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ADB

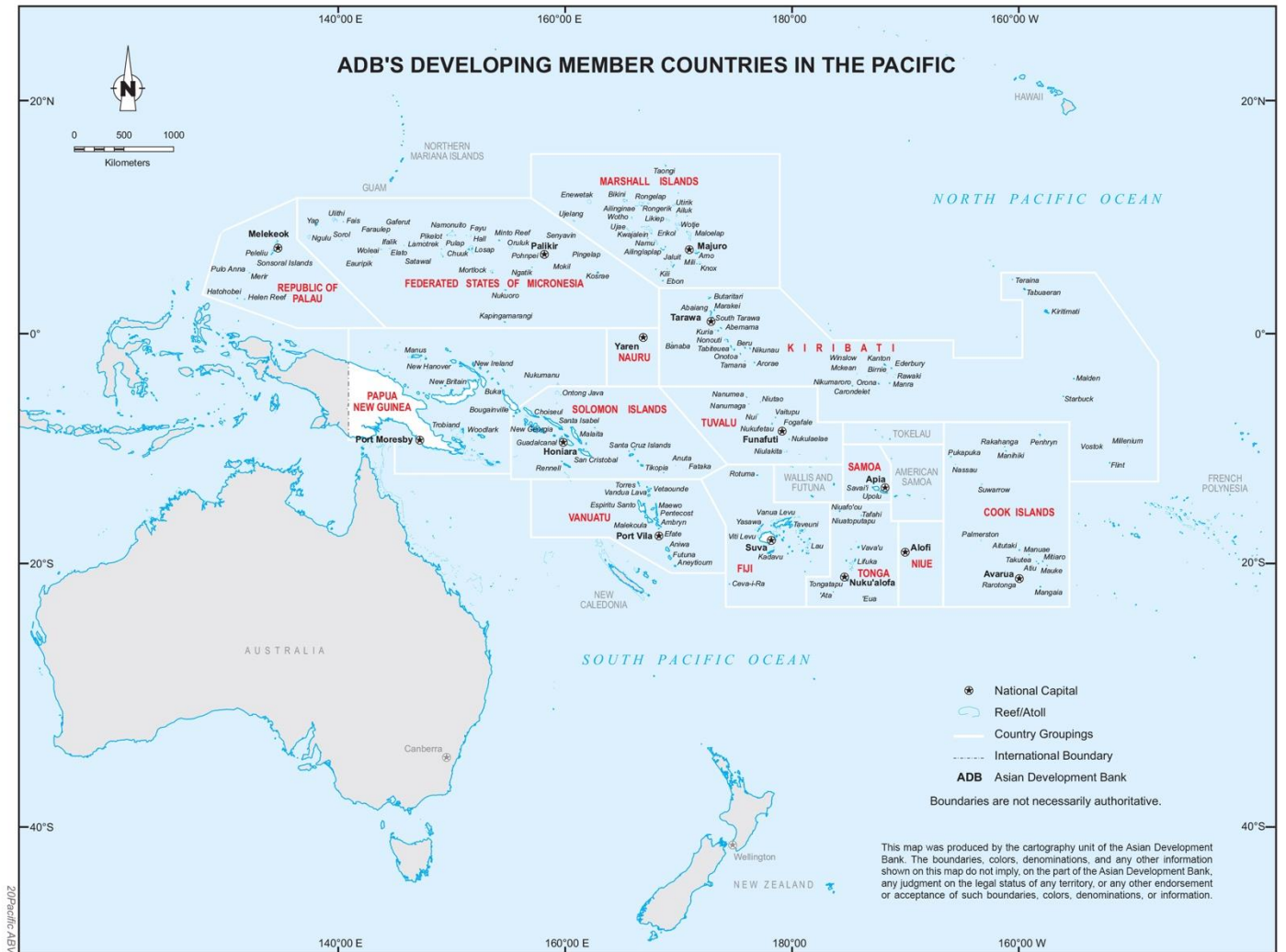
Overview of ADB's Operational Priorities and Business Opportunities in the Pacific

13 December 2024

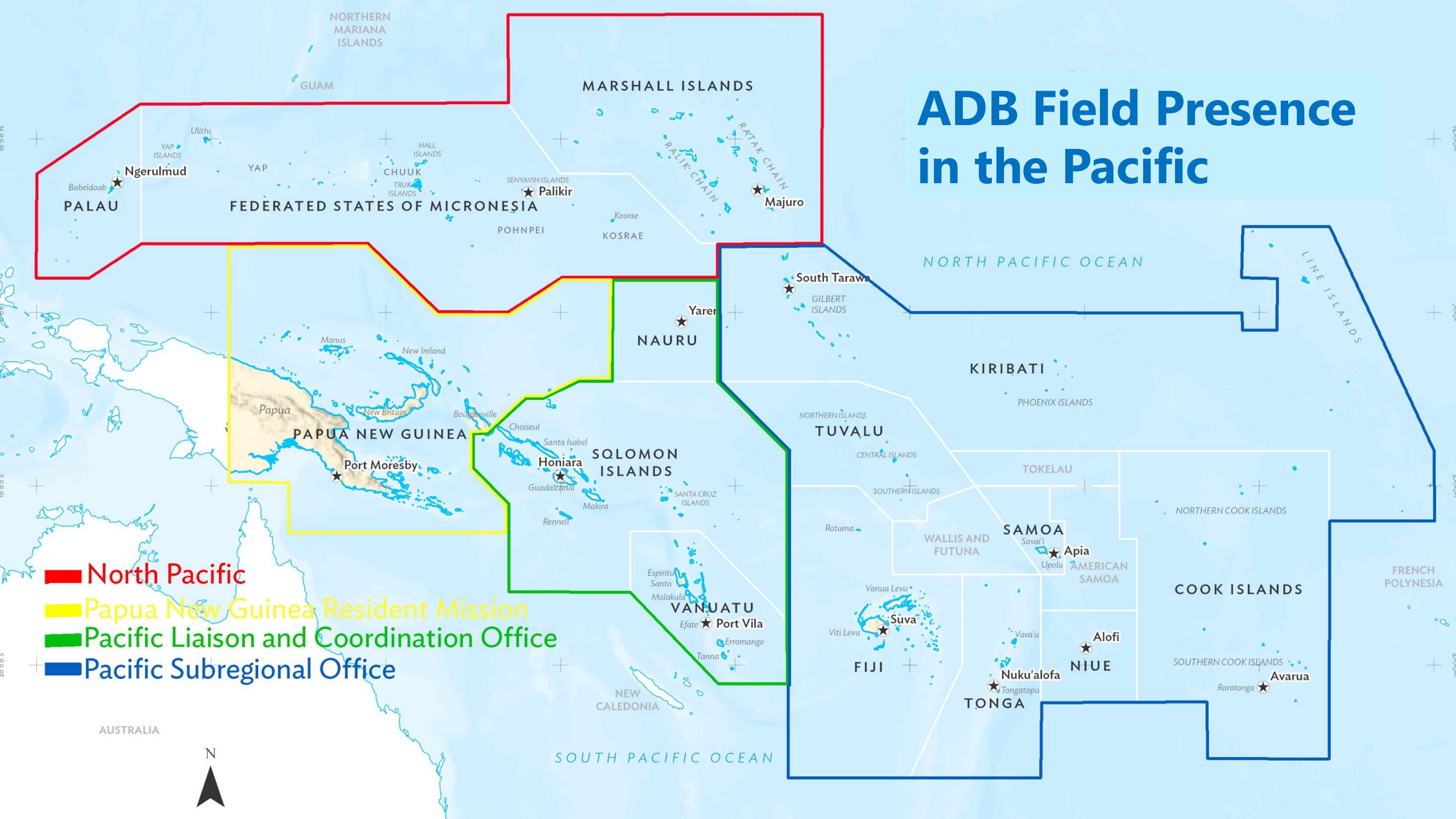
Hideaki Iwasaki
Deputy Director General
Pacific Department

14 Developing Member Countries in the Pacific

- Cook Islands (COO)
- Federated States of Micronesia (FSM)
- Fiji (FIJ)
- Kiribati (KIR)
- Marshall Islands (RMI)
- Nauru (NAU)
- Niue (NIU)
- Palau (PAL)
- Papua New Guinea (PNG)
- Samoa (SAM)
- Solomon Islands (SOL)
- Tonga (TON)
- Tuvalu (TUV)
- Vanuatu (VAN)



ADB Field Presence in the Pacific



- North Pacific**
- Papua New Guinea Resident Mission**
- Pacific Liaison and Coordination Office**
- Pacific Subregional Office**

North Pacific: Federated States of Micronesia, Palau, and Republic of Marshall Islands

- Deputy Director General concurrently Country Director: Hideaki Iwasaki
- Assistant: Diana Bianca Cobilla
- Address: Asian Development Bank, 6 ADB Avenue, Mandaluyong City 1550 Philippines
- Tel: +63 2 8632 4444
- Email: dbcobilla@adb.org

Papua New Guinea Resident Mission (PNRM)

- Country Director: Said Zaidansyah
- Assistant: Joy Vei Arua
- Address: Deloitte Tower, Level 13, P.O. Box 1992, Port Moresby, National Capital District, Papua New Guinea
- Tel: +675 3221700
- Email: adbpnrm@adb.org

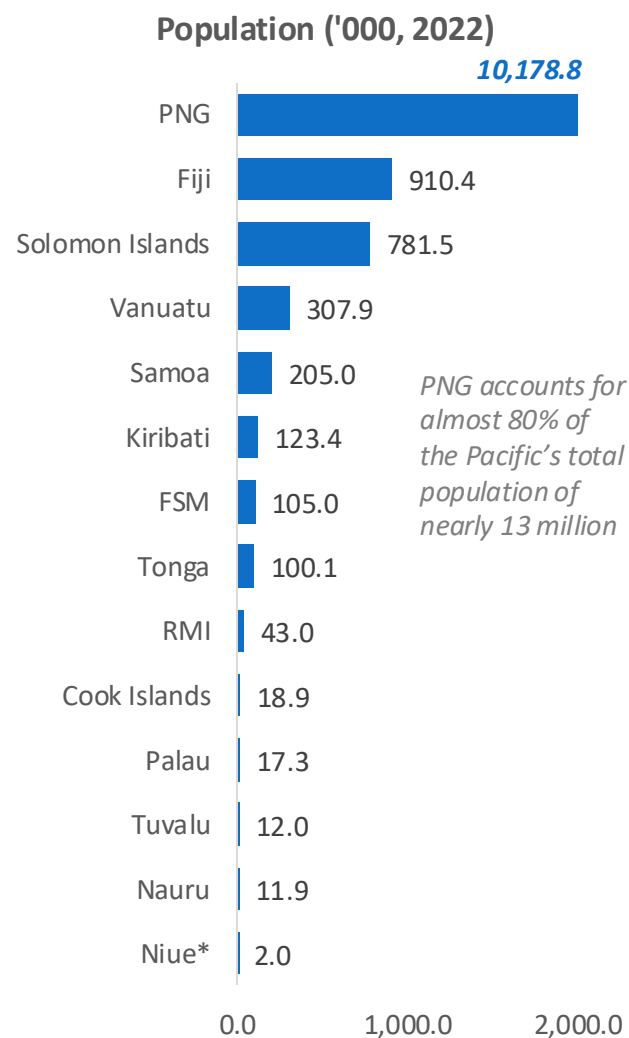
Pacific Liaison and Coordination Office (PLCO): Nauru, Solomon Islands and Vanuatu

- Regional Director: Shane Rosenthal
- Assistant: Juliana Ithnin
- Address: 45 Clarence Street, Level 20, Sydney, NSW 2000, Australia
- Tel: +612 8270 9444
- Email: adbplco@adb.org

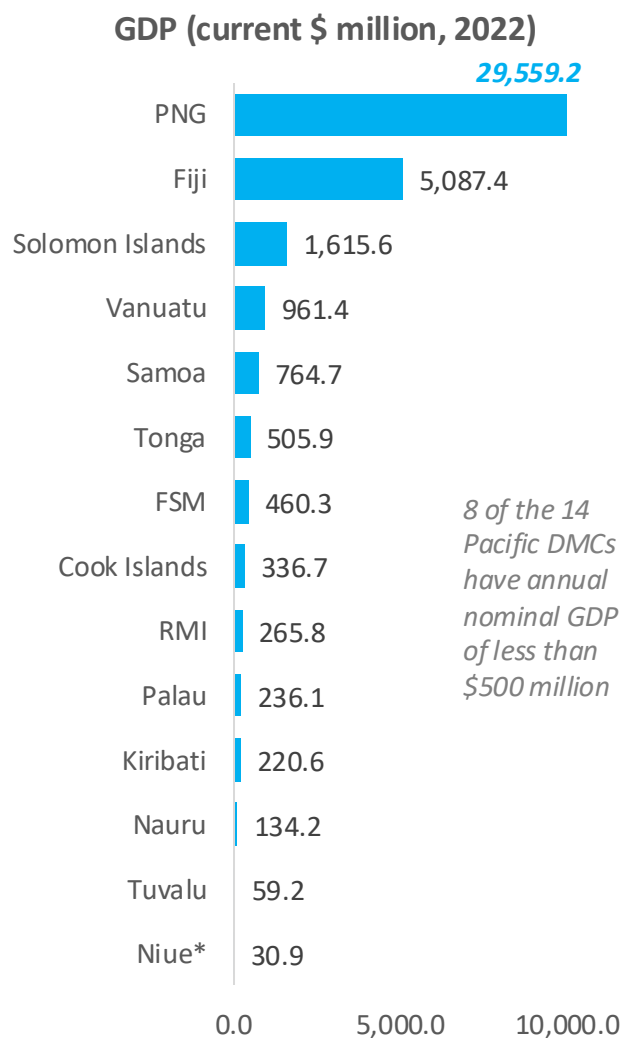
South Pacific Subregional Office (SPSO): Cook Islands, Fiji, Kiribati, Niue, Samoa, Tonga and Tuvalu)

- Regional Director: Aaron Batten
- Assistant: Arti Chand
- Address: 5th Floor, Ra Marama Building, 91 Gordon Street, Suva, Fiji Islands
- Tel: +679 331 8101
- Email: adbpspo@adb.org

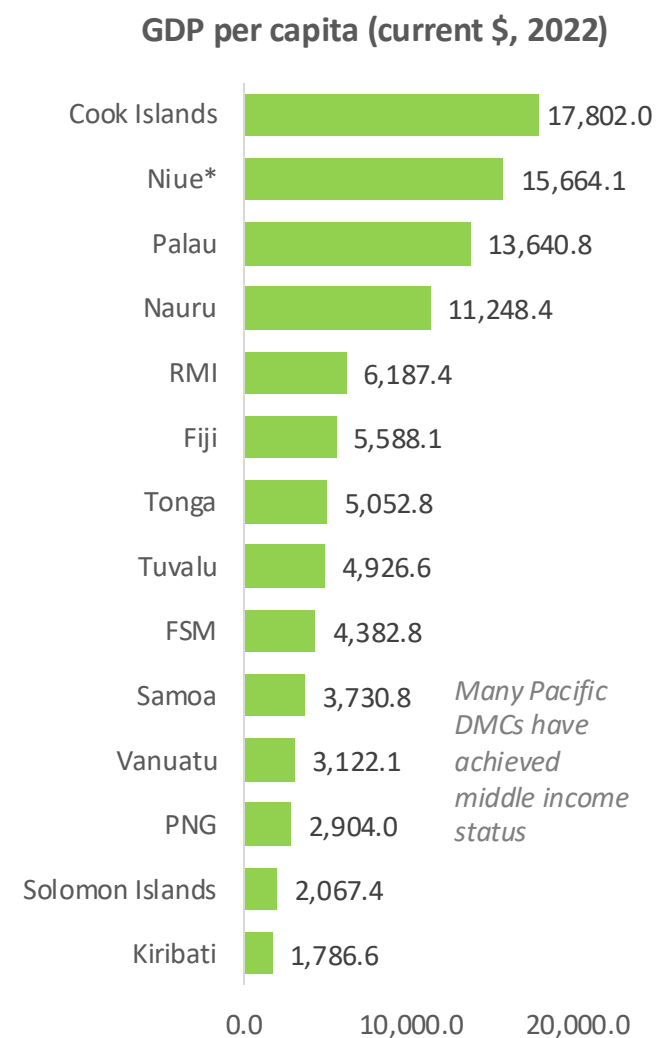
Pacific DMCs are Economically-diverse



PNG accounts for almost 80% of the Pacific's total population of nearly 13 million



8 of the 14 Pacific DMCs have annual nominal GDP of less than \$500 million



Many Pacific DMCs have achieved middle income status

\$ = United States dollar, DMC = developing member country, FSM = Federated States of Micronesia, GDP = gross domestic product, PNG = Papua New Guinea, RMI = Republic of the Marshall Islands

Note: GDP data for Niue are as of 2021.

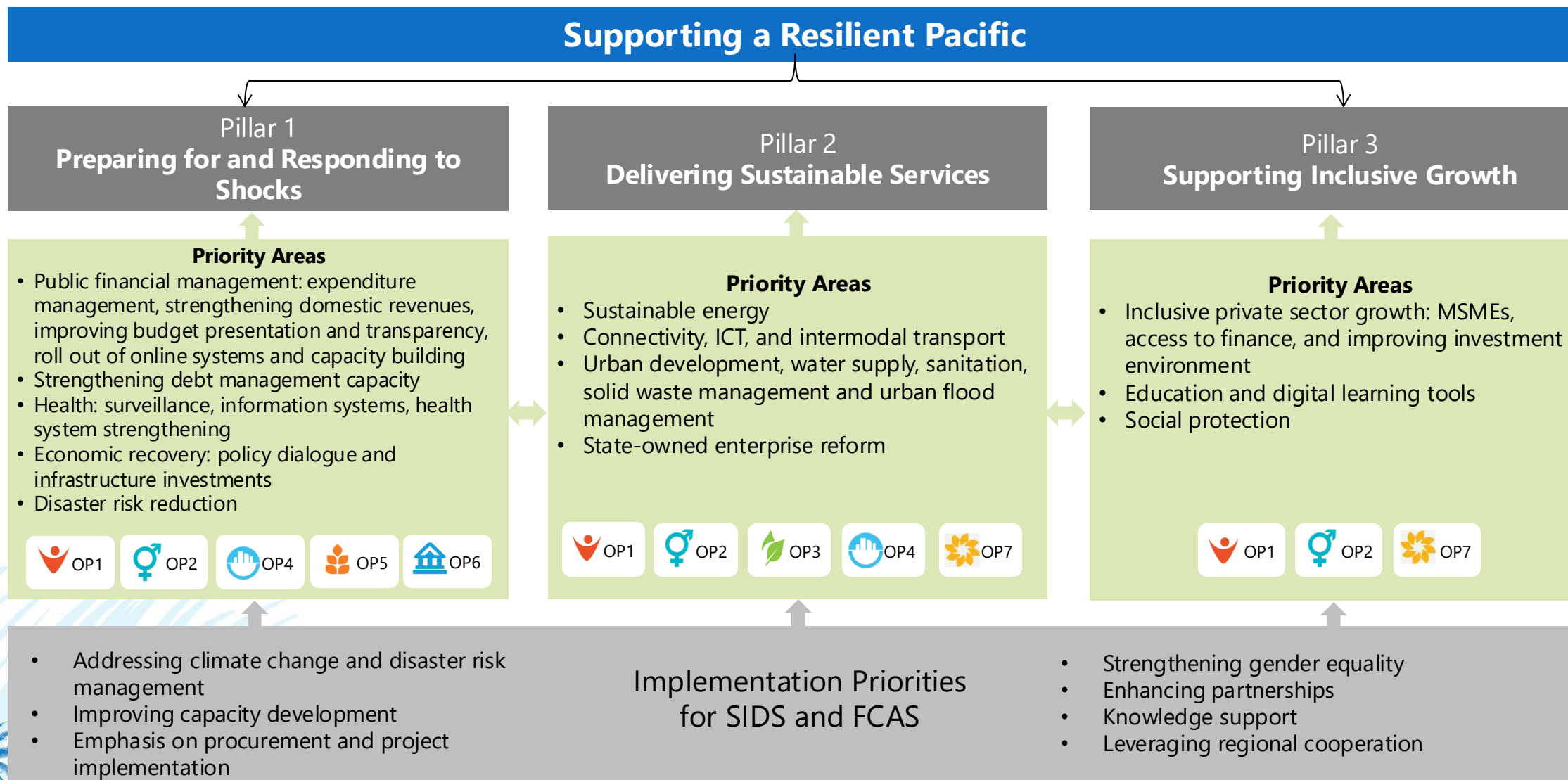
Sources: ADB Pacific Economic Monitor and Asian Development Outlook databases.

Key Development Constraints...

Pacific Island Countries are small, isolated and dispersed, and these geographical and demographic features pose **unique development challenges**, addressing which requires **quality investment and innovative solutions**:

- i. capacity and governance constraints,
- ii. narrowly-based economies vulnerable to climate change and external shocks,
- iii. distance from major markets,
- iv. high-cost structures, and
- v. unequal access to services and opportunity.

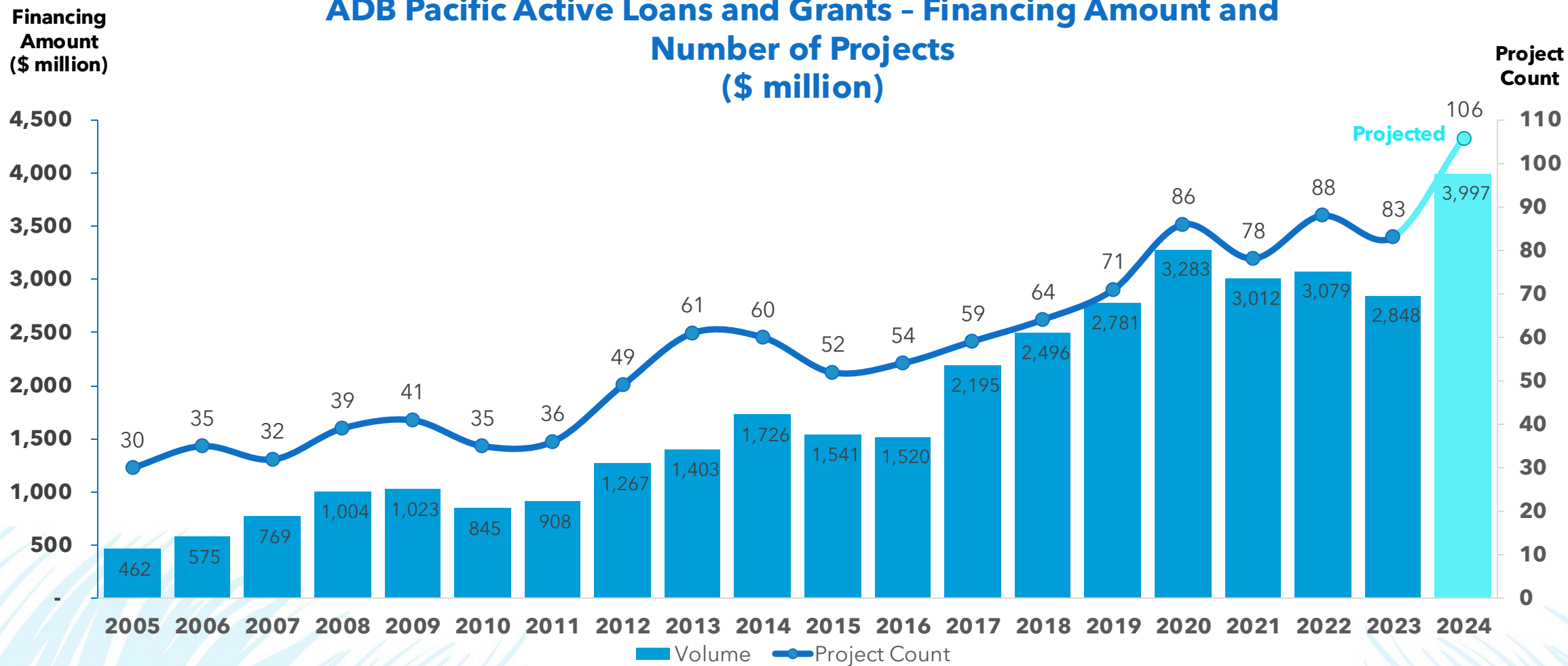
ADB's Strategy: Pacific Approach 2021–2025



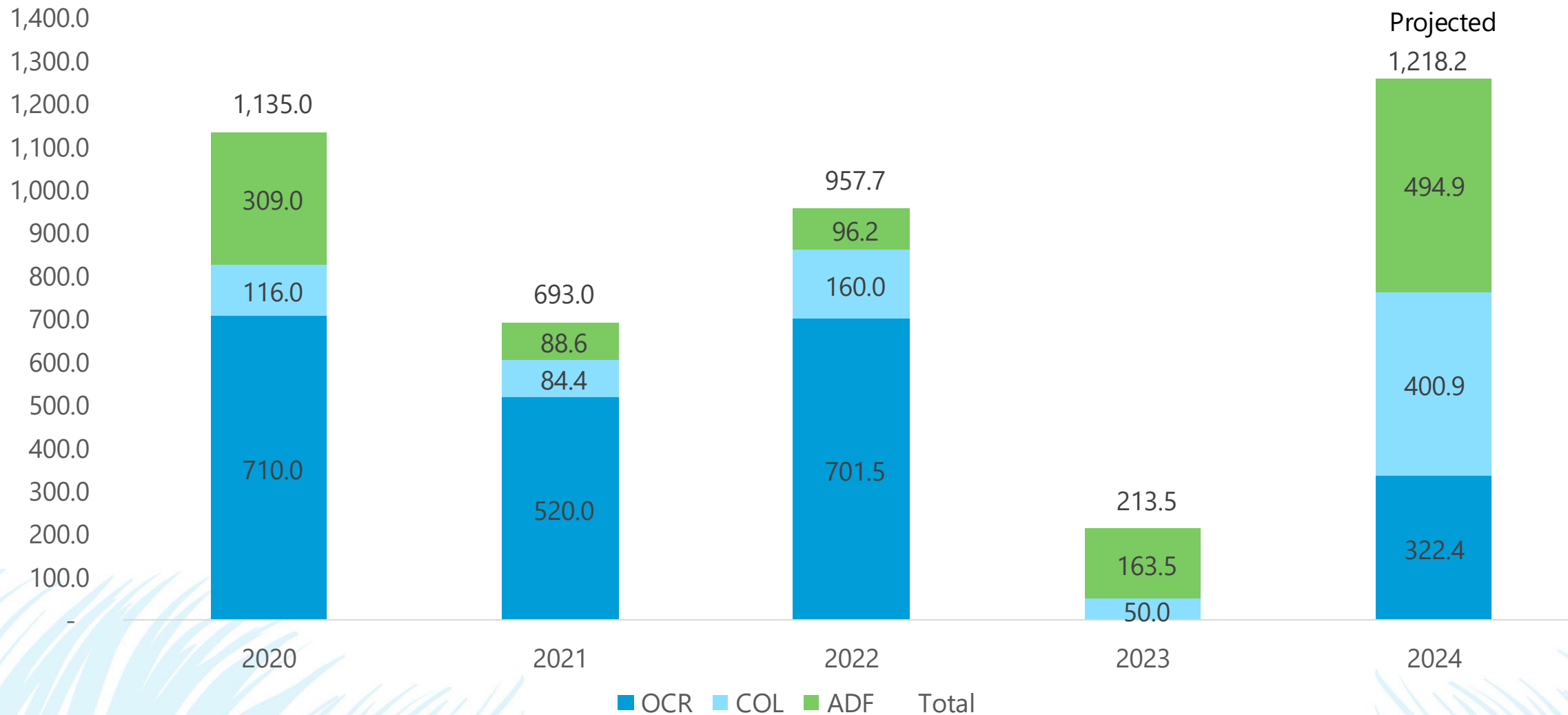
ADB's Growing Support for the Pacific



ADB Pacific Active Loans and Grants - Financing Amount and Number of Projects (\$ million)

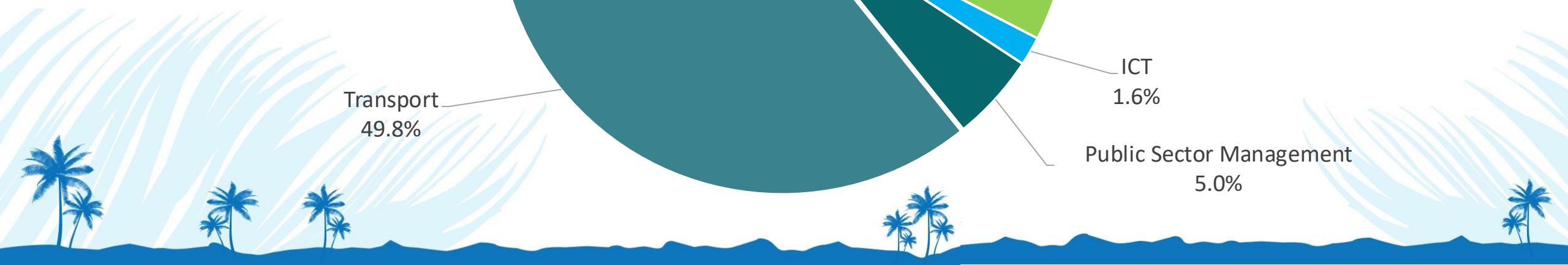
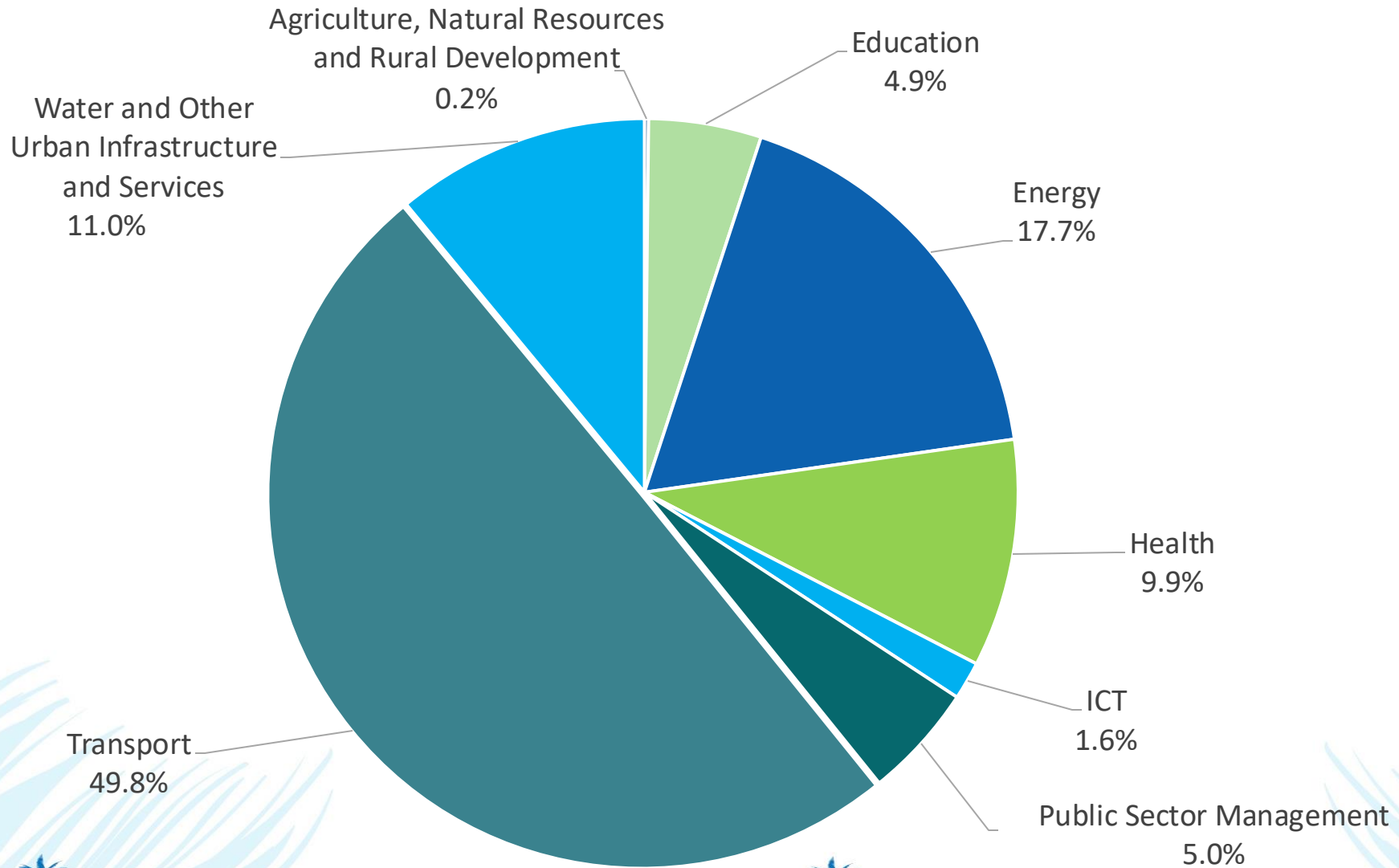


ADB Pacific Loan and Grant Approvals (2020–2024; \$ million)



Note: Includes PBLs.

ADB Pacific Active Portfolio in Volume by Sector (as of June 2024)



Upcoming Business Opportunities in the Pacific

Agriculture, Food, Nature, and Rural Development Sector

Project/ TA	Package Type	Critical Packages	Estimated Value (\$M)	Approx. Advertisement Date	Estimated Contract Award Date
Samoa: Grant 0947/0958: Alaoa Multipurpose Dam Project	Works	Construction of Multipurpose Dam and Small Hydro Power Plant	66.46	Q4 2025	-
		Construction of Access Road and Vegetation Clearing	4	Q2 2025	-
	Consulting Firm	Construction Supervision Consultant for Design and Supervision of Access Road and Vegetation Clearance	0.32	Q1 2025	
		Construction Supervision Consultant for Dam Construction	2.35	Q1 2026	
		Flood Management Consultant	2.78	Q1 2025	
		Biodiversity Management and Monitoring Firm	0.7	Q1 2025	
		Biodiversity Capacity Building Firm	0.2	Q3 2025	
		Disaster Risk management and Community Mobilization	0.59	Q4 2025	
	Consulting	7 individual consultants for PMU staff, etc.	1.96	Q1 2025	-

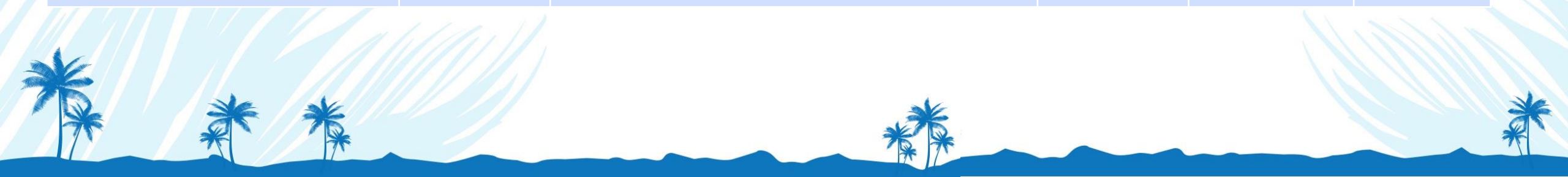
Agriculture, Food, Nature, and Rural Development Sector

Project/ TA	Package Type	Critical Packages	Estimated Value (\$M)	Approx. Advertisement Date	Estimated Contract Award Date
Papua New Guinea: TA 10400-REG: Developing Climate-Food-Nature Investments in the Pacific	Consulting Firm	Project processing/due diligence for RRP preparation on PNG: Fresh Food Marketing System Development Project (Multitranches Financing Facility)	0.75	Q2 2025	-
Papua New Guinea: Grant 0447: Building Resilience to Climate Change in Papua New Guinea	Works	Community Halls and Resource Centers (under SGF)	0.5422	Q4 2024	-
	Goods	7 goods contracts for dinghies and outboard motors, passenger boats, water storage and supply, solar lights, livestock management, etc.	1.4646	Q4 2024 - Q2 2025	



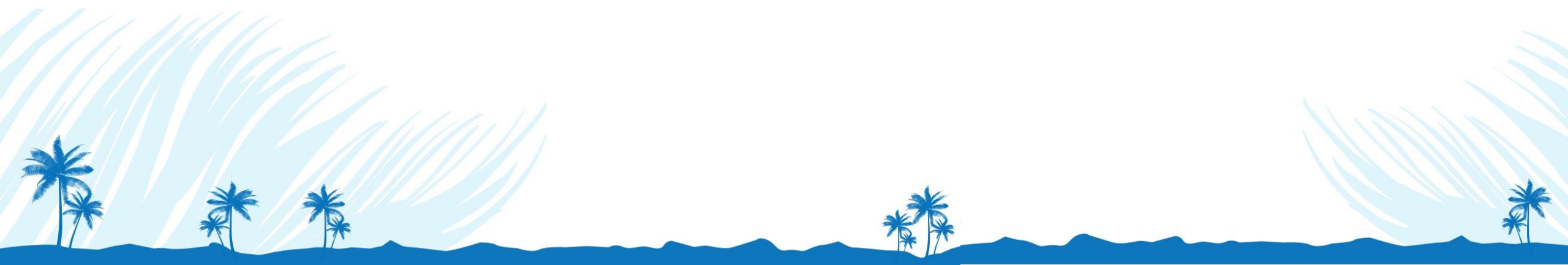
Energy Sector

Project	Package Type	Critical Packages	Estimated Value (\$M)	Approx. Advertisement Date	Estimated Contract Award Date
Kiribati: South Tarawa Renewable Energy Project, Phase 2 and Tuvalu: Increasing Access to Renewable Energy Project Additional Financing (regional procurement)	EPC + O&M	Kiribati – 1 EPC + 1 O&M Tuvalu – 1 EPC + 1 O&M https://www.adb.org/sites/default/files/tenders/kir49450-030-tuv49450-032-ifb-27sep_0.pdf	24.68	Sep 2024	Mar 2025
Tonga: Grid Enhancement for Sustainable Energy Transition Project	EPC	33kV connection from Fualu solar power plant to Popua substation and 11kV feeder upgrade	7.13	Q1 2025	Q3 2025
Fiji: Rural Electrification Support Project	EPC	Updating and expansion of a mini-hydropower facility in the Buca village	1.10	Q1-Q2 2025	Q3-Q4 2025
	EPC	Installation of a solar PV-based mini-grid together with battery energy storage system (BESS) in the Tiliva village	0.90	Q1-Q2 2025	Q3-Q4-2025



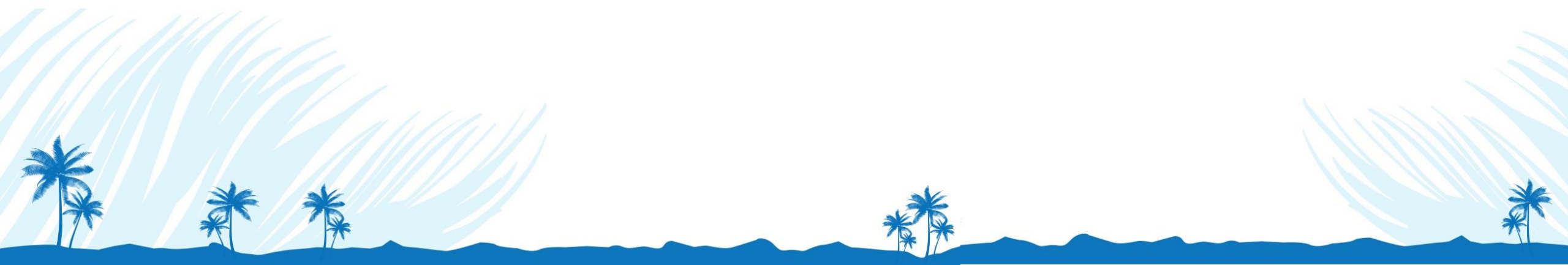
Energy Sector

Project	Package Type	Critical Packages	Estimated Value (\$M)	Approx. Advertisement Date	Estimated Contract Award Date
Federated States of Micronesia: Climate-Resilient Energy and Water Sector Project	EPC	PV systems (with EU and AUS financing)	5.00	Dec 2024	Q3 2025
	EPC	Distribution Grid	3.50	Q1 2025	Q3 2025
	Consulting Services	Project Implementation Consultant (firm)	1.70	Q1 2025	Q3 2025
Republic of Marshall Islands: Energy Transition Project	EPC	Distribution substation, SCADA and other equipment for Majuro	6.90	Q1 2025	Q3 2025
	EPC	Feeders for Majuro	5.80	Q1 2025	Q3 2025
	Consulting Services	Supplemental Management and Operations Consultant (Firm)	2.0	Q1 2025	Q3 2025



Transport Sector

Project Name	Country	Package Description	Amount	Method	Timing
Critical Bridges Resilience Project	Fiji	Bridge construction/rehabilitation (2 civil work packages)	50 each	OCB/ International	Q4 2024 (IFB) PQ completed
Land and Maritime Connectivity Project Tranche 2	Solomon Islands	Road Maintenance Packages for the Feeder Roads (4 packages)	0.3 - 0.7	RFQ	Q1 2025
		Rehabilitation and Maintenance Works SP-RM1-West Makira Unsealed Roads	2 - 3	RFQ	Q1 2025



Transport Sector

Project Name	Country	Package Description	Amount	Method	Timing
Sustainable Highlands Region Core Road Network Project (SHRCRNP), Phase 1	Papua New Guinea (PNG)	Asaro-Kwongi Road	22	OCB/Intl	Q4 2024
		Dona-Kerowagi Road	37	OCB/Intl	Q4 2024
		Elimbari – Move Road (2 lots)	34 each	OCB/Intl	Q4 2024
		Balg-Baisu-Avi Road with Large Bridge No. 1	20	OCB/Intl	Q1 2025
		Minj – Kup Road with Large Bridge No. 2	34	OCB/Intl	Q1 2025
		Construction Supervision Consultant	6	QCBS/Intl	Q1 2025
		Livelihood Diversification and Strengthening Consulting Firm	3	QCBS/Intl	Q1 2025
		GBV prevention and response – 2 packages	2 each	QCBS/Natl	Q1 2025
		Individual Consultants (14 consultants)	0.1 or below each	ICS/ Intl and Natl	Q1 2025

Transport Sector

Project Name	Country	Package Description	Amount	Method	Timing
Civil Aviation Development Investment Project II	Papua New Guinea	Construction of Air Traffic Control tower at Goroka, building and external works (Works)	5	OCB/Natl	Q3 2024 (closing in Nov 2024)
		Construction of Port Moresby International (Jacksons) Airport powerhouse and high voltage power supply (Works)	10	OCB/Intl	Q4 2024
		Wewak Airport Upgrade (Works) 52201png-cadip2-cw5-rev-ifb-corrig.pdf	20	OCB/Intl	Q4 2024
		Construction of Port Moresby International (Jacksons) Airport Air Traffic Management Center (Works) 52201png-cw8-pmia-atc-nspl-ifb-1nov.pdf	19	OCB/Intl	Q4 2024
		Upgrading to all weather standard of four rural airstrips (Works, 4 lots)	2 each	RFQ	Q4 2024

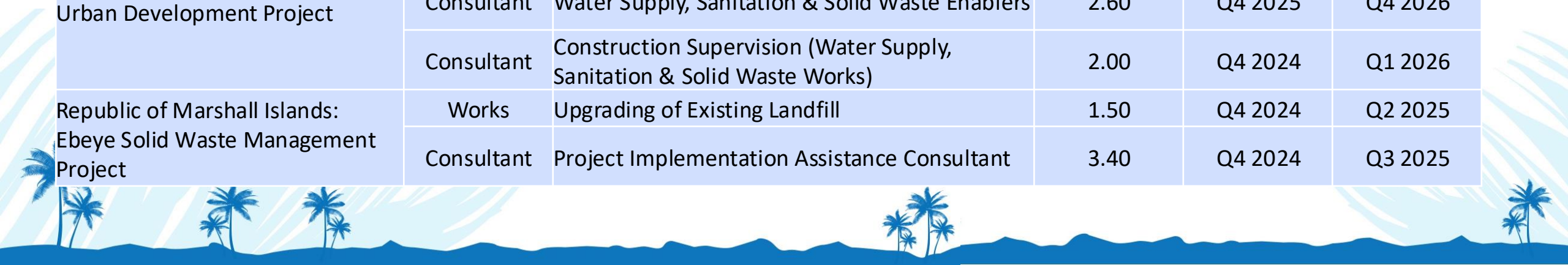
Transport Sector

Project Name	Country	Package Description	Amount	Method	Timing
Sustainable and Resilient Road Improvement Project	Federated States of Micronesia	5 Civil Works Packages (10 lots)	4 - 9	OCB/Intl	April 2024 (Some packages for re-bidding)
		5 individual consultants (Project Managers, Project Officer, Financial Management Officer, Road Safety Specialist, Road Maintenance Specialist)	0.2-0.5	ICS/ Intl and Natl	Q1 2025
Climate Resilient Land Transport Connectivity Project	Samoa	Upgrade of existing roads/bridges (civil works)	20	OCB/Intl	Q1/2 2025
		Construction supervision consultant (C/S)	3	QCBS/Intl	Q1/2 2025

Note: Not a comprehensive list and subject to changes. Values are rounded.

Water and Urban Development Sector

Project	Package Type	Critical Packages	Estimated Value (\$M)	Approx. Advertisement Date	Estimated Contract Award Date
Federated States of Micronesia: Chuuk Water Supply and Sanitation Project	Works	SCADA System	1.40	Q4 2024	Q2 2025
Kiribati: South Tarawa Water Supply Project	Works	Construction of Water Supply Networks and Associated Works (4 lots)	23.00	Q4 2024	Q2 2025
	Service	O&M of the Water Supply Networks and Associated Works	16.00	Q1 2025	Q3 2025
	Works	SCADA & Telemetry	1.00	Q1 2025	Q3 2025
Nauru: Sustainable and Resilient Urban Development Project	Works	Water Supply Works	16.60	Q1 2025	Q1 2026
	Works	Sanitation and Solid Waste Works	4.12	Q1 2025	Q2 2026
	Consultant	Water Supply, Sanitation & Solid Waste Enablers	2.60	Q4 2025	Q4 2026
	Consultant	Construction Supervision (Water Supply, Sanitation & Solid Waste Works)	2.00	Q4 2024	Q1 2026
	Works	Upgrading of Existing Landfill	1.50	Q4 2024	Q2 2025
Republic of Marshall Islands: Ebeye Solid Waste Management Project	Consultant	Project Implementation Assistance Consultant	3.40	Q4 2024	Q3 2025

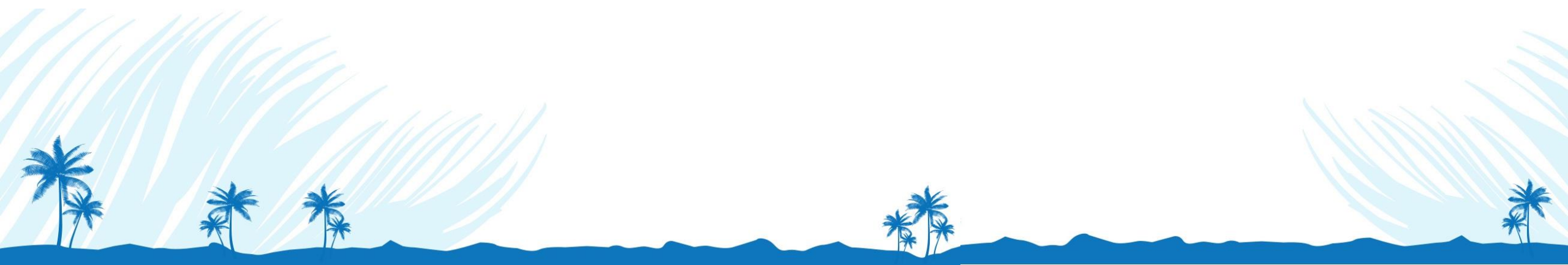


Water and Urban Development Sector

Project	Package Type	Critical Packages	Estimated Value (\$M)	Approx. Advertisement Date	Estimated Contract Award Date
Solomon Islands: Integrated Solid Waste Management Project for a Climate and Disaster Resilient Honiara	Works	Construction of New Landfill at Tenaru; New Waste Transfer Station at Ranadi; Rehab of Existing Dumpsite at Ranadi	9.96	Q1 2025	Q2 2025
Tonga: Integrated Urban Resilience Sector Project	Works	Upgrade and Rehabilitate the Water Supply Pipe Network	3.10	Q1 2025	Q3 2025
	Works	Tapuhia Wastewater Treatment Plant	1.10	Q4 2024	Q2 2025
	Works	Flood Mitigation Works – Private Land	3.00	Q1 2025	Q3 2025
Tubvalu: Funafuti Water Supply and Sanitation Project	Consultant	Project Implementation Assistance Consultant	2.00	Q1 2025	Q3 2025
	Works	Main Civil Works Package	9.20	Q1 2025	Q3 2025
Vanuatu: Luganville Resilient Urban Water Supply and sanitation Project	Consultant	Project Implementation Assistance Consultant	6.40	Q4 2024	Q3 2025
	Works	Water Supply system Improvement	23.90	Q2 2025	Q4 2025
	Service	Water Supply System O&M	13.60	Q4 2025	Q3 2026
	Works	Construction of Multi-Purpose Hazard Resilient Shelters	8.20	Q4 2025	Q3 2026

Water and Urban Development Sector

Project	Country	Package	Cost Estimate (\$ million)	Target Advertisement Date
TA 10267-REG: Strengthening Resilient and Sustainable Urban and Water Service Delivery in the Pacific	Vanuatu	Groundwater Resources Assessment Consultant	0.50	Q4 2024
		Water Supply Services Reform Consultant	0.50	Q4 2024



❖ Procurement notices are regularly updated on:

❖ https://www.adb.org/projects/tenders/type/advance-notice-1536/type/invitation-bids-1521?sort_by=field_date_content&sort_order=DESC

❖ More comprehensive business opportunities information, including on upcoming projects beyond 2025, is also available at:

❖ <https://events.development.asia/learning-events/12th-business-opportunities-fair-2024>

