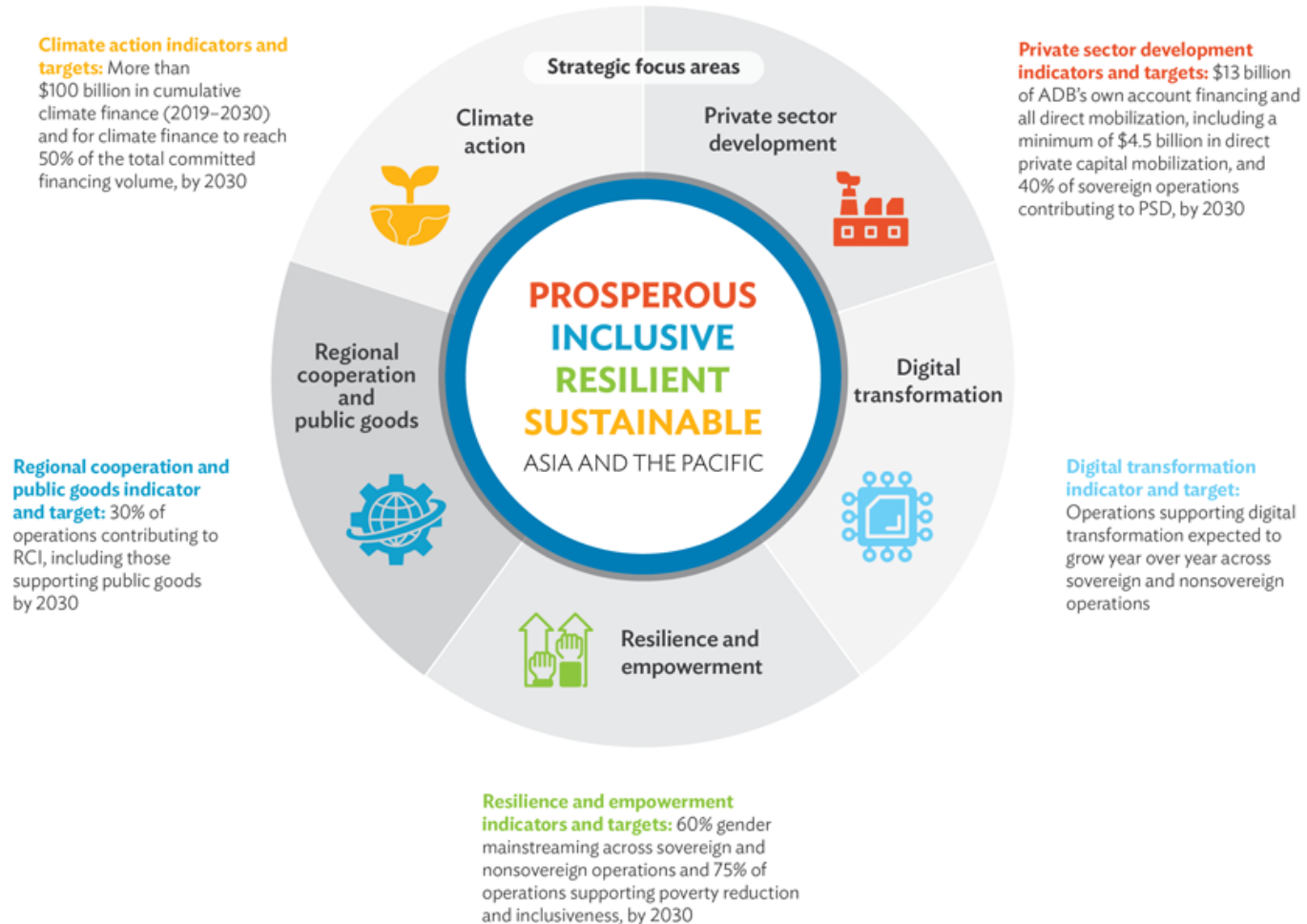
**Main instruments: loans/grants, technical assistance, equity and guarantees**

**Delivered through: ADB's own resources (ordinary; concessional; special funds) and cofinancing**

**Largest borrowers in 2024: India, PR China, Bangladesh, Philippines, Pakistan**

# ADB Strategy 2030 MTR: Five Focus Areas

Solving challenges together,  
connecting the region, and empowering people  
for dynamic economies and a healthy planet



# How do we support our Developing Members?



Financing: providing loans, technical assistance, grants, and equity investments while also mobilizing funds from other sources



Knowledge: Focusing on practical value that fits local conditions, identifying lessons, and replicating good practices



Partnerships: Promoting dialogue and collaboration among diverse partners and stakeholders

# ADB Products and Services



**Public Sector Financing** - ADB offers a range of financing instruments, products, and modalities to provide developing member countries with flexibility in determining how they can achieve development results.



**Private Sector Financing** - ADB focuses on projects that help promote private investments in the region that will have significant development impact and will lead to accelerated, sustainable, and inclusive growth.



**Financing Partnerships** - ADB and its financing partners pool financial resources, share the risks involved, and combine knowledge and technical expertise in planning and implementing development programs or projects.



**Funds and Resources** - ADB offers loans, grants, and technical assistance from Special Funds, Trust Funds, and other sources to help reduce poverty in Asia's poorest countries.



**Markets Development and Public-Private Partnership** - The Office of Markets Development and Public-Private Partnership actively assists developing economies in attracting greater private investment and fostering dynamic private-sector led growth across Asia and the Pacific.



# Sovereign Lending - Financing Types

## Loans and Grants

Provided to and managed by Governments

Procurement of Works, Goods and Services

Government undertakes procurement (ADB oversight)

Contracts signed by Government

## Technical Assistance

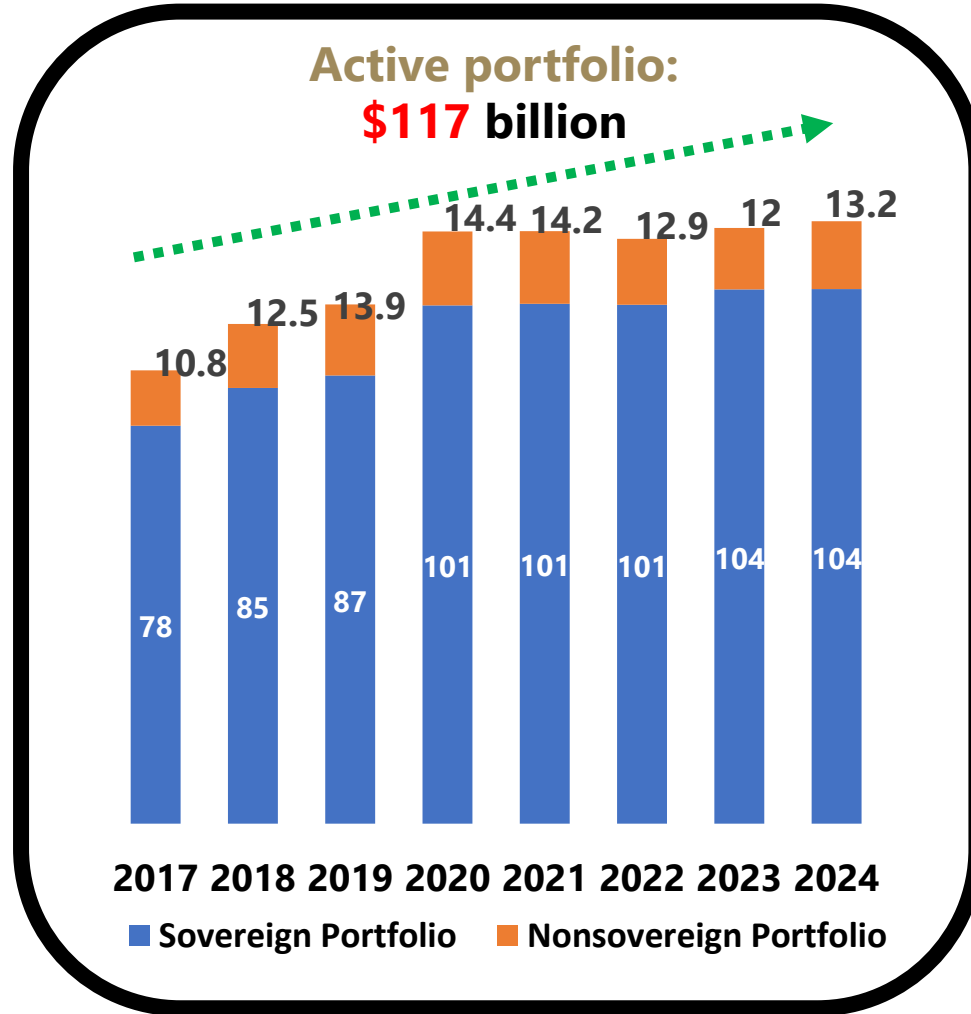
Provided to governments, but contracts managed by ADB

Mostly procurement of Consulting Services

ADB undertakes procurement

Contracts signed by ADB

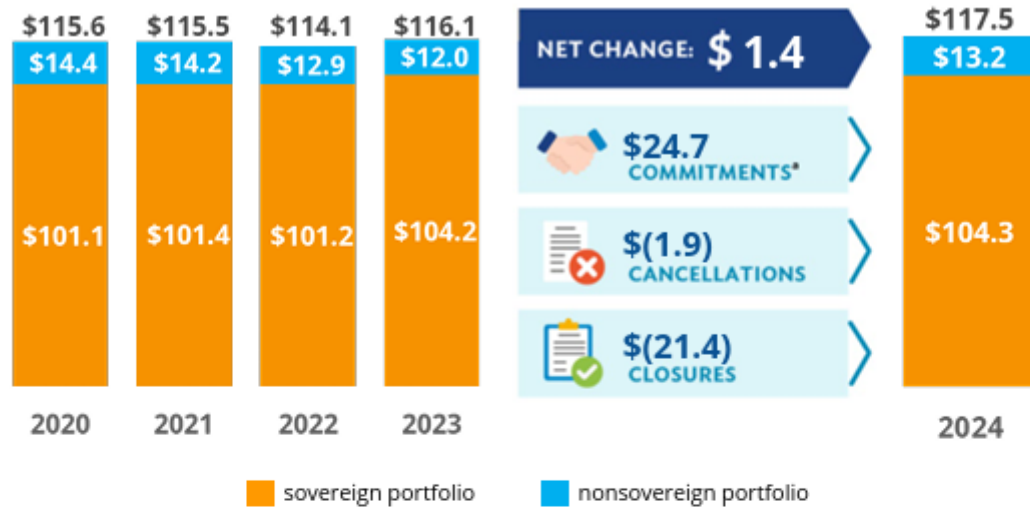
# Overview of ADB Operations



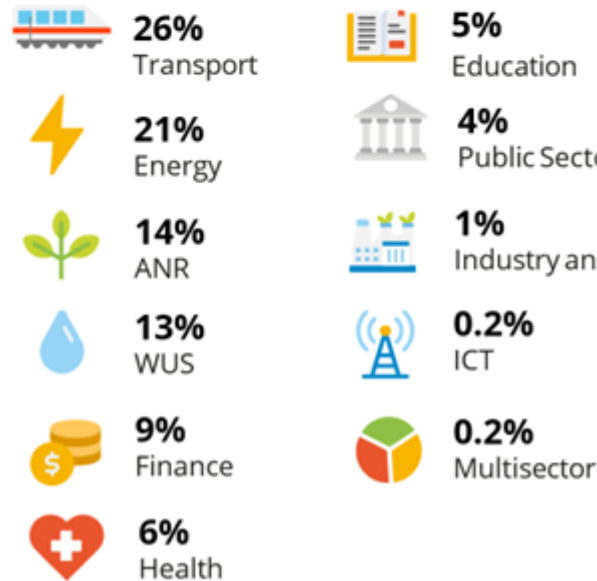
Expected to increase significantly over next decade from capital adequacy reforms that unlock an additional **\$100 billion** of lending headroom

(<https://www.adb.org/news/adb-capital-management-reforms-unlock-100-billion-new-funding-over-next-decade-support-asia>)

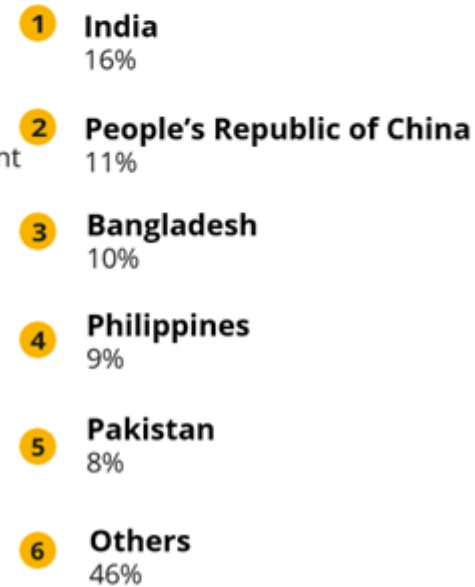




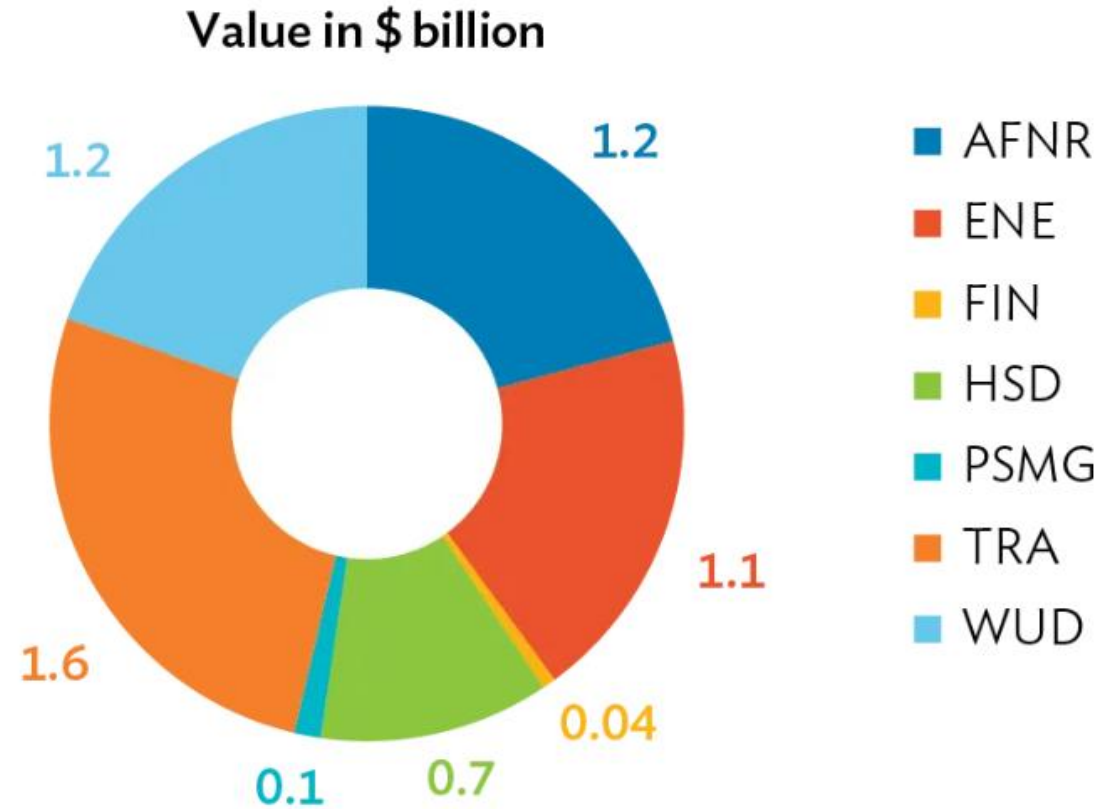
### BY SECTOR



### BY DEVELOPING MEMBER COUNTRY



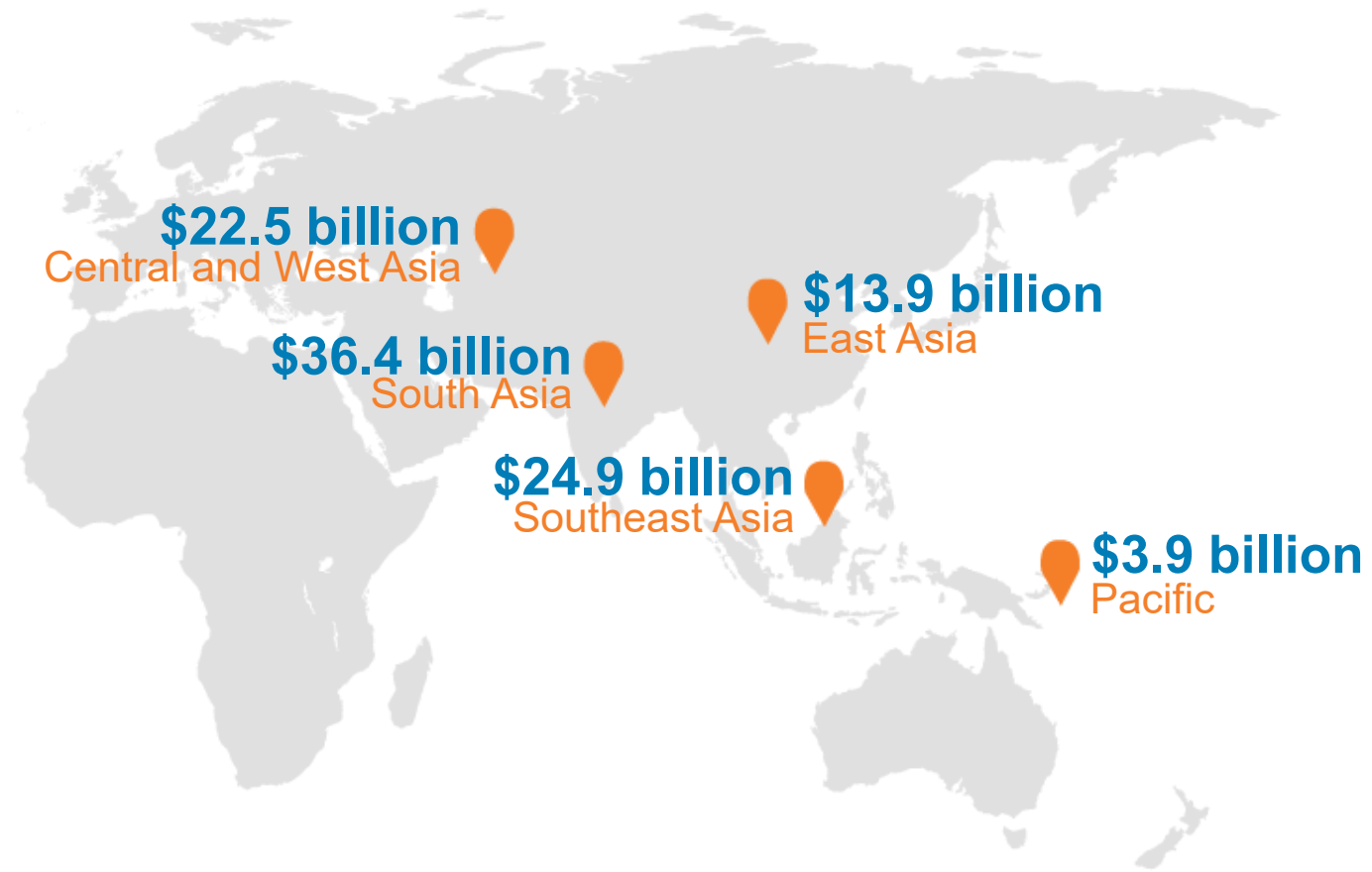
# What do we work on? (Share of procurement by sector, 2024)



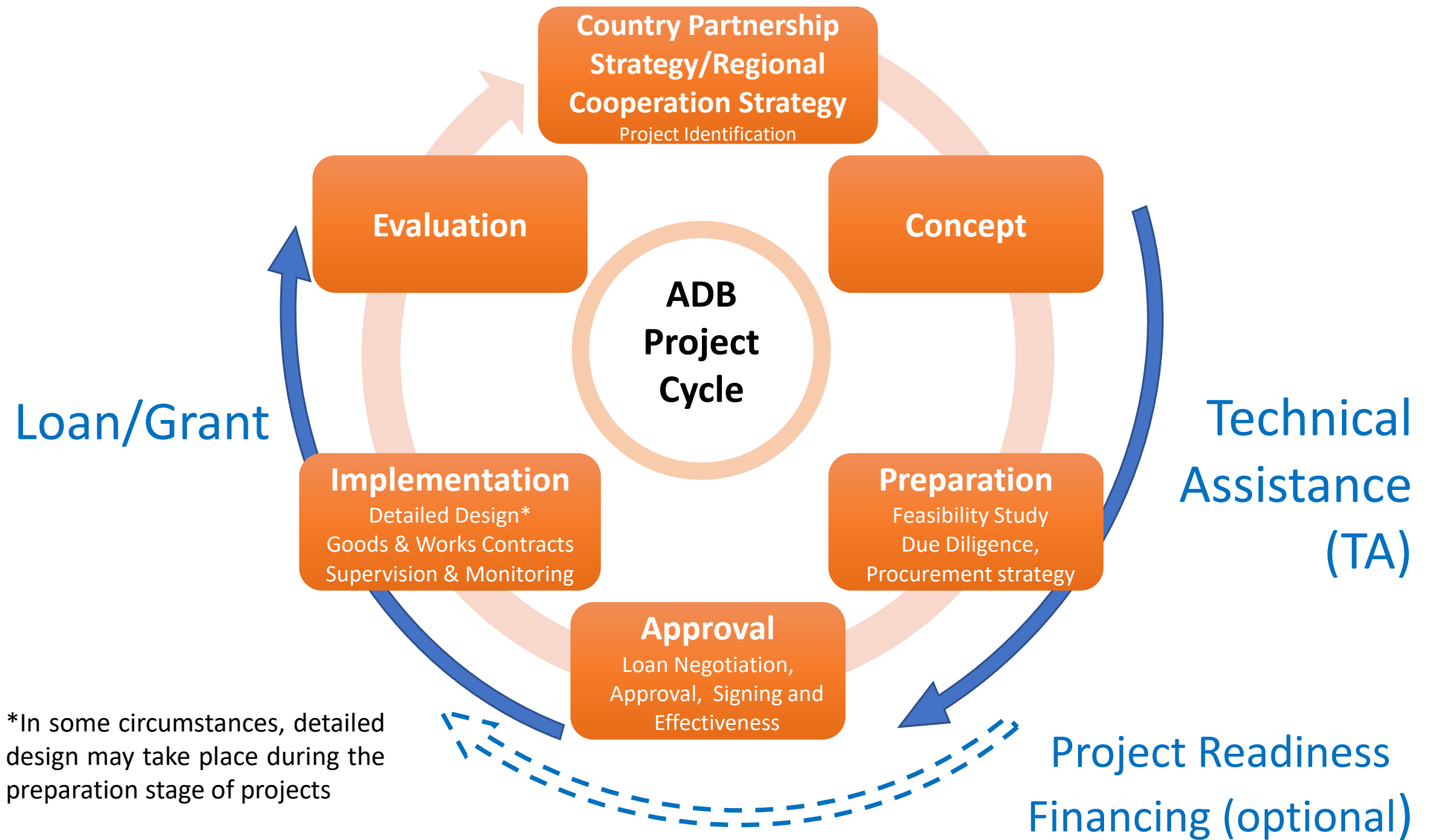
AFNR = agriculture, food, nature, and rural development; ENE = energy; FIN = finance; HSD = Human and Social Development; PSMG = public sector management and governance; TRA = transport; WUD = water and urban development.  
Source: Asian Development Bank.



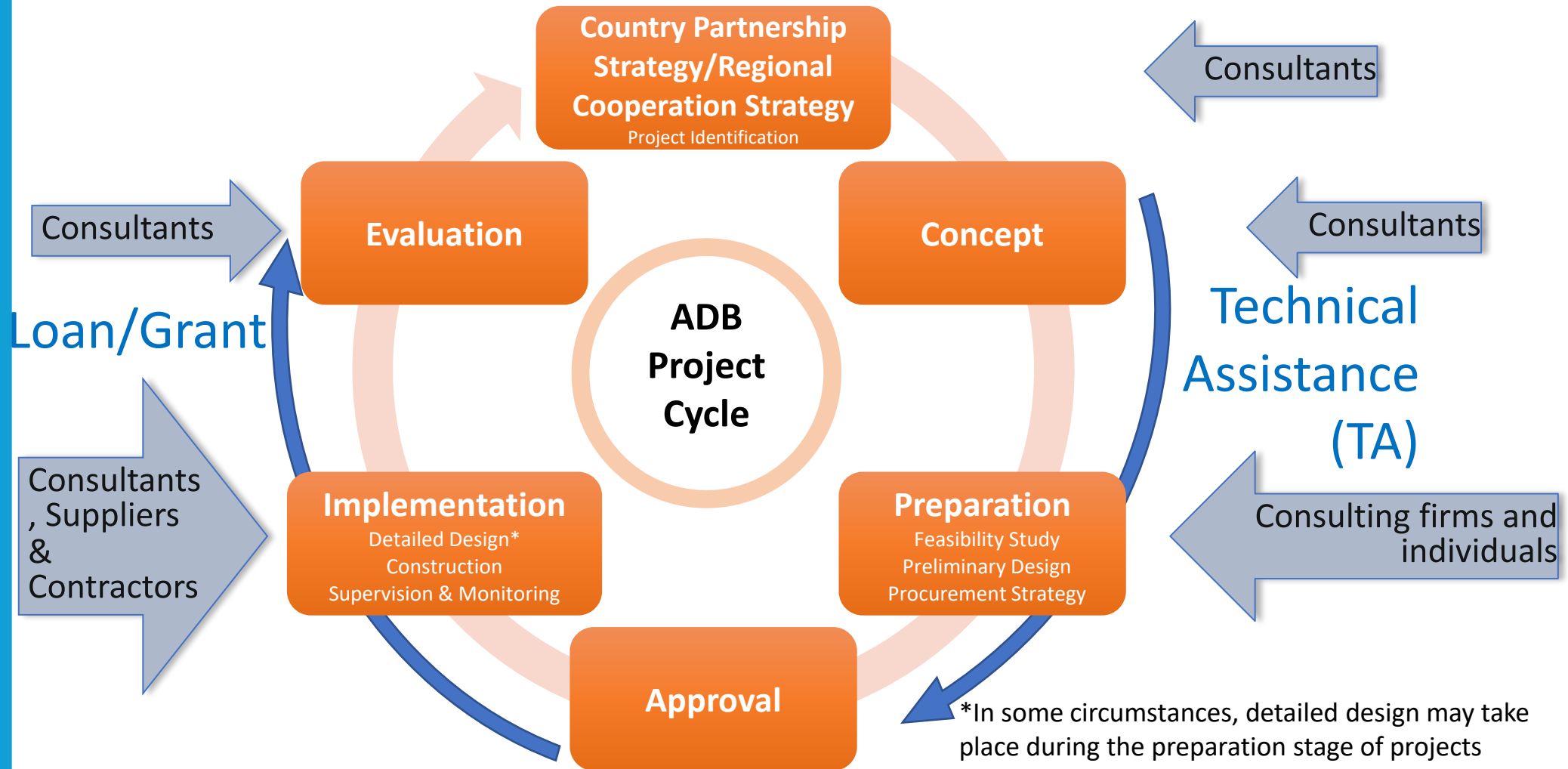
# Active sovereign portfolio by region



# Financing Modalities and the Project Cycle



# When is the Private Sector engaged?



# Consulting Services - Technical Assistance (TA)

Technical assistance (TA) supports the preparation, financing, and execution of development projects and programs, including the formulation of specific project proposals. It can also assist DMCs in coordinating their development policies and plans to achieve better use of their resources. TA also facilitates the channeling of ADB's financial assistance to DMCs by improving their capacity to absorb external assistance and further their economic development. Generally, TA supports:

- (i) the preparation, financing, and implementation of development projects and programs;
- (ii) knowledge solutions to address key development challenges;
- (iii) capacity development.

# ADB and Finland

- Finland joined ADB in 1966 as a founding member
- Finland's membership enables Finnish companies to do business with ADB
- As of 2025:
  - 0.34% of ADB's shares and 0.561% of voting power on its Board of Directors
  - Contributed \$495.1 million in overall capital and \$24.76 million of paid-in capital, and \$238 million to special funds (since 1966) that support ADB's lending and grant operations
  - Cofinanced 2 projects for ~\$22.5 million since 2021
  - Contributed ~\$40 million to 2 trust funds
  - Finnish companies have won \$201 million of contracts from ADB to date, with \$6.02 million won in 2025



<https://www.adb.org/sites/default/files/publication/27763/fin-2025.pdf>

# ADB and Kazakhstan



## MORE ABOUT KAZAKHSTAN AND ADB

### Shareholding and Voting Power

Number of shares held:	85,608 (0.805% of total shares)
Votes:	124,155 (0.934% of total membership, 1.426% of total regional membership)

\*Overall capital subscription: \$1.17 billion

\*Paid-in capital subscription: \$58.69 million

\*United States dollar figures are valued at rate as of 31 December 2025.

**Kazakhstan** was the first country in Central Asia to join ADB in 1994. Since then, ADB has supported Kazakhstan's development through sovereign and nonsovereign financing, advisory services for public-private partnerships, technical assistance, and knowledge solutions. Priority areas of operations have been public sector management, transport, finance, and renewable energy sectors.

# Kazakhstan Country Partnership Strategy 2023-2027 - Accelerating Resilient and Sustainable Growth for All

To address the identified challenges and seize emerging opportunities, while building on lessons from the past, ADB's CPS 2023–2027 aims to support Kazakhstan in accelerating resilient and sustainable growth for all by focusing on three pillars:

- (i) addressing climate change impacts and supporting decarbonization
- (ii) promoting inclusive economic growth
- (iii) strengthening governance and developing capacity



# Kazakhstan commitments at a glance (as of 31 December 2025)

## Kazakhstan: 2025 Commitments (\$ million)<sup>a</sup>

Product Type	Public Sector	Private Sector	Total
Technical Assistance <sup>b</sup>	4.15	0.11	4.26
Microfinance Program <sup>c</sup>	–	7.50	7.50
<b>Total</b>	<b>4.15</b>	<b>7.61</b>	<b>11.76</b>

– = nil.

### Note:

Commitment is the financing approved by ADB's Board of Directors or Management for which the legal agreement has been signed by the borrower, recipient, or the investee company and ADB. It comprises the amount indicated in the investment agreement, which—depending on the exchange rate at the time of signing—may or may not be equal to the approved amount.

- <sup>a</sup> Numbers may not sum up precisely because of rounding.
- <sup>b</sup> Financing for technical assistance projects with regional coverage is distributed to their specific ADB developing member countries where a breakdown is available.
- <sup>c</sup> Long-term ADB-financed commitments from private sector programs with maturity of 365 days or more.



## Kazakhstan: Cumulative Commitments<sup>a,b,c</sup>

Sector	No.	Total Amount (\$ million) <sup>d</sup>	
		Public Sector	Private Sector
<b>Project and Technical Assistance</b>	<b>154</b>	<b>6,688.54</b>	<b>977.99</b>
Agriculture, Natural Resources, and Rural Development	17	149.29	40.20
Education	8	67.36	–
Energy	17	6.76	542.78
Finance	33	924.39	394.64
Health	3	6.84	–
Industry and Trade	4	3.06	0.23
Information and Communication Technology	–	0.72	0.14
Multisector	3	60.44	–
Public Sector Management	28	2,954.86	–
Transport	35	2,476.27	–
Water and Other Urban Infrastructure and Services	6	38.53	–
<b>Trade and Supply Chain Finance Program<sup>e</sup></b>	<b>25</b>	<b>–</b>	<b>22.52</b>
Finance	14	–	15.01
Industry and Trade	11	–	7.51
<b>Total</b>	<b>179</b>	<b>6,688.54</b>	<b>1,000.51</b>

– = nil.

- <sup>a</sup> Includes loans, grants, guarantees, technical assistance, and private sector programs.
- <sup>b</sup> Using primary sector in the reporting of commitments.
- <sup>c</sup> From 2020, financing for technical assistance projects with regional coverage is distributed to their specific ADB developing member countries where a breakdown is available.
- <sup>d</sup> Numbers may not sum up precisely because of rounding.
- <sup>e</sup> ADB-financed commitments from private sector programs of which \$5.12 million is short term (with maturity of less than 365 days).

# Why pursue ADB-Financed Contracts?



Gateway to new opportunities in fast growing emerging economies across multiple sectors



Availability of funds



International best practice procurement procedures

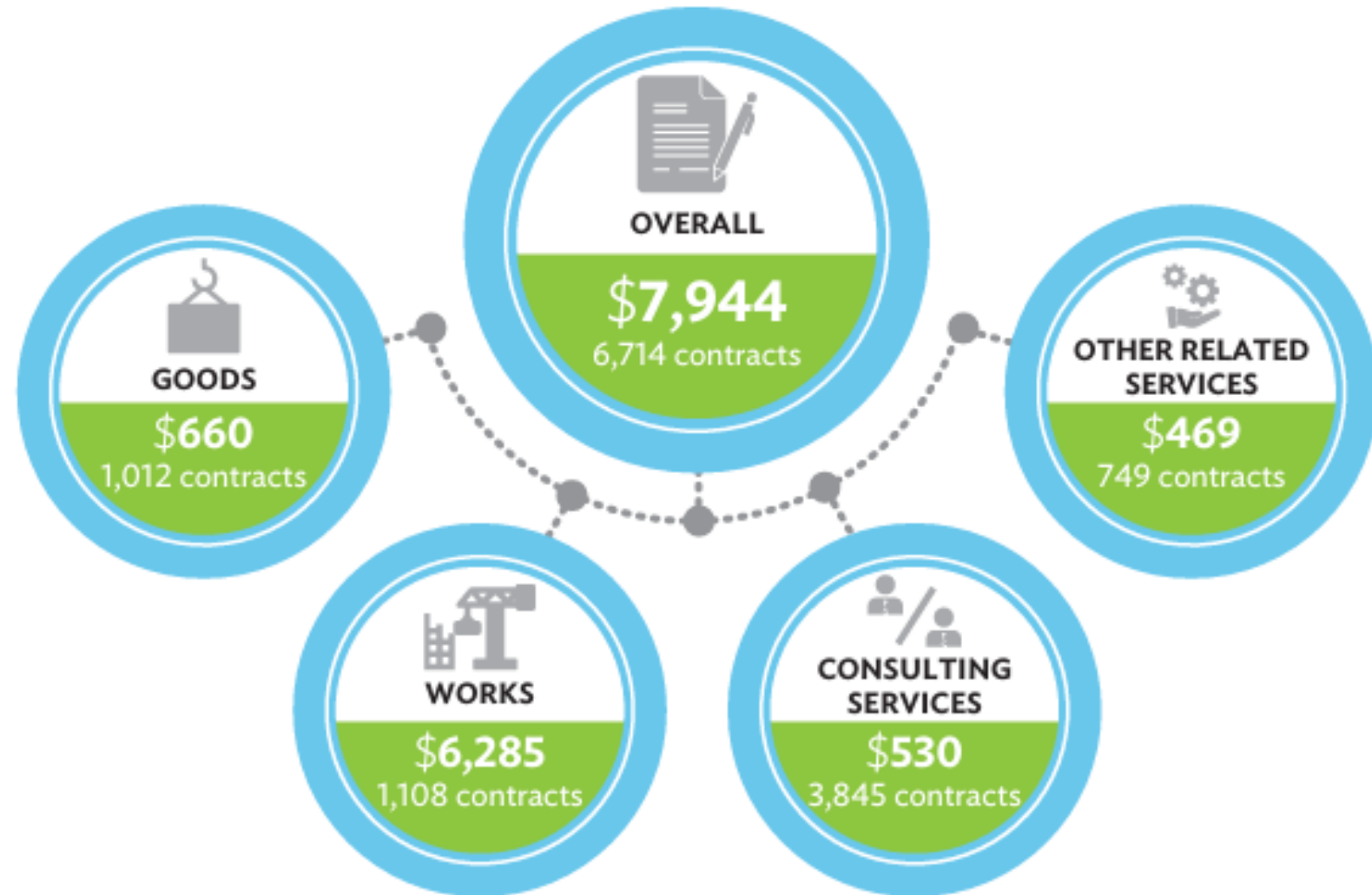


Risks related to transparency, fairness and integrity of procurement processes mitigated through ADB oversight

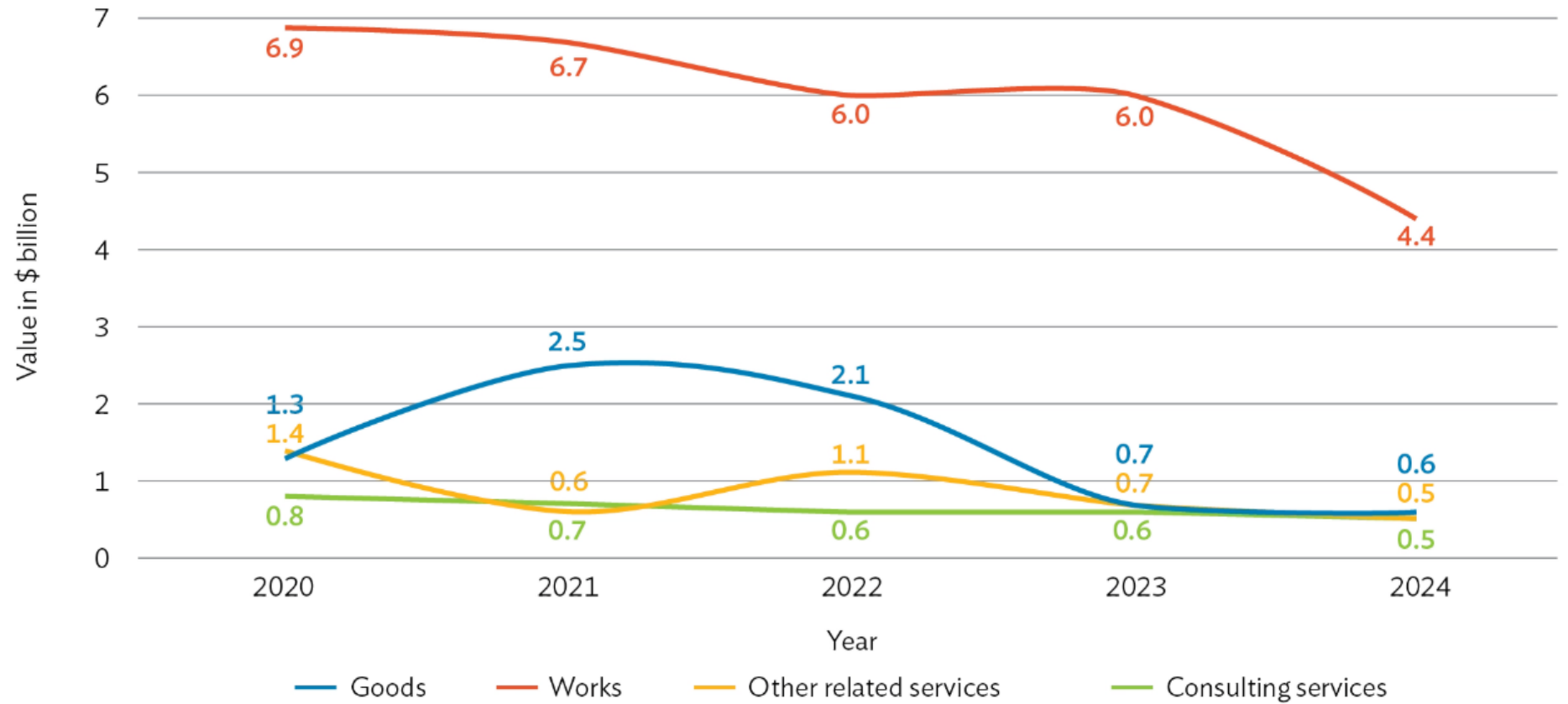
# Types of business opportunities

- Supply of goods
  - Machinery, equipment, computers, furniture
- Civil works
  - Roads, railways, bridges, irrigation canals, schools, etc.
- Turnkey contracts
  - Power plants, pump stations, water treatment plants, heating plants, airports, etc.
- Consulting services
  - Project preparation & implementation, site supervision, detailed design, knowledge products, policy/advisory, staff consultants
- Nonconsulting services
  - Surveys, training, translation, event management

# Overall Procurement in 2023



# Average contract size



<https://www.adb.org/multimedia/annual-procurement-report/procurement-statistics/index.html>



# Top Members for Goods

## Procurement Ranking – Goods

	2019	2020	2021	2022	2023	2024
1	IND	IND	PRC	IND	PRC	PRC
2	PRC	PRC	BAN	PRC	BAN	IND
3	USA	INO	PHI	HKG	HKG	BAN
4	BAN	TUR	IND	BAN	UZB	PAK
5	VIE	HKG	DEN	SIN	SRI	INO

# Top Members for Works

## Procurement Ranking – Works

	2019	2020	2021	2022	2023	2024
1	PRC	IND	IND	PRC	IND	PRC
2	IND	PRC	PRC	KOR	PRC	IND
3	BAN	PHI	VIE	IND	PHI	BAN
4	INO	BAN	PAK	SPA	BAN	INO
5	PAK	PAK	INO	PAK	INO	PAK

# Top Members for Consulting Services

## Procurement Ranking – Consulting Services

	2019	2020	2021	2022	2023	2024
1	IND	USA	IND	IND	IND	IND
2	AUS	KOR	INO	AUS	AUS	KOR
3	USA	IND	JPN	BAN	UKG	PRC
4	GER	INO	FRA	KOR	USA	PHL
5	FRA	AUS	AUS	UKG	JPN	GER

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<https://www.adb.org/sites/default/files/publication/27763/fin-2025.pdf>

## Top 5 Consultants from Finland Involved in Consulting Services Contracts under ADB Loan, Grant, and Technical Assistance Projects, 1 January 2021–31 December 2025

Consultant	Sector	Contract Amount (\$ million)
Finnish Overseas Consultants Ltd.	TRA	15.62
Niras Finland Oy	ANR, FIN, PSM	7.35
FCG Finnish Consulting Group Ltd.	ANR, EDU	2.54
Cowater International	ANR	0.65
Digizen	FIN	0.23
Individual Consultants		1.80
Others		2.87
<b>Total</b>		<b>31.06</b>

ANR = agriculture, natural resources, and rural development; EDU = education; FIN = finance; PSM = public sector management; TRA = transport.

## Finland's Share of Procurement Contracts for Loan, Grant, and Technical Assistance Projects

Item	Goods, Works, and Related Services	
	Amount (\$ million)	% of ADB Total
2024	-	-
2025	-	-
<b>Cumulative (as of 31 Dec 2025)</b>	<b>94.19</b>	<b>0.03</b>

Item	Consulting Services	
	Amount (\$ million)	% of ADB Total
2024	1.89	0.36
2025	6.02	0.79
<b>Cumulative (as of 31 Dec 2025)</b>	<b>106.81</b>	<b>0.61</b>

Item	Total Procurement	
	Amount (\$ million)	% of ADB Total
2024	1.89	0.01
2025	6.02	0.04
<b>Cumulative (as of 31 Dec 2025)</b>	<b>201.00</b>	<b>0.06</b>

- = nil.

# ADB Operational Procurement Stats

## Operational Procurement Statistics Dashboard (ProcDash)

Asian Development Bank Public sector governance

### Welcome to ADB's Operational Procurement Statistics Dashboard (ProcDash)

The Operational Procurement Statistics Dashboard (ProcDash) presents the value of all goods, works and consulting services contracts awarded for projects under the Asian Development Bank operations. It has four sections, namely, overview, operational procurement by nationality, operational procurement by origin of goods and services, and operational procurement by threshold. For purposes of this dashboard, **value of operational procurement is reported in terms of the amount financed by ADB.**

The overview section presented below shows data on operational procurement statistics by region, nature, sector and by borrowing country. Data can be further filtered by contract year and modality. To determine the allocated procurement for policy-based support and results-based lending, click these two items in the modality filter.

For other details about ProcDash, refer to [ProcDash FAQ](#).

ProcDash can also be used to supplement the operational procurement statistics under the Operational Data section of the ADB [Annual Report](#) and the figures from the member Fact Sheets. More information on operational procurement contracts is available on the [Tenders](#) page of ADB's website (choose "Contracts Awarded" from the "Type" selection).

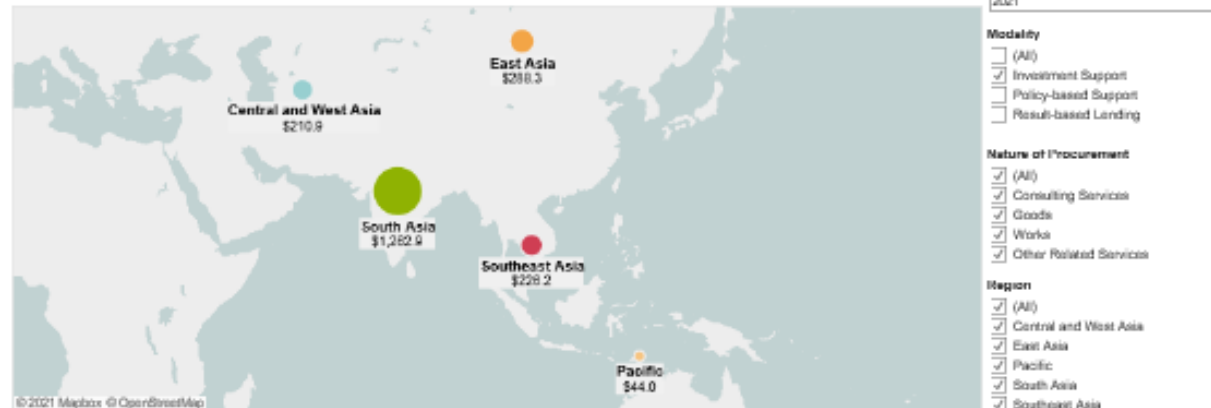
The ProcDash currently shows data as of 31 March 2021. This will be updated every quarter.

Overview By Nationality of contractor By Origin of goods and services By Threshold

### Total operational procurement based on contract year, US\$ million

\$2,062.5

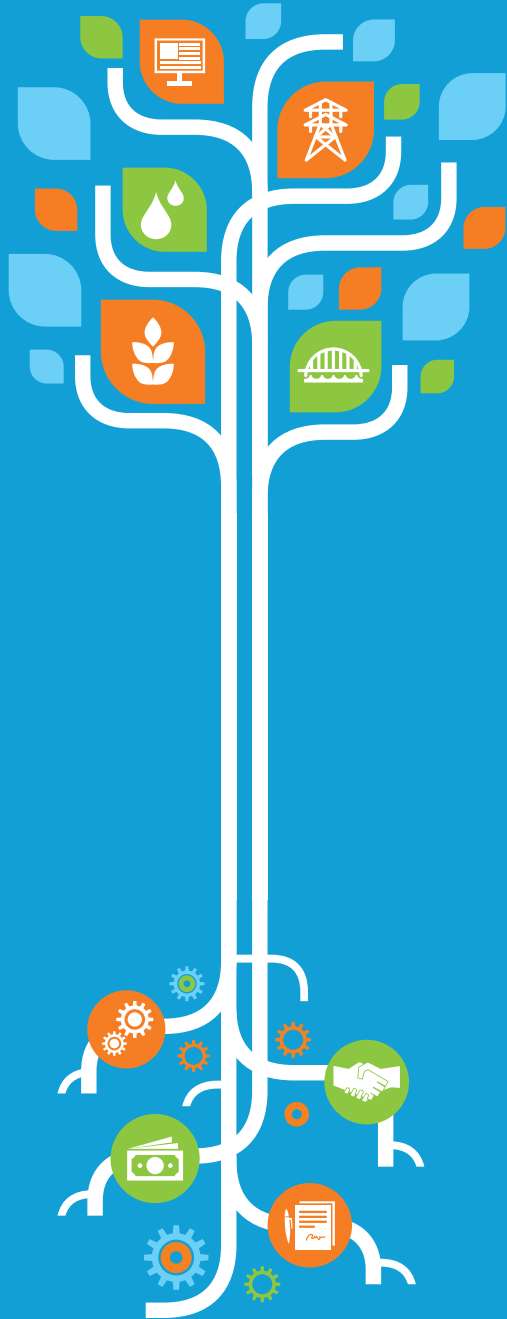
### Operational Procurement by Region, US\$ million



Note: Contracts awarded from regional projects amounted to : \$30.1 million

<https://data.adb.org/dashboard/operational-procurement-statistics>

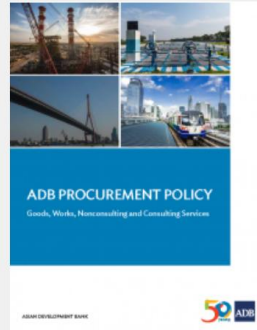
# ADB Procurement Framework



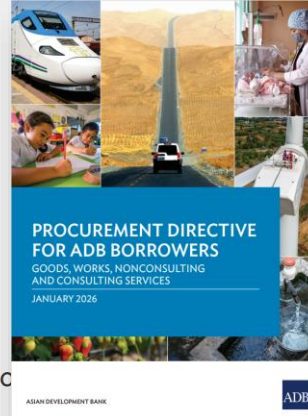
# ADB's procurement frameworks

For projects with concept papers approved **on or after 1 July 2017**

ADB's new procurement framework comprises a Procurement Policy and Procurement Regulations for ADB Borrowers. It modernizes project procurement processes through a principles-based approach, to meet the diverse needs of clients as ADB scales up its operations in line with Strategy 2030.



ADB Procurement Policy



Procurement Directive for ADB Borrowers



For projects with concept papers approved **before 1 July 2017**

ADB's Procurement Guidelines and Guidelines on the Use of Consultants defined the policies and procedures for selecting, contracting, and monitoring suppliers of goods, works, and services for ADB-financed projects.









Procurement Guidelines



Guidelines on the Use of Consultants

# ADB procurement principles

Principles		Outcomes
	<b>Fairness</b>	Equal opportunity; equitable distribution; and credible mechanisms for addressing procurement-related complaints.
	<b>Economy</b>	Using price, quality, and any nonprice attributes to deliver viable projects.
	<b>Efficiency</b>	Ensures procurement processes are proportional to value and risks.
	<b>Transparency</b>	Deliver relevant procurement information publicly in a consistent and timely manner; appropriate reporting; and confidentiality.
	<b>Quality</b>	Structured arrangements delivering appropriate outputs in an effective manner to achieve project outcomes and objectives.
	<b>Value for Money</b>	Obtain optimal benefits through effective, efficient, and economic use of resources.

# Objectives of new Procurement Directive

## Promote Innovation and Enhance Supplier Base

- Early market engagement, collaborative forms of contracting.

## Improve Quality and Value for Money

- Merit point criteria on internationally advertised goods<sup>1</sup>, works and nonconsulting services contracts.

## Reward Sustainable Procurement

- Focus on environmental, social, economic & institutional considerations.

## Foster Economic Growth and Local Development

- Local labor requirement on internationally advertised works contracts.

## Align with ADB Policy Architecture

- Transition the title to “Directive”; streamline content

<sup>1</sup> Some limited exceptions apply

# Early Market Engagement

Required for internationally advertised contracts to advance market readiness, competition and transparency



## Engaging with the market before bidding

- Refines technical specifications, budgets, and timelines, ensuring project expectations align with what the market can deliver.
- Alerts potential bidders, leading to more competitive and inclusive procurement.
- Allows suppliers to share emerging technologies and practices that improve sustainability and enhance development outcomes.

# Types of Early Market Engagement



## Market Dialogues

- Market sounding sessions
- Feedback on specifications
- Workshops and roundtables



## Information Tools

- Advance contracting notices
- Request for information
- Q&A portal



## Collaborative Platforms

- Project roadshows
- Webinars and virtual briefings
- Innovation calls and challenge

# Local Participation

Required for internationally advertised works contracts to advance job creation, skills development and economic growth



## Investing in local labor

- Strengthens community ownership and support, empowering people to lead and sustain development efforts beyond the project.
- Reduces poverty and improves local livelihoods by fostering inclusive, resilient, and sustainable economic opportunities.
- Builds local capacity and partnerships by developing community skills and promoting inclusive collaboration.

# How to incorporate Local Participation requirements



## Qualification Criteria

- Half of the workforce shall be local labor.
- Lower threshold permitted in certain situations, if justified in SPP report.
- Calculation by person-days of inputs under the contract.

## Evaluation Criteria

- Borrowers may give MPC scoring benefits to contractors exceeding the minimum local participation requirement.
- MPC can also support other local participation objectives.

# Merit Point Criteria (MPC)

Required for internationally advertised goods\*, works and nonconsulting services to advance quality, sustainability and value for money



- **Assessing bids based on merit point evaluation**
- Focuses on value for money and fit for purpose procurement by evaluating bids on technical merit as well as cost.
- Rewards quality and innovation, encouraging stronger, more competitive bids.
- Establishes well-defined and consistent quality standards that level the playing field.

*\*Excludes pharmaceuticals, vaccines, commodities, and low-value off-the-shelf goods.*

# When is MPC required to be used?

## MPC will be utilized on internationally advertised contracts

How is the advertising method determined?

### International Advertising

- Used when participation by foreign firms will increase competition and help achieve VfM.

### National advertising,

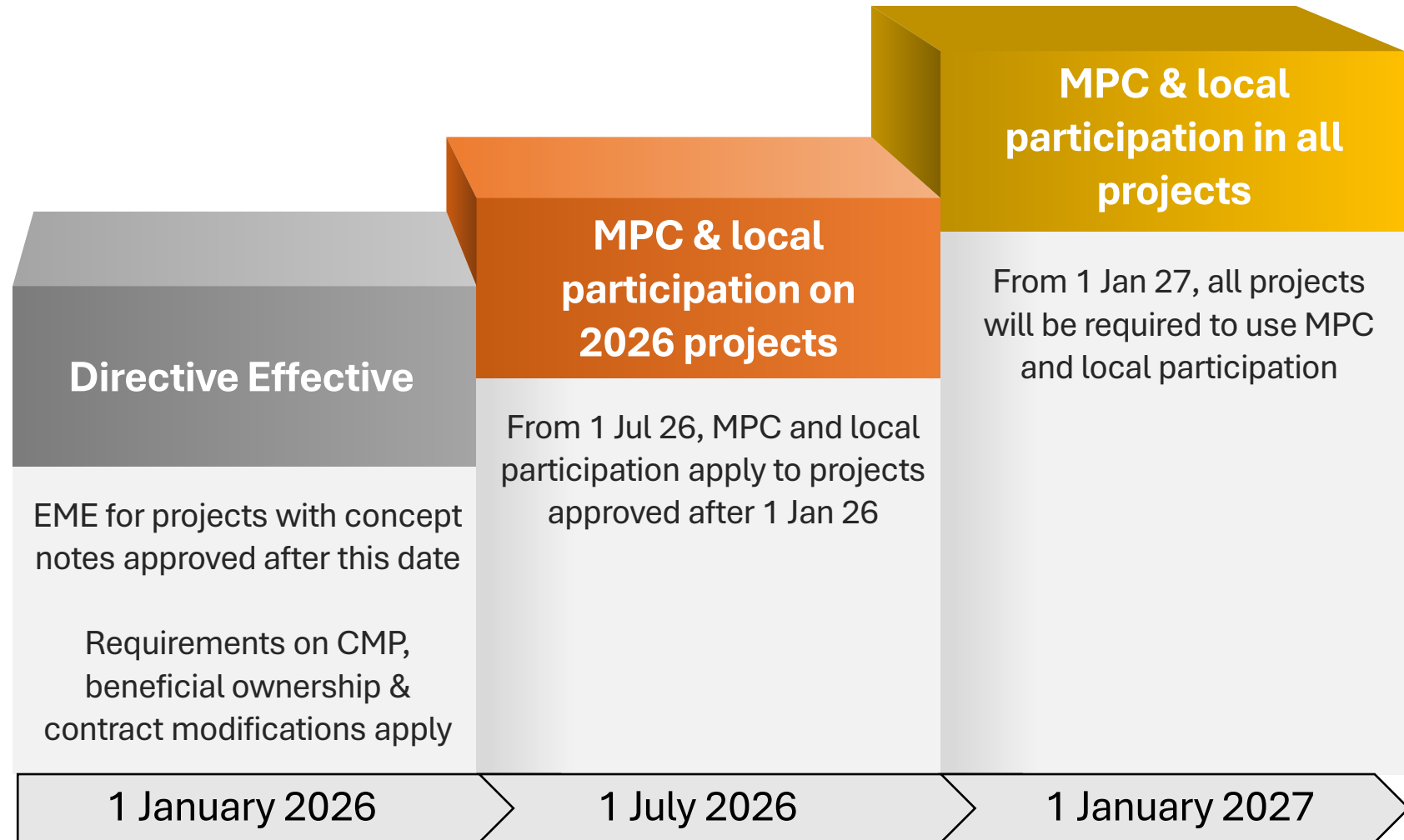
- May be used if procurement is unlikely to attract international competition.
- Decision informed by supply market, procurement risk, contract complexity & value.
- Subject to ADB approval.

For contracts with substantial/high procurement risk, minimum technical weighting is 50%

How is Procurement risk determined?

- **Procurement risk** is based on procurement capacity, market conditions, contract complexity, contract size and implementation environment.
- Borrower presents the assessed procurement risk in the **strategic procurement planning report** for ADB endorsement.

# Effectiveness and Phased implementation

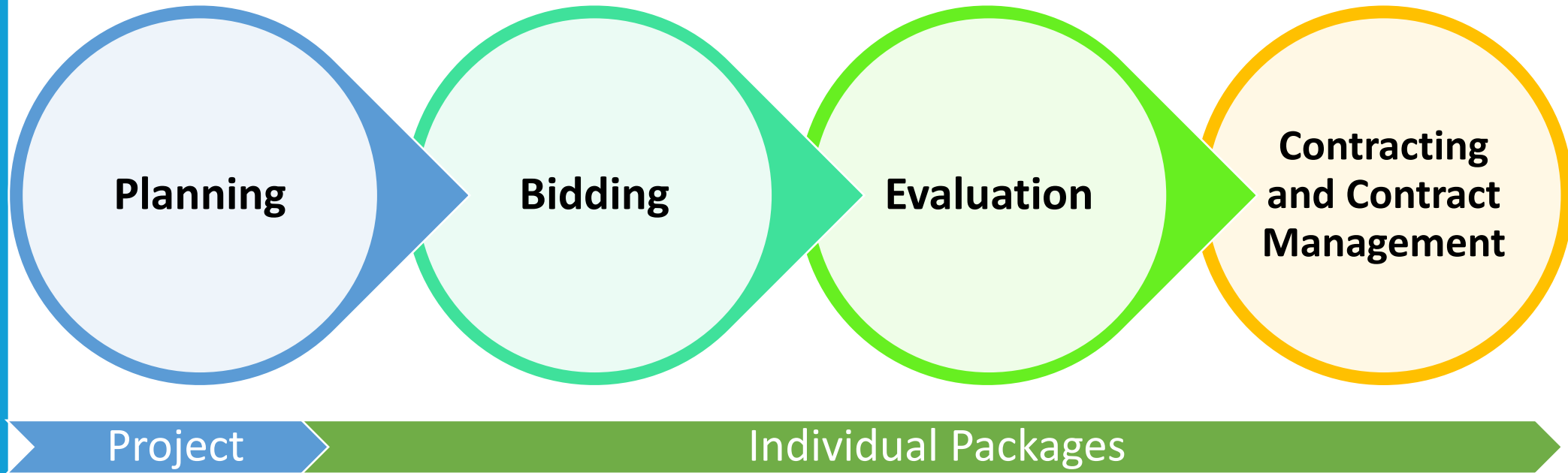


# ADB uses International Best Practice Procedures

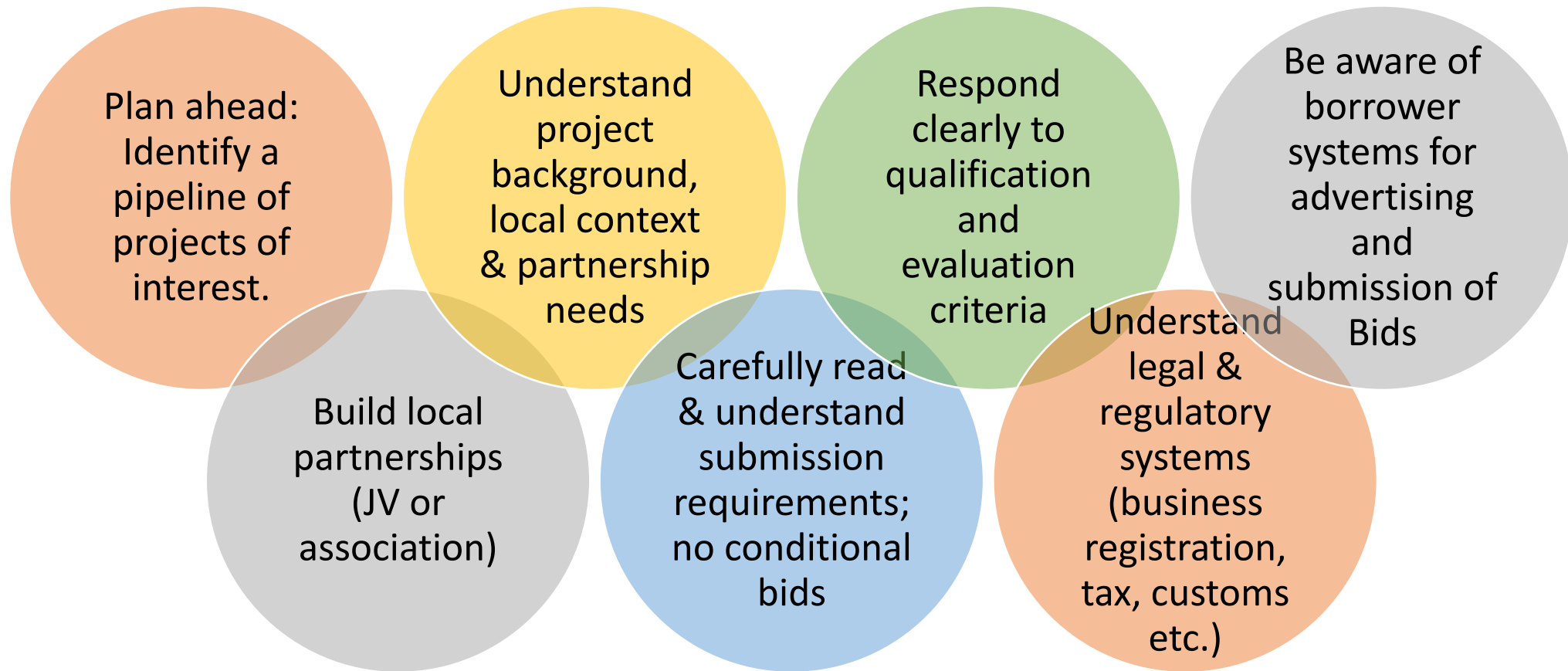
- Open Competitive Bidding
- Advertisement of Opportunities
- Public Bid Opening
- Robust Bid Evaluations Procedures
- Process Oversight by ADB
- Publication of Results
- Debriefing and Complaints Mechanism
- Robust Fraud and Corruption Procedures



# Procurement Process



# Advice when approaching Loan & Grant Opportunities



# Common Mistakes

Bids not signed, or unclear authorization to sign

Ownership structures and JV arrangements

No compliant Bid Security / Bid Securing Declaration

Failure to meet Qualification Criteria

Poor Supporting Documents

Incomplete Bids / Partial Bids

Inclusion of financial offer with technical offer where bid conditions require them to be separated

# General points on ADB Consulting Contracts

Consider individual consulting opportunities

Understand context and background to project

Identify partners or specialist experts who will add value

Consider audience at evaluation

Know your client and their expectations

Leverage experience with similar institutions

Understand costs of doing business (e.g. taxes)

**ASK QUESTIONS**

# Common Mistakes when approaching ADB Consulting opportunities



## Shortlisting Phase

- Lack of knowledge of project context
- Incorrect Skills match
- Limited geographic experience
- Generic EOI
- Lack of local presence



## RFP Stage

- Financial info in technical proposal
- Not responsive to ToR
- Not demonstrating strength of firm
- Lack of suitability
- Issues with CMS\*

\*CMS is ADB's Consultant Management System, an IT platform used to advertise and recruit consultants.

# Debriefing and Complaints

## Debriefing:

- Unsuccessful bidders may request debriefing from the procuring entity (the EA or ADB). If they are not satisfied with the explanation given, they may submit a complaint.
- Debriefings are an excellent learning opportunity for future bids!

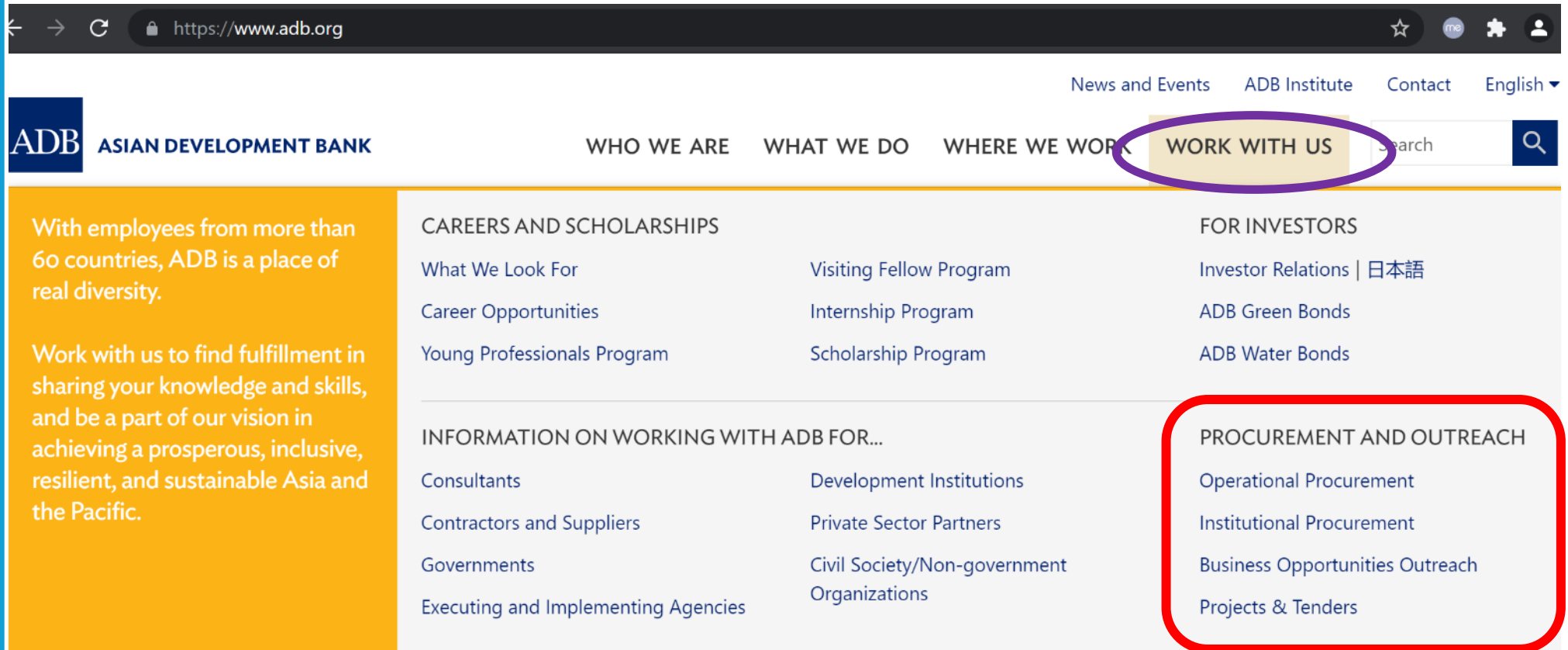
## Complaints:

- Bidders may file complaint directly with ADB and may copy ADB on correspondence with EAs.
- Complaints to ADB should be submitted through online form: <https://www.adb.org/forms/complaints>

## How to report fraud:

- [www.adb.org/site/integrity/how-to-report-fraud](http://www.adb.org/site/integrity/how-to-report-fraud)

# How to find Information on our Website



The screenshot shows the ADB website with the following elements:

- Browser Address Bar:** <https://www.adb.org>
- Top Navigation:** News and Events, ADB Institute, Contact, English
- Main Navigation:** WHO WE ARE, WHAT WE DO, WHERE WE WORK, **WORK WITH US** (highlighted with a purple oval), Search
- Left Column (Yellow background):**
  - With employees from more than 60 countries, ADB is a place of real diversity.
  - Work with us to find fulfillment in sharing your knowledge and skills, and be a part of our vision in achieving a prosperous, inclusive, resilient, and sustainable Asia and the Pacific.
- Center Column:**
  - CAREERS AND SCHOLARSHIPS**
    - What We Look For
    - Career Opportunities
    - Young Professionals Program
    - Visiting Fellow Program
    - Internship Program
    - Scholarship Program
  - INFORMATION ON WORKING WITH ADB FOR...**
    - Consultants
    - Contractors and Suppliers
    - Governments
    - Executing and Implementing Agencies
    - Development Institutions
    - Private Sector Partners
    - Civil Society/Non-government Organizations
- Right Column:**
  - FOR INVESTORS**
    - Investor Relations | 日本語
    - ADB Green Bonds
    - ADB Water Bonds
  - PROCUREMENT AND OUTREACH** (highlighted with a red rounded rectangle)
    - Operational Procurement
    - Institutional Procurement
    - Business Opportunities Outreach
    - Projects & Tenders

Business Center - [www.adb.org/business](http://www.adb.org/business)

Procurement - [www.adb.org/business/operational-procurement](http://www.adb.org/business/operational-procurement)



## ADB Business Center

All you need to work with us—in one place.

Guides and Documents
Business Opportunities Outreach ▾
Procurement Statistics Dashboard (ProcDash)
More ▾

🏠 > Work with Us > Business Center > Working with ADB

## Working with ADB

### Information for...

Consultants

**Contractors and suppliers**

Governments

Executing and implementing agencies

Development institutions

### How-Tos

Where are the business opportunities in the ADB project cycle? →

What bidding procedures are used by ADB-financed projects? →

How can we improve our chances of securing an ADB-funded contract? →

What are the main eligibility requirements for bidding for contracts under ADB-financed projects? →

What are the eligibility requirements for subcontractors working for contractors on ADB-financed projects? →

- How-Tos
- Policies & Regulations
- Procedures & Guidance
- Documents & Forms



# Projects & Tenders - [www.adb.org/projects](http://www.adb.org/projects)

Projects & Tenders **Projects** Documents Tenders

Filter results [CLEAR ALL](#)

Country/Economy  Regional  Afghanistan  Armenia  Azerbaijan  Bangladesh  Bhutan  Cambodia  China, People's Republic

Sector (1) [CLEAR]  Agriculture, natural resources and rural development  Education  Energy  Finance  Health  Industry and trade  Information and

Theme

Type (1) [CLEAR]  Nonsovereign  Sovereign

Project data sheets for loans, grants, TAs

Search projects

Results 1-20 of 809 [RSS](#) [Sort by](#)

Energy X Sovereign X

<b>Power Distribution Modernization Project (formerly Electricity System Strengthening and Sustainability Project)</b> 49177-002; Timor-Leste; Energy	Status: <b>Approved</b>	Approval Date: 26 Oct 2021
<b>Development of the Pacific Energy Regulators Alliance</b> 49450-035; Regional, Cook Islands, Fiji, Micronesia, Federated States of, Kiribati, Nauru, Niue, Palau, Papua New Guinea, Marshall Islands, Samoa, Solomon Islands, Tonga, Tuvalu, Vanuatu; Energy	Status: <b>Active</b>	Approval Date: 25 Oct 2021
<b>Promoting Increased Renewable Energy Deployment, Energy Efficiency, and Power System Resilience</b> 55079-002; Sri Lanka; Energy	Status: <b>Approved</b>	Approval Date: 14 Oct 2021
<b>Power Sector Reform Support Program</b> 54269-003; Uzbekistan; Energy	Status: <b>Approved</b>	Approval Date: 02 Oct 2021
<b>Research on Addressing Climate Change in Ningxia through the Use of Science and Technology</b> 55033-001; China, People's Republic of; Energy	Status: <b>Approved</b>	Approval Date: 28 Sep 2021

Projects & Tenders Projects Documents **Tenders**

Filter results [CLEAR ALL](#)

Country/Economy

Sector (1) [CLEAR]  Agriculture, natural resources and rural development  Education  Energy  Finance  Health  Industry and trade  Information and

Type  Advance Notice  Contracts Awarded  Firm - Consulting  Individual - Consulting  Invitation for Bids  Other Notice  Prequalified applicants

Group  Consulting Services  Goods, Works, and Nonconsulting Services

Procurement of goods, works, and consulting services

Search tenders


Results 1-20 of 3032 [RSS](#) [Sort by](#)

Energy X

<b>51122-SRI: Power System Reliability Strengthening Project [OCB No: CEB/AGM/PRO/2021/OCB/PSRSP-P1B]</b> 51122-002; Sri Lanka; Energy; Posting date: 28 Oct 2021 Notice Type: Invitation for Bids	Status: <b>Active</b>	Deadline: 05 Jan 2022
<b>National Senior Transmission Engineer</b> 52322-002; Uzbekistan; Energy; Posting date: 28 Oct 2021 Notice Type: Individual - Consulting	Status: <b>Active</b>	Deadline: 03 Nov 2021
<b>National Transmission Engineer</b> 52322-002; Uzbekistan; Energy; Posting date: 28 Oct 2021 Notice Type: Individual - Consulting	Status: <b>Active</b>	Deadline: 03 Nov 2021
<b>Project Coordination Expert</b> 54269-003; Uzbekistan; Energy; Posting date: 28 Oct 2021 Notice Type: Individual - Consulting	Status: <b>Active</b>	Deadline: 03 Nov 2021









# Goods and Works - Subscribe to receive alerts\* - <https://alerts.adb.org>



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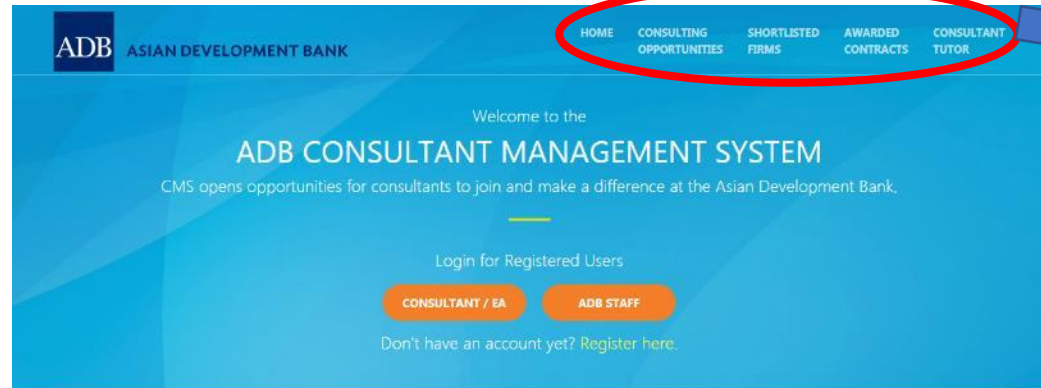







<p><b>Alerts</b> Links to content posted on ADB.org delivered to your inbox daily or weekly.</p> <p style="text-align: right;"> <input checked="" type="radio"/> Daily             <input type="radio"/> Weekly             <input type="radio"/> Off         </p> <hr/> <p>Articles and Videos <span style="float: right;"><input checked="" type="radio"/> On <input type="radio"/> Off</span></p> <hr/> <p>Asian Development Blog <span style="float: right;"><input checked="" type="radio"/> On <input type="radio"/> Off</span></p> <hr/> <p>Board Documents <span style="float: right;"><input checked="" type="radio"/> On <input type="radio"/> Off</span></p> <hr/> <p>Business Center Materials <span style="float: right;"><input checked="" type="radio"/> On <input type="radio"/> Off</span></p> <hr/> <p>Country Planning Documents <span style="float: right;"><input checked="" type="radio"/> On <input type="radio"/> Off</span></p> <hr/> <p>Economic Data and Research <span style="float: right;"><input checked="" type="radio"/> On <input type="radio"/> Off</span></p> <hr/> <p>Evaluation Reports <span style="float: right;"><input checked="" type="radio"/> On <input type="radio"/> Off</span></p>	<p><b>Events</b> <span style="float: right;"><input checked="" type="radio"/> On <input type="radio"/> Off</span></p> <hr/> <p>News Releases and News from Country Offices <span style="float: right;"><input checked="" type="radio"/> On <input type="radio"/> Off</span></p> <hr/> <p><b>Procurement Notices (Goods and Works)</b> <span style="float: right;"><input checked="" type="radio"/> On <input type="radio"/> Off</span></p> <p style="font-size: small;">Note: Weekly notifications on consulting opportunities available for registered users of the <a href="#">Consultant Management System (CMS)</a>.</p> <hr/> <p>Project Information and Documents <span style="float: right;"><input checked="" type="radio"/> On <input type="radio"/> Off</span></p> <hr/> <p>Publications <span style="float: right;"><input checked="" type="radio"/> On <input type="radio"/> Off</span></p> <hr/> <p>Safeguard Documents <span style="float: right;"><input checked="" type="radio"/> On <input type="radio"/> Off</span></p> <hr/> <p>Vacancies <span style="float: right;"><input checked="" type="radio"/> On <input type="radio"/> Off</span></p>
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Does not include Consulting services Alerts which are received through <http://cms.adb.org>

# Consulting – Finding Opportunities on <http://cms.adb.org>



CONSULTING OPPORTUNITIES    SHORTLISTED FIRMS    AWARDED CONTRACTS    CONSULTANT TUTOR



#### Search Consulting Opportunities

Get detailed information on consulting services requirements and send expression of interests (EOIs) for ADB-financed or administered projects.



#### View Shortlisted Firms

ADB publishes the names and contact details of firms invited to submit proposals. This is for the information of consultants who wish to associate with them. Interested consultants should contact the firms directly.



#### View Awarded Contracts

ADB Project contracts that are awarded to consulting firms are disclosed to the public. Visit the page to view the list of contracts awarded to consulting firms, along with associated contract details.

- Consulting opportunities are visible through ADB's CMS (<http://cms.adb.org>)
- Register for alerts to receive notices of all consulting opportunities
- All advertisement of Consulting opportunities (both EA and ADB) published
- RFP process for ADB Administered Contracts is through CMS
- Step-by-step guides available at <http://consultanttutor.adb.org>

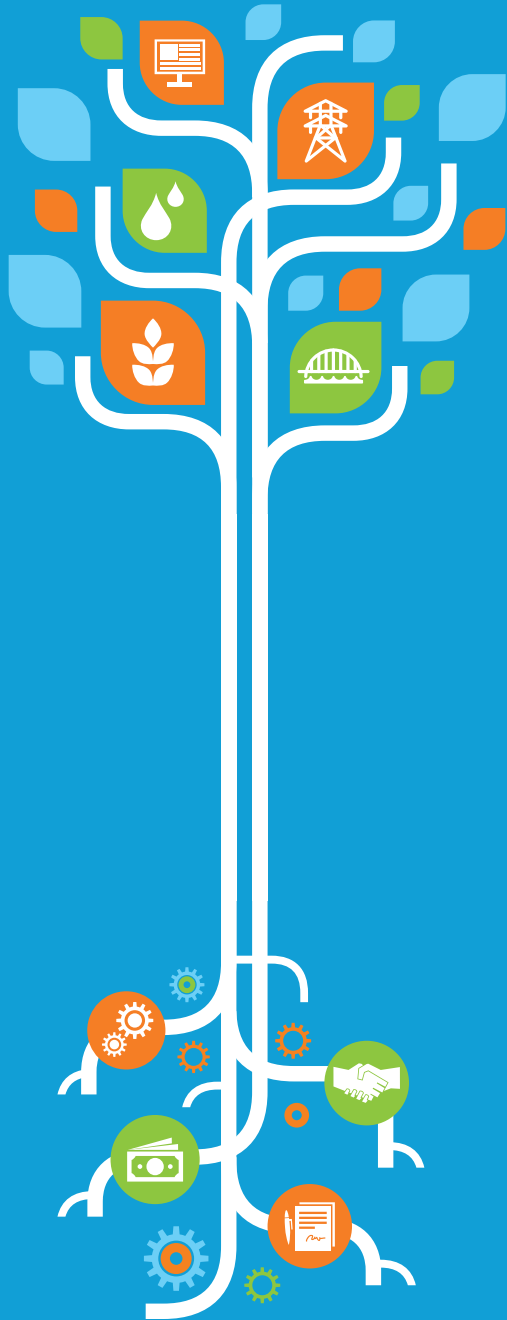
# Attending events, exploring opportunities

- Visit ADB Headquarters / Resident missions
  - Visit departments responsible for projects
  - Business Opportunities Fairs
  - Business Opportunities Seminars



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**Q&A Time**



For more: [adb.org](http://adb.org)

To join the community of ADB Consultants and Suppliers:

1) ADB Consultants Network:

<https://www.linkedin.com/groups/3796524/>

2) ADB Suppliers Network:

<https://www.linkedin.com/groups/3796532/>

Also follow “ADB Business Center”:

<https://www.linkedin.com/showcase/adb-business-center/>

Kazakhstan Resident Mission

[adbkarm@adb.org](mailto:adbkarm@adb.org)