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ADB Office of Public-Private Partnership (OPPP)

Approaches to promote PPP in Asia and the Pacific

21 September 2022



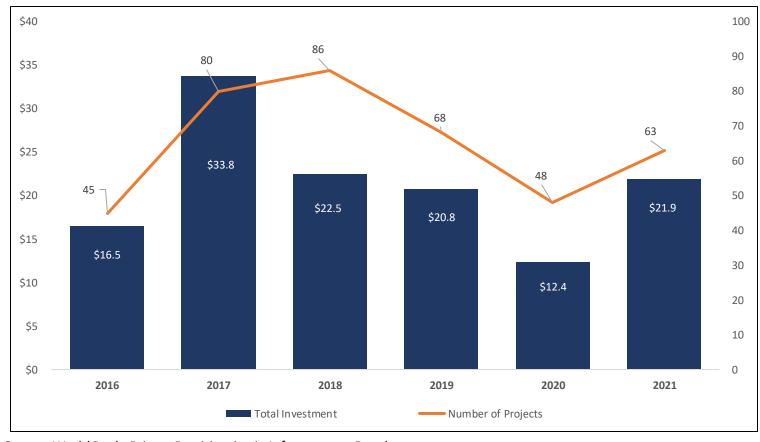


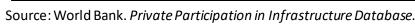


PPP in Asia and the Pacific Started to Pick Up

Historical Change in the Number of PPP in ADB's DMCs

(\$ billion for total investment)









ADB's Support in the PPP Development Cycle

Upstream

Midstream

Downstream

Advocacy & Capacity Development

Enabling Environment

Project Preparation (Transaction Advisory)

Project Financing

- Create awareness
- Invoke leadership
- Identify PPP potential in sector planning and the private sector development agenda
- Develop capacity of Government
- Enhance external knowledge management links
- Develop policy, legal, regulatory and institutional framework to facilitate, guide and manage the development of PPPs (country and sector specific)
- Establish PPP Center for coordination of PPP activities

- Assist in the development of pathfinder projects
- Provide support (including advisory support) throughout the process from structuring to bid management and contract award/financial close.
- Provide long-term debt financing solutions including local currency
- Catalyze commercial financing by equity, debt and guarantees.
- Provide public sector financial support through schemes to ensure viability and cash flow sustainability.

Advisory Services

Financial Support -



- ✓ Raising awareness on climate change
- ✓ Knowledge sharing on the benefits of climate proof infrastructure

Technical Assistance & Legal Support

- ✓ Advice on PPP framework integrating climate considerations
- ✓ Development and provision of climate change toolkit

Project Definition, Project Preparation, & Transaction Advisory Services

- ✓ Recommend climate-friendly or climate-proof design of infrastructure
- ✓ Examine the bidders' ability to manage climate risks and recommend the right partner

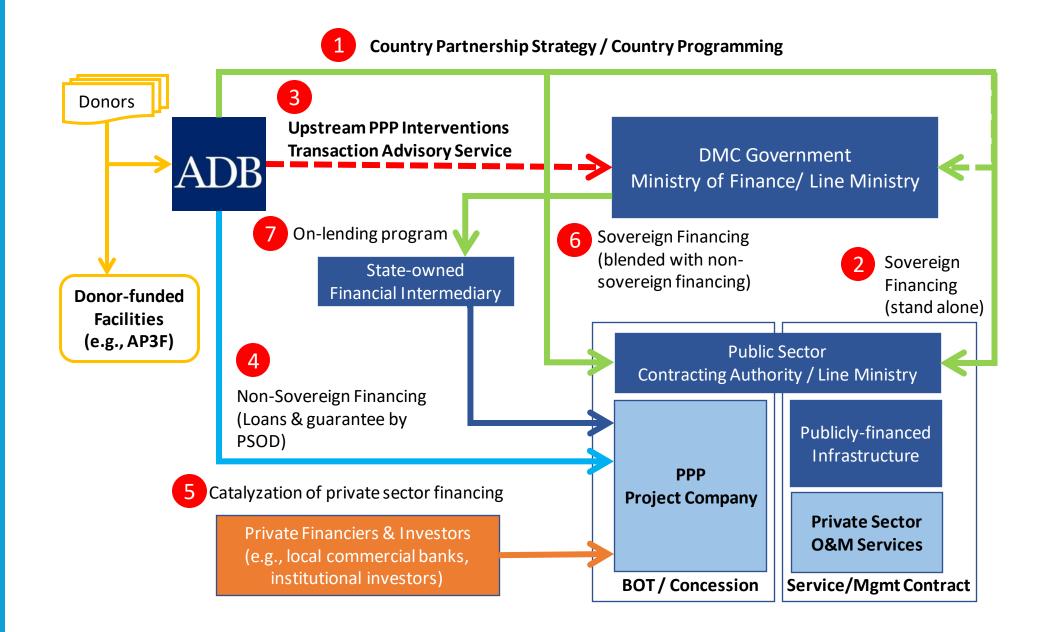
Nonsovereign Financing, Sovereign Financing, & Guarantees

- ✓ Design and implement a financial structure that satisfy key climate change requirements
- ✓ Monitor the execution of borrowers' climate actions





Variety of ADB's Assistance To Promote PPP







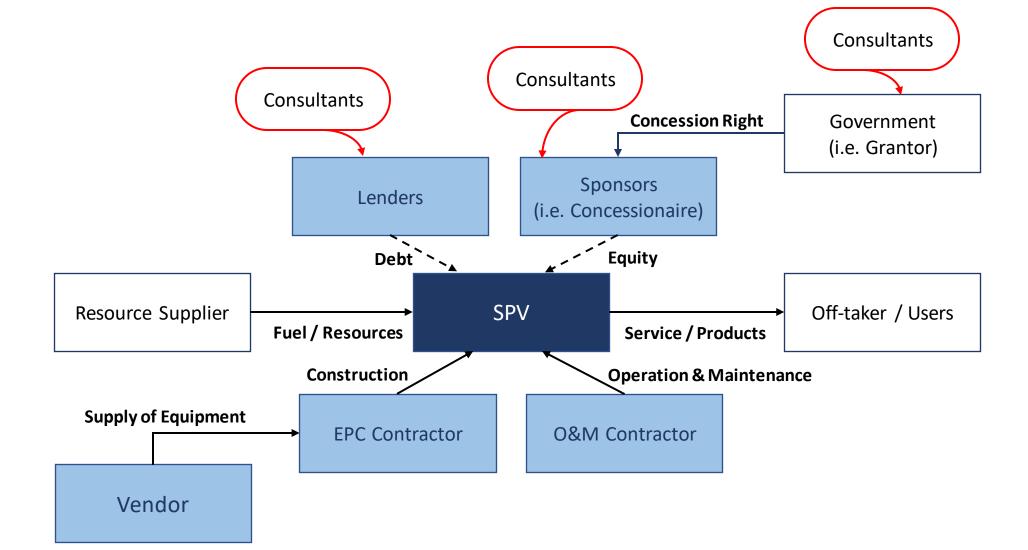
ADB's Value Addition as the PPP Advisor

- Ability to structure and advise a "pathfinder" project, or first of its kind in a sector or DMC, that can set a standard for the following projects.
- Thorough understanding on the strategic priorities and needs of each country underpinned by the long-term engagement and relationship with the government.
- Deep insights into the countries' PPP landscape including legal and regulatory framework for PPP.
- Familiarity of key commercial requirements of project finance banks in Asia and the Pacific.
- Assurance on the transparency, fairness, and governance in the bid process and reduce political risks.





Business Opportunities in PPP Projects (2)









THANK YOU!

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