

7th Annual APPEPN

SESSION 9 – Building Procurement Capacity for Government and Suppliers

Leveraging your information.

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Capacity Development

Leveraging data and experience

Knowledge

Experience



Better Outcomes



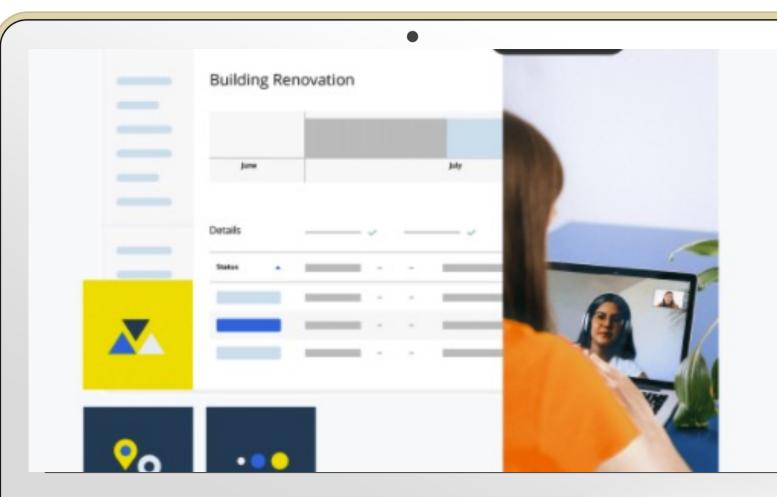
Leveraging eGP to support capacity development

Project Data

- Bid Details
- Bidding Documents
- Results
- Activity

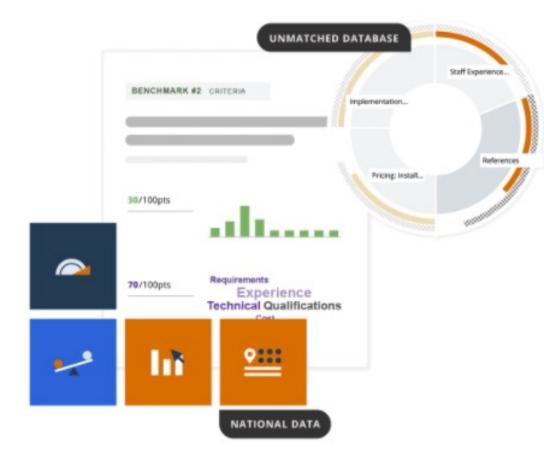
Shared User Experience

- > Approaches
- > Innovation
- Strategy
- Successes and Failures





Initiatives @ Bonfire



Community Projects

- Why start from scratch?
- Access to current and past opportunities.
- Review approaches and documents from multiple organizations

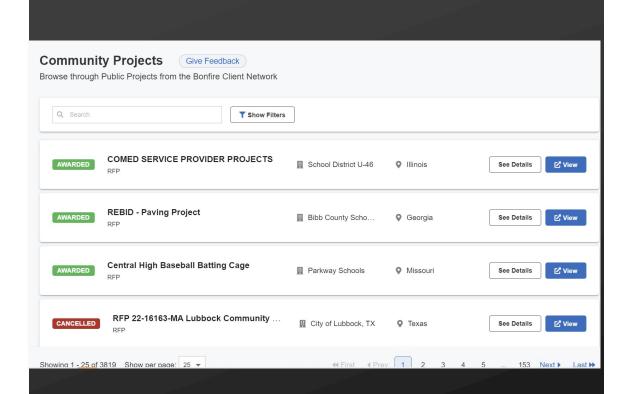
Project Insights

 View activity for similar projects – bidders, timelines, evaluation considerations

Knowledge Sharing and e-Learning

- Successes and Failures, Procurement Strategies, Innovation
- Applying system features to improve bidding and evaluation.
- Building a community of procurement professionals





Never start an RFP from scratch again! Search through up to 62,000+ public projects inside Bonfire. Completely free for everyone in public procurement!

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Current and Pasts Projects

Browse, Search projects across public organizations

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Approach and Structure

Approach, Timelines, Details

Project Details

Topical procurement initiatives

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Bidding Documents

Requirements, Evaluation Criteria

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Access to Public Projects

- Browse through public projects from multiple organizations
- Access project details and structure
- Access bidding documents, submission requirements, evaluation criteria

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Filter By:	Status Project Type Cancelled, Awar RFP, EOI	Organization Search	Location All	▼ Reset Filters	
AWARDEI	COMED SERVICE PROV	IDER PROJECTS	B School District U-46	• Illinois	See Details
AWARDEI	REBID - Paving Project		Bibb County Scho	Georgia	See Details
CANCELL	RFP 22-16163-MA Lubb	ock Community	I City of Lubbock, TX	• Texas	See Details



View Project Details

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Project Details

• Project Schedule and description

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	7 - 18/19 - COMED SERVICE PROVIDER PROJECTS School District U-46 Back to list							ų4¢
	Q Project Details							
	Project: COMED SERVICE PROVIDER PROJECTS	Nove	mber 2	2021			prev	next
	Ref. #: 7 - 18/19	Sun	Mon	Tue	Wed	Thu	Fri	Sat
		31	1	2	3	4	5	6
	Type: RFP	7	8	9	10	11	12	13
	Status: AWARDED							
	Open Date: Mar 4th 2019, 8:00 AM EST	14	15	16	17	18	19	20
	Intent to Bid Due Date: Mar 26th 2019, 3:00 PM EDT	21	22	23	24	25	26	27
	Questions Due Date: Mar 15th 2019, 2:00 PM EDT	28	29	30	1	2		4
	Close Date: Mar 26th 2019, 3:00 PM EDT							
	Days Left: Submissions are now closed							
	Project Description: U-46 is seeking proposals from certified ComEd Service Provider companies (supplier) to perform lighting upgrade incentives through the ComEd Energy Efficiency Program (EEP); and the Illinois Clean Energy Community Founda							



Project Details

- View Submission Requirements
- Download Bidding Documents including questionnaires and bid tables when applied

U20 Portal					
V46 Portal					
	Important Events:				Search
	Status 📥 Event Name 🍦 Locati	ion 🝦 Description	÷	Dates	Mandator
	PASSED Open Date Online	Portal Posting date for the Oppor	tunity	Mar 4th 2019, 8:00 AM EST	N/A
	PRE-MEETING SHELD PRE-MEETING SHELD DRIVE IL 8012	DON meeting on March 7, 2019 E, ELGIN, 48 Plant Operations (Wea 20 schedule of the schools to	is project MUST attend the Mandatory Pre-quote at 8:30am at the following address: School District U- hers Shetter 1400 Scheidon Drive Elgin, IL. 00120 A be visited immediately after the Pre-Quote meeting eeting. Additional schools will be visited on the I9.	Mar 7th 2019, 9:30 AM EST - Mar 8th 20	019, 2:00 PM EST Yes
	PASSED Questions Due Online Date	Portal Deadline to submit Questi	ons	Mar 15th 2019, 2:00 PM EDT	N/A
	PASSED Close Date Online	Portal Deadline for Submissions		Mar 26th 2019, 3:00 PM EDT	N/A
	PASSED Intent to Bid Due Online Date	Portal Deadline to indicate your i	itent to Bid	Mar 26th 2019, 3:00 PM EDT	Yes
	Supporting Documentation:		nd Accessories and Supplies: This segment		Search
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	UNSPSC 33 Electrical Systems a Supporting Documentation: File 2018-19 Bldg Directory.pdf Addendum 1 RFP-ComEd Service F Projects.pdf	Type Documentation Provider Addenda	÷ Description	 Date Created Mar 11th 2019, 1:45 PM EDT Mar 11th 2019, 1:42 PM EDT 	Search Actions Download Download





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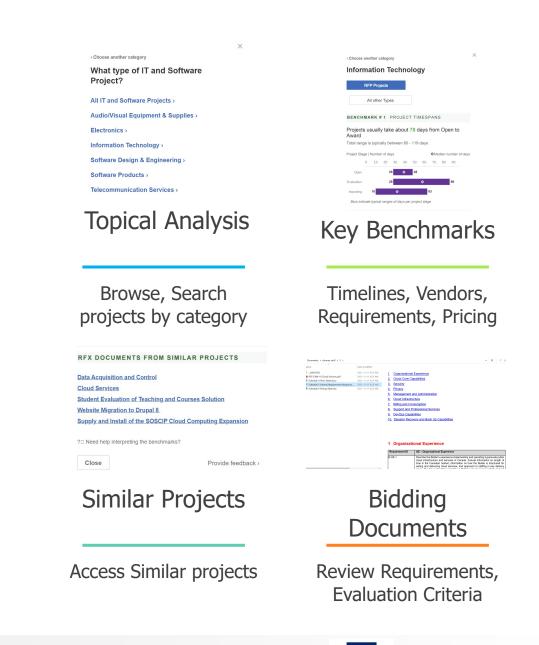
Project Name Quick Quote for Laptop

. .

Owner Joseph Fagan joseph.fagan@gmail.com

Insights

Gain insights from past procurement activity to formulate your project.



ADB **7th Annual APPEPN** 10

Find similar projects

What Category of Project would you like Insights for?

Construction >

Facilities Management >

IT and Software >

Products >

Professional Services >

Specialized Equipment >



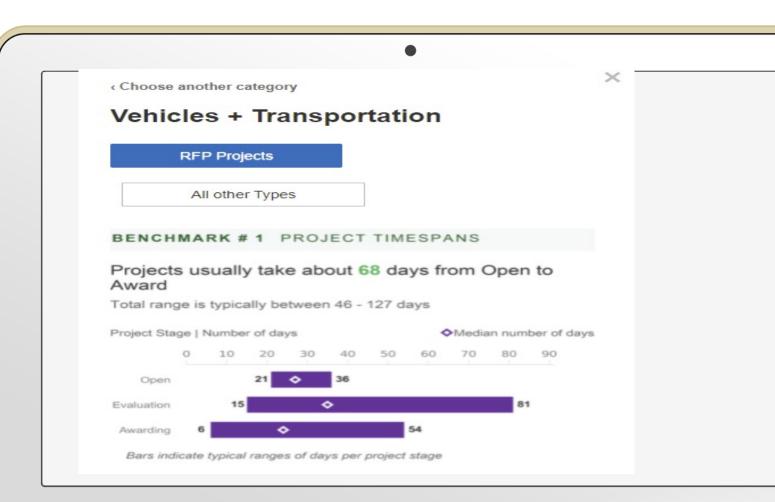
Similar Packages

Choose another of	category
What type Project?	of Facilities Management
All Facilities I	Management Projects >
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Benchmark Activity

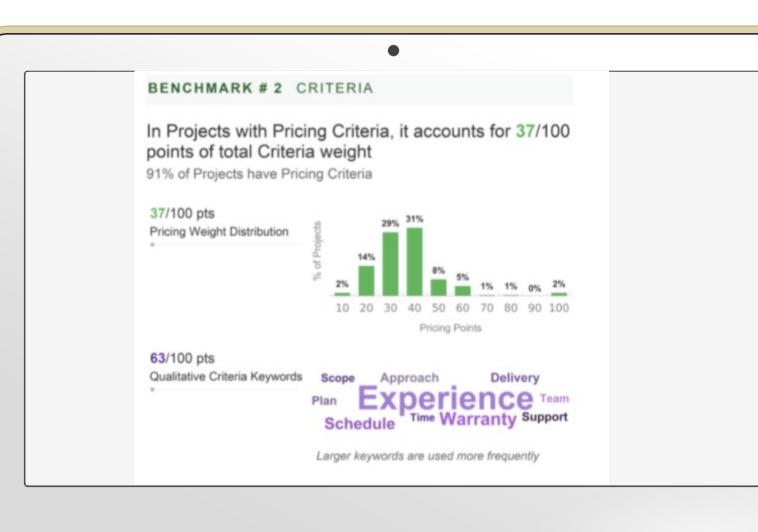
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Benchmark Activity

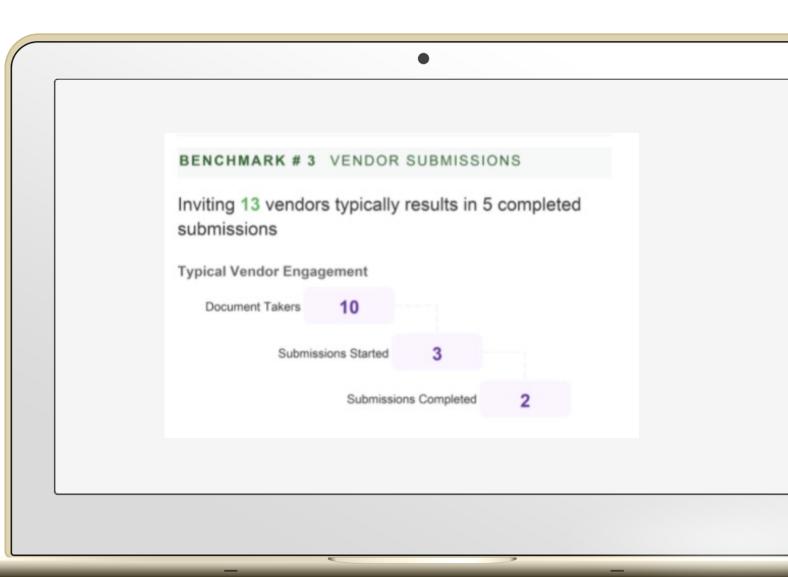
• Pricing Criteria





Benchmark Activity

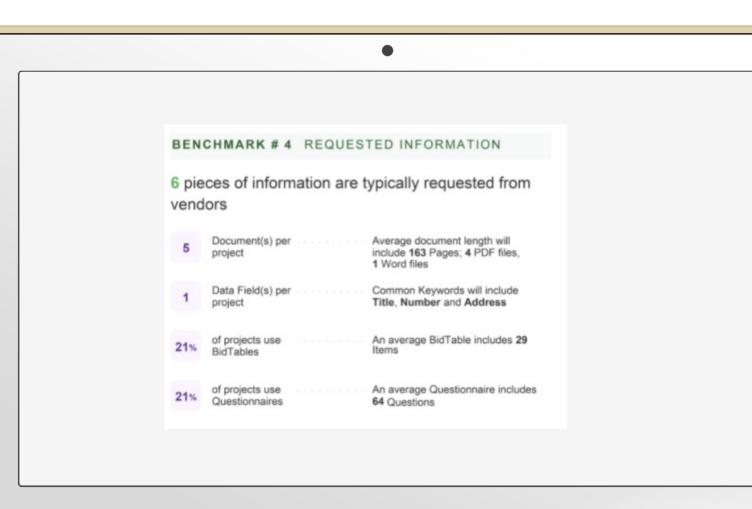
• Vendor Submissions





Benchmark Activity

• Requested Information





Benchmark Activity

• Documents

RFX DOCUMENTS FROM SIMILAR PROJECTS

Fleet Standard Cargo Vans Fire Water Tender Taxi Services Supply and Install of Service Body Street Sweeper



Benchmark Activity

• Documents

Name ^		RFP No 1220-2019-22
Name 2017 - RFP Fleet Standard Cargo Vans.docx 2017 - Schedule C - Form of Proposal - Fleet Standard Cargo Vans.docx	S	upply of Fleet Standard Cargo Vans
 2247 - Schedule C - Form of Proposal - Piee Standard Cargo vans.docx Attachment 1 - Fleet Standard Cargo Van Specifications and Pricing W 	Issue Date:	March 26, 2019
	Information Meeting:	At the time of issuance of this Request for Proposals (" RFP "), a meeting has been scheduled. (See section 2.1 of this RFP)
	Response Date:	25 th day, April, 2019 (the "Response Date") before 2:00pm. The City's of hours are 8:30am to 4:30pm Monday to Friday, except statutory holidays.
	Address for Proposal Delivery:	The Proponent to submit only the Proposal (use Schedule C in this RFP) to City by downloading documents from the "Bonfire Procurement Po <u>https://abbotsford.bonfirehub.ca/login</u> in accordance with the instructions in Portal. An auto reply acknowledgment of receipt of the Proposal will be sent by ema
	<u>RFP Inquiries:</u>	Purchasing & Supply Solutions Division City Representative: Timothy McBride, Assistant Manager, Procurement Tel: 604-851-4179 Email: purchasing@abbotsford.ca Reference: 1220-2019-2247 (See section 2.4 of this RFP.)
,	<u>Addenda Process:</u>	If the City determines that an amendment is required to this RFP, the City issue an addendum that will form part of this RFP and post the addendum on "Bonfire Procurement Portal" <u>https://abbotsford.bonfirehub.ca/login</u> . U submitting a Proposal, Proponent will be deemed to have received notice o addenda that are posted on the Portal.



Benchmark Activity

• Documents

Name ^	1	А	В	C
 2247 - RFP Fleet Standard Cargo Vans.docx 2247 - Schedule C - Form of Proposal - Fleet Standard Cargo Vans.doc Attachment 1 - Fleet Standard Cargo Van Specifications and Pricing W. 		ABBOTSFORD	Atta	chment # 1 - Fleet St
	2	Proponents Name:		
	5	Specifications - All Cargo Vans to have an Approximate Wheel Base of 130" - 148", and a GVWR of 9,000 lbs.	Type of Specification	Regular Height Cargo Van
	6	Model Name	State	
	7	Series #	State	
	8	Air Conditioning Front and Rear Cargo Area	State	
	9	Backup Alarm	Mandatory	
	10	Reverse Park Aid	State	
	11	Colour - White	Mandatory	





Hi Joseph,

Tomorrow, our Customer Success Leaders will be sitting down with you to discuss Best Practices for Public Works Procurement teams!

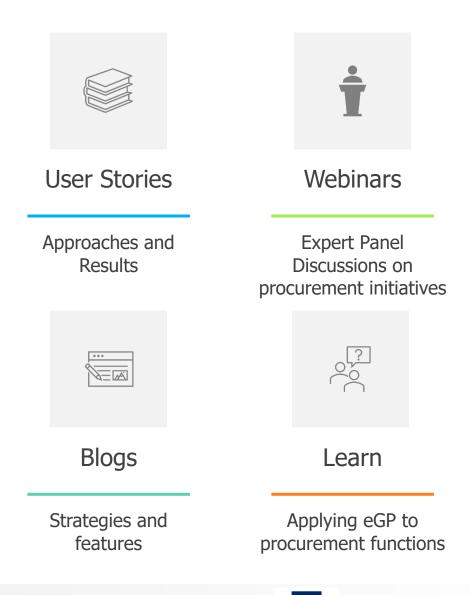
The success of a procurement function depends on a streamlined procurement process that supports bid efforts. Our team will demonstrate how other Public Works teams have utilized Bonfire for:

- · Bid openings best practices for vendor communications
- · Support your sub-contractors best practices for leveraging these new features
- · Vendor diversity how to utilize these features to diversify your vendor pipeline
- · Simple quoting RFQ & ITB enhancements

SAVE YOUR SEAT

Knowledge Sharing

Create Procurement Resources; Constant communication to highlight procurement innovation and how-to apply system features and functions

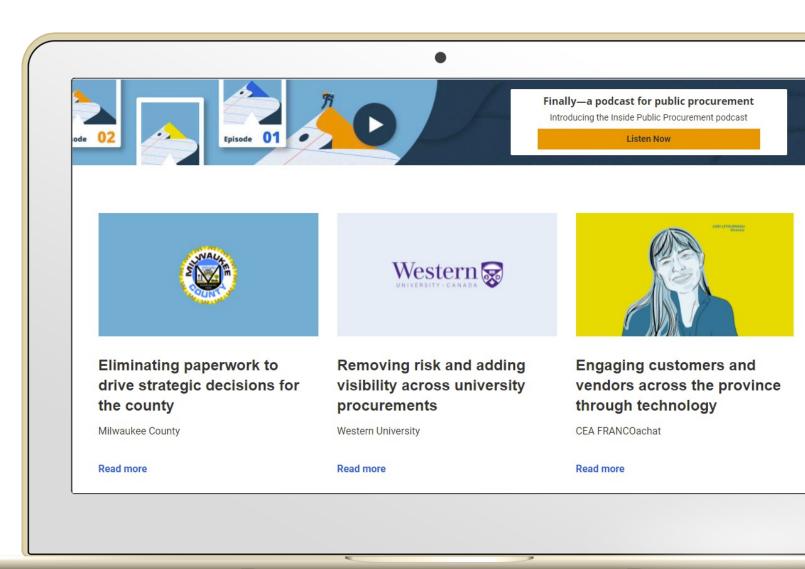


Knowledge Sharing

Learn from other procurement experts

Other benefits include

- Nunc viverra imperdiet enim. Fusce est. Vivamus a tellus
- Nunc viverra imperdiet enim. Fusce est. Vivamus a tellus





Knowledge Sharing

Webinars

On-going lessons for procurement and digital transformation





3 ways to maximize your COVID-19 funding through digital transformation

On Demand | Webinar | 1 Hour

Watch Now



On Demand | Webinar | 1 Hour

Advocating for digital tools during a global pandemic On Demand | Webinar | 1 Hour

Watch Now

Watch Now



Podcast

On-going lessons for procurement and digital transformation

Knowledge Sharing

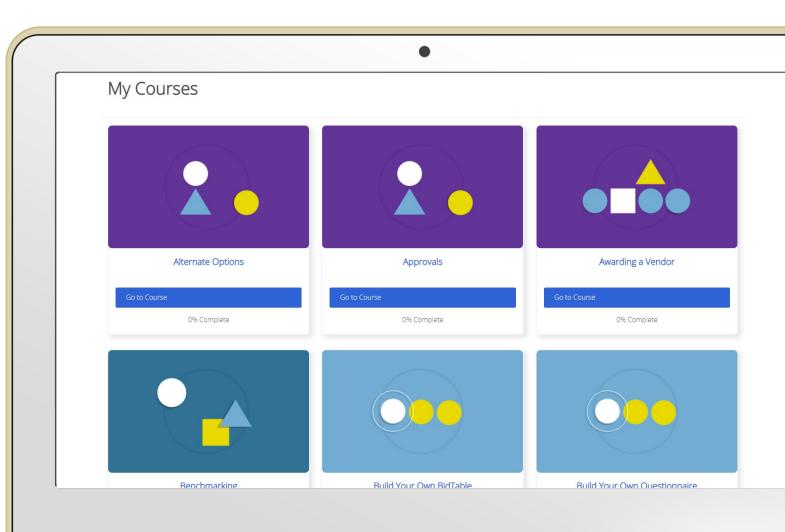
放 Bonfire Q Why Bonfire Products v Resources v For Vendors Get a demo Industries v Episode Episode Episode ompliance Collaboration Innovation Balancing Creativity and **Optimizing Public** Why Welcoming Innovation is **Compliance in Procurement Procurement Through Key to Procurement Success** Collaboration 7 minutes 32 minutes 26 minutes Listen now Listen now isten now



Knowledge Sharing

Targeted e-learning

On-going lessons targeted to user role





- Your eGP systems is collecting data
 - Organize and share project data to help officers learn and create better projects.
 - Learn from past projects to plan the next project.
- Knowledge and experience leads to better procurement
 - Learn from others, apply tools to share experiences
 - Develop Procurement Resources Strategies, innovation, experts, panel discussions, studies.
- Learning never ends
 - On-going engagement and communication



Summary

Leverage data and share user experience



7th Annual APPEPN Conference

Thank You

Joseph Fagan E-GP Specialist