

# Session 7 – Sharing Good Practice – Group 1

## e-GP roadmaps and strategy

- Objectives of eGP Strategy -destination

- Clear vision statement - everyone understands the objectives
- Strategic alignment with policy priorities, SME participation etc.
- Resources: fund and people (leadership and implementation team)
- Readiness: enabling legal framework and regulations including sustainability elements, infrastructure, connectivity etc.
- Private sector support for competition and participation from local companies
- Procurement data records for easy reporting and sharing
- Sustainability of the system and scalability

**Roadmap –how to reach the destination:** KPIs, phases, detailed project plan including communication plan

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## e-GP roadmaps and strategy

- Lessons learned

- Needs assessment and stakeholder consultation, market research to understand current situation/issues
- Business case for eGP is helpful to show benefits and get funding and other support
- Change management including creating right mindset is critical
- Risk management framework and continues improvements and ensure compliance with rules
- Quick wins and momentum should be considered
- Sample eFP strategy sharing can be helpful and it should be country specific
- Policy support objectives are challenging to implement.

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## e-GP roadmaps and strategy

- Actions or Next Steps

- eGP strategy in PNG and roadmap ready for implementation
- A few countries already have procurement regulations adopted for eGP, which may require eGP strategy preparation
- After the conference we will continue our dialogue with individual countries for any support for their eGP strategy preparation
- Targeted training for procurement practitioners and suppliers to Improve implementation capacity to use and apply sustainability criteria in practice (joint bidding for SMEs etc. allow smaller lots etc.)