

**10th ADB Business Opportunities Fair**  
**ADB's Operations and Business Opportunities**  
**Risa Zhijia Teng, Director General, PPF**  
**Asian Development Bank**  
**27 March 2019**

Thank you, Vice President Stokes.

Members of the Board, distinguished guests, and colleagues, welcome to ADB's Business Opportunities Fair for 2019.

This is the 10<sup>th</sup> time ADB has the pleasure of hosting this flagship event that merges talent and opportunity to build a better Asia and the Pacific.

We have received over 1700 registrations from 59 different countries for this event – almost 50% more than we had last year. In fact, the response was so overwhelming, we reached the maximum venue capacity one week earlier than the tentative deadline announced.

We warmly welcome back the 440 participants who have attended this event before – your continued participation and support to ADB is much appreciated. It reflects our capacity to retain your interest and expertise.

It is also very encouraging to note that about 1300 registrants are first timers. It means we are getting the right message to the right people.

ADB envisions an Asia and the Pacific that is prosperous, inclusive, resilient and sustainable by the year 2030.

To help you better understand how to help us achieve this vision, we have prepared for you a short video. It will give you some context and a short overview of the country and sector business opportunities currently available.

This video will be uploaded on the Events Air App so please do not worry about memorizing details.

[\[Play video\]](#)

There you have it, ladies and gentlemen. In real terms, ADB has \$29.8 billion left in uncontracted funds. The video presents the top 5 recipient countries of ADB funding and the primary sectors where funds have been allocated.

It also tells you the path forward for ADB in its efforts to mitigate climate change and promote gender equality in the region.

This, together with all the information contained within the App will help you make the best use of your time here.

From the agenda – which is included in the App - you will see that we have designed a comprehensive two day program for you.

In addition to the popular sessions from past years, we have added two new sessions this year – both at the request of past participants.

The first - taking place immediately after this - is a panel discussion where consultants who have worked on ADB projects will share their experiences. Those who are new to ADB operations will find this particularly helpful.

The second – scheduled for tomorrow afternoon – covers ADB’s institutional procurement opportunities. We have a steady pipeline of projects being rolled out for ADB headquarters and field offices including recent initiatives to upgrade our IT systems.

As you can tell, we have done our best to listen to you and accommodate your requests and we hope you will have a productive two days with us here.

Let me conclude by repeating the advice I gave during my speech last year - you can gain many ideas and explore different partnership opportunities by talking to your fellow participants and the many ADB staff who are present at this event so please **NETWORK, NETWORK, AND NETWORK** as much as you can.

Thank you.