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ADB

Turkey

BUSINESS OPPORTUNITIES SEMINAR

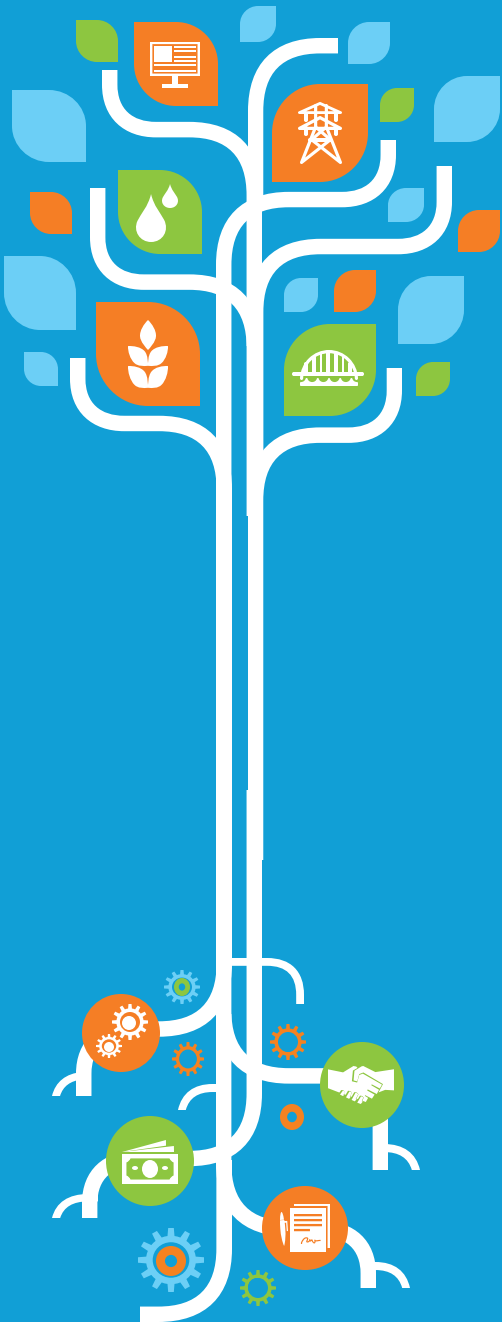
20 October 2021

Doing Business with ADB and the ADB Procurement System

Keiko Koiso
Senior Procurement Specialist

Procurement, Portfolio and Financial
Management Department (PPFD/PFP2)

BUSINESS
OPPORTUNITIES

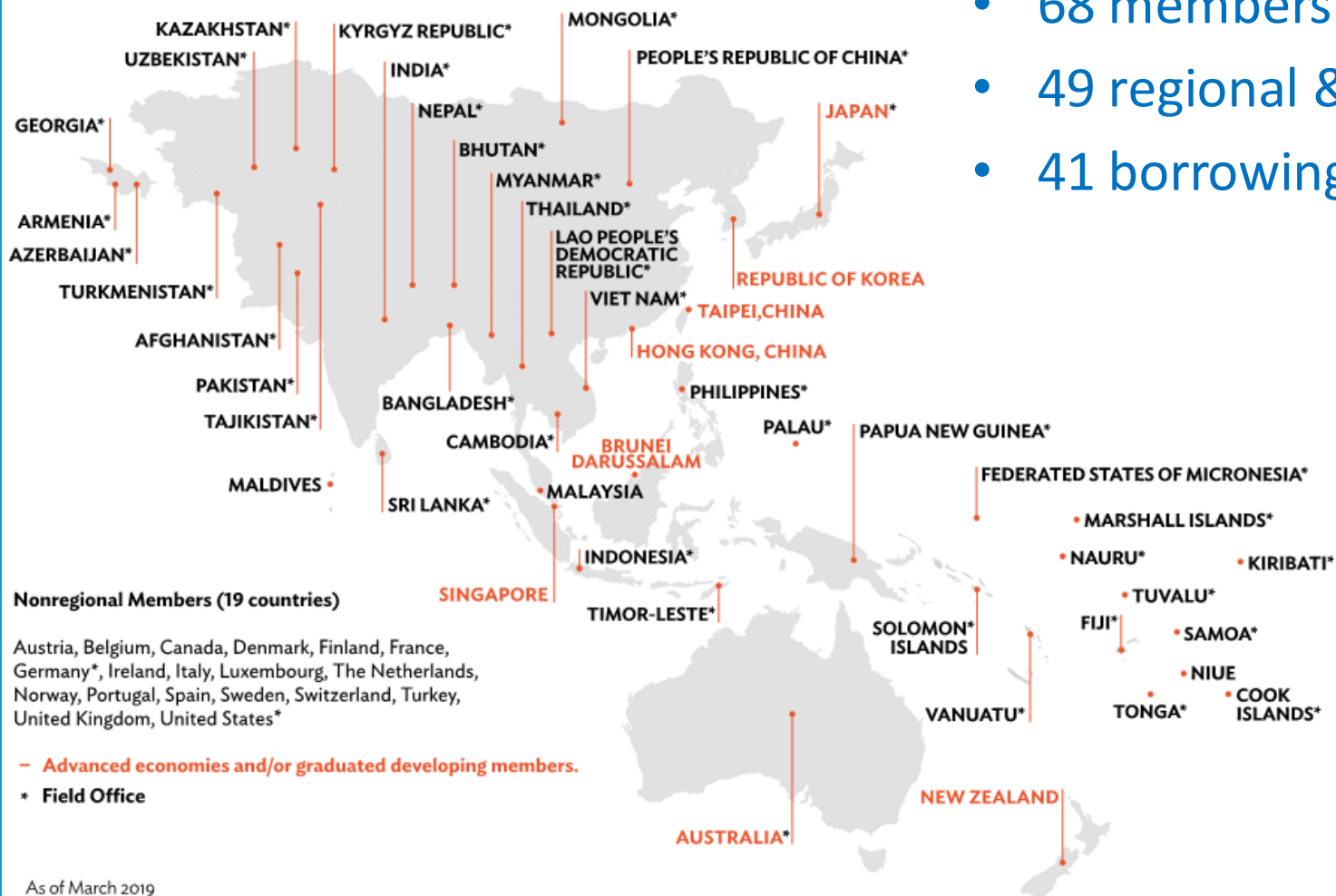


Overview

1. A Brief about ADB and Its Operations
2. Top Suppliers/Contractors/Consultants in ADB Projects
3. Top Suppliers/ Contractors/Consultants from Turkey
4. ADB Procurement Framework
5. ADB Procurement Procedures for Goods/Works/Consulting Services
6. Bidding Strategies
7. How to find information on Business Opportunities under ADB Projects
8. Identifying Opportunities with Covid -19 Response Projects

A Brief about ADB

- Founded in 1966, HQ in Philippines
- 68 members
- 49 regional & 19 non-regional;
- 41 borrowing members



To support its clients, ADB works with:

- Private sector
- NGOs and CBOs
- Foundations
- Academia /Think Tanks
- Donors
- Other International Organizations

Main Instruments: Loan/Grants, Technical Assistance, Equity and Guarantees

Biggest ADB Borrowers: India, China, Pakistan, Bangladesh, Indonesia

ADB 2020 Sovereign Portfolio

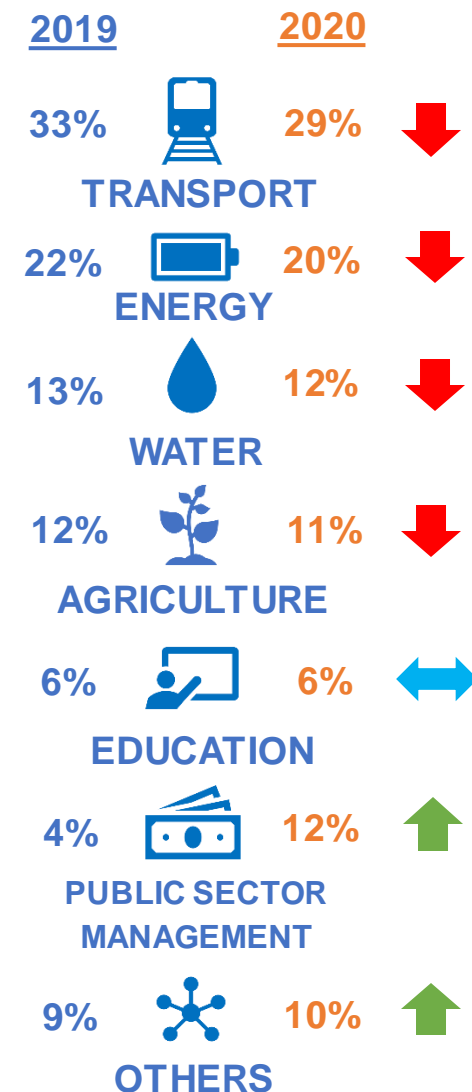


**Represents aggregate value of ongoing ADB-funded projects in 2020*

ADB = Asian Development Bank.
Source: Asian Development Bank data.

*KMSD – Knowledge Management and Sustainable Development Departments

Portfolio by Sector



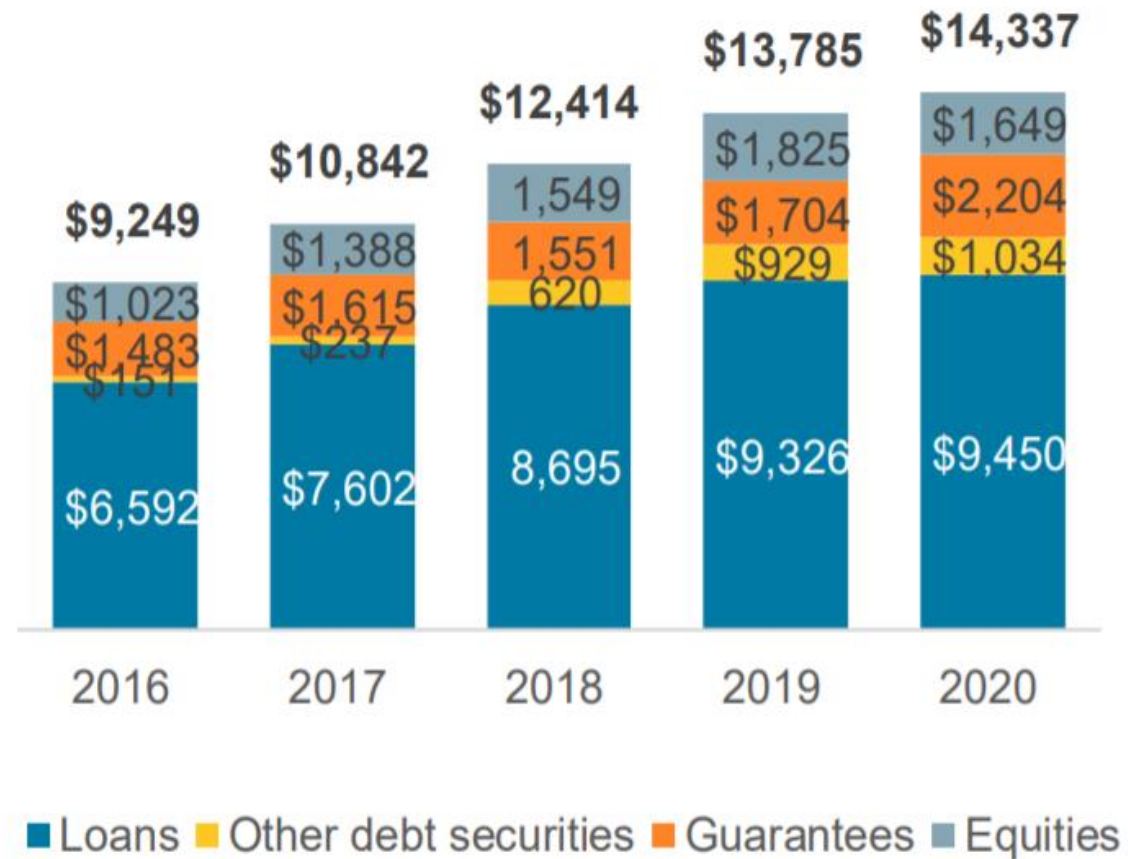
<https://www.adb.org/sites/default/files/institutional-document/697726/appr-2020.pdf>

ADB Sovereign Portfolio (\$ million)



ADB Non-Sovereign Portfolio (\$ million)

Figure 86: Total Committed Portfolio, 2016–2020
(\$ million)



Source: Asian Development Bank data.

Strategy 2030: Seven Operational Priorities



Addressing remaining poverty and reducing inequalities



Accelerating progress in gender equality

At least 75% of committed operations by 2030



Tackling climate change, building climate and disaster resilience, and enhancing environmental sustainability

At least 75% of committed operations by 2030, \$80 billion from own resources from 2019–2030



Making cities more livable



Promoting rural development and food security



Strengthening governance and institutional capacity



Fostering regional cooperation and integration

Key Approaches



Expanding private sector operations

1/3 of ADB operations by 2024



Catalyzing and mobilizing financial resources for development

\$1 in private sector operations financing matched by \$2.50 of cofinancing



Strengthening knowledge services

<https://www.adb.org/documents/strategy-2030-prosperous-inclusive-resilient-sustainable-asia-pacific>

Top Procurement Activities by Member State

Procurement Ranking – Goods

	2017	2018	2019	2020
1	PRC	PRC	IND	IND
2	IND	BAN	PRC	PRC
3	SWE	IND	USA	INO
4	INO	SWE	BAN	TUR
5	BAN	VIE	VIE	HKG

Procurement Ranking – Consulting

	2017	2018	2019	2020
1	AUS	KOR	IND	USA
2	KOR	IND	AUS	KOR
3	IND	FRA	USA	IND
4	USA	UKG	GER	INO
5	PHI	AUS	FRA	AUS

Procurement Ranking – Works

	2017	2018	2019	2020
1	PRC	PRC	PRC	IND
2	IND	IND	IND	PRC
3	KOR	BAN	BAN	PHI
4	BAN	GER	INO	BAN
5	VIE	PAK	PAK	PAK

Tables indicate country of origin for supplier, contractor, or consultant across the time period; ranked by total aggregate contract value per type (i.e. goods, works, or consulting services).

Top Goods Suppliers by Amount

Top 5 Suppliers of Goods (2017–2020)

	Name	No. of Contracts	ADB Amount (\$ million)
1	BEML Ltd.	3	712.10
2	ABB Group	10	292.28
3	TBEA	6	227.61
4	China National Technical Import & Export Corp.	3	212.74
5	Progress Rail Locomotive Inc	1	135.34

Top Works Contractors by Amount

Top 5 Contractors for Works (2017–2020)

	Name	No. of Contracts	ADB Amount (\$ million)
1	Larsen & Toubro Ltd.	28	997.00
2	Siemens	20	807.98
3	China Railway Construction Co. Ltd.	30	593.80
4	Hyundai Motor Group	4	568.89
5	Acciona Construction Philippines Inc.	2	563.46

Top Consultants by Amount

Top 5 Consulting Services Firms (2017–2020)

	Name	No. of Contracts	ADB Amount (\$ million)
1	SMEC	34	150.61
2	EGIS International	32	84.37
3	T.Y. Lin International	1	59.10
4	Ove Arup & Partners International Ltd.	8	58.98
5	Korea Consultants International Co. Ltd.	4	55.78

Top Suppliers/Contractors from Turkey

Top 5 Contractors/Suppliers of Goods & Works (2016–2020)

	Name	Sector	ADB Amt. (\$M)
1	Kolin Insaat Turizm Sanayi ve Ticaret A.S.	TRA	154.42
2	Polat Yol Yapi Sanayi ve Ticaret A.S.	TRA	80.41
3	SA-RA Energy Construction Trade & Industry Co. Inc.	ENE	53.19
4	Korpu Bina Tikinti and Mehmet Gunes Insaat (JV)	TRA	47.95
5	AK-AY Elektrik Dis Ticaret Kollektif Sirketi	ENE	45.44
6	Others		263.07
Total			644.48

Top Consultants from Turkey

Top 5 Consulting Services Providers (2016–2020)

	Name	Sector	ADB Amt (\$ M)
1	UBM Uluslararası Birlesmis Musavirler Musavirlik Hizmetleri AS	TRA	12.88
2	Temelsu International Engineering Services Inc.	TRA, WUS	8.25
3	Ay Consulting Ltd. & Art Environmental Technologies Ltd. (JV)	WUS	3.23
4	Su-Yapi Engineering & Consulting Inc.	WUS	2.64
5	Gentek International Engineering & Consulting Ltd.	TRA	2.49
6	Individual Consultants & Others		11.96
Total			41.46

ADB Operational Procurement Stats

Operational Procurement Statistics Dashboard (ProcDash)

Asian Development Bank Public sector governance

Welcome to ADB's Operational Procurement Statistics Dashboard (ProcDash)

The Operational Procurement Statistics Dashboard (ProcDash) presents the value of all goods, works and consulting services contracts awarded for projects under the Asian Development Bank operations. It has four sections, namely, overview, operational procurement by nationality, operational procurement by origin of goods and services, and operational procurement by threshold. For purposes of this dashboard, **value of operational procurement is reported in terms of the amount financed by ADB.**

The overview section presented below shows data on operational procurement statistics by region, nature, sector and by borrowing country. Data can be further filtered by contract year and modality. To determine the allocated procurement for policy-based support and results-based lending, click these two items in the modality filter.

For other details about ProcDash, refer to [ProcDash FAQ](#).

ProcDash can also be used to supplement the operational procurement statistics under the Operational Data section of the ADB [Annual Report](#) and the figures from the member Fact Sheets. More information on operational procurement contracts is available on the [Tenders](#) page of ADB's website (choose "Contracts Awarded" from the "Type" selection).

The ProcDash currently shows data as of 31 March 2021. This will be updated every quarter.

Overview By Nationality of contractor By Origin of goods and services By Threshold

Total operational procurement based on contract year, US\$ million

\$2,062.5

Operational Procurement by Region, US\$ million



<https://data.adb.org/dashboard/operational-procurement-statistics>

Why Pursue ADB Funded Contracts?

- ✓ Assured financing for goods, works, and services
- ✓ Gateway to new opportunities in fast growing economies across multiple sectors
- ✓ ADB's operations are rapidly growing
- ✓ Internationally accepted fair and transparent procurement procedures
- ✓ Strong integrity oversight
- ✓ Make a positive contribution towards ADB's mission of eradicating poverty in Asia and the Pacific.

TYPES OF OPPORTUNITIES

- **Supply of Goods**

- Machinery, equipment, computers, furniture

- **Civil Works**

- Roads, railways, bridges, irrigation canals, schools, power plants, pump stations, water treatment plants, heating plants, airports, etc.

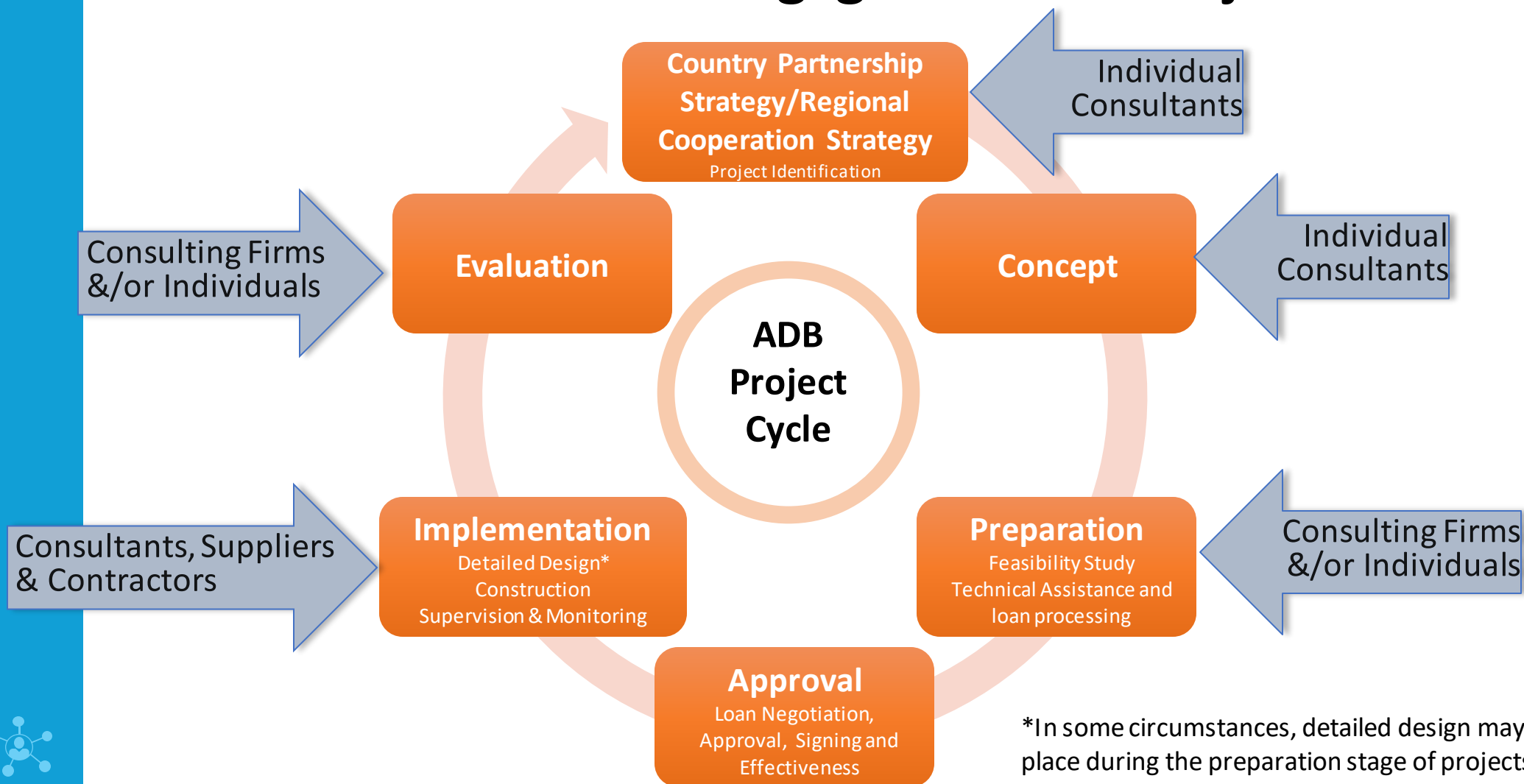
- **Consulting Services**

- Site supervision (PMC), Project preparation & implementation, knowledge products, staff consultants

- **Non-consulting Services**

- Surveys, training, translation, event management

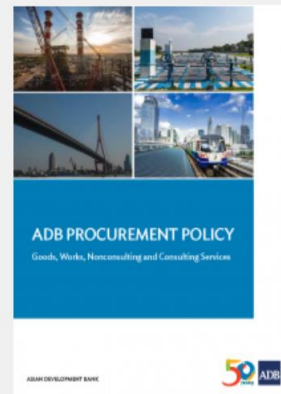
When is Private Sector engaged in ADB Projects?



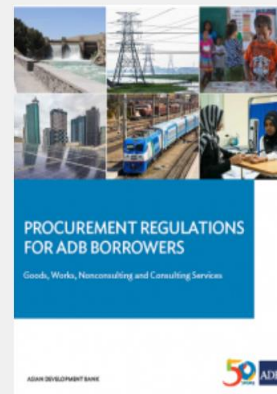
ADB's Procurement Frameworks

For projects with concept papers approved **on or after 1 July 2017**

ADB's new procurement framework comprises a Procurement Policy and Procurement Regulations for ADB Borrowers. It modernizes project procurement processes through a principles-based approach, to meet the diverse needs of clients as ADB scales up its operations in line with Strategy 2030.



ADB Procurement Policy



Procurement Regulations for ADB Borrowers

For projects with concept papers approved **before 1 July 2017**

ADB's Procurement Guidelines and Guidelines on the Use of Consultants defined the policies and procedures for selecting, contracting, and monitoring suppliers of goods, works, and services for ADB-financed projects.









Procurement Guidelines



Guidelines on the Use of Consultants

ADB's Procurement Principles

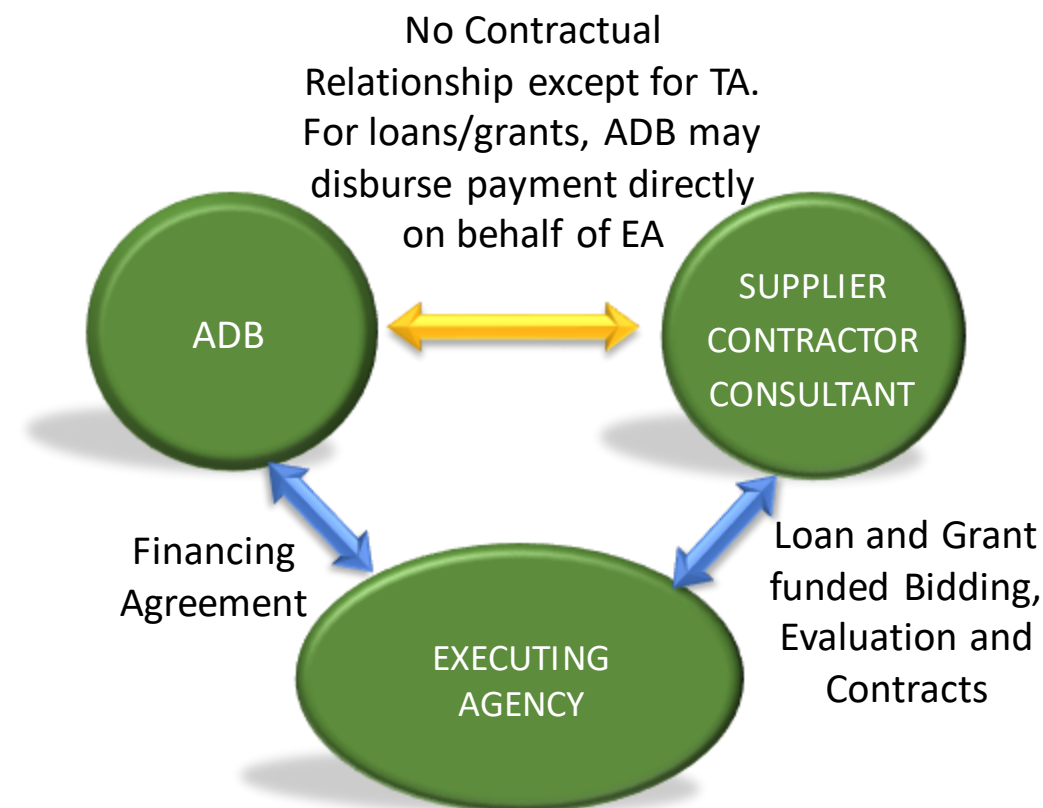
Principles		Outcomes
	Fairness	Equal opportunity; equitable distribution; and credible mechanisms for addressing procurement-related complaints.
	Economy	Using price, quality, and any nonprice attributes to deliver viable projects.
	Efficiency	Ensures procurement processes are proportional to value and risks.
	Transparency	Deliver relevant procurement information publicly in a consistent and timely manner; appropriate reporting; and confidentiality.
	Quality	Structured arrangements delivering appropriate outputs in an effective manner to achieve project outcomes and objectives.
	Value for Money	Obtain optimal benefits through effective, efficient, and economic use of resources.

Relationship, Roles and Responsibilities in Procurement

The Borrower (Executing Agency) is responsible for procurement of goods, works and services

ADB (*under TAs*) or Borrower select and recruit Consultants

ADB reviews the procurement activities of EAs to ensure that proceeds of its financing are used in accordance with the bank's rules



ADB Procurement Documents

Prequalification

Goods

Works (Large and Small Contracts)

Plant: Design, Supply, Install

Information Technology Products and Services (**New**)

Design-Build-Operate (**New**)

Request for Quotations (Goods and Works)

Consulting Services

Non-consulting Services (**New**)

ADB Procurement Methods

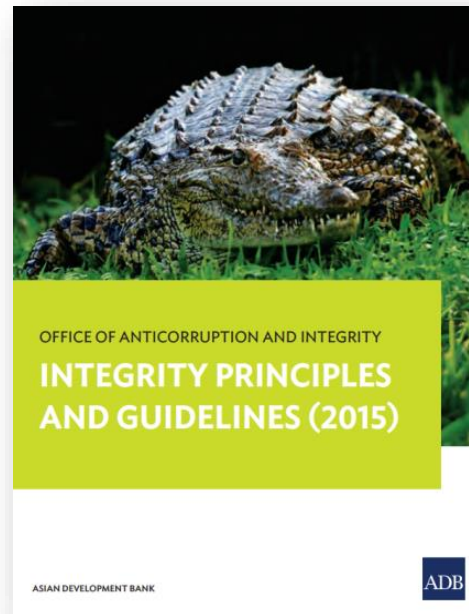
- Open Competitive Bidding
- Limited Competitive Bidding
- Request for Quotations
- Framework Agreement (consulting) **New**
- Electronic Reverse Auction **New**
- Direct Contracting
- Force Account
- Procurement from Specialized Agencies
- Procurement in Fragile Conflict-Affected and Emergency Situations **New**
- Procurement Agents
- Support to Government for Public-Private Partnerships
- Procurement of High-Level Technology **New**
- Community Participation in Procurement
- Procurement under Loans Guaranteed by ADB
- Procurement in Loans to Financial Intermediaries

Common Mistakes in preparing bids

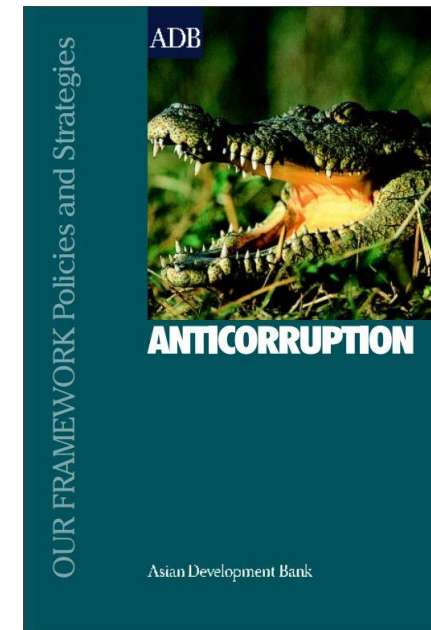
- Bids not signed or Bids signed by a person who is not authorized signatory
- No Bid Security or Bid Securing Declaration (if required)
- Insufficient Amount of Bid Security, Incorrect Validity Period
- Lack of Supporting Documents (JV Agreements, Audited Financial Statements, Past Performance Certificates)
- Incomplete Bids / Partial Bids
- Absence of test reports (if required) as per bidding documents
- Conflicts of interest not disclosed
- Inclusion of financial offer with technical offer where bid conditions require them to be separated (i.e. under 1S2E bid procedure)
 - Failure to provide a Signed letter of Bid, a correct Bid Validity Period and the required Bid Security or Bid Securing Declaration and Priced BOQs are grounds for immediate disqualification of the Bid.
 - Minor omissions to the documents required by the Bidding Documents may be clarified. Multiple minor omissions may add up to a major omission and if clarified would give the Bidder an unfair advantage

ADB's Anticorruption Policy & Guidelines

Applies to executing and implementing agencies, contractors, consultants, suppliers, ADB staff, and anyone connected to an ADB-financed, -administered, or –supported activity.



Highest Ethical
Standards



Zero
Tolerance



Consulting Services

TA Consulting

V

Loan/Grant Consulting

- ADB is the Client.
- Direct payment by ADB
- Contracts governed by UK law
- Provision of Privileges and Immunities (expert on mission).
- Tax Exemption in project country*
- Complaints to ADB

- Borrower is the Client
- ADB in oversight role
- Client pays (ADB may do on behalf)
- Law of borrower's country generally applies
- Contracts subject to tax
- Complaints to borrower, may copy ADB

* If the country where the work is being undertaken has reserved the right to tax their own nationals, any local sub-consultants or individual experts may be subject to tax.

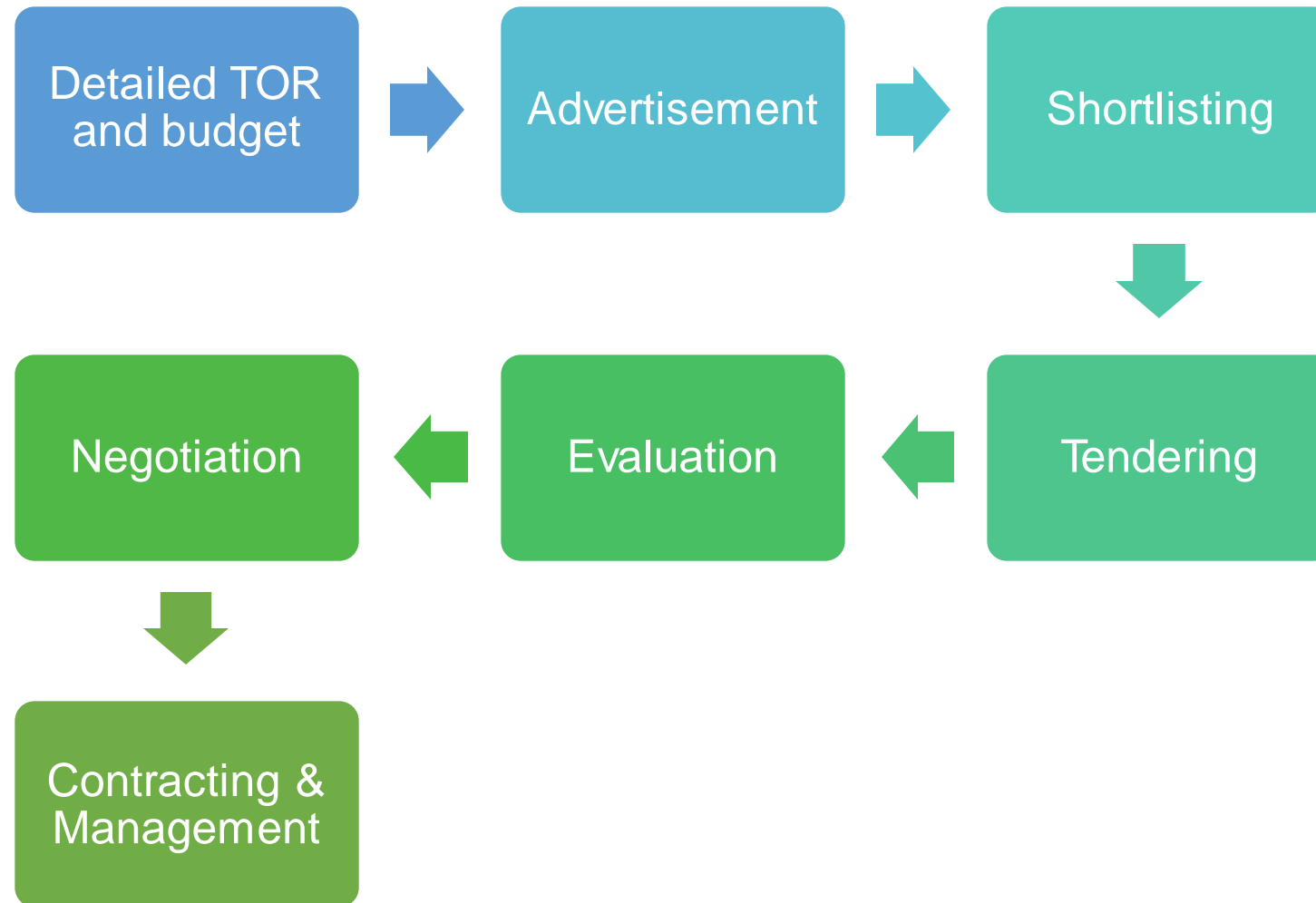
Types of Consultants



Recruitment may be national or international

- Internationals may be for any ADB member country (global if eligibility restriction waived)
- A firm is national if legally incorporated in the DMC
- An individual is national if a citizen of the DMC

Firm Consultant Recruitment



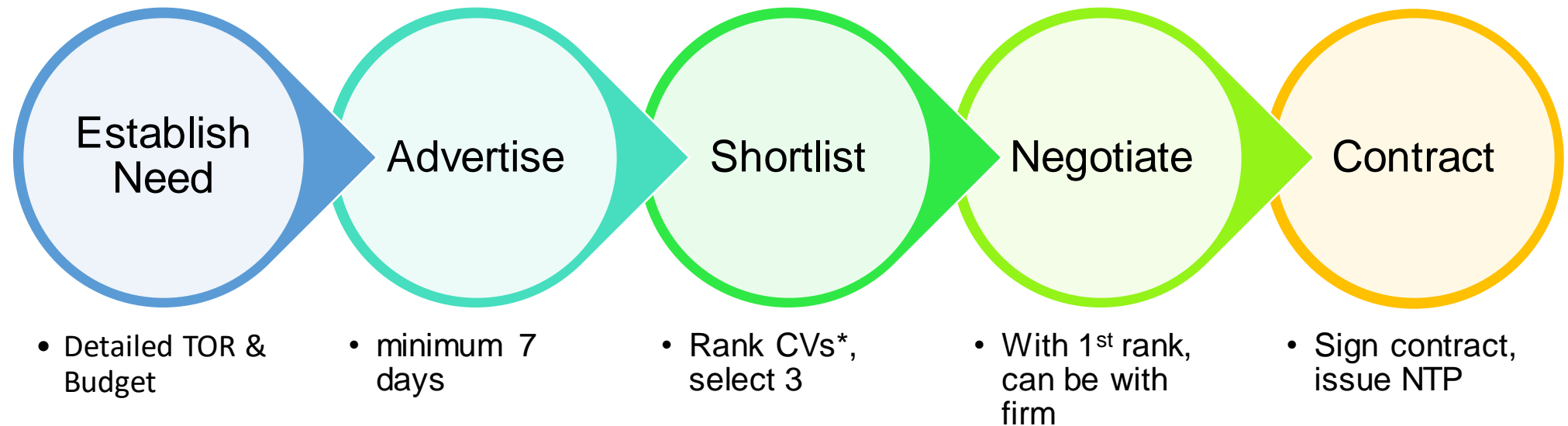
Procurement Methods to Recruit Firms

QCBS	• Quality & Cost Based Selection
QBS	• Quality Based Selection
CQS	• Consultants Qualifications Selection
FBS	• Fixed Budget Selection
LCS	• Least Cost Selection
DC	• Direct Contracting

Salient Points on Firm Recruitment Process

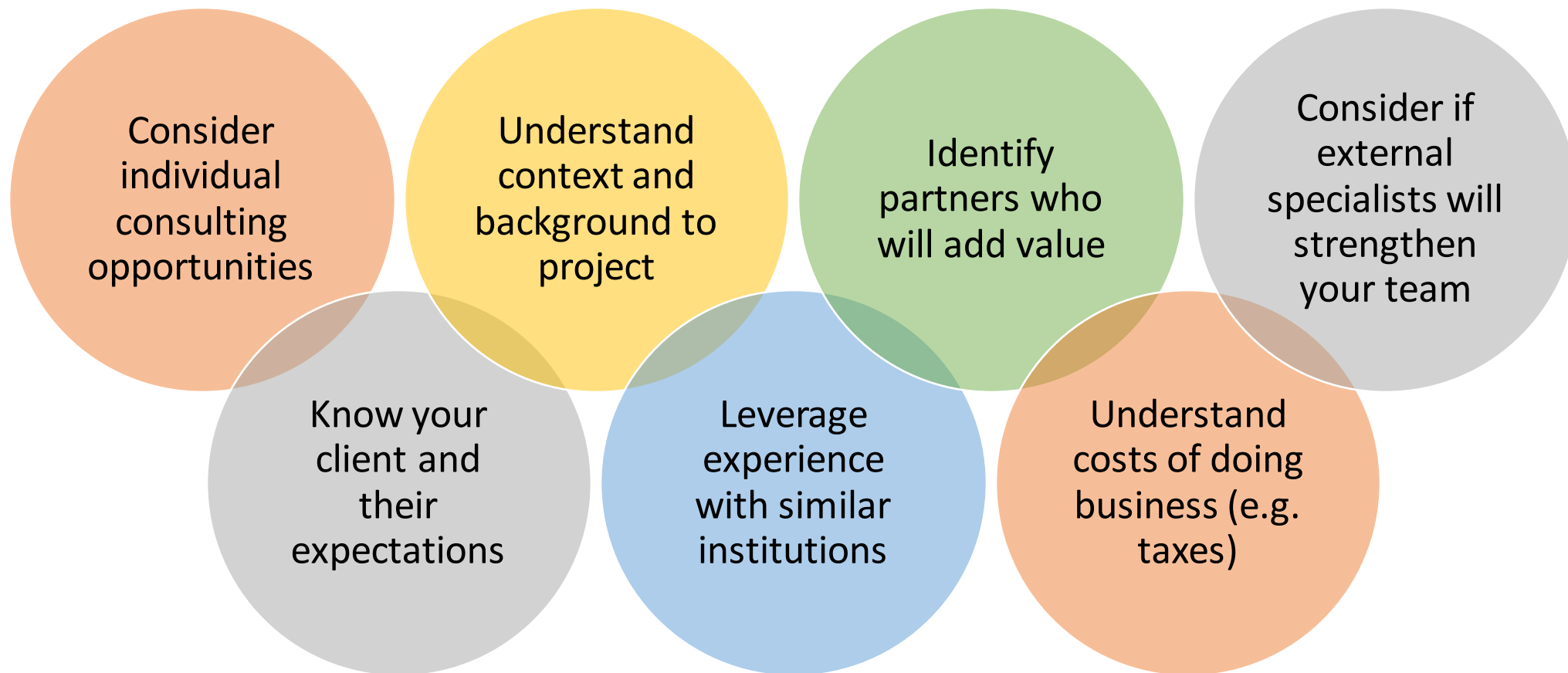
- All opportunities advertised on CMS, shortlist published
- A Full, Simplified or Bio-data proposal may be requested
- Use of standard Bidding Documents, Focus on quality in evaluation
- ToR's may be Input (conformance) or Output (performance) based
- Contracts: Time-Based or Lump Sum (can be hybrid)
- CMS used for ADB TA Services; EA systems used for loans & grants
- Others: Member eligibility / debriefing / ADB review

Individual Consultant Recruitment



*Direct project-related experience; Regional/International experience; and Qualifications specific to the assignment

General points when approaching ADB Contracts



ASK QUESTIONS

Debriefing and Complaints

Debriefing:

- Unsuccessful bidders may request debriefing from the procuring entity (the EA or ADB). If they are not satisfied with the explanation given, they may submit a complaint.
- Debriefings are an excellent learning opportunity for future bids!

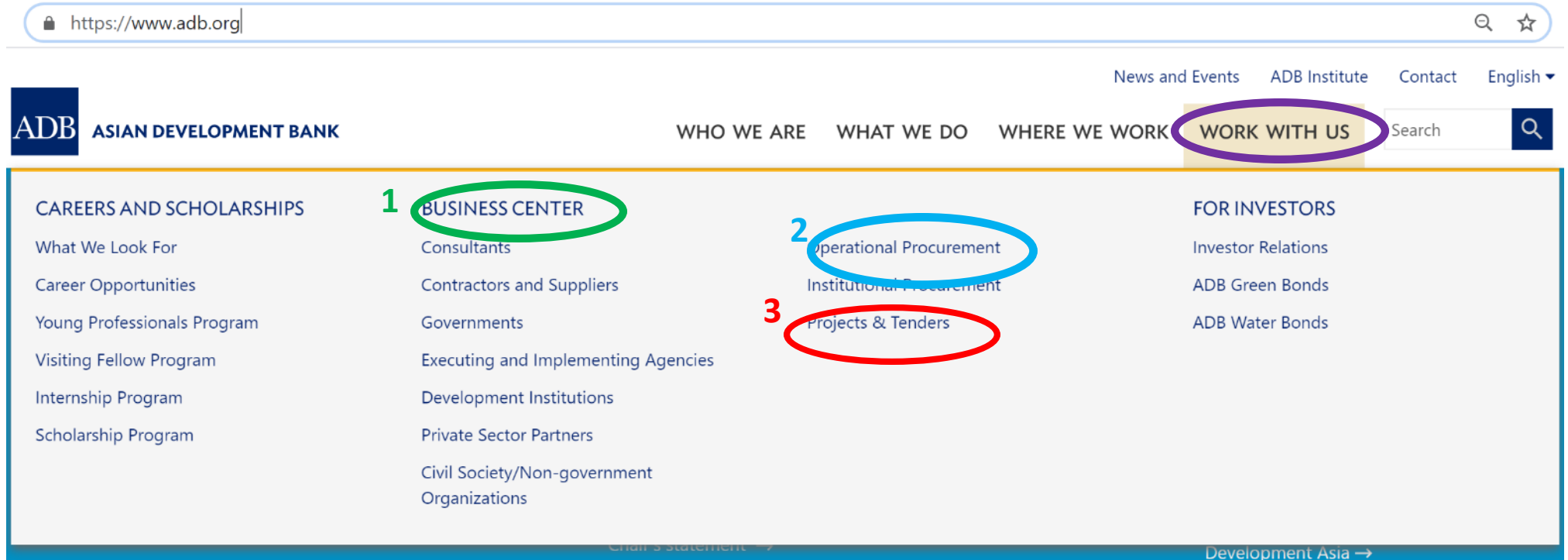
Complaints:

- Bidders may file complaint directly with ADB and may copy ADB on correspondence with EAs.
- Complaints to ADB should be submitted through online form: <https://www.adb.org/forms/complaints>

How to report fraud:

- www.adb.org/site/integrity/how-to-report-fraud

How to find Information on our Website

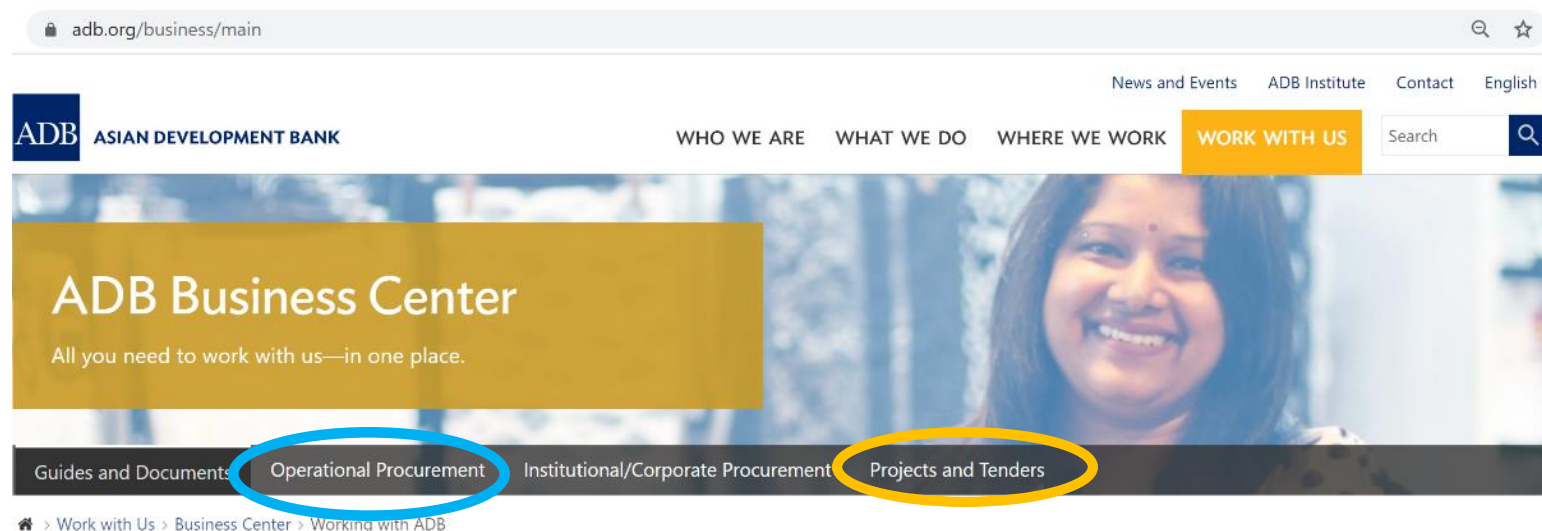


The screenshot shows the ADB website's navigation menu. The 'WORK WITH US' link is highlighted with a purple oval. Below it, three sub-items are highlighted with colored ovals and numbered: 'BUSINESS CENTER' (green oval, 1), 'Operational Procurement' (blue oval, 2), and 'Projects & Tenders' (red oval, 3). The 'BUSINESS CENTER' sub-menu lists various partners and opportunities, while 'Operational Procurement' and 'Projects & Tenders' are also listed under the 'WORK WITH US' menu.

Menu Item	Sub-items
CAREERS AND SCHOLARSHIPS	What We Look For, Career Opportunities, Young Professionals Program, Visiting Fellow Program, Internship Program, Scholarship Program
1 BUSINESS CENTER	Consultants, Contractors and Suppliers, Governments, Executing and Implementing Agencies, Development Institutions, Private Sector Partners, Civil Society/Non-government Organizations
2 Operational Procurement	Operational Procurement, Institutional Procurement
3 Projects & Tenders	Projects & Tenders
FOR INVESTORS	Investor Relations, ADB Green Bonds, ADB Water Bonds

www.adb.org/business

1. ADB Business Center – www.adb.org/business

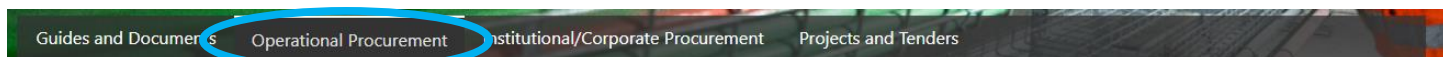


- How-Tos
- Policies & Regulations
- Procedures & Guidance
- Documents & Forms

Working with ADB

Information for...	How-Tos
Consultants	Where are the business opportunities in the ADB project cycle? →
Contractors and suppliers	What bidding procedures are used by ADB-financed projects? →
Governments	How can we improve our chances of securing an ADB-funded contract? →
Executing and implementing agencies	What are the main eligibility requirements for bidding for contracts under ADB-financed projects? →
Development institutions	What are the eligibility requirements for subcontractors working for contractors on ADB-financed projects? →

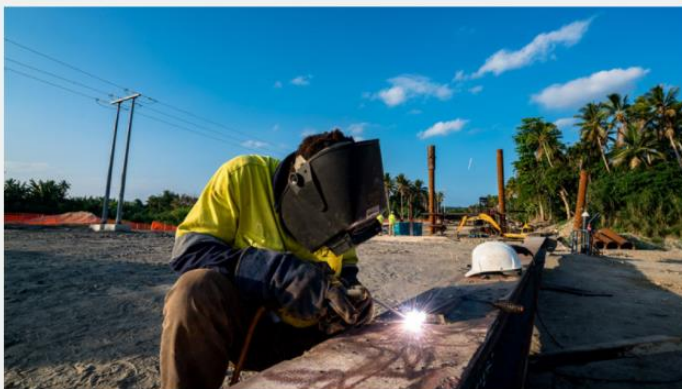
2. Operational Procurement



Work with Us > Business Center > Operational Procurement

Operations Procurement

The Procurement, Portfolio and Financial Management Department (PPFD) provides fiduciary oversight of procurement of goods, works, non-consulting and consulting services. PPFD supports ADB staff and borrowers on procurement planning and implementation, contract management, and related risk assessment and mitigation throughout the project life cycle. It also leads procurement and consulting services innovation and capacity building initiatives.



Goods, Works, and Non-Consulting Services →

ADB extends loans and provides technical assistance to its developing member countries for a broad range of development projects and programs involving the procurement of goods, works, and services.

<https://www.adb.org/business/operational-procurement/goods-services>



Advance Action

If requested by the borrower, ADB is prepared, in urgent cases, to authorize procurement prior to loan approval. This is particularly when early contracting of goods or works would be crucial for timely completion of the project or when substantial financial benefits would accrue.

Cor
ADB
cont
and

In such cases, ADB will approve the draft prequalification or bidding documents before they are issued and ensure that requirements for public advertising and notification of bid invitation be followed.

ADB's approval of such advance procurement is with the explicit understanding that it does not commit ADB to approve the project and loan, and that future ADB financing depends on compliance with ADB's procedural requirements.

All Advance Notices

Archive

Prequalified Contractors

The prequalification of contractors are undertaken for most large, ADB-financed civil works contracts, turnkey contracts and contracts for the supply of expensive and technically complex equipment. ADB reviews and approves the prequalification process conducted by the Borrower's executing agency and publishes lists of prequalified contractors for contracts with estimated value of \$10,000,000 and above.

Current Prequalified Applicants

Archive

Contracts Awarded

Contracts awarded for goods and civil works with contract value above US\$1.0 million. An archive of the previous year's contract awards is also provided.

Current Awarded Contracts

Archive

- Procurement Plan
- Advance Action
- Prequalified Contractors
- Contracts Awarded
- Bidding Procedures

3. Goods & Works – Specific Procurement Notice

ADB ASIAN DEVELOPMENT BANK

WHO WE ARE WHAT WE DO

PROJECTS & TENDERS

Projects Documents **Tenders**

Refine by [x CLEAR ALL](#)

COUNTRY (1) [Clear]

- ☐ Solomon Islands
- ☐ Sri Lanka
- ☐ Tonga
- ☐ Turkmenistan
- ☐ Tuvalu
- ☐ Uzbekistan
- ☐ Vanuatu
- ☒ Viet Nam

SECTOR (1) [Clear]

- ☐ Agriculture, natural resources ...
- ☐ Education
- ☒ Energy
- ☐ Finance
- ☐ Health
- ☐ Industry and trade
- ☐ Transport

TYPE (2) [Clear]

- ☐ Advance Notice
- ☐ Contracts Awarded
- ☐ Firm - Consulting
- ☐ Individual - Consulting
- ☒ Invitation for Bids
- ☒ Invitation for prequalification
- ☐ Prequalified applicants

Procurement of goods, works, and consulting services

Search

Results 1-20 of 21 [x Invitation f...](#) [x Viet Nam](#) [x Invitation f...](#) [x Energy](#)

46391-VIE: Ha Noi and Ho Chi Minh City Power Grid [ADB-HNPC-THD-G02] Status: Closed

46391-001; Viet Nam; Energy; Date posted: 05 Nov 2018

Notice Type: Invitation for Bids

3374-VIE: Power Transmission Investment Program, Tranche 3 [CT-G01] Status: Closed

42039-036; Viet Nam; Energy; Date posted: 27 Sep 2018

Notice Type: Invitation for Bids

Approval Number: 3374

3374-VIE: Power Transmission Investment Program, Tranche 3 [CT-G02] Status: Closed

42039-036; Viet Nam; Energy; Date posted: 27 Sep 2018

Notice Type: Invitation for Bids

Approval Number: 3374

3374-VIE: Power Transmission Investment Program, Tranche 3 [CT-W01] Status: Closed

42039-036; Viet Nam; Energy; Date posted: 23 Aug 2018

Notice Type: Invitation for Bids

Approval Number: 3374

Invitation for Bids

Date:	10 September 2021
Loan No. and Title:	3340-VIE: Urban Environment and Climate Change Adaptation Project
Contract No. and Title:	DH/W7: Dune Restoration and Replanting
Deadline for Submission of Bids:	11 October 2021 at 9:00 hours (local time)

1. The Socialist Republic of Vietnam has received financing from the Asian Development Bank toward the cost of the **Urban Environment and Climate Change Adaptation Project** and intends to apply part of the proceeds toward payments under the contract named above. Bidding is open to Bidders from eligible source countries of the ADB.
2. The Quang Binh Provincial People's Committee represented by **Dong Hoi City Environment and Climate Change Project Management Unit** invites e-bids from eligible Bidders for the **Package DH/W7: Dune restoration and replanting**. Scope of works, is as follows:

Advance Contracting Notice

Date: 20 September 2021

Country/Borrower: Timor-Leste

Title of Proposed Project: 52320-TIM: Presidente Nicolau Lobato International Airport PNLIA Expansion Project

Name and Address of Executing Agency:

Executing Agency: Council of Administration of Infrastructure Fund

Contact Person: Mr. Krispin Fernandes, Head, Major Project Secretariat

Address: Edificio 5, Palacio do Governo, 23 Rua de Formosa, Colmera, Dili, Timor-Leste

Telephone: +670 7725-3993

Brief Description of the Project:

The project will improve facilities at Presidente Nicolau Lobato International Airport (PNLIA) in Dili, the main gateway airport to Timor-Leste, with extension of the airport runway to meet international safety standards and construction of a new air traffic control tower (ATCT), taxiways, aprons, and an aeronautical ground lighting system to support the upgraded runway.

Consultants to Register in CMS (cms.adb.org)


Consultant Management System

[Overview](#)
[FAQ](#)

Welcome to the Asian Development Bank's Consultant Management System


Consultant Management System (CMS) is an integrated web-based system that supports the ADB's consulting services recruitment, from advertising the opportunity to awarding consulting contracts. This portal will enable users to work with the different facilities available in CMS.



Consultants create and update their profile, search opportunities, send Expressions of Interest (EOIs), respond to Non-Committal Inquiries (NCIs), and prepare and submit proposals. Login to the system by typing in your registered email address and password.

Since CSRN is now integrated in CMS, consultants are encouraged to complete their full registration to help facilitate EOI submission by tagging project and consulting experiences entered in their profile.

[Click here to know who can register as consultants in CMS.](#)
By using this service, you are accepting the [CMS Terms and Conditions](#).



ADB Project Team Members can access all CMS functions like creating a selection, advertising opportunities, sending Non-Committal Inquiries (NCIs), distributing Request for Proposals (RFPs), sending Notice to Proceed (NTPs), and approving requests, even while working outside of the ADB network. Login to the system by typing in your ADB Self-Service Username and Password.



Executing Agencies (EAs) can access Consulting Services Recruitment Notice (CSRN) to post consulting opportunities for ADB-financed projects. Login to the system by typing in your registered Username and Password.

To obtain an EA account, email your ADB Project Officer and copy csrn@adb.org with the following details:

1. Email address of the agency representative	3. Name and address of the agency
2. Full name of the agency representative	4. Duration of the recruitment for the project

Consulting Services Recruitment Notice (CSRN)

The Consulting Services Recruitment Notice provides detailed information on the consulting services required for ADB-financed or administered projects. The CSRN includes the terms of reference and is posted on ADB's website for at least one month for firms for EA-administered projects, 15 days for firms for ADB-administered projects or 7 days for individual consultants before shortlisting.

This will provide consultants sufficient time to prepare EOIs that are more specific and focused on the project's requirements.

[Click here to view the list of advertisements of consulting opportunities.](#)

Login

Login using your registered username and password.

Username

Password

[Login](#) [Login Assistance](#)

Note: ADB users can login using their Oracle username and password.

Registration

New user? Register now!

[Register as Consulting Firm](#)

[Register as Individual Consultant](#)

Need Help?

For inquiries regarding the system, please email cmshelp@adb.org.

CMS SYSTEM UPDATE

Dear CMS Users,

The changeover period from the Consulting Services Recruitment Notice (CSRN) to the Consultant Management System (CMS) has concluded. We thank you for your cooperation during this interim process.

Should you have any inquiries, contact cmshelp@adb.org.

CMS Team

Consulting Services Recruitment Notices (CSRN)

Refine by [Clear All](#)

[+ COVID-19 Related Assignment](#)

[+ Consultant Type](#)

[+ Eligibility of Consultant Country](#)

[+ Engagement Period](#)

[+ Country](#)

[+ Sector](#)

[+ Engagement Type](#)

[+ Consultant Source](#)

[+ Budget Amount](#)

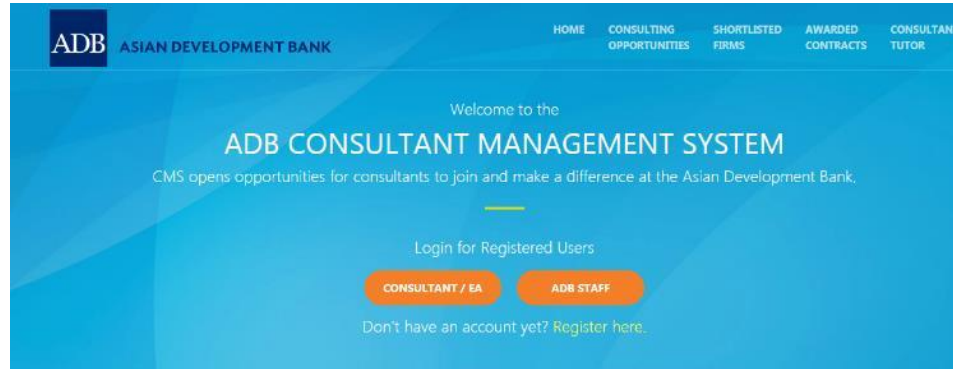
Search by Expertise

[Go](#)

Project	Expertise	Consultant Type	Engagement Period (Months)	Published	Deadline (Manila local time)	View CSRN
LOAN 51132-002 GEO: Sustainable Water Supply and Sanitation Sector Development Program - CS-1 Construction Supervision Consultant - Telavi Water Supply Project	Supervision Consultant	Firm	17	27-Aug-2020	25-Sep-2020 11:59 PM	
LOAN 53118-001 GEO: Livable Cities Investment Project for Balanced Regional Development - LCIP/QCBS/01-2020 Supervision of Civil Works under the Project – Construction of Kindergartens and Sport Complexes in different regions of Georgia	supervision of civil works	Firm	24	18-Aug-2020	16-Sep-2020 11:59 PM	
LOAN-3803 GEO: North-South Corridor (Kvesheti-Kobi) Road Project - KKR/CS/ICS-03 Health, Safety, Environment and Social Advisor (International Position) (51257-001)	Health, Safety, Environment and Social Advisor	Individual	18	03-Sep-2020	09-Sep-2020 11:59 PM	
LOAN-3803 GEO: North-South Corridor (Kvesheti-Kobi) Road Project - KKR/CS/ICS-02 National Health and Safety Specialist (51257-001)	Health and Safety Specialist	Individual	12	03-Sep-2020	09-Sep-2020 11:59 PM	
TA-9624 REG: FCAS Specialist (52050-001)	FCAS Specialist	Individual	2.7	01-Sep-2020	07-Sep-2020 11:59 PM	



Register for alerts



Search Consulting Opportunities

Get detailed information on consulting services requirements and send expression of interests (EOIs) for ADB-financed or administered projects.



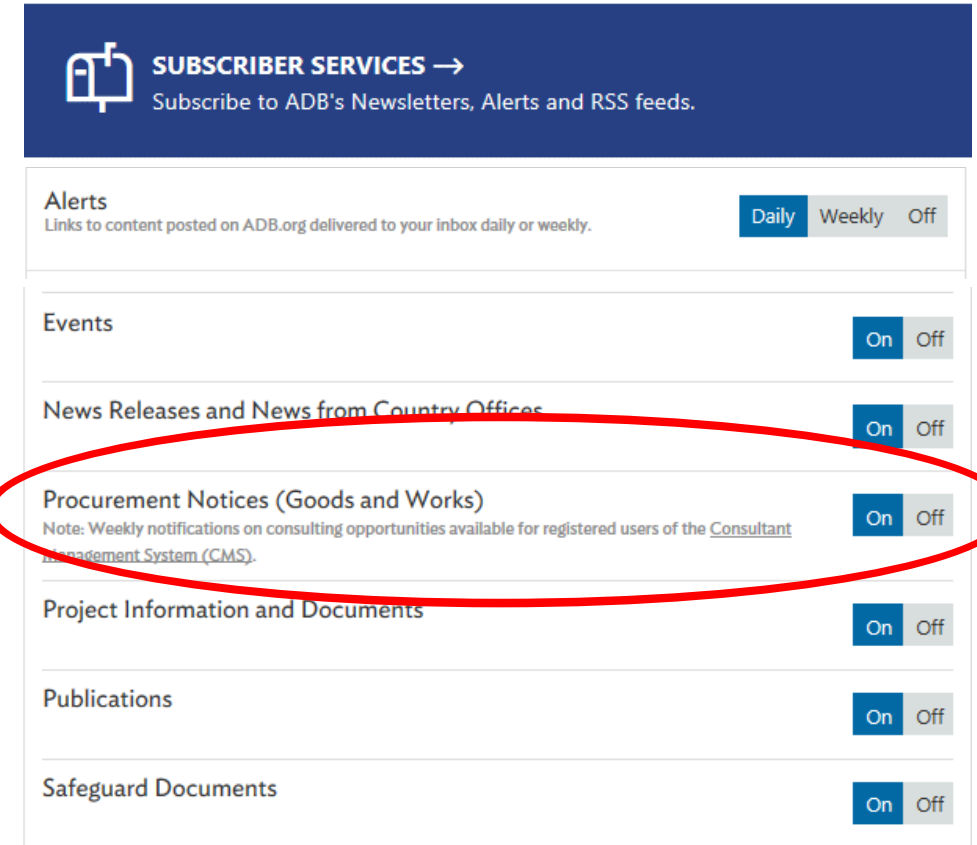
View Shortlisted Firms

ADB publishes the names and contact details of firms invited to submit proposals. This is for the information of consultants who wish to associate with them. Interested consultants should contact the firms directly.



View Awarded Contracts

ADB Project contracts that are awarded to consulting firms are disclosed to the public. Visit the page to view the list of contracts awarded to consulting firms, along with associated contract details.

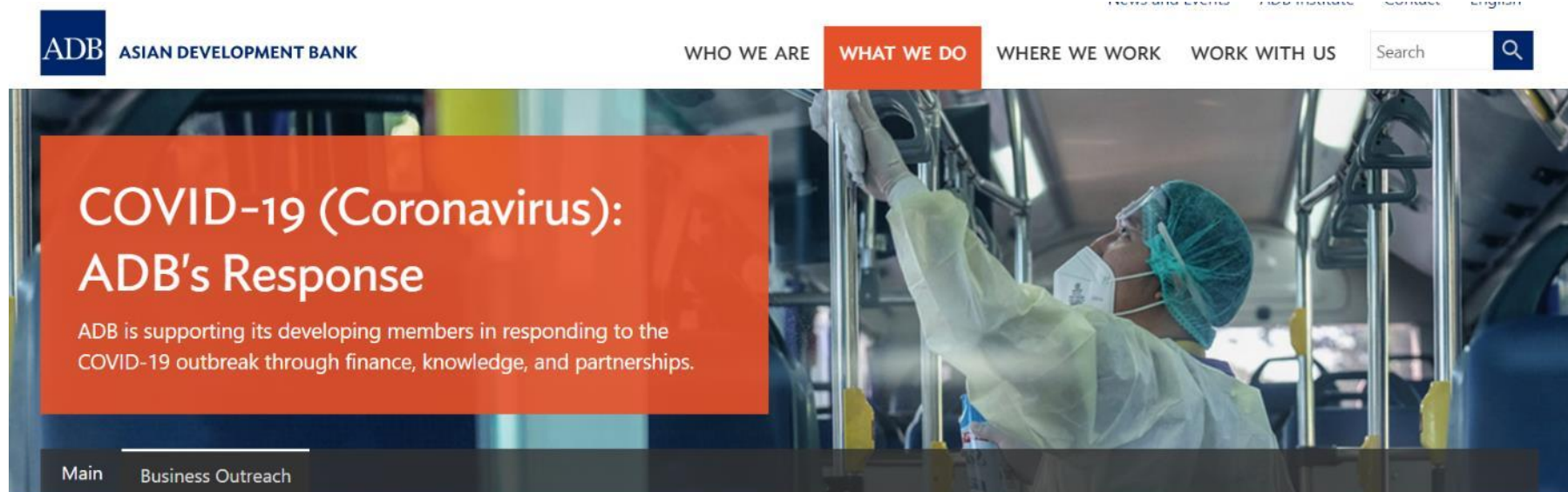


ADB's CMS System: <http://cms.adb.org>

Goods & Works Notices: <https://alerts.adb.org>



COVID-19 Opportunities



🏠 > COVID-19 (Coronavirus): ADB's Response > ADB Business Outreach Activities for CO...



ADB Business Outreach Activities for COVID-19 Pandemic Response

Recognizing the urgency of the global coronavirus pandemic, ADB announced a \$20 billion package to address the immediate needs of its DMCs as they respond to COVID-19.

As part of the response, ADB has engaged with the international business community to:

- **understand and connect** with the global market and
- facilitate **regional support** for emergency procurement of COVID-19 related critical products.

<https://www.adb.org/what-we-do/covid19-coronavirus/procurement>

ADB Business Opportunities Seminar

ADB Management and staff. It may be shared outside ADB with appropriate permission.

COVID-19 filter functions available

Consulting Opportunities

Consulting Services Recruitment Notices (CSRN)

CSRN provides detailed information on the consulting services required for ADB-financed or administered projects, including terms of reference. Filter on specific advertisements of interest by ticking the appropriate checkboxes or by entering keywords to search by expertise.

Refine by [Clear All](#)

☒ COVID-19 Related Assignment

- ☒ Yes (26)
☐ No (257)

☒ Consultant Type

- ☐ Firm (29)
☐ Individual (254)

☒ Eligibility of Consultant Country

- ☐ Open to Member Countries Only (283)
☐ Non-Member Countries Allowed (0)

☒ Engagement Period

- ☐ Less than 3 months (17)
☐ 3 months to 1 year (135)
☐ More than 1 year (131)

☒ Country

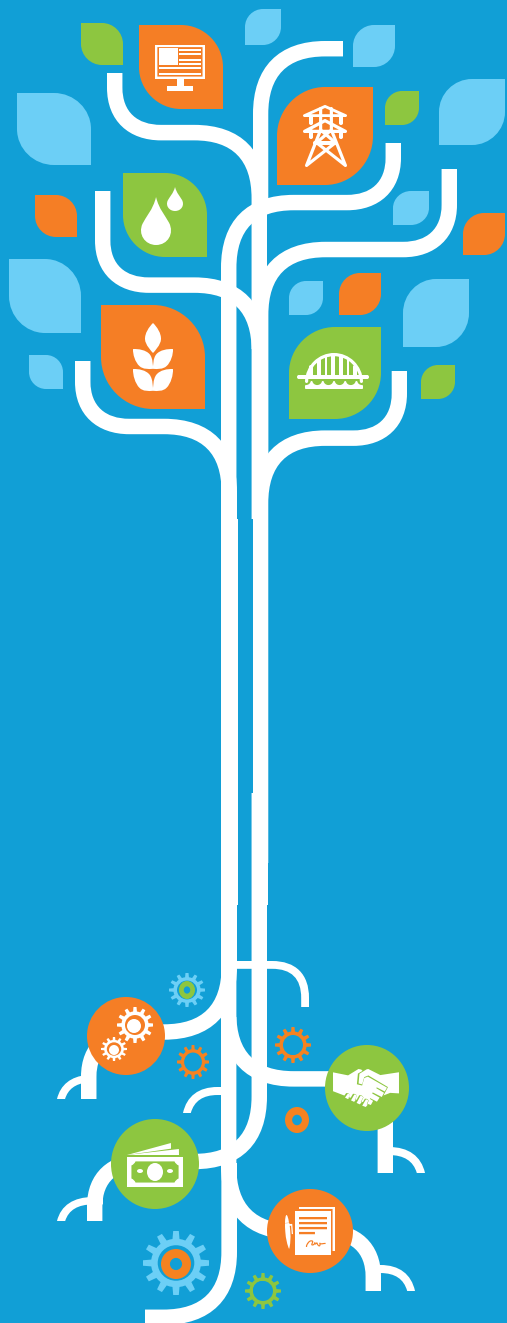
☒ Sector

Search by Expertise

 [Go](#)

Previous 1-25 Next 25

Project	Expertise	Consultant Type	Engagement Period (Months)	Published	Deadline (Manila local time)	View CSRN
TA-6737 REG: Advancing the Transformative Gender Equality Agenda in a Post-COVID-19 Asia and the Pacific - PSEAH International Consultant - Preventing Sexual Harassment, Exploitation and Abuse (PSEAH) Implementation Specialist (International consultant) (55125-001)	Preventing Sexual Harassment, Exploitation and Abuse (PSEAH) Implementation Specialist	Individual	7.3	12-Oct-2021	26-Oct-2021 11:59 PM	
TA-6551 REG: Strengthening Water, Sanitation, and Hygiene Programs and Practices in Vanuatu (54227-001)	water, sanitation, and hygiene (WASH)	Firm	12	11-Sep-2021	23-Oct-2021 11:59 PM	
TA-9723 REG: Support for Human and Social Development in Southeast Asia - Software quality assurance specialist (52335-001)	Information technology, digital transformation; health statistics or related fields	Individual	12.1	09-Oct-2021	22-Oct-2021 11:59 PM	
GRANT-0796 PAL: COVID-19 Response for Affected Poor and Vulnerable Groups Project - CS-15 Gender Specialist/Deputy Project Manager (54196-001)	Gender Equity	Individual	33.7	08-Oct-2021	21-Oct-2021 11:59 PM	
TA-6549 REG: Strengthening Gender Outcomes in Pacific COVID-19 Response and Recovery - Gender Specialist (PNRM) (54247-001)	Gender and Development	Individual	18	07-Oct-2021	20-Oct-2021 11:59 PM	
TA 55131-002 KGZ: Support to Strengthening Regional Health Security Project - TA Consulting Firm	Health	Firm	8	17-Sep-2021	20-Oct-2021 11:59 PM	
TA-6733 IND: Supporting COVID-19 Response and Vaccination Program - Data Scientists (Health) (55082-002)	data analysis, public health care, health systems	Individual	7	06-Oct-2021	19-Oct-2021 11:59 PM	



For more information: adb.org

To join the community of ADB Consultants and Suppliers:

1) ADB Consultants Network:

<https://www.linkedin.com/groups/3796524/>

2) ADB Suppliers Network:

<https://www.linkedin.com/groups/3796532/>

Also follow “ADB Business Center”:

<https://www.linkedin.com/showcase/adb-business-center/>

Contact: Keiko Koiso, kkoiso@adb.org