



11th ADB International Education and Skills Forum

Applying a Fresh Lens to Unlock the Power of Human Capital



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Shaping the Workforce of Tomorrow: Private Sector's Investments in Vocational Training and Employment



ABHISHEK SINGH

Chief Operating Officer, Learnet Skills Limited

Abhishek brings 20+ years of experience in conceptualizing and implementing social infrastructure businesses covering education & skill development. He completed his Executive Post Diploma in Management from IIM(K) and graduation in Industrial and Production Engineering. Currently, he leads a multi-disciplinary 3,000+ team spread across 20 States in India, skilling 2 lac people annually



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3-5 December 2025 | Metro Manila, Philippines

Learnet: India's Largest Job-Linked Youth Skilling Platform

2.9 Million Skilled in **17 Sectors** & **100+ Job Roles** | Unique **360 Degree Approach** (Domain Skills + Soft Skills) | **100+** TVET Institutes in **22 States** | **1,000+** Employers Network | **Convergence of Funding**



Demand Aggregation / Jobs from Employers



Customer Mobilisation & Acquisition



Registration & Counselling



Training of Trainers



Lifelong Learning



Job Placement/ Entrepreneurial Venture



Assessments & Certifications



Delivery of Training - Physical/Digital/ Hybrid

 [Learnet's Model](#)





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Measurable Social Impact and Economic Mobility

Improved Livelihoods, Inclusion, and Job Retention Across 2.9 M Youth



Access & Inclusion

40%

of trainees are women

40%

of trainees are from socially disadvantaged groups

15%

of trainees are from conflict zones

(LWE-affected areas, J&K etc.)



Efficacy & Economic Mobility

80%

placed in jobs within 3 M of program completion

60%

retained jobs for 3 – 6 months after placement

~7x

Social Return on Investment

USD 1.5 B

cumulative wages earned by skilled youth

average monthly salary of INR 20k



Manjit Tamang

Course:
Certificate in F&B, Kalimpong

Current Job:
Cabin Steward, Rostock, Germany (USD 1400 p.m.)





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The Road Ahead: Shared Commitment to Scale Socioeconomic Mobility

Scalable, Risk-Tolerant Capital

Co-create a blended finance vehicle for scalable outcome-based models (sovereign/ philanthropic funds + private capital)

Policy Frameworks

Recognize micro-credentials to facilitate labour mobility & quality-assured training.

Strategic Co-Ownership

Formal commitments for placement pipelines, apprenticeships, industry-academia collaboration

Impact Measurement

Co-funded third-party evaluations to demonstrate long-term socioeconomic value creation.

Learnet's model is proven to work, but ecosystem convergence (policy, finance, measurement) is needed to scale

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