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GOVERNMENT PROCUREMENT IN INDONESIA

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Outlines

- ❑ Indonesia Government Procurement Landscape
- ❑ Foreign Product Opportunity
- ❑ Next Step



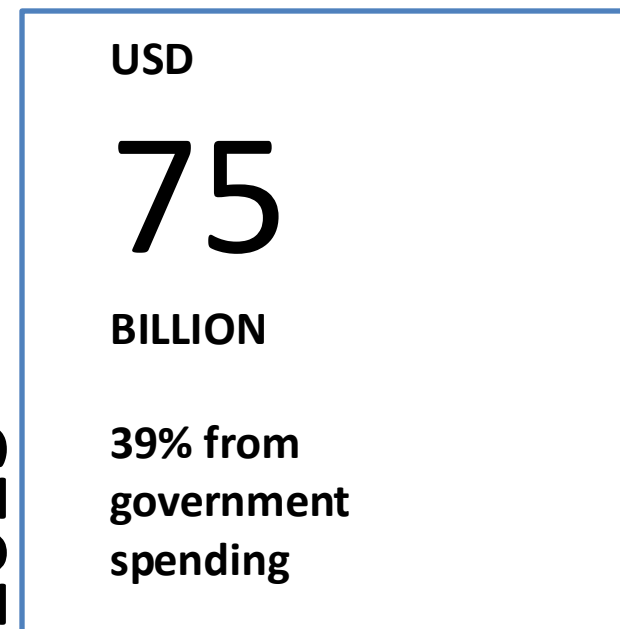
INDONESIA GOVERNMENT PROCUREMENT LANDSCAPE

GOVERNMENT PROCUREMENT OVERVIEW

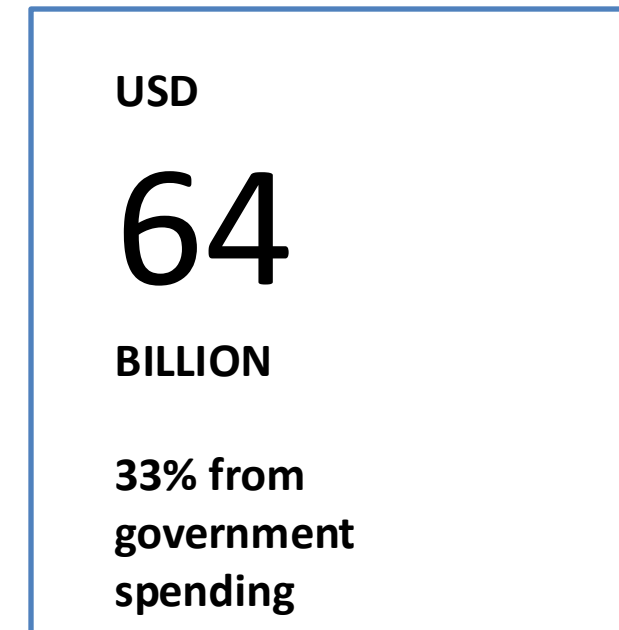
Procurement Spending



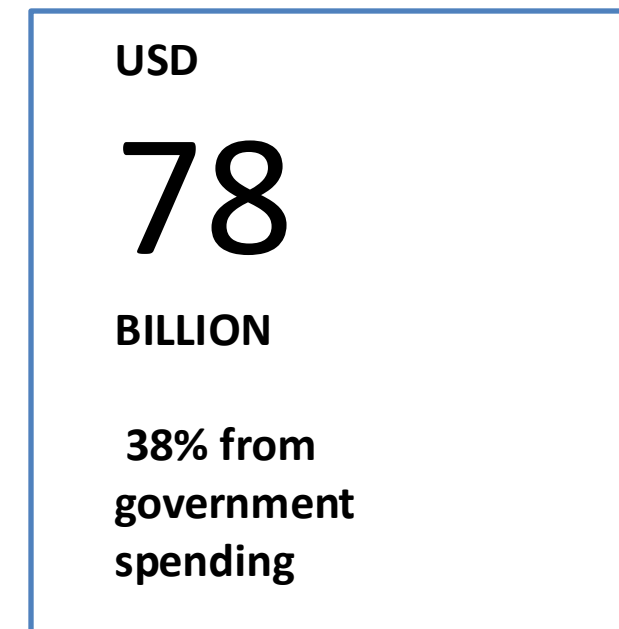
2023



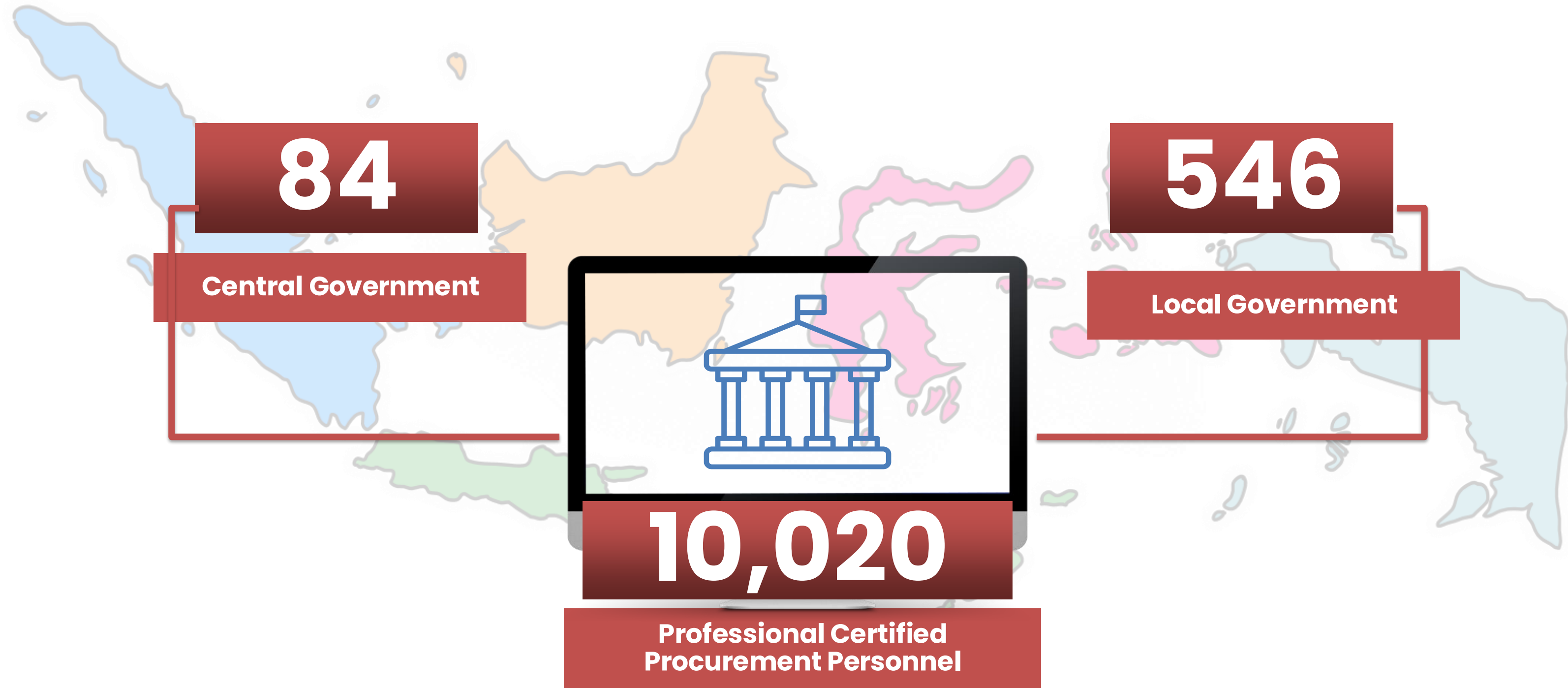
2022



2024



INDONESIA PROCUREMENT PROFESSIONAL & PROCUREMENT UNIT



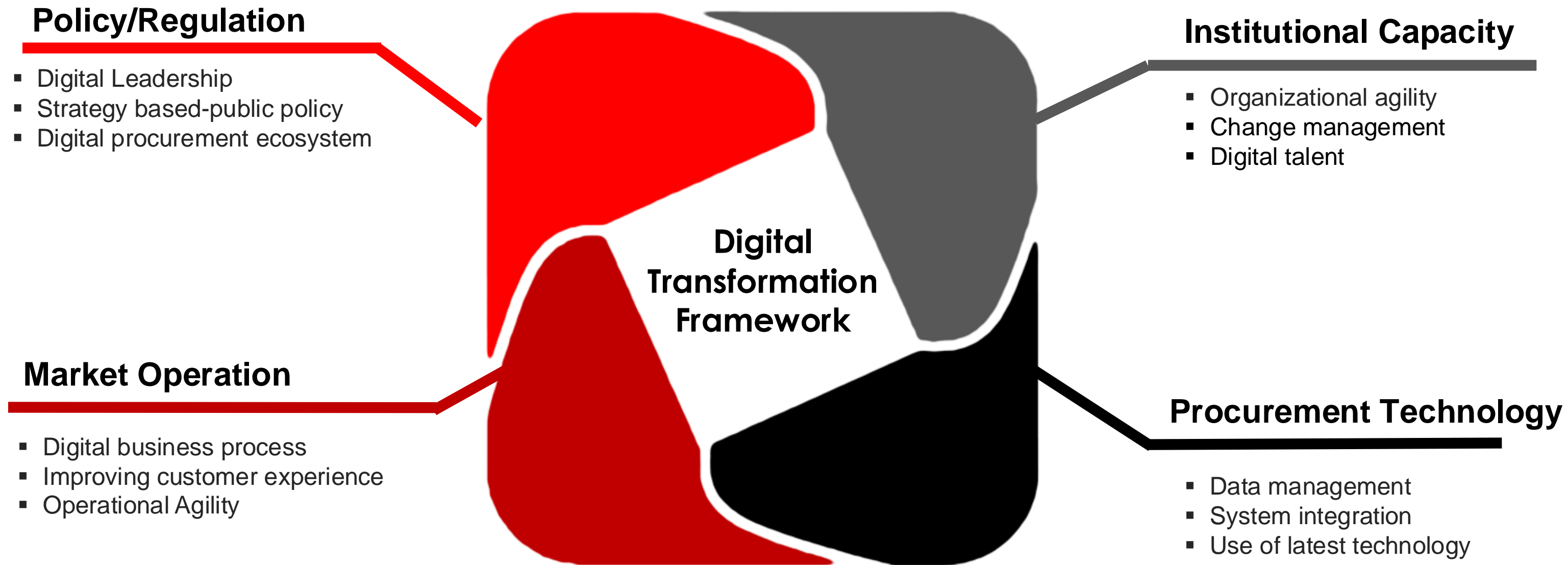
DIGITAL TRANSFORMATION

AS SOLUTION :

- 1 Ensure the Transparency on Procurement
- 2 Enhance the Efficiency on Government Spending
- 3 Increase Spending on MSMEs and Cooperative
- 4 Increase the use of Domestic Product
- 5 Accelerate of State/Regional Budget Realization



DIGITAL TRANSFORMATION : *MORE THAN JUST TECHNOLOGY*

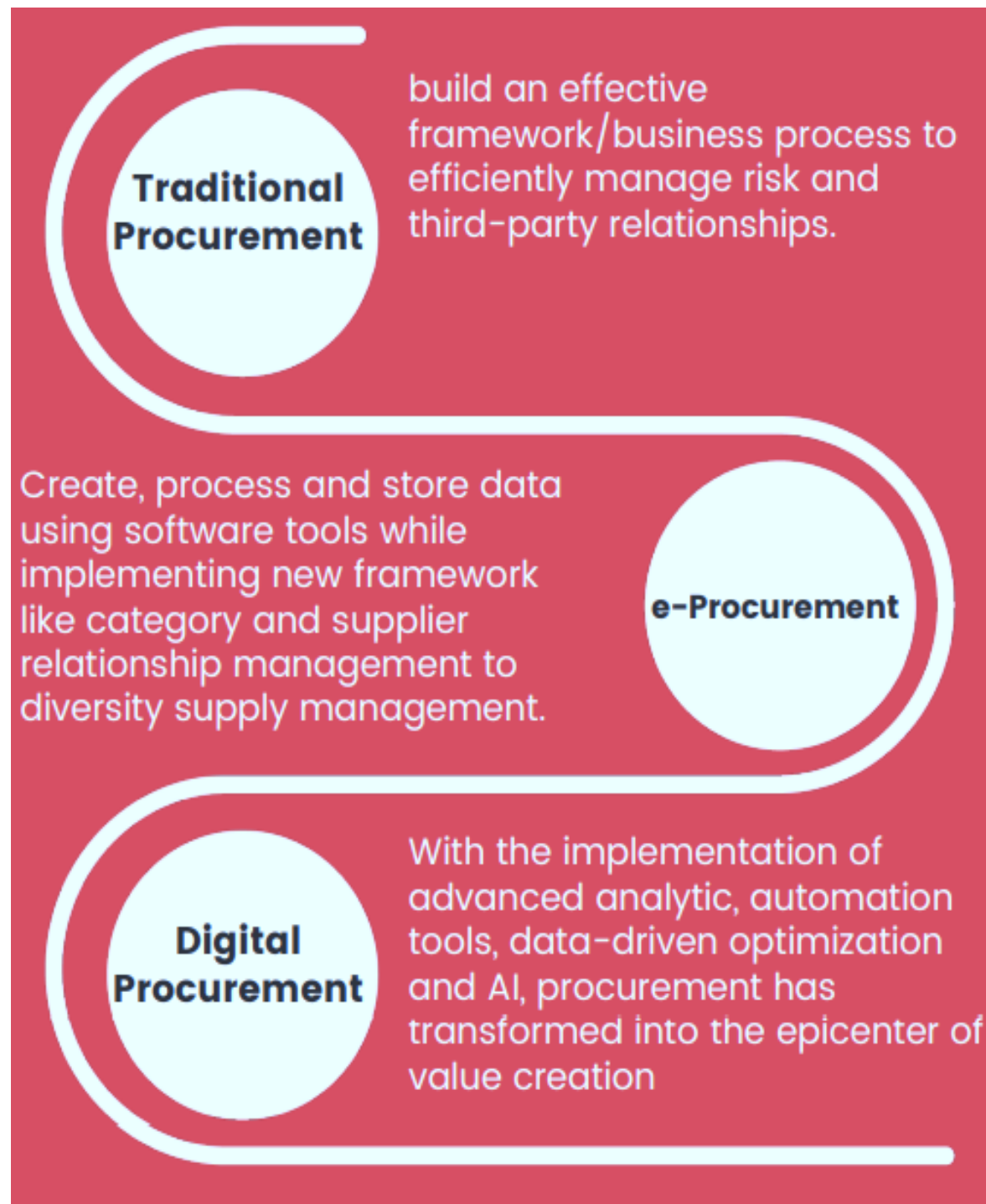


DIGITAL TRANSFORMATION : LESSON LEARNED

- ❑ **Gradual and sustainable** improvement in implementation
- ❑ **Participatory and collaborative approach**
- ❑ **Clear and robust business process**
 - a. System and applications along with user guides/manual
 - b. IT helpdesk
 - c. Systematic, regular, and standardized trainings
 - d. Continuing dissemination
- ❑ **Branding e-GP, such as:**
 - a. **anti-corruption**, fairness, transparency
 - b. **efficiency**
 - c. **wide opportunities for suppliers to participate**



PROCUREMENT DIGITALIZATION



TENDERING



PURCHASING

- Simple process
- Reduce the cost
- Increase efficiency
- Increase the quality based on specification and standard
- Increase competitiveness



ELECTRONIC CATALOGUE

A black and white photograph of a Buddha statue silhouette on a mountain peak, with a red rounded rectangle containing the text 'FOREIGN PRODUCT OPPORTUNITY' overlaid on the right side.

FOREIGN PRODUCT OPPORTUNITY

LIST OF NATIONS WITH PRODUCTS FEATURED IN THE ELECTRONIC CATALOGUE

LIST OF NATIONS WITH PRODUCTS FEATURED IN THE ELECTRONIC CATALOG



CHINA



USA



JAPAN



GERMANY



SOUTH KOREA



INDIA



THAILAND



TAIWAN



MALAYSIA



UNITED KINGDOM

CHINA'S PRODUCT DISPLAYED IN THE ELECTRONIC CATALOGUE

Office Supplies

Computer Devices and
Information Technology

Electronic and Display
Equipment

Communication Equipment

Medical Equipment

Test Equipment

Measurement
Equipment

UPS/Power Backup

Machinery and Heavy
Equipment

USEFUL INFORMATION



SiRUP

sirup.lkpp.go.id



spseicb.lkpp.go.id

V.6

katalog.inaproc.id



NEXT STEP



Indonesia is progressively advancing on the global stage



Approaching international practice



Contribute to international cooperation



Collaborate with development partners

Thank you!