



GOBIERNO  
DE ESPAÑA

MINISTERIO  
DE ECONOMÍA, COMERCIO  
Y EMPRESA

SECRETARÍA DE ESTADO  
DE COMERCIO

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# PACIFIC INFRASTRUCTURE BUSINESS OPPORTUNITIES SEMINAR 2024

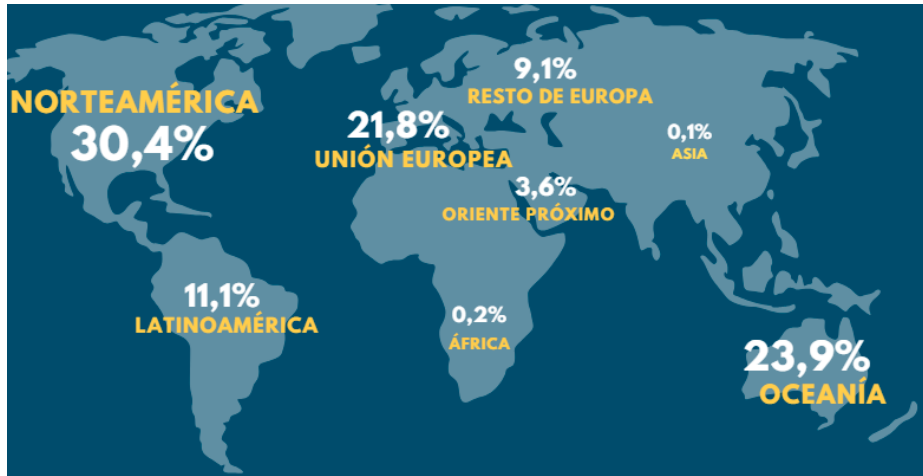
## DEVELOPMENT PARTNERS: THE CASE OF SPAIN

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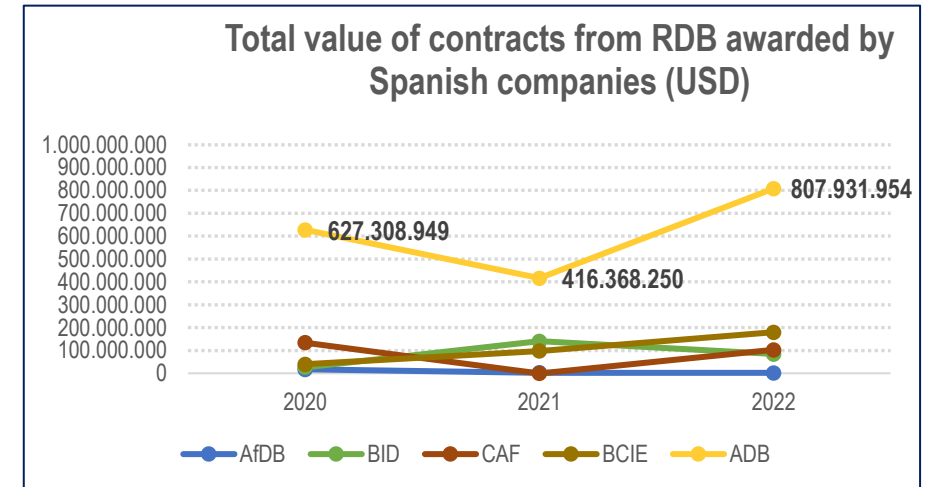
# FACT: THERE IS AN INCREASING AND MUTUAL INTEREST BETWEEN SPANISH COMPANIES AND THE OCEANIA MARKET

1. OCEANÍA OCCUPIES THE SECOND POSITION IN VALUE OF THE TOTAL INTERNATIONAL CONTRACTS AWARDED BY SPANISH COMPANIES IN 2022 (16.861,71M€), WITH NORTH AMERICA IN FIRST PLACE (21.434,18M€)



Fuente: LICINT (Secretaría de Estado de Comercio)

2. Spanish companies are specially attentive to ADB contracts, with an outstanding increase in 2022.



3. World Bank contracts awarded by Spanish companies in Asia and Oceanía increased 6% in 2022 (contrary to what happens in America Latina and Africa)



# SOME PROJECTS IN THE PACIFIC COUNTRIES WITH SPANISH COMPANIES INVOLVED:

## PACIFIC ISLANDS:

- **Plant, design and installation of Navigation aids and airfield ground lighting Tonga, Tuvalu and Kiribati.**  
<https://www.worldbank.org/en/results/2011/12/13/pacific-islands-aviation-investment-program>
- **Provide a stocktaking of the situation of the electricity access in the region, with a focus on Fiji and the countries with the highest potential for electrification, and recommendations for a possible programme, with the corresponding draft concept note and Strategic Steering Committee (SSC) fiche.**  
[https://international-partnerships.ec.europa.eu/polices/programming/projects/eu-global-technical-assistance-facility-sustainable-energy-eu-gtaf\\_en](https://international-partnerships.ec.europa.eu/polices/programming/projects/eu-global-technical-assistance-facility-sustainable-energy-eu-gtaf_en)
- **Preparing floating solar plus projects under the Pacific Renewable Energy Investment Facility**  
<https://www.adb.org/projects/49450-004/main>

## FIJI

- **Upgrade and modernisation of Communication, navigation and Surveillance systems in the Nadir Flight Information Region.**  
<https://portal.tenderlink.com/afl/login?ReturnUrl=%2Faf1%2F>

## KIRIBATI

- **TA to draft Kiribati's enabling legal and regulatory framework to encourage future private sector participation in Renewable Energy, provide capacity building to key energy sector stakeholders, and conduct all required due diligence including grid integration and feasibility studies.**  
<https://www.adb.org/projects/49450-021/main>

## PNG

- **Procurement Of Hf Radio Aeronautical Communication System And Associated Works, Procurement Of Secondary Surveillance Radar (Ssr) And Associated Works (2016)**
- **Supply, engineering design, construction and installation of fiber optic network in Port Moresby, in the Highlands, and for the main Telco operators in the country.**

## TONGA

- **Assistance to the Government of Tonga (through Tonga Power Limited) in improving the technical coordination of the electricity utility grid so as to foster an enabling environment for investment in electricity generation.**  
<https://www.developmentaid.org/organizations/awards/view/111018/tonga-grid-operation-code-and-gap-analysis-studies-lot-4?useNavigation=true>

## VANUATU

- **Design Services for the Renewable Energy Solar and Storage on Efate and Tanna project (RESSET). Funded by New Zealand Ministry of Foreign Affairs & Trade, this project aims to increase the use of renewable energy to help to reduce greenhouse gas emissions and reliance on imported fuel.**  
[https://www.linkedin.com/posts/ingenieros-emetres-sl\\_tta-tramatecnoambiental-energy-activity-7199740937458065408-r1Rb/](https://www.linkedin.com/posts/ingenieros-emetres-sl_tta-tramatecnoambiental-energy-activity-7199740937458065408-r1Rb/)
- **Construction and installation of telecommunications sites across the country.**