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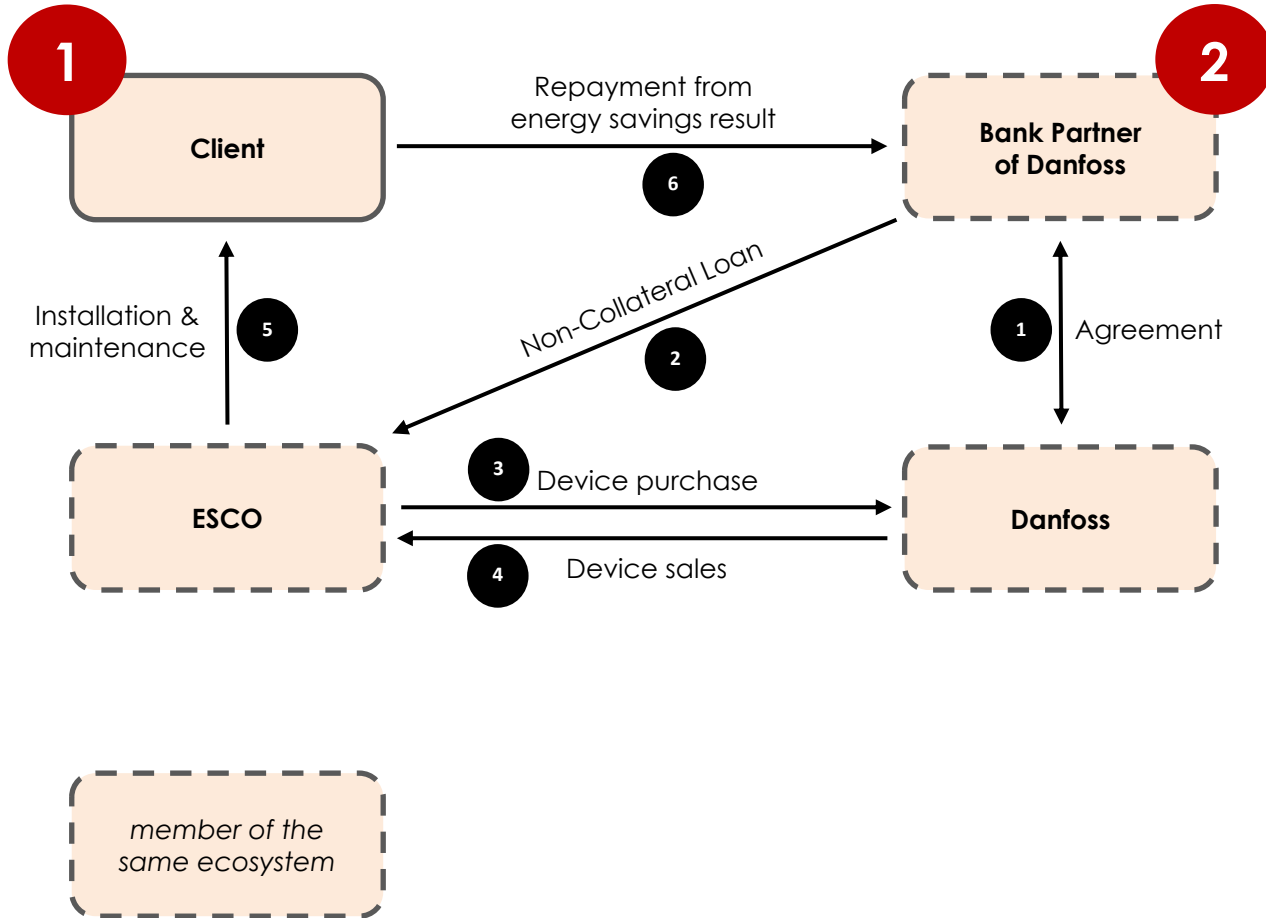


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De-risking Instrument to Accelerate Energy-Efficiency Business Transaction

Ery Wijaya, Ph.D.
Senior Analyst

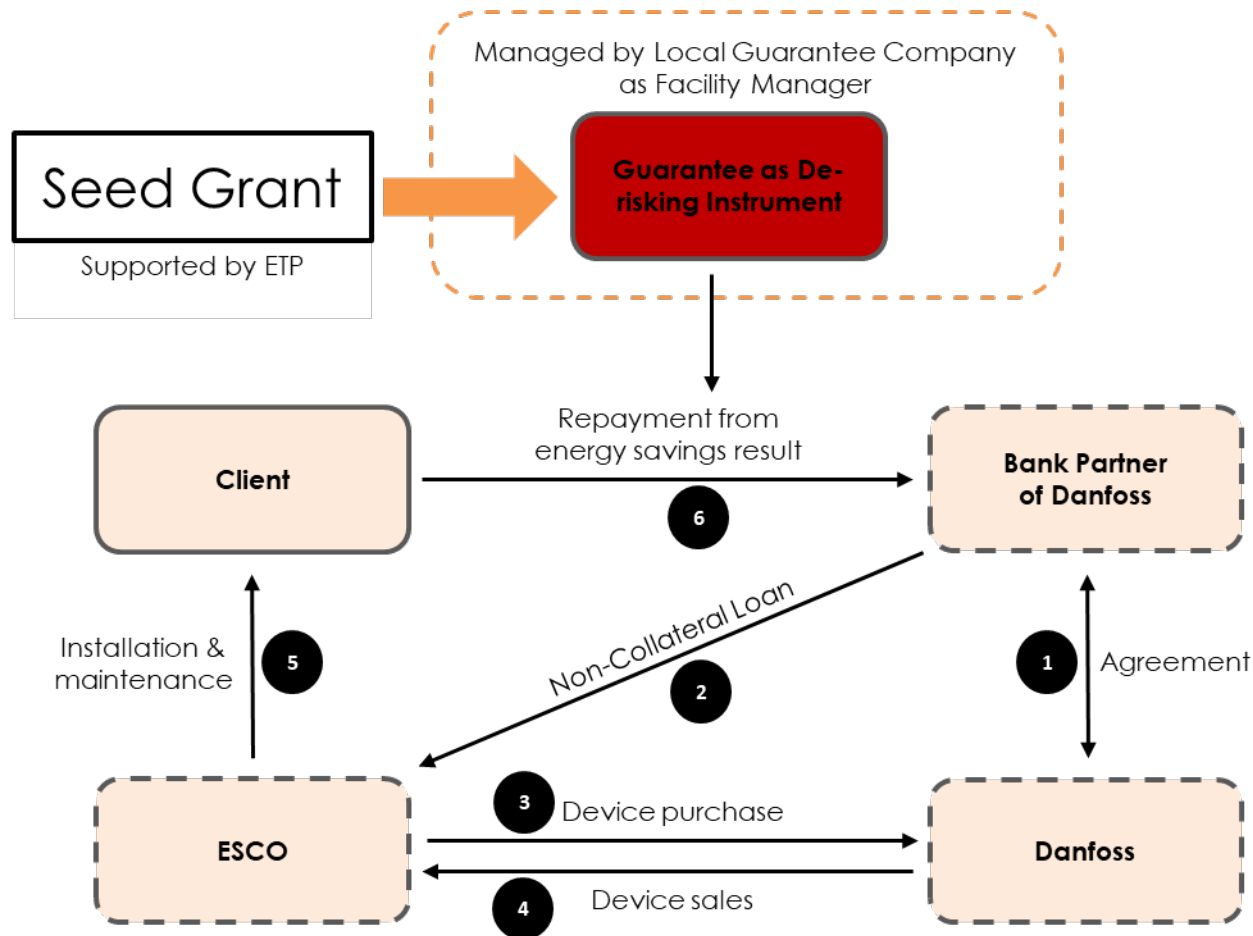
Challenges remain on energy efficiency business transaction



Challenges

- 1 Lack of confidence/trust in the energy saving performance, leads to potential clients reluctant to invest in energy efficiency project
- 2 High perceived risk, lead to the high cost of finance. This then increases unwillingness potential clients to implement in energy efficiency project.

Guarantee instrument supports the acceleration of EE business transaction



Benefits

1. Improve confidence level/trust of potential clients to implement energy efficiency project as the potential risks has been distributed properly to other stakeholders
2. Loan providers/banks perceived risk will be reduced as more stakeholders participated to absorb potential risks, thus cost of finance could be reduced

Contact –

CPI: climatepolicyinitiative.org

The Lab: climatefinancelab.org

USICEF: usicef.org

Global Landscape of Climate Finance:
climatefinancelandscape.org

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