

This is not an ADB material. The views expressed in this document are the views of the author/s and/or their organizations and do not necessarily reflect the views or policies of the Asian Development Bank, or its Board of Governors, or the governments they represent. ADB does not guarantee the accuracy and/or completeness of the material's contents, and accepts no responsibility for any direct or indirect consequence of their use or reliance, whether wholly or partially. Please feel free to contact the authors directly should you have queries.

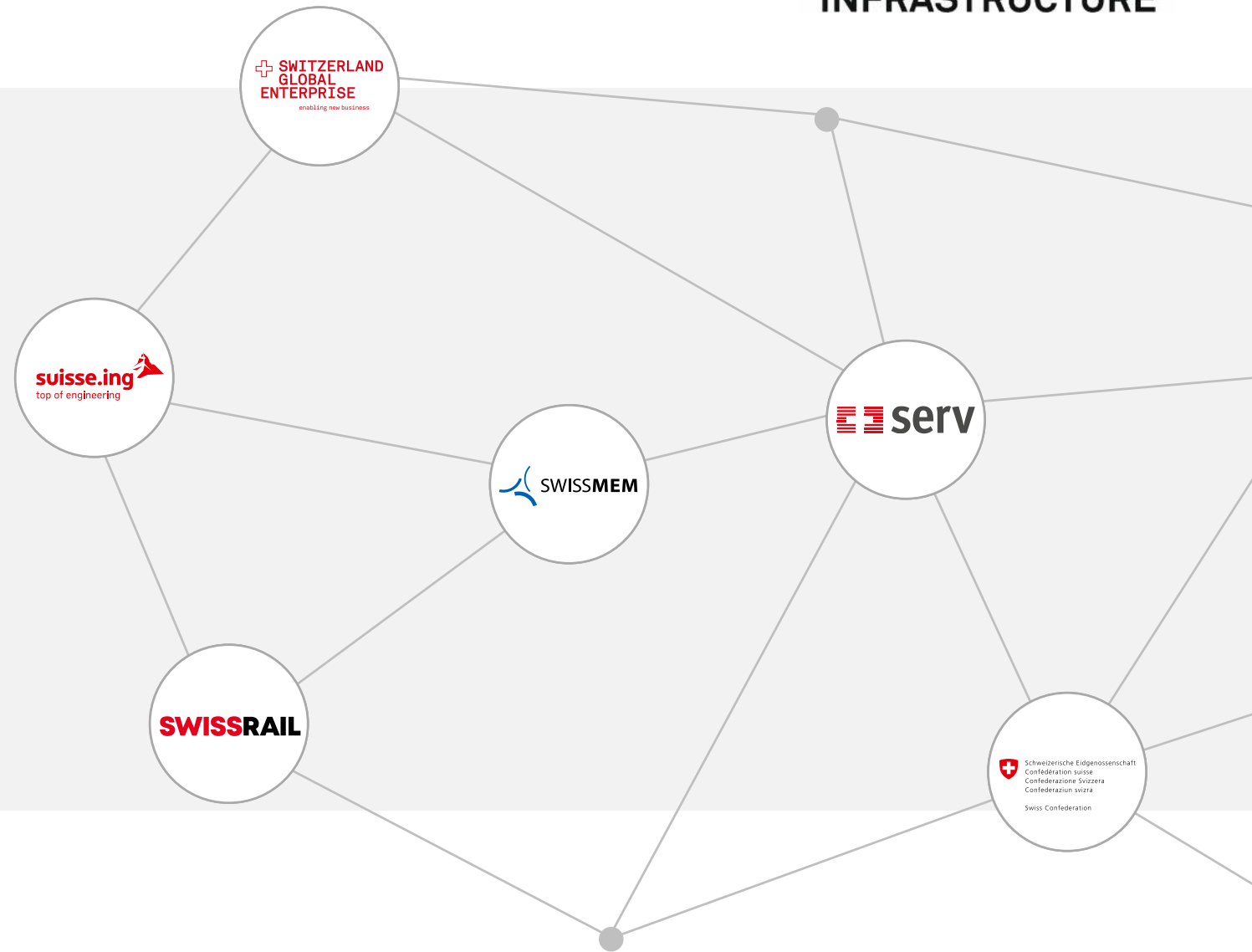


**TEAM SWITZERLAND  
INFRASTRUCTURE**

# Team Switzerland Infrastructure

ADB Business Opportunity  
Seminar

Zurich, 19<sup>th</sup> of March 2026





Zurich, 19<sup>th</sup> March 2026

# The Large Infrastructure Project Mandate – What it is and what it means



# Who is the Team Switzerland Infrastructure?



Official Swiss Export Risk Insurance for political and delcredere risks in export transactions.



enabling new business

Official Swiss organization for export and investment promotion.



Schweizerische Eidgenossenschaft  
Confédération suisse  
Confederazione Svizzera  
Confederaziun svizra

Swiss Confederation

The Swiss Confederation supports Team Switzerland Infrastructure.



Swiss association of consulting engineers.



Swiss industry association of the rail and mobility industry.



The leading association in Switzerland's technology industry (mechanical and electrical engineering and related technology sectors).



# Vision and Mission



## Vision

Switzerland is to become a preferred partner in financing and building large infrastructure projects worldwide.



## Mission

Create additional business opportunities for Swiss exporters in large infrastructure projects abroad.



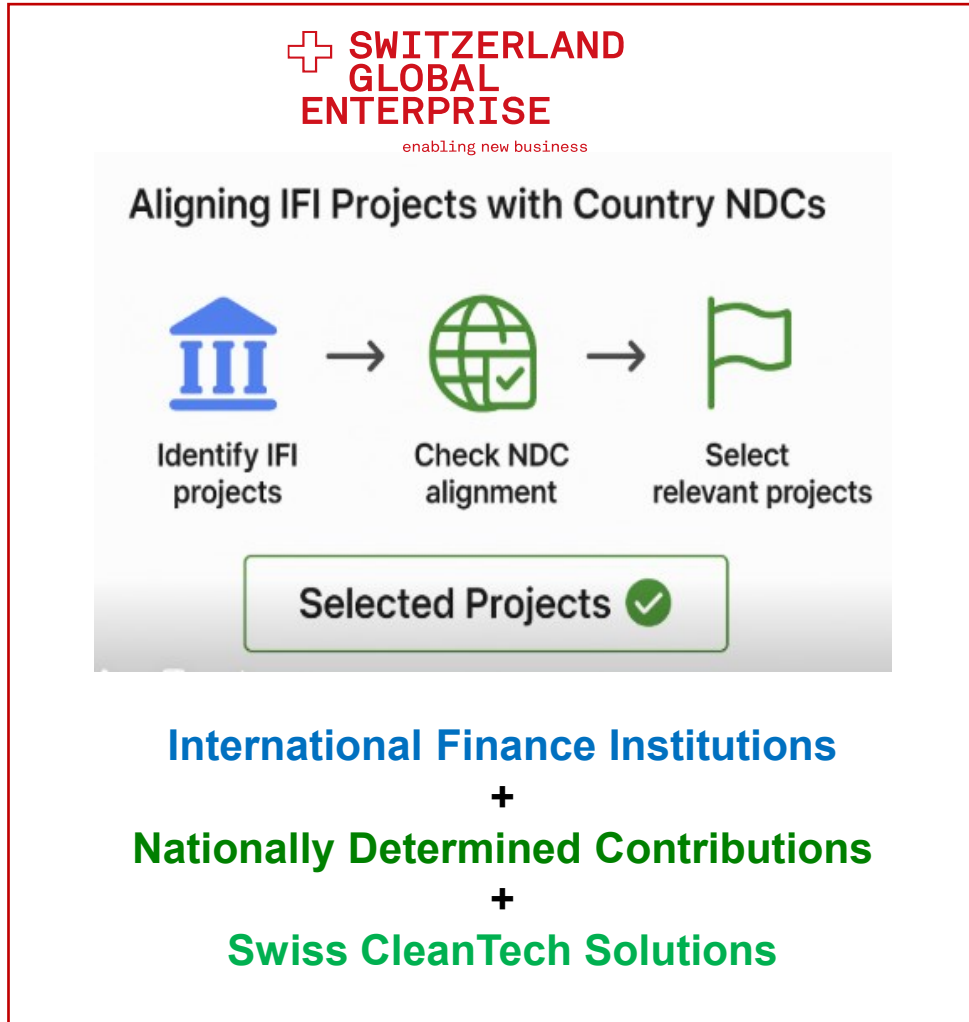
# Switzerland's infrastructure sectors

Focus and strengths



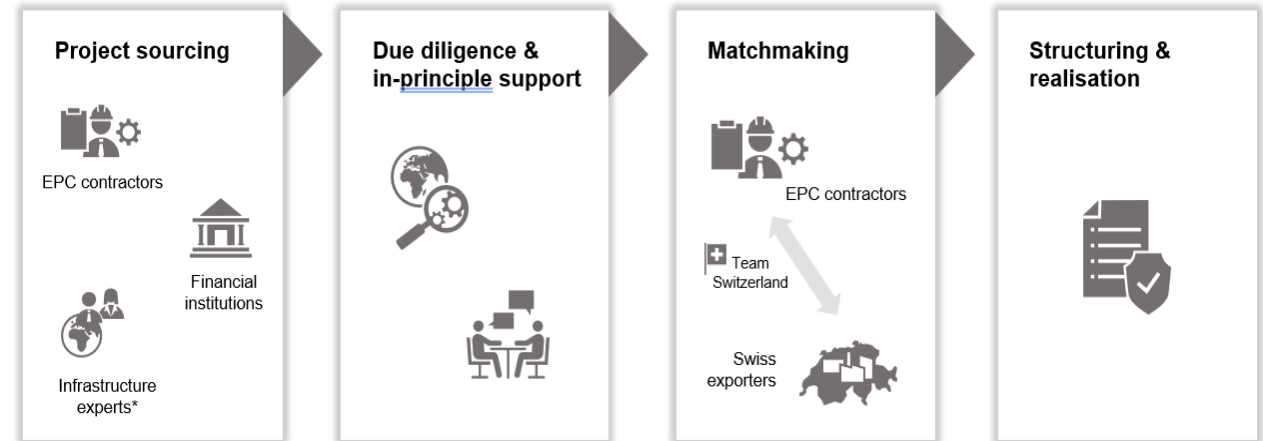
■ Strong and multiple suppliers      ■ Some suppliers (not full value chain)

# The IFI & Cleantech focus within TS-I



## Pathfinding:

Actively sourcing infrastructure projects in buyer markets



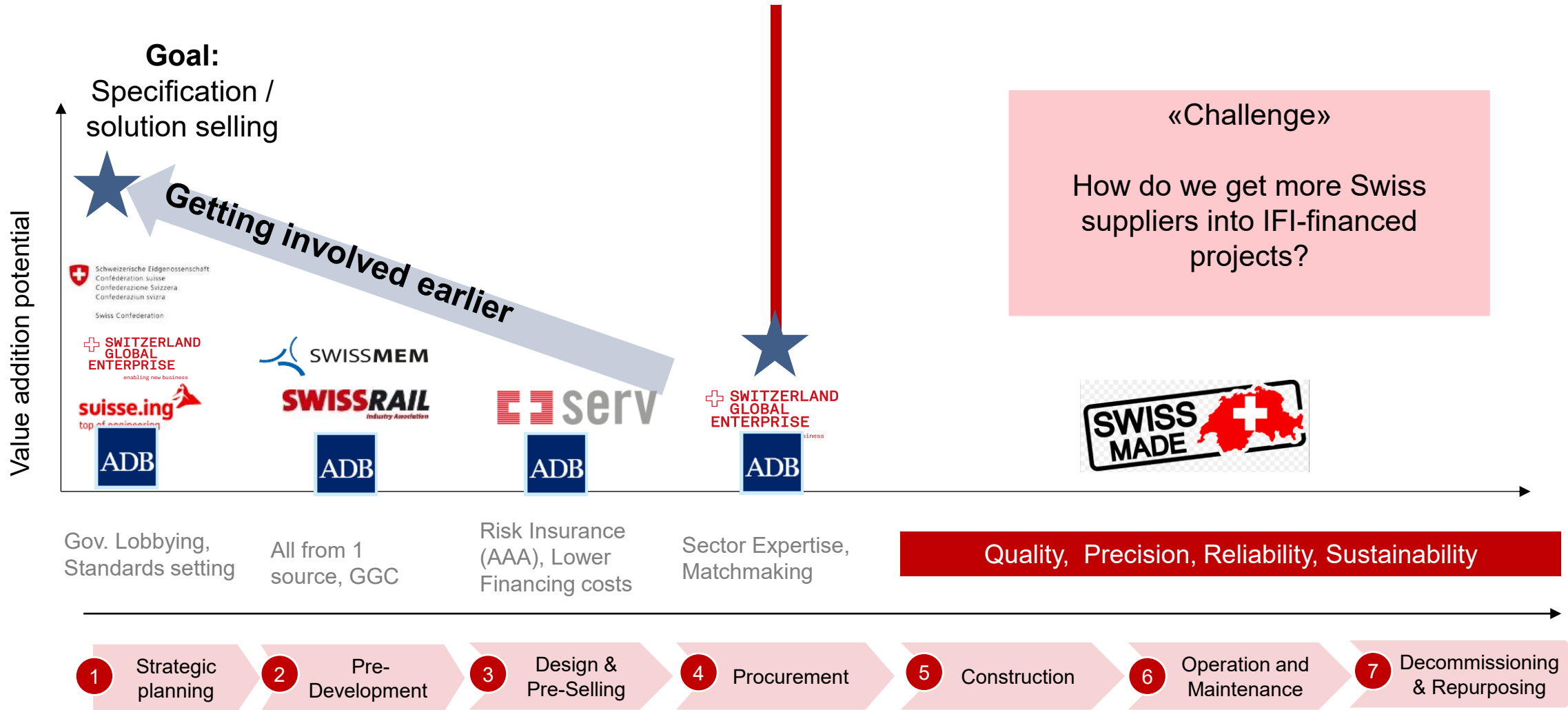
Risk insurance & project finance for EPCs

+

AAA rating (lowest interest rate for loans)



# Swiss made in international infrastructure projects



# Switzerland's Edge at ADB in 2025



Quality over quantity. Swiss companies win fewer contracts but at a significantly higher rate. The opportunity is to scale this success through targeted sector focus, JV structures, and proactive early pipeline engagement.



# Next ADB events:



18–22 May 2026

## Asia and the Pacific Transport Forum 2026

Asian Development Bank – Calendar of Events

<https://www.adb.org/news/calendar-of-events>



8–11 June 2026

## Asia Clean Energy Forum (ACEF) 2026

Asia Clean Energy Forum – Home

<https://asiacleanenergyforum.adb.org>

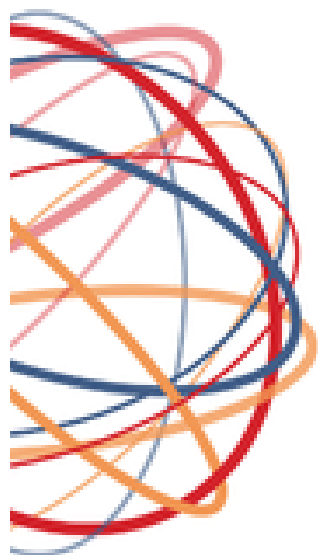


20–24 Sep 2026

## ADB – Business Opportunities Fair 2026

ADB – Events (Business Opportunities Fair listing)

<https://www.adb.org/news/events>



## Aussenwirtschaftsforum

23. April 2026, Kongresshaus Zürich

**JETZT ANMELDEN >**

Talk to us now

# 50% Discount



**Patrick Walser**

*Director Industrial Programs*

**Switzerland Global Enterprise**

+41 44 365 55 58

[pwalsen@s-ge.com](mailto:pwalsen@s-ge.com)



**Mark Untersander**

*Senior Consultant Cleantech*

**Switzerland Global Enterprise**

+41 44 365 53 79

[muntersander@s-ge.com](mailto:muntersander@s-ge.com)



**Kalina Figurska**

*Consultant Industrial Programs*

**Switzerland Global Enterprise**

+41 44 365 55 59

[kfigurska@s-ge.com](mailto:kfigurska@s-ge.com)