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Access to ADB Business Opportunities —Identifying Packages for Goods, Works and Consultancy Services: Guidance and Insights

Mohammed Zulyaminayn

Senior Procurement Officer ADB Bangladesh Resident Mission



Why pursue ADB-Financed Contracts?





Gateway to new opportunities in fast growing emerging economies across multiple sectors



Availability of funds is assured



Internationally accepted procurement procedures: transparent & fair for all



Risks related to integrity of procurement processes mitigated through ADB oversight



Identifying Opportunities for Goods/Works and Consulting Services



Future opportunities

– in Future, e.g. Q2-Q4/2025 or Q1-Q4/2026

Immediate opportunities

– Now or Soon, e.g. Q4/2024, Q1/2025



Identifying Opportunities for Goods/Works and Consulting Services

..Continued



- ADB.org Main source of Information
- Project Procurement Plans

Future opportunities

- Advance and Specific Procurement notices
- For Good and Works:
- Invitation for Prequalification
- Invitation for Bids (IFB)

Consultancy:

Join Opportunities with Prequalified/
Awarded Contractors

- Consulting services recruitment notice (CSRN)
- Consultant Management System (CMS)

Immediate opportunities





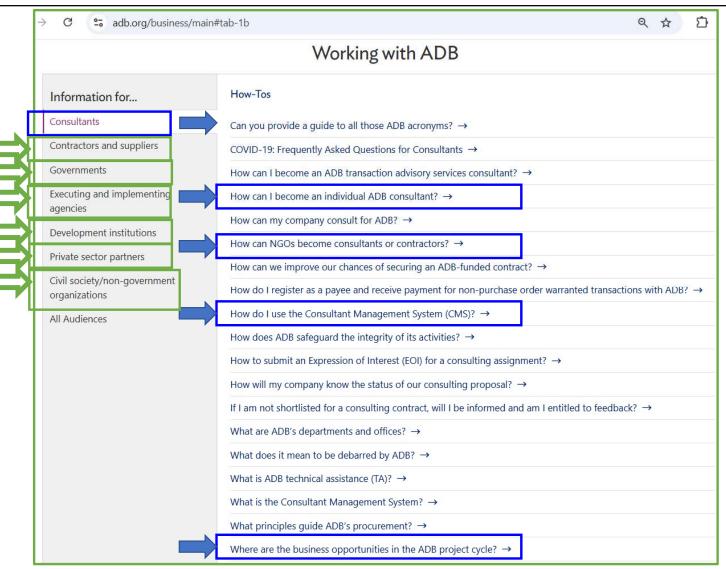
ADB
WebsiteExternal
Main Page
(Open to All)

ADB Business Opportunities Seminar 2024





Working
with ADB—
Consultants
(Open to All)

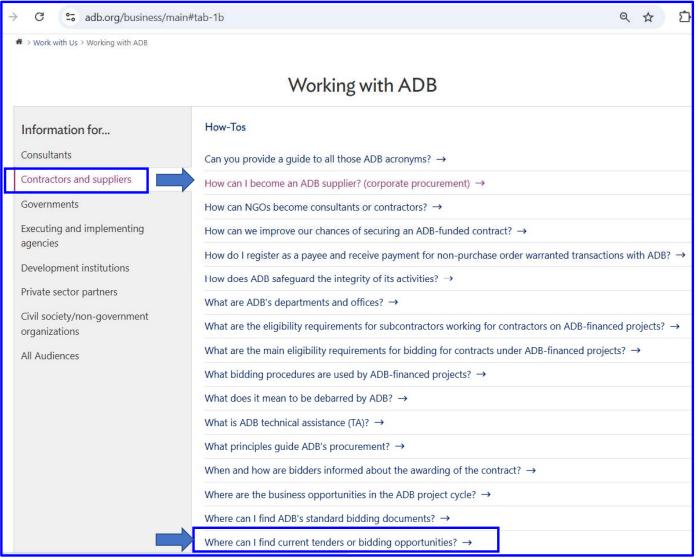


https://www.adb.org/business/main#tab-1b

6



Working with ADB— Contractors and suppliers (Open to All)







ADB Bangladesh-Spotlights





ADB

Results achieved are aggregate amounts of outputs and outcomes from operations reported in project completion reports and extended annual review reports circulated for the year.

1 Learn more

Bangladesh Facts

ADB's Work in Bangladesh

ADB has been a major source of external assistance to Bangladesh, providing an average of \$2 billion per year since 2016. ADB assistance is aligned with Bangladesh's Eighth Five-Year Plan, 2021–2025, and Perspective Plan, 2021–2041.

To date, ADB has committed 726 public sector loans, grants, and technical assistance totaling \$31.8 billion to Bangladesh. ADB's current sovereign portfolio in Bangladesh includes 75 loans and 4 grants worth \$13 billion.

More on ADB's work in BangladeshCountry Partnership Strategies

Download Country Brief



ADB Bangladesh–Active & Proposed Projects



ADB Projects in Bangladesh

Projects ADB-Administered Funds Supporting Bangladesh

Featured



Land Leasing: A Versatile Instrument to Minimize and Mitigate Involuntary Resettlement Impacts - Experience in India and Bangladesh

Land leasing is a versatile, voluntary instrument that helps avoid, minimize, and mitigate involuntary resettlement impacts in development interventions.

Approved/Active

58109-001 | 08 NOV 2024

Muktagacha Solar Power Project

57289-001 | 07 NOV 2024

Meghna Energy-Efficient Flour Milling Project

58323-001 | 07 NOV 2024

Strengthening Sustainability of Social Sector Infrastructure

58271-001 | 03 NOV 2024

Operationalizing the Bangladesh Climate

Development Partnership

58154-001 | 30 OCT 2024

Creador VI, L.P.

Proposed

49258-003

Dhaka Mass Rapid Transit Development Investment Project (Line 5, Southern Route)

■ View all projects

36200-024

Second Small and Medium-Sized Enterprises Development Project (Phase 2)

57182-001

NextGen Secondary Education Program

53303-002

2024 International Comparison Program for Asia and the Pacific

58075-001

Integrated Services and Livelihood for Displaced People from Myanmar and Host Communities Improvement Project

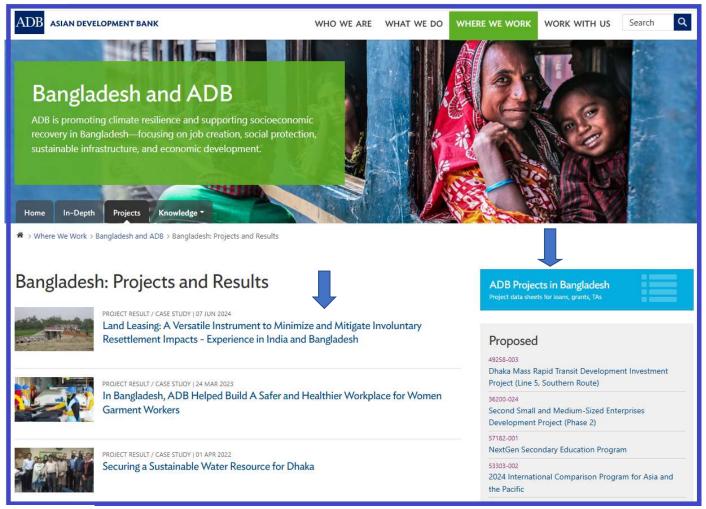
See procurement and consulting opportunities

https://www.adb.org/where-we-work/bangladesh

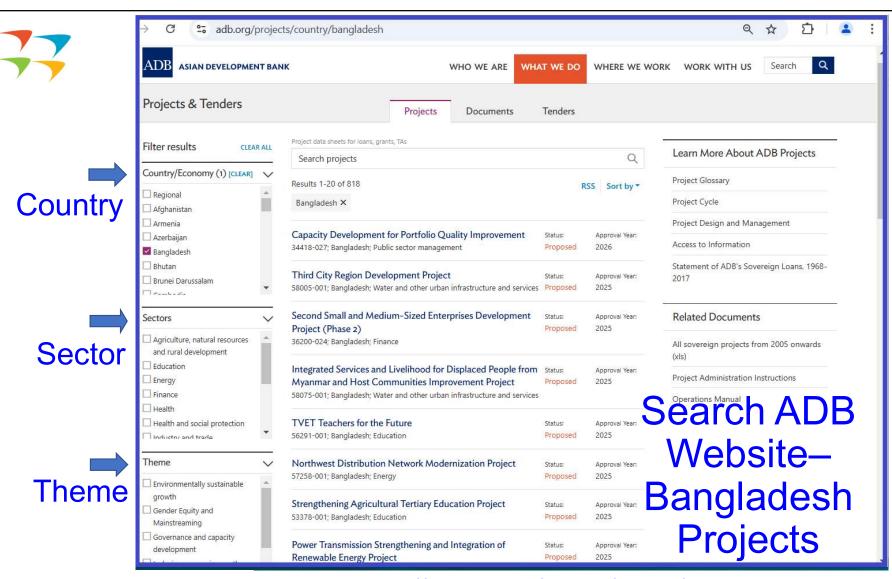


ADB Bangladesh-Knowing Project Stories

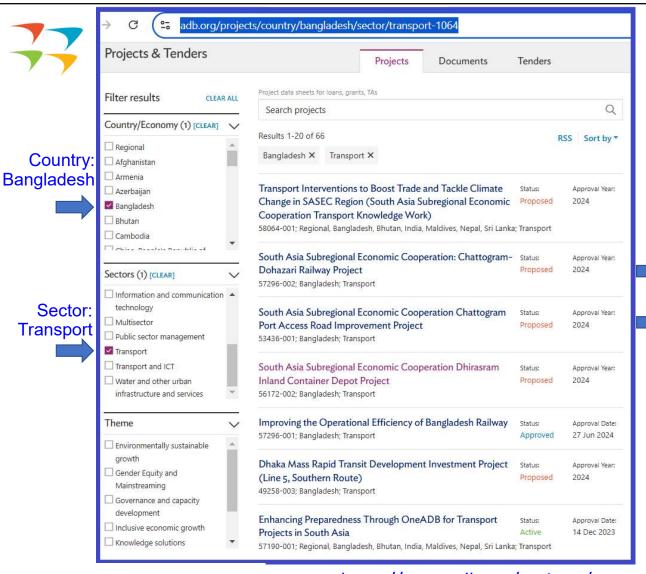




https://www.adb.org/countries/bangladesh/projects-results







ADB Website-Bangladesh



South Asia Subregional Economic Cooperation: Chattogram-Dohazari

Railway Project

57296-002: Bangladesh:

Transport: Proposed 2024

South Asia Subregional Economic Cooperation Chattogram Port Access Road Improvement Project

53436-001: Bangladesh:

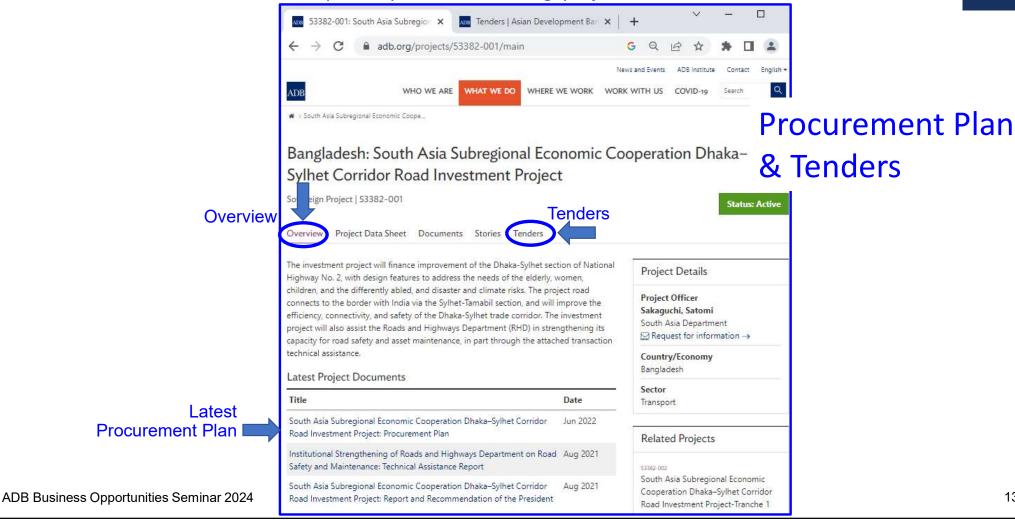
Transport: Proposed 2024



ADB Website-Bangladesh

Example: https://www.adb.org/projects/53382-001/main





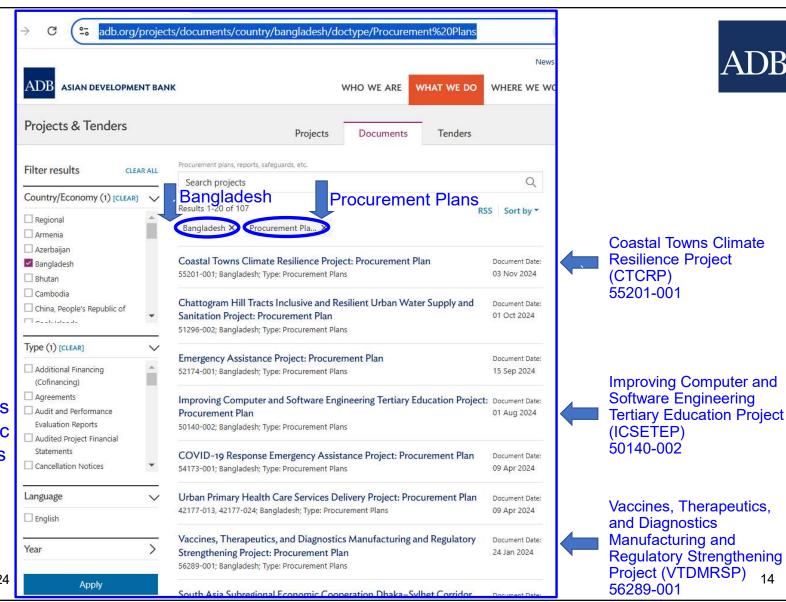
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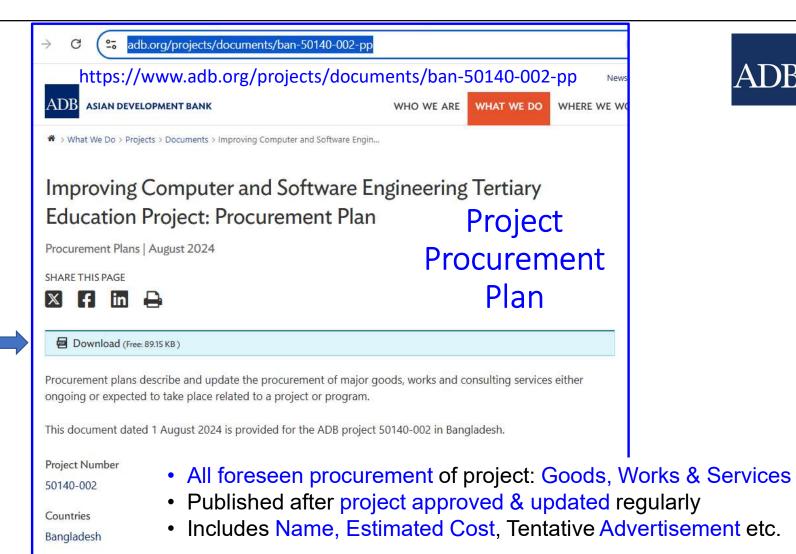
Bangladesh Projects All Procurement Plans

https://www.adb.org/projects/documents/country/ban/doctype/Procurement%20Plans

ADB Business Opportunities Seminar 2024







ADB Business Opportunities Seminar 2024

Download

Subjects Education

(Open to All)



Project Procurement Plan: Example



PROCUREMENT PLAN

Project	Ва	asic Data	
	Project Name: Improving Computer and Software En	gineering Tertiary Education Project	Ī
,	Project Number: 50140-002	Approval Number: 4348	Loan No.
	Country: Bangladesh	Executing Agency: Ministry of Education	
	Project Financing Amount: US\$ 114,000,000 ADB Financing: US\$ 100,000,000 Cofinancing (ADB Administered): Non-ADB Financing: US\$ 14,000,000	Implementing Agency: Bangladesh University of Engineering and Technology, Jashore University of Science and Technology, University Grants Commission of Bangladesh, University of Dhaka Project Closing Date: 31 December 2028	
			Last Update
	Date of First Procurement Plan: 21 September 2023	Date of this Procurement Plan: 1 August 2024, Version 2	&
	Procurement Plan Duration: 18 months	Related to COVID-19 response efforts: No	Version
Minimum	Advance Contracting: Yes	Use of e-procurement (e-GP): Yes	no.

www.eprocure.gov.bd

Time Span

of Plan



Project Procurement Plan: Example

..Continued



A. Methods, Review and Procurement Plan

Except as the Asian Development Bank (ADB) may otherwise agree, the following methods shall apply to procurement of goods, works, and consulting services.

Method	Comments
Open Competitive Bidding (OCB) for Goods	Significant numbers of local suppliers particularly IT equipment
	supplier available in the country and the market is competitive.
OCB (N)	First one package per university and PMU and some selected
	high value contracts are subject to prior review. All other
	packages are subject to post-review sampling.
Request For Quotation for Goods	For readily available goods of small value and standard
DEO for Coods	specifications. First one package per university and PMU are
RFQ for Goods	subject to prior review. All other packages are subject to post
	review sampling.
Framework Agreements for Goods	For small items such as office supplies and consumables for
	PMU and PIUs (under government financing)
Others for Goods	OCB w/ national advertisement for non-consulting services
Open Competitive Bidding (OCB) for Works	Adequate number of construction firms exist in the country with
	the required 'know-how' and expertise in construction of high-rise
OCB (N)	building and execution of large value contracts. The construction
	materials are also locally available and the market is competitive.
	OCB works packages are subject to prior review.
Request For Quotation for Works	For refurbishing, renovation of small value construction works.
RFQ for Works	First one package per university and PMU are subject to prior
	review.

Consulting Services				
Method	Comments			
Quality- and Cost-Based Selection for Consulting Firm	prior review			
Consultant's Qualification Selection for Consulting Firm	prior review			
Competitive for Individual Consultant	prior review			

Goods

■Works





Template of Project Procurement Plan



B. Lists of Active Procurement Packages (Contracts)



The following table lists goods, works, non-consulting and consulting services contracts for which the procurement activity is either ongoing or expected to commence within the procurement plan duration.

Goods and W	orks/						
Package Number	General Description	Estimated Value (in US\$)	Procurement Method	Review	Bidding Procedure	Advertisement Date (quarter/year)	Comments
1	•	•	•		'	•	
Consulting S	ervices						
Package Number	General Description	Estimated Value (in US\$)	Selection Method	Review	Type of Proposal	Advertisement Date (quarter/year)	Comments

C. List of Indicative Packages (Contracts) Required Under the Project



The following table lists goods, works, non-consulting and consulting services contracts for which procurement activity is expected to commence beyond the procurement plan duration and over the life of the project (i.e., those expected beyond the current procurement plan duration).

Goods and Works	5					
Package Number	General Description	Estimated Value (in US\$)	Procurement Method	Review	Bidding Procedure	Comments
Consulting Service	Consulting Services					
Package Number	General Description	Estimated Value (in US\$)	Selection Method	Review	Type of Proposal	Comments

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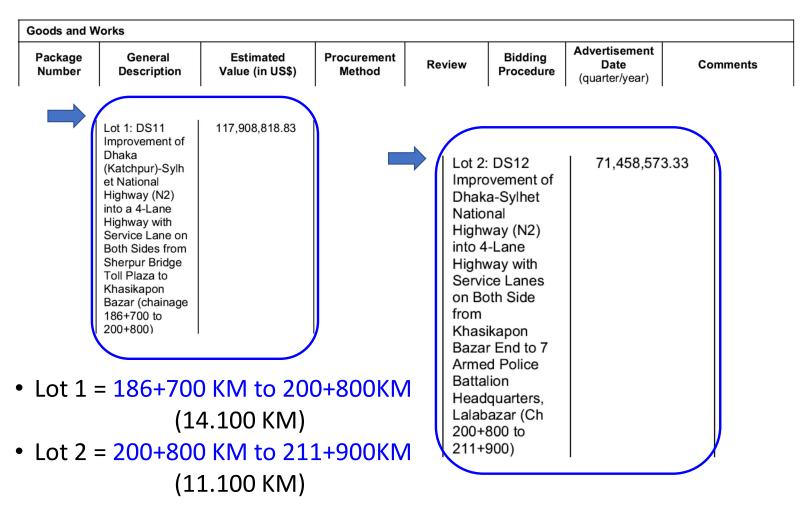
Package Number	General Description	Estimated Value (in US\$)	Procurement Method	Review	Bidding Procedure	Advertisement Date (quarter/year)	Comments
WP-06	Improvement of the Dhaka (Katchpur) - Sylhet National Highway (N2) into a 4-Lane Highway with Service Lane on Both Sides from Sherpur Bridge Toll Plaza to 7-Armed Police Battalion Headquarters, Lalabazar (Ch 186+700 to 211+900)	283,592,227.97	ОСВ	Prior	1S2E	Q4 / 2021	Non-Consulting No Advertising: International No. Of Contracts: 3 Prequalification of Bidders: No Domestic Preference Applicable: No Advance Contracting Yes Bidding Document: Large Works High Risk Contract: No

- OCB = Open Competitive Bidding
- Prior = ADB will review bidding document and Evaluation Reports
- 1S2E = Single Stage, 2-Envelope (Technical and Price Proposal)
- No. of Contracts = 3 (Three Lots under the package)









ADB Business Opportunities Seminar 2024



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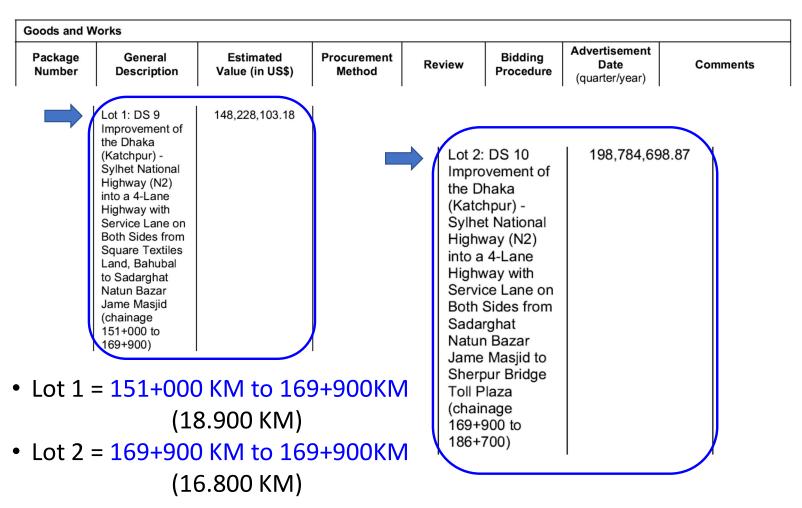
Package Number	General Description	Estimated Value (in US\$)	Procurement Method	Review	Bidding Procedure	Advertisement Date (quarter/year)	Comments
WP-05	Improvement of Dhaka (Katchpur)-Sylh et National Highway (N2) into a 4-Lane Highway with Service Lane on Both Sides from Square Textiles Land, Bahubal to Sadarghat Natun Bazar Jame Masjid to Sherpur Bridge Toll Plaza (chainage 151+000 to 186+700)	347,012,802.05	OCB	Prior	1S2E	Q4 / 2021	Non-Consulting Services: No Advertising: International No. Of Contracts: 2 Prequalification of Bidders: No Domestic Preference Applicable: No Advance Contractin Yes Bidding Document: Large Works High Risk Contract: No

- OCB = Open Competitive Bidding
- Prior = ADB will review bidding document and Evaluation Reports
- 1S2E = Single Stage, 2-Envelope (Technical and Price Proposal)
- No. of Contracts = 2 (Two Lots under the package)









ADB Business Opportunities Seminar 2024



Projects and Tenders

-Bangladesh Tenders:

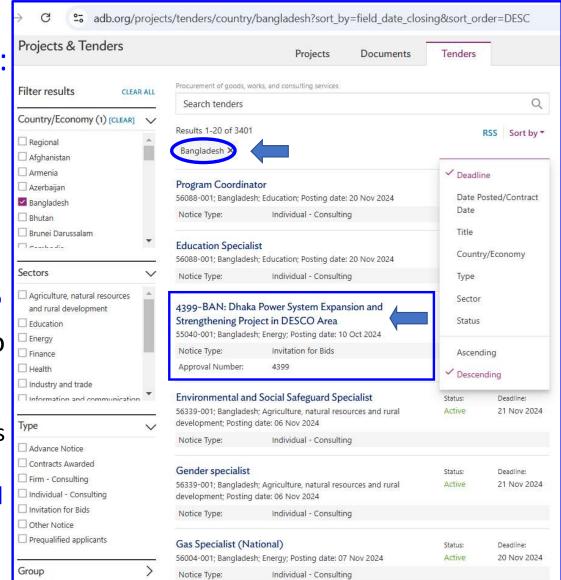
Invitation for Bids or Prequalification

Known as Specific Procurement Notice (Goods & Works)

https://www.adb.org/projects/tenders/country/bangladesh?sort_by=field_date_closing&sort_order=DESC

- Advertisement in ADB.org depends on category & cost estimate
- Internationally advertised OCB and >=\$1m posted in ADB.org

ADB Business Opportunities Seminar 2024









Active Tender Example—Bangladesh Energy Sector

https://www.adb.org/sites/default/files/tenders/ ADB

Invitation for Bids -Rebidding ban4399-gd6-ifb-post-review-rebid.pdf



Project ===

ADB

Bids:

Date: 10 October 2024

Loan No. 4399-BAN: Dhaka Power System Expansion and Strengthening Project in DESCO Area

Contract No. and Title: GD-6: Supply of Conductor and Conductor Accessories and Insulator and Insulator Accessories

Deadline for Submission of 21 November 2024 at 12:00 hours (Bangladesh Standard Time)

Deadline ■

Background

- The People's Republic of Bangladesh has applied for financing from the Asian Development Bank (ADB) towards the cost of Dhaka Power System Expansion and Strengthening Project in DESCO Area. Part of this financing will be used for payments under the contract named above. Bidding is open to Bidders from eligible source countries of ADB.
- The Dhaka Electric Supply Company Limited (DESCO) (the Purchaser) invites sealed bids from eligible Bidders for Supply of Conductor and Conductor Accessories and Insulator and Insulator Accessories. Brief summary is as follows:

Package Details

SI No	Package No.	item	Quantity	Delivery schedule
0	GD-6	Supply of Conductor and Conductor Accessories and Insulator and Insulator Accessories	(Schedule of	270 days counting, from 21 days after issuance of CL

 Open competitive bidding (international advertisement) will be conducted in accordance with the ADB's <u>Single Stage – Two Envelope</u> bidding procedure and is open to all eligible Bidders as described in the Bidding Document.

Key Qualifications

Only eligible Bidders with the following key qualifications should participate in this bidding:

Bidders have successful completion as main supplier within the last seven (7) years of at least two (2) contracts each valued at USD One Million Five Hundred Thousand (\$1,500,000) or equivalent for Supply of Conductor and Conductor Accessories and Insulator and Insulator Accessories, and complexity similar to the scope of supply described in section 6 (Schedule of Supply).

ADB Business Opportunities Seminar 2024

For further details bidders are advised to inspect the bidding document at DESCO's website http://www.desco.gov.bd.

4399-BAN:
Dhaka Power
System Expansion
and Strengthening
Project in DESCO
Area



Further Information I



..Continued



Interested eligible Bidders may obtain further from Dhaka Electric Supply Company Limited (DESCO) and inspect the bidding documents at the address given below from 10:00 am to 3:00 pm:

Office Name: Dhaka Electric Supply Company Limited (DESCO)

Address: House-4 (2nd Floor), Road No-1/A, Nikunja-02, Khilkhet Dhaka-1229,

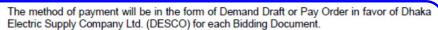
Bangladesh

Email: dpsesp@desco.gov.bd Phone: +88 02 8900712

 A Pre-Bid meeting will be held at Head Office Conference Room, 3rd Floor House# 22/B, Kobi Faruk Sarani, Nikunja 2, Khilkhet, Dhaka-1229, Bangladesh at 11:00 hours on 30 October 2024.

 The Bidding Document, in English Language, may be purchased by the interested Bidders on submission of a written application to the address below and upon payment of non-refundable fee of \$100.00 or equivalent Bangladeshi Tk.11,500.00 only.

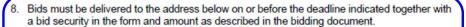
Obtaining Document



The document will be sent by hand to the Bidder or their representative. The document may be sent surface mail or courier service. Interested Bidders who are requesting international courier service. Interested bidders who are requesting international courier dispatch should pay an additional fee \$100.00 or equivalent Bangladeshi Tk. 11,500.00 only. No liability will be accepted for loss or late delivery.

Bidding Document will be available at Project Director Office from the dates shown in the table below. No Bidding Document will be sold on the day fixed for opening of bids.

Bid Opening



The Technical Proposals of the Bids will be opened in the presence of the Bidders' representatives who chose to attend at the address below. The Price Proposals of Bids will be opened in the presence of the Bidders representatives who chose to attend at the time and date and at the address to be advised by the purchaser after approval of ADB of the evaluation of the Technical Proposals by the Purchaser.

Dhaka Power

4399-BAN:

System Expansion and Strengthening

Project in DESCO

Area

to the address:
 House-4 (2nd Floor)
 Road No-1/A, Nikunja-02, Khilkhet
 Dhaka-1229, Bangladesh

https://www.adb.org/sites/default/files/tenders/ban4399-gd6-ifb-post-review-rebid.pdf 25



Active Tender Example -Bangladesh Energy Sector

..Continued



Summary



Package No	Description of Goods	Amount of Bid security in US\$	Last Date for Selling of Bid Documents	Deadline for Bid Submission	Date & Time of Opening of bids
GD-6	Supply of Conductor and Conductor Accessories and Insulator and Insulator Accessories	US\$ 49,000 (US Dollar: Forty-Nine Thousand) or equivalent.	20/11/2024	on	12.30 Hours on 21/11/20243



- In the comparison of Bids, ADB's Domestic Preference Scheme will be applied in accordance with the provisions stipulated in the instruction to Bidders.
- The invitation for bids will be available at the DESCO, ADB and CPTU websites (www.desco.gov.bd; www.adb.org and www.cptu.gov.bd).

https://www.adb.org/sites/default/files/tenders/ban4399-gd6-ifb-post-review-rebid.pdf

4399-BAN:
Dhaka Power
System Expansion
and Strengthening
Project in DESCO
Area





Sample Works Tender from 2022–Bangladesh Urban Sector ADB https://www.adb.org/node/844656



Invitation for Bids - Rebidding

Date:	6 December 2022
Loan No. and Title:	49329-BAN: Second City Region Development Project
Contract No. and Title:	CRDP-II/LGED/NARAYANGAN/RUPGANH/NCB/2021/W-04-R
Deadline for Submission of Bids:	20 December 2022, 14:00 hours (Local Time)



The People's Republic of Bangladesh has received financing from the Asian Development Bank (ADB) toward the cost of Second City Region Development Project. Part of this financing will be used for payments under the contract named above. Bidding is open to all Bidders from eligible countries described in the Bidding Document.

2. The Local Government Engineering Department, District: Narayanganj ("the Employer") invites bids (e-Tenders) from eligible Bidders for the following Works ("the Works"):

Package No. Description CRDP-II/LGED/ Improvement of road from Porshi GC - Murapara GC via NARAYANGANJ/ Rupganj Road (Ch. 3000 - 14270m) (Road ID # 367682001, RUPGANJ/NCB/2021/ 367682011) including 4375m link road (Road ID # W-04 - R 367682002); ii) Construction of 4 Nos. U-Drain (0.625m x 0.600m) on the road (Road ID # 367682001) and 4 Nos. U-Drain (0.625m x 0.600m) on the link road (Road ID # 367682002); iii) Construction of 1 no. Box Culvert (2x5.00mx5.00m) at Ch.7715m on the road (Road ID # 367682001) and 1 no. Box Culvert (2x5.00mx5.00m) at Ch.4275m on the link road (Road ID # 367682002); iv) Construction of 12.00m RCC Girder Bridge at Ch.550m on the link road (Road ID # 367682002); v) Construction of drain from Porshi GC - Murapara GC via Rupganj Road (Ch.3000 - 3800m) & (Ch.8300 - 8750m) (Road ID # 367682001, 367682011) including link drain 775m (Road ID # 367682002).

49329-BAN: **Second City** Region **Development Project**



Sample Works Tender from 2022

-Bangladesh Urban Sector

..Continued

https://www.adb.org/node/844656



National Competitive Bidding (NCB) will be conducted in accordance with ADB's <u>Single-Stage</u>: <u>One-Envelope</u> bidding procedure through electronic Government Procurement (e-GP) system and is open to all Bidders from eligible source countries of ADB as described in the Bidding Documents.

4. Only eligible Bidders with the following key qualifications should participate in this bidding:



<u>Specific Similar Experience:</u> at least 1 (one) number of contract of similar nature, complexity and methods/construction technology successfully completed within the last 5 (five) years, with a value of BDT 709,000,000.

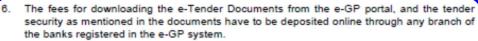


Average Annual Construction Turnover: The required average annual construction turnover shall be greater than BDT 1,765,000,000 over the last 5 (Five) years.

<u>Liquid Assets or Credit Facilities:</u> The minimum amount of liquid assets or working capital or credit facilities of the Bidder shall be BDT 225,000,000.

The complete qualification criteria are described in the biding documents.

 This is an online bidding where only e-Tender (e-bid) will be accepted in the Bangladesh National e-GP System Portal and no offline/hard copies will be accepted. To obtain further information and to submit e-Tender for this works package bearing e-tender ID no. 747931, registration in the e-GP portal (http://www.eprocure.gov.bd) is required.





- The deadline for submission of e-Tenders (bids) is 20 December 2022 at 14:00 hours Bangladesh Standard Time (BST), and on-line opening will be done on the same date at 14:00 hours BST.
- Further information and guidelines are available in the e-GP portal and from e-GP help desk (helpdesk@eprocure.gov.bd). To obtain further information, please contact the official inviting the tender as follows:

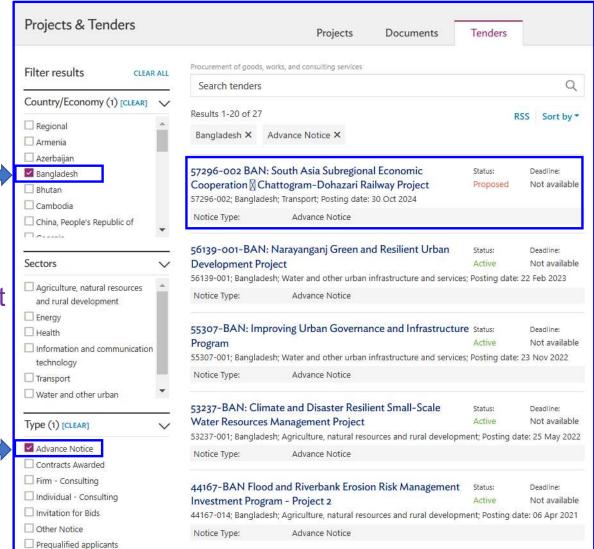
Executive Engineer LGED, District: Narayanganj Telephone: + (88)-02-7645910 E-mail: xen.narayanganj@lged.gov.bd 49329-BAN: Second City Region Development Project



Advance Notice for Procurement

Advance Notice: initial procurement activities occur prior to Project approval.

Advance action is now default in general and included in a loan or grant proposal.



ADB Business Opportunities Seminar 2024 https://www.adb.org/projects/tenders/country/bangladesh/type/advance-notice-1536 29



Advance Notice for Procurement





Advance Contracting Notice

Date: 25 October 2024

Country/ Borrower: People's Republic of Bangladesh

Title of Proposed Project: 57296-002 BAN: South Asia Subregional Economic Cooperation -

Chattogram-Dohazari Railway Project

Provides contact details of Agency and brief on Proposed Project.

Name and Address of Executing Agency:

Executing Agency: Bangladesh Railway Contact Person: Mr. Md. Shuboktagin

Project Director

Railway Bhaban, Dhaka Address:

Bangladesh

Telephone: +880-175 550 0468

Email address: pdctg dhz@railway.gov.bd

Brief Description of the Project:

The Government of Bangladesh requested assistance from Asian Development Bank (ADB) to finance the upgrading of 36 kilometers of existing track from Chattogram to Dohazari, new construction of 2.5 km of track, and procure 30 meter-gauge locomotives. The upgrade of tracks will increase the operational speed of the trains, while the purchase of new locomotives enables Bangladesh Railway to increase the frequency of services of the corridor which will result in transferring traffic from buses and trucks to the rail system, and thus, reduces travel time of passengers and freight.

ADB Business Opportunities Seminar 2024 https://www.adb.org/sites/default/files/tenders/57296-002ban-sasec-cdrp-ban-acn.pdf 30



Advance Notice for Procurement



Brief Description of Goods and Related Services, Works or Consulting Services to be Procured and related justification for advance action:

All procurement of goods, works and consulting services will be undertaken in accordance with ADB's Procurement Policy and Procurement Regulations for ADB Borrowers (July 2017, as amended from time to time).

While advance contracting is part of the normal procedure, approval of advance contracting does not commit ADB to approve the loan or to finance the project costs. Contracts procured under advance action will be signed after loan effectiveness.

The proceeds of the loan are intended to be used for the procurement of the following using open competitive bidding procedure. The items below are indicative for the purposes of this advance contracting notice, and specific procurement notices will be issued later.

It is expected that bidding for the various contracts under the project will commence from Q4 2024 onwards.

Interested bidders from ADB member countries who wish to obtain additional information may contact the abovementioned officer.

Provides summary and list of upcoming packages as proposed

Package Number	General Description					
Goods						
GD-1	Procurement of 30 meter-gauge diesel electric complete locomotives including					
	drawing, spare parts, tools and plants, catalogue, capital and maintenance spares,					
	overseas training, service engineers, study tour, etc.					
GD-2	Supply and commissioning of broad-gauge ballast tamping machine					
GD-3	Procurement of two (2) motor trolley					
GD-4	Procurement of permanent way tools and equipment, and supply and					
	commissioning of Ultrasonic Rail Flaw Detection System					
GD-5	Procurement of one (1) gang car					
Works						
WD-1	All civil works for conversion of meter gauge track to dual gauge track from					
	Chattogram to Gumdandi and construction of dual gauge line from Pahartali to					
	Jhautala (31.41 km, main & loop line) including signaling and telecommunication with other allied works					
M/D O						
WD-2	All civil works for conversion of meter gauge track to dual gauge track from					
0	Gumdandi to Dohazari with other allied works (31.47 km, main & loop line)					
Consulting						
SD-1	Construction supervision consultant					

ADB Business Opportunities Seminar 2024 https://www.adb.org/sites/default/files/tenders/57296-002ban-sasec-cdrp-ban-acn.pdf 31





Sample High Value Tender from 2022 -Bangladesh Transport Sector



Invitation for Bids

https://www.adb.org/sites/default/files/tenders/ban53382-wp-6a-ds-11-12a-ifb.pdf

Date:	7 December 2021				
Loan No. and Title:	53382-BAN: South Asia Subregional Economic Cooperation Dhaka-Sylhet Corridor Road Investment Project				
	Part- 1: Construction Phase: Improvement of Dhaka - Sylhet National Highway (N2) into 4-Lane Highway with Service Lanes on Both Side from Sherpur Bridge Toll Plaza to Khasikapon Bazar End (Ch 186+700 to 200+800 km).				
Contract No.	DS-11 Part – 2: Maintenance Phase: Performance Based Maintenance of Improved Dhaka - Sylhet National Highway (N2) for 6 Years from Sherpur Bridge Toll Plaza to Khasikapon Bazar End (Ch 186+700 to 200+800 km).				
and Title:	LOT No. DS- 12A Part— 1: Construction Phase: Improvement of Dhaka - Sylhet National Highway (N2) into 4-Lane Highway with Service Lanes on Both Side from Khasikapon Bazar End to 7-Armed Police Battalion Headquarters, Lalabazar (Ch 200+800 to 211+900 km). Part— 2: Maintenance Phase: Performance Based Maintenance of Improved Dhaka - Sylhet National Highway (N2) for 6 Years from Khasikapon Bazar End to 7-Armed Police Battalion				
Deadline for Submission of Bids:	Headquarters, Lalabazar (Ch 200+800 to 211+900 km). 24 January 2022 14:00 hours and 14:30 hours (Bangladesh Standard Time)				



Sample High Value Tender from 2022 -Bangladesh Transport Sector

..Continued



- 1. The Government of the People's Republic of Bangladesh (the Borrower) has applied for financing from the Asian Development Bank (ADB) towards the cost of "South Asia Subregional Economic Cooperation Dhaka-Sylhet Corridor Road Investment Project". Part of this financing will be used for payments under the contracts named above. Bidding is open to Bidders from eligible source countries of the ADB.
- 2. The Roads and Highways Department (RHD), the Executing Agency under Road Transport and Highways Division, Ministry of Road Transport and Bridges (MRTB), invites sealed bids from eligible Bidders for LOT No. Eligible Bidders can submit bids for one of the lots or both lots.

Part – 1: Construction Phase: Improvement	Which includes, but is not limited to the						
	The state of the s						
of Dhaka - Sylhet National Highway (N2) into	following works:						
4-Lane Highway with Service Lanes on Both	 Flexible Pavement works with 						
Side from Sherpur Bridge Toll Plaza to	Modified Bitumen						
	 Earthwork in Road Embankment 						
200+800 km).	and Slope Protection						
Part – 2: Maintenance Phase: Performance	 Rigid Pavement in Service Lanes, 						
Based Maintenance of Improved Dhaka -	at Bus Bays						
Sylhet National Highway (N2) for 6 Years from	 Culverts – 10 Nos. 						
Sherpur Bridge Toll Plaza to Khasikapon	 Bridges - 6 Nos. 						
Bazar End (Ch 186+700 to 200+800 km).	 Misc. works items of Sign Signal, 						
•	Guide Post, Road Marking etc.						
Part – 1: Construction Phase: Improvement Which includes, but is not limited							
of Dhaka - Sylhet National Highway (N2) into	following works: • Flexible Pavement works with Modified Bitumen						
4-Lane Highway with Service Lanes on Both							
	 Earthwork in Road Embankment and 						
200+800 to 211+900 km).	Slope Protection						
	4-Lane Highway with Service Lanes on Both Side from Sherpur Bridge Toll Plaza to Khasikapon Bazar End (Ch 186+700 to 200+800 km). Part – 2: Maintenance Phase: Performance Based Maintenance of Improved Dhaka - Sylhet National Highway (N2) for 6 Years from Sherpur Bridge Toll Plaza to Khasikapon Bazar End (Ch 186+700 to 200+800 km). Part – 1: Construction Phase: Improvement of Dhaka - Sylhet National Highway (N2) into 4-Lane Highway with Service Lanes on Both Side from Khasikapon Bazar End to 7 Armed Police Battalion Headquarters, Lalabazar (Ch						

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https://www.adb.org/sites/default/files/tenders/ban53382-wp-6a-ds-11-12a-ifb.pdf



Sample High Value Tender from 2022 –Bangladesh Transport Sector

..Continued



Part – 2: Maintenance Phase: Performance Based Maintenance of Improved Dhaka - Sylhet National Highway (N2) for 6 Years from Khasikapon Bazar End to 7 Armed Police Battalion Headquarters, Lalabazar (Ch 200+800 to 211+900 km).

- Rigid Pavement in Service Lanes, at Bus Bays
- Culverts 15 Nos.
- Misc. works items of Sign Signal, Guide Post, Road Marking etc.
- 3. Completion time of the works from the commencement date for each Lot is 1460 days. Completion time for the Maintenance Phase works (Performance Based Maintenance works) from the end of defect notification period for each Lot is 2,190 days.
- 4. **Open Competitive Bidding (international advertisement)** will be conducted in accordance with ADB's <u>Single-Stage: Two Envelope</u> bidding procedure and is open to all Bidders from eligible countries as defined in Bidding Document.
 - OCB = Open Competitive Bidding
 - Prior = ADB reviewed bidding document
 - 1S2E = Single Stage, 2-Envelope (Technical and Price Proposal)
 - No. of Contracts = Invitation for 2 out of 3 Lots under the package



Sample High Value Tender from 2022 -Bangladesh Transport Sector

..Continued



5. Only eligible Bidders with the following key qualification should participate in this bidding:

		LOT No. DS-11	LOT No. DS-12A			
	Average Annual	The Bidder shall have minimum	•			
	Construction	Average Annual Construction Turnover				
	Turnover	of USD 54 million for the contract				
		calculated as total certified payments	certified payments received for contracts			
		received for contracts in progress or	in progress or completed within the last			
		completed within the last five (5) years.	five (5) years.			
	Financial	Requirement of minimum amount of	Requirement of minimum amount of liquid			
	Resources	liquid assets of the Bidder shall be USD	assets of the Bidder shall be USD 4			
		7 million for the contract.	million for the contract.			
	Construction	Participated in at least one (1) Contract	Participated in at least one (1) Contract			
L N	Experience	that has been successfully or	that has been successfully or substantially			
		substantially completed within the last	completed within the last seven (7) years			
		seven (7) years and that is similar to the	and that is similar to the proposed			
		proposed highway standard road and	highway standard road and structure			
		structure works, where the value of the	works, where the value of the Bidder's			
		Bidder's participation exceeds USD 86				
		Million for the contract. The similarity of				
		the Bidder's participation shall be based	participation shall be based on the			
		on the physical size, nature of works,	physical size, nature of works, complexity,			
		complexity, methods, technology, or	methods, technology, or other			
		other characteristics as described in	characteristics as described in Section 6,			
		Section 6, Employer's Requirements.	Employer's Requirements. The complete			
		The complete eligibility and qualification	eligibility and qualification requirements			
		requirements are stipulated in Section 3:	are stipulated in Section 3: Evaluation and			
		Evaluation and Qualification Criteria.	Qualification Criteria.			



Sample High Value Tender from 2022 -Bangladesh Transport Sector

..Continued



- 7. To purchase the Bidding Document in English, eligible Bidders should:
 - Write to the address above requesting the required Bidding Document by quoting the contract number and title and during normal office hours on all working days up to the day before the submission deadline
 - pay a nonrefundable fee of Tk. 10,000 in cash for each lot. The Bidding Document may also be sent via courier for an additional fee of Tk. 50,000 for overseas delivery only. No liability will be accepted for loss or late delivery of the Bidding Document.
- 8. A Pre-Bid meeting will be held at the office of the Chief Engineer's Conference Room, Sarak Bhaban, Tejgaon, Dhaka. Bangladesh on **27 December 2021** at 12:00 hours (Bangladesh Standard Time).
- 9. Deliver your bid



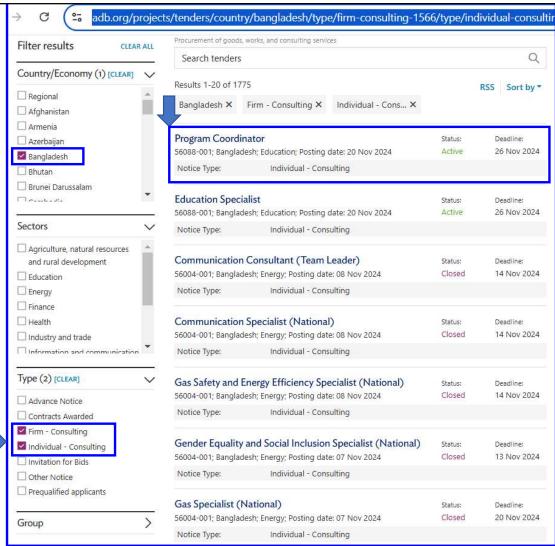
- to the address above
- on or before the bid submission deadline: Date: 24 January 2022 at 14:00 hours for Lot No. DS-11 and at 14:30 hours for Lot No. DS-12A (Bangladesh Standard Time).
- All bids must be accompanied by a Bid Security in the amount as stated in the Bidding Document (Bid Data Sheet). Late Bids shall be rejected.
- 10. The Technical Proposal of the Bids for Lot No. DS-11 will be opened at 14:15 hours and for Lot No. DS-12A will be opened at 14:45 hours (Bangladesh Standard Time) at the address above on 24 January 2022 in the presence of the Bidders' representatives who choose to attend. The price proposal of responsive Bids will be opened in presence of the Bidder's authorized representative who choose to attend at the time, date and address to be advised by the Employer after approval of the Technical Bid Evaluation Report by the Employer with no objection from ADB.



Consulting Opportunities from adb.org



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https://www.adb.org/projects/tenders/country/bangladesh/type/firm-consulting-1566/type/individual-consulting-1516

Consulting Opportunities

ADB Business Opportunities Seminar 2024

Consulting Services Recruitment Notices (CSRN)

http://csrn.adb.org

CSRN provides detailed information on the consulting services required for ADB-financed or administered projects, including terms of reference. Filter on specific advertisements of interest by ticking the appropriate checkboxes or by entering keywords to search by expertise.



define by Clear All	Search by Expertise			Go		
Consultant Type ☐ Firm (36) ✓ Individual (178)	Project	Expertise	Consultant Type	Engagement Period (Months)	Published	Deadline (Manila local time)
Eligibility of Consultant Country Open to Member Countries Only (214)	TA-6884 REG: Green and Resilient Rural Recovery through Agri-Food System Transformation in the Asia and Pacific Region - Agricultural Economist (Bangladesh) (55113-001)	Agricultural Economist	Individual	9.3	22-Nov-2024	A DECEMBER OF THE PARTY OF THE
Non-Member Countries Allowed (0)	TA-6950 BAN: Supporting Education Sector Projects - Program Coordinator (56088-001)	Program Coordinator	Individual	12	20-Nov-2024	26-Nov- 2024 11:59 PM
Engagement Period Less than 3 months (7)	IA-6950 BAN: Supporting Education Sector Projects - Education Specialist (56088-001)	Education Specialist	Individual	8	20-Nov-2024	26-Nov- 2024 11:59 PM
3 months to 1 year (149) More than 1 year (58)	TA-6884 REG: Green and Resilient Rural Recovery through Agri-Food System Transformation in the Asia and Pacific Region - Promoting climate services for	Meteorologist and Agricultural Meteorology Advisor	Individual	9.3	20-Nov-2024	26-Nov- 2024 11:59 PM
Land Select None Regional (78)	climate-resilient agrifood systems transformation in Asia - Meteorologist and Agricultural Meteorology Advisor (international) (55113-001)					
Armenia (10) Azerbaijan (6) Bangladesh (5) Cambodia (2)	TA-10048 REG: Adaptation Metrics to Scale Up and Align Investment with Climate-Resilient Development - Public and Private Finance Investment and Management (Bangladesh) (55117-001)	Public and Private Finance Investment and Management	Individual	23.9	15-Nov-2024	26-Nov- 2024 11:59 PM
Camboda (2) China (7) Cook Islands (2) Fiji (2) Georgia (7)	CSRN.adb.org dedic No registration requi		_		d Indiv	idual.

Click to View Details!

View **CSRN**

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lual. Automatic alert to registered firms/individuals in CMS.





Registration in Consultant Management System (CMS)

Advisory

http://cms.adb.org

Due to scheduled maintenance, CMS access will be intermittent on Saturday, 30 November 2024 from 8 a.m. until 1 p.m. (Manila time). Any use of CMS during this time may be interrupted. For inquiries, please contact cmshelp@adb.org.

Registration also required for Executing Agency (EA)





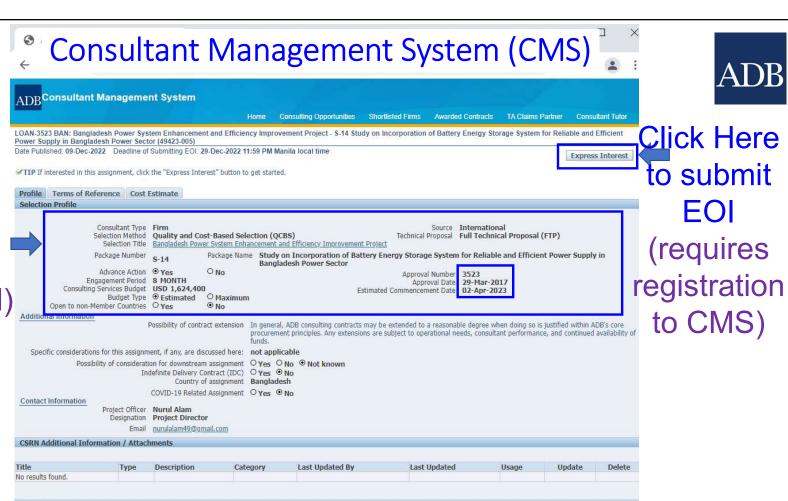


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http://cms.adb.org

Example of
Opportunity for
Consulting Firm
(Open View for All)



& Contact Details

ADB Business Opportunities Seminar 2024

Contact Person Primary Agency Role View Details Agency Country Power Div-Min of Power, Energy & Mineral Resources Bangladesh **Executing Agency** V Bangladesh Bangladesh Rural Electrification Board **Executing Agency** П Bangladesh Rural Electrification Board Bangladesh Implementing Agency Dhaka Electric Supply Company Ltd. (DESCO) Bangladesh Implementing Agency

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CMS Registration in http://cms.adb.org

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Choose your account type.



Individual Consultants

All Individual Consultants must:

- Be a citizen of an ADB member country*
- Be competent and qualified for the work they are recruited to perform
- Not be on any ADB sanction or suspension list due to integrity violations or poor performance, or on any recognized terrorism list

*Note: Consultants from non-ADB countries may be engaged only if a project allows it.



Consulting Firms

All Consulting Firms must:

- Be legal entities that have the capacity to enter into binding and enforceable contracts with the ADR
- Be incorporated or legally established in an ADB member country*
- Not be on any ADB sanction or suspension list due to integrity violations or poor performance, or on any recognized terrorism list
- · Have a bank account for financial transactions

The ADB's requirements on place of incorporation or legal establishment are as follows:



Executing Agencies

Executing Agencies (EAs) are government or nongovernment agencies that work with ADB to monitor/implement a project or program. The executing agency may also be a "borrower." To request an EA account for posting recruitment

notices, email the following details to your ADB Project Officer, with csrn@adb.org, in copy.

- 1. Name and address of the agency
- ADB Agency Code (can be obtained from ADB Project Officer/Analyst)
- 3. Preferred Username
- First and Last Name of the agency representative

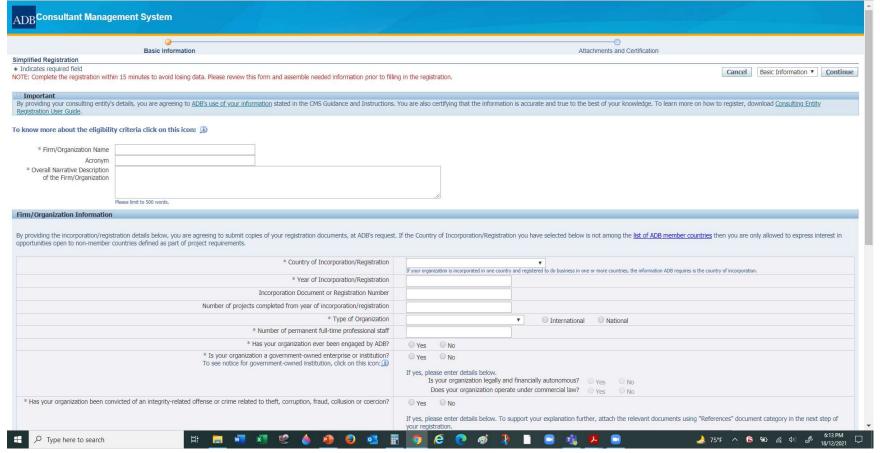


Registration as Individual Consultant or Consulting Firm to submit EOIs



CMS Registration in http://cms.adb.org

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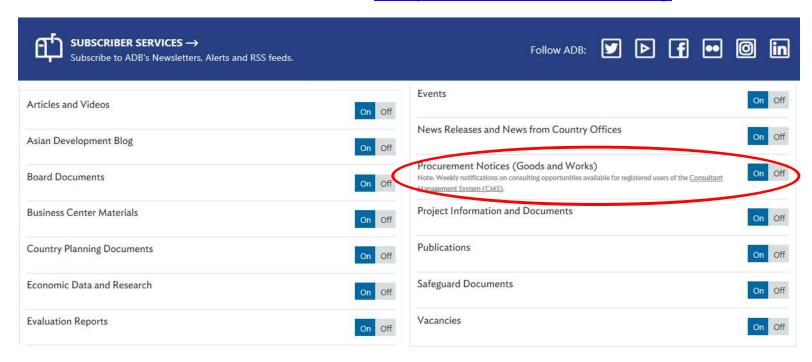
Simple requirement for registration to CMS

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Consulting services alerts received through http://csrn.adb.org



Useful Links



- ADB Procurement Policy: https://www.adb.org/documents/adb-procurement-policy
- ADB procurement Regulations:
 https://www.adb.org/documents/procurement-regulations-adb-borrowers
- Guidance Notes: https://www.adb.org/documents/guidance-notes-on-procurement
- Standard Bidding Documents and User Guides: https://www.adb.org/business/main (Scroll to Documents and Forms)
- ADB Consultant Management System: http://cms.adb.org
- ADB Anticorruption and Integrity: www.adb.org/site/integrity/main
- ADB BOS 2023 for Bangladesh:
 https://events.development.asia/learning-events/adb-business-opportunities-seminar-bangladesh-2023



Support Activities - eLearning



https://elearn.adb.org/enrol/index.php?id=295

- 10 eLearning Modules (20 to 40min per module):
 - Module 1: Overview of the Procurement Framework
 - Module 2: Strategic Procurement Planning
 - Module 3: Risk Management
 - Module 4: Analysis
 - Module 5: Procurement Strategy Development
 - Module 6: Bidding Procedures
 - Module 7: Consulting Services
 - Module 8: Bid Evaluation
 - Module 9: Contract Management
 - Module 10: FCAES







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For further information/ query/ comment/ suggestion:

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