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ASIAN DEVELOPMENT BANK

POWERING
PRIVATE SECTOR INVESTMENT
In Asia and the Pacific

**OFFICE OF
MARKETS
DEVELOPMENT AND
PUBLIC-PRIVATE PARTNERSHIP**

01 ADB's PPP Advisory – Our Value Add

❑ **GOVERNMENTS' COMMITMENT** Ensured

- Host governments' buy-in is imperative for the project's success.
- ADB is fully aware of strategic priorities and areas of focus for each government based on our long-standing relationship.

❑ **Projects Are READY-TO-COOK**

- ADB is familiar with the key commercial requirements of private investors and lenders in Asia and the Pacific.
- Projects are structured to meet major expectations of the private sector counterparts.

❑ **Push The CLIMATE CHANGE** Agenda

- Climate change is a common and shared goal of the globe and must be addressed in infrastructure development.
- ADB designs and recommends projects that are climate proof and resilient to the exponentially increasing natural hazards.

❑ **Pursuit Of VALUE-FOR-MONEY**

- Maximizing not only social benefits but also financial benefits through the pursuit of Value-for-Money.
- Enables stable and uninterrupted operations by adopting Quality Infrastructure Investments and InfraTech.

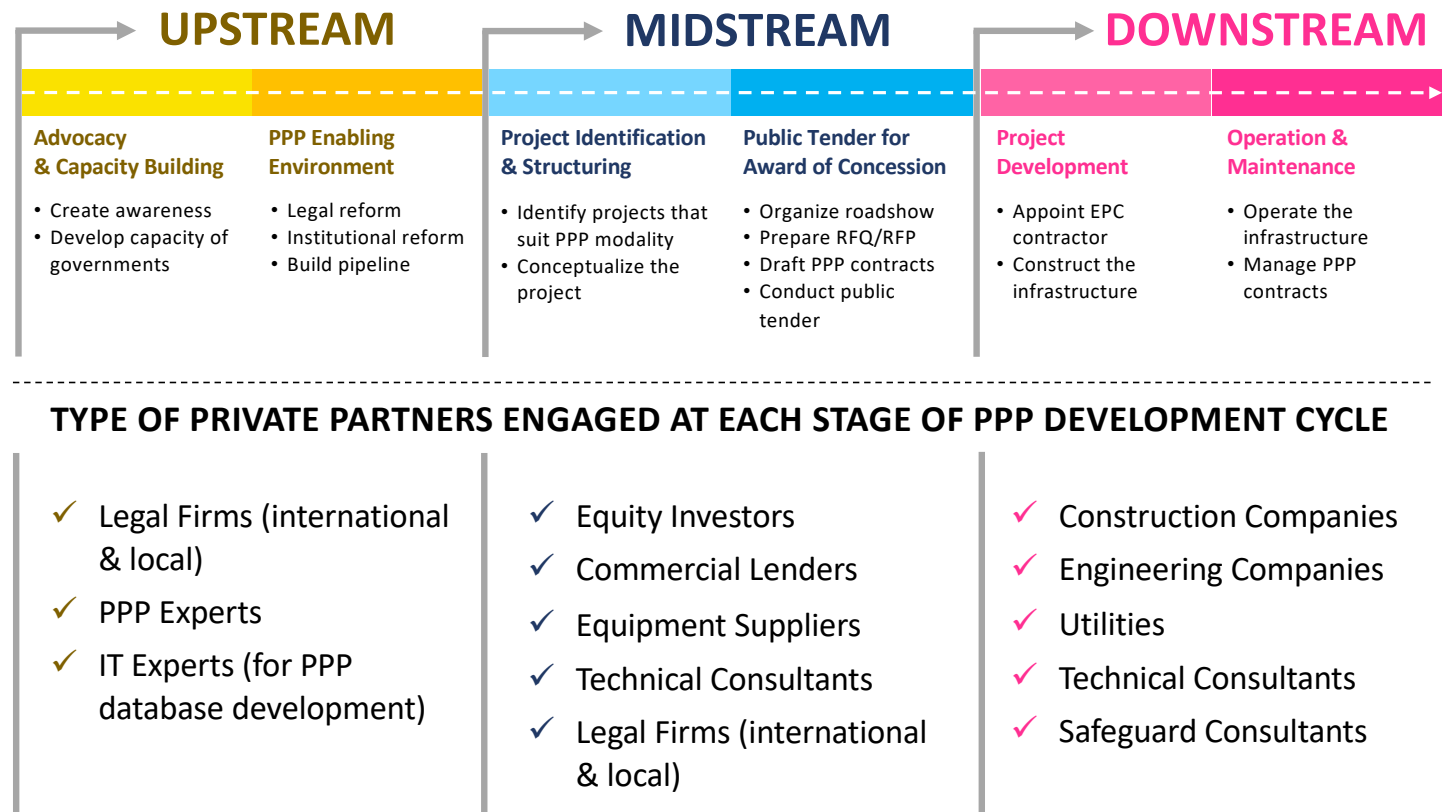
❑ **Assure HONEST BROKER'S ROLE**

- Highest standard of international best practice is applied to the bidding process to ensure transparency, fairness, and governance.
- Reduce political risks inherent to the investment.



02 Business Opportunities ADB Can Offer

- ADB offers support to DMCs at each stage of the PPP development cycle.
- ADB combines multiple solutions (e.g., technical assistance, advisory services, sovereign and non-sovereign loans/guarantees) to make its PPP support most effective.
- Private firms from various sectors and areas of specialty are invited to take part in these processes as project counterparts.



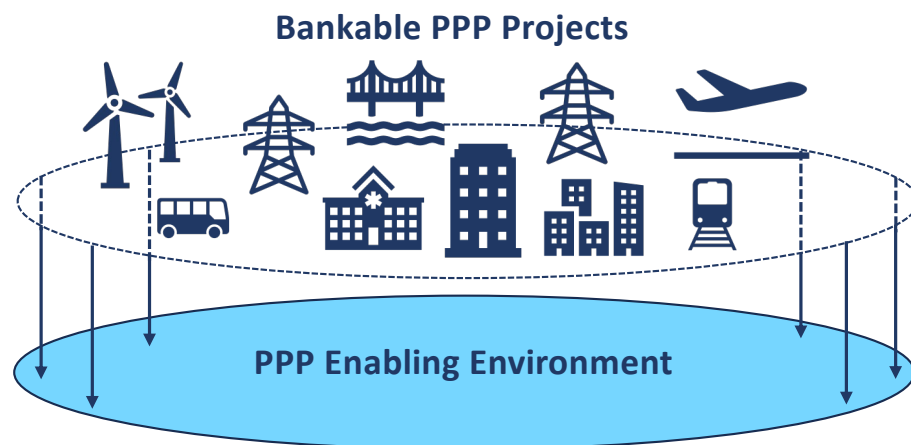
03 Markets Development by ADB

WHAT WE DO

- Lay the grounds for private business, create investment climate, structure commercially feasible projects, and deliver them to investment markets for development.

HOW WE DO IT

- Provide technical assistance to establish a **PPP enabling environment**; and offer **Transaction Advisory Services (TAS)** that structure and deliver bankable PPP projects and crowd-in private investment.



Countries and Sectors Supported 

In 23 countries, 8 sectors

Number of PPP Support Offered 

70+ transactions

Number of Commercial Close Achieved 

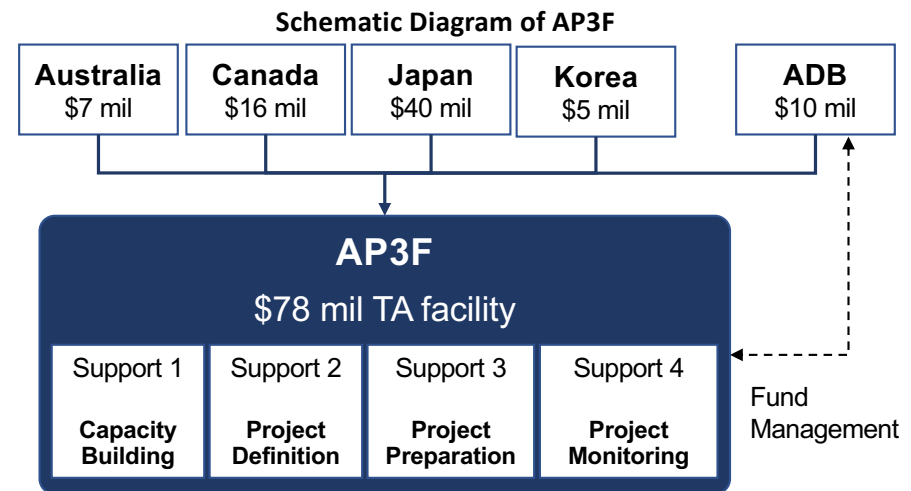
14 PPP projects and counting

Commercial Investments Catalyzed 

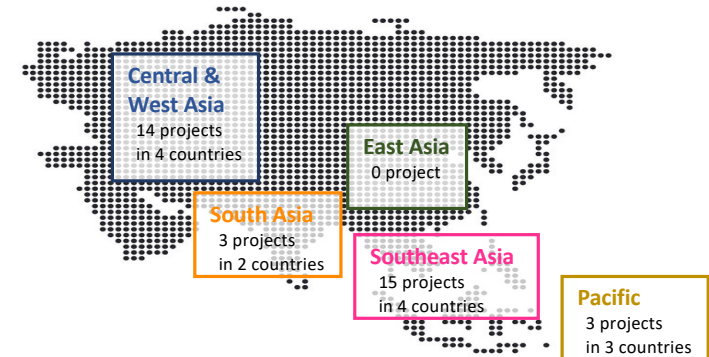
\$2.0 billion

04 AP3F – Alternative Source of Funding for TAS

- **The Asia Pacific Project Preparation Facility**, or **AP3F**, is a multi-donor technical assistance (TA) facility.
- Four donor countries, namely Australia, Canada, Japan, and Korea have contributed \$68 million of funds. ADB has topped up \$10 million to make the total fund size **\$78 million**.
- With the cumulative support of \$56 million, **AP3F** has delivered **7 projects** to the markets and catalyzed **\$1.6 billion** of commercial investment, having realized a multiplier effect of **26x**.
- **AP3F** has been trying to bolster its PPP support by combining it with thematic activities that include **climate change, gender equality, digitalization, and quality infrastructure investment** with the aim of promoting sustainable, resilient, and inclusive growth.
- Not only middle-income countries: **AP3F** also assists the **Small Island Development States** so that no one is left behind!



Regional Distribution of AP3F-funded Projects



05 Selected Pipeline of AP3F

AP3F's portfolio largely consists of projects in Southeast Asia (42%) and in Central & West Asia (34%). There continues to be demand in the Philippines and Uzbekistan which collectively make up 33% of AP3F's portfolio and 75% of AP3F's pipeline, respectively.



Bangladesh
Road
(\$3.1 mil)



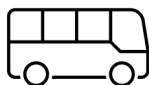
Cambodia
Supporting
PPP law
(\$0.5 mil)



Indonesia
Urban
(\$0.65 mil)



Philippines
Floating solar
(TBD)



Philippines
Transport
(TBD)



Philippines
Transport
(\$2.0 mil)



Philippines
ICT
(\$3.0 mil)



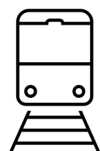
Uzbekistan
Education
(\$2.0 mil)



Uzbekistan
Water
(\$2.2 mil)



Uzbekistan
Health
(\$2.0 mil)



Uzbekistan
Transport
(\$0.5 mil)



Thailand
Capacity
building
(\$0.5 mil)

(\$ = AP3F support amount)

Case Study | PHI: North-South Commuter Rail

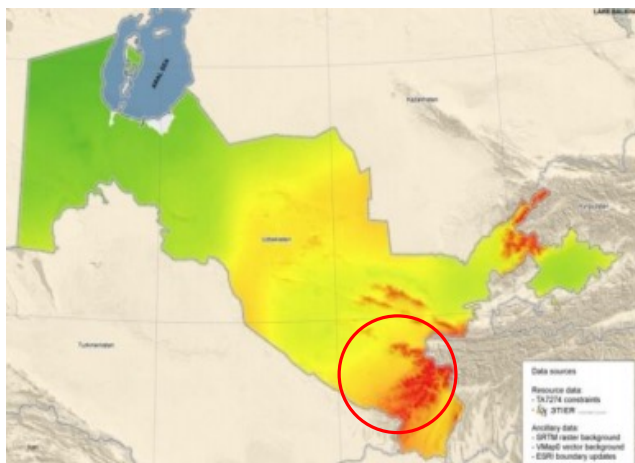
Overview

- ▶ The North South Commuter Railway ('NSCR') is a 147km line sub-urban rail network connecting New Clark City in the north to Calamba in the south of Luzon. When completed, it will contribute to reducing travel time between Metro Manila & Clark from 2-3 hours (by bus) to less than 1 hour (by rail)
- ▶ The Metro Manila Subway Project (MMSP) covers 30km in Metro Manila and is the first mass underground transport system in the Philippines.
- ▶ The Projects are innovative **"Hybrid PPPs"** where the construction and development is sovereign funded through **loans with ADB and JICA**, while the operations and maintenance (O&M) will be tendered to the private sector through long-term concession agreements (CA) assisted by AP3F's project preparation.
- ▶ ADB will finance civil works for the railway viaduct, stations, bridges, tunnels, and depot buildings. JICA is funding the rolling stock and railway systems.
- ▶ The Project is structured on an **availability payment** model. JICA may finance the government's obligations of availability payment.



Case Study | UZB: Sherabad Solar

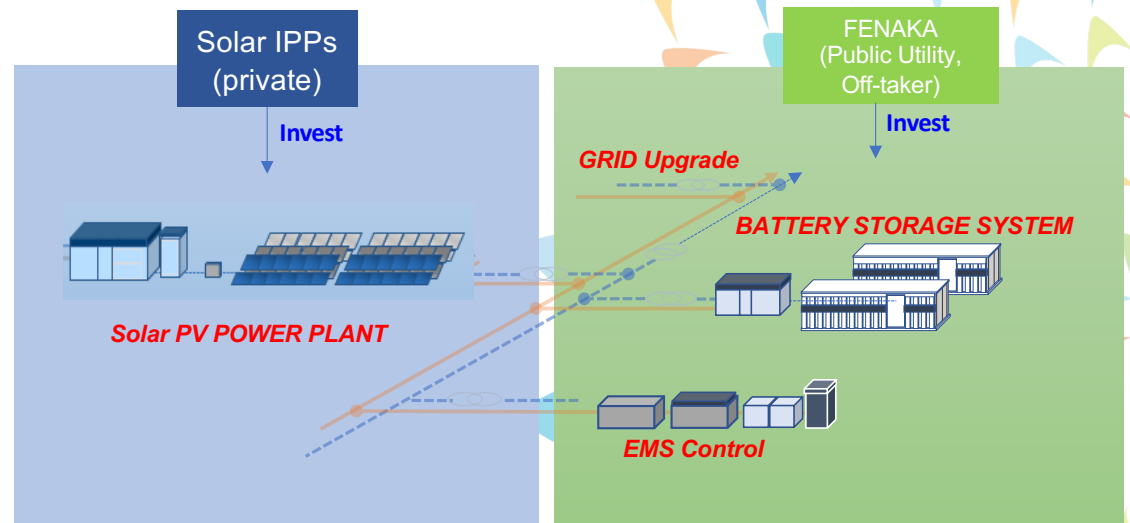
Country	Uzbekistan
Sector	Energy
Name of Public Sector	National Electric Grid of Uzbekistan (NEGU)
Name of Private Partner	Abu Dhabi Future Energy Company (Masdar)
Size of Project	US\$252 million



- ▶ **Background** : In 2019, Government of Uzbekistan signed a 1GW solar PPP program with ADB to develop and tender multiple solar PPP projects.
 - **Sherabad Solar (457MW)**
 - Guzar Solar (300MW)
 - 3rd & 4th projects (under development)
- ▶ **Project Description** : design, finance, construction, operation and maintenance of a 457 MW solar power plant with a 52km long transmission line. (commercial close : August 2021)
- ▶ **OPPP's Scope of Work**: Transaction Advisor for the Government of Uzbekistan in project structuring, negotiation, tender preparation, tender management and support for commercial and financial closing.
- ▶ **Development impact**:
 - Increase Uzbekistan's power generation capacity with local energy sources and export potential;
 - Tariff achieved at 1.80 c/kwh is the lowest in Asia Pacific for grid connected solar.
- ▶ **One-ADB Approach** : Apart from providing transaction advisory services, ADB offered both sovereign product (Partial Credit Guarantee for 3 months of offtake payments) and non-sovereign product (lending to the SPV) to the Project.

Case Study | MLD: Expanding Solar Energy in Outer Islands

- **Background** : a solar PV project with a total capacity of up to 20 MW under a PPP modality (the “Project”). The Project will be spread across 20 outer islands of Maldives with a combination of floating, land and rooftop installations and will be the single largest private sector investment project in the energy sector in Maldives.
- ▶ **Project Description** : design, build, finance, own, operate and maintain a 20 MW Solar PV Power Project in 20 outer islands of Maldives (to be tendered during 4Q 2022)
- ▶ **OPPP’s Scope of Work:** Transaction Advisor for the GOM in project structuring, negotiation, tender preparation, tender management and support for commercial and financial closing.
- ▶ **Development impact:** In the context of GOM’s plan to achieve net zero carbon emissions, the Project aims to avoid 18,500 tCO₂e emissions annually and reducing diesel use by 8.5 million liters per annum by switching from diesel-based generation to renewable energy-based generation.



EMS = energy management system, IPP = independent power producers.

Indirect financing and support :

- Transaction advisory service TA (OPPP)
- Liquidity support facility for 6 months of offtake payments under the PPA
- Performance-based incentive scheme to reduce the tariff
- Political Risk Insurance for sponsors (MIGA)

Direct financing :

- Concessional loan and grant from ADB sovereign operations for deployment of battery systems and grid upgrade



Supporting an inclusive, just, and affordable low-carbon transition in Asia and the Pacific

Joonho Hwang

Director, East, Central, and West Asia

Energy Sector Group

Asian Development Bank

Key Energy Challenges in Asia and the Pacific



Energy Access

- 350 million people remain without adequate supply
- 54 million still have no access to electricity
- 1.2 billion people without access to clean cooking



Energy Security

- Doubling of electricity demand by 2040 projected
- Renewable energy investments to reach \$1.3 trillion annually by 2030
- Current annual T&D investment \$1 trillion



Environmental Sustainability

- Most vulnerable to climate change
- 50% of global GHG emissions from Asia-Pacific
- Fossil fuels dominant in the region (75% in 2019)
- 37% of the global CO₂ emissions from power industry
- 40% of CO₂ emissions from coal power generation



Sector Governance

- Regressive and outdated sector regulation and governance
- Subsidies and financial incentives to be re-considered
- Private sector participation needed to meet massive investment requirements

Opportunities and the Changing Energy Landscape



Energy Landscape

- Profound changes in Asia and the Pacific
- **Fast-falling cost of renewable energy** vs. conventional energy
- Emerging new and innovative **low-carbon energy** technologies
- Maturing digital and smart technologies



Global Commitments

- Global commitments to universal access and climate action
- Sustainable Development Goal 7: **Universal Energy Access by 2030**
- Paris Agreement: **Nationally Determined Contributions (NDCs)**



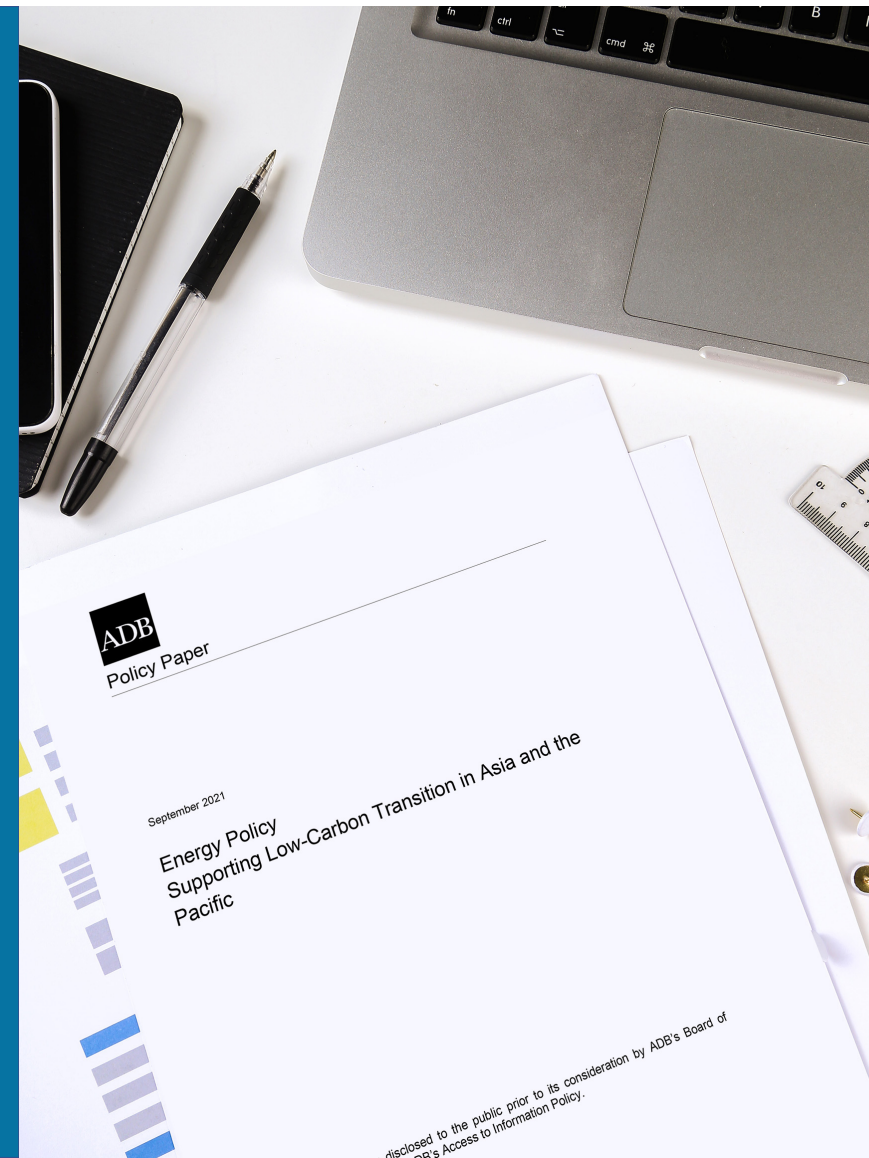
ADB's Commitments

- ADB to be the Climate Bank of Asia and the Pacific
- **\$100 billion of cumulative climate finance by 2030** from own resources
- At least **75% of operations to support climate action** for the period 2019 to 2030

ADB's Energy Policy (2021)

Supporting Low-Carbon Transition in Asia and the Pacific

- Approved on 20 October 2021
- Formally closes the door for coal financing
- Leaves door open for natural gas subject to strict criteria
- Selective on financing storage hydropower plants
- Prioritizes energy efficiency, renewable energy, energy storage, decarbonization and electricity transmission and distribution expansion and upgrade
- Supports energy policy reforms, long-term planning, regional cooperation and greater private sector participation
- Promotes use of smart, digital, innovative and best available technologies
- Focuses on delivering an inclusive, resilient and just transition
- No financing of nuclear energy

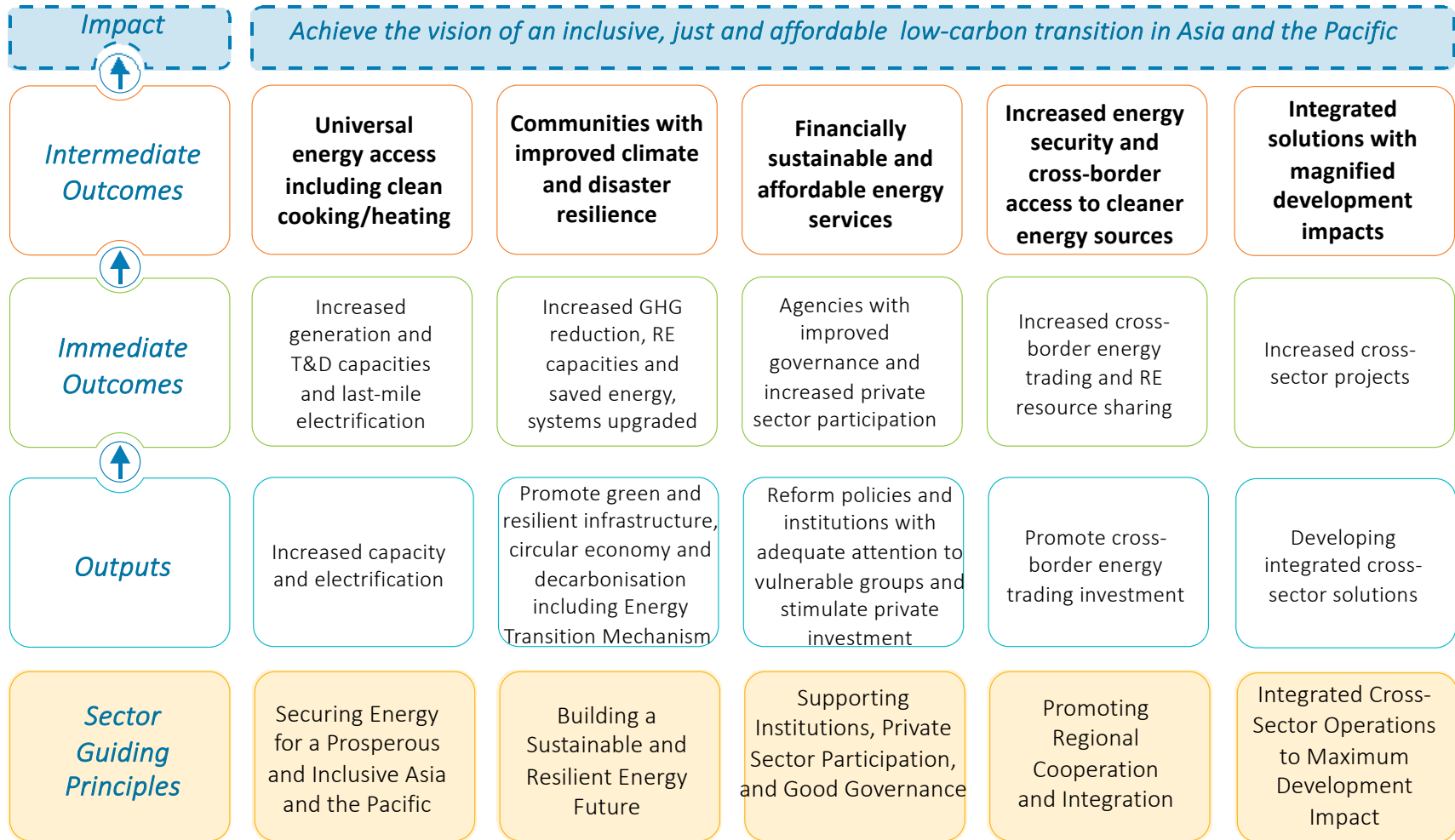


ADB's Energy Policy - Principles



Principle 1	Principle 2	Principle 3	Principle 4	Principle 5
<p>Securing Energy for a Prosperous and Inclusive Asia and the Pacific</p>	<p>Building a Sustainable and Resilient Energy Future</p>	<p>Supporting Institutions, Private Sector Participation, and Good Governance</p>	<p>Promoting Regional Cooperation and Integration</p>	<p>Integrated Cross-Sector Operations to Maximum Development Impact</p>

Theory of Change



Energy Sector Vision and Approach

Supporting Just Low-Carbon Transition in Asia and the Pacific: Confronting Climate Change Challenge



Principle 1.
Securing Energy for
a Prosperous and
Inclusive Asia and
the Pacific



Principle 2.
Building a
Sustainable and
Resilient Energy
Future



Principle 3.
Supporting
Institutions, Private
Sector Participation
and Good
Governance



Principle 4.
Promoting Regional
Cooperation and
Integration



Principle 5.
Integrated Cross-
Sector Operations
to Maximize
Development
Impact

Areas of Delivery

Decarbonization

Decreasing
energy
intensity

Digitalization

Decentralization

Innovative and Trendsetting Projects



UZB: Navoi Solar Power Project

- Set precedence for private sector grid-connected solar sector
- Crowd in a blended finance package (innovative combination of long-term loans and concessional financing) to ensure commercial viability and meet entire financing requirement



PRC: Air Quality Improvement in the Beijing-Tianjin-Hebei Region

- A multi-year investment support to improve environmental quality in the BTH region- different clean energy interventions (renewable energy, fuel switching, energy efficiency technologies)
- Utilizes various financing approaches and instruments (FIL, PBL RBL)



TON: Renewable Energy Project

- A solar PV hybrid system with large battery energy storage in the main island and grid management upgrade in the outer islands
- Created technically enabling environment for IPPs
- Effective gender mainstreaming



IND: Bengaluru Smart Energy Efficient Power Distribution Project

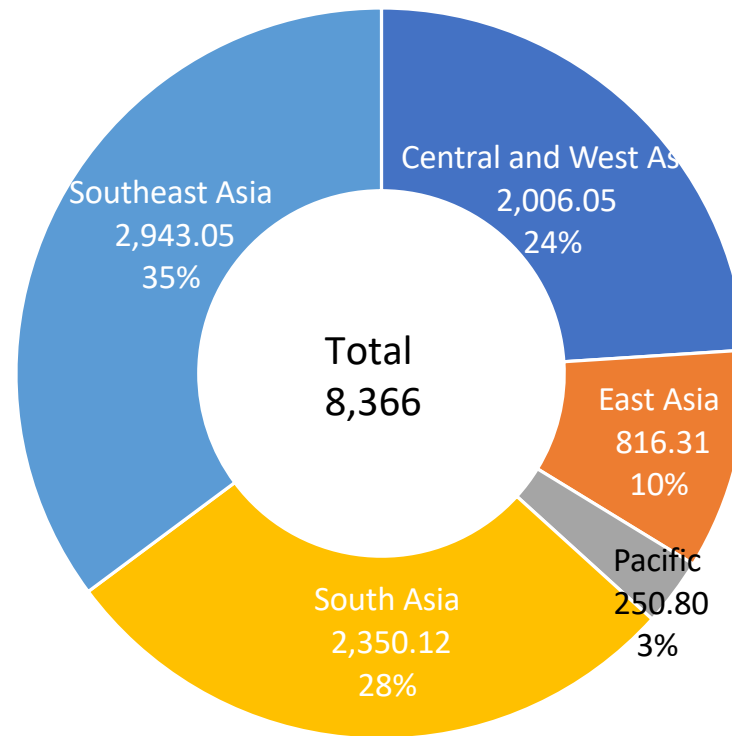
- Converts overhead lines to underground cables with fiber optics
- Combined public and private sector loans to a state government-owned enterprise
- Reduced utility's sovereign exposure while helping to raise resources for capital expenditure using a market-based approach



CAM: National Solar Park Project

- Auctioning of 100 MW capacity in two phases: 60 MW (2019) and 40 MW (2021). Both phases resulted in lowest-ever tariff in ASEAN for grid-connected solar
- Designed as a PPP: SOE provides land and transmission access, private sector to develop solar generation

Energy Sector Commitments by Region, 2020-2023 (in million \$)

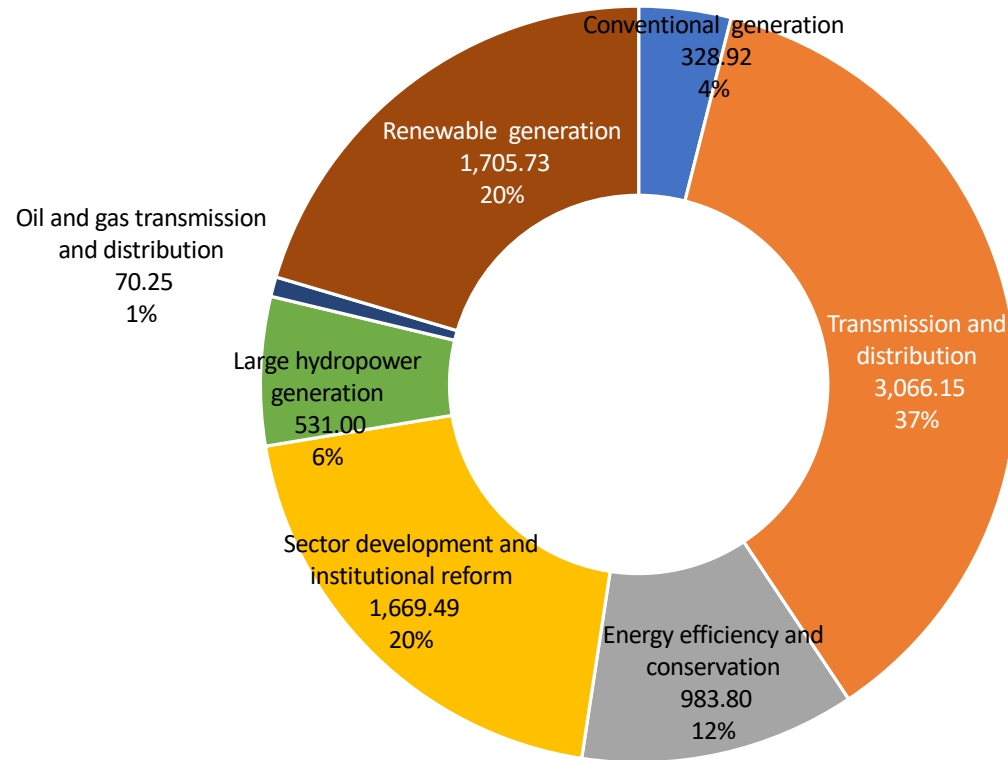


Source: Management Dashboard – as of 27 August 2023 (sovereign) and 25 August 2023 (nonsovereign)

Top 5 Countries by Commitment and Project Number, 2020-2023

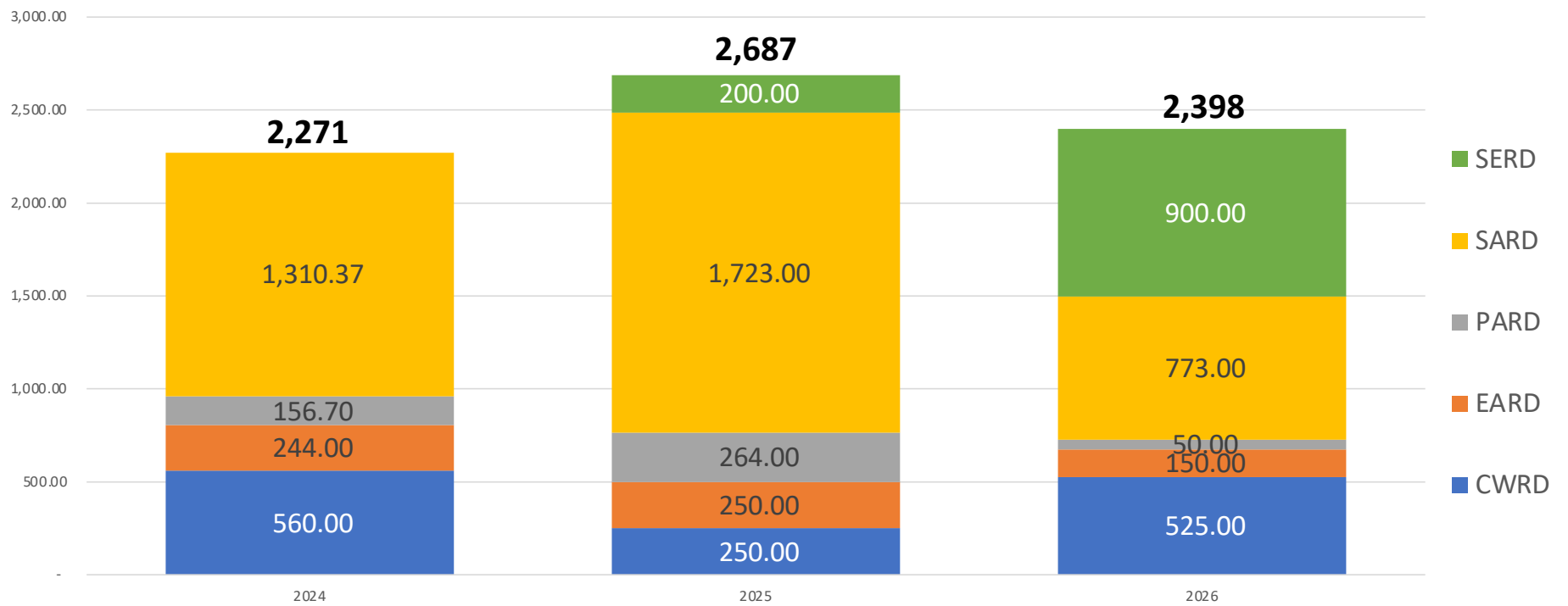
Country	Committed Amount (in millions)	Project numbers
Indonesia	2,000.00	4
India	1,592.05	11
Pakistan	789.00	3
People's Republic of China	716.31	5
Uzbekistan	520.39	11

Energy Sector Commitments by subsector, 2020-2023 (in million \$)



Source: Management Dashboard – as of 27 August 2023 (sovereign) and 25 August 2023 (nonsovereign)

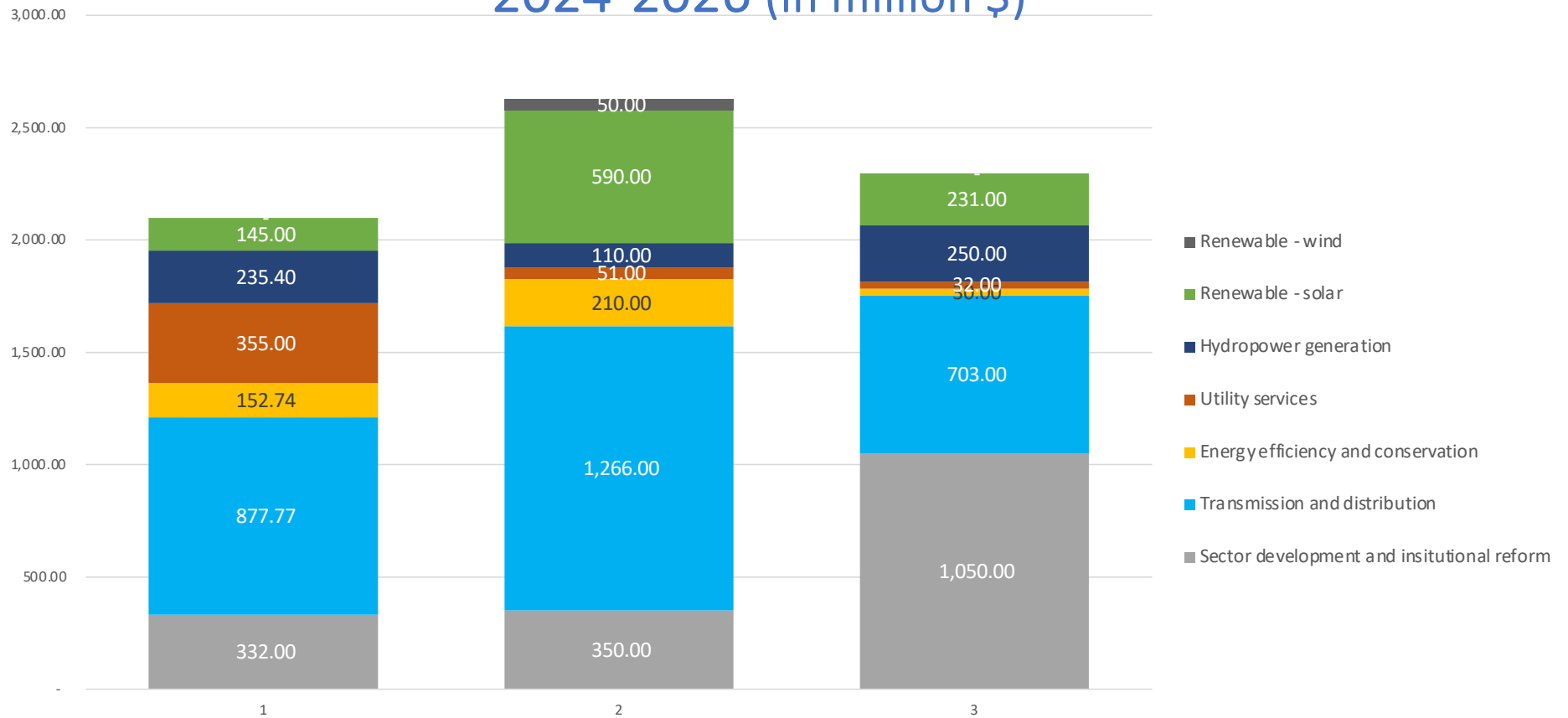
Energy Sector Pipeline by Regional Operations 2024-2026 (in million \$)



Source: Work Program and Budget Framework

Energy Sector Pipeline by Subsector

2024-2026 (in million \$)



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ADB's Energy Transition Mechanism (ETM)

Increasing momentum from Glasgow COP26 to Bali G20 and Egypt COP27



Philippine Finance Secretary Carlos G. Dominguez, Indonesian Finance Minister Sri Mulyani Indrawati, and ADB President Masatsugu Asakawa during the ETM Launch at UN Climate Change COP26, Glasgow on 3 Nov. 2021.

- Indonesia and the Philippines joined as key partners to launch the pilot study for ETM in Southeast Asia.
- Japan's Ministry of Finance announced a \$25 million grant, the first seed financing for ETM.
- The partnership was endorsed by senior cabinet-level officials from Denmark, the UK, and the US, as well as leading global financial institutions and philanthropies.
- MOU was signed with Rockefeller Foundation, including to accelerate the transition to clean energy.



Pres. Asakawa, Indonesia's Finance Minister Indrawati, World Bank Managing Director of Operations van Trotsenburg, and Islamic Development Bank Pres. Dr. Al Jasser launching the Indonesia ETM Country Platform on 14 Nov. 2022 in Bali.

- The Government of Indonesia launches the Indonesia ETM Country Platform alongside key partners—ADB, Islamic Development Bank and World Bank.
- Signing of a MOU on the landmark precedent ETM transaction in Indonesia between ADB, PT Perusahaan Listrik Negara, Cirebon Electric Power, and Indonesia Investment Authority.
- Signing of MOU between ADB and PT Sarana Multi Infrastruktur, Indonesia ETM Country Platform Manager.



OneADB ETM Team led by SDCC DG Bruno Carrasco is joined by Germany's Anna Lührmann, Deputy Foreign Minister and State Minister, representatives from Kazakhstan and Viet Nam, and speakers from Bezos Earth Fund, Climate Policy Initiative, Glasgow Financial Alliance for Net Zero, Institute for Climate and Sustainable Cities, and Sustainable Energy for All during COP27 in Sharm El-Sheikh on 17 Nov. 2022.

- Germany's Ministry of Foreign Affairs announced its €30 million contribution to the ETM Partnership Trust Fund.
- Government representatives from Indonesia, Kazakhstan and Viet Nam provided updates on country-level ETM implementation.

The ETM Program Overview

- **Accelerate the retirement or repurposing** of coal-fired power plants using public and private finance through refinancing, acquisition, or sustainability-linked corporate loans
- **Scale up investment** in clean energy and energy storage
- Aim to achieve **just and affordable transition**, addressing impacts of coal retirement on people and communities

The Benefits of ETM

ETM will be a win for the climate, a win for local communities, and a win for developing economies. It will significantly shorten the life of legacy coal-fired power plants and unlock new investments in sustainable and renewable energy.



Accelerate climate action

Countries participating in ETM will be able to reach more ambitious emissions targets than under their current commitments.



Reduce energy costs

Speeding up the retirement of coal-fired electricity will increase the demand for clean energy by 2-3 times, lowering overall energy costs in the long run.



Drive investment

ETM will help unlock or "crowd in" investment in cost-effective renewable generation and support and enable clean technologies, such as smart grids, hydrogen, and electric vehicles.



Provide a scalable model

ETM has the potential to be scaled up to other parts of Asia and the Pacific, as well as Latin America and Africa, which could drive significant reductions in global emissions.

An aerial photograph of a vast solar farm. The solar panels are arranged in long, parallel rows that recede into the distance. The lighting is dramatic, with a warm, golden glow on the left side of the image, transitioning to a deep blue on the right. The perspective is from a high angle, looking down at the panels.

Thank you!



Business Opportunities Seminar

Las Vegas, Boston, Milwaukee and San Francisco

Doing Business with the Asian Development Bank – Procurement Systems and Opportunities for Private Sector

September 2023

Rubina Shaheen, Principal Procurement Specialist

Galiya Ismakova, Principal Procurement Specialist

Asian Development Bank

Overview

- Snapshot of the Asian Development Bank
- Operational Priorities
- ADB Procurement Framework
- Why to Pursue a Contract with ADB
- Where to find information



An Overview of ADB



As of March 2019

Main Instruments: Loan/Grants, Technical Assistance, Equity and Guarantees

Delivered through: ADB's own resources (ordinary; concessional; special funds) and co-financing

Largest borrowers in 2022: India, Philippines, Uzbekistan, PR China, Bangladesh

- Founded in 1966
- 68 members
- 49 regional & 19 non-regional
- 41 borrowing members



Asian Development Bank

From 31 members at its establishment in 1966, ADB has grown to encompass 68 members—of which 49 are from within Asia and the Pacific and 19 outside. www.adb.org/about/members

ADB offers a range of financial products that help developing member countries (DMCs) build economic growth and social development. These tools include loans, technical assistance, and grants.

Public sector (sovereign) financing is extended to DMC governments and public sector entities, such as state-owned enterprises. Sovereign lending or financing secured by a government guarantee forms the greater part of ADB's development assistance.

Non-sovereign financing supports privately held and state-sponsored companies in Asia and the Pacific with emphasis on commercially viable transactions that generate attractive financial returns while also delivering on ADB's mission to promote environmentally sustainable and inclusive economic growth.



ADB Operational Priorities



Addressing remaining poverty and reducing inequalities.



Accelerating progress in gender equality.



Tackling climate change.



Making cities more livable.



Promoting rural development and food security.



Strengthening governance and institutional capacity.



Fostering regional cooperation and integration.

How ADB Finances Projects



Central and West Asia - \$ 24.2 Bln

East Asia - \$ 14.1 Bln

South Asia - \$ 34.8 Bln

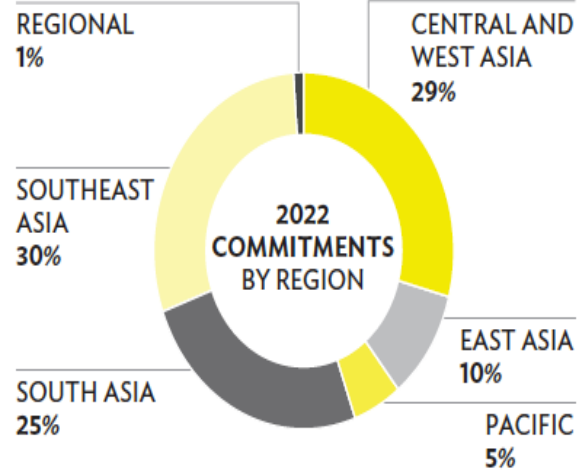
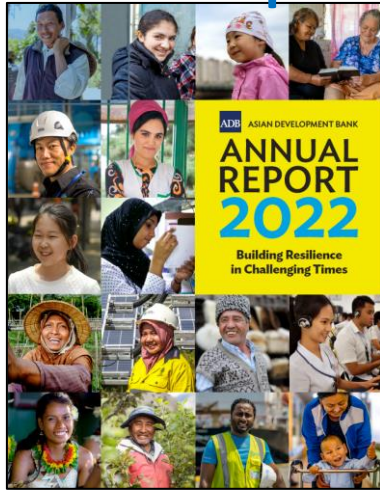
Southeast Asia - \$24.1 Bln

Pacific - \$ 3.3 Bln

KMSD – 0.4 Bln



ADB Operations



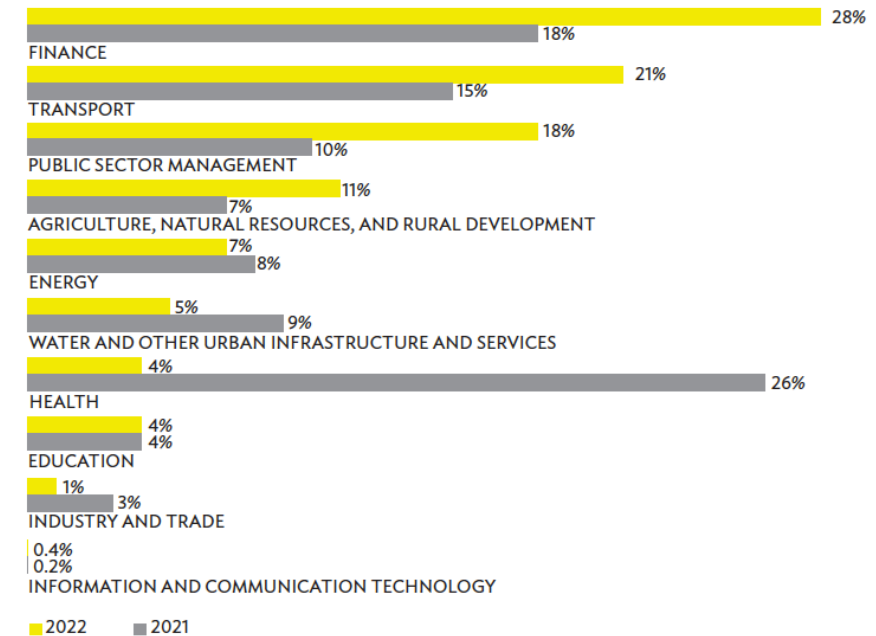
Commitments by Region, 2018–2022 (\$ million)

Region	2018	2019	2020	2021	2022
Central and West Asia	5,700	6,111	6,565	5,193	5,962
East Asia	3,162	2,663	2,893	2,034	2,089
Pacific	369	461	1,150	853	994
South Asia	7,621	7,307	9,034	8,819	5,127
Southeast Asia	7,143	7,181	11,628	5,579	6,028
Regional	523	294	310	282	272
TOTAL	24,518	24,017	31,581	22,759	20,473

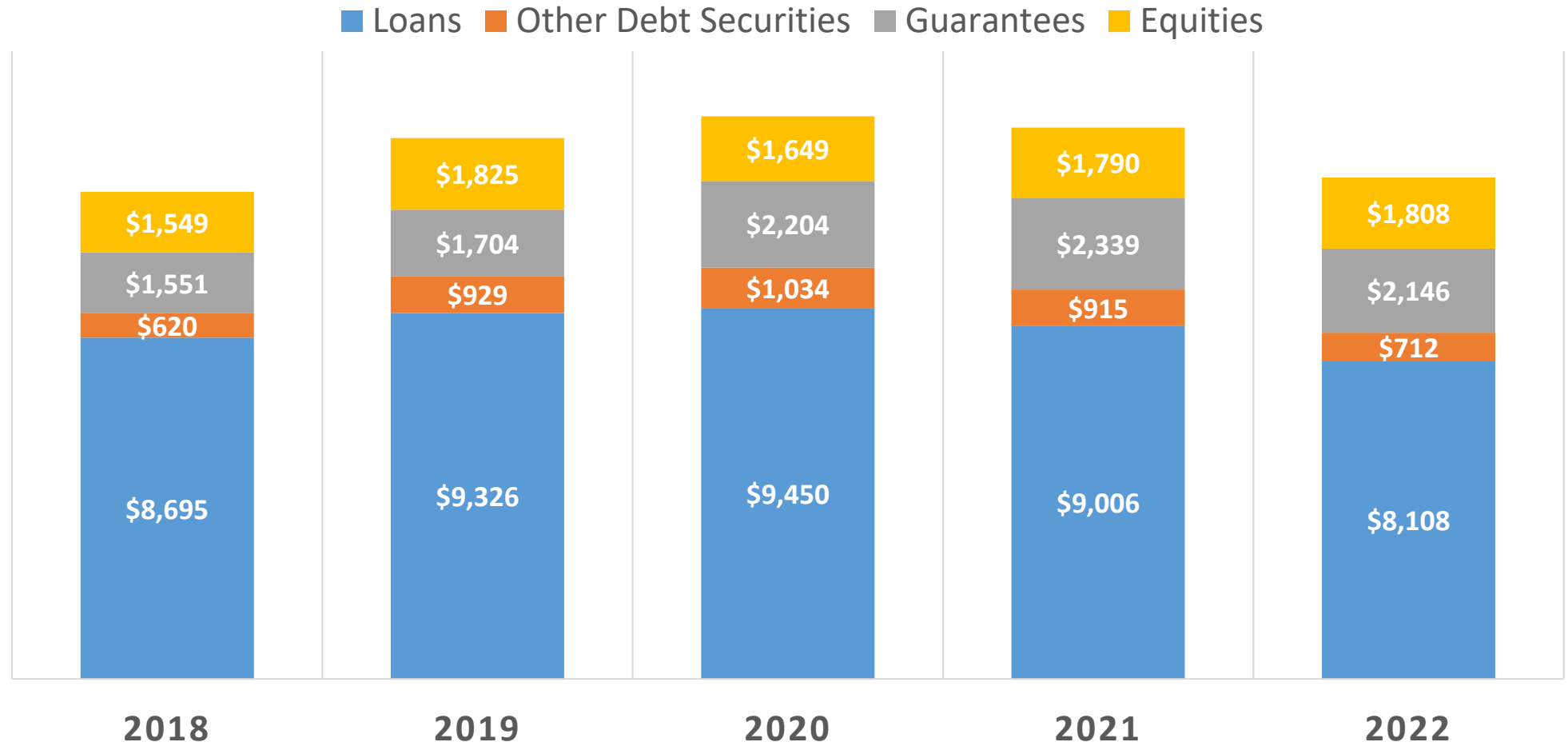
Commitments by Sector, 2018–2022 (\$ million)

Sector	2018	2019	2020	2021	2022
Agriculture, Natural Resources, and Rural Development	2,375	2,309	1,281	1,490	2,218
Education	1,643	1,138	1,066	975	799
Energy	5,095	2,660	4,292	1,837	1,446
Finance	3,430	3,325	4,601	4,116	5,686
Health	524	644	3,512	5,882	823
Industry and Trade	1,899	1,592	2,215	716	238
Information and Communication Technology	62	579	32	55	86
Multisector	5	3	12	10	11
Public Sector Management	2,307	2,985	9,561	2,294	3,725
Transport	4,957	7,536	3,147	3,396	4,344
Water and Other Urban Infrastructure and Services	2,220	1,245	1,862	1,989	1,098
TOTAL	24,518	24,017	31,581	22,759	20,473

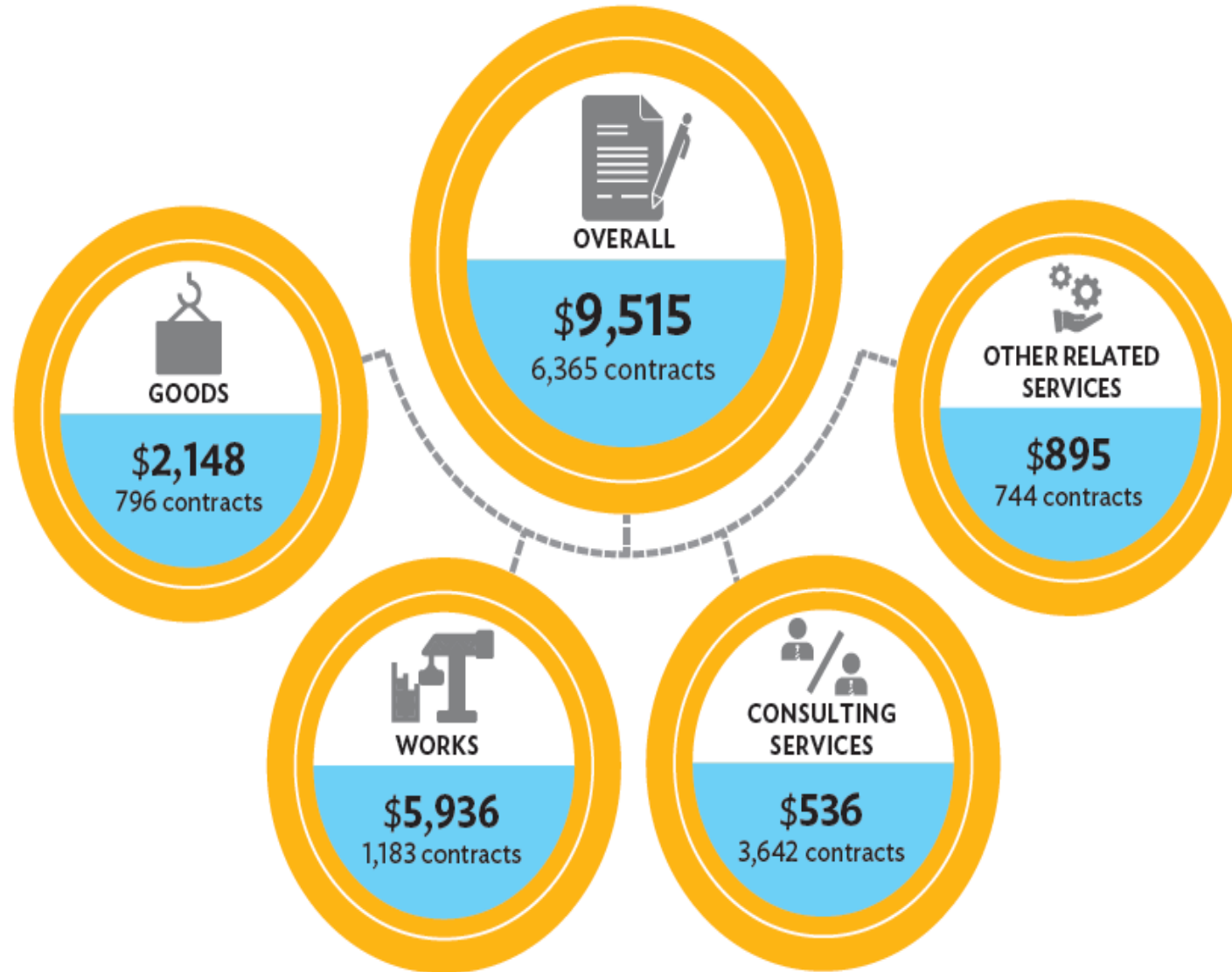
COMMITMENTS BY SECTOR, 2022 AND 2021



ADB 2022 Non-Sovereign Portfolio



Sovereign Lending Procurement - 2022



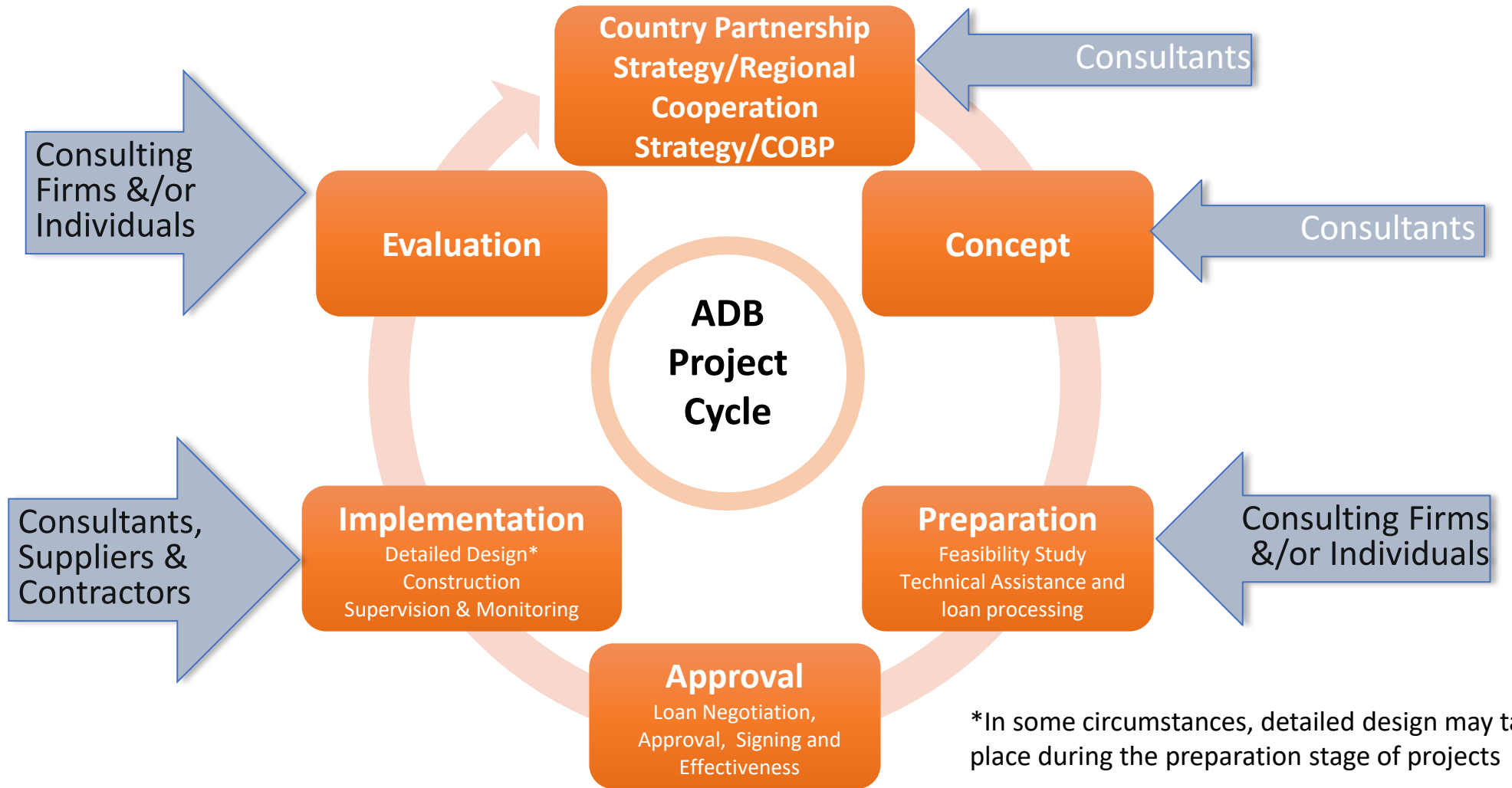
Source: Asian Development Bank, PPFID.



ADB Project Cycle

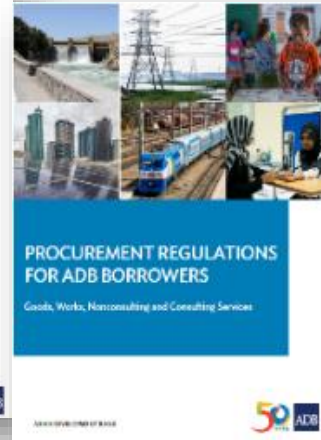
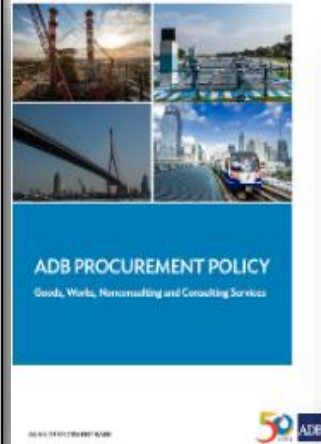
- www.adb.org/news/videos/adbs-project-cycle
- The various stages from country programming to project completion and evaluation are known collectively as ADB's project cycle. Documents produced in the course of a project are disclosed throughout the project cycle according to the disclosure requirements specified under the [Access to Information Policy](#).

When is Private Sector engaged in ADB Projects?



ADB Procurement Framework

Agreement Establishing
The Asian Development Bank
("ADB Charter")



Staff Instructions
on
Project
Implementation



ADB Procurement Framework

The ADB procurement framework consists of the *ADB Procurement Policy* (the Policy), the *Procurement Regulations for ADB Borrowers* (the Regulations), the *Staff Instructions* (SI), and associated *guidance notes* (GN).

- (i) **ADB Procurement Policy:** Approved by ADB Board of Directors, the Policy specifies ADB's six core procurement principles and various considerations relevant to their implementation in ADB financed operations.
- (ii) **The Regulations:** Approved by ADB Management, the Regulations provide choices for Borrowers to allow them to determine the most appropriate procurement method, specify the rules that must be followed and set out ADB's procurement due diligence function.
- (iii) **The Staff Instructions:** "Approved by the Procurement, Portfolio and Financial Management Department (PPFD). Staff Instructions define the roles and responsibilities of ADB staff in implementing the Policy and Regulations, including the procurement decision authorities and service standards. They also set out the procurement procedures and practices to be applied by ADB Borrowers."
- (iv) **The Guidance Notes:** "Approved by PPFD, **Guidance Notes** provide more details to ADB Borrowers to give best practice advice and assist them in implementing various procurement methods and modalities."

ADB Core Procurement Principles

Principle		Outcomes
	Fairness	Equal opportunity; equitable distribution; and credible mechanisms for addressing procurement-related complaints.
	Economy	Using price, quality, and any nonprice attributes to deliver viable projects.
	Efficiency	Ensures procurement processes are proportional to value and risks.
	Transparency	Deliver relevant procurement information publicly in a consistent and timely manner; appropriate reporting; and confidentiality.
	Quality	Structured arrangements delivering appropriate outputs in an effective manner to achieve project outcomes and objectives.
	Value for Money	Obtain optimal benefits through effective, efficient, and economic use of resources.

Fitness for purpose

“One size does not fit all”

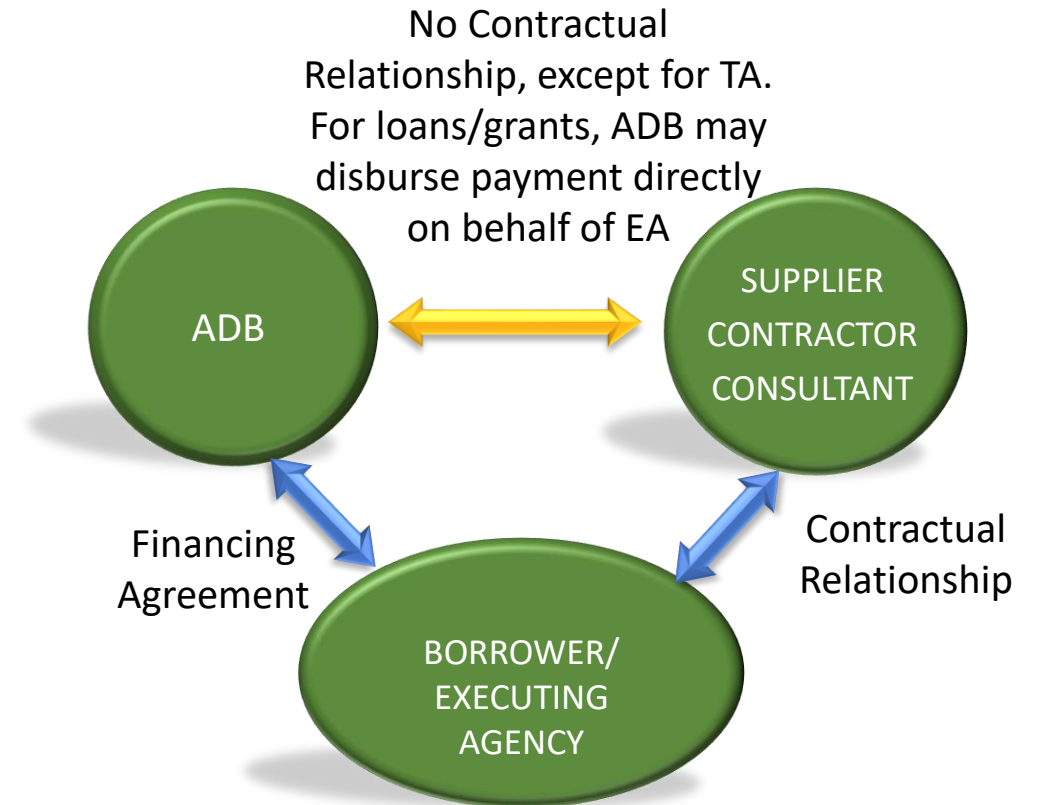
Fitness for purpose requires procurement arrangements to appropriately reflect the strategic needs and circumstances of the situation. In case a standardized approach cannot effectively and efficiently meet project outcomes and development objectives, including in capacity-constrained environments, a customized approach may be adopted, entailing transaction-specific methods and documentation.

Relationships, Roles, and Responsibilities in Procurement

The **Borrower** (Executing Agency) is responsible for procurement of goods, works and services

ADB (under TAs) or **Borrower** select and recruit Consultants

ADB reviews the procurement activities of EAs to ensure that proceeds of its financing are used in accordance with the bank's rules. This is done on either a prior review or post-review basis



***Two primary “streams” of procurement:**

- 1) ADB Technical Assistance (ADB = buyer)
- 2) ADB-financed projects (borrower = buyer)

Types of Opportunities in ADB-Financed Projects

- Supply of goods
 - Machinery, equipment, computers, furniture
- Civil works
 - Roads, railways, bridges, irrigation canals, schools, power plants, pump stations, water treatment plants, heating plants, airports, etc.
- Consulting services
 - Project Management Consultant (PMC), Design & Site Supervision Consultant (DSC), Master Planning, Project preparation, Advisory, Knowledge Products, Financial Management
- Non-consulting services
 - Surveys, training, translation, event management



How Contracts are Procured for Goods and Works

ADB Standard Bidding Documents

- Goods
- Small Works
- Large Works
- Plant - Design, Supply and Installation
- Design-Build-Operate
- IT Products and Services
- Pre-qualification
- Request for Quotation

Procurement Methods

- 1 Stage 1 Envelope
- 1 Stage 2 Envelope
- 2 Stage bidding

Evaluation Methods

- Most Economical Bid
- Life Cycle Costing
- Merit Point Scoring

Open competitive bidding is ADB's default approach for procurement 18

TA Consulting Vs Loan/Grant Consulting

ADB is the Client.

Direct payment by ADB

Contracts governed by UK law

Provision of Privileges and Immunities (expert on mission).

Tax Exemption in project country*

Complaints to ADB

- Borrower is the Client
- ADB in oversight role
- Client pays (ADB may do on behalf)
- Law of borrower's country generally applies
- Contracts subject to tax
- Complaints to borrower, may copy ADB

* If the country where the work is being undertaken has reserved the right to tax their own nationals, any local sub-consultants or individual experts may be subject to tax.

Types of Consultants



Consulting Firms

Technical Assistance, Loans and Grants



Individual Consultants



Staff Consultants

ADB Internal Admin
budget

Recruitment may be national or international

- International consultant may be for any ADB member country
- A firm is considered national if it is legally incorporated in that DMC
- An individual is national if a citizen of the DMC or, if a national from another member country, he/she legally resides and works in that DMC.

Procurement Methods to Recruit Firms



Informational video, procedures, and reference guide available at <https://www.adb.org/news/videos/working-adb-time-money>



Why to Pursue ADB-Financed Contracts?



Gateway to new opportunities in fast growing emerging economies across multiple sectors



Availability of funds is assured



Internationally accepted procurement procedures



Risks related to transparency, fairness and integrity of procurement processes mitigated through ADB supports and review process

Tips when considering ADB-financed projects/assignments

- Gather pertinent business intelligence.
- Prioritize a strong track record and reputation for successful work.
- Familiarize yourself with the country, project, and client requirements.
- Monitor bidding opportunities – subscribe to alert services.
- Ability to operate in countries that generally do not generate bidder interest.
- Access to information regarding availability of key inputs: materials, labor, equipment.
- Thoroughly review the bidding documents, understanding the procurement method and evaluation criteria.
- Collaborate with firms that can boost qualifications or offer subcontracting opportunities if a contract is already awarded or can subcontract the works.
- Request clarifications in writing.

ASK QUESTIONS

Common Mistakes in preparing bids

- Bids not signed or Bids signed by a person who is not authorized signatory
- No Bid Security or Bid Securing Declaration (if required)
- Insufficient Amount of Bid Security, Incorrect Validity Period
- Lack of Supporting Documents (JV Agreements, Audited Financial Statements, Past Performance Certificates)
- Incomplete Bids / Partial Bids
- Absence of test reports (if required) as per bidding documents
- Inclusion of financial offer with technical offer where bid conditions require them to be separated (i.e. under 1S2E bid procedure)

- Failure to provide a Signed letter of Bid, a correct Bid Validity Period and the required Bid Security or Bid Securing Declaration and Priced BOQs are grounds for immediate disqualification of the Bid.

- Minor omissions to the documents required by the Bidding Documents may be clarified. Multiple minor omissions may add up to a major omission and if clarified would give the Bidder an unfair advantage

What NOT to do

- Failure to disclose **conflict of interest** (e.g., employees from EA included in a proposal)
- Firm or JV partners not from an ADB **member country**
- Submitting proposal **late**
- Failure to respond to client **requirements**
- **Conditional bids**
- **Incomplete/noncompliant bids**, e.g., missing bid security, letter of bid not signed, JV agreement missing, bid envelopes not properly marked, etc.
- **Integrity** violations in the bidding process

When in doubt, always seek written clarification

Debriefing and Complaints

Debriefing:

- Unsuccessful bidders may request debriefing from the procuring entity (the EA or ADB). If they are not satisfied with the explanation given, they may submit a complaint.
- Debriefings are an excellent learning opportunity for future bids!

Complaints:

- Bidders may file complaint directly with ADB and may copy ADB on correspondence with EAs.
- Complaints to ADB should be submitted through online form: <https://www.adb.org/forms/complaints>

How to report fraud:

- www.adb.org/site/integrity/how-to-report-fraud

Finding Business Opportunities

Long-term planning

Country

- Country Partnership Strategy (CPS)
- Country Operations Business Plan (COBP)

• Sectors

- Projects
- Procurement Plans

Short-term planning

- Specific Procurement Notices
 - Invitation for Prequalification
 - Invitation for Bids
- Hop-on Opportunities
 - Prequalified Contractors
 - Contracts Awarded



Country Partnership Strategies

<https://www.adb.org/documents/series/country-partnership-strategies>



Publications and Documents

Explore our data-rich research, policy analysis, toolkits, guidelines, and other resources on economics and key development topics. Our operational documents are also available in this section.

- Main
- Latest ▾
- Key Publications
- Economic Research
- ADB Operations
- Learning Materials
- Climate Change
- Library Partners
- More ▾

Home > Publications > Country Partnership Strategies

Country Partnership Strategies

The country partnership strategy (CPS) is ADB's primary platform for designing operations to deliver development results at the country level.

Search for publication or document



Browse by Topic >

Browse by Region/Country >

Browse by Type >



COUNTRY PLANNING DOCUMENTS | 08 JUN 2023

Kyrgyz Republic: Country Partnership Strategy (2023-2027)

This Country Partnership Strategy (CPS) for Kyrgyz Republic defines ADB's strategic approach in the country for 2023-2027.



Country-specific information

www.adb.org/countries/documents/main

Where We Work

Learn about ADB activities in member countries and regional offices. Get information on country economic data and analysis, development assistance, and regional initiatives.

[Main](#)

[Country Planning Documents](#)

[Home](#) > [Where We Work](#) > [Country Planning Documents](#)

Country Planning Documents

Strategies and Operations Business Plans

[All Country Planning Documents](#)

Country Partnership Strategies (CPS)

ADB's primary platform for designing operations to deliver

Country Operations Business Plans

ADB works with each developing member country to map

Regional Cooperation Strategy and Programs (RCS)



Procurement Plans

www.adb.org/projects/documents/doctype/Procurement%20Plans

Projects & Tenders

[Projects](#)
[Documents](#)
[Tenders](#)

Filter results

[CLEAR ALL](#)


Country/Economy

- Regional
- Armenia
- Azerbaijan
- Bangladesh
- Bhutan
- Cambodia
- China, People's Republic of
- Cook Islands

Type (1) [CLEAR]

- Additional Financing (Cofinancing)
- Agreements
- Audit and Performance Evaluation Reports
- Audited Project Financial

Procurement plans, reports, safeguards, etc.

Search projects 

Results 1-20 of 1392

[RSS](#)
[Sort by](#)

Procurement Pl... 

Second Greater Mekong Subregion Tourism Infrastructure for Inclusive Growth Project: Cambodia Procurement Plan

49387-002; Regional, Cambodia; Type: Procurement Plans

Document
 Date:
 21 Jul 2023

Balochistan Water Resources Development Sector Project: Procurement Plan

48098-002; Pakistan; Type: Procurement Plans

Document
 Date:
 18 Jul 2023

Tonle Sap Poverty Reduction and Smallholder Development Project - Additional Financing: Procurement Plan

41435-013, 41435-054; Cambodia; Type: Procurement Plans

Document
 Date:
 17 Jul 2023

Landslide Risk Management Sector Project: Procurement Plan

50000-001; Myanmar, Republic of; Type: Procurement Plans

Document
 Date:

Key Documents

[Reports and Recommendations of the President](#)

[Procurement Plans](#)

[Safeguard Policy Statement](#)

[Access to Information Policy](#)

Request for Information

ADB documents and information that you have not been able to find on our website. →



Tenders

www.adb.org/projects/tenders

Projects & Tenders

[Projects](#)
[Documents](#)
[Tenders](#)

Filter results

Country/Economy ▾

- Regional
- Afghanistan
- Armenia
- Azerbaijan
- Bangladesh
- Bhutan
- Brunei Darussalam
- Cambodia

Sectors ▾

- Agriculture, natural resources and rural development
- Education
- Energy
- Finance

Procurement of goods, works, and consulting services

Results 1-20 of 33839
 [RSS](#)
[Sort by ▾](#)

Air Quality Capacity Building Expert
Status: **Active** Deadline: 27 Jul 2023

51347-001; Regional; Water and other urban infrastructure and services; Posting date: 21 Jul 2023

Notice Type: Individual - Consulting

National Finance Sector Specialist (editor and researcher for CW and SA))
Status: **Active** Deadline: 27 Jul 2023

55081-001; Regional; Multisector; Posting date: 21 Jul 2023

Notice Type: Individual - Consulting

Procurement Specialist
Status: **Active** Deadline: 27 Jul 2023

52201-001; Papua New Guinea; Transport; Posting date: 21 Jul 2023

Notice Type: Individual - Consulting

Key Documents

- [Procurement Plans](#)
- [Procurement Policy](#)
- [Procurement Regulations](#)

Shortlisted Firms - Consulting Services

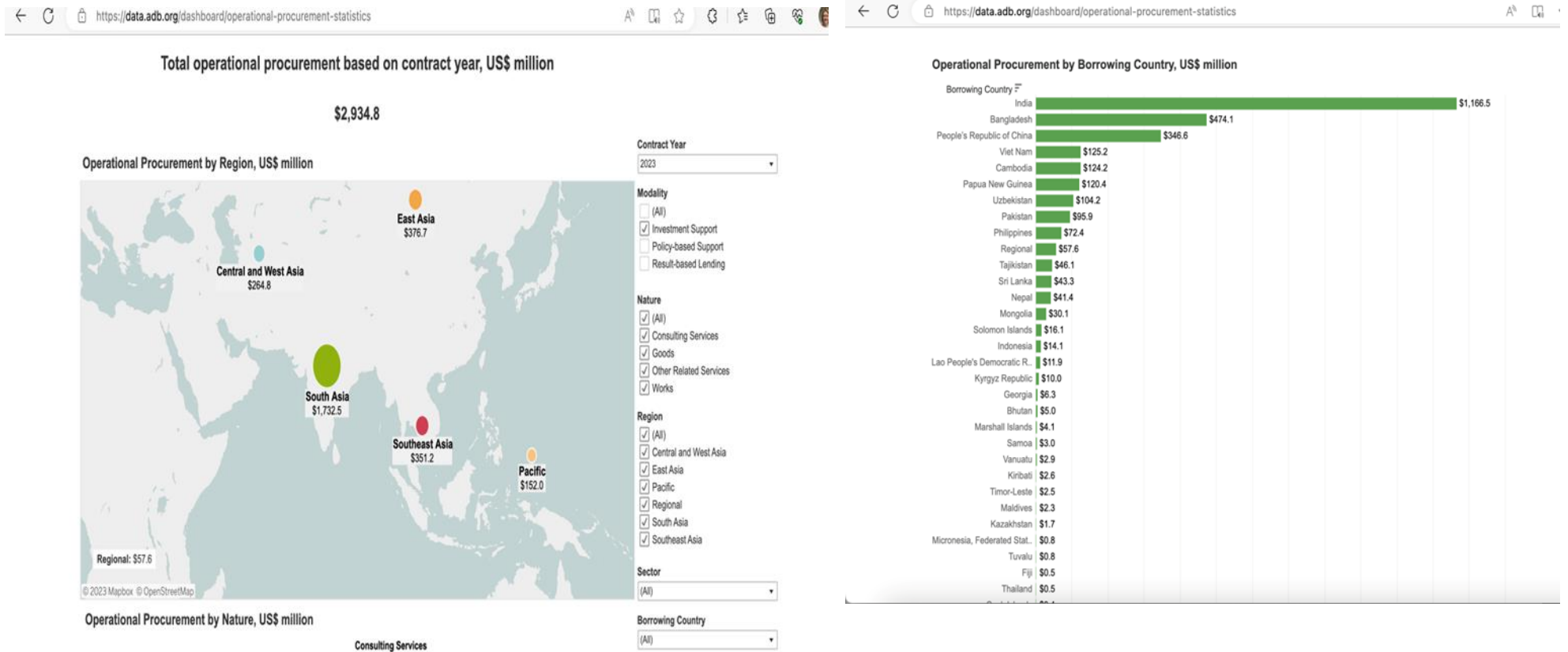
[See the list →](#)

Business Center

All you need to work with us -- in one place. →



Operational Procurement Statistics Dashboard (ProcDash)



<https://data.adb.org/dashboard/operational-procurement-statistics>



Goods – top ranking of source countries

Procurement Ranking – Goods						
	2017	2018	2019	2020	2021	2022
1	PRC	PRC	IND	IND	PRC	IND
2	IND	BAN	PRC	PRC	BAN	PRC
3	SWE	IND	USA	INO	PHI	HKG
4	INO	SWE	BAN	TUR	IND	BAN
5	BAN	VIE	VIE	HKG	DEN	SIN

Civil Works - Ranking

Procurement Ranking – Works

	2017	2018	2019	2020	2021	2022
1	PRC	PRC	PRC	IND	IND	PRC
2	IND	IND	IND	PRC	PRC	KOR
3	KOR	BAN	BAN	PHI	VIE	IND
4	BAN	GER	INO	BAN	PAK	SPA
5	VIE	PAK	PAK	PAK	INO	PAK

Consulting Services - Ranking

Procurement Ranking – Consulting Services

	2017	2018	2019	2020	2021	2022
1	AUS	KOR	IND	USA	IND	IND
2	KOR	IND	AUS	KOR	INO	AUS
3	IND	FRA	USA	IND	JPN	BAN
4	USA	UKG	GER	INO	FRA	KOR
5	PHI	AUS	FRA	AUS	AUS	UKG

Top 5 Contractors/Suppliers from the United States Involved in Goods, Works, and Related Services Contracts under ADB Loan and Grant Projects, 1 January 2018–31 December 2022

Contractor/Supplier	Sector	Contract Amount (\$ million)
Progress Rail Locomotive Inc.	TRA	135.34
United Nations Childrens Fund	ANR, HLT, WUS	41.39
SubCom LLC	ICT	12.30
Astrophysics Inc.	TRA	5.37
Sheladia Associates Inc.	ANR	3.23
Others		5.78
Total		203.41

ANR = agriculture, natural resources, and rural development; HLT = health; ICT = information and communication technology; TRA = transport; WUS = water and other urban infrastructure and services.

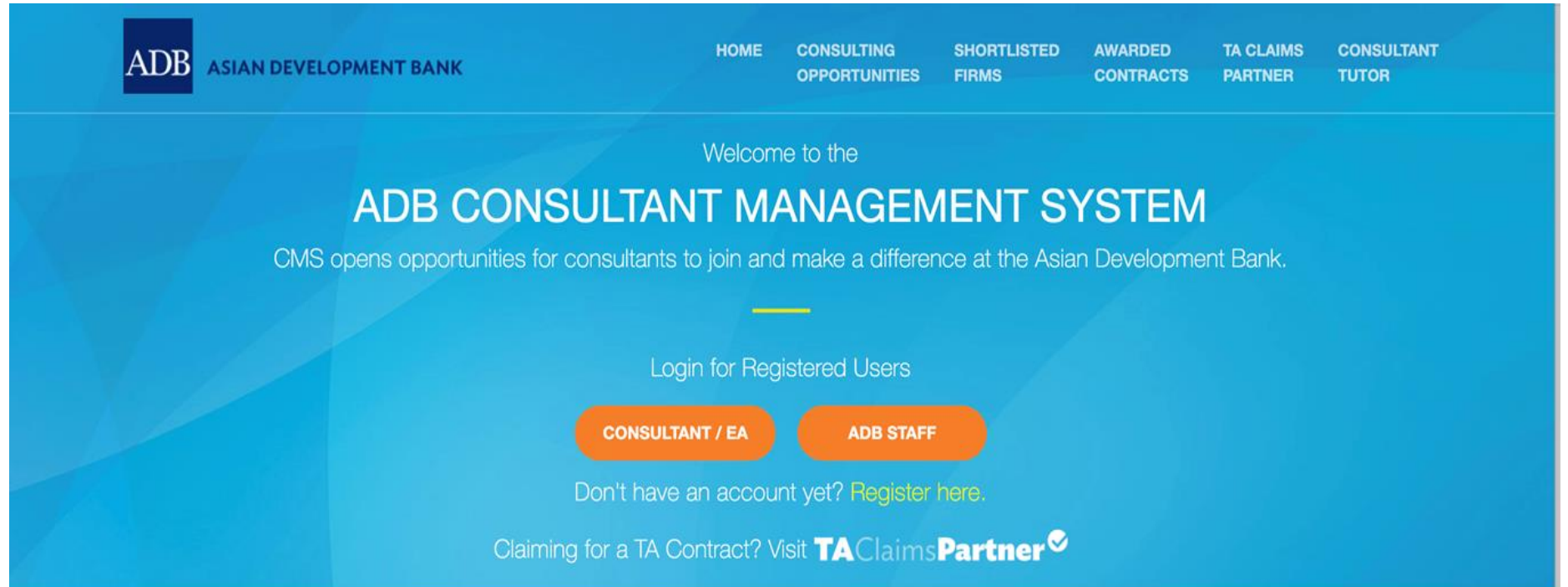
Top 5 Consultants from the United States Involved in Consulting Services Contracts under ADB Loan, Grant, and Technical Assistance Projects, 1 January 2018–31 December 2022

Consultant	Sector	Contract Amount (\$ million)
T.Y. Lin International	TRA	58.81
Sheladia Associates Inc.	ANR, ENE, TRA	19.78
HJI Group Corp.	ANR, EDU, ENE, HLT, IND, WUS	16.90
Tetra Tech ES Inc.	ENE, MUL	8.69
NRECA International	ENE	4.79
Individual Consultants		51.20
Others		53.96
Total		214.13

ANR = agriculture, natural resources, and rural development; EDU = education; ENE = energy; HLT = health; IND = industry and trade; MUL = multisector; TRA = transport; WUS = water and other urban infrastructure and services.

ADB Consultant Management System

- Your source of information



The screenshot shows the ADB Consultant Management System homepage. At the top left is the ADB logo and the text 'ASIAN DEVELOPMENT BANK'. To the right is a navigation menu with links: HOME, CONSULTING OPPORTUNITIES, SHORTLISTED FIRMS, AWARDED CONTRACTS, TA CLAIMS PARTNER, and CONSULTANT TUTOR. The main content area has a blue background with the text 'Welcome to the ADB CONSULTANT MANAGEMENT SYSTEM' and 'CMS opens opportunities for consultants to join and make a difference at the Asian Development Bank.' Below this is a 'Login for Registered Users' section with two orange buttons: 'CONSULTANT / EA' and 'ADB STAFF'. At the bottom of the main area, it says 'Don't have an account yet? [Register here.](#)' and 'Claiming for a TA Contract? Visit [TA Claims Partner](#)' with a checkmark icon.



ADB Consultant Management System



SUBSCRIBER SERVICES →

Subscribe to ADB's Newsletters, Alerts and RSS feeds.



Search Consulting Opportunities

Get detailed information on consulting services requirements and send expression of interests (EOIs) for ADB-financed or administered projects.



View Shortlisted Firms

ADB publishes the names and contact details of firms invited to submit proposals. This is for the information of consultants who wish to associate with them. Interested consultants should contact the firms directly.



View Awarded Contracts

ADB Project contracts that are awarded to consulting firms are disclosed to the public. Visit the page to view the list of contracts awarded to consulting firms, along with associated contract details.

ADB's CMS System: <http://cms.adb.org>

Alerts

Links to content posted on ADB.org delivered to your inbox daily or weekly.

Daily
 Weekly
 Off

Events

On
 Off

News Releases and News from Country Offices

On
 Off

Procurement Notices (Goods and Works)

Note: Weekly notifications on consulting opportunities available for registered users of the [Consultant Management System \(CMS\)](#).

On
 Off

Project Information and Documents

On
 Off

Publications

On
 Off

Safeguard Documents

On
 Off

Goods & Works Notices: <https://alerts.adb.org>



Consulting services recruitment notice (CSRN)

Consulting Opportunities

Consulting Services Recruitment Notices (CSRN)

CSRN provides detailed information on the consulting services required for ADB-financed or administered projects, including terms of reference. Filter on specific advertisements of interest by ticking the appropriate checkboxes or by entering keywords to search by expertise.

Refine by [Clear All](#)

COVID-19 Related Assignment

- Yes (33)
- No (147)

Consultant Type

- Firm (50)
- Individual (130)

Eligibility of Consultant Country

- Open to Member Countries Only (180)
- Non-Member Countries Allowed (0)

Engagement Period

- Less than 3 months (9)
- 3 months to 1 year (100)
- More than 1 year (71)

Country

Sector

Engagement Type

Selection Method

Consultant Source

Search by Expertise

Previous 1-25 Next 25

Project	Expertise	Consultant Type	Engagement Period (Months)	Published	Deadline (Manila local time)	View CSRN
LOAN-4140 PRC: Guangxi Hezhou Environment Restoration and Sustainable Development Project - CS-03 External Resettlement and EMDP Monitoring (51384-001)	External Resettlement and EMDP Monitoring	Firm	58	21-Jul-2023	19-Aug-2023 11:59 PM	
LOAN-4140 PRC: Guangxi Hezhou Environment Restoration and Sustainable Development Project - CS-02 External Environment Monitoring (51384-001)	Environmental Monitoring	Firm	58	21-Jul-2023	19-Aug-2023 11:59 PM	
LOAN-4140 PRC: Guangxi Hezhou Environment Restoration and Sustainable Development Project - CS-01 Project Management and Implementation Support (51384-001)	Project Management and Implementation Support	Firm	58	21-Jul-2023	19-Aug-2023 11:59 PM	
GRANT-0810 TAJ: Climate- and Disaster-Resilient Irrigation and Drainage Modernization in the Vakhsh River Basin Project - CS2 Consultancy services for Institutional, Agricultural Support and Gender & Social Development (53109-001)	Institutional development, Agricultural Development, Gender and Social Development	Firm	27	20-Jul-2023	18-Aug-2023 11:59 PM	
LOAN 54256-001 INO: Horticulture Development in Dryland Areas Sector Project - CS-01 Selection of Consulting Services for Project Management Consultant (PMC)	Agriculture	Firm	54	16-Jul-2023	14-Aug-2023 11:59 PM	
LOAN 54256-001 INO: Horticulture Development in Dryland Areas Sector Project - CS-04 Selection of Consulting Services for District Implementation Team (DIT) Jawa Region 2	Agriculture	Firm	54	14-Jul-2023	12-Aug-2023 11:59 PM	
LOAN-4242 IND: Connecting Economic Clusters for Inclusive Growth in Maharashtra - CECIGM/QIIS(GESI) QUALITY INFRASTRUCTURE INVESTMENT SUPPORT (GESI) (52298-002)	Quality Infrastructure Investment Consultant	Firm	24	14-Jul-2023	12-Aug-2023 11:59 PM	
LOAN 54256-001 INO: Horticulture Development in Dryland Areas Sector Project - CS-03 Selection of Consulting Services for District Implementation Team (DIT) Jawa Region 1	Agriculture	Firm	54	14-Jul-2023	12-Aug-2023 11:59 PM	
TA-10012 NEP: Supporting the School Education Sector Plan - Strengthening Education Planning, Budgeting and Financial Reporting in School Education Sector Plan (49424-002)	Education Planning, Budgeting and Financial Reporting in School Education Sector Plan	Firm	36	21-Jul-2023	11-Aug-2023 04:00 PM	



GRANT-0810 TAJ: Climate- and Disaster-Resilient Irrigation and Drainage Modernization in the Vakhsh River Basin Project - CS2 Consultancy services for Institutional, Agricultural Support and Gender & Social Development (53109-001)

Date Published: 20-Jul-2023 Deadline of Submitting EOI: 18-Aug-2023 11:59 PM Manila local time

[Back](#) [Express Interest](#)

 **TIP** If interested in this assignment, click the "Express Interest" button to get started.

Profile Terms of Reference Cost Estimate

Selection Profile

Consultant Type	Firm	Source	International
Selection Method	Quality and Cost-Based Selection (QCBS)	Technical Proposal	Simplified Technical Proposal (STP)
Selection Title	Climate- and Disaster-Resilient Irrigation and Drainage Modernization in the Vakhsh River Basin Project		
Package Number	CS2	Package Name	Consultancy services for Institutional, Agricultural Support and Gender & Social Development
Advance Action	<input type="radio"/> Yes <input checked="" type="radio"/> No	Approval Number	0810
Engagement Period	27 MONTH	Approval Date	01-Dec-2021
Consulting Services Budget	USD 700,000	Estimated Commencement Date	15-Sep-2023
Budget Type	<input type="radio"/> Estimated <input checked="" type="radio"/> Maximum		
Open to non-Member Countries	<input type="radio"/> Yes <input checked="" type="radio"/> No		

Additional Information

Possibility of contract extension In general, ADB consulting contracts may be extended to a reasonable degree when doing so is justified within ADB's core procurement principles. Any extensions are subject to operational needs, consultant performance, and continued availability of funds.

Specific considerations for this assignment, if any, are discussed here: **Not known**

Possibility of consideration for downstream assignment Yes No Not known

Indefinite Delivery Contract (IDC) Yes No

Country of assignment **Tajikistan**

COVID-19 Related Assignment Yes No

Contact Information

Project Officer **Abdulloev Farhod**
Agency for Land Reclamation and Irrigation
 Email alri_project@mail.ru

CSRN Additional Information / Attachments

Title	Type	Description	Category	Last Updated By	Last Updated	Usage	Update	Delete
EOI	File		CSRN Additional Information	SYSADMIN	20-Jul-2023	One-Time		



CSRN – Terms of Reference

ADB **Consultant Management System**

[Home](#) | [Consulting Opportunities](#) | [Shortlisted Firms](#) | [Awarded Contracts](#) | [TA Claims Partner](#) | [Consultant Tutor](#)

GRANT-0810 TAJ: Climate- and Disaster-Resilient Irrigation and Drainage Modernization in the Vakhsh River Basin Project - CS2 Consultancy services for Institutional, Agricultural Support and Gender & Social Development (53109-001)
 Date Published: 20-Jul-2023 Deadline of Submitting EO: 18-Aug-2023 11:59 PM Manila local time

✔ **TIP** If interested in this assignment, click the "Express Interest" button to get started.

Profile
Terms of Reference
Cost Estimate

Terms of Reference

Primary Expertise: **Institutional development, Agricultural Development, Gender and Social Development** TOR Keywords: **Institutional development, Agricultural Development, Gender and Social Development**

Objective and Purpose of the Assignment
 To facilitate the implementation of project outputs for the Yovon Irrigation System under the following three major categories:

1. Institutional development.
2. Agricultural development.
3. Gender and Social Development.

Expertise or Positions Needed

International

Team Leadership from International Experts

Expertise or Position	Minimum inputs in PM Primary Place of Assignment
No results found.	

National

Team Leadership from National Experts

Expertise or Position	Minimum inputs in PM Primary Place of Assignment
1 Irrigation specialist - Team Leader	27 Dushanbe, Tajikistan
2 Gender and Social Development Specialist – Deputy Team Leader	27 Dushanbe, Tajikistan
3 Specialist in agriculture	20 Dushanbe, Tajikistan
4 Agricultural specialist (agronomist)	15 Dushanbe, Tajikistan
5 IT specialist	12 Dushanbe, Tajikistan
6 Specialist in economics/finance	12 Dushanbe, Tajikistan
7 Specialist in law and tax policy analysis	12 Dushanbe, Tajikistan



CSRN – Budget information/ Cost estimates

GRANT-0810 TAJ: Climate- and Disaster-Resilient Irrigation and Drainage Modernization in the Vakhsh River Basin Project - CS2 Consultancy services for Institutional, Agricultural Support and Gender & Social Development (53109-001)

Date Published: 20-Jul-2023 Deadline of Submitting EO: 18-Aug-2023 11:59 PM Manila local time

[Back](#)
[Express Interest](#)

✔ **TIP** If interested in this assignment, click the "Express Interest" button to get started.

[Profile](#)
[Terms of Reference](#)
[Cost Estimate](#)

Cost Estimate

Competitive Items	Amount in USD
Remuneration and Other Expenses	582,329
<small>All activities and inputs in the TOR but not limited to remuneration, per diem, air travel, miscellaneous travel expenses, report preparation, production, and transmission, land transportation, communications, etc.</small>	
Sub-total	582,329
Noncompetitive Items	Amount in USD
Provisional Sums	97,003
Contingency	20,000
Sub-total	117,003
TOTAL	699,332

[Back](#)
[Express Interest](#)



Shortlisted firms – Current selections

Shortlisted Firms

ADB makes this information available for consultants who may wish to deal directly with a shortlisted Consultant. Consultants interested in participating as a joint venture partner or sub-consultant entity with a shortlisted consultant should not contact ADB but should get in touch with the consultant directly. Filter on specific contracts by ticking the appropriate checkboxes. Only projects for which the deadlines for submitting proposals have not yet expired will be shown.

Click the All Selections to filter to specific shortlisted Consultants by entering search parameters and clicking Search.

Ongoing Requests for Proposals **All Selections**

Refine by [Clear All](#)

Country

[Select All](#) | [Select None](#)

- Regional (10)
- Armenia (1)
- Bangladesh (1)
- China (1)
- Georgia (2)
- Lao People's Democratic Republic (1)
- Mongolia (1)
- Myanmar (1)
- Pakistan (1)
- Sri Lanka (1)
- Uzbekistan (1)

Sector

[Select All](#) | [Select None](#)

- Agriculture, natural resources and rural development (4)
- Education (1)
- Energy (2)
- Finance (3)
- Health (0)
- Industry and trade (0)
- Information and communication technology

Country	Project	Sector	RFP Issuance Date	Deadline for Submission of Proposals (Manila local time)	View Shortlist
Pakistan	TA No. 6886: Gas Storage Development Systems (55170-002)	Energy	06-Jan-2023	31-Oct-2023	
Myanmar	LOAN No. 3984: Yangon City Water Resilience Project - CS-01 Project Management Consultant (52176-001)	Water and other urban infrastructure and services	27-Jan-2021	04-Sep-2023	
Regional	TA No. 6884: Support for Secretariat Role for the Sub-Sector Working Group on Irrigation (55113-001)	Agriculture, natural resources and rural development	12-Jul-2023	14-Aug-2023	
Regional	TA No. 6943: Creating an Enabling Environment for Localizing the Sustainable Development Goals in Asia and the Pacific - Local Sustainable Development Goal (SDG) Monitoring System (56060-001)	Multisector	19-Jul-2023	14-Aug-2023	
Regional	TA No. 9976: Pacific Urban Development Investment Project Enhancement and Capacity Development Facility-Samoa Water Supply Masterplan and Investment Priorities Study - Samoa Water Supply Masterplan and Investment Priorities Study (54010-001)	Water and other urban infrastructure and services	27-Jun-2023	09-Aug-2023	
Lao People's Democratic Republic	TA No. 6960: Enhancing Debt Management and Transparency - Firm 1 Consultancy Firm for Outputs 2 and 3 (55068-001)	Public sector management	04-Jul-2023	08-Aug-2023	
Viet Nam	TA No. 6997: VinFast Trading and Production Joint Stock Company: Mainstreaming Electric Vehicles to Reduce Greenhouse Gas Emissions - Package 4: EV lithium ion battery supply chain diversification, EV used battery repurposing/recycling, and job creation opportunities along the EV supply chain in Viet Nam (55327-002)	Transport	11-Jul-2023	07-Aug-2023	
Armenia	TA No. 6959: Viability Assessment for Potential Wind Power Electricity Generation Projects - Consulting firm (55332-001)	Energy	20-Jun-2023	04-Aug-2023	
Regional	TA No. 9292: Strengthening Project Preparation Capacity in Asia and the Pacific - Supporting Preparation of Infrastructure Projects with Private Sector Participation in Asia Pacific (Submitt 4) - #1 GEO: Technical Firm (Creating Investable	Multisector	10-Jul-2023	04-Aug-2023	



Historic information – shortlisted firms

Shortlisted Firms

ADB makes this information available for consultants who may wish to deal directly with a shortlisted Consultant. Consultants interested in participating as a joint venture partner or sub-consultant entity with a shortlisted consultant should not contact ADB but should get in touch with the consultant directly. Filter on specific contracts by ticking the appropriate checkboxes. Only projects for which the deadlines for submitting proposals have not yet expired will be shown.

Click the All Selections to filter to specific shortlisted Consultants by entering search parameters and clicking Search.

Ongoing Requests for Proposals **All Selections**

Project

Project Type

Project Number

Project Name

Country






Sector

Deadline for Submission of Proposals From To

Consulting Firm

Firm Name

Country of Incorporation

Country	Project	Sector	RFP Issuance Date	Deadline for Submission of Proposals (Manila local time)	View Shortlist
Pakistan	LOAN No. 51249-004: Khyber Pakhtunkhwa Water Resources Development Project	Agriculture, natural resources and rural development			
Nepal	GRANT No. 0361: Project Preparatory Facility for Energy - Consulting Services for Power Transmission System Planning, Feasibility Study and Project Preparation for Major Cities of Nepal (47036-001)	Energy			
Pakistan	TA No. 6886: Gas Storage Development Systems (55170-002)	Energy	06-Jan-2023	31-Oct-2023 04:00 PM	
Myanmar	LOAN No. 3984: Yangon City Water Resilience Project - CS-01 Project Management Consultant (52176-001)	Water and other urban infrastructure and services	27-Jan-2021	04-Sep-2023 04:00 PM	
Regional	TA No. 6943: Creating an Enabling Environment for Localizing the Sustainable Development Goals in Asia and the Pacific - Local Sustainable Development Goal (SDG) Monitoring System (56060-001)	Multisector	19-Jul-2023	14-Aug-2023 04:00 PM	



Awarded Contracts

Awarded Contracts - Consulting Services

This page lists the consulting firm contracts awarded for consulting services. ADB makes this information available for public disclosure. Filter on specific contracts by ticking the appropriate checkboxes. By default, contracts awarded in the last 365 days are displayed. The search range can be further adjusted by clicking **Change Filter**.

Click the **Advanced Search** to filter to specific consulting firm contracts by entering search parameters and clicking Search.

Basic Search **Advanced Search**

Refine by [Clear All](#)

Contract Date
 From **21-Jul-2022**
 To **20-Jul-2023**
[Change Filter](#)

Project Country

- Select All | [Select None](#)
- Regional (151)
 - Armenia (1)
 - Azerbaijan (1)
 - Bangladesh (14)
 - Bhutan (2)
 - Cambodia (2)
 - China (15)
 - Georgia (4)
 - India (18)
 - Indonesia (11)
 - Kazakhstan (2)

Sector

- Select All | [Select None](#)
- Agriculture, natural resources and rural development (35)
 - Education (22)
 - Energy (30)

Country	Project Name	Executing Agency	Consultant Name	Contract Date	Contract Amount (USD)	Sector	View Details
Regional	TA-6983 REG: Accelerating Climate Transitions through Green Finance in Southeast Asia - Engagement 2b: Technical Screening Criteria for 1 focus sector and Primary Data Collection (56186-001)	Asian Development Bank	DNV GL (Thailand) Co., Ltd. (Thailand) in association with DNV GL Business Assurance Australia Pty Ltd (Australia)	18-Jul-2023	109,967.00	Finance	
Regional	TA-6958 REG: Assessing the Armenia's capacity of hosting high-level international events on climate action (Armenia to host COP 29) - Knowledge Network Services (55363-001)	Asian Development Bank	Spherical Origins GmbH & Co. KG (Germany)	18-Jul-2023	15,000.00	Public sector management	
Regional	TA-6904 REG: Capacity Support for Financial Institutions and Operationalization of the ADB Private Sector Window (55364-001)	Asian Development Bank	R.G. Manabat & Co. (Philippines)	17-Jul-2023	218,977.00	Finance	
Regional	TA-9940 REG: Mainstreaming Impact Evaluation Methodologies, Approaches, and Capacities in Selected Developing Member Countries - Subproject 1 - Endline Survey Firm (53343-002)	Asian Development Bank	MOMODA Foundation (Bangladesh)	17-Jul-2023	50,000.00	Agriculture, natural resources and rural development	
Pakistan	TA-10073 PAK: Subproject 6: Strengthening Gender Capacity of Pakistan's National Transmission Company (54111-011)	Asian Development Bank	Semiotics Consultants Pvt. Limited (Pakistan)	14-Jul-2023	181,162.00	Energy	
Maldives	TA-9515 MLD: Workshop on the Finding of Reuse of Construction and	Ministry of Finance (formerly Ministry of	Mott MacDonald Limited (United Kingdom)	13-Jul-2023	20,692.00	Public sector management	



Consultant Tutor – CMS Navigation tool



ADB Business Center

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Guides

Using the Consultant Management System (CMS): Quick Reference Guides for Individual Consultants and Consulting Firms

Business Guide | August 2022



Downloadable quick reference guides and videos to help individual consultants and consulting firms navigate ADB's Consultant Management

Related

[What is the Consultant Management System?](#)

[How Do I Use the Consultant Management System \(CMS\)?](#)



Useful links

www.adb.org

<http://cms.adb.org/>

www.youtube.com/user/AsianDevelopmentBank

www.adb.org/news/videos/series/procurement

www.adb.org/business/main

www.adb.org/sites/default/files/adb-procurement-policy.pdf

[11th Business Opportunities Fair 2023 | Asian Development Bank \(adb.org\)](http://www.adb.org/business/main/11th-Business-Opportunities-Fair-2023)



ADB

ADB @ LinkedIn

<https://www.linkedin.com/company/asian-development-bank/>

<https://www.linkedin.com/groups/3796524/>

<https://www.linkedin.com/groups/3796532/>

This screenshot shows the LinkedIn profile for the 'ADB Consultants Network' group. The group is owned by Galiya Ismakova and was created in February 2011. It has 9,246 members, including Julius Gwyer and 340 other connections. The group is listed and has a banner image with the text 'ADB CONSULTANTS NETWORK'. A notification banner at the top of the group page states: 'Making this group public could 1.5x its reach. From now until September 1, 2023 UTC, you can make this group public. Learn more.' Below this, there are analytics for the last 15 days: 2,073 active members (+13%), 68 new members (+28%), 9 posts (+29%), and 9,339 post views (+26%). There is a 'Start a post in this group' button.

This screenshot shows the LinkedIn company page for the Asian Development Bank (ADB). The page features the ADB logo and a banner image with the text: 'The battle against climate change will be won or lost in Asia & the Pacific. adb.org | #ClimateBank'. The company name is 'Asian Development Bank (ADB)' and its tagline is 'Asia and the Pacific's Climate Bank'. It is located in Mandaluyong, Metro Manila and has 535,730 followers and 6,430 employees. The page shows that the user is following the company and provides an 'Invite' button. Navigation tabs at the bottom include Home, My Company, About, Posts, Jobs, Life, People, and Events.

This screenshot shows the LinkedIn profile for the 'ADB Suppliers Network' group. The group is owned by Galiya Ismakova and was joined in November 2016. It has 1,335 members, including Pitusa Bolaño and 78 other connections. The group is listed and has a banner image with the text 'ADB SUPPLIERS NETWORK'. There is a 'Start a post in this group' button with options for Photo, Video, and Poll. The 'Admins' section lists Julian Doczi as the owner, a Procurement Specialist and concurrently Chairperson of the ADB Staff Council 2023-2024 (#WorkWithADB).



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