

# ADB-MEDEF Webinar: Implementing Solutions to Strengthen Disaster Risk Management

ADB

20<sup>th</sup> January 2022

## Focus on ADB Procurement Framework

*The views expressed in this presentation are the views of the author/s and do not necessarily reflect the views or policies of the Asian Development Bank, or its Board of Governors, or the governments they represent. ADB does not guarantee the accuracy of the data included in this presentation and accepts no responsibility for any consequence of their use. The countries listed in this presentation do not imply any view on ADB's part as to sovereignty or independent status or necessarily conform to ADB's terminology.*

**Stephane BESSADI**, Sr Procurement Specialist  
**Kirsteen A. MACK**, Procurement Specialist

Procurement, Portfolio and Financial Management  
Department

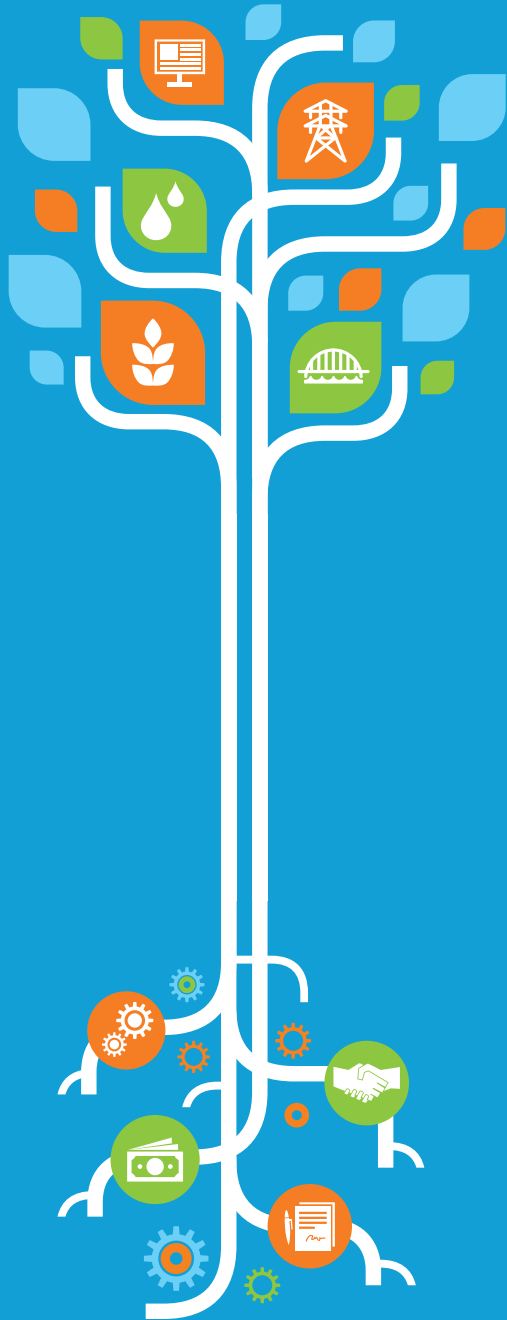
BUSINESS  
OPPORTUNITIES 



# Overview

1. A Brief about ADB and Its Operations
2. ADB Procurement Framework
3. ADB Business Opportunities





ADB

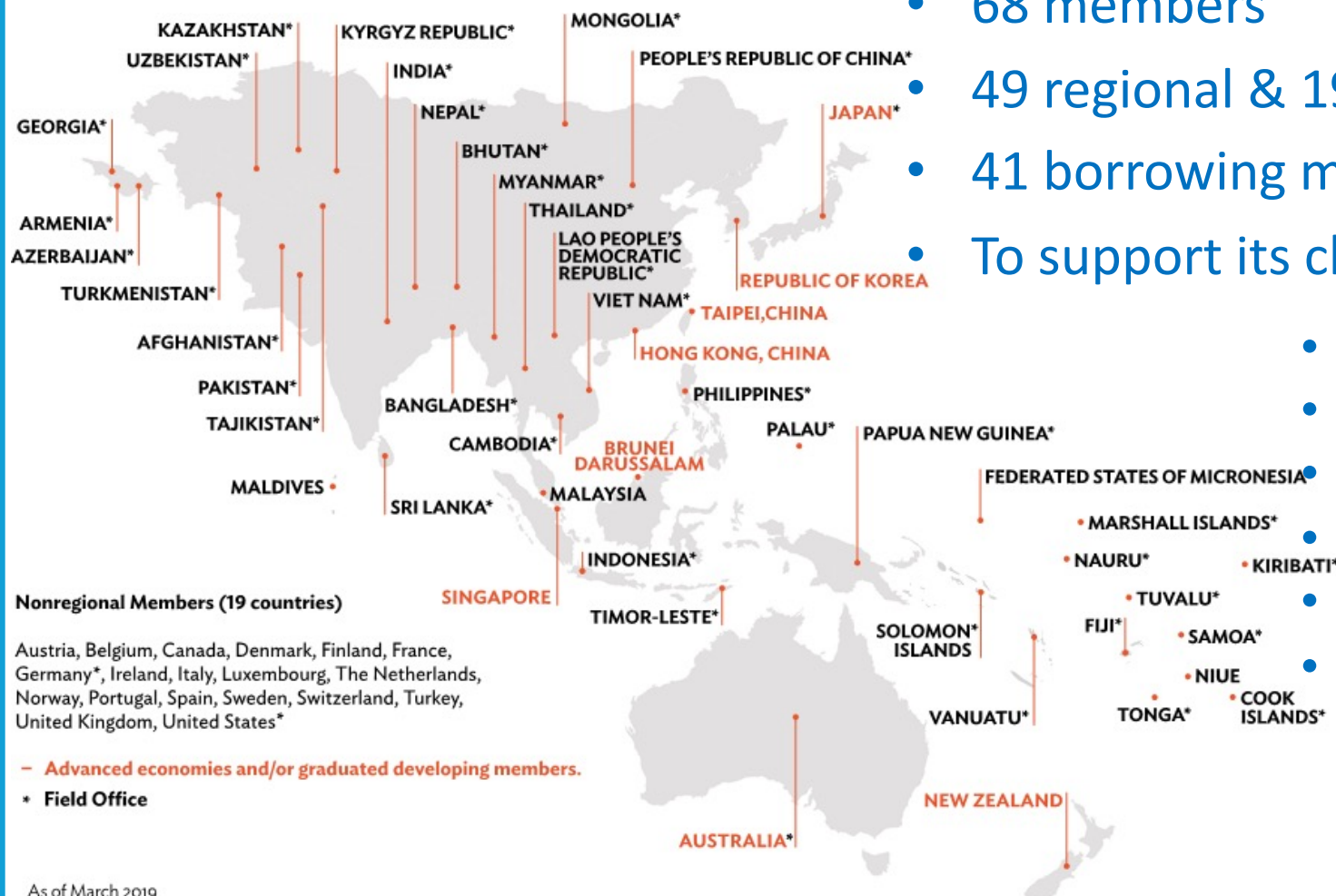
# A Brief about ADB and Its Operations

BUSINESS  
OPPORTUNITIES 

# A Brief about ADB

- Founded in 1966, HQ in Philippines
- 68 members
- 49 regional & 19 non-regional;
- 41 borrowing members
- To support its clients, ADB works with:

- Private sector
- NGOs and CBOs
- Foundations
- Academia /Think Tanks
- Donors
- Other Intl. Organizations



**Main Instruments: Loan/Grants, Technical Assistance, Equity and Guarantees**

**Biggest ADB Borrowers: India, China, Pakistan, Bangladesh, Indonesia**

# ADB 2020 Sovereign Portfolio



ADB = Asian Development Bank.  
Source: Asian Development Bank data.

\*KMSD – Knowledge Management and Sustainable Development Departments

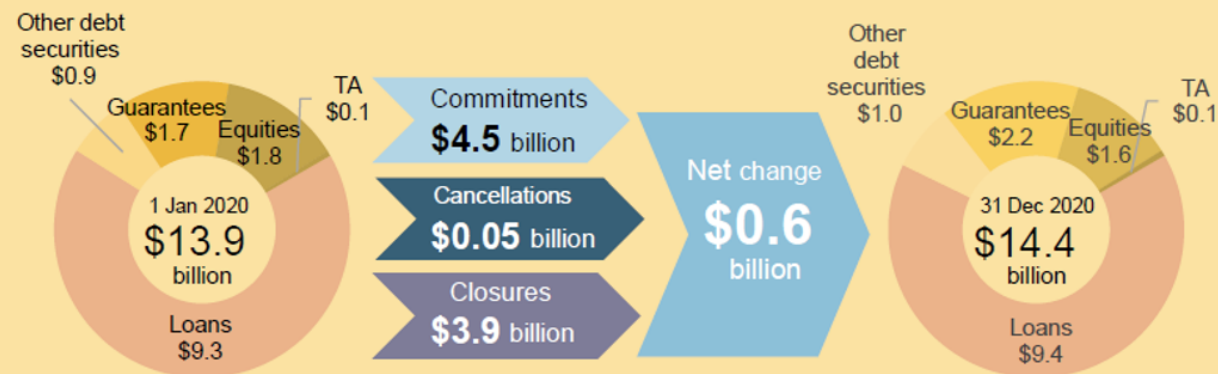
<https://www.adb.org/sites/default/files/institutional-document/697726/appr-2020.pdf>

Figure 5: Sovereign Portfolio at a Glance



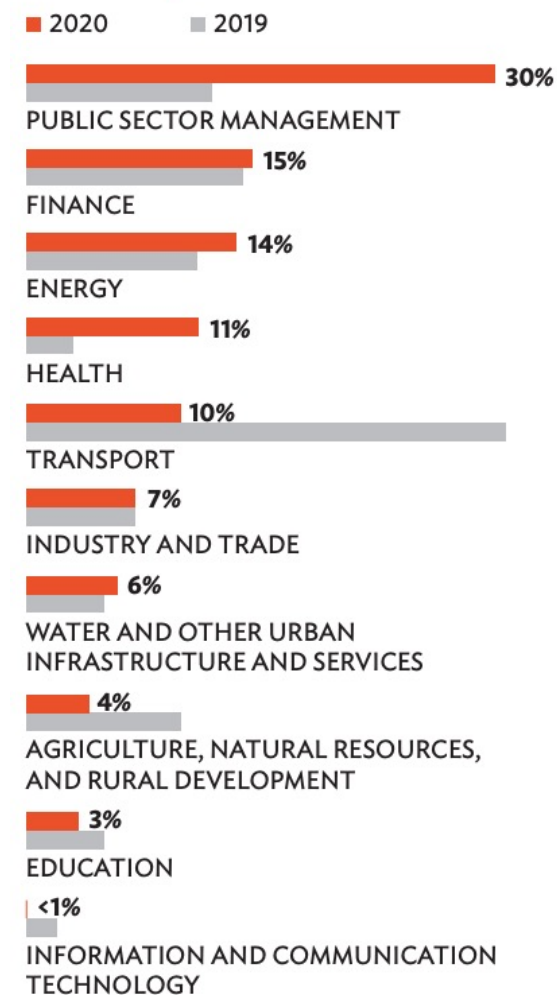
TA = technical assistance.  
Source: Asian Development Bank data

Figure 85: Nonsovereign Portfolio at a Glance



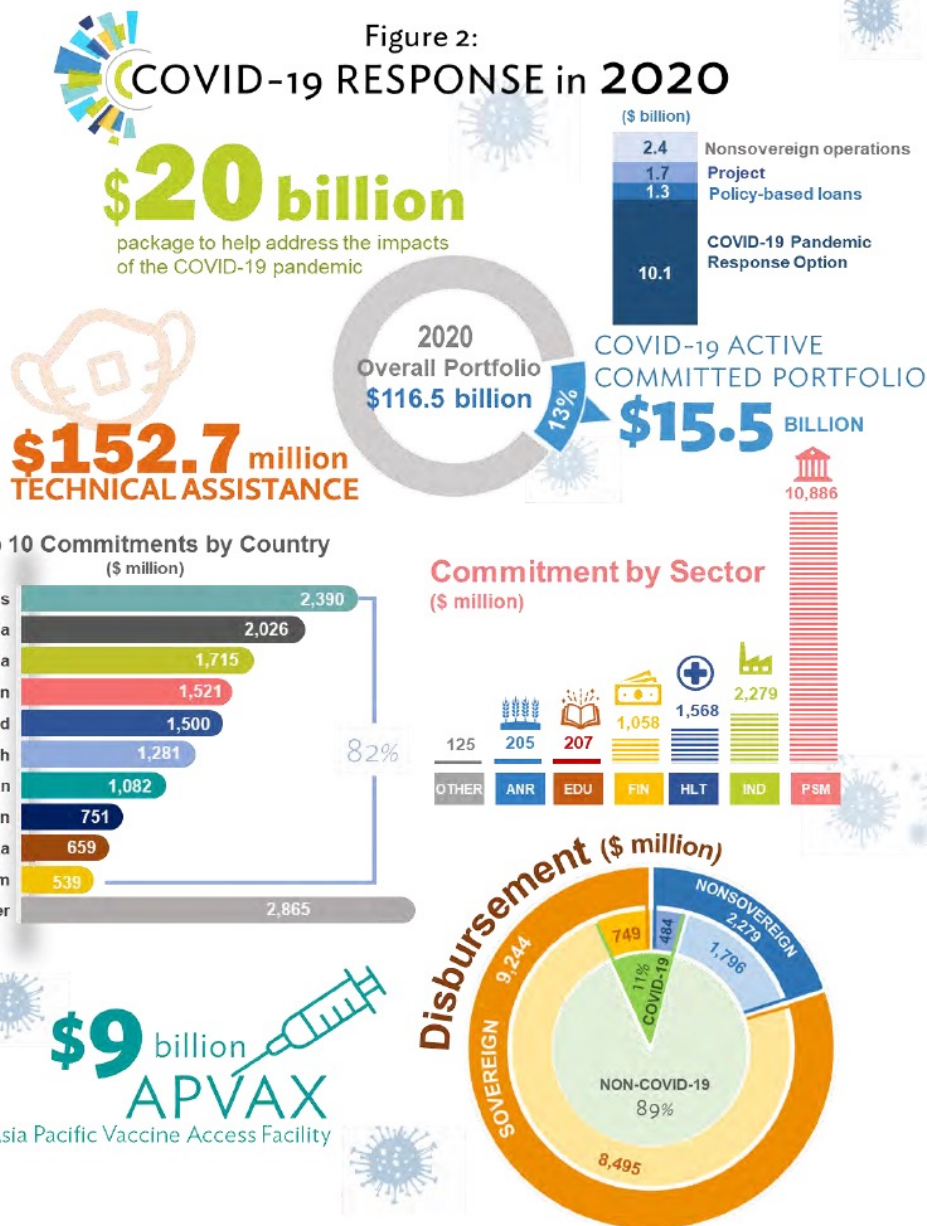
TA = technical assistance.  
Notes: Closures include prepayments, repayment, valuations, etc.  
Numbers may not sum precisely because of rounding.  
Source: Asian Development Bank data.

## ADB COMMITMENTS BY SECTOR, 2020 AND 2019



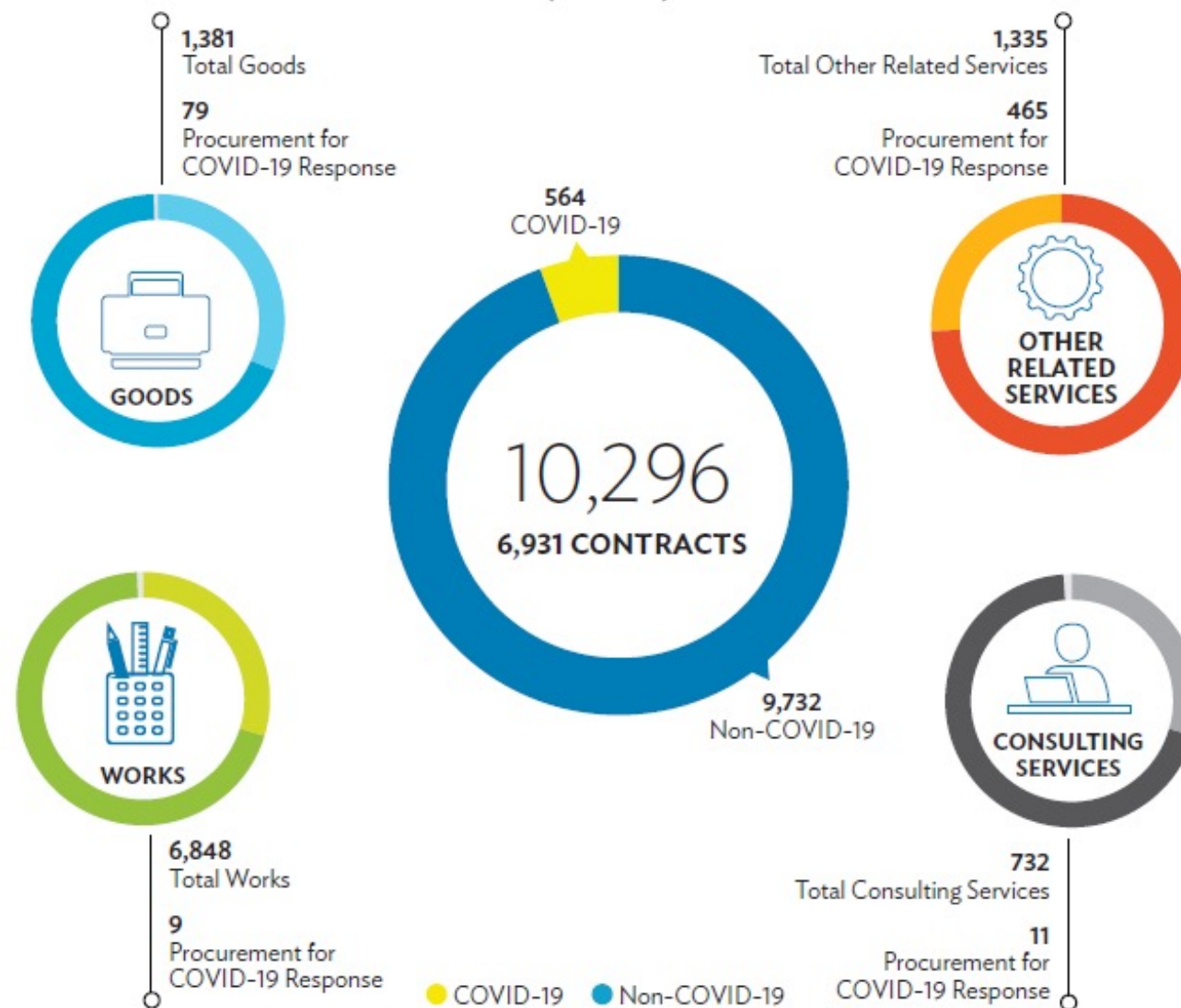
## Strategy 2030: Seven Operational Priorities

ADB Business Opportunities Seminar

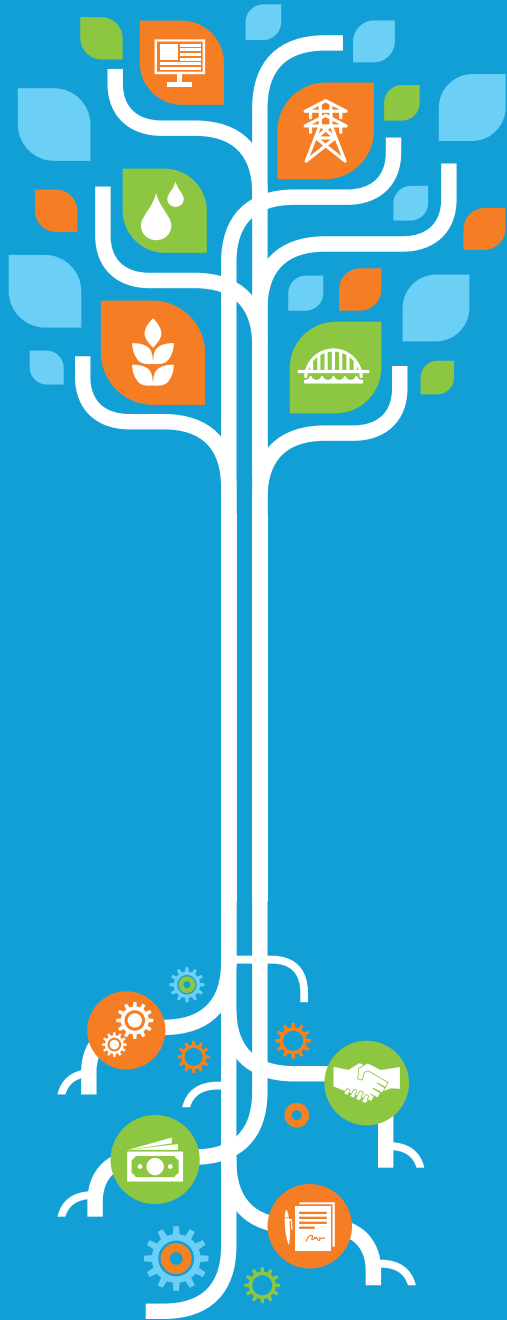


ANR = agriculture, natural resources, and rural development; COVID-19 = coronavirus disease; FIN = finance; HLT = health; IND = industry and trade; PSM = public sector management.  
Note: Totals may not sum precisely because of rounding.  
Source: Asian Development Bank data.

Figure 1: Overall Procurement in 2020  
(\$ million)



COVID-19 = coronavirus disease.  
Source: Asian Development Bank.



ADB

# ADB Procurement Framework

BUSINESS  
OPPORTUNITIES 

## Why Pursue ADB Funded Contracts?

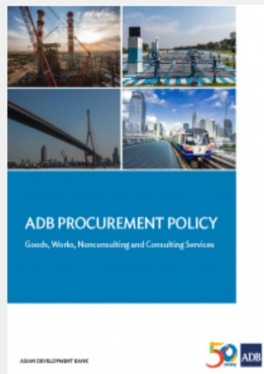
- Assured financing for goods, works, and services
- Gateway to new opportunities in fast growing economies across multiple sectors
- ADB's operations are rapidly growing
- Internationally accepted fair and transparent procurement procedures
- Strong integrity oversight



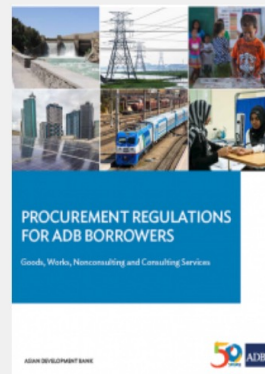
# ADB's Procurement Framework

For projects with concept papers approved **on or after 1 July 2017**

ADB's new procurement framework comprises a Procurement Policy and Procurement Regulations for ADB Borrowers. It modernizes project procurement processes through a principles-based approach, to meet the diverse needs of clients as ADB scales up its operations in line with Strategy 2030.



ADB Procurement Policy



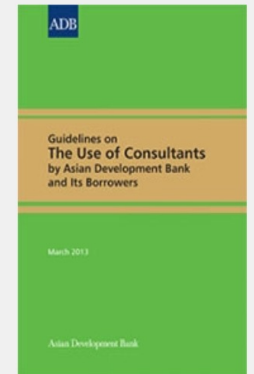
Procurement Regulations for ADB Borrowers

For projects with concept papers approved **before 1 July 2017**

ADB's Procurement Guidelines and Guidelines on the Use of Consultants defined the policies and procedures for selecting, contracting, and monitoring suppliers of goods, works, and services for ADB-financed projects.



Procurement Guidelines



Guidelines on the Use of Consultants



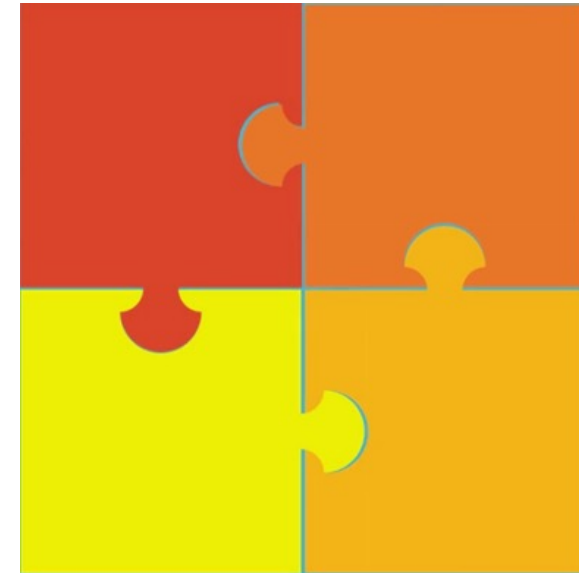
# Procurement Principles with Expected Outcomes

Principle		Outcomes
	<b>Fairness</b>	Equal opportunity; equitable distribution; and credible mechanisms for addressing procurement-related complaints.
	<b>Economy</b>	Using price, quality, and any nonprice attributes to deliver viable projects.
	<b>Efficiency</b>	Ensures procurement processes are proportional to value and risks.
	<b>Transparency</b>	Deliver relevant procurement information publicly in a consistent and timely manner; appropriate reporting; and confidentiality.
	<b>Quality</b>	Structured arrangements delivering appropriate outputs in an effective manner to achieve project outcomes and objectives.
	<b>Value for Money</b>	Obtain optimal benefits through effective, efficient, and economic use of resources.

# Implications of the Procurement Framework

## Fit-for-Purpose

- Major shift from one-size-fits-all to a fit-for-purpose approach
- If standardized approach doesn't effectively and efficiently deliver on project outcome, a customized approach may be adopted, with contract-specific methods



**Fit-for-Purpose**

## Expected Impacts

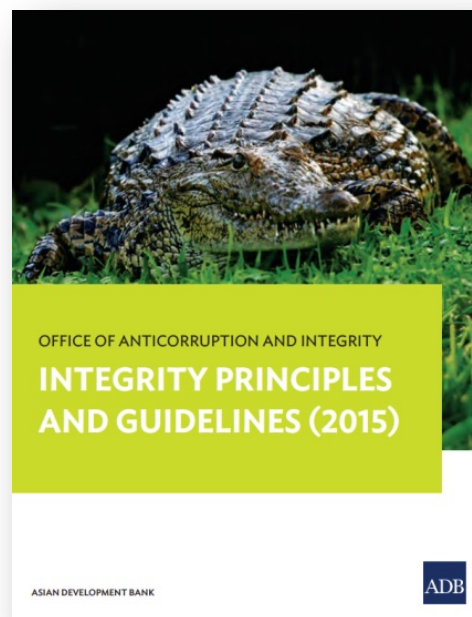
### ADB expects to:

- Improved **quality** and greater value-for-money
- **Reduced time** to deliver procurement outcomes
- **Higher quality suppliers** bidding for projects
- **Lowered costs** for each transaction
- **Strengthened capacity** of DMC procurement
- **Improved relationship** between borrower and supplier

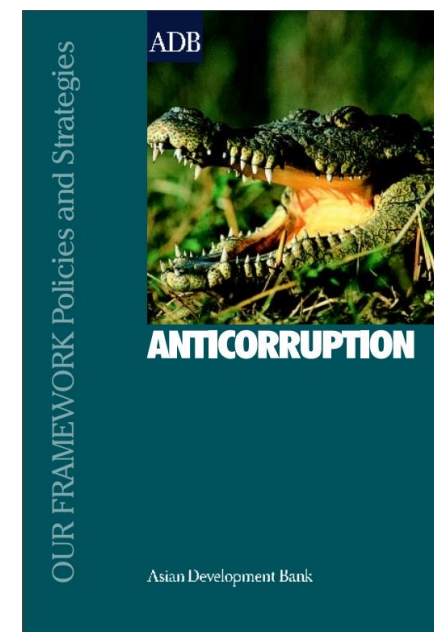


# ADB's Anticorruption Policy & Guidelines

Applies to executing and implementing agencies, contractors, consultants, suppliers, ADB staff, and anyone connected to an ADB-financed, -administered, or –supported activity.

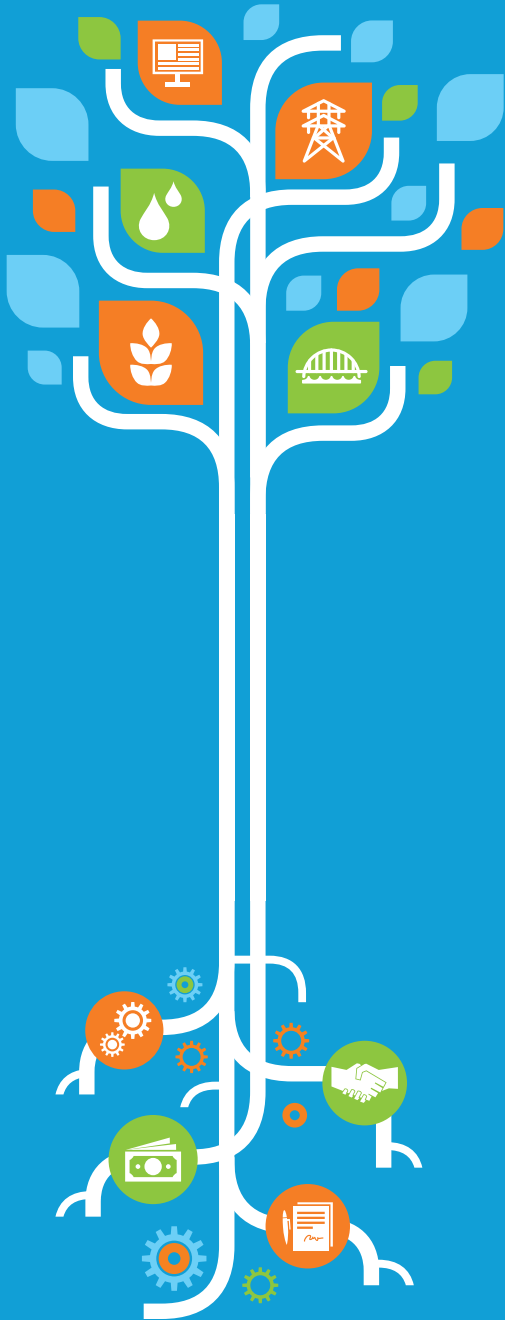


Highest Ethical  
Standards



Zero  
Tolerance

# ADB Business Opportunities



# FRANCE Data: 1 January 2016 – 31 December 2020

## Top 5 Contractors/Suppliers from France Involved in Goods, Works, and Related Services Contracts under ADB Loan and Grant Projects, 1 January 2016–31 December 2020

Contractor/Supplier	Sector	Contract Amount (\$ million)
VINCI Construction Grands Projets	WUS	78.96
GE Hydro (FRA) & GE Renewable (SWI) (JV)	ENE	64.56
Grid Solutions S.A.S.	ENE	50.91
Akuo Energy S.A.S.	ENE	15.73
Alcatel Submarine Networks	ICT	15.59
Others		18.47
<b>Total</b>		<b>244.22</b>

ENE = energy, FRA = France, ICT = information and communication technology, JV = joint venture, SWI = Switzerland, WUS = water and other urban infrastructure and services.

## Top 5 Consultants from France Involved in Consulting Services Contracts under ADB Loan, Grant, and Technical Assistance Projects, 1 January 2016–31 December 2020

Consultant	Sector	Contract Amount (\$ million)
EGIS International	ANR, TRA, WUS	95.88
Sofreco (Societe Francaise de Realisation d' Etudes et de Conseil)	ANR, EDU, TRA	17.87
Safege (Société Anonyme Française d' Etude de Gestion et d' Entreprises)	TRA, WUS	16.71
SCE Co.	WUS	5.76
Conseil Santé S.A.	HLT	4.66
Individual Consultants		11.99
Others		20.97
<b>Total</b>		<b>173.84</b>

ANR = agriculture, natural resources, and rural development; EDU = education; HLT = health; TRA = transport; WUS = water and other urban infrastructure and services.

# Share of ADB's Procurement Contracts

## France's Share of Procurement Contracts for Loan, Grant, and Technical Assistance Projects

Item	2019		2020		Cumulative (as of 31 Dec 2020)	
	Amount (\$ million)	% of Total	Amount (\$ million)	% of Total	Amount (\$ million)	% of Total
Goods, Works, and Related Services	19.58	0.14	57.47	0.25	1,170.92	0.54
Consulting Services	35.84	4.74	29.07	3.97	575.73	4.07
<b>Total Procurement</b>	<b>55.42</b>	<b>0.37</b>	<b>86.54</b>	<b>0.37</b>	<b>1,746.65</b>	<b>0.76</b>

<https://www.adb.org/sites/default/files/publication/27764/fra-2020.pdf>

# ADB Procurement Dashboard

Operational Procurement by Region, US\$ million



Contract Year

2020

Modality

- ☐ (All)
- ☒ Investment Support
- ☐ Policy-based Support
- ☐ Result-based Lending

Nature of Procurement

- ☒ (All)
- ☒ Consulting Services
- ☒ Goods
- ☒ Works
- ☒ Other Related Services

Region

- ☒ (All)
- ☒ Central and West Asia
- ☒ East Asia
- ☒ Pacific
- ☒ South Asia
- ☒ Southeast Asia

<https://data.adb.org/dashboard/operational-procurement-statistics>



## USERS

external and internal



## COVERAGE

past 5 years



## INFORMATION

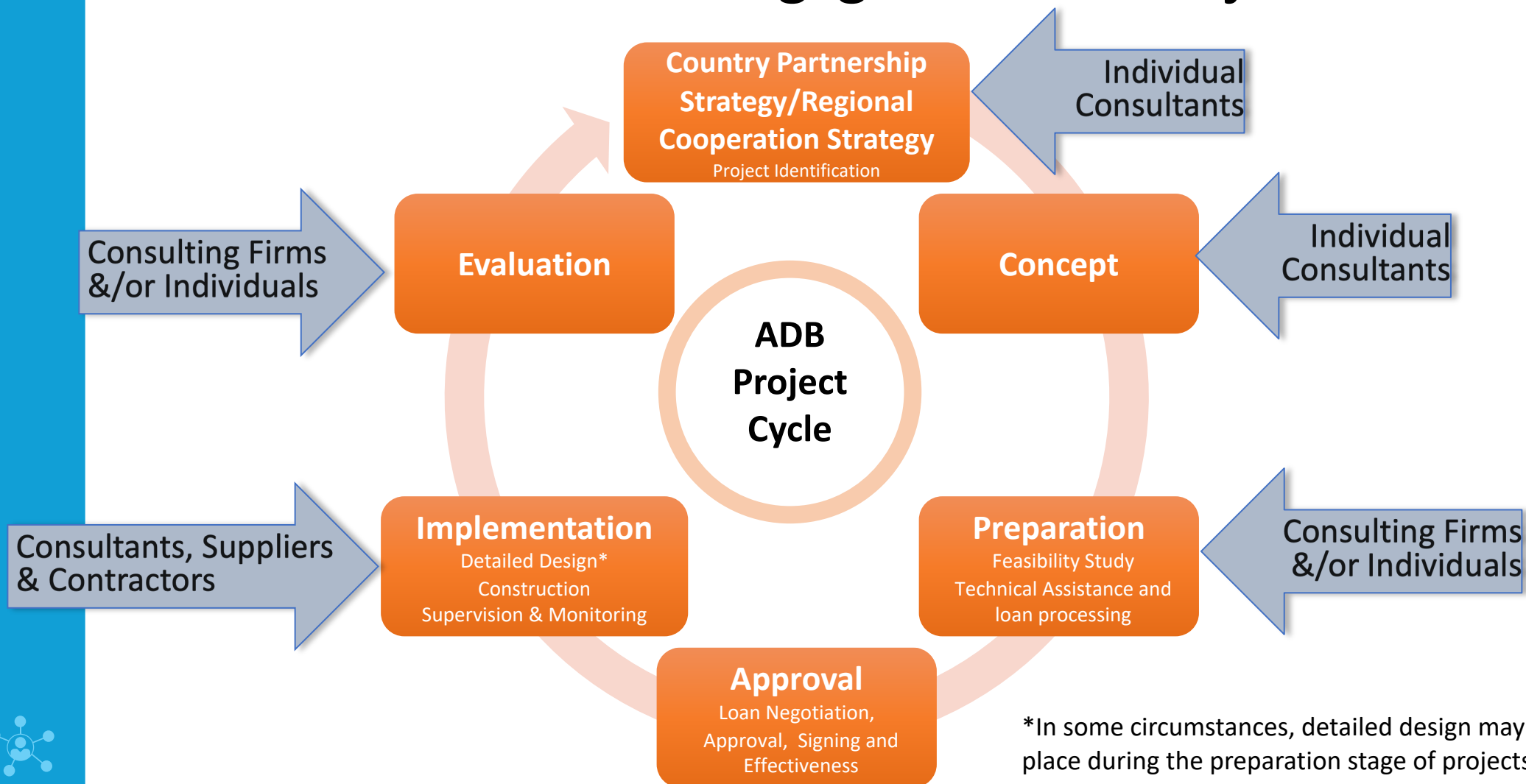
region, member, nationality, nature, origin, sector



## ACCESS TO DATA

downloading options

# When is Private Sector engaged in ADB Projects?



# TYPES OF OPPORTUNITIES

- **Supply of Goods**

- Machinery, equipment, computers, furniture

- **Civil Works**

- Roads, railways, bridges, irrigation canals, schools, power plants, pump stations, water treatment plants, heating plants, airports, etc.

- **Consulting Services**

- Site supervision (PMC), Project preparation & implementation, knowledge products, staff consultants

- **Non-consulting Services**

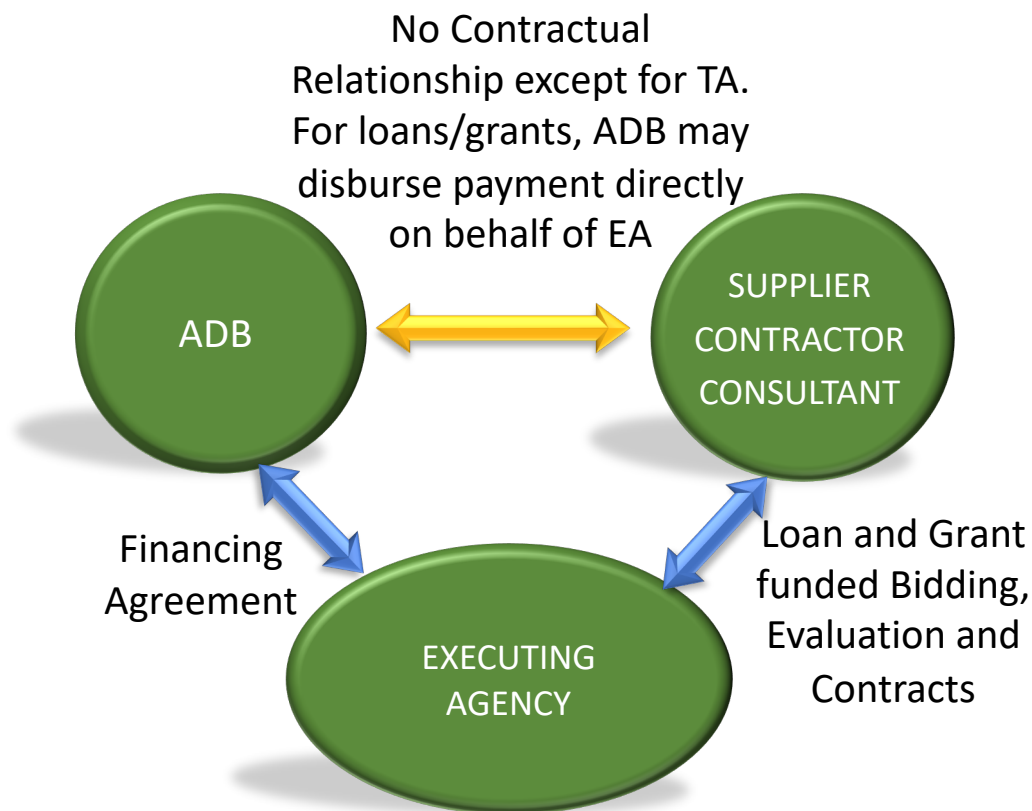
- Surveys, training, translation, event management

# Relationship, Roles and Responsibilities in Procurement

The Borrower (Executing Agency) is responsible for procurement of goods, works and services

ADB (*under TAs*) or Borrower select and recruit Consultants

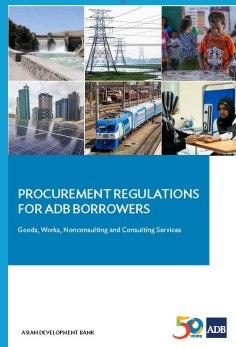
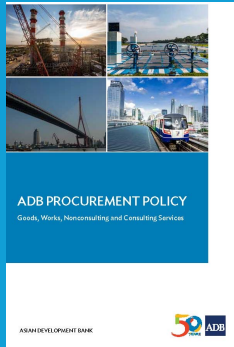
ADB reviews the procurement activities of EAs to ensure that proceeds of its financing are used in accordance with the bank's rules

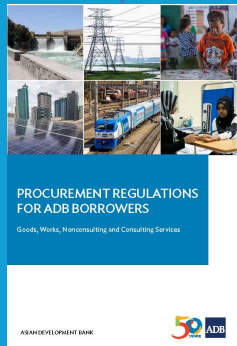
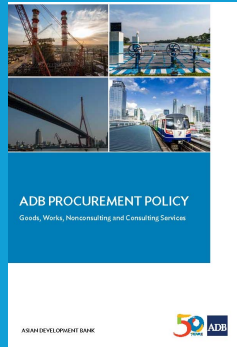


 ADB

# Procurement of Goods & Works

- **OCB**
  - Thresholds Removed
  - Context specific, risk-based packaging, greater consideration for local industries
- **OCB (National Advertising)**
  - Bidding documents in national language
  - Bid Prices and Payment in local currency
  - Bid and performance security limited to local banks
  - Reduced bid preparation period
- **Evaluation Criteria**
  - Weighted Scoring is now clearly supported, where justified
  - Will allow to differentiate between offers of differing quality
  - Lowest price no longer necessarily the winning bid



ADB

# Procurement of Goods & Works

- **More Flexibility in Procurement Method**

- Thresholds Removed
- OCB, LCB, RFQ (Shopping), DC

- **More Flexibility in Contracting Method**

- Standard ADB documents – Large Works, Small Works, Plant, Goods
- Full range of FIDIC Books – Design-Build, Design-Build-Operate, Engineer-Procure-Construct, etc.
- Performance-based contracts and other new forms allowed

- **Other new features**

- Abnormally-low bids
- Application of standstill period
- Allow consideration of parent company qualifications
- Allow consideration of historical non-performance of contractor
- Under prequalification, number of bidders can be limited

## Common Mistakes in preparing bids

- Bids not signed or Bids signed by a person who is not authorized signatory
  - No Bid Security or Bid Securing Declaration (if required)
  - Insufficient Amount of Bid Security, Incorrect Validity Period
- Lack of Supporting Documents (JV Agreements, Audited Financial Statements, Past Performance Certificates)
  - Incomplete Bids / Partial Bids
- Absence of test reports (if required) as per bidding documents
  - Conflicts of interest not disclosed
- Inclusion of financial offer with technical offer where bid conditions require them to be separated (i.e. under 1S2E bid procedure)

- Failure to provide a Signed letter of Bid, a correct Bid Validity Period and the required Bid Security or Bid Securing Declaration and Priced BOQs are grounds for immediate disqualification of the Bid.
- Minor omissions to the documents required by the Bidding Documents may be clarified. Multiple minor omissions may add up to a major omission and if clarified would give the Bidder an unfair advantage

# Procurement of Consultants



Consulting Firms



Individual Consultants

Technical Assistance, Loans and Grants



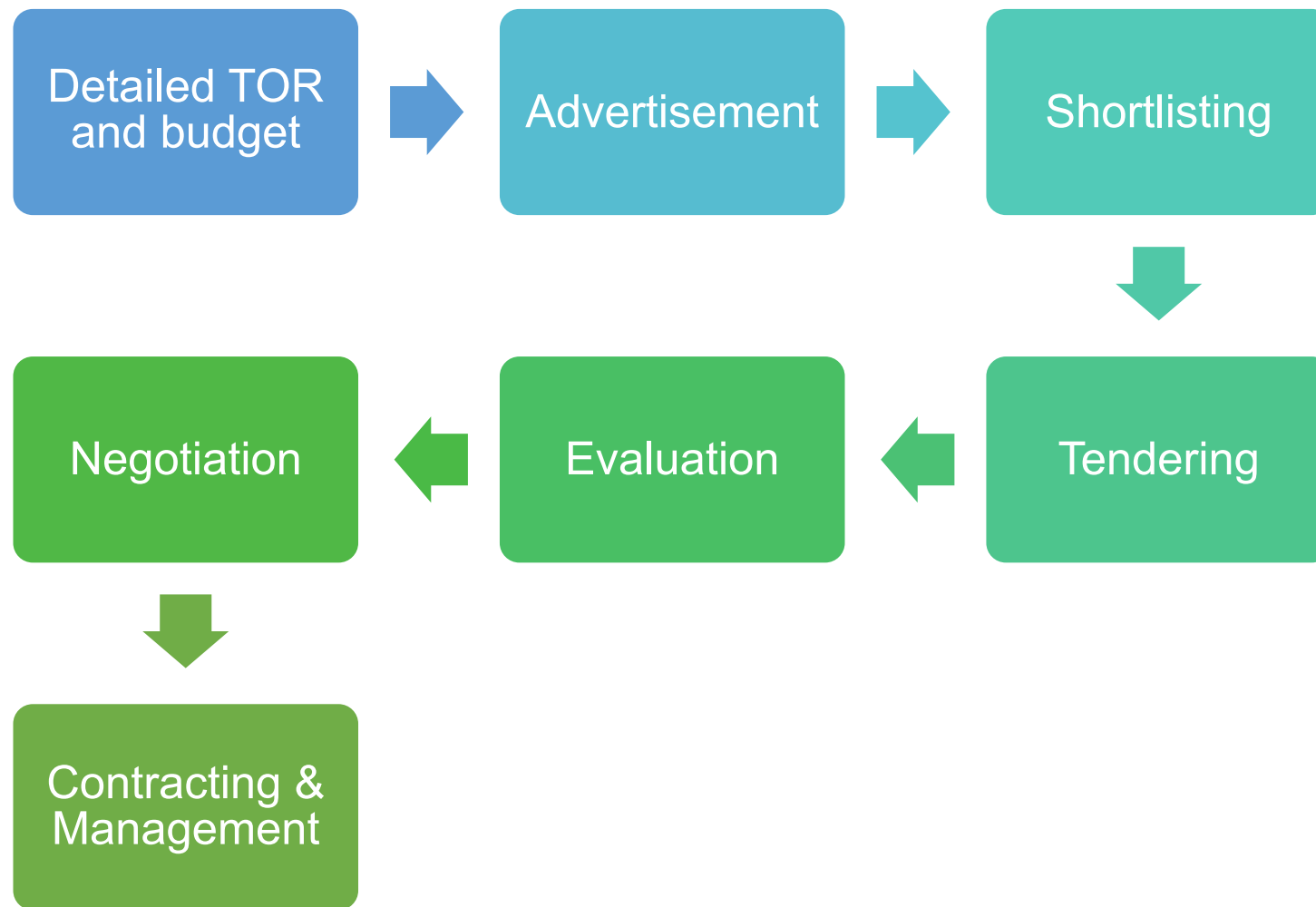
Staff Consultants

ADB staffing budget

## Recruitment may be national or international

- International may be from any ADB member country (global if no eligibility restriction)
- In firm contracts, team members can be from any country (unless sanctioned)
- A firm is national if legally incorporated in the developing member country.
- An individual is national if a citizen of the developing member country, or if they have legal right to reside and work in the country.

# Firm Consultant Recruitment



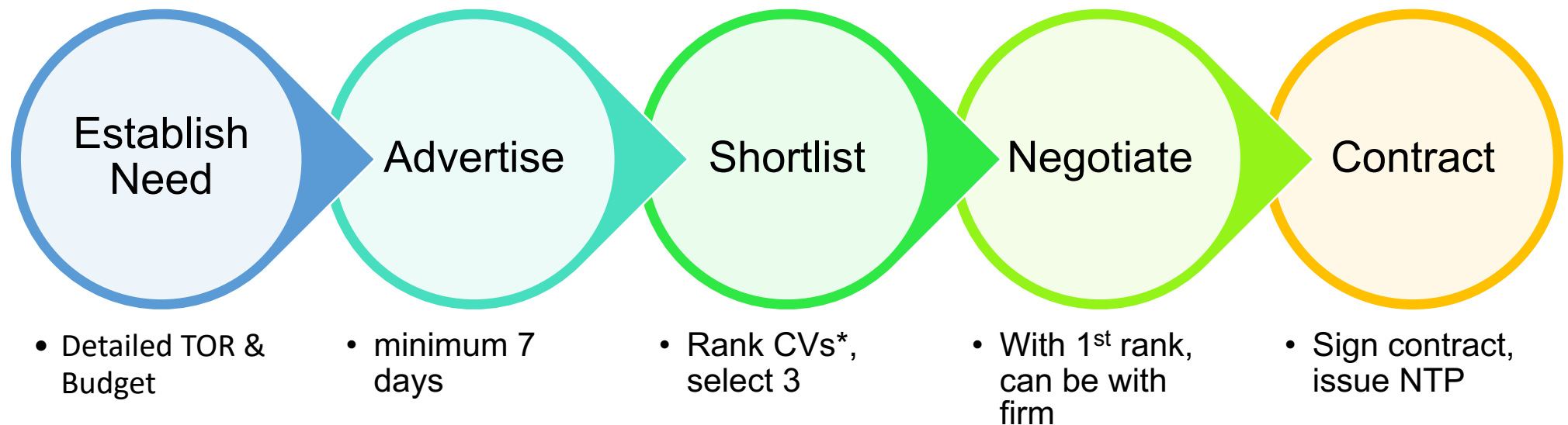
# Procurement Methods to Recruit Firms

QCBS	• Quality & Cost Based Selection
QBS	• Quality Based Selection
CQS	• Consultants Qualifications Selection
FBS	• Fixed Budget Selection
LCS	• Least Cost Selection
DC	• Direct Contracting

# Salient Points on Firm Recruitment Process

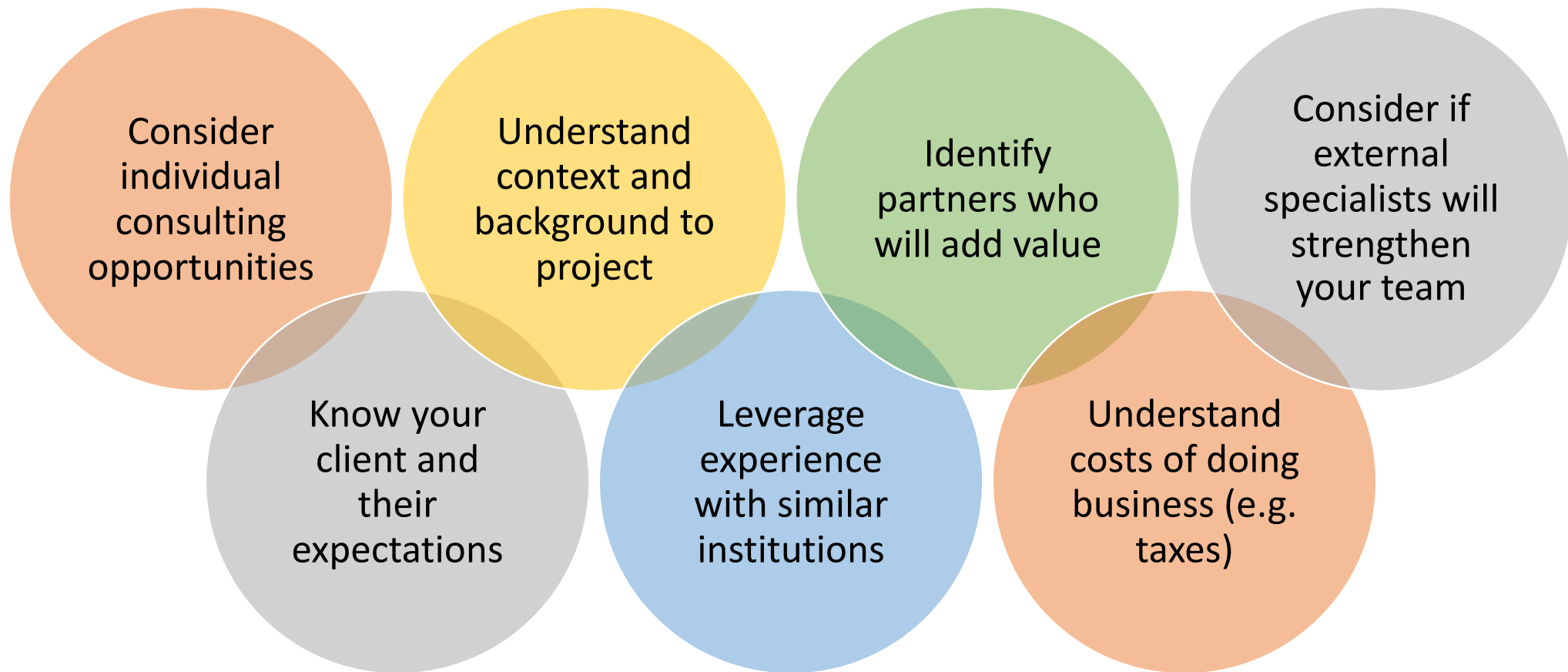
- All opportunities advertised on CMS, shortlist published
- A Full, Simplified or Bio-data proposal may be requested
- Use of standard Bidding Documents, Focus on quality in evaluation
- ToR's may be Input (conformance) or Output (performance) based
- Contracts: Time-Based or Lump Sum (can be hybrid)
- CMS used for ADB TA Services; EA systems used for loans & grants
- Others: Member eligibility / debriefing / ADB review

# Individual Consultant Recruitment



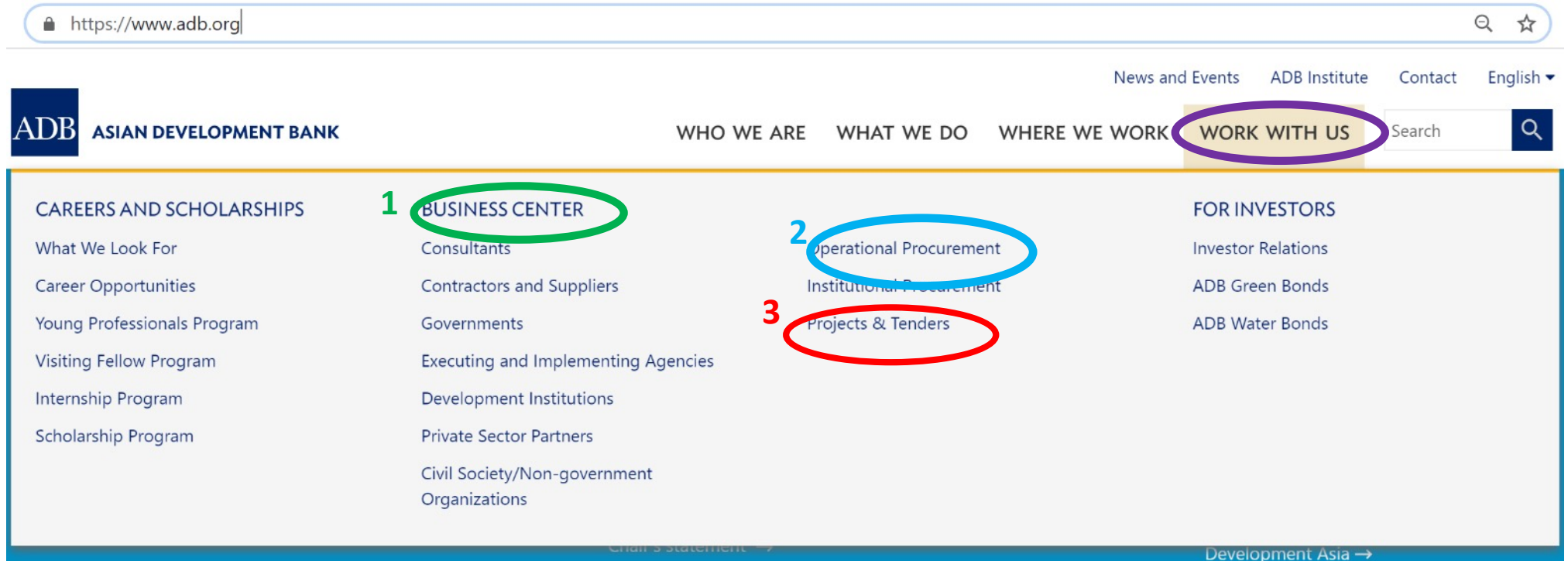
\*Direct project-related experience; Regional/International experience; and Qualifications specific to the assignment

# General points when approaching ADB Contracts



## ASK QUESTIONS

# How to find Information on our Website

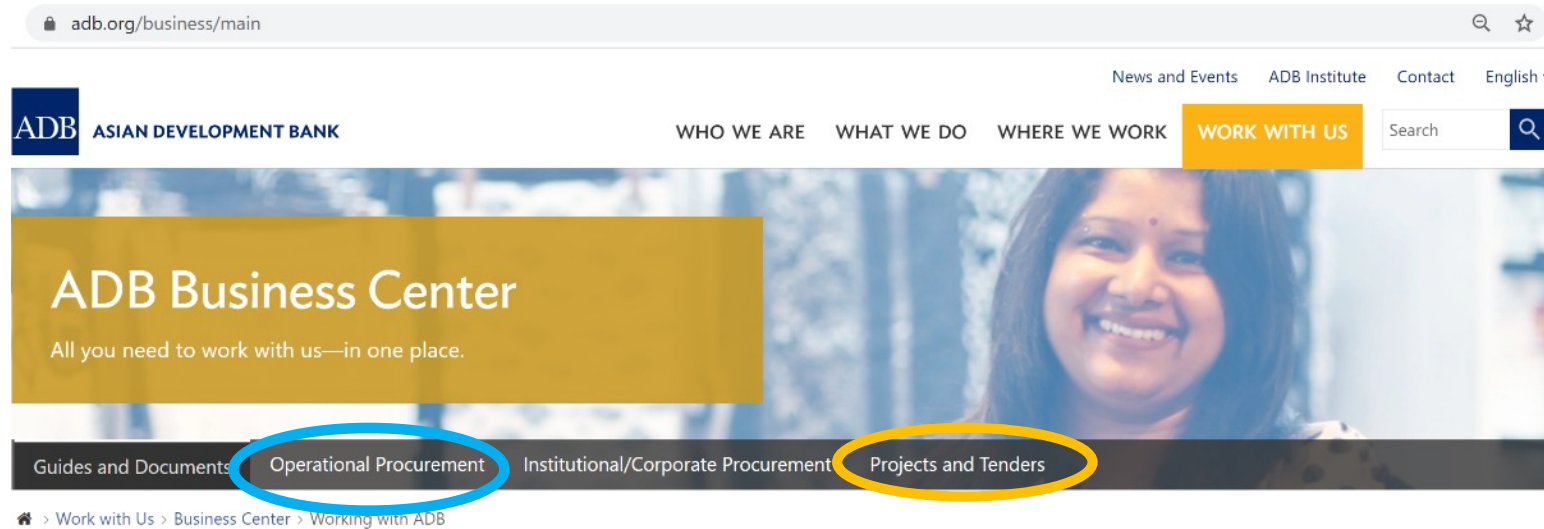


The screenshot shows the ADB website's navigation menu. The 'WORK WITH US' link is highlighted with a purple oval. Below it, three sub-items are highlighted with colored ovals and numbered: 'BUSINESS CENTER' (green oval, 1), 'Operational Procurement' (blue oval, 2), and 'Projects & Tenders' (red oval, 3). The 'BUSINESS CENTER' sub-menu lists various partners and stakeholders.

Category	Sub-Category	Item
CAREERS AND SCHOLARSHIPS	What We Look For	
	Career Opportunities	
	Young Professionals Program	
	Visiting Fellow Program	
	Internship Program	
	Scholarship Program	
1 BUSINESS CENTER	Consultants	
	Contractors and Suppliers	
	Governments	
	Executing and Implementing Agencies	
	Development Institutions	
	Private Sector Partners	
	Civil Society/Non-government Organizations	
2 Operational Procurement	Operational Procurement	
	Institutional Procurement	
3 Projects & Tenders	Projects & Tenders	
FOR INVESTORS	Investor Relations	
	ADB Green Bonds	
	ADB Water Bonds	

[www.adb.org/business](https://www.adb.org/business)

# 1. ADB Business Center – [www.adb.org/business](http://www.adb.org/business)

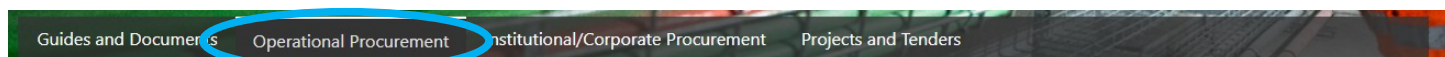


- How-Tos
- Policies & Regulations
- Procedures & Guidance
- Documents & Forms

## Working with ADB

Information for...	How-Tos
Consultants	Where are the business opportunities in the ADB project cycle? →
Contractors and suppliers	What bidding procedures are used by ADB-financed projects? →
Governments	How can we improve our chances of securing an ADB-funded contract? →
Executing and implementing agencies	What are the main eligibility requirements for bidding for contracts under ADB-financed projects? →
Development institutions	What are the eligibility requirements for subcontractors working for contractors on ADB-financed projects? →

## 2. Operational Procurement



Home > Work with Us > Business Center > Operational Procurement

### Operations Procurement

The Procurement, Portfolio and Financial Management Department (PPFD) provides fiduciary oversight of procurement of goods, works, non-consulting and consulting services. PPFD supports ADB staff and borrowers on procurement planning and implementation, contract management, and related risk assessment and mitigation throughout the project life cycle. It also leads procurement and consulting services innovation and capacity building initiatives.



#### Goods, Works, and Non-Consulting Services →

ADB extends loans and provides technical assistance to its developing member countries for a broad range of development projects and programs involving the procurement of goods, works, and services.

<https://www.adb.org/business/operational-procurement/goods-services>



#### Advance Action

If requested by the borrower, ADB is prepared, in urgent cases, to authorize procurement prior to loan approval. This is particularly when early contracting of goods or works would be crucial for timely completion of the project or when substantial financial benefits would accrue.

Cor  
ADB  
cont  
and

In such cases, ADB will approve the draft prequalification or bidding documents before they are issued and ensure that requirements for public advertising and notification of bid invitation be followed.

ADB's approval of such advance procurement is with the explicit understanding that it does not commit ADB to approve the project and loan, and that future ADB financing depends on compliance with ADB's procedural requirements.

[All Advance Notices](#)

[Archive](#)

#### Prequalified Contractors

The prequalification of contractors are undertaken for most large, ADB-financed civil works contracts, turnkey contracts and contracts for the supply of expensive and technically complex equipment. ADB reviews and approves the prequalification process conducted by the Borrower's executing agency and publishes lists of prequalified contractors for contracts with estimated value of \$10,000,000 and above.

[Current Prequalified Applicants](#)

[Archive](#)

#### Contracts Awarded

Contracts awarded for goods and civil works with contract value above US\$1.0 million. An archive of the previous year's contract awards is also provided.

[Current Awarded Contracts](#)

[Archive](#)

- Procurement Plan
- Advance Action
- Prequalified Contractors
- Contracts Awarded
- Bidding Procedures

# 3. Goods & Works – Specific Procurement Notice

ADB ASIAN DEVELOPMENT BANK

WHO WE ARE WHAT WE DO

PROJECTS & TENDERS

Projects Documents **Tenders**

Procurement of goods, works, and consulting services

Search

Results 1-20 of 21 ☒ Invitation f... ☒ Viet Nam ☒ Invitation f... ☒ Energy

**46391-VIE: Ha Noi and Ho Chi Minh City Power Grid [ADB-HNPC-THD-G02]** Status: Closed  
46391-001; Viet Nam; Energy; Date posted: 05 Nov 2018  
Notice Type: Invitation for Bids

**3374-VIE: Power Transmission Investment Program, Tranche 3 [CT-G01]** Status: Closed  
42039-036; Viet Nam; Energy; Date posted: 27 Sep 2018  
Notice Type: Invitation for Bids  
Approval Number: 3374

**3374-VIE: Power Transmission Investment Program, Tranche 3 [CT-G02]** Status: Closed  
42039-036; Viet Nam; Energy; Date posted: 27 Sep 2018  
Notice Type: Invitation for Bids  
Approval Number: 3374

**3374-VIE: Power Transmission Investment Program, Tranche 3 [CT-W01]** Status: Closed  
42039-036; Viet Nam; Energy; Date posted: 23 Aug 2018  
Notice Type: Invitation for Bids  
Approval Number: 3374

Refine by ☒ CLEAR ALL

**COUNTRY (1)** [Clear]

☐ Solomon Islands  
☐ Sri Lanka  
☐ Tonga  
☐ Turkmenistan  
☐ Tuvalu  
☐ Uzbekistan  
☐ Vanuatu  
☒ Viet Nam

**SECTOR (1)** [Clear]

☐ Agriculture, natural resources ...  
☐ Education  
☒ Energy  
☐ Finance  
☐ Health  
☐ Industry and trade  
☐ Transport

**TYPE (2)** [Clear]

☐ Advance Notice  
☐ Contracts Awarded  
☐ Firm - Consulting  
☐ Individual - Consulting  
☒ Invitation for Bids  
☒ Invitation for prequalification  
☐ Prequalified applicants

## Invitation for Prequalification

Date:	14 March 2018
Loan No. and Title:	Loan 3630/8335 Grant 0561--CAM: Provincial Water Supply and Sanitation Project
Contract No. and Title:	MIH/PWSSP/01-- Plant Design, Supply, Installation, Commissioning and O&M Support for Battambang Water Supply
Deadline for Submission of Applications:	26 April 2018; 10:00 hours (local time)

1. This Invitation for Prequalification follows the Procurement Plan for this project that appeared on the Asian Development Bank (ADB) website on 8 December 2017.
2. The **Royal Government of Cambodia** has received financing from ADB toward the cost of **Provincial Water Supply and Sanitation Project**.

## Invitation for Bids

Date:	5 November 2018
Loan No. and Title:	46391-VIE: Ha Noi and Ho Chi Minh City Power Grid Development Sector Project
Contract No. and Title:	ADB-HNPC-THD-G02: 110kV Tran Hung Dao Substation: Supply of Materials and Equipment for Substation. Sub - project: Rehabilitation and upgrade of 110kV Tran Hung Dao Substation - E12
Deadline for Submission of Bids:	17 December 2018 at 14:00 hours

1. The Socialist Republic of Viet Nam has received financing from the Asian Development Bank (ADB) toward the cost of **Ha Noi and Ho Chi Minh City Power Grid Development Sector Project**, and it intends to apply part of the proceeds of this financing to payments under the contract named above. Bidding is open to Bidders from eligible source countries

ADB

# Consultants to Register in CMS (cms.adb.org)

ADB

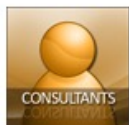
Consultant Management System

Overview

FAQ

## Welcome to the Asian Development Bank's Consultant Management System

**Consultant Management System (CMS)** is an integrated web-based system that supports the ADB's consulting services recruitment, from advertising the opportunity to awarding consulting contracts. This portal will enable users to work with the different facilities available in CMS.



**Consultants** create and update their profile, search opportunities, send Expressions of Interest (EOIs), respond to Non-Committal Inquiries (NCIs), and prepare and submit proposals. Login to the system by typing in your registered email address and password.

Since CSRN is now integrated in CMS, consultants are encouraged to complete their full registration to help facilitate EOI submission by tagging project and consulting experiences entered in their profile.

[Click here to know who can register as consultants in CMS.](#)

By using this service, you are accepting the [CMS Terms and Conditions](#).



**ADB Project Team Members** can access all CMS functions like creating a selection, advertising opportunities, sending Non-Committal Inquiries (NCIs), distributing Request for Proposals (RFPs), sending Notice to Proceed (NTPs), and approving requests, even while working outside of the ADB network. Login to the system by typing in your ADB Self-Service Username and Password.



**Executing Agencies (EAs)** can access Consulting Services Recruitment Notice (CSRN) to post consulting opportunities for ADB-financed projects. Login to the system by typing in your registered Username and Password.

To obtain an EA account, email your ADB Project Officer and copy [csrn@adb.org](mailto:csrn@adb.org) with the following details:

1. Email address of the agency representative
2. Full name of the agency representative
3. Name and address of the agency
4. Duration of the recruitment for the project

## Consulting Services Recruitment Notice (CSRN)

The Consulting Services Recruitment Notice provides detailed information on the consulting services required for ADB-financed or administered projects. The CSRN includes the terms of reference and is posted on ADB's website for at least one month for firms for EA-administered projects, 15 days for firms for ADB-administered projects or 7 days for individual consultants before shortlisting.

This will provide consultants sufficient time to prepare EOIs that are more specific and focused on the project's requirements.

[Click here to view the list of advertisements of consulting opportunities.](#)

## Login

Login using your registered username and password.

Username

Password

Login

[Login Assistance](#)

Note: ADB users can login using their Oracle username and password.

## Registration

New user? Register now!

[Register as Consulting Firm](#)

[Register as Individual Consultant](#)

## Need Help?

For inquiries regarding the system, please email [cmshelp@adb.org](mailto:cmshelp@adb.org).

## CMS SYSTEM UPDATE

Dear CMS Users,

The changeover period from the Consulting Services Recruitment Notice (CSRN) to the Consultant Management System (CMS) has concluded. We thank you for your cooperation during this interim process.

Should you have any inquiries, contact [cmshelp@adb.org](mailto:cmshelp@adb.org).

CMS Team

**NOTE:** CMS undergoes weekly maintenance activities from



# Consulting Services Recruitment Notices (CSRN)

Refine by [Clear All](#)

[+ COVID-19 Related Assignment](#)

[+ Consultant Type](#)

[+ Eligibility of Consultant Country](#)

[+ Engagement Period](#)

[+ Country](#)

[+ Sector](#)

[+ Engagement Type](#)

[+ Consultant Source](#)

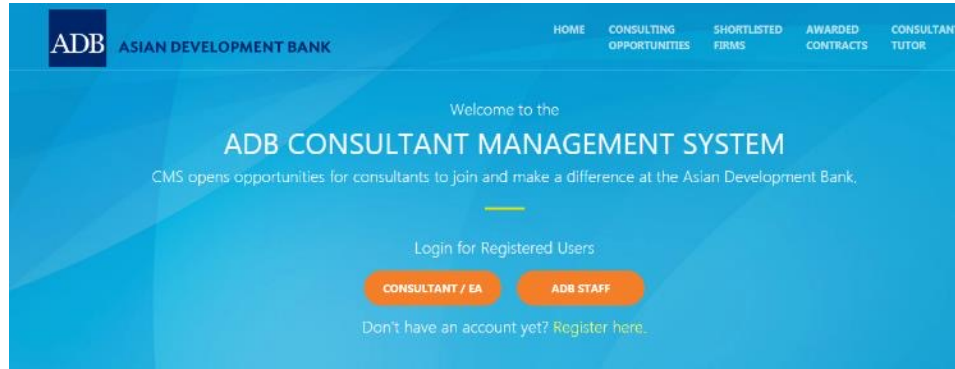
[+ Budget Amount](#)

Search by Expertise

[Go](#)

Project	Expertise	Consultant Type	Engagement Period (Months)	Published	Deadline (Manila local time)	View CSRN
<a href="#">LOAN 51132-002 GEO: Sustainable Water Supply and Sanitation Sector Development Program - CS-1 Construction Supervision Consultant - Telavi Water Supply Project</a>	Supervision Consultant	Firm	17	27-Aug-2020	25-Sep-2020 11:59 PM	
<a href="#">LOAN 53118-001 GEO: Livable Cities Investment Project for Balanced Regional Development - LCIP/QCBS/01-2020 Supervision of Civil Works under the Project – Construction of Kindergartens and Sport Complexes in different regions of Georgia</a>	supervision of civil works	Firm	24	18-Aug-2020	16-Sep-2020 11:59 PM	
<a href="#">LOAN-3803 GEO: North-South Corridor (Kvesheti-Kobi) Road Project - KKR/CS/ICS-03 Health, Safety, Environment and Social Advisor (International Position) (51257-001)</a>	Health, Safety, Environment and Social Advisor	Individual	18	03-Sep-2020	09-Sep-2020 11:59 PM	
<a href="#">LOAN-3803 GEO: North-South Corridor (Kvesheti-Kobi) Road Project - KKR/CS/ICS-02 National Health and Safety Specialist (51257-001)</a>	Health and Safety Specialist	Individual	12	03-Sep-2020	09-Sep-2020 11:59 PM	
<a href="#">TA-9624 REG: FCAS Specialist (52050-001)</a>	FCAS Specialist	Individual	2.7	01-Sep-2020	07-Sep-2020 11:59 PM	

# Register for alerts



## Search Consulting Opportunities

Get detailed information on consulting services requirements and send expression of interests (EOIs) for ADB-financed or administered projects.



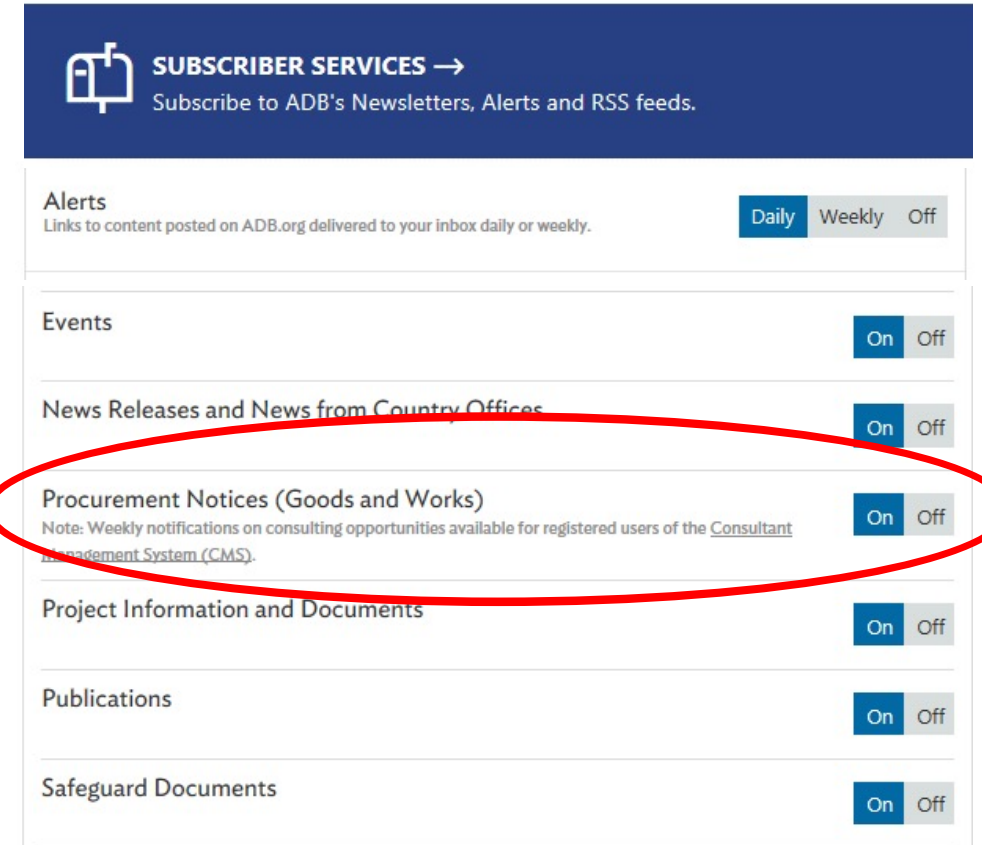
## View Shortlisted Firms

ADB publishes the names and contact details of firms invited to submit proposals. This is for the information of consultants who wish to associate with them. Interested consultants should contact the firms directly.



## View Awarded Contracts

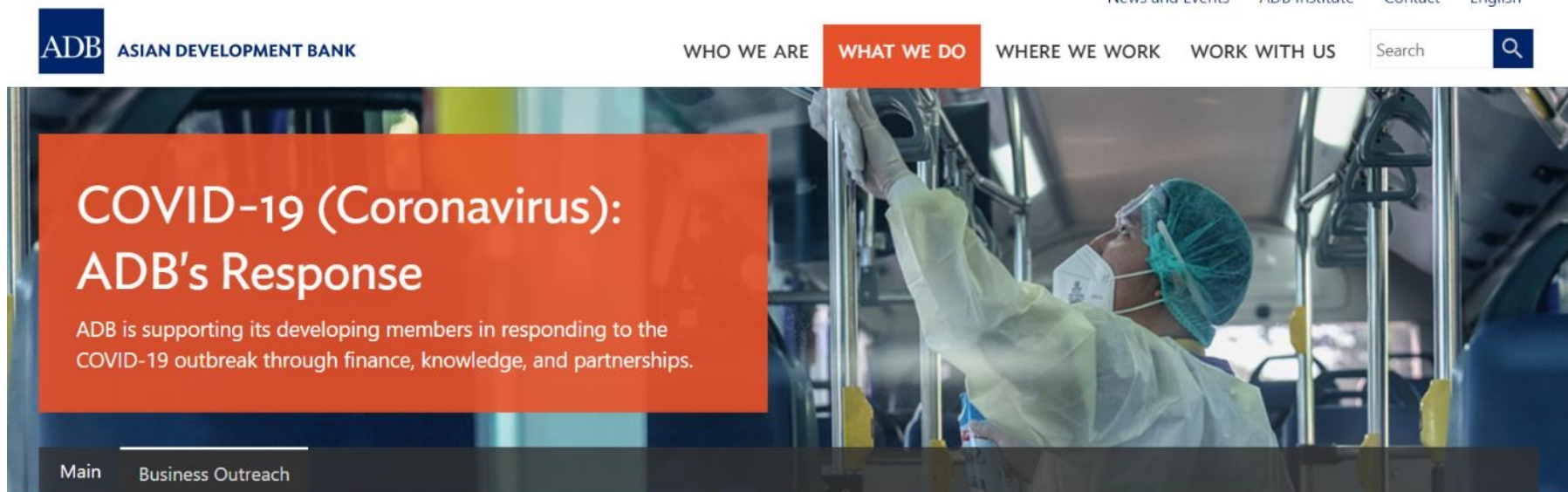
ADB Project contracts that are awarded to consulting firms are disclosed to the public. Visit the page to view the list of contracts awarded to consulting firms, along with associated contract details.



ADB's CMS System: <http://cms.adb.org>

Goods & Works Notices: <https://alerts.adb.org>

# COVID-19 Opportunities



🏠 > COVID-19 (Coronavirus): ADB's Response > ADB Business Outreach Activities for CO...



## ADB Business Outreach Activities for COVID-19 Pandemic Response

Recognizing the urgency of the global coronavirus pandemic, ADB announced a **\$20 billion** package to address the immediate needs of its DMCs as they respond to COVID-19.

As part of the response, ADB has engaged with the international business community to:

- **understand and connect** with the global market and
- facilitate **regional support** for emergency procurement of COVID-19 related critical products.

<https://www.adb.org/what-we-do/covid19-coronavirus/procurement>

# COVID-19 filter functions available

## Consulting Opportunities

Consulting Services Recruitment Notices (CSRN)

CSRN provides detailed information on the consulting services required for ADB-financed or administered projects, including terms of reference. Filter on specific advertisements of interest by ticking the appropriate checkboxes or by entering keywords to search by expertise.

Refine by [Clear All](#)

☐ COVID-19 Related Assignment

☒ Yes (7)

☐ No (188)

☐ Consultant Type

☐ Firm (57)

☐ Individual (138)

☐ Eligibility of Consultant Country

☐ Open to Member Countries Only (187)

☐ Non-Member Countries Allowed (8)

☐ Engagement Period






☐ Less than 3 months (16)

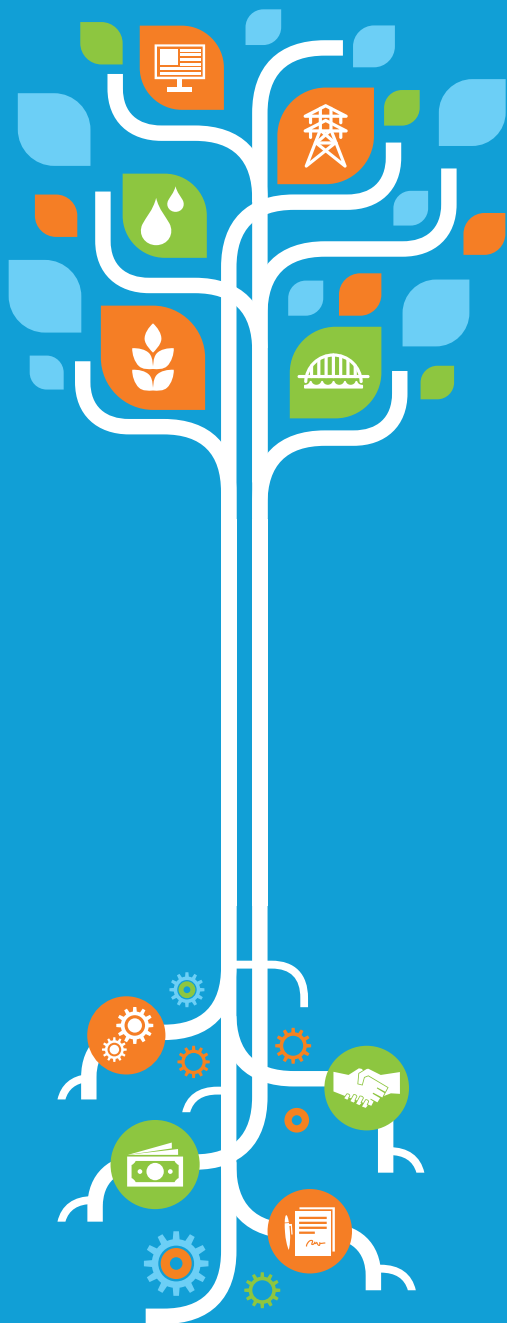
☐ 3 months to 1 year (75)

☐ More than 1 year (104)

Search by Expertise

Go

Project	Expertise	Consultant Type	Engagement Period (Months)	Published	Deadline (Manila local time)	View CSRN
<a href="#">TA-6562 INO: PT Cisarua Mountain Dairy: Gender empowerment in dairy - Training on dairy farming (54216-002)</a>	International dairy farmer expert	Firm	16	22-Oct-2020	05-Nov-2020 11:59 PM	
<a href="#">TA-6562 INO: PT Cisarua Mountain Dairy: Gender empowerment in dairy-Training on financial literacy (54216-002)</a>	National financial literacy expert	Firm	16	22-Oct-2020	05-Nov-2020 11:59 PM	
<a href="#">TA-6553 MON: Strengthening Institutional Capacity to Respond to COVID-19 - Communication Agency (54226-001)</a>	Communications Specialist	Firm	18	22-Oct-2020	05-Nov-2020 11:59 PM	
<a href="#">TA-6563 REG: Regional Support to Build Disease Resilient and Energy Efficient Centralized Air-conditioning Systems - Centralized Air-conditioning Energy Efficiency Expert (54210-001)</a>	Air-conditioning/Energy Efficiency Expert	Individual	12.3	27-Oct-2020	02-Nov-2020 11:59 PM	
<a href="#">TA 54317-001 MON: Managing the Risks of Food Insecurity in Mongolia during the COVID-19 Crisis</a>	Agriculture and Food Security, Food Supply Chain	Firm	16	17-Oct-2020	31-Oct-2020 11:59 PM	



For more information: [adb.org](http://adb.org)

To join the community of ADB Consultants and Suppliers:

1) ADB Consultants Network:

<https://www.linkedin.com/groups/3796524/>

2) ADB Suppliers Network:

<https://www.linkedin.com/groups/3796532/>

Also follow “ADB Business Center”:

<https://www.linkedin.com/showcase/adb-business-center/>

Contact:

Stephane Y. Bessadi [sbessadi@adb.org](mailto:sbessadi@adb.org)

Kirsteen A. Mack [kmack@adb.org](mailto:kmack@adb.org)