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ADB-LKPP: Business Opportunity Seminar

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CONSULTANCY SERVICES

What is Consultancy Service?

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- “Intellectual” and “Advisory” service
- Expert time to provide added value: professional advice, technology transfer, or training
- Individual vs Firm

Consultant Opportunities in ADB and ADB Financed Projects

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- ADB-hired consultants:
 - Staff consultants
 - TA consultants
 - Framework Contract
- Recipient-hired consultants:
 - PRE-INVESTMENT
 - Sector Studies
 - Feasibility Studies
 - PROJECT PREPARATION
 - Detailed Studies
 - Design and Specifications / TORs
 - Preparing tender documents

Consultant Opportunities in ADB Financed Projects

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- Recipient-hired consultants:
 - PROJECT IMPLEMENTATION
 - Procurement
 - Project Management
 - Construction Supervision and Inspection
 - Information Systems
 - Accounting and Auditing
 - TECHNICAL ASSISTANCE
 - Advisory Services, Studies, Training
 - Institution & Management Analysis
 - Capacity Building

Important Issues

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- Opportunity for experience in international standard contracts and competition
- Barrier of entry
 - Qualification Requirements
 - Consultant fees
- Integrity: highest standard of ethics

THE END