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# MAS system and e-Shopping mall

2024. 8. 27.

Yeunil Kim



**Public Procurement Capacity  
Development Institute**

**I . Introduction to the MAS System**  
**II. KONEPS e-Shopping Mall**

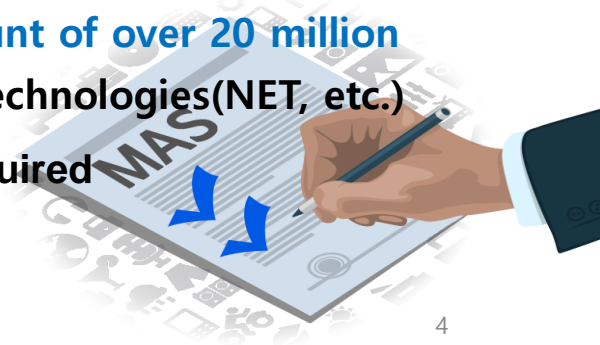
# 1. concept

👉 What is the **Multiple Award Schedule(MAS)** system?

☐ Supply goods of the same or **similar quality, performance, efficiency** by entering into contracts with **more than 2 suppliers** through the **e-Shopping Mall in KONEPS**

👉 Requirements for Promoting a Multiple Award Schedule(MAS) for New Demanded Goods

- **At least three companies** who manufacture or supply the requested goods with an **annual transaction volume of 30 million won or more**
- **At least two companies** with an **annual transaction amount of over 20 million won** For products applying new products(NEP) or new technologies(NET, etc.)
- **Industry-Wide Standard Specifications and Testing** are required



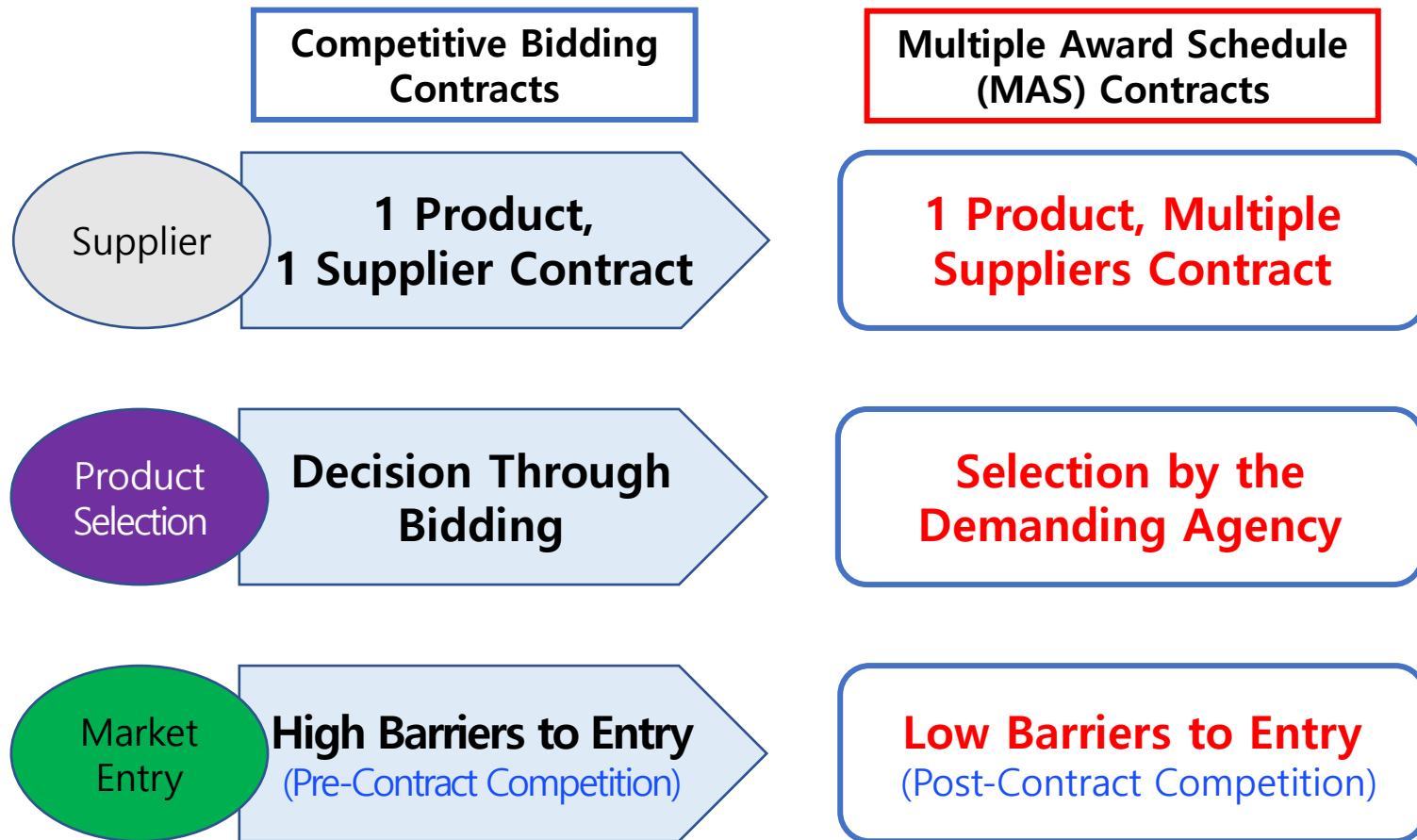
## ❑ PPS Online Shopping Mall



## 2. Feature

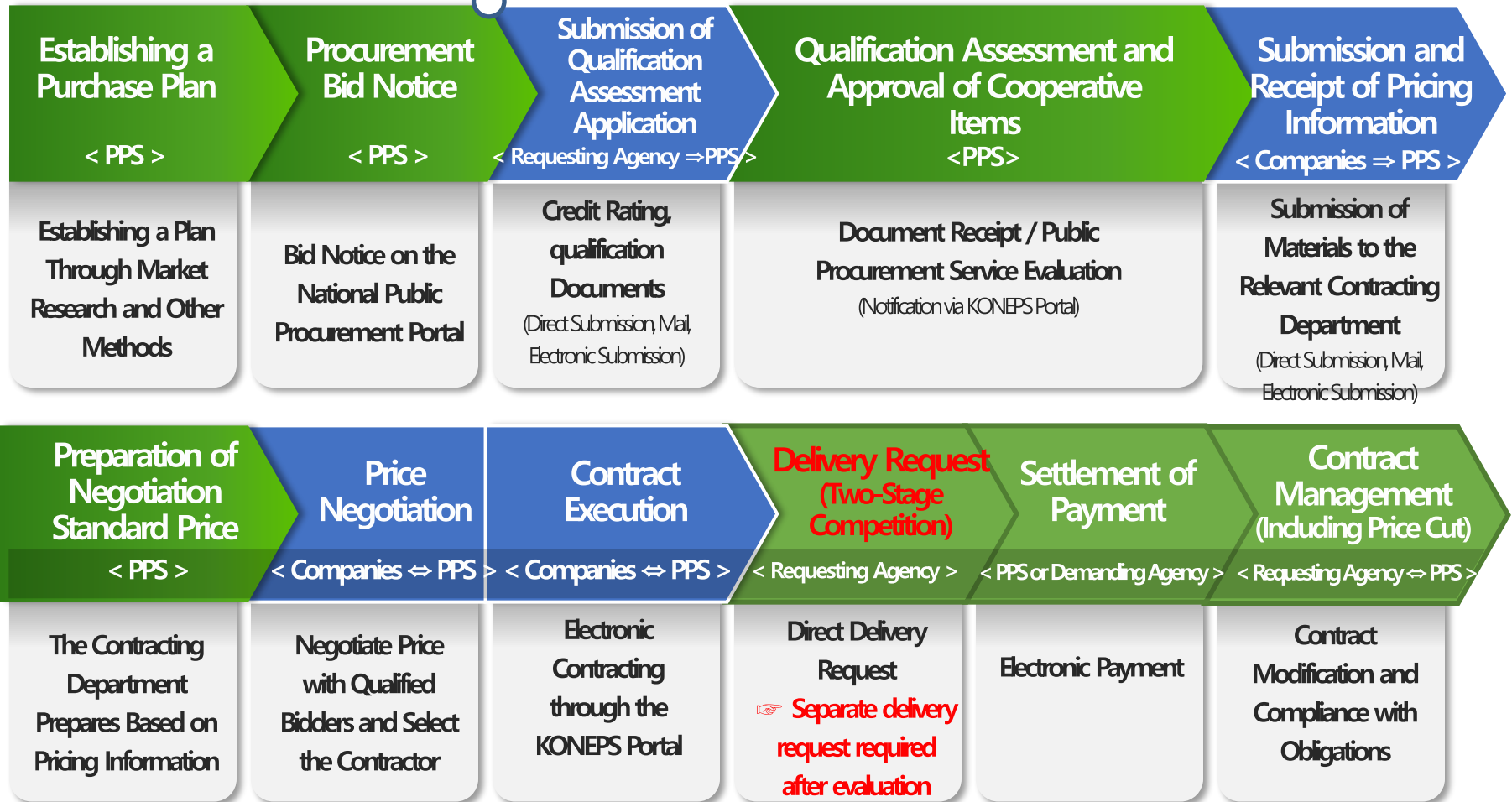
- **(Demanding Agencies) Demand-Centered Procurement System**
  - **Expand the choice options** for consumers, through contracting various procurement items and registering them on the shopping mall
  - Requesting agencies can directly demand delivery (use the ordering system)
  
- **(Procurement Companies) Expanded Opportunities for Participation in Government Procurement Markets**
  - **Anyone who meets certain requirements can enter into a contract**
    - **Must have a B-rating or higher / Fulfill the qualifications** for bid notice
  - **After entering, a diverse competitive system will be established** (first entry, then competition)

### 3. Comparison of Competitive Bidding Contracts and Multiple Award Schedule(MAS)



# 4. Contract Procedures

## Cyber Lecture



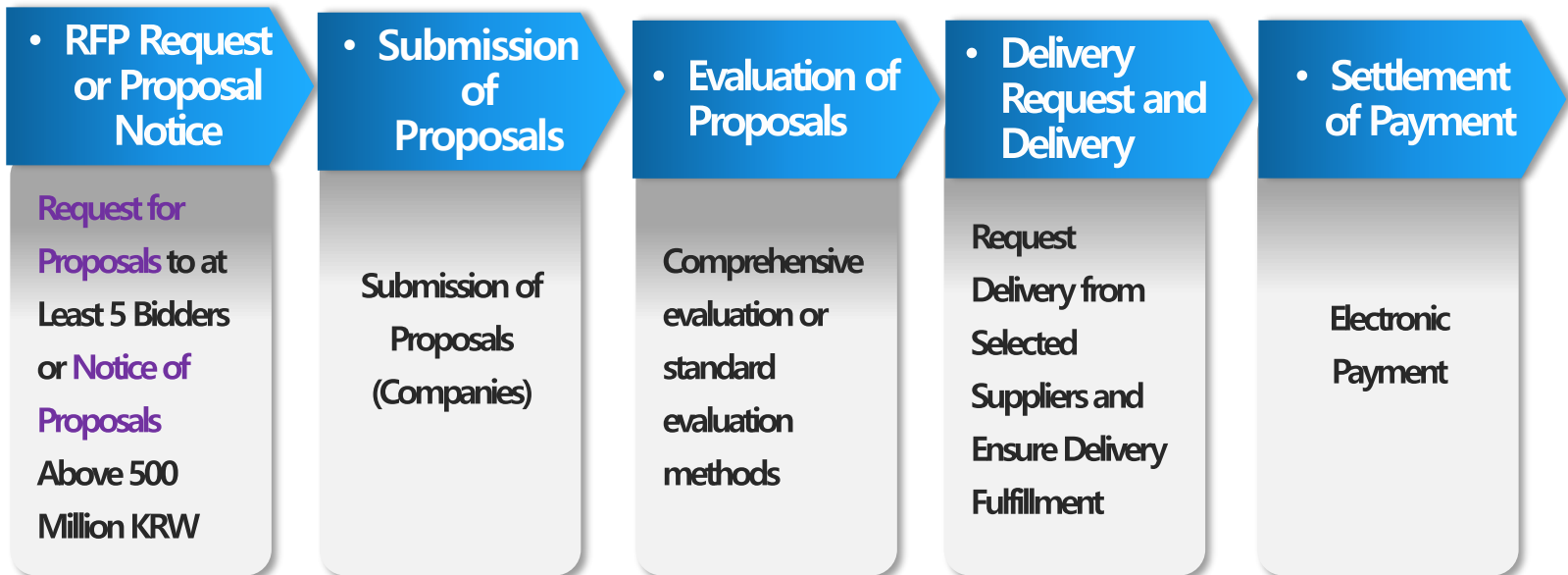


# < Two-Stage Competition >

## ◆ Conduct Secondary Competition for Purchases Above a Certain Amount to **Expand Competitiveness**

- ① For products between small and medium enterprises (SMEs):  
Above 100 million KRW
- ② For products from large enterprises, mid-sized companies, and SMEs:  
Above 50 million KRW

## □ Proposal Procedure and Selection of Delivery Request Recipients



# 5. Contract Management

## 1) Adjustment of Contract Amount



Adjustment of  
the Contract  
Amount

**Adjustment of Unit Prices  
According to 「Article 64 of the  
Enforcement Decree of the  
National Contract Act」**

Request for Price Reduction

**Contracting parties**

Unit Prices Can Be  
Reduced

Immediate  
Implementation through  
the e-Shopping Mall

## 2) Contract Duration

Contract  
Duration

- Within the Bid Notice Period(10 Years from the Notice Date), the **Contract Duration is Generally 3 Years**
- **Contract Extension is Possible** if Renewal or Next Contract is Delayed

Penalties for  
Improper Suppliers

Transaction  
Suspension

Delay in Delivery

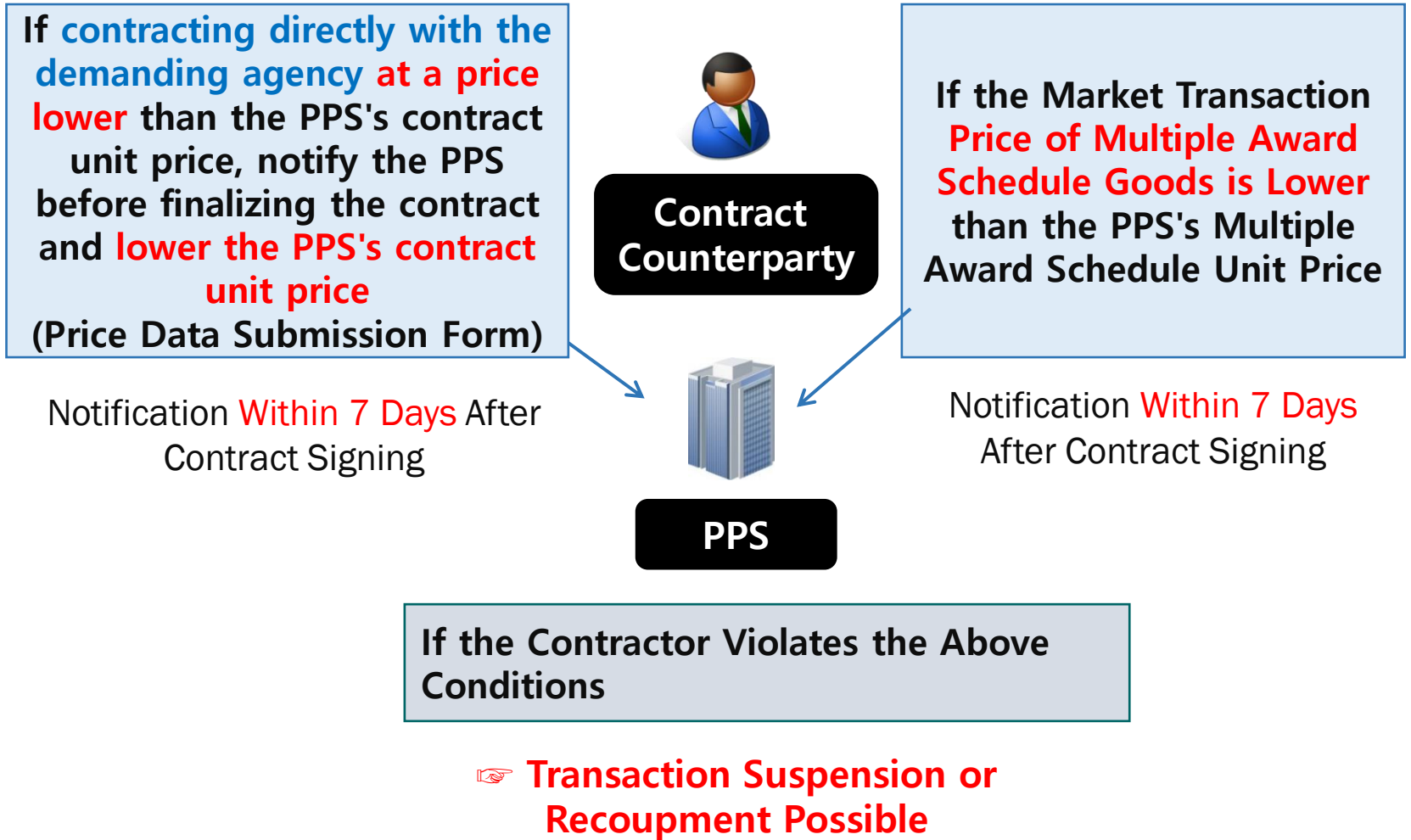
Non-compliance  
with Specifications

**If No Relevant Issues**

- 1 Maintain the Qualifications Required in the Bid Announcement for the Relevant Items
- 2 If There Are No Changes in Price

**Contract Extension Possible**

### 3) Obligation to maintain preferred price



## 4) Discount Events

### Discount Events

**Frequency: Three Times Per Year During the Contract Period**  
**Duration: Conducted Within a Range of 7 to 15 Days**

The Discount Event Ends When the Discount Period Expires or the Discounted Quantity is Exhausted

- **Discount Events** on the **Same Specific Item Cannot** Be Held Within **20 Days After the End of a Previous Discount Event**

During the Discount Event Period, **Multiple Discount Events on the Same Specific Item Are Not Allowed**, and the **Discount Event Details Cannot Be Cancelled or Altered**

## 5) Addition of Items

### Addition of Items During the Contract Period

If Requesting the Addition of Items Based on Specific Item Names **After 50 Days Have Passed** Since the Original Contract Date or the Date of Item Addition

- ⇒ For the specified items, **submit price data and specifications, undergo price negotiations**, and enter into a revised contract

If the Contracting Party Receives **Penalties for Improper Conduct or Transaction Suspension**

- ⇒ **Additional Items Cannot Be Added During the Sanction Period**

## 6) Transaction Suspension

**If the Contracting Party Falls Under Any of the Following Conditions, Transaction Suspension on the Comprehensive Shopping Mall May Be Imposed for a Period Ranging from 1 to 24 Months**

- Submitting **False or Exaggerated Product Information**
- **Falsely Indicating the Place of Origin**
- **Defaming the contract officer or spreading false information**, etc

### **Extension of Suspension Period**

- If a **Reason for Transaction Suspension Occurs Again Within 3 Months** After **the Suspension Period Ends**
- If the **Investigation of the Violation is Delayed** and Damage Occurs During the Investigation Period
- If Multiple Violations are Committed, the **Most Severe Suspension Period Will Apply**

## 7) Sales Suspension

**If It is Necessary to Suspend Transactions on the Comprehensive Shopping Mall for Certain Reasons Beyond the Reasons for Transaction Suspension, Sales Suspension Measures May Be Implemented**

- When **Only One Contracting Party Remains** Registered on the e-Shopping Mall
- When the Contracting Party **Requests Contract Termination**(for 1 Month After the Request)
- When **Production is Temporarily Halted** Due to **Factory Relocation, etc.**
- When the **Contracted Goods Fail to Meet the Bidder Qualifications** Specified in the Procurement Announcement Due to **Temporary Changes** in Relevant Laws and Standards, Expiry of Relevant Certifications or Licenses, or Voluntary Return, etc. (Except When Certifications or Licenses Are Cancelled **Due to Violations**)



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# < the e-Shopping Mall Main Screen >



전체(세부품명,규격,업체명 등) ▾



Unfair Procurement Report Center

☰ 전체 카테고리

인증몰

테마몰

할인행사/기획전

불공정조달 신고센터

물품

서비스

- 도로/철도/시설
- 사무/교육/가구
- 섬유/의류/생활
- 소방/안전/의료
- 소프트웨어
- 식품류
- 운동/취미/악기
- 전기/기계/설비
- 전자/정보/통신/영상
- 조경
- 차량/운송/운반
- 토목/건축/자재
- 화학/시험/계측

힐링여행을 떠나요!!

# 체험 여행 서비스

False documents,  
Violation of direct  
production, False  
origin labeling etc.

## MAS Notice of Tender

### 공지사항

### 물품공지사항

- (MAS)종합쇼핑몰지원센터 품명별 담당자 알림(2023. 11. 27,...) 2023/11/27
- 다수공급자계약(MAS) 원산지 관련 표시방법 및 원산지 관련 위... 2023/09/19

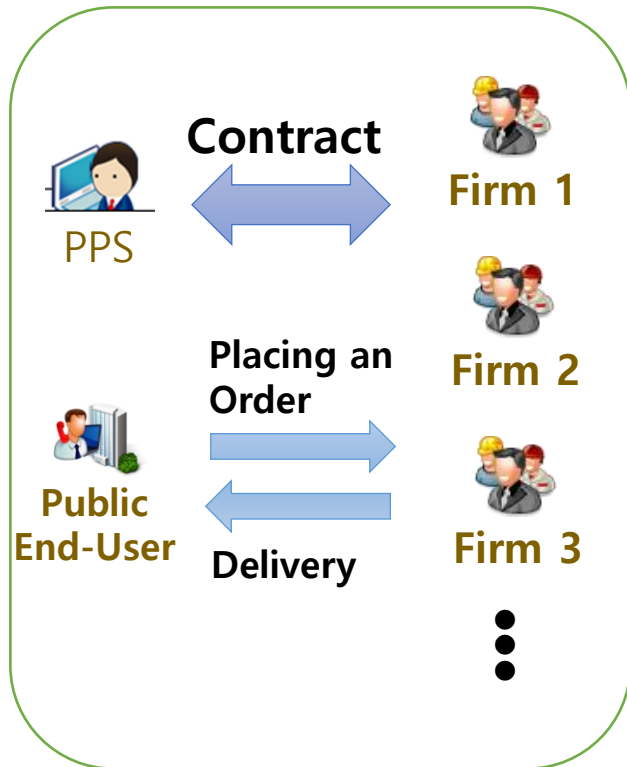
### 다수공급자계약 구매공고

다수공급자계약 구매입찰공고 확인 및  
의약품품 신청이 가능합니다.

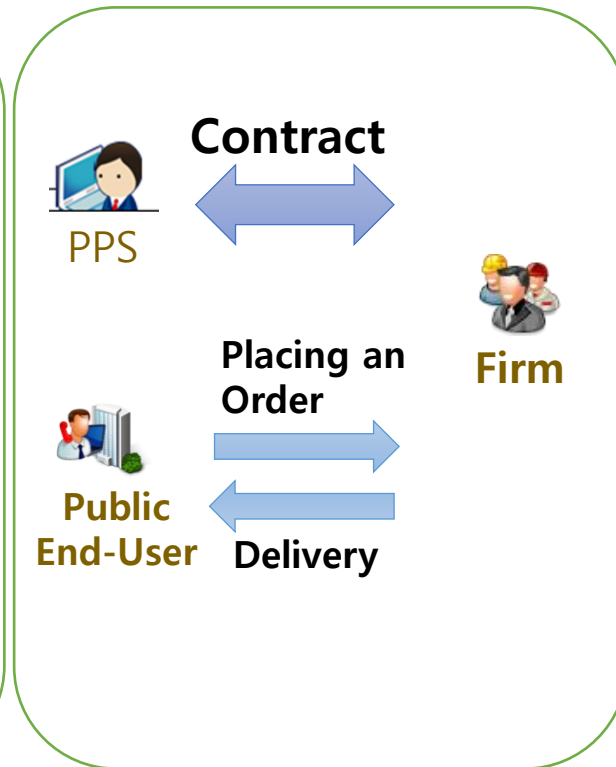
2024 강원  
동계청소년  
올림픽대회  
01.19 - 02.01

□ (Ref.) MAS, Third Party Unit-Price Contract, General Unit Price Contract

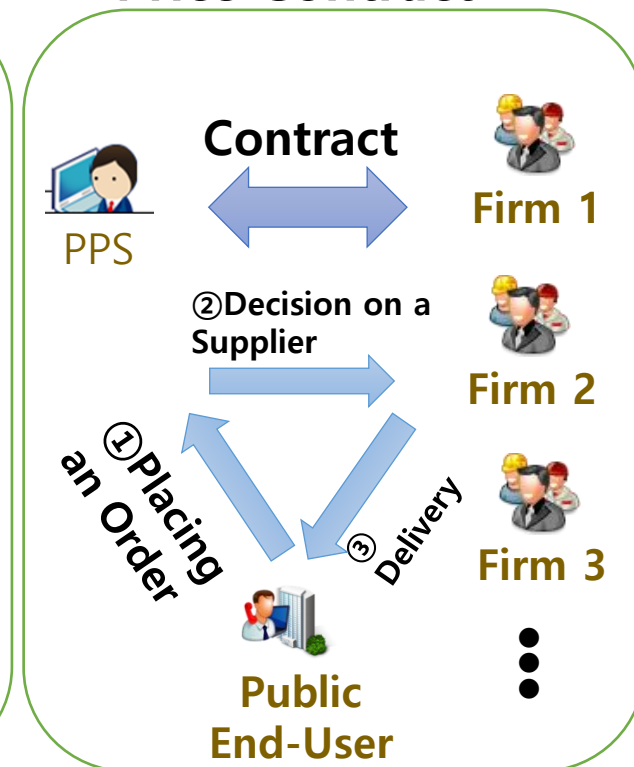
① MAS



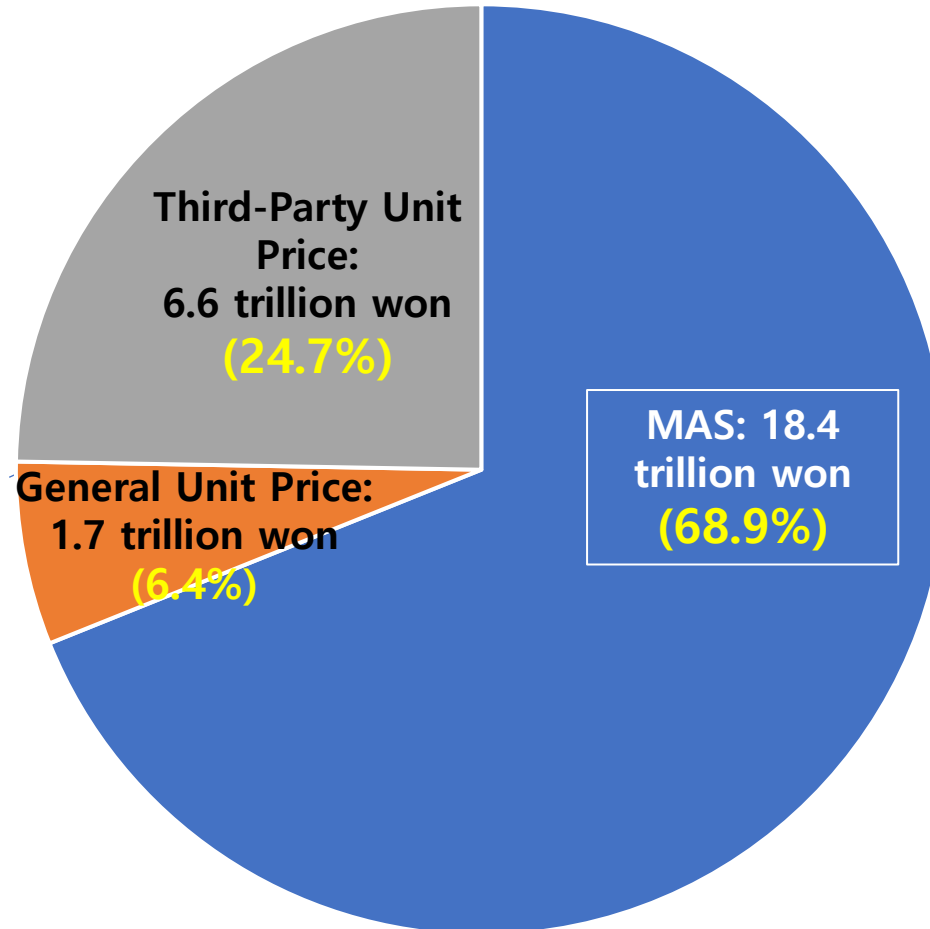
② Third Party Unit Price Contract



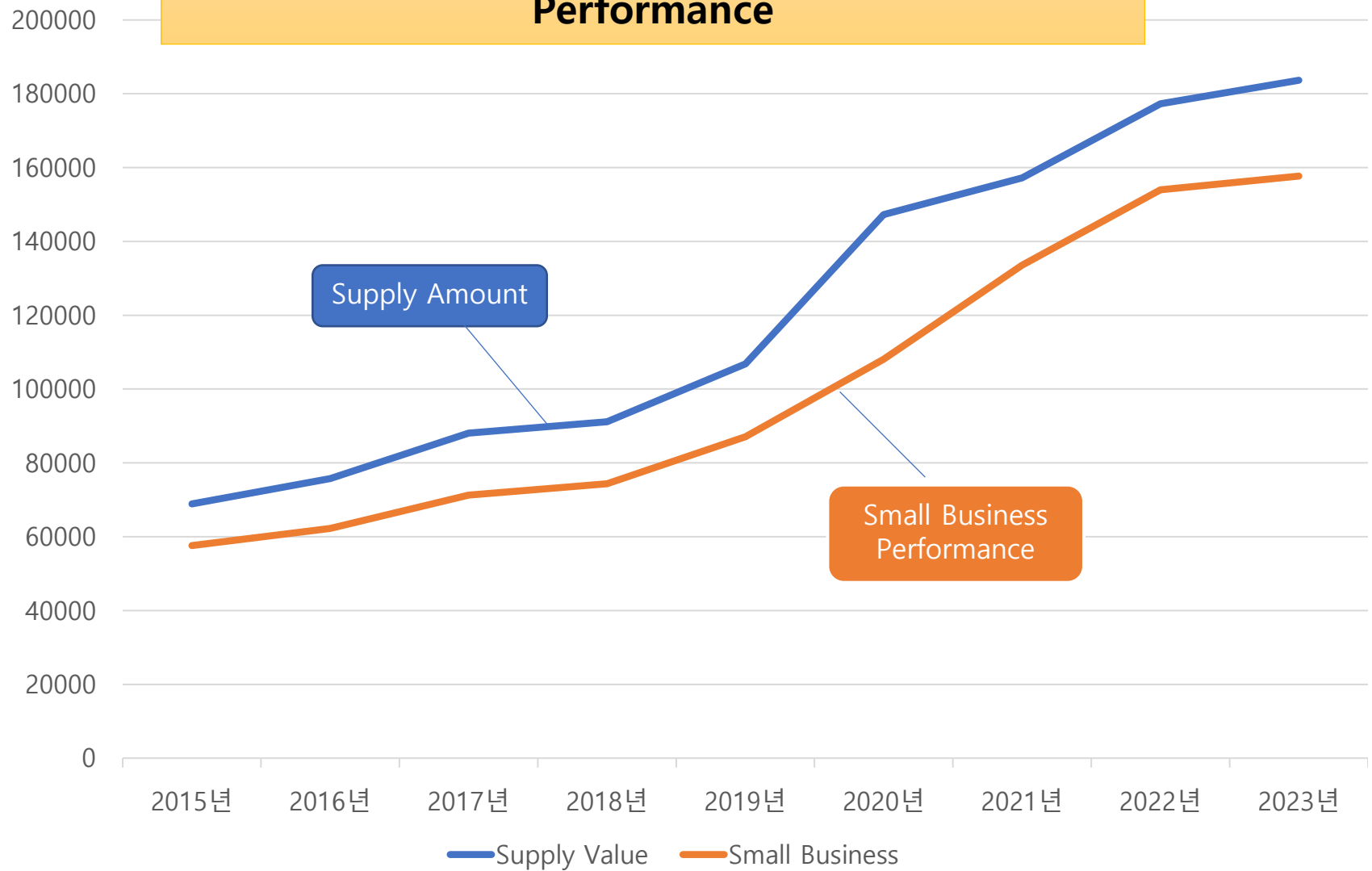
③ General Unit Price Contract



※ In 2023, **MAS accounted for 68.9%** of the total supply performance of **26.7 trillion won** on the e-Shopping Mall



# Trends in MAS Supply Amount and Small Business Performance

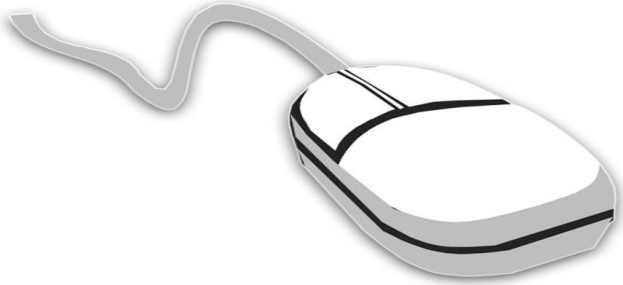


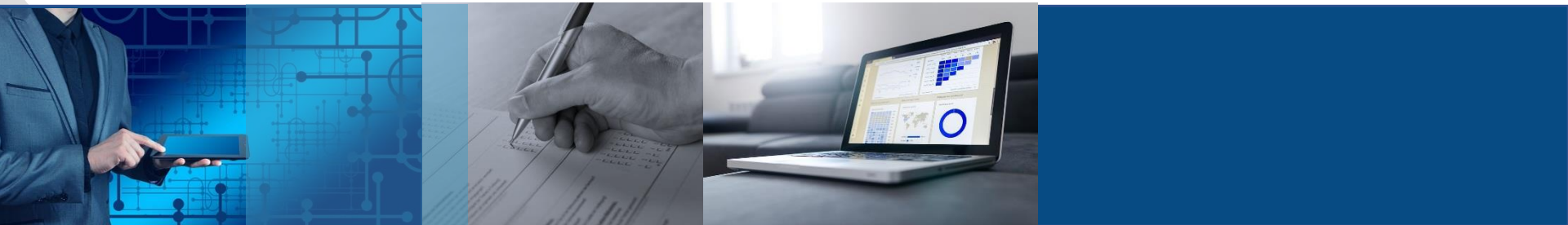
## □ Current Status of MAS Operations in the e-Shopping Mall

Category	2017Y	2018Y	2019Y	2020Y	2021Y	2022Y	2023Y
Number of Items (Units)	342,290	392,753	444,479	557,499	649,416	722,817	<b>751,873</b>
Supply Amount (Billion Won)	88,040	91,135	106,836	147,240	157,183	177,314	<b>183,622</b>
Number of Companies (Units)	6,774	7,605	8,289	9,348	10,352	11,042	<b>11,467</b>
Small Business Performance (Proportion)	71,239 (80.9%)	74,313 (81.5%)	87,105 (81.5%)	108,107 (73.4%)	133,575 (85%)	153,970 (86%)	<b>157,696 (86%)</b>

## ❑ Advantages of Multiple Award Schedule(Merit)

- Reduced consumed time & effort by public entities  
(about 50 days in a general bidding → a few minutes with the online mall)
- Free selection of what public entities hope to purchase
- More options for sales to suppliers

Purchase through Bidding (lump-sum contracts)	Purchase through PPS e-Shopping Mall
<p><b>50 days on average</b></p> <p>Receive procurement request &amp; reveal specs → Tender notice</p> <p>→ Price investigation → Calculate estimated price</p> <p>→ Bidding → Determination Successful Tender</p> <p>→ Contract signing → Supply request</p>	<p><i>One Click</i></p> 



**Thank You.**



**Public Procurement Capacity Development Institute**  
**Yeunil Kim**

[yeunil88@naver.com](mailto:yeunil88@naver.com)