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# Finding Information on ADB Funded Projects—Identifying Opportunities for Goods, Works and Consultancy Services:

**Guidance and Insights** 

### Mohammed Zulyaminayn

Senior Procurement Officer ADB Bangladesh Resident Mission



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## Why pursue ADB-Financed Contracts?



Gateway to new opportunities in fast growing emerging economies across multiple sectors



Availability of funds is assured



Internationally accepted procurement procedures: transparent & fair for all



Risks related to integrity of procurement processes mitigated through ADB oversight



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# Identifying Opportunities for Goods/Works and Consulting Services

**Future opportunities** 

- in Future, e.g. Q3-Q4/2024 or Q1-Q4/2025



Immediate opportunities

– Now or Soon, e.g. Q4/2023, Q1-Q2/2024

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# Identifying Opportunities for Goods/Works and Consulting Services

..Continued

- ADB.org Main source of Information
- Project Procurement Plans

Future opportunities

- Advance and Specific Procurement notices
- For Good and Works:
- Invitation for Prequalification
- Invitation for Bids (IFB)

Consultancy:

Join Opportunities with Prequalified/
Awarded Contractors

- Consulting services recruitment notice (CSRN)
- Consultant Management System (CMS)

Immediate opportunities

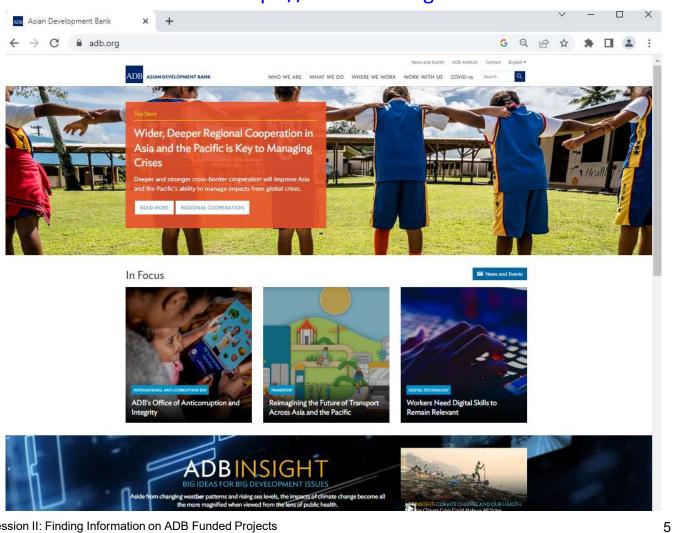
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## ADB External Website – Main Page

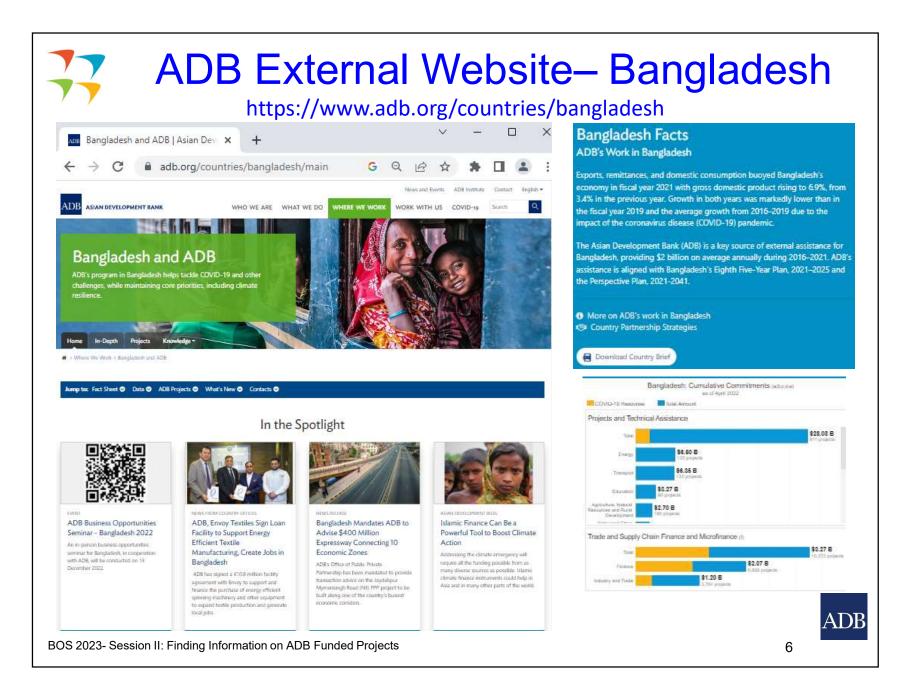
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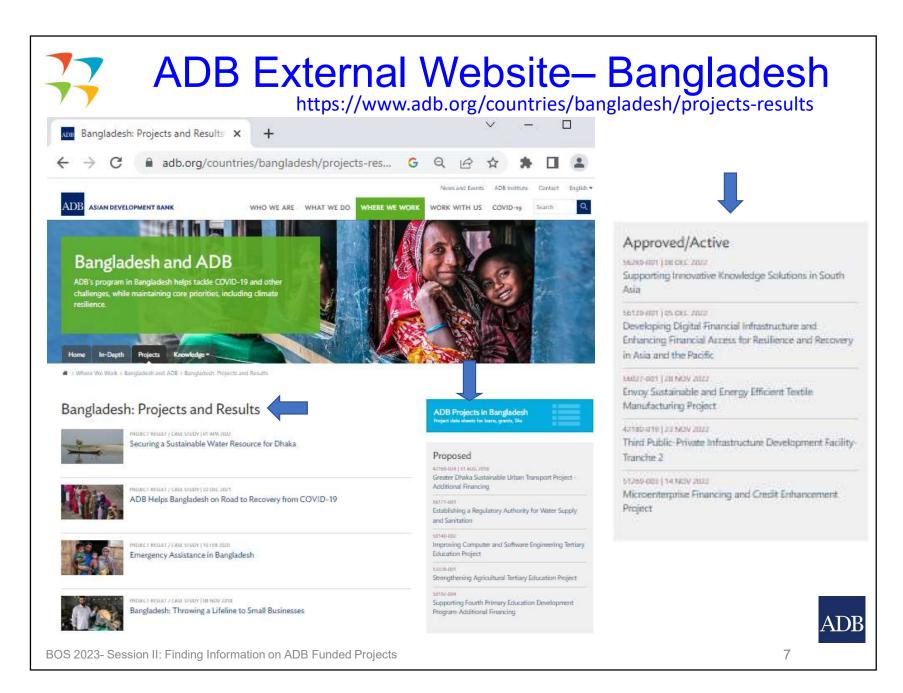


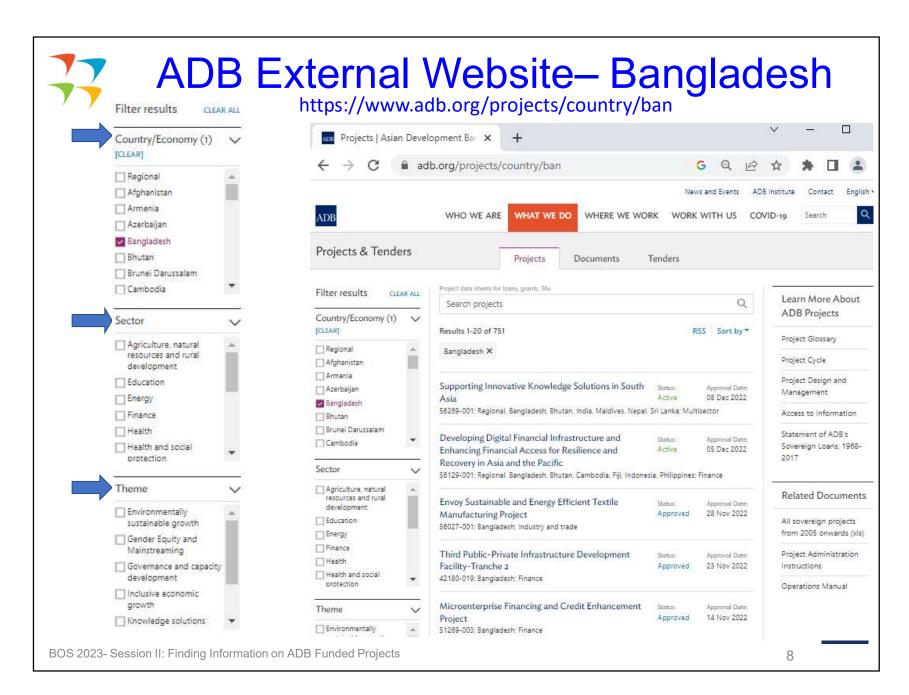


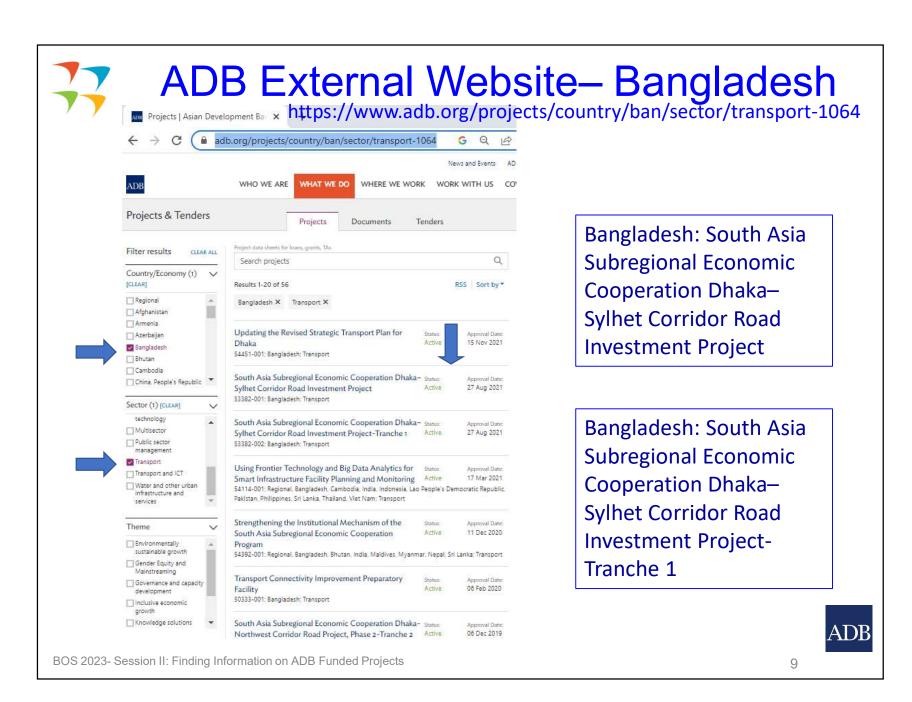
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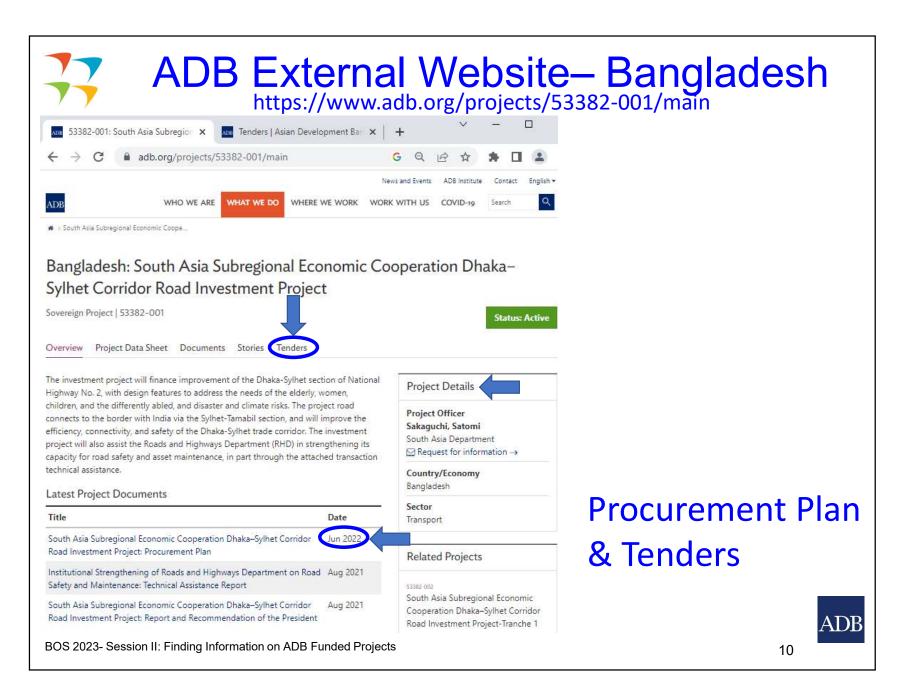
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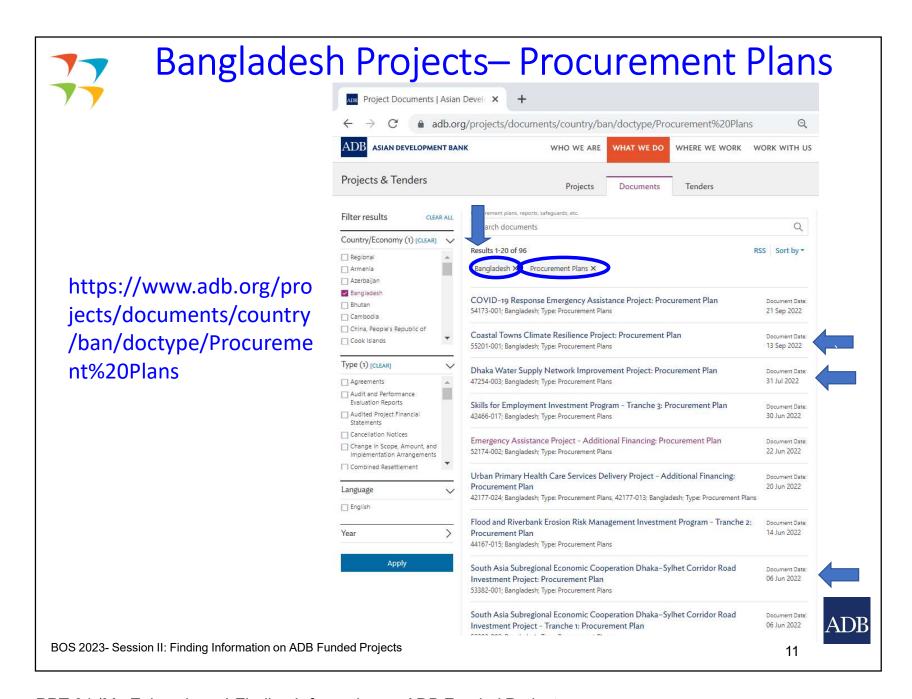


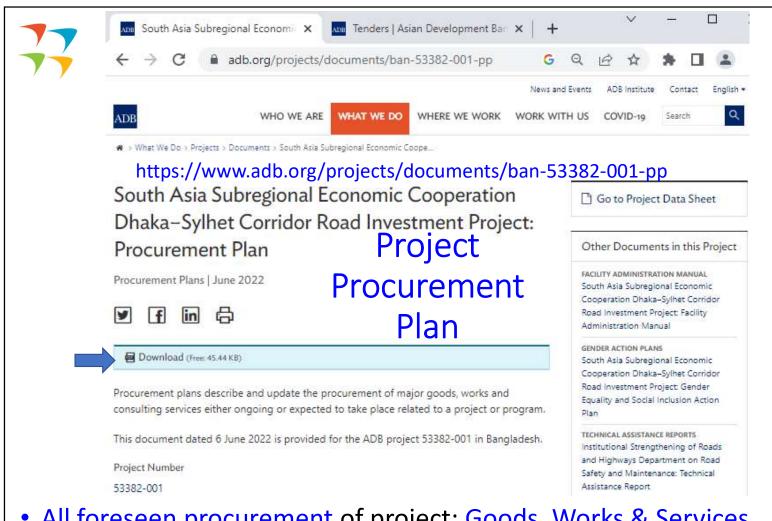












- All foreseen procurement of project: Goods, Works & Services
- Published after project approved & updated regularly
- Includes Name, Estimated Cost, Tentative Advertisement etc.



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#### PROCUREMENT PLAN

#### Baclo Data

Project Name: South Asia Subregional Economic C Project-Tranche 1	ooperation Dhaka-Sylhet Corridor Road Investment	
Project Number: 53382-002	Approval Number: 4108/6772/6772	
Country: Bangladesh	Executing Agency: Ministry of Road Transport and Bridges	
	Implementing Agency:	
	Roads and Highways Department	
Project Financing Amount: US\$ 879,900,000 ADB Financing: US\$ 400,000,000 Coffnancing (ADB Administered): Non-ADB Financing: US\$ 479,900,000	Project Closing Date: 30 September 2024	
Date of First Proourement Plan: 8 September 2021	Date of this Proourement Plan: 6 June 2022, Version 2	
Procurement Plan Duration: 18 months	Related to COVID-19 response efforts: No	
Advance Contracting: Yes	Use of e-procurement (e-GP): No	

#### A. Methods, Review and Procurement Plan

Except as the Asian Development Bank (ADB) may otherwise agree, the following methods shall apply to procurement of goods, works, and consulting services.

Procurement of Goods and Works						
Method	Comments					
Open Competitive Bidding (OCB) for Goods						
Request For Quotation for Goods	The subject procurement method is considered reflecting significantly standardized nature of the goods and small values of the goods to be procured					
Open Competitive Bidding (OCB) for Works	International advertisement is considered for increased competitiveness among qualified bidders.					

Consulting Services				
Method	Comments			
Quality- and Cost-Based Selection for Consulting Firm	International advertisement is considered for increased competitiveness.			
Competitive for Individual Consultant	Both international and national advertisement are considered depending on the requirements of respective consulting services contract.			

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### **B.** Lists of Active Procurement Packages (Contracts)



The following table lists goods, works, non-consulting and consulting services contracts for which the procurement activity is either ongoing or expected to commence within the procurement plan duration.

Goods and W	/orks						
Package Number	General Description	Estimated Value (in US\$)	Procurement Method	Review	Bidding Procedure	Advertisement Date (quarter/year)	Comments
•	•	•	•				
Consulting S	ervices						
Package Number	General Description	Estimated Value (in US\$)	Selection Method	Review	Type of Proposal	Advertisement Date (quarter/year)	Comments

### C. List of Indicative Packages (Contracts) Required Under the Project



The following table lists goods, works, non-consulting and consulting services contracts for which procurement activity is expected to commence beyond the procurement plan duration and over the life of the project (i.e., those expected beyond the current procurement plan duration).

Goods and Works	3					
Package Number	General Description	Estimated Value (in US\$)	Procurement Method	Review	Bidding Procedure	Comments
Consulting Services						
Package Number	General Description	Estimated Value (in US\$)	Selection Method	Review	Type of Proposal	Comments

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Goods and Works							
Package Number	General Description	Estimated Value (in US\$)	Procurement Method	Review	Bidding Procedure	Advertisement Date (quarter/year)	Comments
WP-06	Improvement of the Dhaka (Katchpur) - Sylhet National Highway (N2) into a 4-Lane Highway with Service Lane on Both Sides from Sherpur Bridge Toll Plaza to 7-Armed Police Battalion Headquarters, Lalabazar (Ch 186+700 to 211+900)	283,592,227.97	OCB	Prior	1S2E	Q4 / 2021	Non-Consulting  No  Advertising: International  No. Of Contracts: 3  Prequalification of Bidders: No  Domestic Preference Applicable: No  Advance Contractin Yes  Bidding Document: Large Works  High Risk Contract: No

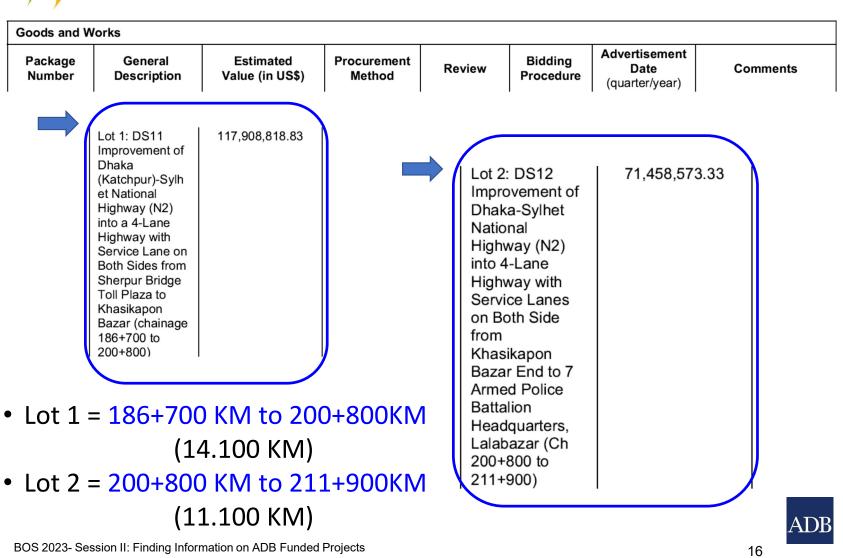
- OCB = Open Competitive Bidding
- Prior = ADB will review bidding document and Evaluation Reports
- 1S2E = Single Stage, 2-Envelop (Technical and Price Proposal)
- No. of Contracts = 3 (Three Lots under the package)

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Goods and Works							
Package Number	General Description	Estimated Value (in US\$)	Procurement Method	Review	Bidding Procedure	Advertisement Date (quarter/year)	Comments
WP-05	Improvement of Dhaka (Katchpur)-Sylh et National Highway (N2) into a 4-Lane Highway with Service Lane on Both Sides from Square Textiles Land, Bahubal to Sadarghat Natun Bazar Jame Masjid to Sherpur Bridge Toll Plaza (chainage 151+000 to 186+700)	347,012,802.05	OCB	Prior	1S2E	Q4 / 2021	Non-Consulting Services: No  Advertising: International No. Of Contracts: 2 Prequalification of Bidders: No Domestic Preference Applicable: No Advance Contracting Yes Bidding Document: Large Works High Risk Contract: No

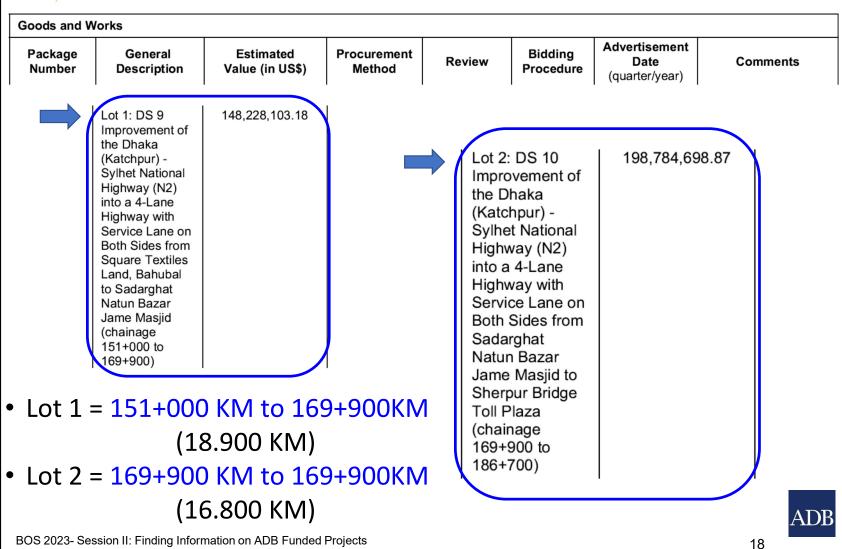
- OCB = Open Competitive Bidding
- Prior = ADB will review bidding document and Evaluation Reports
- 1S2E = Single Stage, 2-Envelop (Technical and Price Proposal)
- No. of Contracts = 2 (Two Lots under the package)

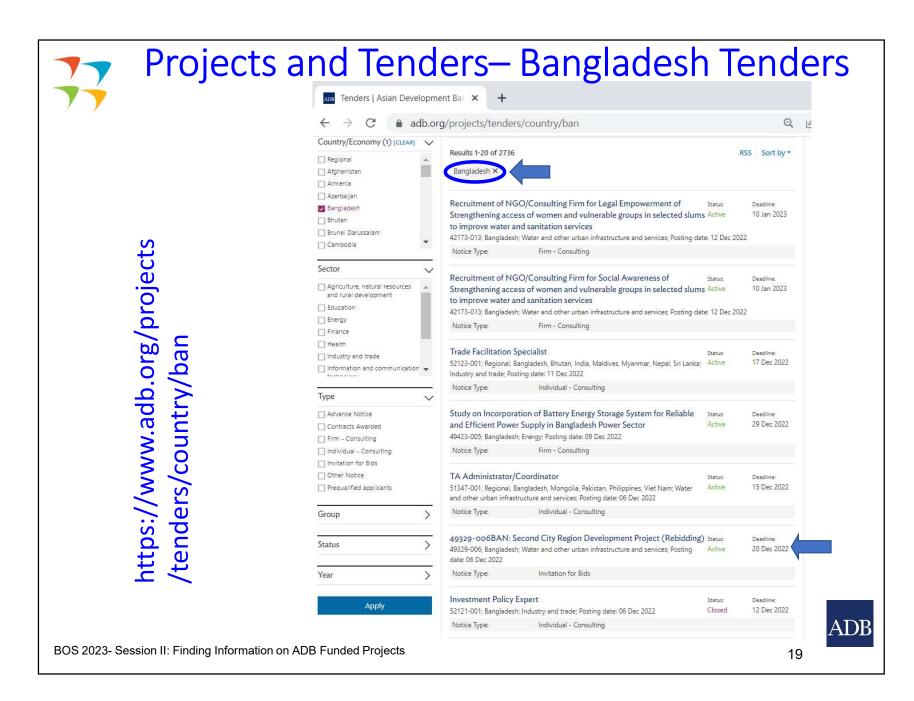
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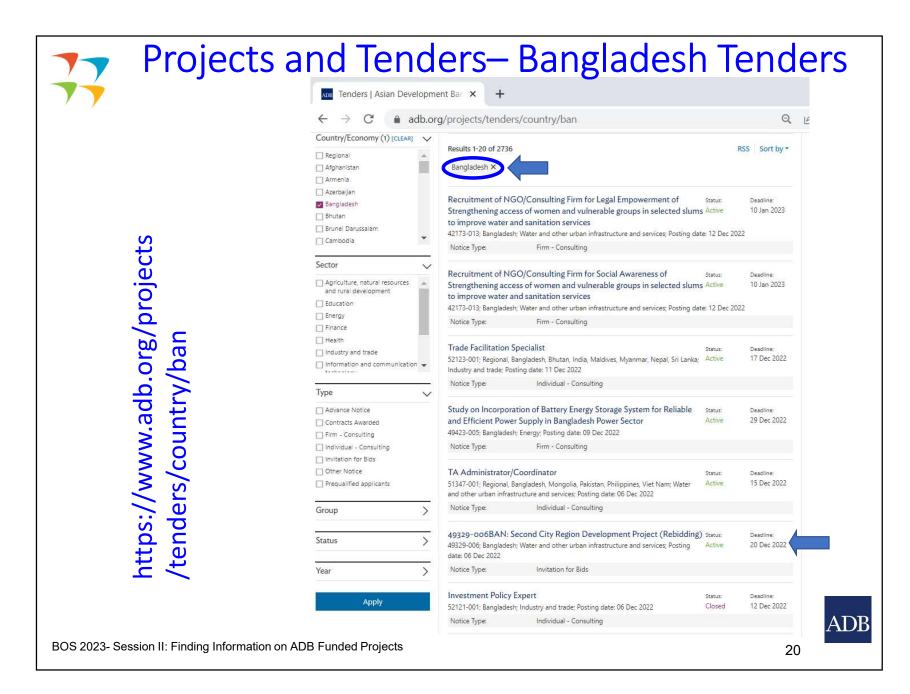


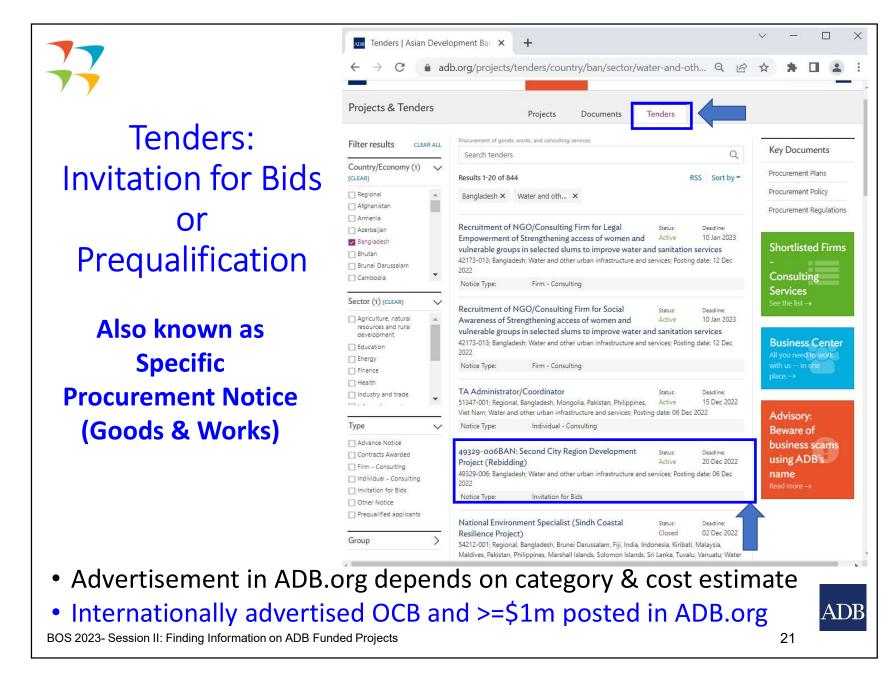


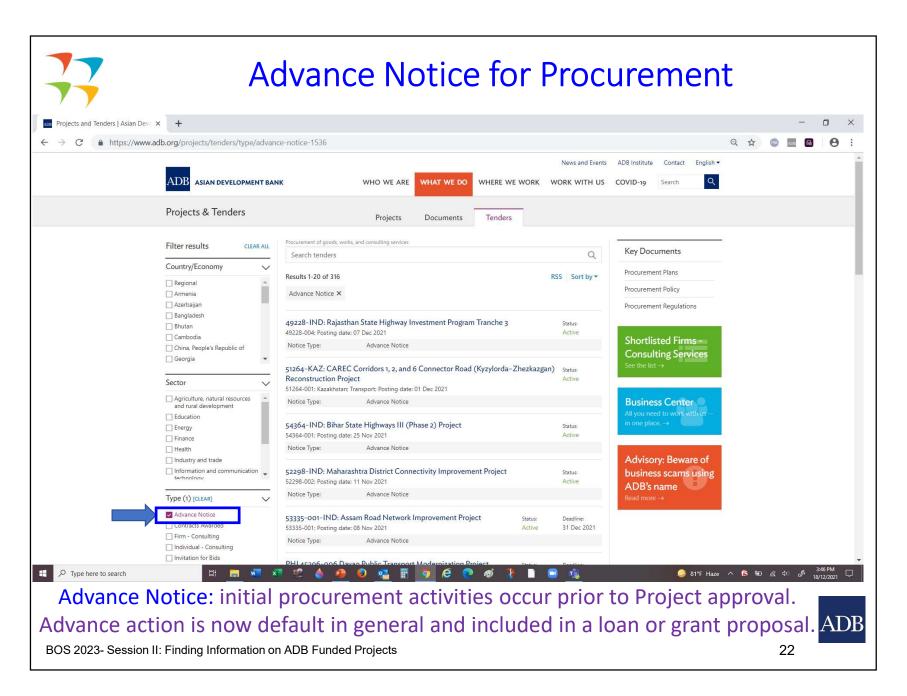
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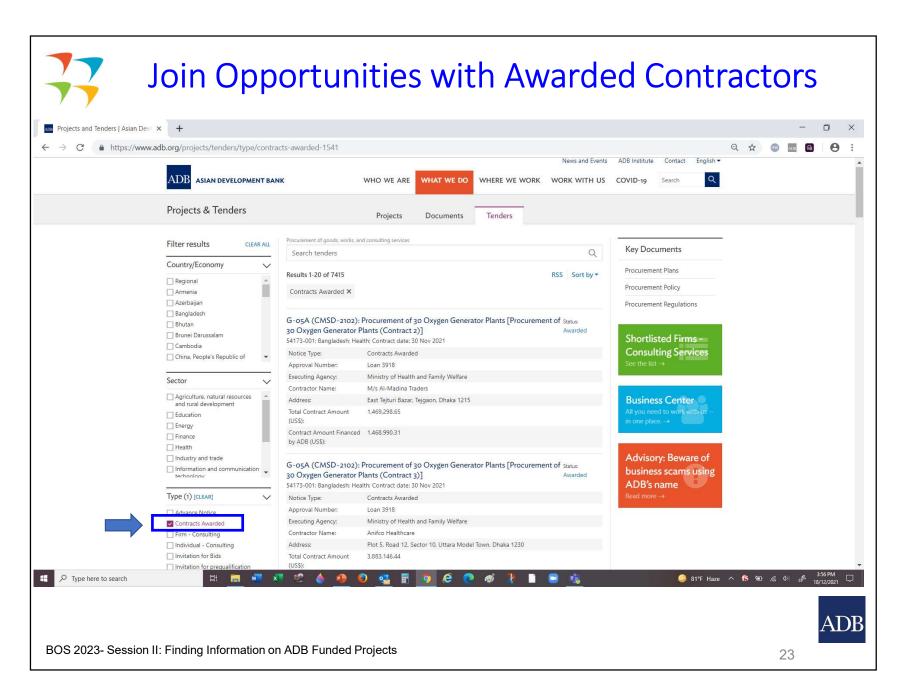


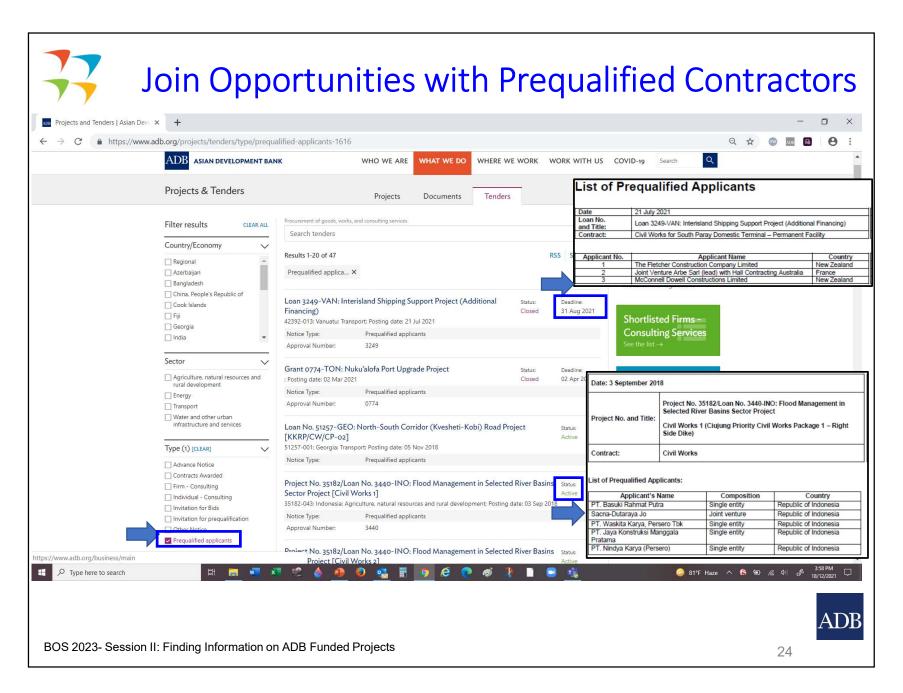














# Tenders—Bangladesh Urban Sector https://www.adb.org/node/844656

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### Invitation for Bids - Rebidding

Date:	6 December 2022
Loan No. and Title:	49329-BAN: Second City Region Development Project
Contract No. and Title:	CRDP-II/LGED/NARAYANGAN/RUPGANH/NCB/2021/W-04-R
Deadline for Submission of Bids:	20 December 2022, 14:00 hours (Local Time)



- The People's Republic of Bangladesh has received financing from the Asian Development Bank (ADB) toward the cost of Second City Region Development Project. Part of this financing will be used for payments under the contract named above. Bidding is open to all Bidders from eligible countries described in the Bidding Document.
- The Local Government Engineering Department, District: Narayanganj ("the Employer") invites bids (e-Tenders) from eligible Bidders for the following Works ("the Works"):

CRDP-II/LGED/	i) Improvement of road from Porshi GC - Murapara GC via
NARAYANGANJ/	Rupganj Road (Ch. 3000 - 14270m) (Road ID # 367682001,
RUPGANJ/NCB/2021/	367682011) including 4375m link road (Road ID #
W-04 - R	367682002);
l	ii) Construction of 4 Nos. U-Drain (0.625m x 0.600m) on the road
	(Road ID # 367682001) and 4 Nos. U-Drain (0.625m x
	0.600m) on the link road (Road ID # 367682002);
	iii) Construction of 1 no. Box Culvert (2x5.00mx5.00m) at
	Ch.7715m on the road (Road ID # 367682001) and 1 no. Box
	Culvert (2x5.00mx5.00m) at Ch.4275m on the link road (Road
	ID # 367682002);
	iv) Construction of 12.00m RCC Girder Bridge at Ch.550m on the
	link road (Road ID # 367682002);
	v) Construction of drain from Porshi GC - Murapara GC via
	Rupganj Road (Ch.3000 - 3800m) & (Ch.8300 - 8750m)
	(Road ID # 387682001, 387682011) including link drain 775m

Description

49329-BAN: Second City Region Development Project



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Package No.



# Tenders—Bangladesh Urban Sector https://www.adb.org/node/844656

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National Competitive Bidding (NCB) will be conducted in accordance with ADB's <u>Single-Stage</u>: <u>One-Envelope</u> bidding procedure through electronic Government Procurement (e-GP) system and is open to all Bidders from eligible source countries of ADB as described in the Bidding Documents.

4. Only eligible Bidders with the following key qualifications should participate in this bidding:



<u>Specific Similar Experience:</u> at least 1 (one) number of contract of similar nature, complexity and methods/construction technology successfully completed within the last 5 (five) years, with a value of BDT 709,000,000.



Average Annual Construction Turnover: The required average annual construction turnover shall be greater than BDT 1,765,000,000 over the last 5 (Five) years.

<u>Liquid Assets or Credit Facilities:</u> The minimum amount of liquid assets or working capital or credit facilities of the Bidder shall be BDT 225,000,000.

The complete qualification criteria are described in the biding documents.

 This is an online bidding where only e-Tender (e-bid) will be accepted in the Bangladesh National e-GP System Portal and no offline/hard copies will be accepted. To obtain further information and to submit e-Tender for this works package bearing e-tender ID no. 747931, registration in the e-GP portal (http://www.eprocure.gov.bd) is required.



- The fees for downloading the e-Tender Documents from the e-GP portal, and the tender security as mentioned in the documents have to be deposited online through any branch of the banks registered in the e-GP system.
- The deadline for submission of e-Tenders (bids) is 20 December 2022 at 14:00 hours Bangladesh Standard Time (BST), and on-line opening will be done on the same date at 14:00 hours BST.
- Further information and guidelines are available in the e-GP portal and from e-GP help desk (helpdesk@eprocure.gov.bd). To obtain further information, please contact the official inviting the tender as follows:

Executive Engineer LGED, District: Narayanganj Telephone: + (88)-02-7645910 E-mail: xen.narayanganj@lged.gov.bd

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49329-BAN: Second City Region Development

**Project** 



### Tenders-Bangladesh Transport Sector

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https://www.adb.org/sites/default/files/tenders/ban53382-wp-6a-ds-11-12a-ifb.pdf

### **Invitation for Bids**

Date:	7 December 2021		
Loan No. and Title:	53382-BAN: South Asia Subregional Economic Cooperation Dhaka-Sylhet Corridor Road Investment Project		
	Part— 1: Construction Phase: Improvement of Dhaka - Sylhet National Highway (N2) into 4-Lane Highway with Service Lanes on Both Side from Sherpur Bridge Toll Plaza to Khasikapon Bazar End (Ch 186+700 to 200+800 km).		
Contract No.	DS-11 Part- 2: Maintenance Phase: Performance Based Maintenance of Improved Dhaka - Sylhet National Highway (N2) for 6 Years from Sherpur Bridge Toll Plaza to Khasikapon Bazar End (Ch 186+700 to 200+800 km).		
and Title:	LOT No. DS- 12A  Part— 1: Construction Phase: Improvement of Dhaka - Sylhet National Highway (N2) into 4-Lane Highway with Service Lanes on Both Side from Khasikapon Bazar End to 7-Armed Police Battalion Headquarters, Lalabazar (Ch 200+800 to 211+900 km).  Part— 2: Maintenance Phase: Performance Based Maintenance of Improved Dhaka - Sylhet National Highway (N2) for 6 Years from Khasikapon Bazar End to 7-Armed Police Battalion Headquarters, Lalabazar (Ch 200+800 to 211+900 km).		
Deadline for Submission of Bids:	24 January 2022 14:00 hours and 14:30 hours (Bangladesh Standard Time)		



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https://www.adb.org/sites/default/files/tenders/ban53382-wp-6a-ds-11-12a-ifb.pdf

- 1. The Government of the People's Republic of Bangladesh (the Borrower) has applied for financing from the Asian Development Bank (ADB) towards the cost of "South Asia Subregional Economic Cooperation Dhaka–Sylhet Corridor Road Investment Project". Part of this financing will be used for payments under the contracts named above. Bidding is open to Bidders from eligible source countries of the ADB.
- 2. The Roads and Highways Department (RHD), the Executing Agency under Road Transport and Highways Division, Ministry of Road Transport and Bridges (MRTB), invites sealed bids from eligible Bidders for LOT No. Eligible Bidders can submit bids for one of the lots or both lots.

	Part - 1: Construction Phase: Improvement	Which includes, but is not limited to the
	of Dhaka - Sylhet National Highway (N2) into	following works:
	4-Lane Highway with Service Lanes on Both	<ul> <li>Flexible Pavement works with</li> </ul>
	Side from Sherpur Bridge Toll Plaza to	Modified Bitumen
LOT	Khasikapon Bazar End (Ch 186+700 to	<ul> <li>Earthwork in Road Embankment</li> </ul>
No.	200+800 km).	and Slope Protection
DS-	Part - 2: Maintenance Phase: Performance	<ul> <li>Rigid Pavement in Service Lanes,</li> </ul>
11	Based Maintenance of Improved Dhaka -	
	Sylhet National Highway (N2) for 6 Years from	•
	Sherpur Bridge Toll Plaza to Khasikapon	
	Bazar End (Ch 186+700 to 200+800 km).	<ul> <li>Misc. works items of Sign Signal,</li> </ul>
		Guide Post, Road Marking etc.
	Part - 1: Construction Phase: Improvement	Which includes, but is not limited to the
LOT	of Dhaka - Sylhet National Highway (N2) into	following works:
No.	4-Lane Highway with Service Lanes on Both	<ul> <li>Flexible Pavement works with Modified</li> </ul>
DS-	Side from Khasikapon Bazar End to 7 Armed	Bitumen
12A	Police Battalion Headquarters, Lalabazar (Ch	<ul> <li>Earthwork in Road Embankment and</li> </ul>
	200+800 to 211+900 km).	Slope Protection

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https://www.adb.org/sites/default/files/tenders/ban53382-wp-6a-ds-11-12a-ifb.pdf

Part – 2: Maintenance Phase: Performance Based Maintenance of Improved Dhaka - Sylhet National Highway (N2) for 6 Years from Khasikapon Bazar End to 7 Armed Police Battalion Headquarters, Lalabazar (Ch 200+800 to 211+900 km).

- Rigid Pavement in Service Lanes, at Bus Bays
- Culverts 15 Nos.
- Misc. works items of Sign Signal, Guide Post, Road Marking etc.
- Completion time of the works from the commencement date for each Lot is 1460 days. Completion time for the Maintenance Phase works (Performance Based Maintenance works) from the end of defect notification period for each Lot is 2,190 days.
- 4. **Open Competitive Bidding (international advertisement)** will be conducted in accordance with ADB's <u>Single-Stage: Two Envelope</u> bidding procedure and is open to all Bidders from eligible countries as defined in Bidding Document.
- OCB = Open Competitive Bidding
- Prior = ADB reviewed bidding document
- 1S2E = Single Stage, 2-Envelop (Technical and Price Proposal)
- No. of Contracts = Invitation for 2 out of 3 Lots under the package



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https://www.adb.org/sites/default/files/tenders/ban53382-wp-6a-ds-11-12a-ifb.pdf

5. Only eligible Bidders with the following key qualification should participate in this bidding:

Average Annual The Bidder shall have minimum The Bidder shall have minimum Construction Average Annual Construction Turnover Annual Construction Turnover	mum Average
Construction Average Appual Construction Turnover Appual Construction Turnov	
Average Annual Constituction Turnover Annual Constituction Turnov	ver of USD 32
Turnover of USD 54 million for the contract million for the contract calc	THE RESERVE TO SERVE THE PARTY OF THE PARTY
calculated as total certified payments certified payments received	for contracts
received for contracts in progress or in progress or completed v	within the last
completed within the last five (5) years.   five (5) years.	
Financial Requirement of minimum amount of Requirement of minimum ar	mount of liquid
Resources liquid assets of the Bidder shall be USD assets of the Bidder shall	ll be USD 4
7 million for the contract. million for the contract.	
Construction Participated in at least one (1) Contract Participated in at least one	e (1) Contract
Experience that has been successfully or that has been successfully or	or substantially
substantially completed within the last completed within the last se	even (7) years
seven (7) years and that is similar to the and that is similar to t	the proposed
proposed highway standard road and highway standard road a	and structure
structure works, where the value of the works, where the value of	f the Bidder's
Bidder's participation exceeds USD 86 participation exceeds USD	51 Million for
Million for the contract. The similarity of the contract. The similarity of	of the Bidder's
the Bidder's participation shall be based participation shall be ba	ased on the
on the physical size, nature of works, physical size, nature of work	s, complexity,
complexity, methods, technology, or methods, technology,	or other
other characteristics as described in characteristics as described	in Section 6,
Section 6, Employer's Requirements. Employer's Requirements.	The complete
The complete eligibility and qualification eligibility and qualification	requirements
requirements are stipulated in Section 3:   are stipulated in Section 3: E	
Evaluation and Qualification Criteria. Qualification Criteria.	

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https://www.adb.org/sites/default/files/tenders/ban53382-wp-6a-ds-11-12a-ifb.pdf

- To purchase the Bidding Document in English, eligible Bidders should:
  - Write to the address above requesting the required Bidding Document by quoting the contract number and title and during normal office hours on all working days up to the day before the submission deadline



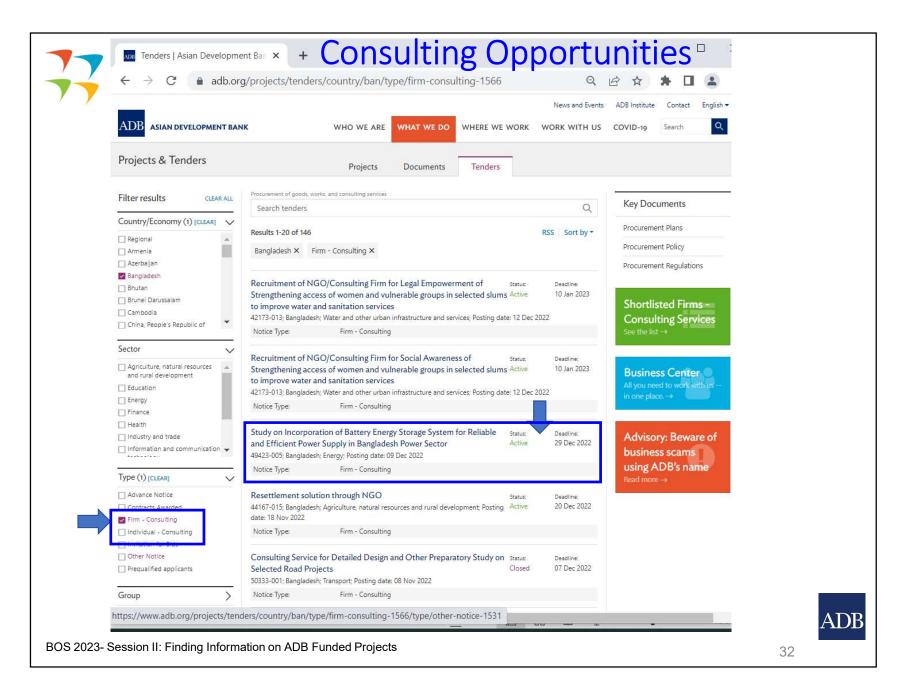
- pay a nonrefundable fee of Tk. 10,000 in cash for each lot. The Bidding Document may also be sent via courier for an additional fee of Tk. 50,000 for overseas delivery only. No liability will be accepted for loss or late delivery of the Bidding Document.
- A Pre-Bid meeting will be held at the office of the Chief Engineer's Conference Room, Sarak Bhaban, Tejgaon, Dhaka. Bangladesh on 27 December 2021 at 12:00 hours (Bangladesh Standard Time).
- Deliver your bid



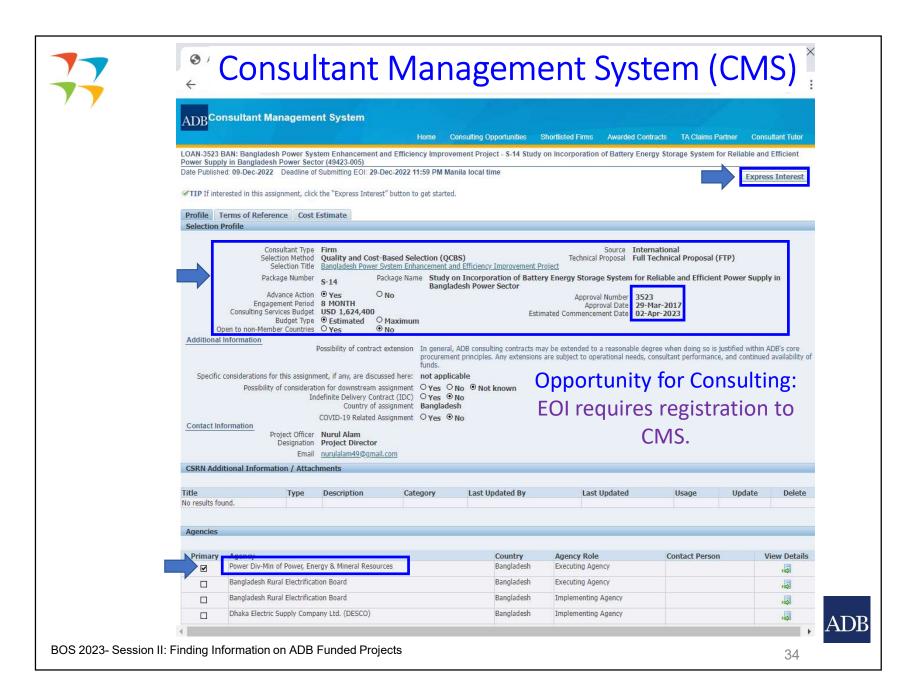
- to the address above
- on or before the bid submission deadline: Date: 24 January 2022 at 14:00 hours for Lot No. DS-11 and at 14:30 hours for Lot No. DS-12A (Bangladesh Standard Time).
- All bids must be accompanied by a Bid Security in the amount as stated in the Bidding Document (Bid Data Sheet). Late Bids shall be rejected.
- The Technical Proposal of the Bids for Lot No. DS-11 will be opened at 14:15 hours and for Lot No. DS-12A will be opened at 14:45 hours (Bangladesh Standard Time) at the address above on 24 January 2022 in the presence of the Bidders' representatives who choose to attend. The price proposal of responsive Bids will be opened in presence of the Bidder's authorized representative who choose to attend at the time. date and address to be advised by the Employer after approval of the Technical Bid Evaluation Report by the Employer with no objection from ADB.



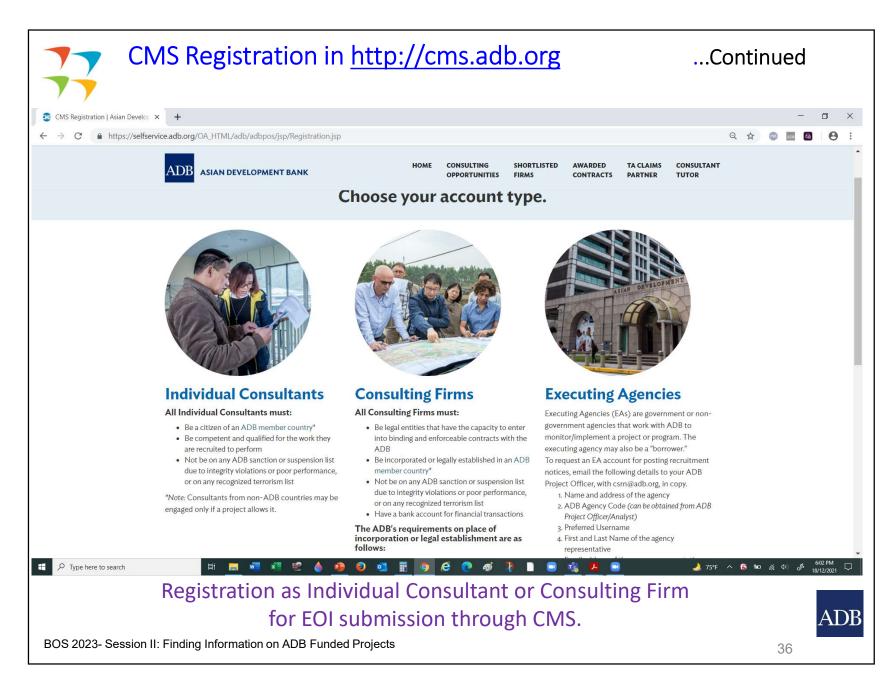
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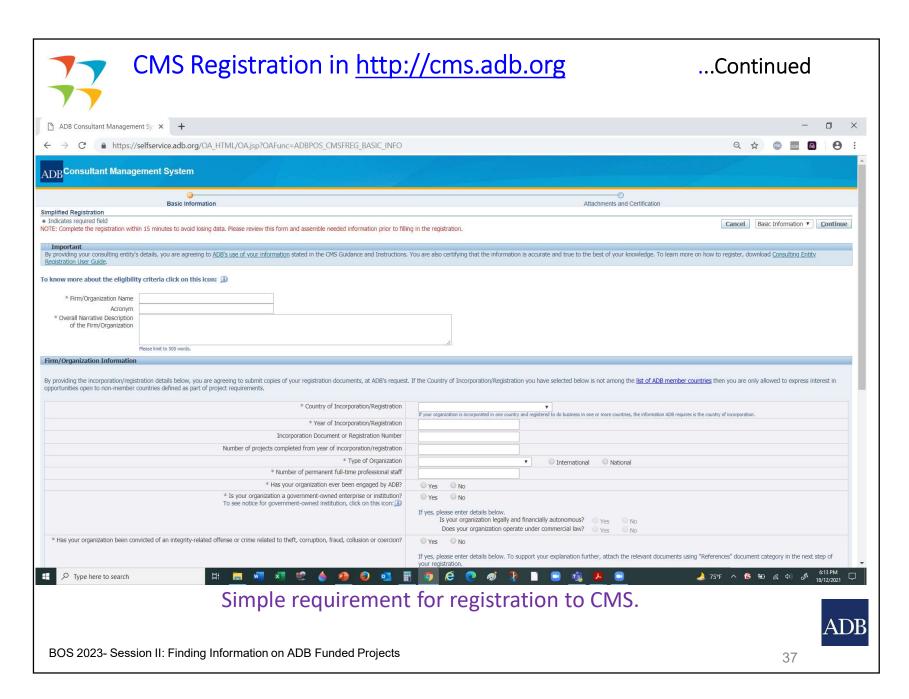






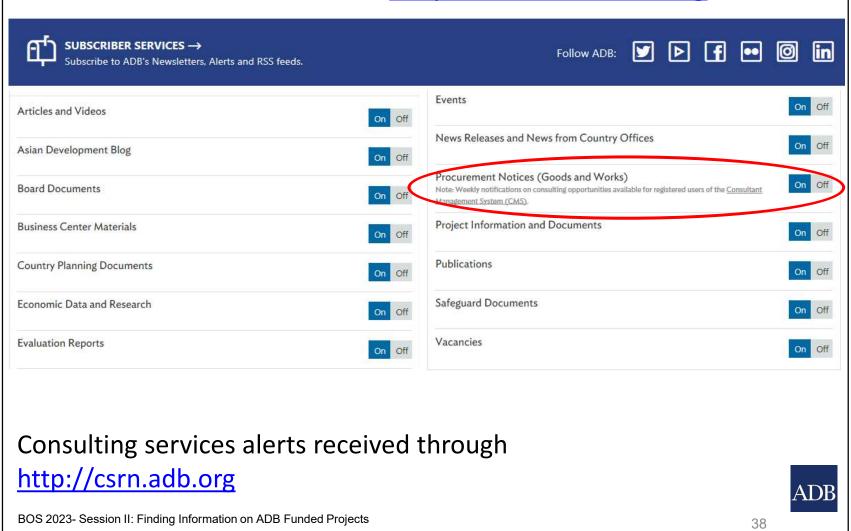








# Subscribe to receive alerts\* for Goods/Works - <a href="https://alerts.adb.org">https://alerts.adb.org</a>





### **Useful Links**

- ADB Procurement Policy: <a href="https://www.adb.org/documents/adb-procurement-policy">https://www.adb.org/documents/adb-procurement-policy</a>
- ADB procurement Regulations: https://www.adb.org/documents/procurement-regulations-adb-borrowers
- Guidance Notes: <a href="https://www.adb.org/documents/guidance-notes-on-procurement">https://www.adb.org/documents/guidance-notes-on-procurement</a>
- Standard Bidding Documents and User Guides: <a href="https://www.adb.org/business/main">https://www.adb.org/business/main</a> (Scroll to Documents and Forms)
- ADB Consultant Management System: <a href="http://cms.adb.org">http://cms.adb.org</a>
- ADB Anticorruption and Integrity: <a href="www.adb.org/site/integrity/main">www.adb.org/site/integrity/main</a>
- ADB BOS 2023 for Bangladesh: <a href="https://www.adb.org/news/events/adb-business-opportunities-seminar-bangladesh-2023">https://www.adb.org/news/events/adb-business-opportunities-seminar-bangladesh-2023</a>



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### Support Activities - eLearning

### https://elearn.adb.org/enrol/index.php?id=295

- 10 eLearning Modules (20 to 40min per module):
  - Module 1: Overview of the Procurement Framework
  - Module 2: Strategic Procurement Planning
  - Module 3: Risk Management
  - Module 4: Analysis
  - Module 5: Procurement Strategy Development
  - Module 6: Bidding Procedures
  - Module 7: Consulting Services
  - Module 8: Bid Evaluation
  - Module 9: Contract Management
  - Module 10: FCAES



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# Thank You!









For further information please contact:

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Md. Humayun Kabir, Procurement Officer mkabir@adb.org

