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### ADB

### 9th Conference of the Asia Pacific Public Electronic Procurement Network e-Government Procurement Conference 2023 Tbilisi

### SESSION 10 e-procurement survey, benchmarking and moving forward

Dr. Ramanathan Somasundaram, ADB Consultant Mr Chris Smith, ADB Consultant

19<sup>th</sup> October 2023

- Overview of the survey
- Initial survey findings
- Moving forward

# Background



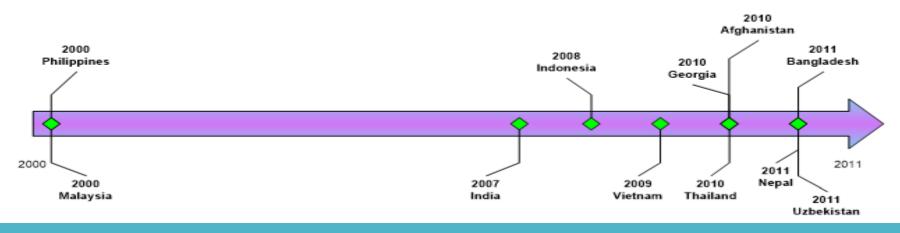


- → Surveys covered countries in the Asia Pacific region
- → 4 surveys completed

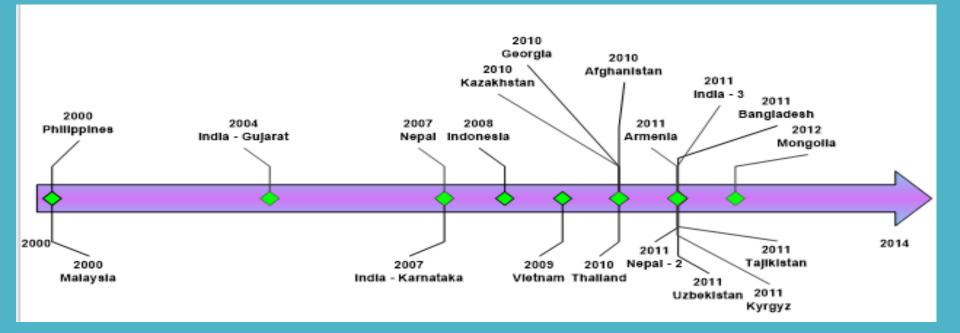
# e-GP Status (2011 survey)



Timeline Depicting the Start of e-GP Implementation in the 11 Countries



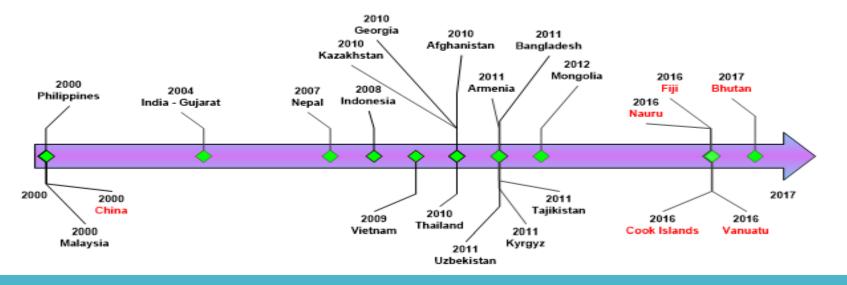
# e-GP Status (2014 survey)



# e-GP Status (2017 survey)

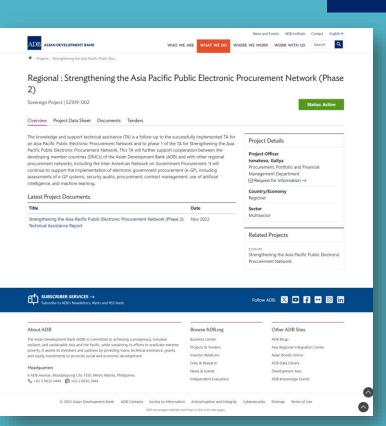


Timeline Depicting the Start of e-GP Implementation in 22 Countries (2017 Survey)



# e-GP survey 2023

- Status of adoption of eGP in ADB Member countries
- Identify scope
- Identify geographic coverage
- Identify tools used
- What are good practices/ best practices?





## e-GP survey 2023 – status to date

- We asked 37 countries to complete
- Gather wide range of data about DMC's e-GP systems
- functionality,
- business model,
- IT security arrangements,
- open data,
- project management challenges and benefits.

# e-GP survey 2023 – what it is for?

- Inform procurement professionals about current good practices
- Identify potential gains in streamlining the procurement process.
- Benchmark maturity of e-GP by comparing data with previous ADB e-GP studies.

# **Research Methodology**

Step 1. Online Survey Monkey questionnaire issued 1st October

### Step 2. Analyse country responses and data

#### Step 3. Prepare report

# Step 4. Publish on ADB website

#### ADB

ADB e-GP Survey - Regional: TA-10000 REG: Strengthening the Asia Pacific Public Electronic Procurement Network (Phase 2) Introduction

Questionnaire to gather information about the current status and future plans for the development of electronic Government Procurement (e-GP) at the national level

The Asian Development Bank (ADB) is researching the adoption of electronic Government Procurement (e-GP) by its member Countries to manage public procurement.

Electronic Government Procurement (also known as e-procurement) is the use of information and communications technology by government agencies, the bidding community, regulatory and oversight agencies, other supporting service providers, and civil society to assist in conducting the procurement of goods, works, and services, and in the management of contracts, ensuring good governance and value for money in public procurement, and contributing to the socioeconomic development of the country. Source: Asian Development Bank

We have selected several countries to learn what tools are used, identify good practices and share them with procurement professionals. We are also interested in learning more about the functionality of e-GP systems.

We would appreciate your support with completing this survey, which should take about 45 minutes. We may contact you to follow up for more information.

ADB will use the information to produce a research paper published on the ADB website. The research paper aims to inform procurement professionals about current good practices and identify potential gains

#### ADB

ADB e-GP Survey - Regional: TA-10000 REG: Strengthening the Asia Pacific Public Electronic Procurement Network (Phase 2) e-GP system implementation plan

6. For countries without an e-GP system, state whether implementing an e-GP system is being planned (select only one)

- Yes, implementing an e-GP system is envisaged in the next 1-2 years.
- Readiness assessment is being planned
- Business analysis/needs assessment
- Funds allocated for e-GP implementation
- Procurement of e-GP system is on-going

Other (please specify)

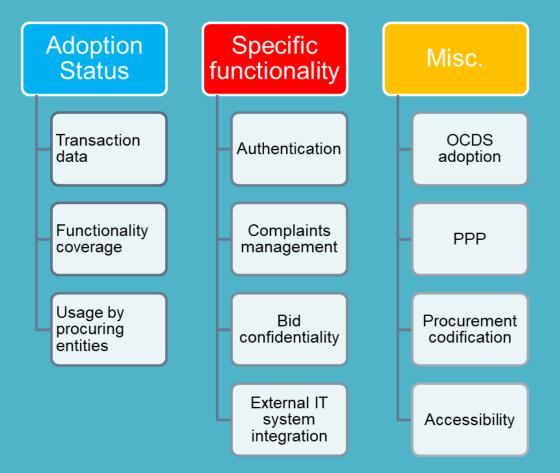
7. When there are no plans, is there a procurement notice portal where tenders and contract awards are advertised? Kindly share the details as applicable. Those who do not have an e-GP system are advised to skip directly to question 89.

🔘 Yes

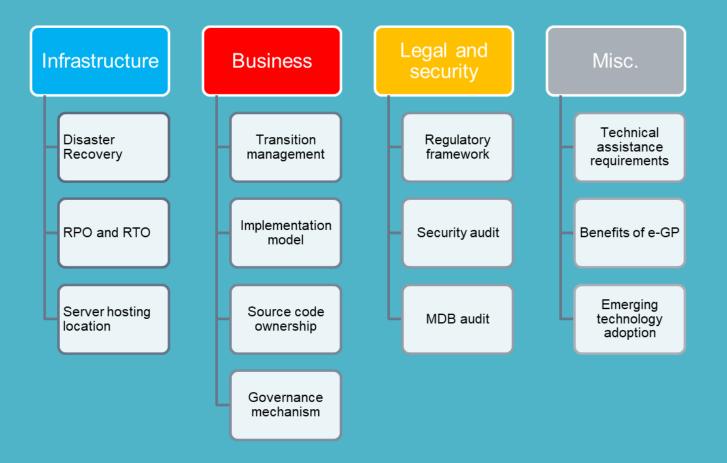
🔘 No

Provide additional information as required

# Subjects Covered in the Survey



# Subjects Covered in the Survey

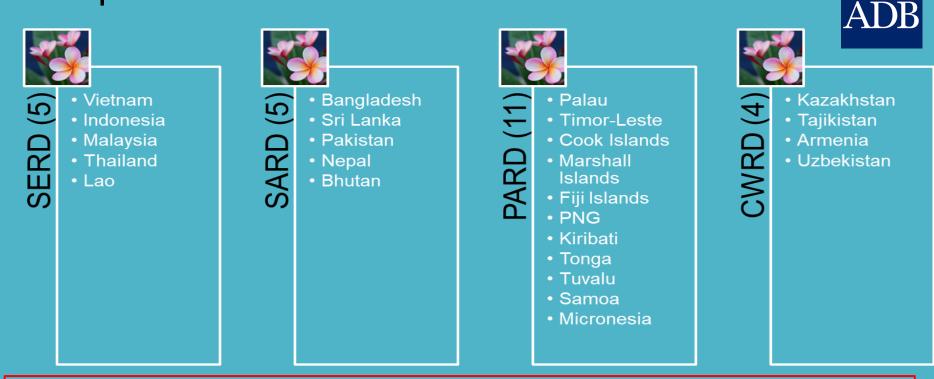






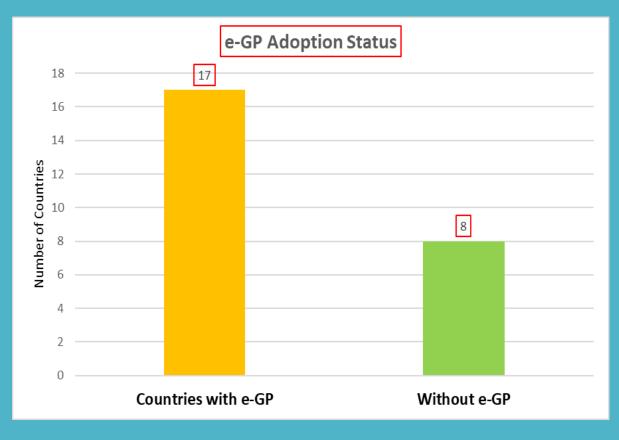
# Initial Study Findings

## Respondents



- 25 responses were considered for this interim analysis
- Maldives, Azerbaijan and Vanuatu submitted their response within the last 2 days
- 9 countries responses pending

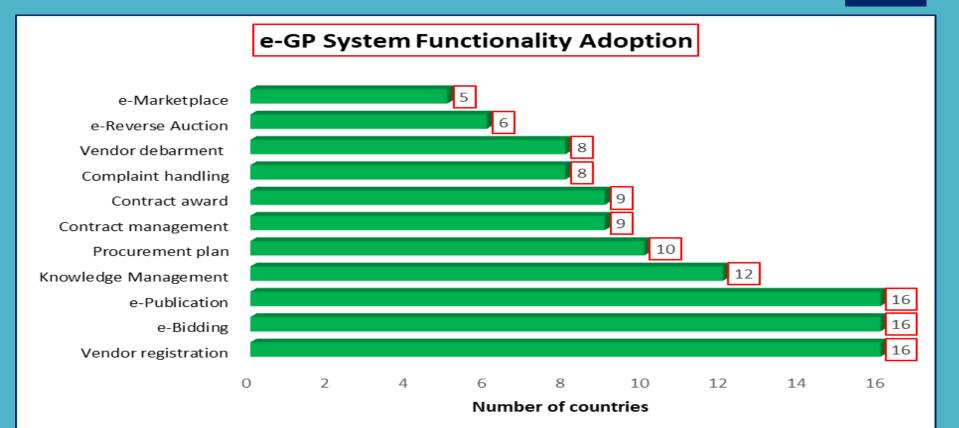
# e-GP System Adoption Status





- → Most of the 8 countries are from the pacific region
- → 6 out of the 8 have the plans to implement e-GP
- → 3 countries have multiple e-GP systems

# e-GP System Functionality Adoption



# Key e-GP System Functionality

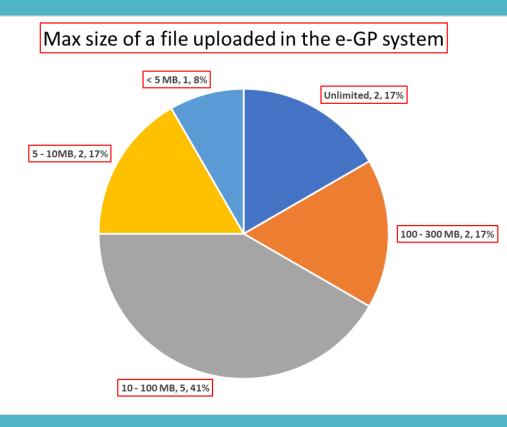


Description	Government	Vendors
Digital Signature - Mandatory	5 (out of 17) - 29.41%	4 (out of 17) - 23.52%
Digital Signature - Optional	2	3

Description	Response
e-GP systems where foreign bidders can participate	11 (out of 17) - 64.70%
e-GP system auto-generates bidding document	10 (out of 17) - 58.82%
A mobile App is developed for the e-GP system	5 (out of 17) - 29.41%
e-GP system integrated with 3rd party messaging platforms (e.g. Viber and whatsapp)	4 (out of 17) - 23-52%

# Max File Size Uploaded in the e-GP System





- → About 40% of the e-GP systems allow the bidders to upload files between 10 and 100 MB.
- → 2 out of 12 e-GP systems allowed did not limit the file size
- → 2 out of 12 e-GP systems allow the bidders to upload files between 100 and 300 MB.

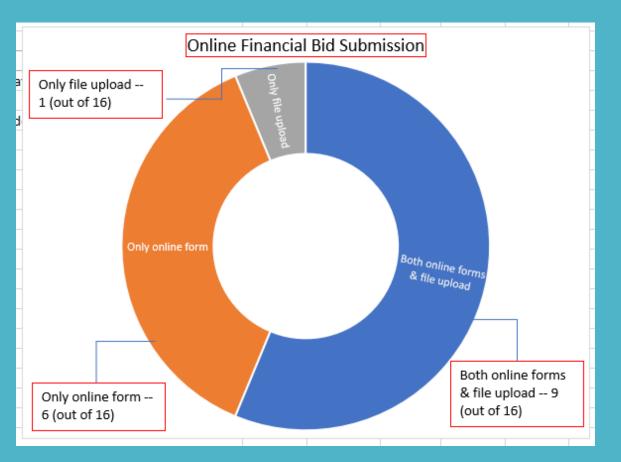
# e-GP System Functionality



Description	Response
Vendor ID is verified against a national ID database (e.g. Tax)	6 (out of 16) - 37.50%
System allows bidders to select bid currency at the item level	6 (out of 16) - 37.50%
Bidders can view the technical proposals of other bidders which participated in the tender	5 (out of 16) – 31.25%
Impaired vision friendly systems	2 (out of 16) - 12.5%

# **Online Financial Bid Submission**





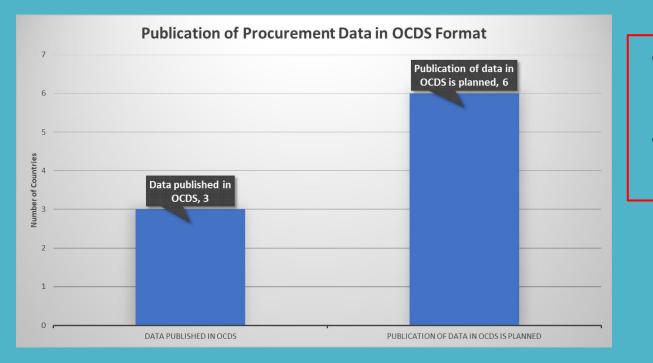
- → In most e-GP systems, bidders are allowed to submit their price bids in online forms and using file attachments (9/16 = 56.25%)
- → In about 1/3rd of the e-GP systems, the bidders are required to submit bids using online forms.
- → File upload as the only option for price bid submission is less (i.e., 2 / 16 = 12.5%)

# e-GP - External IT system Integration



Description	Integrated	Integration planned
FMIS	7 out of 16 (43.75%)	6 out of 16 (37.5%)
Tax authority	8 out of 16 (50%)	4 out of 16 (25%)
Business registration	8 out of 16 (50%)	4 out of 16 (25%)
Banking	3 out of 16 (18.75%)	8 out of 16 (50%)
Judiciary	1 out of 16 (6.25%)	3 out of 16 (18.75%)
Contractor's association	1 out of 16 (6.25%)	3 out of 16 (18.75%)

# **Procurement Data in OCDS Format**



→ 3 countries have published data in OCDS format

ADB

→ 6 countries have plans to publish

# **Procurement Codification Standard**



# Adoption of Procurement Codification Standard UNSPSC, 2, 22% Home grown, 3, 33% CPV, 4, 45% ■ UNSPSC ■ CPV ■ Home grown

- → 4 countries have adopted CPV
- → 2 have adopted UNSPSC
- → 3 have adopted home grown standards

# **Emerging Technology Adoption**



Description	Adopted	Plan to adopt
Artificial intelligence	2 (out of 16) - 12.5%	8 (out of 16) - 50%
Machine learning	3 (out of 16) - 18.75%	8 (out of 16) - 50%
Big data analytics	No response	12 (out of 16) - 75%
Drone technology	No response	2 (out of 16) - 12.5%
Blockchain technology	No response	7 (out of 16) - 43.75%





# **Moving Forward**