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Pacific Infrastructure Business Opportunities Seminar

22 to 23 May 2024

9:00AM - 4:30PM

NADI, FIJI



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Kiribati market briefing

**Pacific Infrastructure Business
Opportunities Seminar**

NADI, FIJI

20-23 MAY 2024

PILOT PARTNER PIPELINE COMPOSITION

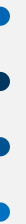
10 Projects

40 Packages

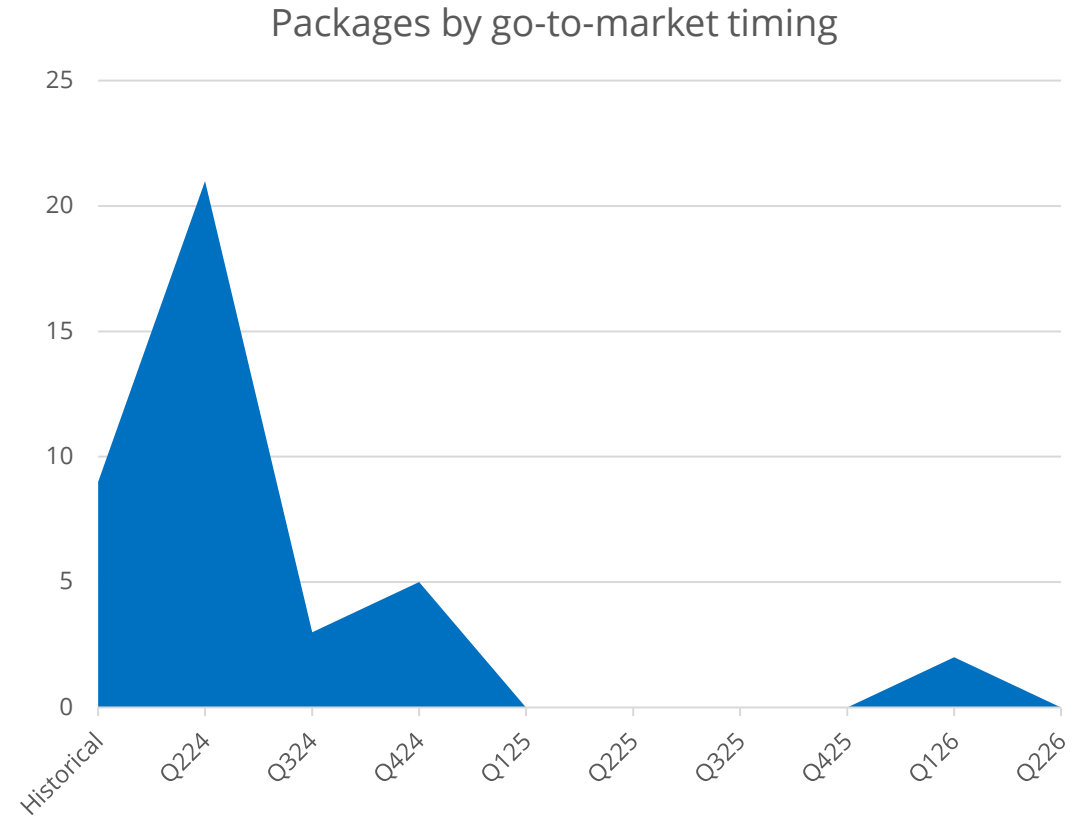
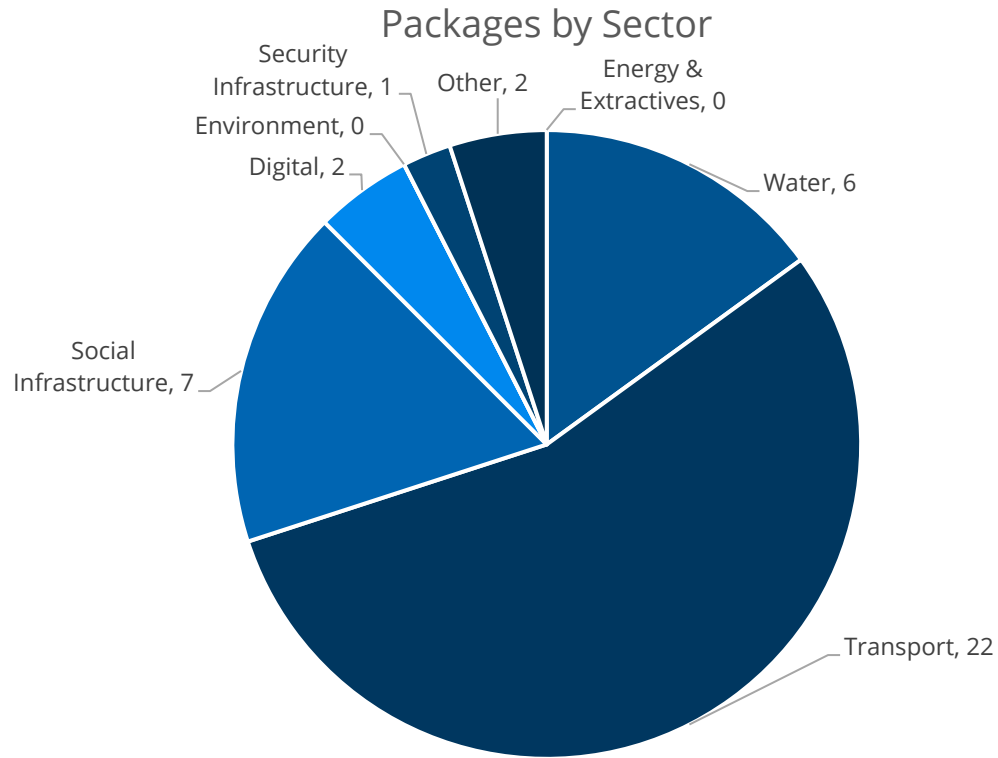
\$100m Prospective value to be procured

	\$	\$\$	\$\$\$	\$\$\$\$	\$\$\$\$\$
CAPITAL WORKS PACKAGES BY TIER					
>\$1.1m		Up to \$2.8m	Up to \$7m	Up to \$24m	Over \$24m
0		1	0	2	1
CONSULTING SERVICES PACKAGES BY TIER					
>70k		Up to \$120k	Up to \$250k	Up to \$570k	Over \$570k
9		0	3	4	9
EQUIPMENT PACKAGES BY TIER					
>550k		Up to \$2m	Up to \$3.5m	Up to \$4m	Over \$4m
3		3	4	0	1

Please note: This information is provided for planning purposes only. It does not represent a commitment to procure any described services. The scale, scope and focus of any proposed project may change at any time and is subject to formal approval by development partners and partner Governments. This information is subject to delays, revision or cancellation.



PILOT PARTNER PIPELINE COMPOSITION



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MAJOR PROJECT HIGHLIGHTS

1. ***Kiribati Outer Island Transport Infrastructure Investment Project (KOITIIP):***

Focal Point: Ministry of Infrastructure and Sustainable Energy (Project Management Unit)

Historical:

- *Material Engineer for MISE – Contract awarded*
- *Design and Build of Aids Navigation and Maritime Facilities on Outer Islands*

Upcoming procurements or bidding opportunities:

1. Senior Engineer – targeting local/international
 - Tier: \$\$\$
 - Consulting Service
 - Expected date: Q2/24
2. Coastal Processes study and Analysis
 - Tier: \$\$\$
 - Consulting Service
 - Expected date: Q3/24

MAJOR PROJECT HIGHLIGHTS

2. South Tarawa Sanitation Project (STSP)

Focal Point: Ministry of Infrastructure and Sustainable Energy (Project Management Unit)

Historical:

- Behavioural Change Consultant (BCC)
- Project Implementation Assistant Consultation consultant

Upcoming procurements or bidding opportunities:

1. Sanitation Pilot (STWSP component lead by STSP)

- Capital Works
- Tier: \$ (US\$1.24m)
- Expected to be advertised by the end of May 2024

2. STSP "connecting the unconnected"

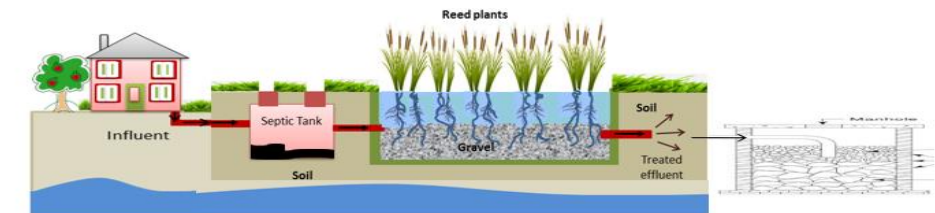
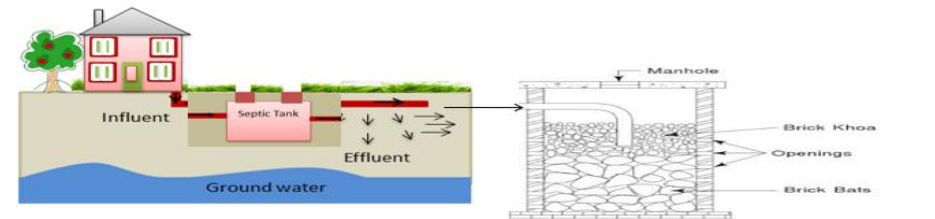
- Capital Works
- Tier: \$\$ (US\$5.11m)
- Expected to be advertised on June 2024

3. STSP "Onsite systems"

- Capital Works
- Tier: (US\$4.27m)
- Expected to be advertised on September 2024



Typical On-site Sanitation System



MAJOR PROJECT HIGHLIGHTS

3. *South Tarawa Water Supply Project (STWSP)*

Focal Point: Ministry of Infrastructure and Sustainable Energy (Project Management Unit)

Historical:

- *Desal Building construction: contractor (Reeves Envico) – on-going*
- *Installation of 2 Desal machines – 1 at Betio & 1 at Bikenibeu : contractor (Osmo-flo)- nearly completed*

Upcoming procurements or bidding opportunities:

1. *Water Supply Networks*
 - *Tier: \$\$\$\$\$ (Over \$24m)*
 - *Split into 5 packages (4 design & build and 1 Operation and Maintenance)*
 - *Expected to be advertised this mid year*



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Cont.

Contacts for other detail info and timelines of tenders.

1. Kiribati Outer Island Transport Infrastructure Investment Project (KOITIIP)

PM: Paul Takabiri, email: pm@koitiip.com

DPM: Pita Tiare, email: dpm@koitiip.com

2. South Tarawa Sanitation Project (STSP)

PM: Areke Alexander Tiareti, email: a.tiareti@mise.gov.ki

3. South Tarawa Water Supply Project (STWSP)

PM: Taobiina Batiata Birati, email: pm.stwsp@mise.gov.ki

DPM: Ioataake Timeon, email: ioataake.timeon@mise.gov.ki

Senior Project Officer: Joseph Junior Bautaake, email: spo@mise.gov.ki

Websites:

Ministry of Infrastructure and Sustainable Energy (MISE): www.mise.gov.ki

LOCAL PARTICIPATION OPPORTUNITIES

- *Involvement of Local labours (casual)*
- *Capacity building and trainings opportunities*
- *Exchanging of skills and knowledge*
- *Others,*



APPROACH TO PROCUREMENT

Procurement systems currently used in Kiribati:

- Kiribati Ministry of Finance and Economic Development E-Tendering (www.tenderlink.com/kiribatimofaed/login)
- Kiribati Procurement Web portal (www.procurement.gov.ki/tender-list)
- Local news advertisements (Uekera, Newstar)
- Facebook advertisement from the Ministry's or Organisation's Official Facebook page

Tips and Tricks for Industry to be successful in submitting tenders in Market:

- Nature of Business must align to the subject of the Procurement (for local contractors)
- Read the Specification/TOR
- Follow the requirement and evaluation criteria
- Proactive in asking questions/clarifications

Kam Raba

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