

ADB Integrity Compliance Enforcement Framework: Why It Matters

- From Respondents' Perspective

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ADB Enforcement Framework: An Overview

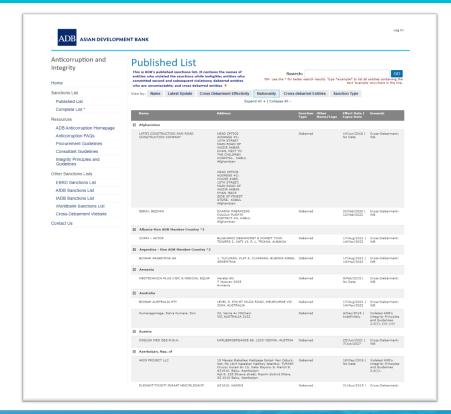
ADB Stats

To Date:

- OAI received a total of **1681** project-related complains
- Sanctioned a total of **458** firms, and **279** individuals.
- Cross-debarred 1596 entities from the WB, AfDB, EBRD, and IDB.

In 2020:

- OAI received a total of **302** new complaints
- opened 89 new cases for investigation, of which, 64 of them pertains to fraudulent conduct
- Resulting in the debarment of 89 firms and 31 individuals.



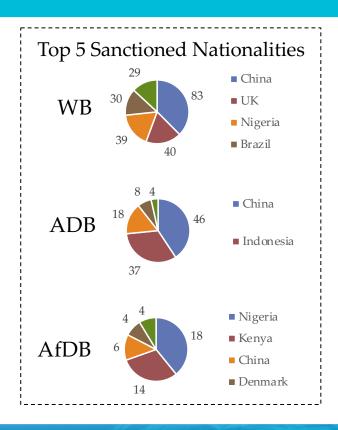
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MDB Sanctions Statistics vis-à-vis Chinese Entities





- African Development Bank
- As of November 2021, there are 137 Chinese entities and individuals debarred by MDBs
- As many of these entities are parent companies of large conglomerates, approximately more than 800 Chinese companies have been affected by these sanctions.



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Typical Pitfalls and Attitude Changes among Chinese Respondents

Typical Compliance Pitfalls



Comingling of Entities

• E.g. Subsidiary submits a bid for an ADB project in the name of its parent company.



Fraudulent Conduct

• E.g. Company citing related experience/personnel/equipment from the entire corporate group that it belongs to.



Lack of Disclosure

• E.g. Not disclosing litigations/arbitrations that are unrelated to the bidding project.



Conflicts of Interest

• E.g. Multiple subsidiaries from a single conglomerate bidding for the same project unbeknownst to each other.



Integrity Compliance Programs

• E.g. insufficient compliance function and compliance management system.

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Attitude Change

Ignore

- •Lack of awareness
- •Not enough MDB related business



Resist

- •Misunderstanding of MDB standards
- •Treating the investigation as a litigation/arbitration matter
- •Defenses (e.g., "rogue employee", "responsibility of third parties", etc.)



Cooperate

- Best pathway out of debarment
- Mitigating future sanction risks

Impact and Influence –

How does ADB integrity compliance enforcement impact respondents?

Immediate Impact of ADB Enforcement

• Cooperation with ADB Investigation

Long-term Influence of ADB Enforcement

- Better Understand and Gradually Accept ADB Integrity Compliance Standards
- Adopt Integrity Compliance Program (ICP)
- Build Compliance Culture

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Roles and Trend -

ADB personnel can significantly help respondents prevent/navigate out the pitfalls.

Suggestions for Improvement

- Understanding the Potential Pitfalls of ADB Project Participants
- Repeatedly Emphasizing ADB Integrity Compliance Requirements in the Bidding Phase and during the Entire Process of ADB Projects
- Clarifying to the Respondents that the Ultimate Goal is <u>Protection</u> NOT <u>Sanction</u>: corporate compliance leads to sustainable business growth "合规致远".

Best Practices and Trends

- ADB Non-Publishing Regime for first ADB Debarment with Conditions
- ADB Early Reinstatement Regime with Conditions
- Mentor Program
- MDB Projects are the Best Platforms to Spread the Message of MDB Integrity Compliance Policy and Standards.

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