The views expressed in this presentation are the views of the author/s and do not necessarily reflect the views or policies of the Asian Development Bank, or its Board of Governors, or the governments they represent. ADB does not guarantee the accuracy of the data included in this presentation and accepts no responsibility for any consequence of their use. The countries listed in this presentation do not imply any view on ADB's part as to sovereignty or independent status or necessarily conform to ADB's terminology.

Balochistan MDB e-GP Assessment

Summary of Initial Findings

Balochistan Public Procurement Authority (BPPRA)

- The BPPRA was established in 2014 under the Balochistan Public Procurement Regulatory Act 2009 to improve Procurement Governance in the Province.
- BPPRA's mandate is to enable the government to develop a transparent and cost-efficient public procurement system while ensuring public procurement transparency, accountability and quality.
- To support their mandate, BPPRA introduced electronic procurement, launching the BPPRA ePPS in 2021.

BPPRA ePPS

- BPPRA is the owner, manager and administrator of the e-PPS system.
- The BPPRA e-PPS was designed and built through a JV of 2 local firms, Abacas and Ultrasoft. These firms continue to support and maintain the system under a Service Level Agreement (renewed annually).
- The BPPRA e-PPS was launched in 2021. E-bidding was added in 2022, and new features and enhancements continue to be implemented to support users and enhance the offering.
- BPPRA had an initial investment of 47M PKR to implement the system and operates with a system budget of 3.2M PKR per month (2M for SLA and 1.2M for hosting services. (Approx \$175K implementation, \$120K annually.)
- At least 16 resources (8 SLA and 8 BPPRA) support the e-PPS.

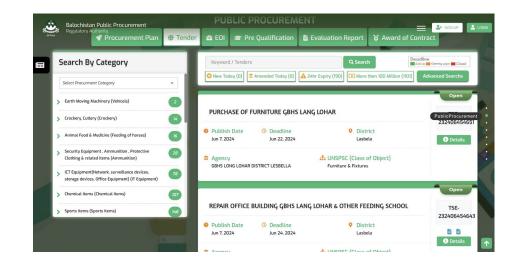
BPPRA e-PPS

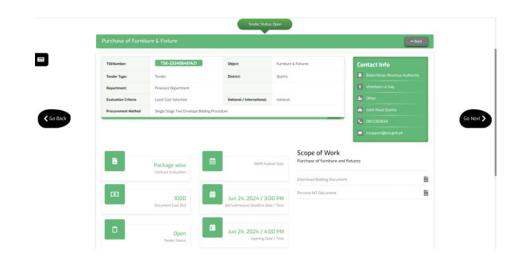
- To date, the system has listed 137,723 tenders (including historical, e-bidding, and manual packages).
- Since 2022, the use of e-bidding has mandated packages greater than 1M PKR for Services, 5M for Goods and 50M for Works.
- The system provides access to 73,337 evaluation reports and 6,382 awarded contracts.



BPPRA e-PPS

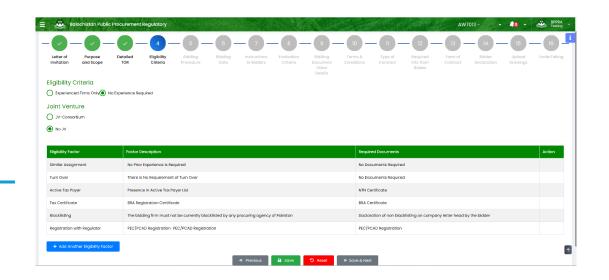
- Provides open access to Procurement Plans, tender details, EOI, Pre-qualifications, evaluation reports and contract awards.
- Provides access to legislation, standard bidding documents, standard specifications and other supporting documents.
- Training and support are ongoing. To date, more than 3,900 officers and 4,000 vendors have received training on the e-PPS.
- All procurement transactions are categorized using UNSPSC commodity codes.





BPPRA e-PPS

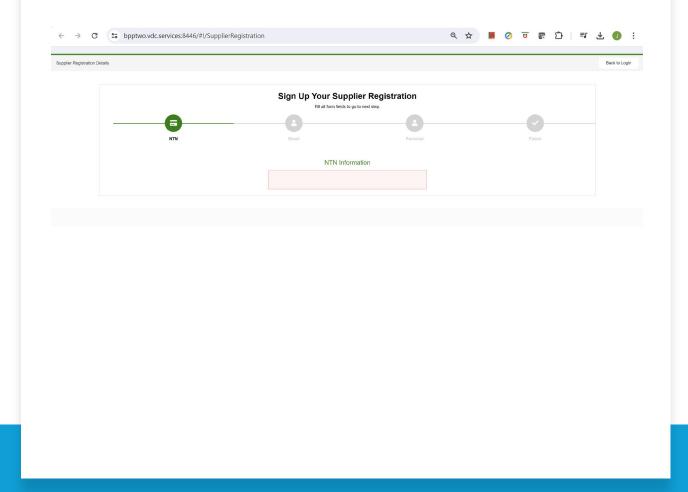
- Provides officers and vendors with system dashboards to view information and tasks quickly.
- System incorporates wizards to guide users through tender creation and bid submissions.



urement T	fitle: JEF Consulting T	SE Number: TSE-232403378264 Gontact Person: BPPRA Tes	ting Procuring Agency: TEST BPERA 2 Evaluation Type: P	aakage Wise 📕
	Company Prollia	2 Bidder Information Der	avanton by the Bloder Pilgkelity	b B Technical His datalis Premosil did Details
S.No	Eligibility Factor	Factor Description	Required Documents	Particulars
1	Similar Assignment	No Prior Experience is Required	No Documents Required	Select Experience Browse System View Attached Experience's
2	Turn Over	There is No Requirement of Turn Over	No Documents Required	EROWSE FILE or drag and drap files here
3	Active Tox Payer	Presence in Active Tox Poyer List	N IN Certificate	EROWS: FILE ScheduleA.pdf
4	Tox Certificote	BKA Registration Certificate	BRA Certificate	EROWS: HIL Schedule3.pdf
5	Blocklisting	The bioding firm must not be currently black issed by any procering agency of Paliston	Daslaration of non blocklisting on company letter head by the bidder	LIKOWS; IIIL ScheduleC.pdf
a	Registration with Regulator	FC/FCAD Registration/FC/YCAD Registration	FTG/FCAD Registration	EROWSLINE ScheduleEpdf
 Add Mo 	re Attochments		et Produces	Sove fund: >> Reet

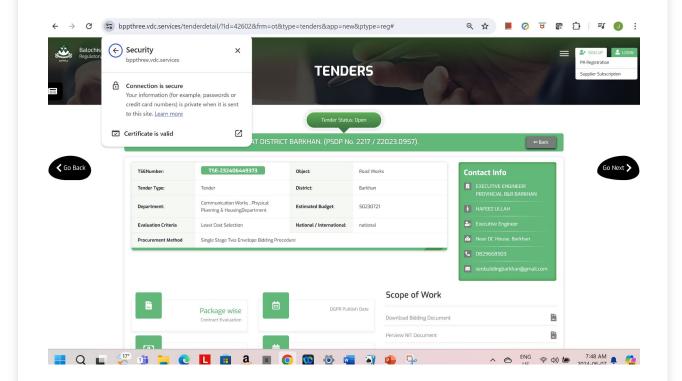
Key Findings – User Access

- The BPPRA is designed for BPPRA procurement in Pakistan.
- Vendors are required to have a national tax number, which serves as the Vendor User ID.
- The system applies geolocation rules for access to e-PPS, meaning vendors must be located in Pakistan or their system region, and time settings must be set in Pakistan for aspects of the system to function properly.
- BPPRA is adding support for foreign vendor registration, allowing foreign firms to register using their home country's tax ID or corporate ID. BPPRA will also remove geolocation controls to allow foreign firms to have open access.



Key Finding – System Security

- BPPRA e-PPS applies SSL (secure socket layer) connections to ensure encryption between user and system.
- All officers are verified against the government database, validating the assigned organization and role.
- Pakistan vendors are verified against tax and corporate registries.
- Encryption of data and submissions is managed by system workflow and backend database (SAP). Content and submission information is encrypted in the database.
- BPPRA applies OTP (one-time passcodes) sent to the registered email and/or mobile number for the user to initiate and finalize transactions (tender creation, publishing, opening, evaluation, bid submission..., etc.).
- BPPRA has not yet conducted an external third-party security audit. They intend to do so and would welcome support in this area.



Key Findings – Bid Documents

- The system facilitates the creation of tender packages by collecting standard bidding documents for various commodities such as goods, services, and works.
- System wizards guide officers through the tender creation process and will create submission requirements, qualification requirements, forms (technical requirements, bill of quantities for price), and supporting documentation.
- Current SBD and workflows are designed for BPPRA regulations
- System workflow is configurable to add Donor SBD, including donor policies such as 7-day standstill period.

ested Procurement Method (Under Rule 42) ested Bidding Procedure under Rule 42 for Open Cor			
ested Bidding Procedure under Rule 42 for Open Cor			
	mpetitive Bidding (Consulting Services) for procurement is		
le Stage One Envelope Bidding Procedure le Stage Two Envelope Bidding Procedure Stage Bidding Procedure Stage Two Envelope Bidding Procedure	titive sulated and read in Pakistan, and should also be ilicly accessible website or any widely circulated		
		Save & Proceed	Copy RFP Document
			A BOOD A
on Criteria ge Single Envelope <u>Select</u> Selection y check with Financial Evoluation	Eligibility Check Financial (tem Wise) (Package Wise)	AW7013 - •	40 EPPEn 15 18 18 Upload Undertaking Drawings
ge Two Envelope Selection c heck with responsiveness based on Yes/No on then Financial Xvaluation c hock with responsiveness based on g a threshold of marking mechanism then I Evaluation	Bidders Eigibility Factor Bidder 1 Bidder 2 Bidder 4 Eigibility Factor Regulement VES VR0 VES VR0 VES VR0 VES VR0 Eigibility Criteria 1 Regulement VES VR0 VES VR0 VES VR0 VES VR0	- 1	~
c Foldback of the value of the sponsiveness based on Yes/No on and qualifying a threshold marking am then Financial Evaluation for the financial Evaluation (whet with responsiveness based on highest of marking mechanism then Financial on	Elipolity Criteria 2 Regurment Yes Yes Yes Elipolity Criteria 3 Regurment Yes Yes Yes Elipolity Criteria 4 Regurment Yes Yes Yes Elipolity Criteria 4************************************		
	**Explanatory Notes Bidder 2 is ineligible due to not fullfuling the requirement of Eligibility		

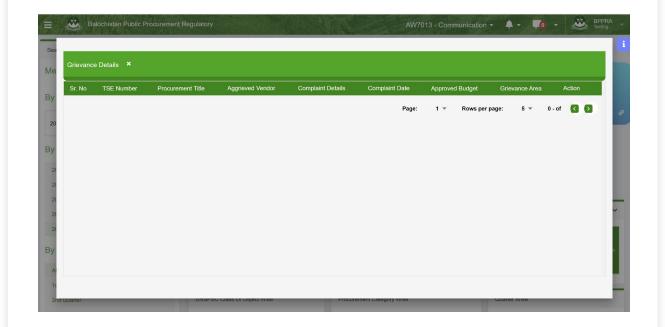
Key Finding – Document Fees and Bid Security

- BPPRA regulations allow bid documents fees.
- Bid securities supported are cash payments or bank guarantees.
- Payments are made at local Pakistan Banks (Physically) and recorded in bid submission with supporting documents uploaded.
- Bid security declarations are not supported at this time.
- Bid document fees can be set to zero for donor packages.
- The system is not linked to banks. It just collects information and documents. The function can collect bid security information from a foreign vendor financial institution.
- BPPRA could configure an option to allow bid security declaration for donor packages. Discussion needed.

		2			5	 Record added successfully. 	
	Company Profile	Bidder Information	Declaration by the Biddler	Blader Fig bilty	Technica Bid data1s	Financial 3 d Details	
BROWSE FL	LE Eid Docs(IScanner)(3).pdf		Tetal Financia Amount (PS 2.000,000	ġ		+ Save Details	
				Twenty Inche			
.No	Bid Security Method	CDR Number	Amount	Attochment file		Actions	
	Deposit of Coll	 CDR Number (Voximum 50 Cl 	emecters) Arnount	166.02931111	or drug and drop files bare	+ Sove Details	
	Select Poyment Method Bonk Gurantee	Total CDR Amount					

Key Findings – Grievances

- BPPRA default standstill period is 3 days.
- The standstill period is configurable for donor SBD or per donor package.
- Grievances are submitted to the assigned grievance committee for the package.
- After the grievance committee, a grievance can be raised to the department, BPPRA, and the courts.
- BPPRA can monitor all grievances submitted in the system.
- Discussions could occur if the Donor wishes to be included in the system process or follow the external process for filing a grievance with the Donor.



Key Finding – Multi-Currency

- Multi-currency bids are supported.
- Officers can define currencies to be accepted in a package.
- Bidders select the currency to be applied in the price proposal line items.
- The system does import currency exchange tables but does not perform autocurrency conversion at the opening.
- The procurement committee would convert the Pakistan rupee during opening and evaluation.

Recommendations for first use

- Before first use, donor SDB document templates must be added to the system. This would require time from BPPRA and the donors to ensure SDB templates are integrated correctly and bid forms reflect donor requirements.
- The system could be used to request a quotation for national competitions. (currently, the system allows e-bidding for services over 1M PKR, 5M goods, and 50M works).
- Before opening international bidding, the system must support foreign registration and remove geolocation access settings (in progress).
- When suitable, a bid security declaration should be added as an option for donor packages. The bid security function should accept supporting security documents from the bidders' financial institutions.
- BPPRA and donors must ensure designated officers are trained on donor procedures and guidelines.
- The system would be used on a trial basis, with the results of initial packages reviewed before its expanded use.
- 3rd party audit should be conducted before use for open tenders.