The views expressed in this presentation are the views of the author/s and do not necessarily reflect the views or policies of the Asian Development Bank, or its Board of Governors, or the governments they represent. ADB does not guarantee the accuracy of the data included in this presentation and accepts no responsibility for any consequence of their use. The countries listed in this presentation do not imply any view on ADB's part as to sovereignty or independent status or necessarily conform to ADB's terminology.



### **Doing Business with ADB and the ADB Procurement System**

3 November 2022

**Didier GUYNET** Principal Procurement Specialist

Procurement, Portfolio and Financial Management Department



### **Overview**

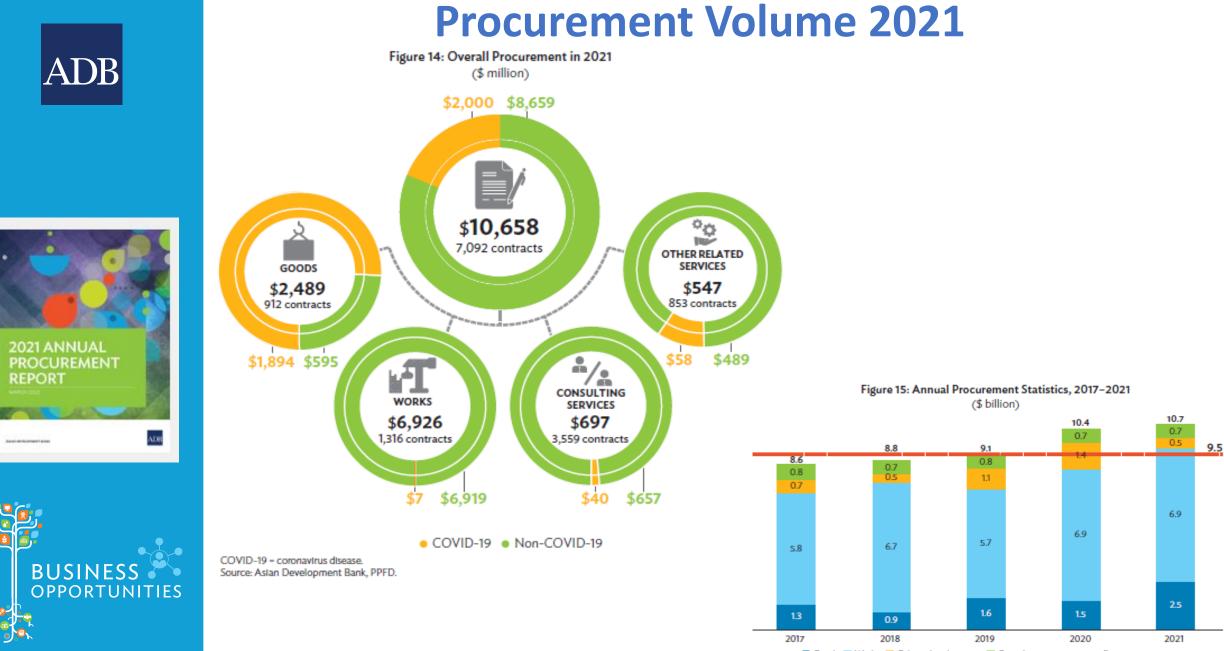
- 1. Business Opportunities
- 2. ADB Procurement Framework
- 3. How to find information and get involved





# ADB Business Opportunities





https://www.adb.org/documents/annual-procurement-report-2021

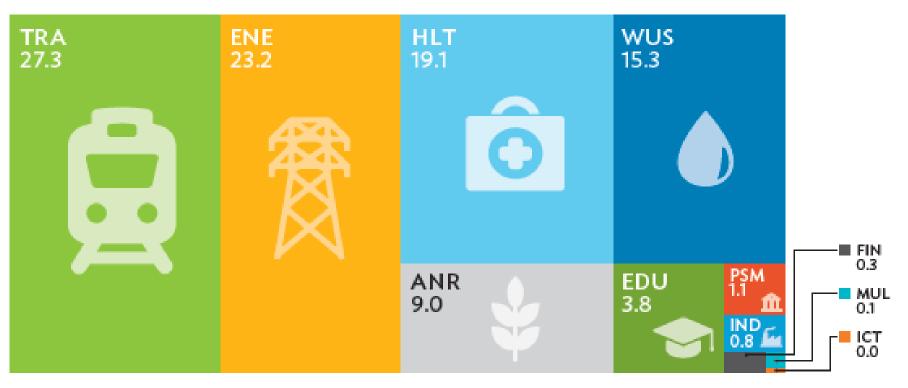
Goods Works Other related services Consulting services ----- Five-year average

Source: Asian Development Bank, PPFD.



### **Procurement by Sector**

Figure 18: Procurement by Sector, 2021 (% of total procurement)



ANR - Agriculture, Natural Resources, and Rural Development, EDU - Education; ENE - Energy; FIN - Finance; HLT - Health; IND - Industry and Trade; ICT - Information and Communication Technology; MUL - Multisector; PSM - Public Sector Management; TRA - Transport; WUS - Water and Other Urban Infrastructure and Services. > 0.0 - less than 0.05. Source: Asian Development Bank, PPFD.





### Why Pursue ADB Funded Contracts?

- Gateway to new opportunities in fast growing economies across multiple sectors
- ADB's operations are rapidly growing
- Assured financing for goods, works, and services
- Strong oversight by ADB → Internationally accepted fair and transparent procurement procedures



#### When is Private Sector engaged in ADB Projects? ADB **Country Partnership** Individual Strategy/Regional Consultants Cooperation Strategy/COBP Individual **Consulting Firms Evaluation** Concept Consultants &/or Individuals ADB Project Cycle **Consulting Firms** Implementation **Preparation** Consultants, Suppliers &/or Individuals **Detailed Design\*** Feasibility Study & Contractors Construction **Technical Assistance and** Supervision & Monitoring loan processing Approval Loan Negotiation, \*In some circumstances, detailed design may take Approval, Signing and place during the preparation stage of projects **BUSINESS** Effectiveness **OPPORTUNITIES**



## **Types of business opportunities**

- Supply of goods
  - Machinery, equipment, ICT, furniture
- Civil works
  - Roads, railways, bridges, irrigation canals, airports, schools, etc.
  - Power plants, pump stations, water treatment plants, heating plants

### • Consulting services

- Project preparation & implementation, site supervision (PMC), detailed design, knowledge products, policy/advisory, staff consultants
- Nonconsulting services
  - Surveys, training, translation, event management



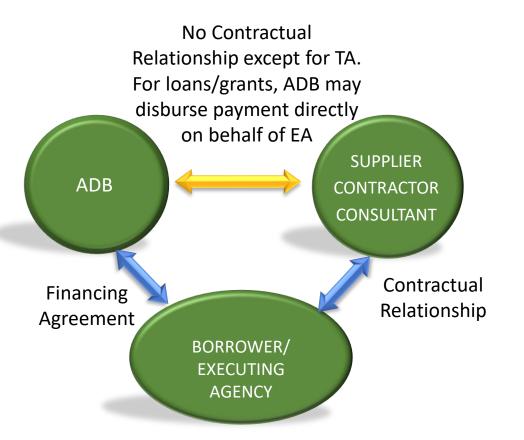


# **Relationship, Roles and Responsibilities in Procurement**

The Borrower (Executing Agency) is responsible for procurement of goods, works and services

ADB (under TAs) or Borrower select and recruit Consultants

ADB reviews the procurement activities of EAs to ensure that proceeds of its financing are used in accordance with the Bank's rules







# ADB Procurement Framework



### **ADB Procurement Framework**

#### For projects with concept papers approved before 1 July 2017

ADB's Procurement Guidelines and Guidelines on the Use of Consultants defined the policies and procedures for selecting, contracting, and monitoring suppliers of goods, works, and services for ADB-financed projects.

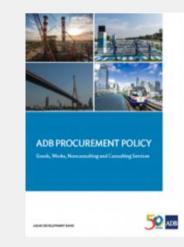


Procurement Guidelines

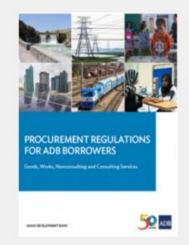


#### For projects with concept papers approved on or after 1 July 2017

ADB's new procurement framework comprises a Procurement Policy and Procurement Regulations for ADB Borrowers. It modernizes project procurement processes through a principles-based approach, to meet the diverse needs of clients as ADB scales up its operations in line with Strategy 2030.

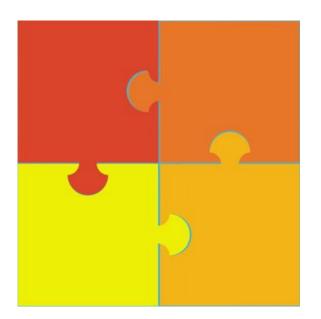


ADB Procurement Policy



Procurement Regulations for ADB Borrowers

## **Core Procurement Values**



 Principles based vs. Rules-based
 Fit-for-Purpose

Pri	inciples	Outcomes
	Fairness	Equal opportunity; equitable distribution; and credible mechanisms for addressing procurement-related complaints.
.n □	Economy	Using price, quality, and any nonprice attributes to deliver viable projects.
	Efficiency	Ensures procurement processes are proportional to value and risks.
	Transparency	Deliver relevant procurement information publicly in a consistent and timely manner; appropriate reporting; and confidentiality.
	Quality	Structured arrangements delivering appropriate outputs in an effective manner to achieve project outcomes and objectives.
	Value for Money	Obtain optimal benefits through effective, efficient, and economic use of resources.

## **Expected Impacts**

- Improved quality and greater value-for-money
- Reduced time to deliver procurement outcomes
- Higher quality suppliers bidding for projects
- Lowered costs for each transaction
- Strengthened capacity of DMC procurement
- Improved relationship between borrowers and suppliers

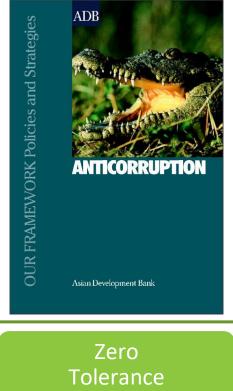


# BUSINESS OPPORTUNITIES

### **ADB's Anticorruption Policy & Guidelines**

Applies to executing and implementing agencies, contractors, consultants, suppliers, ADB staff, and anyone connected to an ADB-financed, -administered, or –supported activity.



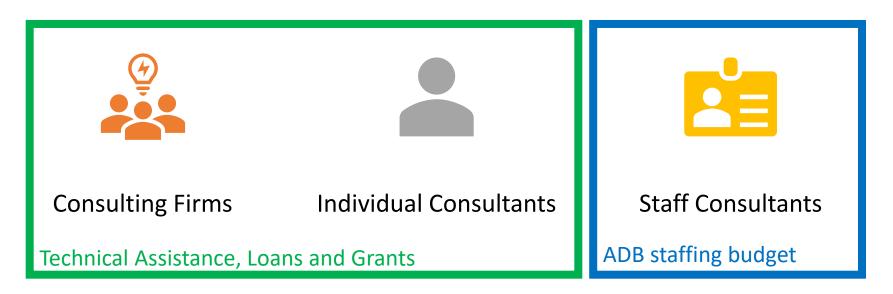




# **Consulting Services**

INTERNAL. This information is accessible to ADB Management and staff. It may be shared outside ADB with appropriate permission.

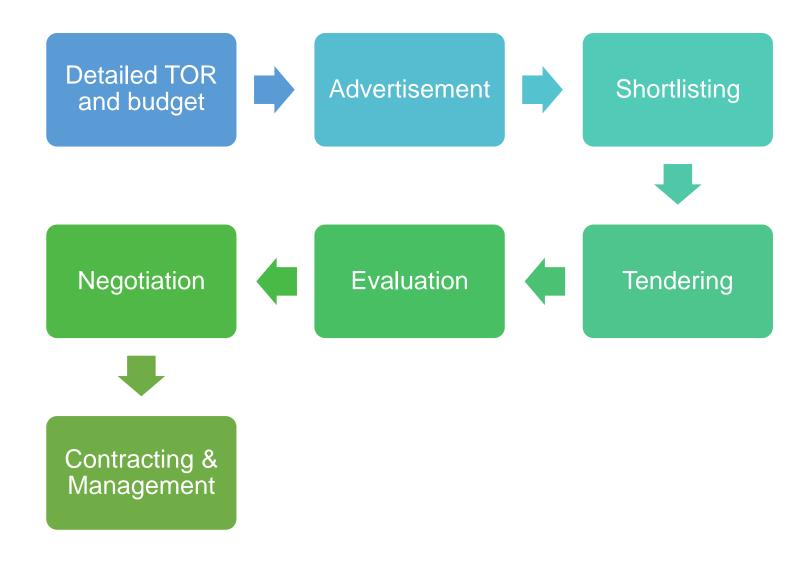
## Types of Consultants



### Recruitment may be national or international

- International may be for any ADB member country (global if eligibility restriction waived)
- A firm is considered national if it is legally incorporated in that DMC
- An individual is national if a citizen of the DMC or, if a national from another member country, he/she legally resides and works in that DMC.

## Firm Consultant Recruitment Process



## Procurement Methods to Recruit Firms



## General Points to approach ADB Consulting Contracts

- Identify suitable entry points and look to build expertise
- Consider individual consulting opportunities
- Know your client and their expectations
- Understand context and background to project
- Leverage experience with similar institutions
- Identify partners who will add value
- Understand costs of doing business (e.g., taxes)
- Consider if external specialists will strengthen your team
   ASK QUESTIONS IN CASE OF ANY DOUBT





# Works and Goods

## Main Procurement Methods



## Common Mistakes in preparing bids

- Bids not signed or Bids signed by a person who is not authorized signatory
- Absence of Bid Security or Bid Securing Declaration (if required)
- $\odot$  Insufficient Amount of Bid Security, Incorrect Validity Period
- Lack of Supporting Documents (JV Agreements, Audited Fin Statements, Past Performance Certificates)
- $\odot$  Incomplete Bids / Partial Bids
- $\odot$  Conflicts of interest not disclosed
- Inclusion of financial offer with technical offer where bid conditions require them to be separated (i.e. under the 2-envelope procedure)

> Material deviation/reservation/omission <> Non material deviations/reservation/omission



# **Debriefing and Complaints**

### **Debriefing**:

- Unsuccessful bidders may request debriefing from the procuring entity (the EA or ADB). If they are not satisfied with the explanation given, they may submit a complaint.
- Debriefings are an excellent learning opportunity for future bids!

### **Complaints**:

- Bidders may file complaint directly with ADB or may copy ADB on correspondence with EAs.
- Complaints to ADB should be submitted through online form: <u>https://www.adb.org/forms/complaints</u>

### How to report fraud:

www.adb.org/site/integrity/how-to-report-fraud



# **Finding Information**





# Identifying opportunities for contracts with project executing agencies and ADB

- Country partnership strategies
- Country operations business plans
- Procurement plans
- General and specific procurement notices
  - Advance notices
  - Invitation for prequalification
  - Invitation for bids
  - Consulting services recruitment notice (CSRN)
- Hop-on opportunities
  - Prequalified contractors / consultants
  - Contracts awarded
- Institutional procurement notices (ADB only)

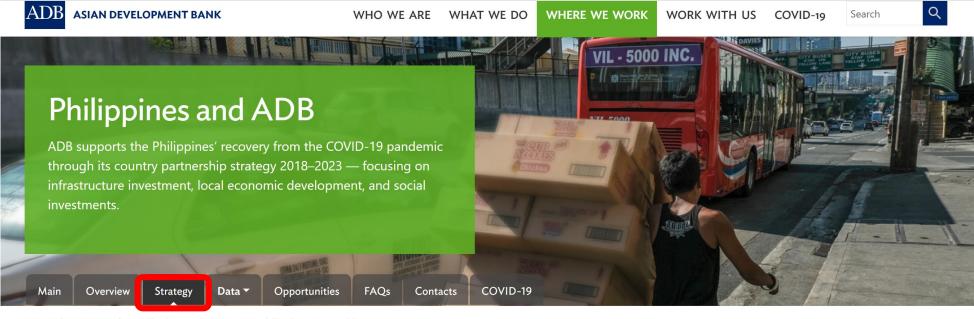
Operational Procurement



#### . . . . .

# ADB

### How to find Information on our Website



 $\clubsuit$  > Where We Work > Philippines and ADB > ADB-Philippines Partnership Strategy

### Latest Country Strategies and Business Plans

The country partnership strategy (CPS) is ADB's primary platform for designing operations to deliver development results at the country level. ADB works with each developin member country to map out a medium-term development strategy and a 3-year country operations business plan (COBP) to implement it.

#### 31 AUGUST 2018 | INSTITUTIONAL DOCUMENT Philippines: Country Partnership Strategy (2018-2023)

ADB's country partnership strategy 2018–2023 for the Philippines will support policy reforms, institutional capacity development, and financing investments that promote high and inclusive growth.

#### 11 DECEMBER 2020 | INSTITUTIONAL DOCUMENT Philippines: Country Operations Business Plan (2021–2023)

ADB's country partnership strategy for the Philippines, 2018– 2023 focuses on achieving high and inclusive growth by accelerating infrastructure and long-term investments, promoting local economic development with a focus on Mindanao and Visayas, and targeting investments in people at the bottom 40% of the population. ADB's country partnership strategy closely aligns with both its Strategy





### **Extract from COBP...**

Appendix 3 9

									Cost (\$	6 million)		
					Year of			А	DB		Gov't	Co- finance <sup>♭</sup>
Project/Program Name <sup>a</sup>	Sector	Poverty Targeting	Operational Priority	Division	TRTA/ PRF	Total	Regular OCR	COL	ADF Grants Total			
Baguio City Sanitation Improvement Project	WUS	TI-G	OP1, OP2, OP3, OP4, OP6	SEUW	2018	100.0	100.0	0.0	0.0	100.0		
Integrating Innovation Systems in Technical and Vocational Education and Training Project	EDU	GI	OP1, OP2, OP6	SEHS		100.0	100.0	0.0	0.0	100.0		
Mindanao Agro-Enterprise Development Project	ANR; FIN	TI-G	OP1, OP2, OP3, OP5, OP7	SEER	2020	100.0	100.0	0.0	0.0	100.0		
2022 Firm												
Integrated Flood Risk Management Sector Project (Phase 1)	ANR	TI-G	OP1, OP2, OP3, OP5	SEER	2018	500.0	400.0	0.0	0.0	400.0		100.0°
Mindanao Irrigation Development Project (Phase 1)	ANR	TI-G	OP1, OP2, OP3, OP5	SEER	2020	100.0	100.0	0.0	0.0	100.0		
Malolos-Clark Railway Project (PFR 2)	TRA	TI-G	OP1, OP2, OP3, OP4, OP5, OP6, OP7	SETC		1,000.0	1,000.0	0.0	0.0	1,000.0		
Competitive and Inclusive Agriculture Development Program, subprogram 2 (PBL)	ANR	GI	OP1, OP2, OP3, OP5, OP6, OP7	SEER/ PHCO	2019	400.0	400.0	0.0	0.0	400.0		
Support for Post-COVID-19 Business and Employment Recovery Program (PBL)	PSM; IND; EDU	GI	OP1, OP2, OP6	PHCO/ SEHS/ SEPF		420.0	420.0	0.0	0.0	420.0		
Support to Capital Market Generated Infrastructure Financing Program, subprogram 2 (PBL)	FIN	GI	OP6	SEPF		400.0	400.0	0.0	0.0	400.0		
Integrating Innovation Systems in Technical and Vocational Education and Training Project	EDU	GI	OP1, OP2, OP6	SEHS		100.0	100.0	0.0	0.0	100.0		





## How to find Information on our Website

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		News a	nd Events ADB Institute Contact English 🕶
ADB ASIAN DEVELOPMENT BANK	WHO WE ARE	WHAT WE DO WHERE WE WORK	WORK WITH US
With employees from more than	CAREERS AND SCHOLARSHIPS		FOR INVESTORS
60 countries, ADB is a place of	What We Look For	Visiting Fellow Program	Investor Relations   日本語
real diversity.	Career Opportunities	Internship Program	ADB Green Bonds
Work with us to find fulfillment in sharing your knowledge and skills,	Young Professionals Program	Scholarship Program	ADB Water Bonds
and be a part of our vision in achieving a prosperous, inclusive,	INFORMATION ON WORKING WIT	PROCUREMENT AND OUTREACH	
resilient, and sustainable Asia and	Consultants	Development Institutions	Operational Procurement
the Pacific.	Contractors and Suppliers	Private Sector Partners	Institutional Procurement
	Governments	Civil Society/Non-government	Business Opportunities Outreach
	Executing and Implementing Agencies	Organizations	Projects & Tenders





### **Goods & Works – Procurement Plans**

Projects & Tenders	Projects Documents Tenders		
Filter results CLEAR A			Key Documents
C	Search documents	Q	ney bocaments
Country/Economy (1) [CLEAR]	Results 1-20 of 32	Sort by •	Reports and Recommendations of the President
Palau	Philippines × Procurement Plans ×		Procurement Plans
<ul> <li>Papua New Guinea</li> <li>Philippines</li> </ul>	Promoting Digitalization for Green and Inclusive Growth in Asia: Procurement Plan	Document Date:	Safeguard Policy Statement
Samoa	55257-001; Regional, China, People's Republic of, Indonesia, Korea, Republic of, Malaysia, Philippines,	31 May 2022	Access to Information Policy
Singapore Solomon Islands	Singapore, Thailand, Viet Nam; Type: Procurement Plans		
		Document Date: 10 Mar 2022	Request for
Type (1) [CLEAR]	Suzoo-oo'l, milippines, type. Procurement Plans	10 10101 2022	Information
and Implementation Arrangements		Document Date: 04 Mar 2022	ADB documents and information that you have not
Proactive Integrity Reviews (PIR)			been able to find on our website. →
Procurement Plans	South Commuter Railway Project: Procurement Plan	Document Date:	website>
Program Safeguard Systems Assessments	52220-001; Philippines; Type: Procurement Plans	01 Mar 2022	
Progress Reports	Second Health System Enhancement to Address and Limit COVID-19 under the Asia	Document Date:	
Progress Reports on Tranche Releases		12 Nov 2021	
Language	<ul> <li>Emergency Assistance for Reconstruction and Recovery of Marawi: L3769</li> </ul>	Document Date:	
English		12 Oct 2021	



### **Procurement Plans...**

#### Appendix A - PROCUREMENT PLAN

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Project Number: 52220-001	Approval Number:			
Country: Philippines	Executing Agency: Depar	tment of Transportation		
Project Procurement Classification: A	Implementing Agency:	Implementing Agency:		
Project Procurement Risk: High	N/A			
Project Financing Amount: US\$6,395,200,000 ADB Financing: US\$4,300,000,000 Cofinancing (ADB Administered): Non-ADB Financing: US\$1,670,000,000	Project Closing Date: 31 December 2028			
Date of First Procurement Plan: 1 March 2022	Date of this Procurement F	Plan: 1 March 2022		
Procurement Plan Duration (in months): 18	Advance Contracting: Yes	e-GP: No		

#### A. Methods, Review and Procurement Plan

Except as the Asian Development Bank (ADB) may otherwise agree, the following methods shall apply to procurement of goods, works, and consulting services.

Procurement of Good	s and Works
Method	Comments
Open Competitive Bidding (OCB) for Goods	International advertisement
Open Competitive Bidding (OCB) for Works	International advertisement

Consulting Ser	vices
Method	Comments
Quality- and Cost-Based Selection for Consulting Firm	

#### B. Lists of Active Procurement Packages (Contracts)

The following table lists goods, works, and consulting services contracts for which the procurement activity is either ongoing or expected to commence within the procurement plan duration.

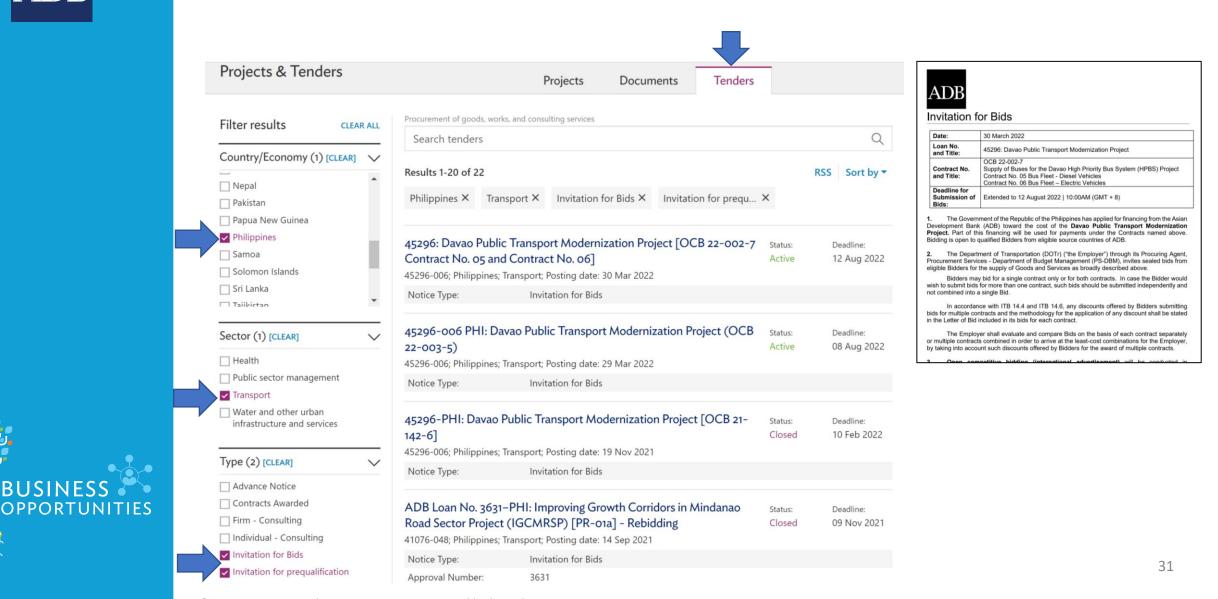
Package Number	General Description	Estimated Value (in US\$)	Procurement Method	Review	Bidding Procedure	Advertisement Date (quarter/year)	Comments
CP-S-02	Viaduct and elevated stations	415,000,000.00	Open Competitive Bidding (OCB)	Prior	1S1E	Q4 / 2020	Prequalificat on of Bidders: No
CP-S-03a	Viaduct and elevated stations	401,000,000.00	OCB	Prior	1S1E	Q1 / 2021	Domestic Preference
CP-S-03b	Viaduct, Tunnel, underground and elevated station	714,000,000.00	OCB	Prior	1S1E	Q2 / 2021	Applicable: No Advance Contracting:
CP-S-03c	Viaduct and elevated stations	343,000,000.00	OCB	Prior	1S1E	Q1 / 2021	Yes





BUSINESS

### **Goods & Works – Specific Procurement Notices**





### How to find Information on our Website

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		News a	nd Events ADB Institute Contact English 🔻
ADB ASIAN DEVELOPMENT BANK	WHO WE ARE	WHAT WE DO WHERE WE WORK	WORK WITH US
With employees from more than	CAREERS AND SCHOLARSHIPS		FOR INVESTORS
60 countries, ADB is a place of	What We Look For	Visiting Fellow Program	Investor Relations   日本語
real diversity.	Career Opportunities	Internship Program	ADB Green Bonds
Work with us to find fulfillment in sharing your knowledge and skills,	Young Professionals Program	Scholarship Program	ADB Water Bonds
and be a part of our vision in achieving a prosperous, inclusive,	INFORMATION ON WORKING WIT	PROCUREMENT AND OUTREACH	
resilient, and sustainable Asia and	Consultants	Development Institutions	Operational Procurement
the Pacific.	Contractors and Suppliers	Private Sector Partners	Institutional Procurement
	Governments	Civil Society/Non-government	Business Opportunities Outreach
	Executing and Implementing Agencies	Organizations	Projects & Tenders



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### **Operational Procurement**

Guides and Documents Operational Procurement Institutional/Corporate Procurement Projects and Tenders

A ⇒ Work with Us > Business Center > Operational Procurement

#### **Operations Procurement**

The Procurement, Portfolio and Financial Management Department (PPFD) provides fiduciary oversight of procurement of goods, works, non-consulting and consulting services. PPFD supports ADB staff and borrowers on procurement planning and implementation, contract management, and related risk assessment and mitigation throughout the project life cycle. It also leads procurement and consulting services innovation and capacity building initiatives.



Goods, Works, and Non-Consulting Services  $\rightarrow$ 

broad range of development projects and programs involving the procurement of goods, works, and services.



Consulting Services  $\rightarrow$ 

ADB engages individual consultants and consulting entities to pri contract preparation and project supervision, and to help ADB to and reports.

### Procurement Plans

- Prequalified Contractors
- Contracts Awarded
- Bidding Procedures

#### **Prequalified Contractors**

The prequalification of contractors are undertaken for most large, ADB-financed civil works contracts, turnkey contracts and contracts for the supply of expensive and technically complex equipment. ADB reviews and approves the prequalification process conducted by the Borrower's executing agency and publishes lists of prequalified contractors for contracts with estimated value of \$10,000,000 and above.

#### Current Prequalified Applicants Schwarz

#### Contracts Awarded

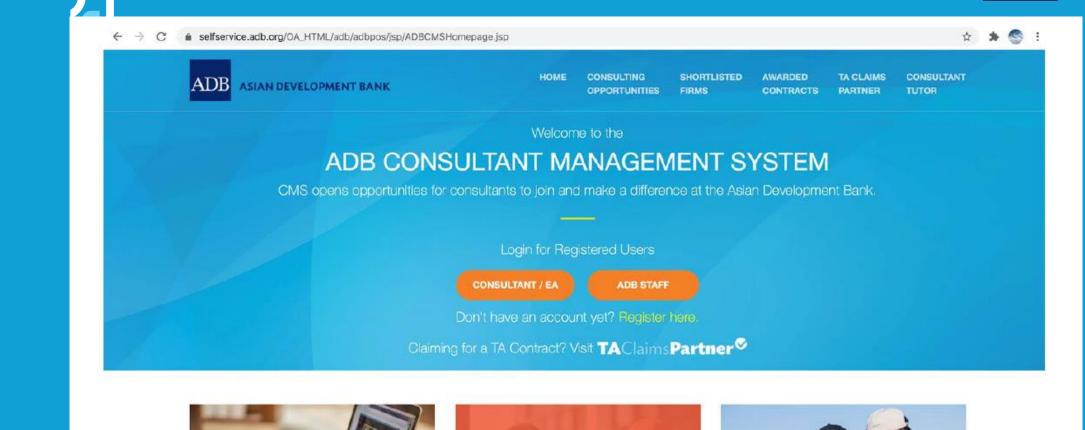
Contracts awarded for goods and civil works with contract value above US\$1.0 million. An archive of the previous year's contract awards is also provided.

🖹 Current Awarded Contracts 🛛 📼 Archive



# ADB Consultant Management System (cms.adb.org)











### **Consultants to Register in CMS (cms.adb.org)**

#### **Consultant Management System** ADB

Overview FAQ

#### Welcome to the Asian Development Bank's Consultant Management System

Consultant Management System (CMS) is an integrated web-based system that supports the ADB's consulting services recruitment, from advertising the opportunity to awarding consulting contracts. This portal will enable users to work with the different facilities available in CMS.



Consultants create and update their profile, search opportunities, send Expressions of Interest (EOIs), respond to Non-Committal Inquiries (NCIs), and prepare and submit proposals. Login to the system by typing in your registered email address and password.

Since CSRN is now integrated in CMS, consultants are encouraged to complete their full registration to help facilitate EOI submission by tagging project and consulting experiences entered in their profile.

Click here to know who can register as consultants in CMS. By using this service, you are accepting the CMS Terms and Conditions.



ADB Project Team Members can access all CMS functions like creating a selection, advertising opportunities, sending Non-Committal Inquiries (NCIs), distributing Request for Proposals (RFPs), sending Notice to Proceed (NTPs), and approving requests, even while working outside of the ADB network. Login to the system by typing in your ADB Self-Service Username and Password.



Executing Agencies (EAs) can access Consulting Services Recruitment Notice (CSRN) to post consulting opportunities for ADBfinanced projects. Login to the system by typing in your registered Username and Password.

To obtain an EA account, email your ADB Project Officer and copy csrn@adb.org with the following details: 1. Email address of the agency representative Name and address of the agency 2. Full name of the agency representative

4. Duration of the recruitment for the project

#### Consulting Services Recruitment Notice (CSRN)

BUSINESS **OPPORTUNITIES** 

ADB

The Consulting Services Recruitment Notice provides detailed information on the consulting services required for ADB-financed or administered projects. The CSRN includes the terms of reference and is posted on ADB's website for at least one month for firms for EA-administered projects, 15 days for firms for ADB-administered projects or 7 days for individual consultants before shortlisting.

This will provide consultants sufficient time to prepare EOIs that are more specific and focused on the project's requirements.

Click here to view the list of advertisements of consulting opportunities.

#### 🔑 Login

10

gin using your	registered	d username and password.
Username		
Password		
	Login	Login Assistance

Note: ADB users can login using their Oracle username and password.

#### Registration

#### New user? Register now!

**Register as Consulting Firm** 

Register as Individual Consultant

#### Need Help?

For inquiries regarding the system, please email cmshelp@adb.org.

#### CMS SYSTEM UPDATE

#### Dear CMS Users,

The changeover period from the Consulting Services Recruitment Notice (CSRN) to the Consultant Management System (CMS) has concluded. We thank you for your cooperation during this interim process.

Should you have any inquiries, contact cmshelp@adb.org.

CMS Team

### **Consulting Opportunities - CSRN**

#### **Consulting Opportunities**

Consulting Services Recruitment Notices (CSRN)

CSRN provides detailed information on the consulting services required for ADB-financed or administered projects, including terms of reference. Filter on specific advertisements of interest by ticking the appropriate checkboxe or by entering keywords to search by expertise.

Refine by <u>Clear /</u> _ COVID-19 Related Assignment	Search by Expertise	Go					
<u></u>					⊗ Pre	evious 1-25 ~	/ <u>Next 25</u> (2
<ul> <li>Yes (29)</li> <li>No (136)</li> </ul>	Project	Expertise	Consultant Type	Engagement Period (Months)	Published	<b>Deadline</b> (Manila local time)	View CSRI
<u>Consultant Type</u>	SC 119172 PHI: Bespoke Climate Leadership Training	Bespoke Climate Leadership Training	Firm	26	15-Jul-2022	15-Aug-2022 11:59 PM	
<ul><li>Firm (31)</li><li>Individual (134)</li></ul>	TA 55064-005 REG: Water Organization Partnerships for Resilience - WOP4R Program Consultants	Water Supply and Sanitation	Firm	36	29-Jun-2022	10-Aug-2072 11:59 PM	
	TA-6929 REG: Enhancing Disaster Risk Understanding and Resilience - Technical Assistance Coordinator (55357-001)	Technical Assistance Coordinator	Individual	28	27-Jul-2022	09-Aug-2022 11:59 PM	III
Bligibility of Consultant Country	SC 108187 PHI: BPMSD Information Technology and Human Resources Consultant	Information Technology and Human Resources	Individual	12	14-Jul-2022	08-Aug-2022 11:59 PM	
<ul> <li>Open to Member Countries Only (165)</li> <li>Non-Member Countries Allowed (0)</li> </ul>	LOAN-3944 PHI: Local Governance Reform Project - OP1/QCBS- 002 Financial, Administrative, and Technical Support Firm (52173-002)	Finance and Administration	Firm	30	23-Jul-2022	06-Aug-2022 11:59 PM	
Engagement Period	TA-9766 REG: Southeast Asia Public Management, Financial Sector, and Trade Policy Facility - LGDP-N31 National Capacity Development Specialist/Team Leader LGDP-N31 (53071-001)	capacity development	Individual	8	22-Jul-2022	04-Aug-2022 11:59 PM	
<ul> <li>Less than 3 months (9)</li> <li>3 months to 1 year (109)</li> <li>More than 1 year (47)</li> </ul>	TA-9766 REG: Southeast Asia Public Management, Financial Sector, and Trade Policy Facility - LGDP-N36 National Social Dev't Gender and Land Acquisition Expert LGDP-N36 (53071-001)	Social Development, Gender and Land , Acquisition and Resettlement Specialist		8	22-Jul-2022	04-Aug-2022 11:59 PM	
Country	TA-9766 REG: Southeast Asia Public Management, Financial Sector, and Trade Policy Facility - LGDP-N35 National Project Finance and Economics Specialist LGDP-N35 (53071-001)	project finance, economics	Individual	8	22-Jul-2022	04-Aug-2022 11:59 PM	
elect All   Select None	TA-9766 REG: Southeast Asia Public Management, Financial     Sector, and Trade Policy. Facility - LGDP-N34 National Legal     Specialist LGDP-N34 (53071-001)	Legal	Individual	8	22-Jul-2022	04-Aug-2022 11:59 PM	
<ul> <li>Palau (6)</li> <li>Papua New Guinea (5)</li> <li>Philippines (38)</li> </ul>	TA-9766 REG: Southeast Asia Public Management, Financial Sector, and Trade Policy Facility - LGDP-N32 National Civil Engineer/Water Supply and Sanitation Expert LGDP-N32 (53071- 001)	engineering	Individual	8	22-Jul-2022	04-Aug-2022 11:59 PM	
<ul> <li>Samoa (4)</li> <li>Solomon Islands (5)</li> </ul>	SC 119216 PHI: National climate resilient agriculture / institution: specialist	s National climate resilient agriculture / institutions specialist	Individual	2	27-Jul-2022	02-Aug-2022 11:59 PM	
Sri Lanka (3)	SC 119216 PHI: National legal specialist	National legal specialist	Individual	2	27-Jul-2022	02-Aug-2022 11:59 PM	
Thailand (5)	SC 119216 PHI: Accelerating Climate-Resilient Agriculture in the Philippines - Climate Resilient Agriculture / Institutional Specialist		Individual	2	27-Jul-2022	02-Aug-2022 11:59 PM	
Timor-Leste (2)	<ul> <li>SC 119216 PHI: National climate resilient agriculture / governance specialist</li> </ul>	National climate resilient agriculture / governance specialist	Individual	2	27-Jul-2022	02-Aug-2022 11:59 PM	
Sector	TA-6730 REG: Promoting Life Cycle Management of Fluorocarbons - PHI Fluorocarbons Expert (54386-001)	Fluorocarbons Expert	Individual	7.7	13-Jul-2022	02-Aug-2022 11:59 PM	



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### **CSRN** Profile



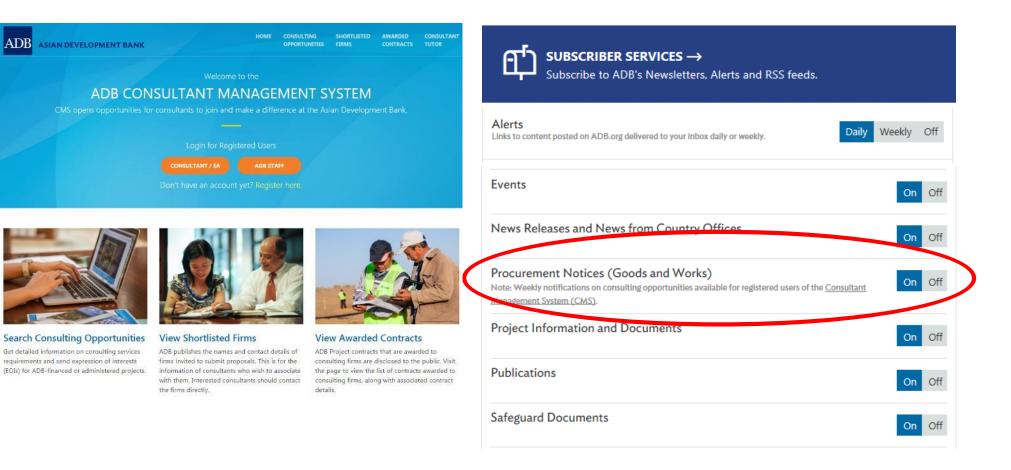
BUSINESS OPPORTUNITIES

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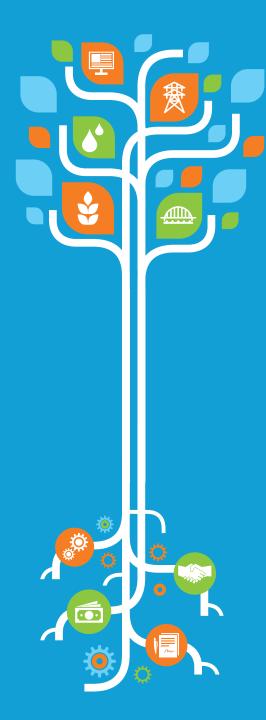


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### Thank You.



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### For more information: adb.org

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