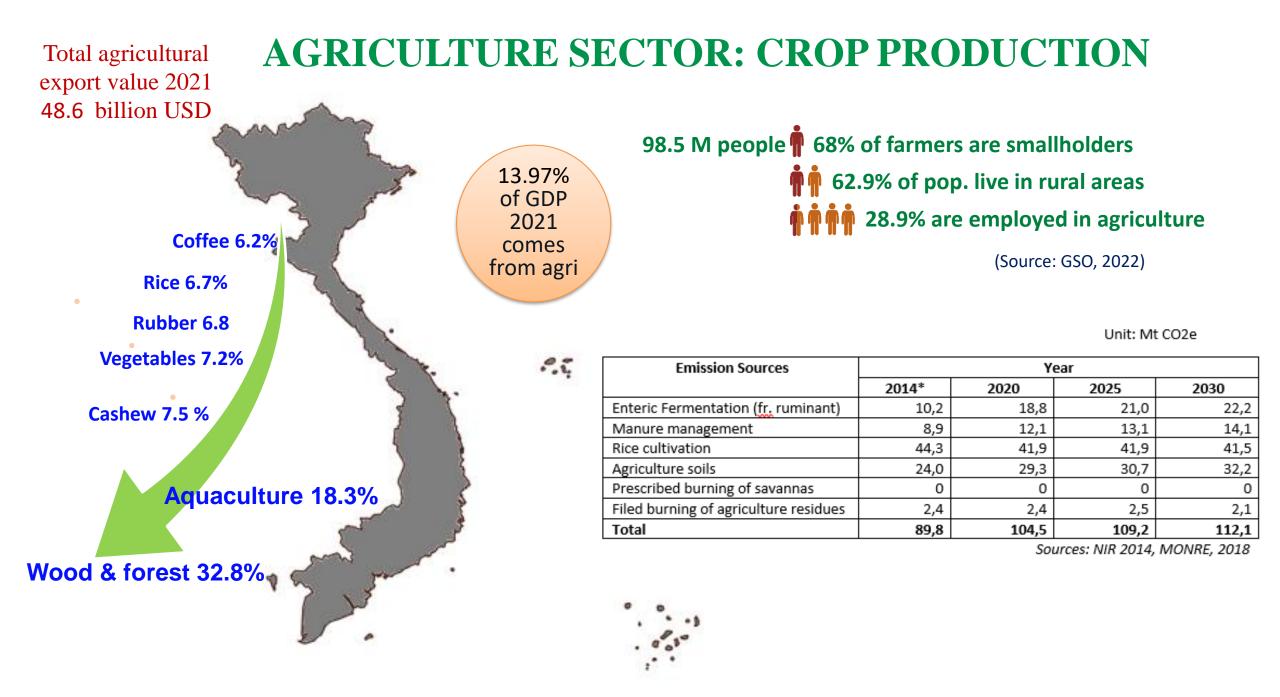
LOW CARBON VALUE CHAIN DEVELOPMENT IN VIET NAM

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TILL THE MANALE

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Development of agricultural value chains based on 3 pillars

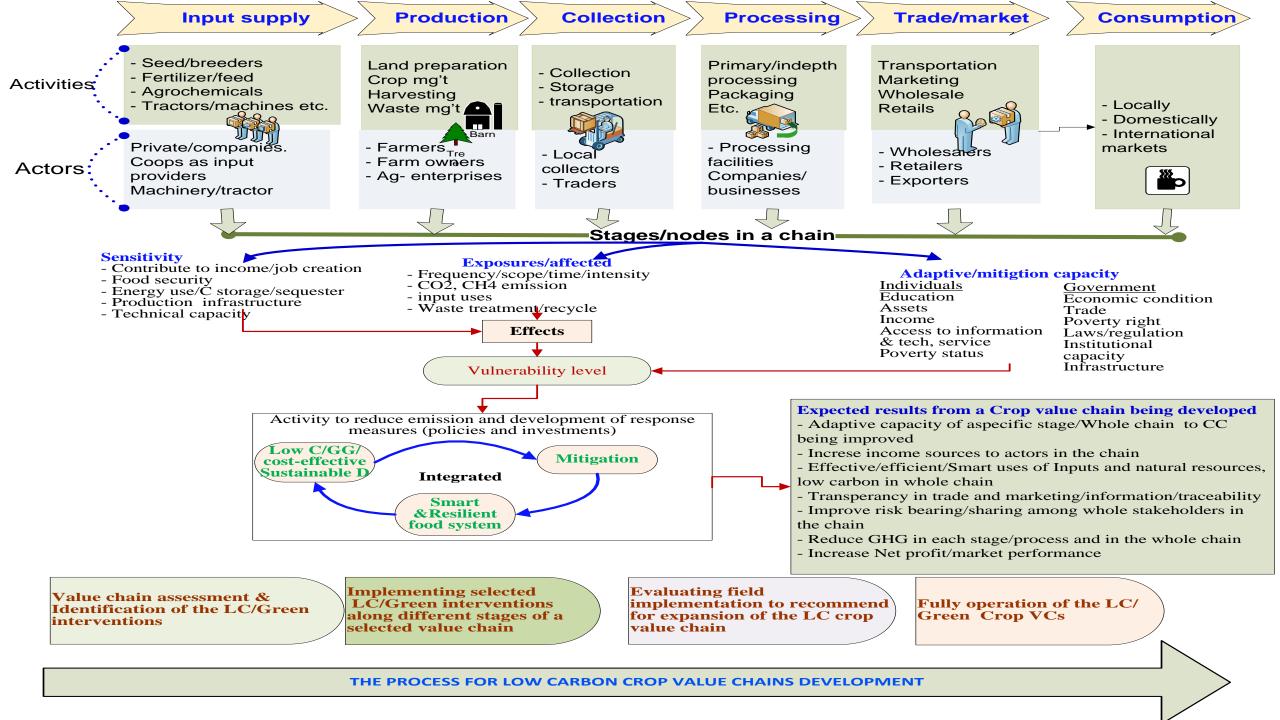
Principles:

- Selection based on the size of total production value
- Enterprises centered,
 business-farmer-value chain
 stakeholders linkages
 concentrated in reasonable
 size within a certain
 ecological region
- Applying high tech to ensure competitive capacity and market demand driven for all stakeholders in the value chains

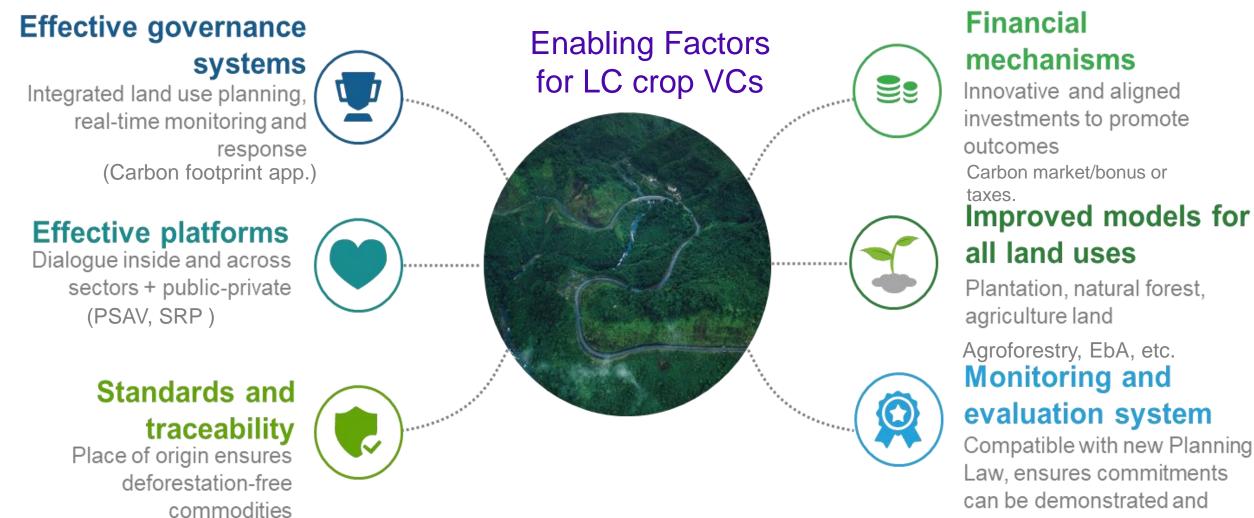
| 1. Export values of key national agricultural value chains (~1 bn) (\$US billion) | | |
|--|---|---|
| 2019 | 2020 | 2021 |
| 2.79 | 3.07 | 3.27 |
| 3.74 | 3.30 | 3.52 |
| 2.75 | 2.74 | 2.99 |
| 0.72 | 0.66 | 0.94 |
| 3.29 | 3.20 | 3.66 |
| 2.26 | 2.38 | 3.31 |
| 8.63 | 8.4 | 8.89 |
| 10.52 | 13.1 | 15.96 |
| | •••• | •••• |
| 41.28 | 41.20 | 48.67 |
| | 2019 2.79 3.74 2.75 0.72 3.29 2.26 8.63 10.52 | 2019 2020 2.79 3.07 3.74 3.30 2.75 2.74 0.72 0.66 3.29 3.20 2.26 2.38 8.63 8.4 10.52 13.1 |

2. Provincial level agricultural value chains: from \$US 500 million/year

3. One Commune One Product (OCOP): some 10000 products with high quality, comparative advantage, rural job creation value chains



Strong political commitment and opportunities for sustainable commodity development



Global GAP, etc.

tracked

The issues and challenges

- A limit and a lack of techincal training/technology transfer/availability of technical know-how or accessibility to sources of providing and material/information;
- Tools and capacity in analyzing economic feasibility, developing cost-effective investment plan in up-scaling low carbon crop value chain developed;
- Logistics connection, technical costs and /information/funding/access to land and infrastructure and market information and green/low carbon, deforestation free product markets/premium;
- Economic incentive for development of sustainable/ LC crop value chains;
- Risk bearing/sharing among different stakeholders/value chain actors is also important when promoting new technologies/sustainable solutions;
- Resource mobilization/ a start-up innovation fund/ Start-up innovative incubator for upscaling;
- There should be a policy mechanism in place to mobilize/incentivize private sector to invest in up/out scaling practices that achieve LC/Green AV/sustainable agriculture