



# PACIFIC INFRASTRUCTURE PARTNERS

## Transport Roundtable

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# Spotlight Opportunities

## Panel speakers and focus areas for discussion

### **Rajesh Rohatgi**

World Bank Group — Moderator

### **Dominic Kamu**

National Airports Corporation, PNG — Aviation opportunities

### **Rika Idei**

Asian Development Bank — Samoa, Fiji, Cook Islands, Niue

### **Jane Romero**

Pacific Region Infrastructure Facility - Transport Working Group

### **Muliagatele Tiumalu Malcolm Esera**

Land Transport Authority, Samoa — Cross-Island Roads Programme

### **Ofa Halatanu**

McConnell Dowell — Queen Salote Wharf, Tongatapu

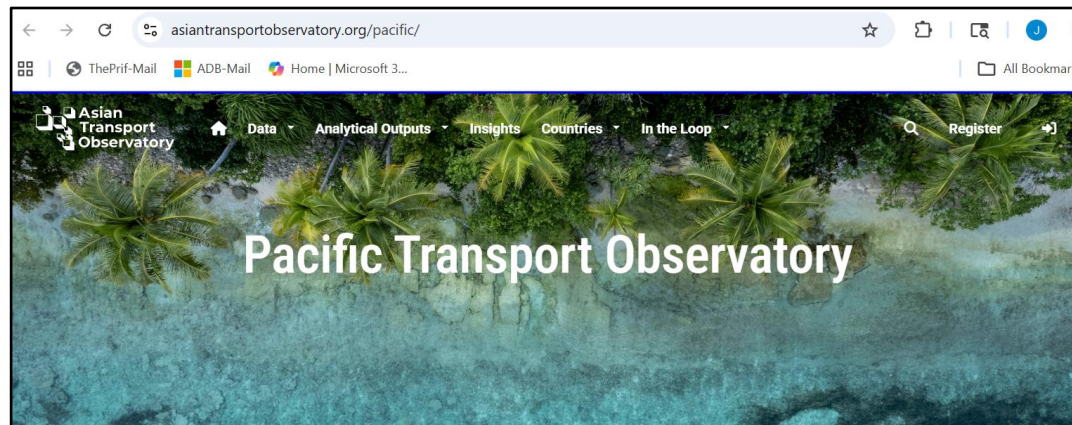
With apologies from

### **Alo Maileseni**

Pacific Maritime Transport Alliance — Industry overview

# Changes and trends towards a well-connected region by 2050 – ensuring an inclusive, affordable and accessible air, sea and land transport

- Pacific One-Maritime Framework 2026-2050 was endorsed by PRETMM6 in May 2026
- Climate resilient incorporating nature-based options
- Consideration for low carbon options
- Utilizing local content



## Knowledge base on transport in the Pacific

A Pacific-focused platform of the Asian Transport Observatory that gathers and shares comprehensive datasets, generate unique policy insights, and delivers novel knowledge products rooted in groundbreaking analysis.



## PROJECTS

[Home](#) / [Projects](#)

### PROSPECTIVE ⓘ

### IN THE PIPELINE ⓘ

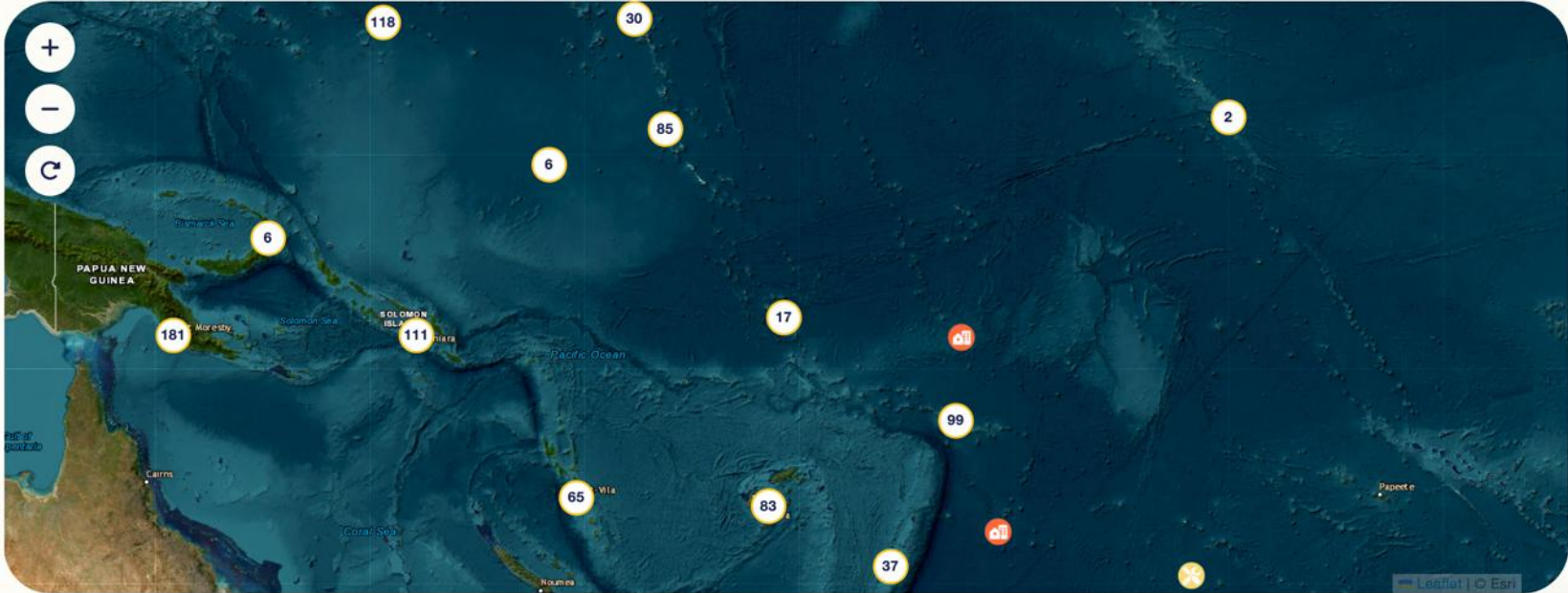
### PAST ⓘ

Display ⓘ **PROJECTS** **PACKAGES** Search terms:  Country:  Sector ⓘ:  Value range (\$USD) ⓘ:  Contract type ⓘ:  Funding agency ⓘ:

Estimated timing ⓘ:  Procurement type ⓘ:  Status ⓘ:

[APPLY FILTERS](#) [Clear all](#) 🗑️

Sectors: Energy Transport Social Water and wastewater Solid waste ICT Other



## SUMMARY

[BY SECTOR](#) [BY STATUS](#) [BY CONTRACT TYPE](#)

Sectors: Energy Transport Other Social Water and wastewater ICT



# Big picture: what is in the latest pipeline?

**138**

packages / opportunities

**\$866m**

indicative max value

**12**

project-level entries

**\$229k**

median package value

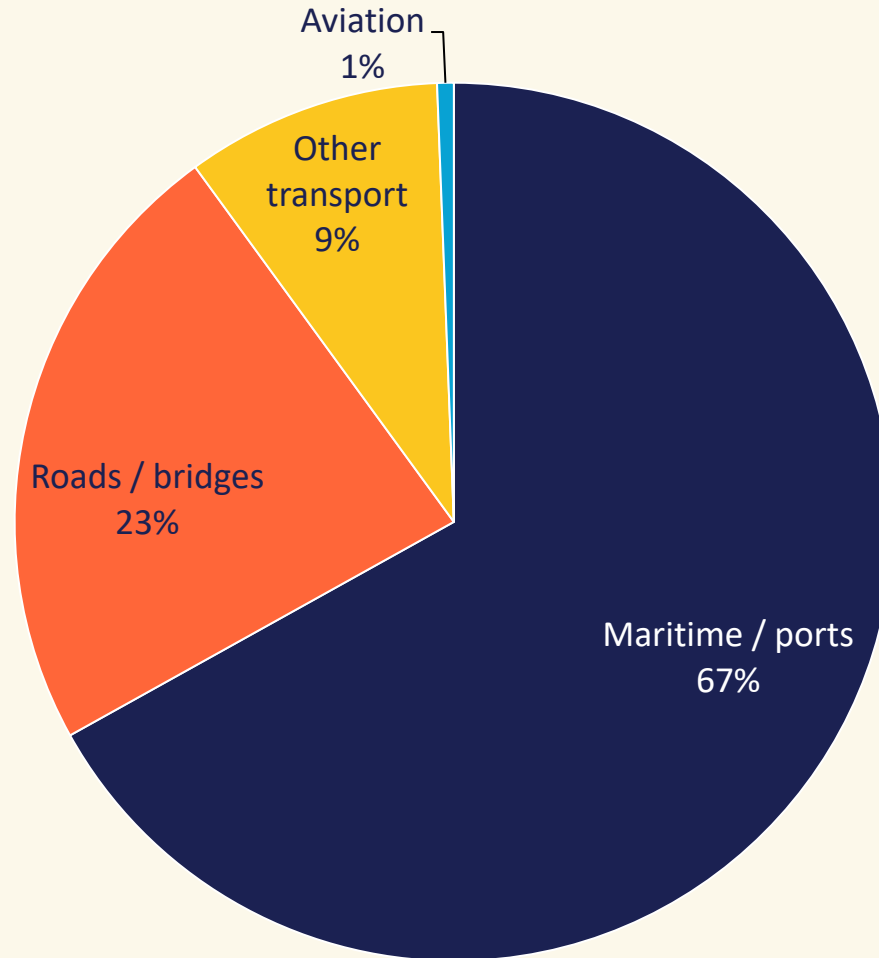


## What to note

- Largest location by value: Fiji
- Largest opportunity type: Maritime / ports
- Consulting services are the largest number of contracts (70 of 138 packages).
- Capital works largest value
- Figures use max package budget where a range is provided.

# Opportunity types: what work is coming?

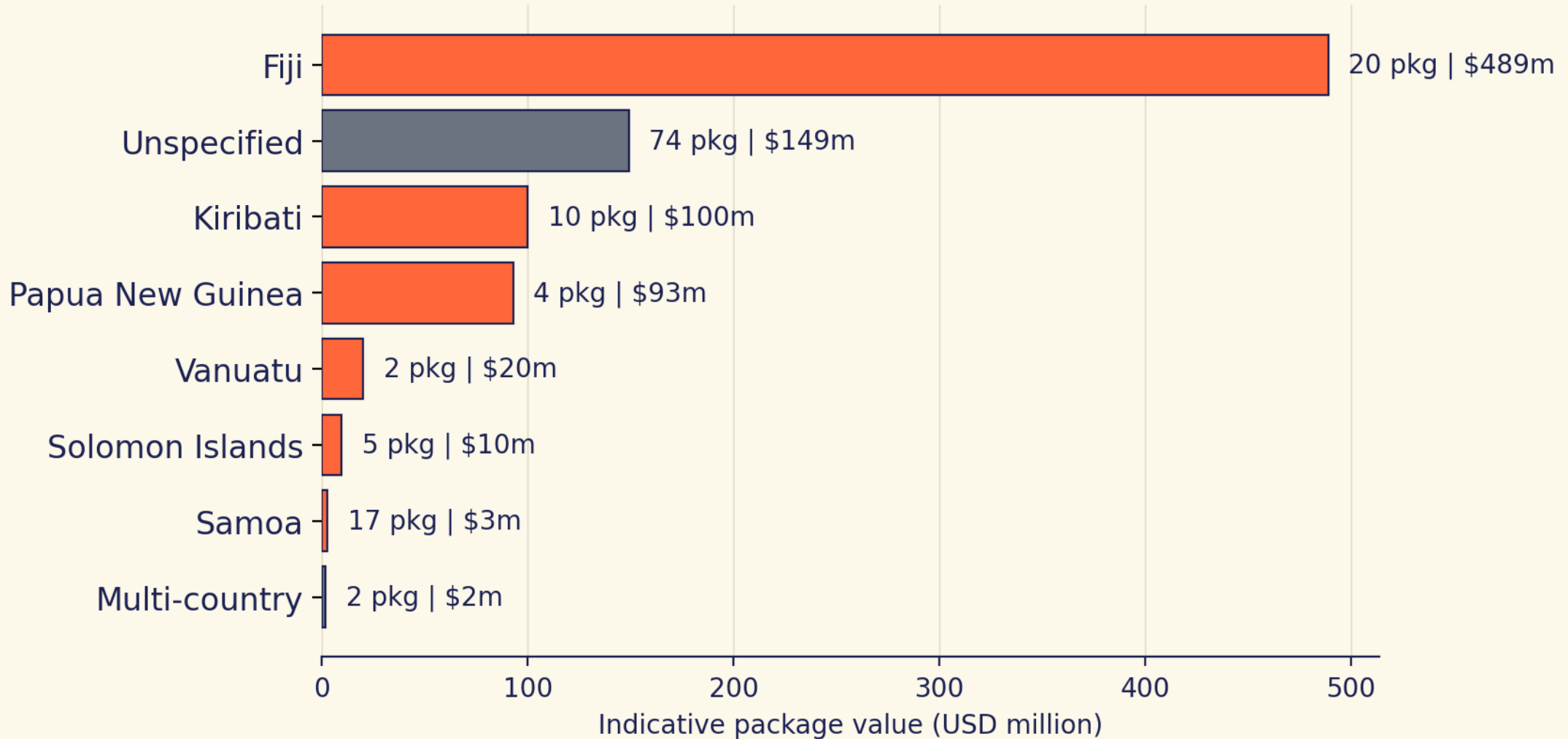
## Package value by opportunity type



# Country spread: where are the opportunities?

## Top locations by indicative package value

Grey = multi-country / unspecified





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LTA Samoa

## Samoa: Central Cross Island Road Upgrading

- CW-1A (Lot 1 09+000 to 11+014, Lot 2 11+014-13+32)
- Expected advertisement date: 2026 second quarter
- Estimated value: \$6.2 million for three lots
- Merit point criteria to be applied



# Transport Sector Focus in the Pacific operations

Target	Key Focus Area
Delivering Sustainable Services	<p><b>Quality infrastructure</b></p> <ul style="list-style-type: none"><li>• Overcome ‘build, neglect, rebuild’ patterns</li><li>• Provide long-term sector support for assets sustainability</li><li>• Support climate mitigation measures</li><li>• Align with Paris Agreement</li></ul> <p><b>Connectivity</b></p> <ul style="list-style-type: none"><li>• Support the provision of transport connectivity for socioeconomic activities</li><li>• Strengthen intermodal transport and ICT</li><li>• Improve transport safety and security</li></ul>



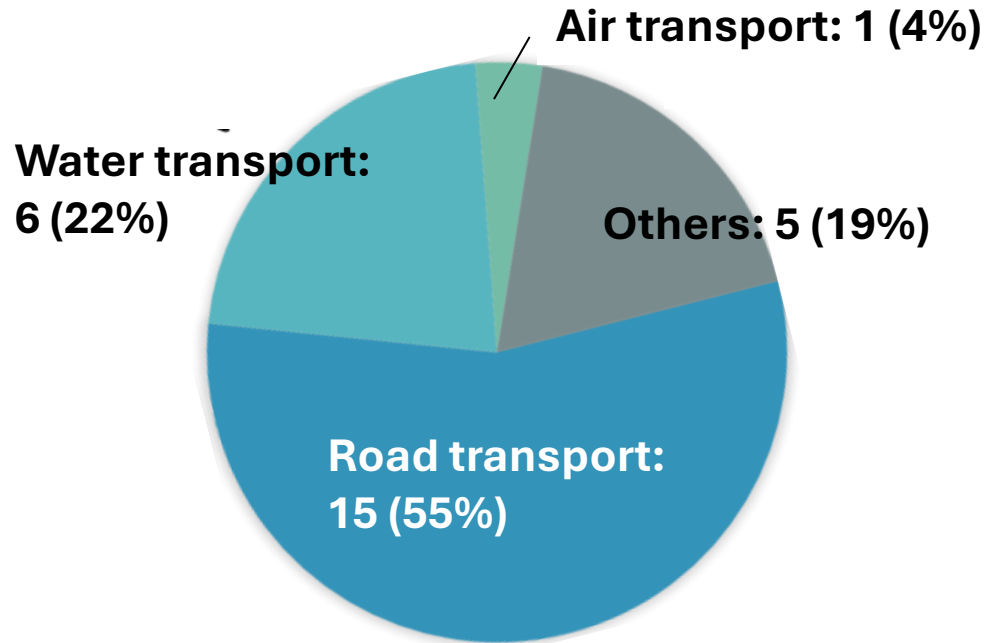
# Transport Sector Focus in the Pacific operations

Target	Key Focus Area
Enhancing Climate and Disaster Resilience	<p><b>Climate resilience</b></p> <ul style="list-style-type: none"><li>• Support climate change adaptation measures</li><li>• Strengthen institutional capacity of addressing climate change</li></ul> <p><b>Disaster Risk Reduction</b></p> <ul style="list-style-type: none"><li>• Support disaster risk management</li><li>• Support region's and/or individual country's response to disasters</li><li>• Expanding climate change support</li></ul>

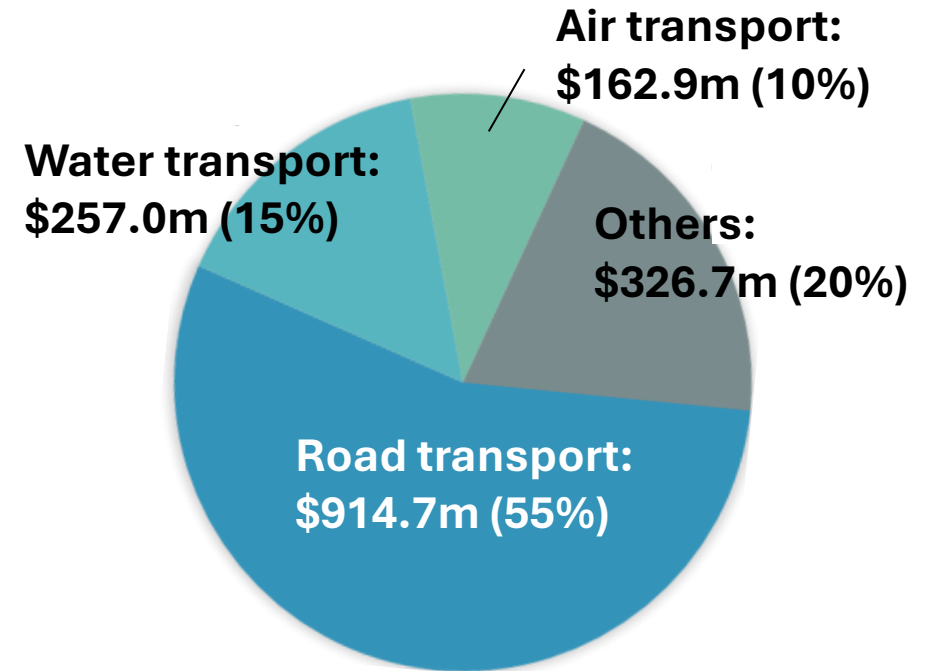


# ADB's Transport Portfolio in the Pacific (as of 30 April 2026)

**Number of Projects by Subsector**  
27 Projects



**Number of Projects by Subsector**  
Total: \$1,661.3 million





# Potential procurement opportunities

## Samoa: Central Cross Island Road Upgrading Project

- CW-1A (Lot 1 09+000 to 11+014, Lot 2 11+014-13+329, and Lot 3 13+329-15+500)
  - Expected advertisement date: 2026 second quarter
  - Estimated value: \$6.2 million for three lots
  - Merit point criteria to be applied

## Vanuatu: Maritime Development Project

- Civil Works for Reconstruction of Simonsen Wharf and Upgrade of Port Sandwich Wharf
  - Expected advertisement date: June 2026
  - Estimated value: \$60 million (excluding taxes and duties)
  - Merit point criteria to be applied



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PNG Aviation



**National  
Airports  
Corporation**  
PAPUA NEW GUINEA

## OVERVIEW

- State Aviation Enterprise (SAE) established in 2009
- Own, operate, develop & maintain 22 National Airports
- Engine for Growth – Stimulate Social & Economic Growth
- Total current Asset valuation at approx. K2 billion (US\$460m)
- Self funding, K160m (US\$37m revenue in 2025) - 80% Aero, 20 % Non- Aero revenue
- Port Moresby International Airport – Main gateway
- Over 1,100 staff - 90% Operational
- Over 3 million average annual pax in 2025 & growing
- 85% Domestic pax, 15% international – business / tourists
- Over 100 RPT flights per day
- Air Niugini, Qantas, Philippine Airlines, China Air, Solomon Air, Alliance, Virgin, Military, Charters, domestic & 3<sup>rd</sup> level operators
- Current Focus: Safe, Secure & Reliable & Compliant Airport Infrastructure, facilities & Services
- Future Focus: Increased commercialisation & sustainability

PACIFIC INFRASTRUCTURE BUSINESS OPPORTUNITIES SEMINAR

Nadi, Fiji

25<sup>th</sup> – 27<sup>th</sup> May 2026



**National  
Airports  
Corporation**  
PAPUA NEW GUINEA



- **CURRENT PROJECTS US\$ 170M**

- 2026-2027

- **CADIP II PROJECTS**
- **MT. HAGEN PAVEMENT**
- **TOKUA PAVEMENT**
- **PMIA PROJECT STG 1**
- **ARFF VEHICLES -**

- **FUTURE PROJECTS US\$ 890M**

- 2028-2033

- **CADIP III PROJECTS**
- **PMIA PROJECT STG 2, 3 & 4**
- **PMIA & NTIA AIRPORT CITIES**
- **TOKUA REDEVELOPMENT**
- **GREEN ENERGY / SOLAR SOLUTIONS**

PACIFIC INFRASTRUCTURE BUSINESS OPPORTUNITIES SEMINAR

Nadi, Fiji

25<sup>th</sup> – 27<sup>th</sup> May 2026



'Ofa Halatanu – Site Engineer & Quantity Surveyor

# Queen Sālote International Wharf Upgrade Project

Nuku'alofa, Tonga

Insights to our success  
story

2023 - 2025

# RECOGNISING OPPORTUNITY IN THE PACIFIC



Infrastructure Need



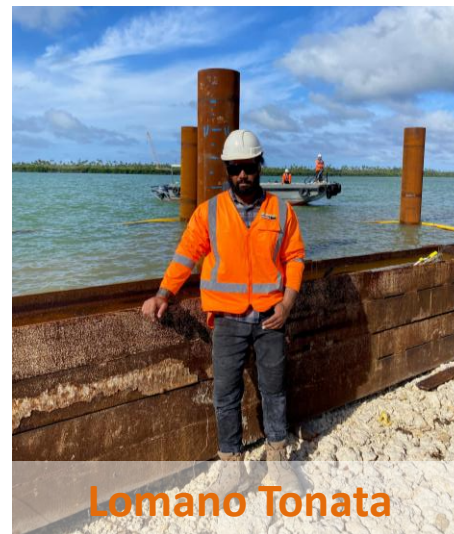
Funding Support



Long-term Regional Investment



Susana Fihaki



Lomano Tonata



Tangitau Loseli

# SUCCESSFUL DELIVERY

- ✓ Local Ownership & Pride
- ✓ Capability Building & Mentorship
- ✓ Cultural Understanding & Buy-In
- ✓ National Significance



QSIW Official Opening Event



Kuli Faletau



George Tupou







Mafoa Fukofuka



'Ofa Halatanu

# ADVICE FOR OTHERS



-  Cultural Engagement
-  Community & Family Buy-In
-  Holistic Understanding of Pacific Life
-  Long-Term Trust & Capability



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QUESTIONS?