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SESSION 9 – Building Procurement Capacity for Government and Suppliers

Jesper Pedersen

Principal Procurement Specialist, ADB

ADB and procurement capacity development

• ADB's Strategy 2030

- ADB's role as a knowledge institution
- Strengthening ADB's role as knowledge provider
- Strengthening the institutional capacity of developing member countries
- Expanding knowledge partnerships
- Disseminating knowledge

Focus areas

Training:

- ADB provides more than 150 training and knowledge sharing sessions per year incl. business opportunity seminars
- Transactional procurement training procurement process and ADB requirements
- Strategic procurement training & certification procurement as a strategic function contributing to overall objectives
- ADB will develop partnerships with international recognized training providers to offer certification for our borrowers

Knowledge solutions

- MDB e-GP assessment
- Good practice guides/case studies
- Conferences

Institutional capacity development:

- Country system assessments incl. e-procurement assessments
- Technical assistance

Capacity for what



Development and implementation of e-GP systems



Use of data for monitoring and procurement management



Use of particular e-GP systems – not a core activity for ADB

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ADB e-GP Related Activities

ADB conducts assessments of DMC e-GP systems – 66 assessments carried out over the last six years

- Collection of data on functionality and scope of the systems, including security features.
- Resulting in approval of some systems considered ready for use and proposals for improvement of systems that require strengthening prior to use.
- Systems not approved for use were strengthened for eventual use in ADB financed operations;

SaaS provided in the Pacific to help countries procure electronically while they work on defining their own e-GP requirements and gain them experience for use in e-GP

Over the period 2015-2020, at least 209 projects valued at \$35.3 billion used e-GP systems.

ADB Approach for Improving Capacity in e-GP

Understanding the status of systems – policies, system models, implementation status

Inclusion of e-GP activities in the Country Strategy for Planning and Preparation

Encouraging the development and Implementation of Roadmaps

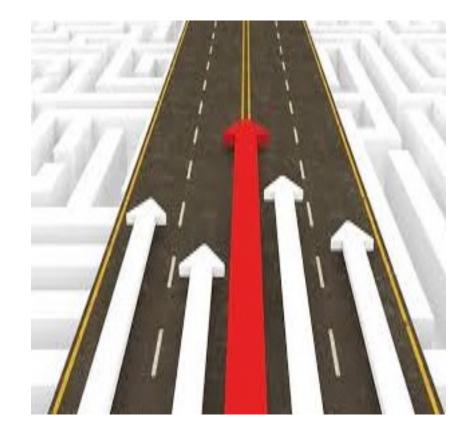
TA resources to support assessments, development of roadmaps, e-GP audits, conferences and trainings (with support from the Republic of Korea e-Asia and Knowledge Partnership Fund)

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E-procurement for data analytics







E-procurement for data analytics



Using data analytics to maximize value for money



Organizational level, project level and contract level



Market analysis



Past procurement performance



Risk identification and mitigation

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