



8th Annual Asia-Pacific Public Electronic Procurement Network Conference 5-6 December 2022

EBRD Client e-Procurement Portal (ECEPP)

**Why contract and financial management should be considered an
integral part of e-procurement**

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ECEPP is used for project procurement in all EBRD Countries of Operation



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EBRD Client e-Procurement Portal (ECEPP)

Procurement Notices

Keyword (search in English only)

Notice Type

Status

🔍 Search

Enguri Hydro Power Plant Rehabilitation and Modernisation



Participant Registration



Procurement Notices



Help

The ECEPP portal allows clients of the European Bank for Reconstruction and Development (EBRD) to conduct electronic project procurement for goods, works and consultancy contracts for public sector projects financed in whole or in part by EBRD (including EBRD administered grants), in accordance with the **EBRD's Procurement Policies and Rules**.

ECEPP Statistics

456

Planned Procurement
Exercises

263

In Progress Procurement
Exercises

745

Signed Contracts

4,997,163,519

Signed Contract Value (EUR)

EBRD E-Procurement Portal (ECEPP)

- EBRD Client e-procurement portal – used for EBRD public sector clients for loan and grant funded procurement under EBRD Procurement Policies and Rules. Fully compliant with IFI e-tendering standards. Cloud-based system allowing use in any Bank member country using any internet browser.
- EBRD Client e-Procurement Portal (ECEPP) has been operating since 2015. Mandatory for all new projects since 2020.
- EBRD is the only IFI to require all its public sector clients to use an e-procurement portal to conduct procurement according to its rules and procedures.
- EBRD project procurement is predominantly for large infrastructure projects and associated consultancy approximately 300 – 350 contracts signed per annum worth around EUR2-3bn

ECEPP Cumulative Statistics as at end September 2022

- Active projects – 321 (total value EUR30bn)
- Used in Countries of operation – 28
- Signed contracts procured – 745 (EUR 5bn)
- Tenders in process -- 263 (EUR 7.08bn)
- Tenders set up but not yet started -- 456 (EUR 5.2bn)

ECEPP use now mandatory and has more third party users than any other Bank system;

- Bank Client users – 1700 in 28 countries;
- Suppliers/consultants/contractors users - 20,000 from c149 countries
- Bank users -140

Contract Management in the tender process

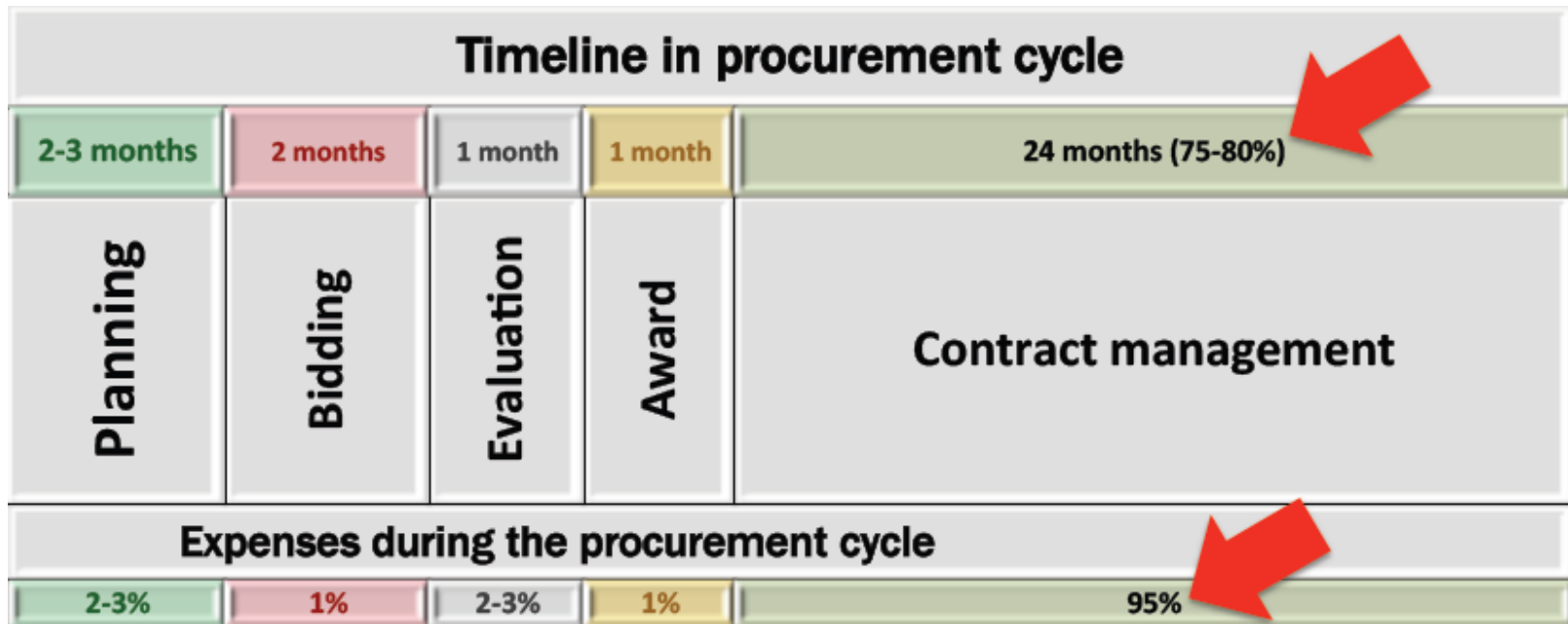


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- **Purpose** - Effective contract management is essential to achieving procurement objectives and project outcomes; maximizing financial and operational performance and minimizing risks.
- **Process** - systematic and efficient management
- **Phases**
 - contract creation
 - implementation
 - completion and
 - analysis
- **Key activities**
 - establishing (negotiating) the TERMS and CONDITIONS of contracts;
 - PLANNING activities;
 - controlling IMPLEMENTATION;
 - REPORTING progress;
 - managing VARIATIONS that may arise during the implementation phase;
 - documenting and handling CLAIMS;
 - preventing and resolving DISPUTES
 - making PAYMENTS;

Contract Management in the tender process – why is it important

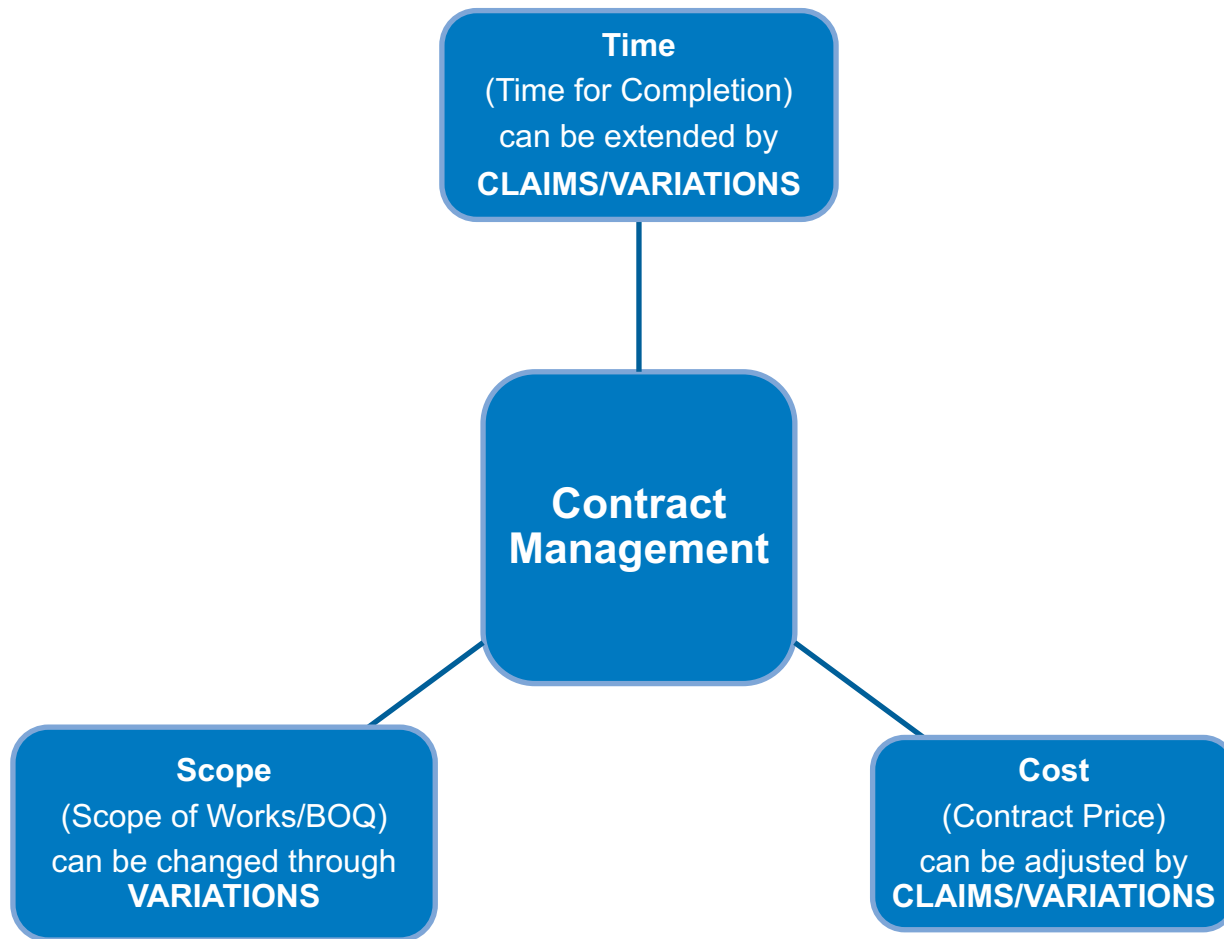
Effective and efficient contract management is essential to reduce risk including the opportunities for fraud and corruption.



Contract Management - Time, Scope and Cost changes



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ECEPP – Why Contract Management should be an essential part of any e-procurement system

- E-procurement systems provide process control, accuracy and transparency and are designed to meet procurement law, rules and regulations.
- They are essentially designed to ensure the procurement process itself is economical, fair and transparent with oversight to deter fraud and corruption.
- Many e-procurement systems however only cover the functions directly covered by the procurement law - that period up to contract award/contract signature - with contract management often being done outside the system in other systems or left to the contracting parties.
- This potentially leaves the signed contract itself open to manipulation or amendment with lack of oversight. This is especially true for works or services contracts where the inputs to arrive at a recognisable result may be significantly less than what was envisaged in the original contract.
- Four-eyes controls and audit accountability during contract implementation is essential to avoid manipulation

ECEPP – How can Contract Management modules assist with monitoring and control of signed contracts

- Original contract documents are instantly available to enable proper review of any changes proposed.
- Users can log, monitor or control any change to the awarded contract.
- Changes which affect material scope; time for completion or cost increases can be subject to verification and approval.
- Particularly important for use of contingency funds already included in the contract price, for works contracts for instance.
- All change orders, variation orders and amendments can be logged and documents saved in a central depository for ease of review.
- System reports can be generated BY Bank users to determine unusual patterns or large or frequent changes and generate red-flags.
- Contract Award notices can be automatically produced and published.

ECEPP – Contract Process linked to procurement process



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Projects Contracts

Return from masquerade ECEPP ⓘ ⓘ ⓘ ⓘ ⓘ ⓘ

Project Manager ▶ Project Dashboard ▶ Tender Exercise Overview

Richard Gargrave
Bank Read Only

Project: Serbian Solid Waste Programme ⌚ ↗

Procurement Exercise: Works Contract For The Construction Of Access Road, Water Supply And Electric Power Supply Line - Nova Varos ⌚ ⚙

ECEPP ID: 22113769
Procurement Type: Works

Procurement Method: Open Tender Single
Stage
Lots: No

Selective Review: No
TC Funded: No

Notices

Serbia: Works Contract For The Construction Of Access Road, Water Supply And Electric Power Supply Line - Nova Varos

Type: Invitation For Tenders Single

Status: Published 21/07/2022

No Objection Status: No Objection from Bank

PQQ

No PQQ Required.

ITT

Works Contract For The Construction Of Access Road, Water Supply And Electric Power Supply Line - Nova Varos

Type: ITT

Issue Date: 21/07/2022 17:00 UK Time

Closing Date: 07/09/2022 12:00 UK Time

Status: Recommended Award

Contracts

JADRAN DOO BEOGRAD - ELEKTROMONTAŽA DOO KRALJEVO - SRBIJA
AUTOPUT DOO BEOGRAD

Draft Contract: No Objection from Bank

Signed Contract: Completed

Serbia: Works Contract For The Construction Of Access Road, Water Supply And Electric Power Supply Line - Nova Varos

Type: Ebrd Tender Notice Addendum

Status: Unpublished

No Objection Status: Returned for further Action

Serbia: Works Contract For The Construction Of Access

Procurement is undertaken in the Project Manager module up to the draft contract is no objected by EBRD.


- The status will continue to update as the contract is signed and the contract award published.

ECEPP – Contract Manager – Award Notices automated






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- Contract Award Notice automatically produced and published following bank no objection - with details of lots awarded and joint venture details if applicable



EBRD Client e-Procurement Portal

ECEPP



Login / Register

Kyrgyz Republic: Upgrading Of Operational Facilities, Including Installation Of Chlorination & Sterilisation Equipment

EBRD CONTRACT AWARD NOTICE

Project Name:	KG Water Framework - Balykchy Water
EBRD Project ID:	48937
Country:	Kyrgyz Republic
Client Name:	Balykchy Vodakanal
ECEPP ID:	20124471
Procurement Exercise Name:	Upgrading of operational facilities, including installation of chlorination & sterilisation equipment
Type of Procurement:	Works
Procurement Method:	Open Tender Single Stage
Business Sector:	Municipal and Environmental Infrastructure
Notice Type:	Contract Award Notice
Publication Date:	30/09/2022 15:56

Opportunity Status

This opportunity is for information purposes only

☒

This opportunity is not yet open for response

☐

This opportunity is now open for response

☒

This opportunity is now closed for response

☐

Access Opportunity

This opportunity is for information purposes only

This is a Contract Award Notice and is for information only.

1. Contract Details

Contract Title:

Upgrading of operational facilities, including installation of chlorination & sterilisation equipment

Contract Description:

Upgrading of operational facilities, including installation of chlorination & sterilisation equipment, etc.

Contract Scheduled Completion Date:

06/09/2023

Date of Contract Signature:

06/09/2022

Signed Contract Value:

1,792,858.26 USD

Lot(s):

No lots for this contract.

2. Contracting Party

Consortium "CE"

Contract Price:

USD 1,792,858.26

Contract Price (Euro Equivalent):

€ 1,861,757.80

JVCA?

Yes

JVCA Details:

Lead Partner Details:

CIC LLC

Toktogula 129 - 9, Kurmanjan datka 148

Bishkek, Kyrgyz Republic, 720065

Other Partner Details:

Emark Group LLC

Toktonalleva 99

Bishkek, Kyrgyz Republic, 720000

ECEPP – Contract Manager. Central depository for all contracts



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European Bank for Reconstruction and Development Projects **Contracts** Return from masquerade ECEPP

Project Manager Project Dashboard **Contract Register** View Contract Record

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Bank Read Only

Project: Serbian Solid Waste Programme

Contract Record: Works Contract For The Construction Of Access Road, Water Supply And Electric Power Supply Line - Nova Varos

View Contract Record

Contract Details Contracting Party Details Signed Contract Documents

Please note that for EBRD data reconciliation purposes all data must be entered in English and only the following characters are accepted:
ABCDEFGHIJKLMNOPQRSTUVWXYZ
abcdefghijklmnopqrstuvwxyz
0123456789
: ; , / \ ' () @ +

Contract Status

Title: Works contract for the construction of access road, water supply and electric power supply line - Nova Varos	Signed Contract Value: 1,790,148.85 EUR Revised Contract Value: N/A	Start Date: 27/09/2022 00:00 UK Time End Date: 25/03/2023 00:00 UK Time	Signed Contract Date: 27/09/2022 00:00 UK Time
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Contract Overview

Original Contract Details

Title	Created	Description	Total Contract Value	Start Date	End Date	Type	Comments	Alternative Procurement Method
Works contract for the construction of access road, water supply and electric power supply line - Nova Varos	27/09/2022 11:38 UK Time	Construction of access road, water supply and electric power supply line Nova Varos	1,790,148.85 EUR	27/09/2022 00:00 UK Time	25/03/2023 00:00 UK Time	Original		No

No Objection Status: No Objection from Bank

- Once the draft contract is no objected an entry is created in the contract record.
- The Client checks the Contract Details, the Contracting party details and uploads scans of the signed contract documents in separate tabs.
- Subject to EBRD no-objection process.
- Original signed details clearly displayed to ease checking of changes

ECEPP – Contract Manager – change process



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- Any change in contract price is automatically displayed along with the original signed value to enable checks.
- Original contract details displayed for ease of checks.

Contract Status

Title: Supply and Installation of Kragujevac District Heating Project equipment: Amendment - 2

Signed Contract Date: 06/09/2021 00:00 UK Time

Signed Contract Value: 13,969,000.00 EUR

Revised Contract Value: 14,244,762.64 EUR

Start Date: 06/09/2021 00:00 UK Time

End Date: 06/05/2022 00:00 UK Time

Contract Overview

Original Contract Details

Title	Created	Description	Total Contract Value	Start Date	End Date	Type	Comments	Alternative Procurement Method
Supply and Installation of Kragujevac District Heating Project equipment	06/09/2021 17:55 UK Time	Scope Of Contract: Under the contract between Ministry of Environmental Protection and JVCA ENTJUBA REMMING JADRAN - AG INSTITUT, on realization Supply and Installation of Kragujevac District Heating Project, the following will be performed: Project management, boilers and the following equipment, equipment installation and mechanical montage, electrical works, automation and SCADA system, pre-insulating piping, economizer's production and installation with mechanical montage, civil works and design works.	13,969,000.00 EUR	06/09/2021 00:00 UK Time	06/05/2022 00:00 UK Time	Original		No

ECEPP – Contract Manager – change process



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- Change documents and data are uploaded by the client.
- Bank can see if it is a draft or signed document for review.
- System displays all key changes and provides totals of price increases
- Key staff are notified by email of any changes in contract price.
- A Contract Control Sheet is an Excel table of all changes.
- Various reports provide all relevant data.

Contract Signing: No Objection history

No action as yet

Contract Change Control

Download Contract Data Sheet

Show 40 entries

Search:

Title	Change Control Number	Created	Value of Change	Revised Contract Value	End Date	Type	State
Supply and Installation of Kragujevac District Heating Project equipment: Amendment - 2	1	18/07/2022 13:49 UK Time				Draft Variation	Completed
Supply and Installation of Kragujevac District Heating Project equipment: Amendment - 1	2	18/07/2022 13:30 UK Time				Draft Variation	Completed
Supply and Installation of Kragujevac District Heating Project equipment: Amendment - 1	3	29/07/2022 09:39 UK Time	35,742.40 EUR	13,933,257.60 EUR	06/05/2022	Signed Variation	Completed
Supply and Installation of Kragujevac District Heating Project equipment: Amendment - 2	4	29/07/2022 10:03 UK Time	311,505.04 EUR	14,244,762.64 EUR	06/05/2022	Signed Variation	Completed

Showing 1 to 4 of 4 entries

Contract Control Total 347,247.00 EUR

Previous 1 Next

ECEPP – Financial Management – EBRD is not liable for payments

- Unlike public procurement systems, EBRD is not a party to the contract and is not liable for payment. EBRD – Client relationship is governed by the Loan/Grant Agreement which includes disbursement arrangements.
- Disbursement of loan/grant funds either to Client Special Account or direct to Contractors (with client disbursement request).
- ECEPP Contracts include contractual payment arrangements between client and contractor.
- Contractor submits invoices to the Client, who then submits to the Bank along with the Disbursement Application.
- Bank checks invoices including bank account details against contract details in the procurement system.
- Four eyes checks at the Procurement, Disbursement and Invoicing levels
- Systems integration between multiple Bank systems ECEPP/CRA/IAM/SAP

ECEPP – Financial Management – ECEPP Automation Robot



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- Financial Management - Automation robot transposes information from ECEPP to Bank systems relating to disbursements and payments.
- Provides continuity of information
- Linked to EBRD financial and banking modules.
- Supplier bank accounts entered and checked by EBRD for sanctions prior to approval.
- Essential audit step 4-eyes system to validate contract and payment data prior to disbursement

File Edit View NSD Reports Banking Reports Window Help Contract

Planned (at Board) Latest Best Estimate **Awarded/Signed** Tenderer Information Other Financiers Revised/Completed

Contract Funding Type	Op/Grant	CCY	Fx Rate	Manual Rate	Signed Amt.	Fund Portion
Bank Loan Operation	49668	GrCF2 W2 - Banja Luka Water	EUR	1.0000000	1	5,955,184.19 0.00
IAM Operation	49668	GrCF2 W2/ Banja Luka Water - Phase	Cat.		EUR:	5,955,184.19 0.00
OL: Damir Cengic		Country	BOSNIA AND HERZEGOVINA		GPN Publish Date	27/04/2020

Contract ID / Number: 104284 Client Reference: 11-G-4576/22

Contract Description: Rehabilitation and expansion of the drinking water distribution network and wastewater collection network. Phase 3

Project Status: Active

Contract Type: Works

Procurement Method: Open

Phase Number:

Prequalification:

Tendering Type: Single Stage Tendering

Life Cycle Status: Planned

Payee Account: Required

Phase Description:

ECEPP ID: 11999372

Shortlisting/Pre-qualification:

Tendering/Selection:

Invitation Date: 00/00/0000

Closing Date: 00/00/0000

PPD Selective Review?: No

No Objection Date: 00/00/0000

Actual Signing Date: 27/09/2022

Receipt of Signed Contract Date: 16/10/2022

Winning Tenderer: HIDRO-KOP D.O.O.

Contract Value (EUR): Ccy Totals...

Fund Portion %:

Signed Amount: 5,955,184.19

Fund Portion: 0.00

Planned Contract Effectiveness Date: 27/09/2022

Actual Contract Effectiveness Date: 27/09/2022 730

Scheduled Physical Date for Completion: 26/09/2024 730

End of Retention Date / Last Payment Date: 26/09/2026

Notes: Data auto-filled from ECEPP. Please check financing. World Check Date: 12/09/2022. EUR 5,957,763.39 VAT Excluded. Investment Grant funded.

ECEPP – Financial Management – ECEPP Automation Robot



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- Revised contract price and funding displayed
- Linked to procurement data from ECEPP
- Once data checked, operator clicks on 'Send to SAP' to send to payment and invoicing.
- Separate account approval system then takes over payment, subject to additional inputs regarding loan/grant agreement covenants.

Planned (at Board)		Latest Best Estimate		Awarded/Signed		Tenderer Information		Other Financiers		Revised/Completed	
Fund Type	Op/Grant	Category	Signed CCY	Signed Amount	Net Initial Fund Portion	Revised Completed	Net Revised EMK Fund Portion				
OPE	Gyumri Urban Roads	1 - Goods, works and	EUR	425,254.68	279,254.68	425,254.68	279,254.68				
GRA	46540 - EBRD Shareholder Special Fund	1 - Goods, works and	EUR	0.00	146,000.00	0.00	146,000.00				
OPE	Gyumri Urban Roads	1 - Goods, works and	EUR			119,970.17	19,108.86				
GRA	46540 - EBRD Shareholder Special Fund	1 - Goods, works and	EUR			0.00	9,990.50				
GRA	46540 - EBRD Shareholder Special Fund	1 - Goods, works and	EUR			0.00	-2,366.00				
OPE	Gyumri Urban Roads	1 - Goods, works and	EUR			0.00	2,366.00				

Contract ID: 80641
Contract Description: CW-ICB-2018/01 Road and street lighting rehabilitation works on Komitas Street
Winning Tenderer: UNDERMOSCOW OJSC
SAP Vendor: 0000036087 / CRA Dummy Vendor
Contract Type: Works
Actual Contract Effectiveness Date: 17/03/2018
Procurement Method: Open
Contract Life Cycle Status: Disbursing

Send to SAP

SAP

No Earmark updates for SAP

History

Variations

☒ Latest FX
☐ Sign Date FX

	Signed Amount	Fund Portion	Revised/Completed	Net Revised Fund Portion
Contract Value [EUR]:	425,254.68	425,254.68	545,224.85	454,354.04
Fund Portion %:		100.00		83.33

	Scheduled	Revised	Revised End Retention Date	Date Last Revised
Physical Date for Completion	16/09/2018	30/06/2019	30/06/2020	27/04/2021

Comments:

Contract Approved for Disbursement: Yes

Variations

ECEPP – Financial Management – ECEPP Automation Robot



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- All revisions displayed, including variations and contract amendments
- Linked to procurement data from ECEPP

CRA Variations

Contract : 80641 (CW-ICB-2018/01 Road and street lighting rehabilitation works on Komitas Street)

	Signed Amount:	Net Initial Fund Portion:	Revised/ Completed	Net Revised Fund Portion	Scheduled date for Physical Completion	End of Retention
Current Values	425,254.68	425,254.68	545,224.85	454,354.04	30/06/2019	30/06/2020

New Variation

Date Variation Signed	Revised Date for Physical Completion	Revised End of Retention	Phase Number/Description	Description of Variation	Banking Dept Approved By	Variation Entered By
25/04/2018	00/00/0000	00/00/0000		Amendment No. 1 dated 25.04.2018, No Objected 25.04.2018 amendment to the provisions of clause 8.1 of the Contract.	MOLDAKHMATOVA	TRIGGSL
Reason: Amendment		Project: /		Ref.No.:		
16/10/2018	00/00/0000	00/00/0000		VO No. 1 dated 16.10.2018, No objected 13.11 and 14.11.2018 This message clarifies Bank's earlier no objection. This is to confirm that the value of the Variation	MOLDAKHMATOVA	TRIGGSL
Reason: Amendment		Project: /		Ref.No.:		
26/02/2019	30/06/2019	30/06/2020		Amendment No. 2 dated 26.02.2019, No Objected 22.03.2019, Time for Completion to 14 month and 1 days, i.e. until 30.06.2019.	MOLDAKHMATOVA	TRIGGSL
Reason: Amendment		Project: /		Ref.No.:		

Contract Fund Type	Op/Grant Id	Op/Grant Name	CCY	Revision Date	Value of Variation	Fund Portion
Bank Loan Operation	46540	Gyumri Urban Roads	EUR	09/06/2020	119,970.17	19,108.86
IAM Operation:	46540	Gyumri Urban Roads	Eur:	1	119970.17	19108.86
Category:	1	Goods, works and services for Part A Project: 1 Country ARMENIA	Manual SpotRate:	1	119970.17	19108.86
Bank Monitored Gran	46540	EBRD Shareholder Special Fund: Gyumri Urban Roads	EUR	09/06/2020	0.00	9,990.50
IAM Operation:	46540	Gyumri Urban Roads	Eur:	1	0	9990.5
Category:	1	Goods, works and services for the Grant Finan Country ARMENIA	Manual SpotRate:	1	0	9990.5

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ECEPP – Contract and Financial Management - Summary

- Interconnected systems cover the whole Procurement Cycle covered from Planning through to Payment
- Data taken directly from source wherever possible
- Data quality checked and harmonised at various stages
- 4 eyes principle in multiple connected systems
- All Project and Procurement Data accessible
- All Project and Procurement Documentation accessible
- Contract Management module linked to both procurement and payment data
- Payment module linked to procurement and banking data

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