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ADB

The French Performance at ADB

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BUSINESS
OPPORTUNITIES 

Position of France in ADB

ADB created in 1966

- \$323.17 billion in loans
- 68 members - 49 from the region
- 3,653 staff

France joined in 1970

- 2.322% of total shares and 2.152% of votes (6.170% nonreg)
- \$1.75 billion awarded
- 45 international staff (3.42%)

Position of France in ADB

2016-2020 co-financing (AFD)

- 36 projects \$2.62 billion sovereign lending
- 29 projects \$1.31 billion non-sovereign lending

Trust Funds

- Greater Mekong Subregion (€6.8 million since 2004)

Cooperation Agreements

- Mobilize your Cities (AFD)
- Private partners

France's Share of ADB Contracts

France's Share of Procurement Contracts for Loan, Grant, and Technical Assistance Projects

Item	2019		2020		Cumulative (as of 31 Dec 2020)	
	Amount (\$ million)	% of Total	Amount (\$ million)	% of Total	Amount (\$ million)	% of Total
Goods, Works, and Related Services	19.58	0.14	57.47	0.25	1,170.92	0.54
Consulting Services	35.84	4.74	29.07	3.97	575.73	4.07
Total Procurement	55.42	0.37	86.54	0.37	1,746.65	0.76

France's Share of ADB Contracts

Top 5 Contractors/Suppliers from France Involved in Goods, Works, and Related Services Contracts under ADB Loan and Grant Projects, 1 January 2016–31 December 2020

Contractor/Supplier	Sector	Contract Amount (\$ million)
VINCI Construction Grands Projets	WUS	78.96
GE Hydro (FRA) & GE Renewable (SWI) (JV)	ENE	64.56
Grid Solutions S.A.S.	ENE	50.91
Akuo Energy S.A.S.	ENE	15.73
Alcatel Submarine Networks	ICT	15.59
Others		18.47
Total		244.22

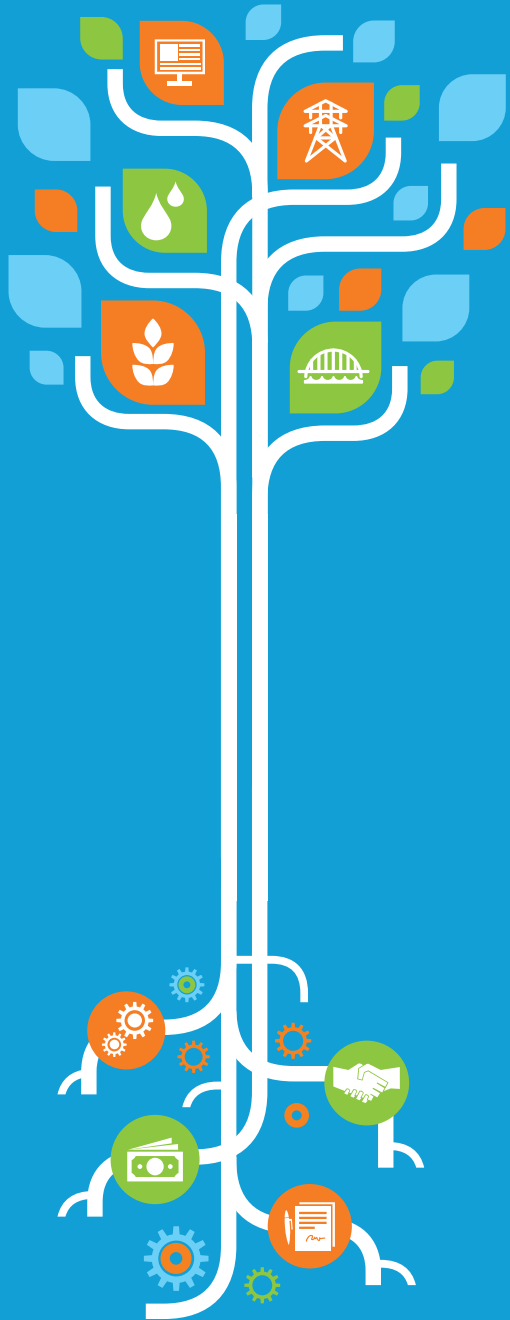
ENE = energy, FRA = France, ICT = information and communication technology, JV = joint venture, SWI = Switzerland, WUS = water and other urban infrastructure and services.

France's Share of ADB Contracts

Top 5 Consultants from France Involved in Consulting Services Contracts under ADB Loan, Grant, and Technical Assistance Projects, 1 January 2016–31 December 2020

Consultant	Sector	Contract Amount (\$ million)
EGIS International	ANR, TRA, WUS	95.88
Sofreco (Societe Francaise de Realisation d' Etudes et de Conseil)	ANR, EDU, TRA	17.87
Safege (Société Anonyme Française d' Etude de Gestion et d' Entreprises)	TRA, WUS	16.71
SCE Co.	WUS	5.76
Conseil Santé S.A.	HLT	4.66
Individual Consultants		11.99
Others		20.97
Total		173.84

ANR = agriculture, natural resources, and rural development; EDU = education; HLT = health; TRA = transport; WUS = water and other urban infrastructure and services.



THANK YOU!

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