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FIJI

Our Journey to eTender



**Fiji is an Island Nation
in the South Pacific**

Manual Paper Tender was inefficient



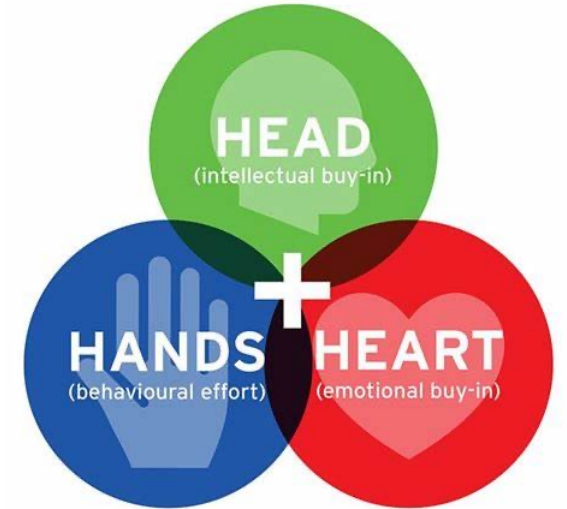
Humans drive the technology change



Humans are constant animals



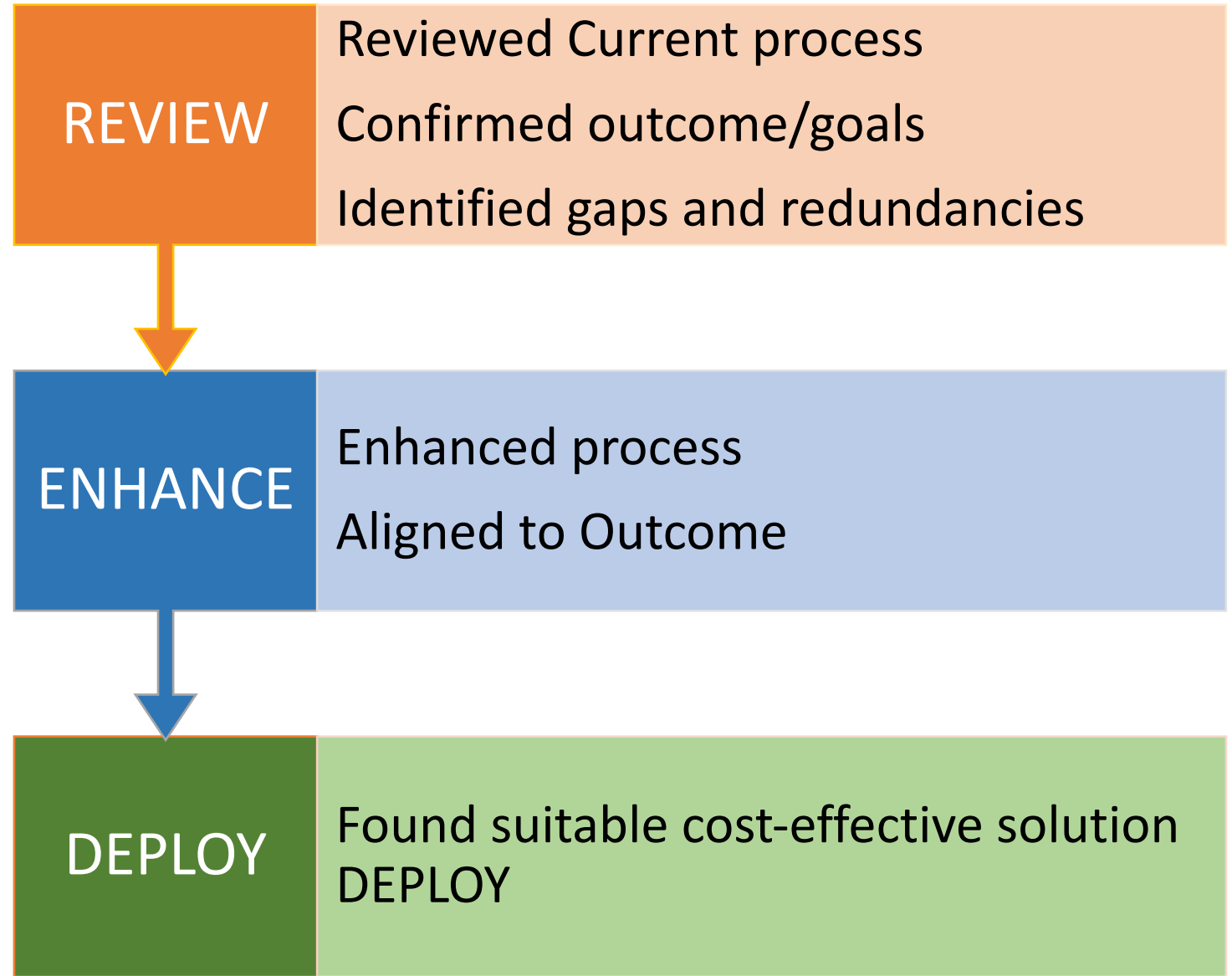
Humans behave like sheep in a herd



The Head, Heart, and Hands model helps spur change



**Don't
deploy
technology
into an á
is' manual
process**





Key Actions in Implementation

- Reviewed our current processes
- Restructured our teams to match the technology change demands
- Two months of eProcurement education across Fiji targeting the head, heart and hands
- Selected Champion Ministries and champions in the key Ministries to herd the rest
- Implemented in a weekend – Kaizen Blitz style



Key Benefits in implementing eTender portal



Streamlined and more structured processes



Expanded our supplier base (5x)



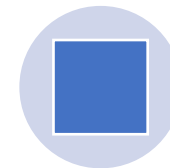
Improved communication with bidders



Reduced paperwork



Automatic bidder alert



Improved transparency



We now have easier access to data allowing us to be more transparent in our website www.fpo.gov.fj

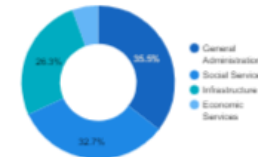
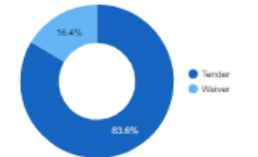
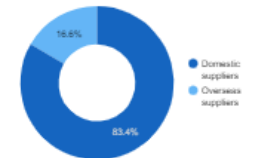
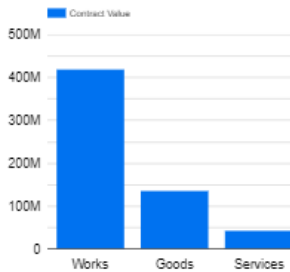
Key Statistics

Hits: 1145

Select date range: [] Ministry/Department: []

Contract Value 598.4M	Number of Projects 608	# Document Downloads 34	# Submissions - Completed 7
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The data is only for tenders and waivers approved by the GTB from August 2018 and onwards. Monetary values are in FJD. Please hover over the graph or chart to see the figures.



Sub-Category	Contract Value
Building and facility construction	~400M
Medical Equipment and Accessor...	~150M
Rural electrical power distribution	~100M
Building and facility maintenance ...	~80M
Seawall works	~20M
Building and facility civil works	~10M
Landfill operations	~5M
Building cleaning services	~5M
Passenger air transportation - su...	~5M
Solar home systems	~5M

Sub-Category	Number of Projects
Building and facility maintenance...	~350
Building and facility construction	~300
Professional engineering services	~250
Medical Equipment and Accessor...	~200
Laboratory and Measuring and O...	~150
Electrical works	~100
Agricultural and forestry and land...	~80
Educational or vocational textbooks	~70
Building materials	~60
Coastal protection works	~50

To read the annual statistics reports, please click here

New capabilities

- Conduct eEvaluation
- Publish live tender status
- Publish recently awarded tenders

The screenshot displays the Fiji Procurement Office website header and a table of tender statuses. The header includes the logo of the Ministry of Economy and the text 'Regulating and Administrating Procurement'. The navigation menu contains links for Home, About Us, For Agencies, For Suppliers, Logistics, News, Auctions, and Government Tender Board.

Fijian Government non-ICT Tender Status as at 28 November 2022

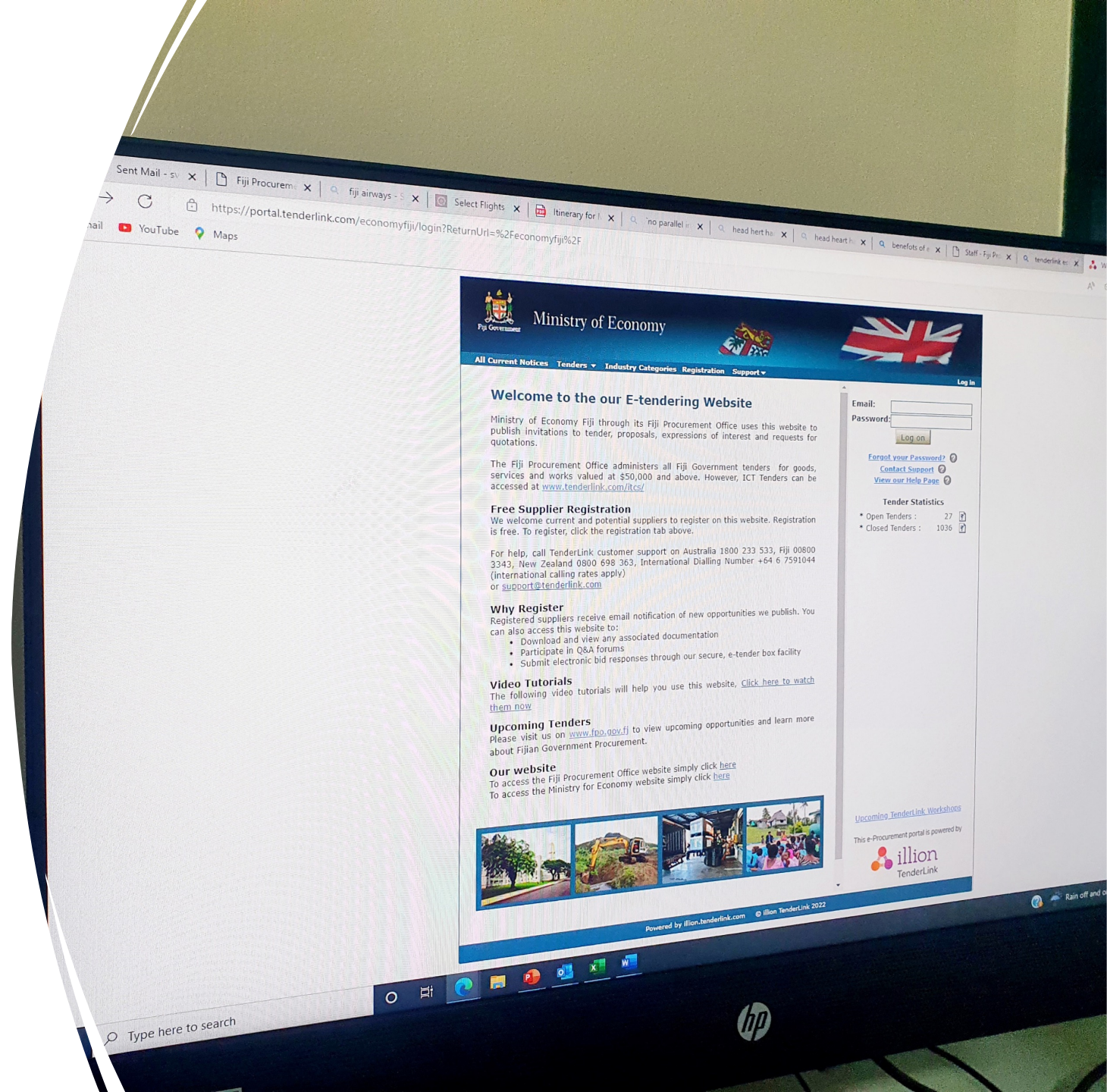
Please hover mouse over field to read in full. Please note inputs are case sensitive. The tenders status is for tenders issued from December 2019.

RFx No	Ministry/Department	Tender No.	Tender Description	Close Date	Bids Submitted	Status of Tender
1. ECONFJ-898680	Ministry of Forestry	CTN 247/2019	Hiring of Vehicles - Ministry of Forestry REDD+	8 Jan 2020	3	Approved
2. ECONFJ-897898	Ministry of Waterways and Environment	WSC 242/2019	Bau Island Seawall Rehabilitation Works Bau Tailevu	8 Jan 2020	3	Approved
3. ECONFJ-897896	Republic of Fiji Military Forces	WSC 243/2019	Renovation to Force Training Group Buildings (FTG) Nasinu	8 Jan 2020	8	Approved
4. ECONFJ-897990	Republic of Fiji Military Forces	CTN 246/2019	Supply of 1 x Diesel Forklift	8 Jan 2020	5	Withdrawn
5. ECONFJ-899944	Construction Implementation Unit (MoE)	WSC 261/2019	Design Build of a 1 X 2 Bedroom Staff Quarters for St. Teresa Lisieu...	22 Jan 2020	3	Approved
6. ECONFJ-899866	Fiji Corrections Service	CSC 254/2019	Lead Consultancy to Design and Monitor the Construction of the Ne...	22 Jan 2020	5	Withdrawn
7. ECONFJ-898960	Fiji Police Force	CTN 251/2019	Purchase of Uniform Accessories Store Items - Fiji Police Force	22 Jan 2020	16	Approved
8. ECONFJ-898961	Fiji Police Force	CTN 252/2019	Purchase and Supply of Footwear - Fiji Police Force	22 Jan 2020	11	Withdrawn
9. ECONFJ-898995	Fiji Police Force	CTN 253/2019	Supply of Police Uniforms - Fiji Police Force.	22 Jan 2020	7	Approved
10. ECONFJ-898931	Fiji Procurement Office (MoE)	CTN 249/2019	Supply of Plywood - Whole of Government	22 Jan 2020	3	Withdrawn
11. ECONFJ-900433	Fiji Procurement Office (MoE)	CTN 248/2019	Supplementary Tender for Hardware for Whole of Government	22 Jan 2020	5	Approved

Practical considerations

- Internet connection is down
- Upload issues
- Poor connectivity results in late lodgments
- Power cuts

We work closely with the support team at Tenderlink to deal with these issues





Thank You