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Asian Development Bank Consulting Opportunities



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Overview



- ADB Procurement Policy
- Procurement Regulations for ADB Borrowers
- Guidance Notes and Staff Instructions



ADB Procurement Framework – Key documents



The ADB procurement framework consists of the *ADB Procurement Policy* (the Policy), the *Procurement Regulations for ADB Borrowers* (the Regulations), the *Staff Instructions* (SI), and associated guidance notes (GN).

- (i) ADB Procurement Policy: Approved by ADB Board of Directors, the Policy specifies ADB's six core procurement principles and various considerations relevant to their implementation in ADB financed operations.
- (ii) The Regulations: Approved by ADB Management, the Regulations provide choices for Borrowers to allow them to determine the most appropriate procurement method, specify the rules that must be followed and set out ADB's procurement due diligence function.
- (iii) The Staff Instructions: Approved by the Procurement, Portfolio and Financial Management Department (PPFD) Staff Instructions define the roles and responsibilities of ADB staff in implementing the Policy and Regulations, including the procurement decision authorities and service standards. They also set out the procurement procedures and practices to be applied by ADB Borrowers.
- (iv) The Guidance Notes: Approved by PPFD provide more details to ADB Borrowers to give best practice advice and assist them in implementing various procurement methods and modalities.

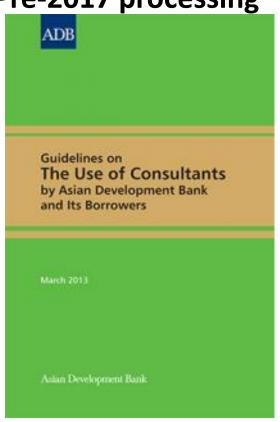


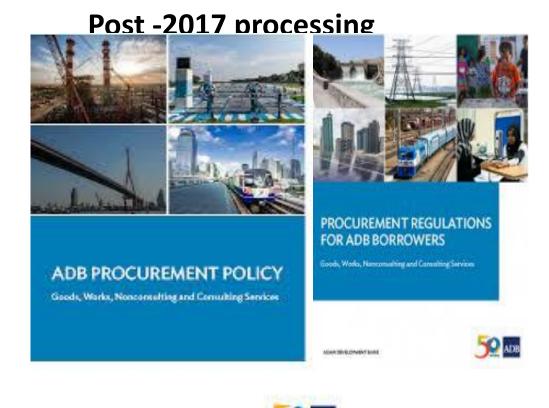


Policies applicable to Recruitment of Consultants and Service Providers

ASIAM DEVELOPMENT BANK

Pre-2017 processing





Core Procurement Principles

- i) economy
- (ii) efficiency
- (iii) Fairness
- (iv) transparency
- (v) Quality
- (vi) Value for money. Price alone may not sufficiently represent value for money.



New Approach to Consulting Services

Faster consultant selection

- Fewer transactions require ADB's prior review
- Fewer submissions to ADB
- Increased support for framework agreements
- Use of e-procurement systems to reduce procurement time and effort
- Shorter advertising periods (use of eGP)

Flexibility in selecting consultants

- Eligibility and shortlisting requirements have been relaxed
- Alternative procurement arrangements

VfM

- Supporting quality, value for money and high-level technologies
- 90:10 ratios for Quality- and Cost-Based Selection

Stronger support for planning and contract management

- ADB support for consulting transactions from beginning to end
- More planning up-front reduces review times later in the process
- Consultant complaint handling procedures are fairer and more transparent

Fitness for purpose

Fitness for purpose requires procurement arrangements to appropriately reflect the strategic needs and circumstances of the situation. In case a standardized approach cannot effectively and efficiently meet project outcomes and development objectives, including in capacity-constrained environments, a customized approach may be adopted, entailing transaction-specific methods and documentation.

Eligibility

Except in any case in which the Board of Directors determines otherwise, (i) loans or grants from Special Funds resources can be used only for procurement of goods, works, and services produced in, and supplied from, developed member countries that have contributed to such resources or developing member countries; and (ii) loans or grants from ADB's ordinary capital resources or ADBadministered funds can be used only for procurement of goods, works, and services produced in, and supplied from, member countries.

Alternative Procurement Arrangements

• ADB may agree to (i) apply the procurement rules and procedures of another multilateral or bilateral agency or organization involved in the project, and may agree to such a party taking a leading role in providing implementation support and monitoring project procurement activities; or (ii) rely on the procurement rules and procedures applied by an agency or entity of the borrower accredited by ADB, provided that in each case such arrangements are (a) compatible with the value, risk, or complexity of the procurement; (b) consistent with the Core Procurement Principles; and that (c) unless waived, ADB's member country eligibility restrictions continue to apply; and (d) ADB's Anticorruption Guidelines and contractual remedies in applicable financing agreements with the borrower continue to apply.

Roles and Responsibilities of ADB

 The borrower prepares the procurement plan that is agreed by ADB. The borrower is legally responsible and accountable for the procurement. It invites, receives, and evaluates bids, and awards the contract. The contract is between the borrower and the supplier, service provider, or contractor; ADB is not a party to the contract. The responsibility for the implementation of the project, and therefore for the payment of goods, works, and services under the project, rests solely with the borrower.

Asian Development Bank Review

ADB reviews the borrower's procurement procedures, documents, bid evaluations, award recommendations, and contracts under a risk-based approach through prior and post review (sampling) to ensure that the procurement process is carried out in accordance with the agreed procedures.

ADB may, where necessary, provide extended support without however diminishing the responsibility of the borrower for the execution of the procurement or becoming involved in the procurement decision- making process (or a part thereof).

Bidder's role

- The bidder should then critically review the bidding documents to see if there is any ambiguity, omission, or internal contradiction, or any feature of specifications, terms of reference, or other conditions which are unclear or appear discriminatory or restrictive. In such case, the bidder should seek clarification from the borrower, in writing, within the time period specified in the bidding documents for seeking clarifications.
- The criteria and methodology for selection of the successful bidder are outlined in the bidding documents. If these are not clear, clarification should be similarly sought from the borrower.

Bidder's responsibility

- The specific bidding documents issued by the borrower govern each procurement transaction. If a bidder concludes that any of the provisions in the bidding documents are inconsistent with these Regulations, it should also raise such issue with the borrower.
- It is the responsibility of the bidder to raise any issue of ambiguity, contradiction, omission, etc., prior to the submission of its bid to assure submission of a fully responsive and compliant bid that includes all the supporting documents requested in the bidding documents.

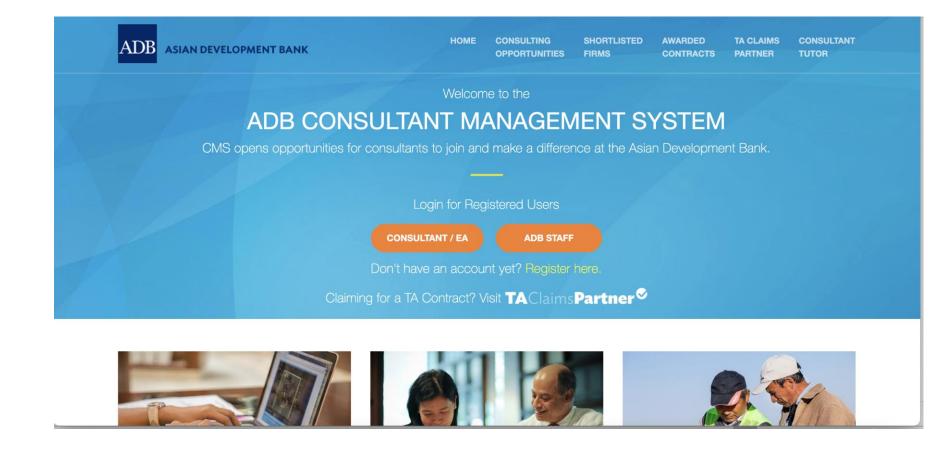
Bidder's responsibility

- Noncompliance with critical requirements (technical and commercial) will result in rejection of the bid. If a bidder wishes to propose deviations to a noncritical requirement, or propose an alternative solution, the bidder should quote the price for the fully compliant bid and then separately indicate the adjustment in price that can be offered if the deviation is accepted. Alternative solutions should be offered only when authorized in the bidding documents.
- Once bids are received and publicly opened, bidders will not be required or permitted to change the price or substance of a bid.

Bidding information

Information on bidding opportunities under open competitive bidding may be obtained from procurement plans and specific procurement notices. General guidance on participation, as well as advance information on business opportunities in upcoming projects, may be obtained from the ADB website.

ADB Consultant Management System



ADB Consultant Management System



HOME

CONSULTING OPPORTUNITIES

SHORTLISTED

AWARDED CONTRACTS

TA CLAIMS PARTNER CONSULTANT



Search Consulting Opportunities

Get detailed information on consulting services requirements and send expression of interests (EOIs) for ADB-financed or administered projects.



View Shortlisted Firms

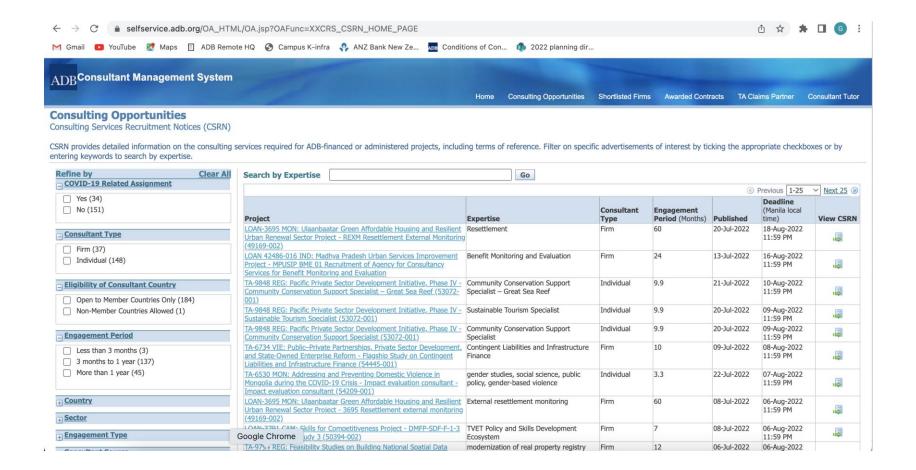
ADB publishes the names and contact details of firms invited to submit proposals. This is for the information of consultants who wish to associate with them. Interested consultants should contact the firms directly.



View Awarded Contracts

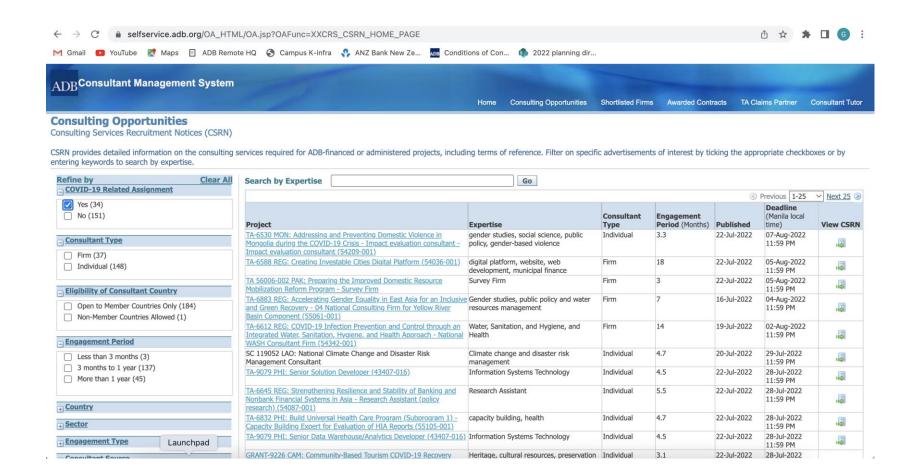
ADB Project contracts that are awarded to consulting firms are disclosed to the public. Visit the page to view the list of contracts awarded to consulting firms, along with associated contract details.

Consulting Services Recruitment Notice

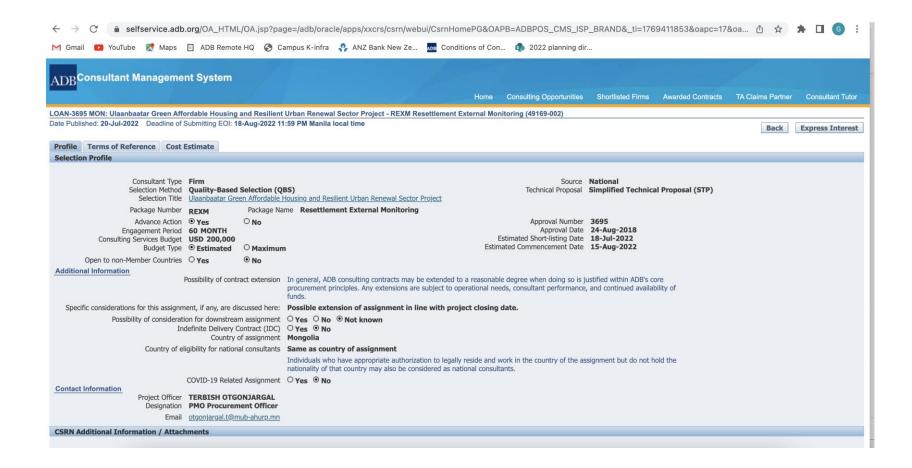


Consulting Services Recruitment Notice-

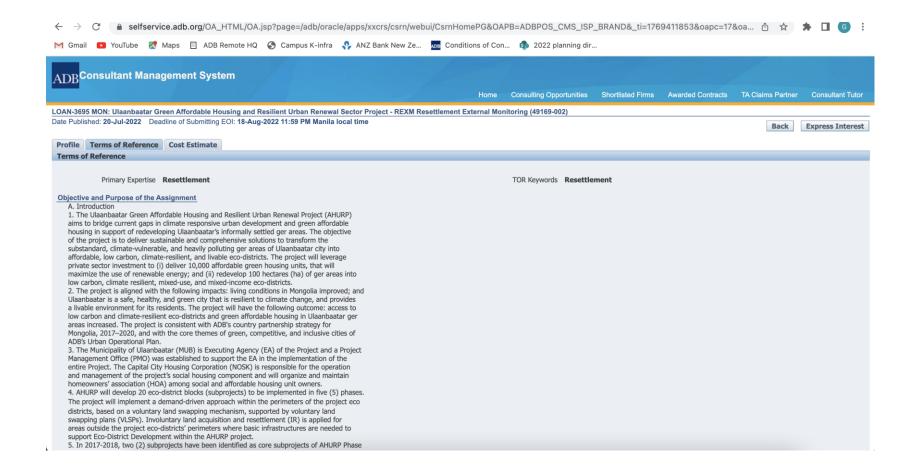
COVID19 response –consulting opportunities



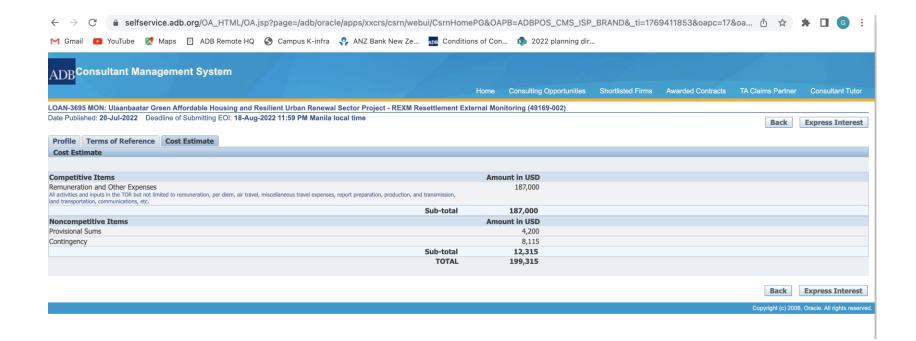
CSRN - Profile



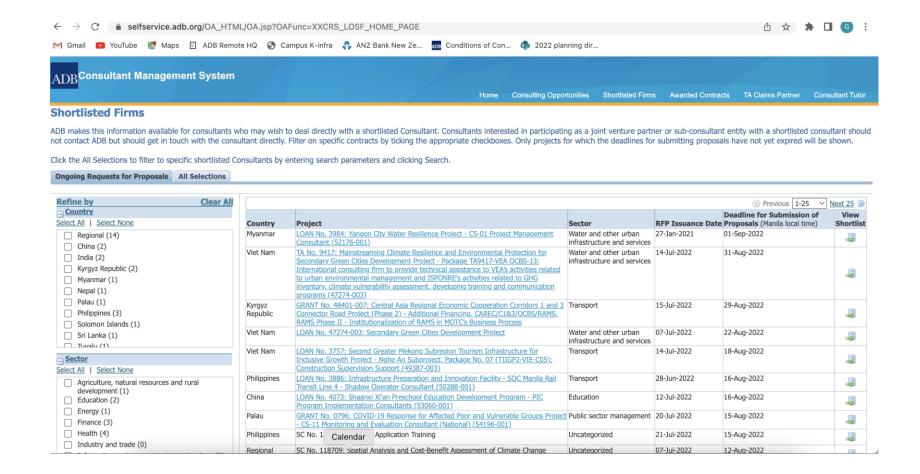
CSRN-ToR



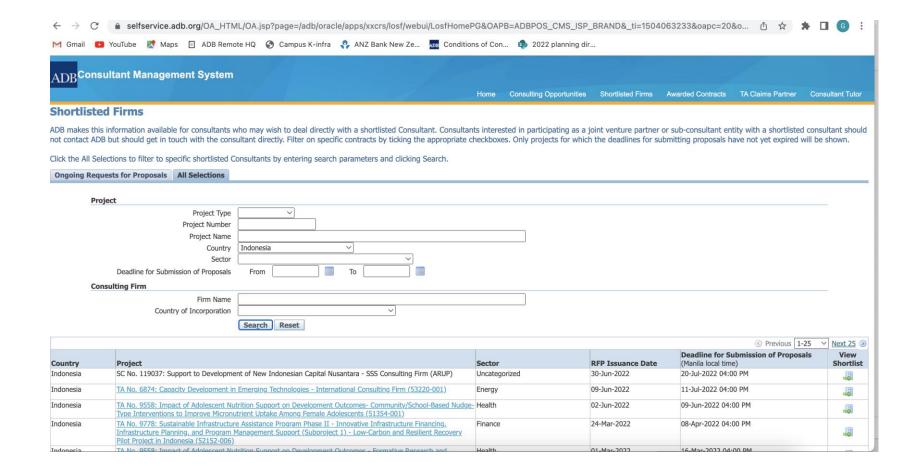
CSRN – disclosure of budget



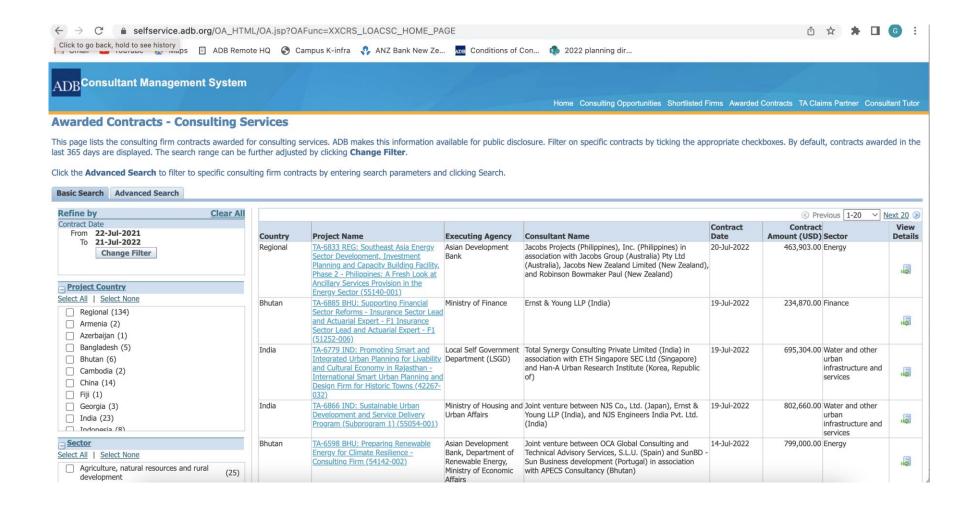
Shortlisted Firms – Current selections



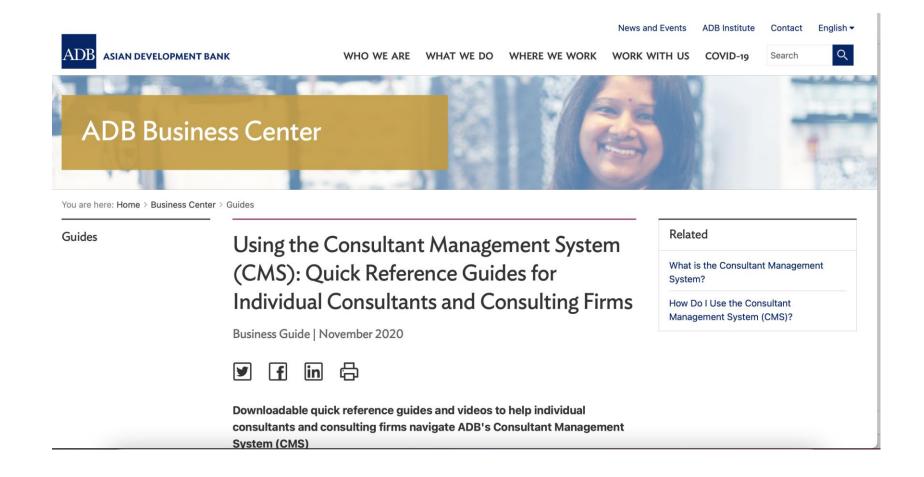
Historic information – shortlisted firms



Awarded contracts



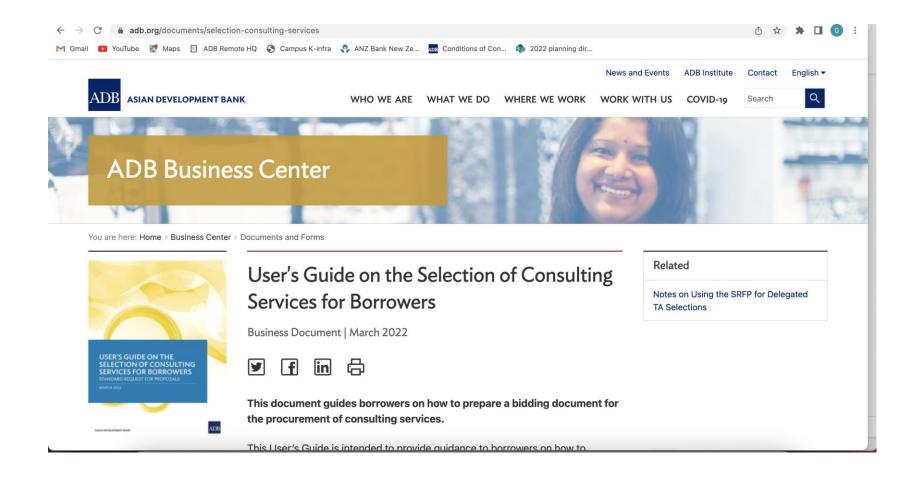
Consultant Tutor



Consultant Tutor

 https://www.adb.org/documents/using-consultantmanagement-system-cms-quick-reference-guidesindividuals-firms

Standard Request for Proposals(RFP) – Consulting services



Standard Documents – Selection of Consultants https://www.adb.org/documents/recruitment-firms-individual-consultants-executing-agencies





For further information



www.adb.org

http://cms.adb.org/

www.youtube.com/user/AsianDevelopmentBank

www.adb.org/news/videos/series/procurement

www.adb.org/business/main

www.adb.org/sites/default/files/adb-procurement-policy.pdf

https://www.adb.org/what-we-do/covid19-coronavirus



https://www.linkedin.com/company/asian-development-bank/

https://www.linkedin.com/groups/3796524/

https://www.linkedin.com/groups/3796532/

Please give us your feedback!





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