

სახელმწიფო შესყიდვების სააგენტო
STATE PROCUREMENT AGENCY

Georgia *eProcurement* System: Innovative *e-Procedures* and Cutting-edge *e-Services*



Electronic Tender

System Code

SPA

Activation Date

December, 2010

Major Advantages

- Open electronic procedure, which is operating from the introduction of very first version of the Georgian Government electronic procurement system - *eProcurement*.
- Works as a three stage reverse auction (e-Auction) principle.
- CA formulates all necessary technical and quality requirements, and in case of necessity clarifies additional qualification requirements as well. After that, CA evaluates lowest price bidder and in case of fulfillment of all requirements, awards a contract.



Electronic Tender Without Reverse Auction – Sealed Bid Auction

System Code

NAT

Activation Date

July, 2016

Major Advantages

- Open E-Tender, which operates like so-called Sealed Bid Auction. All procedures are the same as in the case of reverse auction, however, instead of 3 additional rounds, the proposal is submitted only once. All the proposals, except for the best one, remain sealed (are not accessible for CA) until the tender is awarded the final status (except for the “tender terminated” status).
- Minimizes bid-rigging possibilities within bidders and also diminishes possibilities for biased decisions of CA.
- This procedure has been implemented according to the National Anti-corruption action plan and recommendations of international organizations.



Different Acquisition Procedure for the Construction Works

System Code

DAP

Activation Date

December, 2016

Major Advantages

- The E-procedure is conducted according to the so-called prequalification procedure. The bidders submit tender proposals, qualification documents, and financial proposals. After the evaluation of all the bidders, if tender terms and conditions are met, CA will invite the bidder with the lowest proposal price, in accordance with the established procedure, for the performance of the contract.
- In certain cases, considering the specific nature of Construction Works, it is reasonable to make ex-ante filtering of bidders, that do not satisfy relevant requirements of procurement. This provides opportunity for CA to reduce overall tender period/ process and exclude inappropriate motives of different interested parties to extend tender award date (in particular, by means of inappropriate appeals to the review body or court).



Two-Stage Electronic Tender

System Code

MEP

Activation Date

August, 2016

Major Advantages

- Procurement of goods, services and construction works on the basis of price and other quantitative criteria. The best bidder is identified on the basis of price-quality ratio, calculated via the unique algorithm incorporated into the system, the so-called MEAT (Most Economically Advantageous Tender) method.
- By means of this procurement procedure, CA have a possibility to consider overall cost of production according to the current price plus product lifecycle costs.
- This procedure is recommended in case of complex projects.





Electronic Tender with Prequalification

System Code

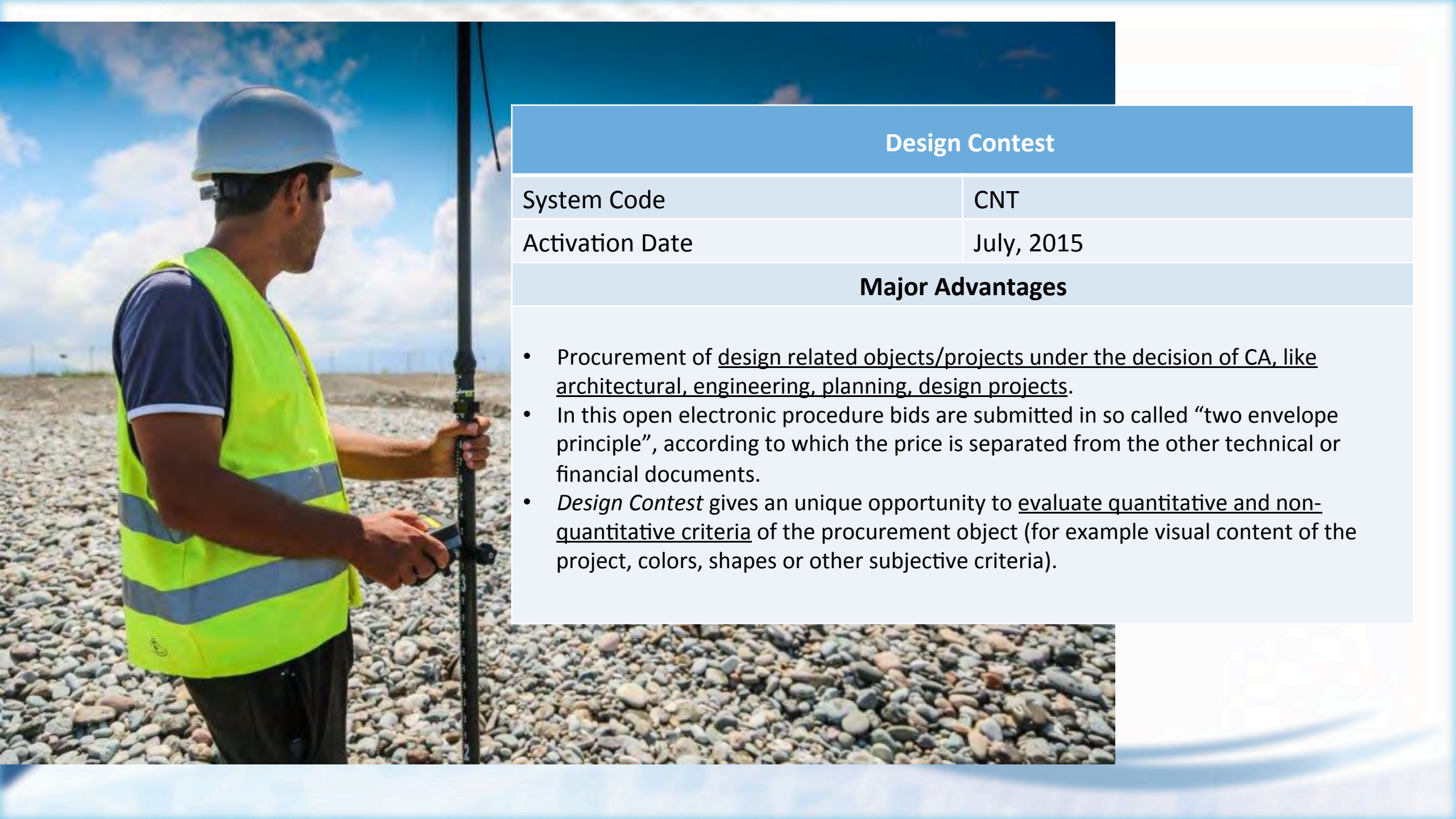
TEP

Activation Date

September, 2017

Major Advantages

- After bidders submit tender documentation and qualification documents, CA evaluates all documents. If the bidder fulfills all requirements it is considered as a prequalified.
- In the second stage, all prequalified bidders participate in a three stage reverse auction. At this stage, the winner is identified according to the best price.
- This procedure provides possibility for the CA, to filter nonqualified bidders and also award a contract to the lowest price bidder, which is already prequalified.
- This procedure has been implemented according to EU directive (mentioned in the directive as - Restricted Procedure). According to EU directives, minimal notice period is - 25 days; minimal number of bidders in the process – 5.



Design Contest

System Code

CNT

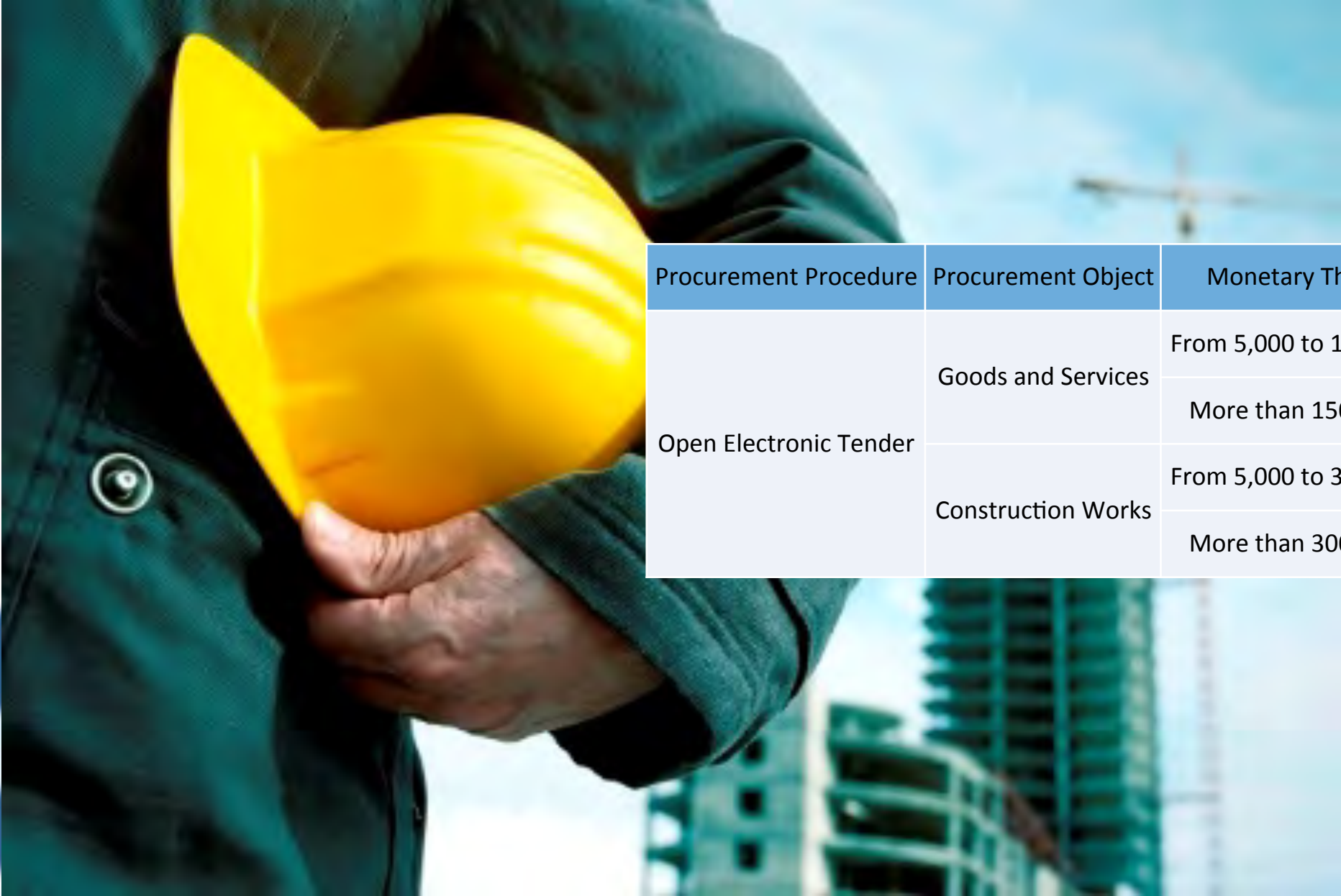
Activation Date

July, 2015

Major Advantages

- Procurement of design related objects/projects under the decision of CA, like architectural, engineering, planning, design projects.
- In this open electronic procedure bids are submitted in so called “two envelope principle”, according to which the price is separated from the other technical or financial documents.
- *Design Contest* gives an unique opportunity to evaluate quantitative and non-quantitative criteria of the procurement object (for example visual content of the project, colors, shapes or other subjective criteria).

Newly adopted Timeframes according to the different Monetary Thresholds



Procurement Procedure	Procurement Object	Monetary Threshold	Minimal announcement term (Announcement + Submission)
Open Electronic Tender	Goods and Services	From 5,000 to 150,000 GEL	7 (5+2) Days
		More than 150,000 GEL	10 (7+3) Days
	Construction Works	From 5,000 to 300,000 GEL	10 (7+3) Days
		More than 300,000 GEL	20 (15+5) Days



E-Agreement of “Simplified” Procurement cases (Direct Procurement)

System Code

SMP

Activation Date

November, 2015

Major Advantages

According to the EU Visa-liberalization and National Anti-corruption action plans on 24th of July, 2015 Georgian Parliament has made amendment in the “Public Procurement Law”.

According to this law SPA should make pre-approval of simplified (direct or single-source) procurement in case of specific grounds. Subject to agreement with SPA are the simplified procurement cases, which are conditioned by the following four grounds (according to PP Law):

- *Supply of the procurement object is the exclusive right of a single person;*
- *There exist an urgent necessity;*
- *To prevent the deterioration of the quality of procurement object it is necessary to procure from the same supplier;*
- *Restricted timeframes are set for unimpeded execution of some of the state and public importance event.*



Agreement of “Simplified” Procurement cases (Direct Procurement)

System Code

SMP

Activation Date

November, 2015

Major Advantages

- Request for the simplified procurement case to the SPA has become available and easy to access for any interested party at the *eProcurement* system.
- Monitoring of the simplified procurement became significantly easy.
- In case of urgent necessity, approval procedures for the simplified procurement become significantly easy for CA.
- In 2012 share of simplified procurement versus overall public procurement has been 45%, however by 01 January 2018 this number is reduced to 21%.
- In 2017 contract amounts compared to 2016 has been reduced by 14%.

Additional PP procedures incorporated into the Georgian *eProcurement* System

Simplified Procurement (Direct/Single-source Procurement)	CMR	<ul style="list-style-type: none"> • Procurement of homogenous goods/services up to national monetary threshold of 5,000 GEL • In cases of emergency, permitted under law (pls see slide #9)
Consolidated Tenders (Framework Agreements)	CON	Procurement of certain homogeneous goods on the basis of aggregated demand: fuel, computer hardware, printers/scanners/copiers, cartridges, A4 papers, mobile (cell) communication service, tire-covers, TV and broadcasting services, Uninterruptible Power Supplies (UPS).
Special Electronic procedure of procurement	GEO	<ul style="list-style-type: none"> • Procurement of goods/services through established special procedure, the validity period of which cannot exceed 2 years. • Those procurement cases/tenders are not covered by PPL of Georgia. • It is also used for secret (classified) procurement. Is regulated by the special decree of the Georgian Government.
Special Electronic procedure of procurement through IFIs / donor community resources	DEP	Specifically developed and incorporated in the <i>eProcurement</i> system by the SPA to implement donor funded e-tenders from 2014. Already incorporated IFIs: World Bank-WB, Asian Development Bank-ADB, European Investment Bank-EIB, Millennium Challenge Account Georgia-MCA Georgia, Japan International Cooperation Agency-JICA, United Nations High Commissioner for Refugees-UNHCR and etc.
Grant Contest	GRA	Procedure, aiming at revealing the best grant application issued by the Georgian Governmental agencies and local self-governance bodies.

Latest Developments in Georgia eProcurement system:

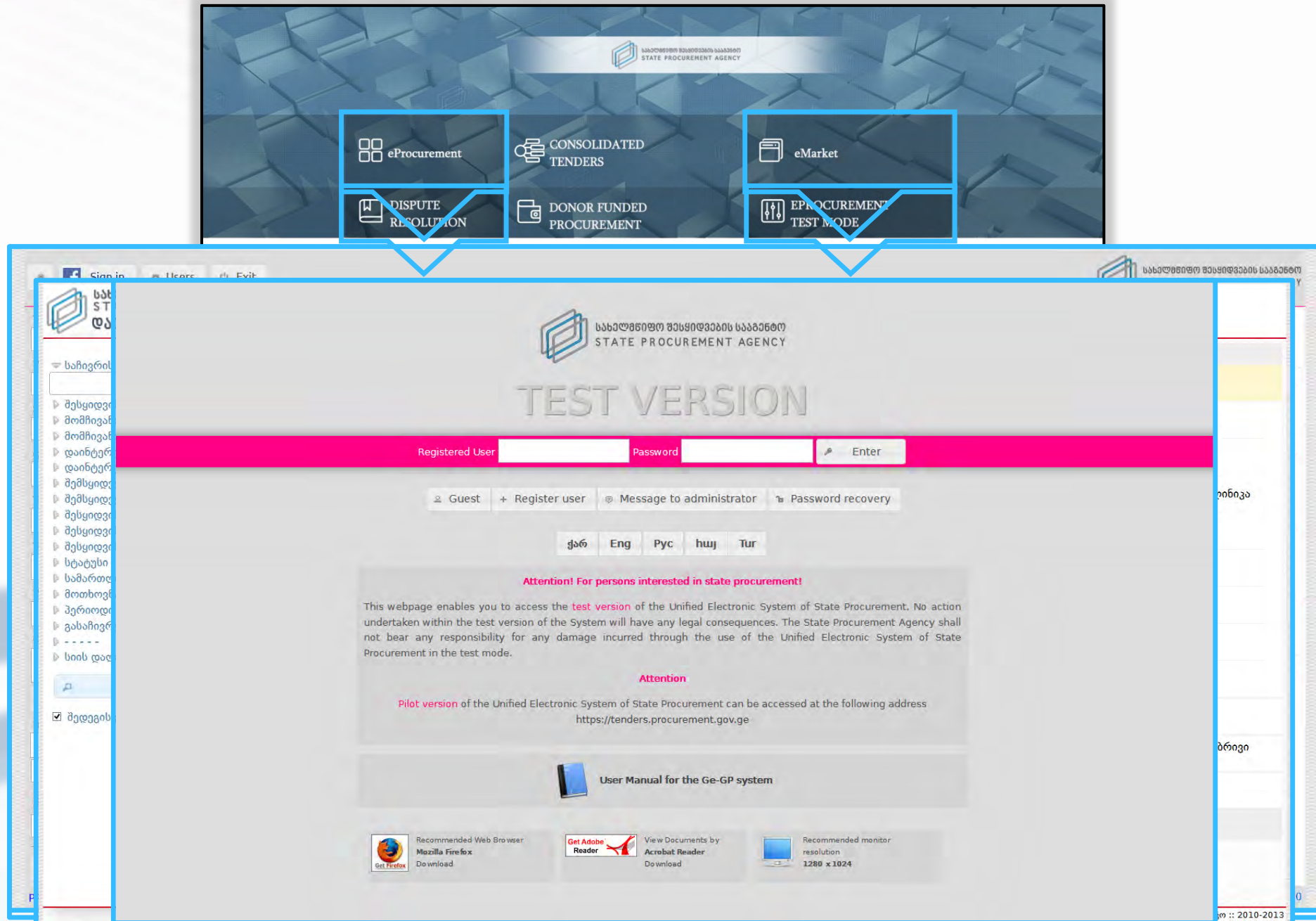
Single web-portal to access all e-services

Open Data approach and implementation of OCDS

Most requested PP data visualization approach

Visualization of PP statistical data

Single web-portal to access all e-services



Open Data approach and implementation of OCDS

Fact Sheet on Public Procurement in Georgia

საპროცესო მენეჯერის სააგენტო
STATE PROCUREMENT AGENCY

Open Government Partnership

WORLD BANK GROUP

Total: 155

Procurement Procedure

Contracting Authorities

from

Q search

Total: 140978

Tender Registration Number

Procurement Procedure

Contracting Authorities

1 CNT150000001 CNT 200037646 - საპროცესო მენეჯერის სააგენტოს მიერ მომსახურების მიწოდების შესახებ

2 CNT150000002 CNT 206351758 - გარემოსდაცვითი მონიტორინგის მომსახურების მიწოდების შესახებ

JSON Raw Data Headers

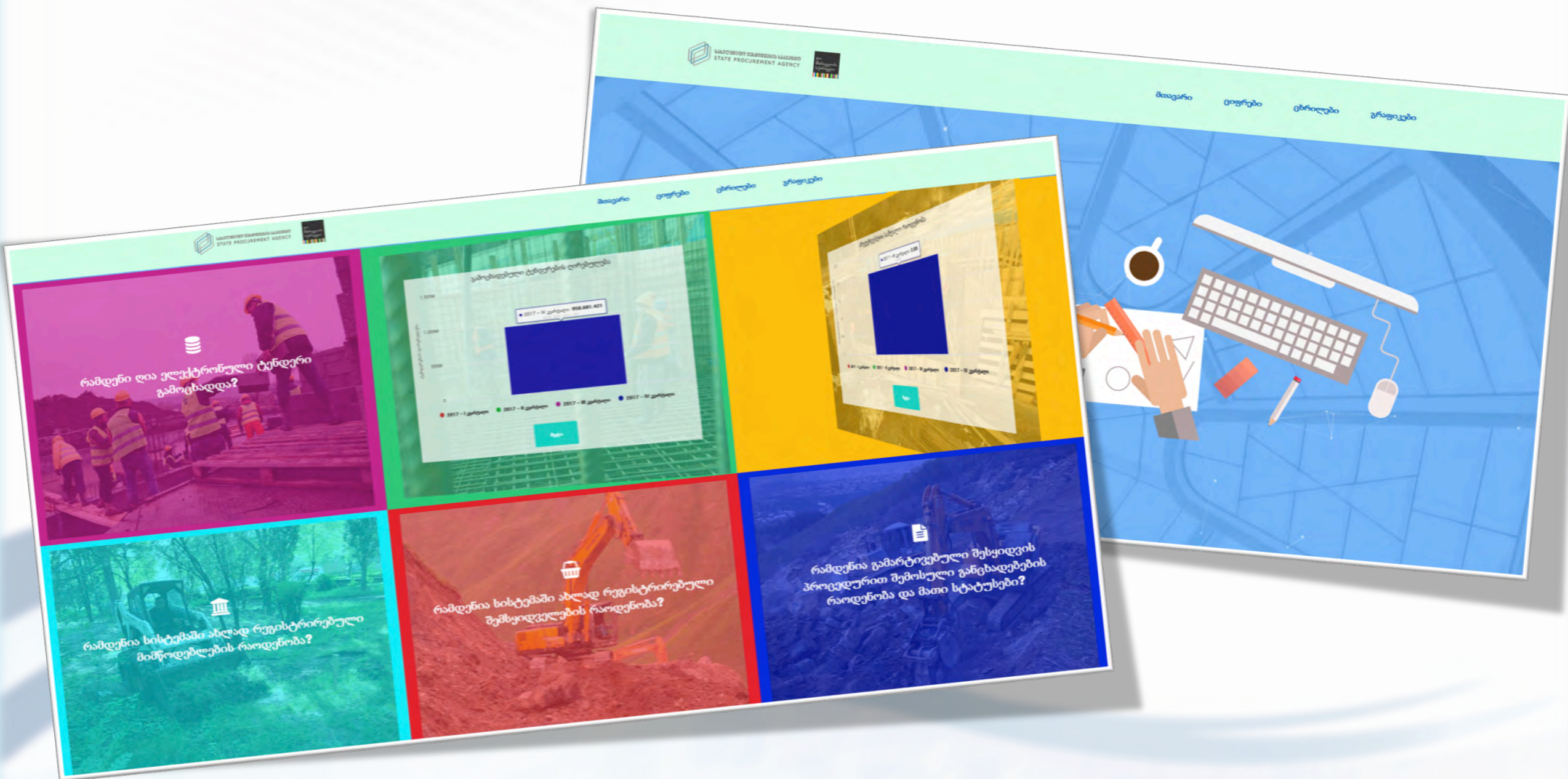
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  uid: "null"
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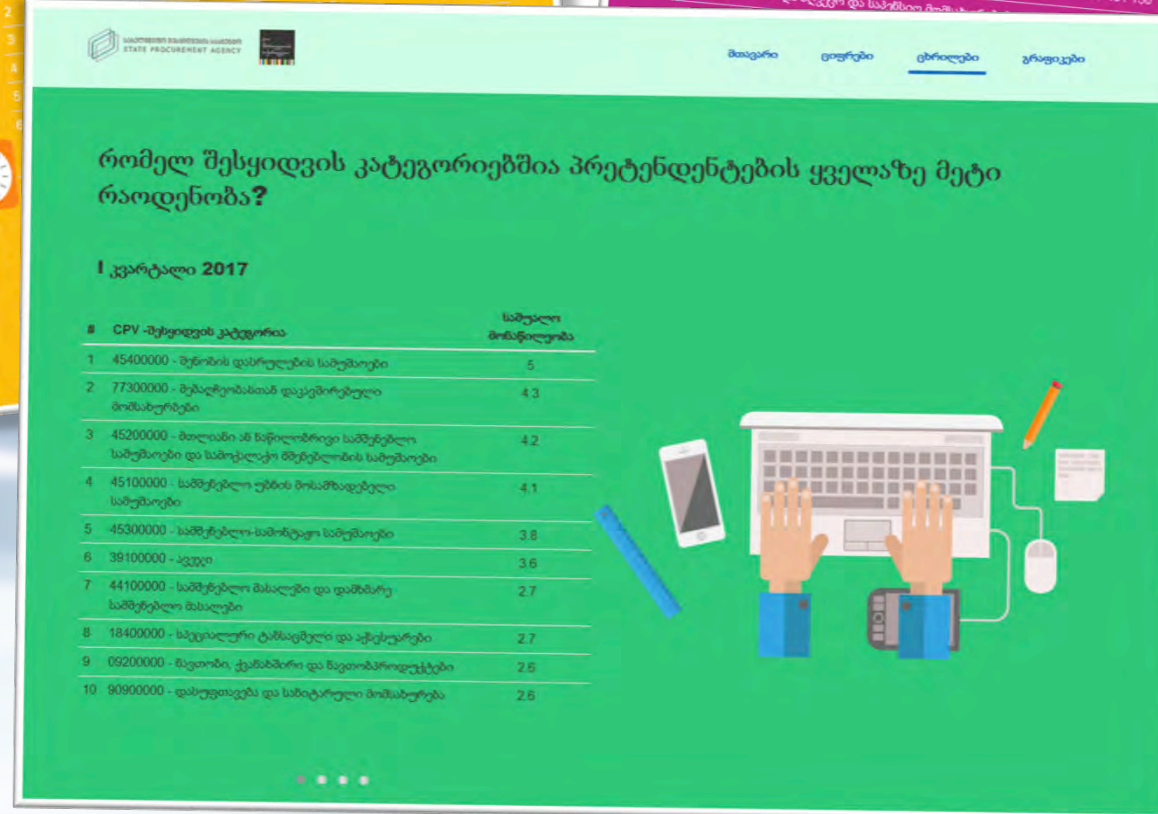
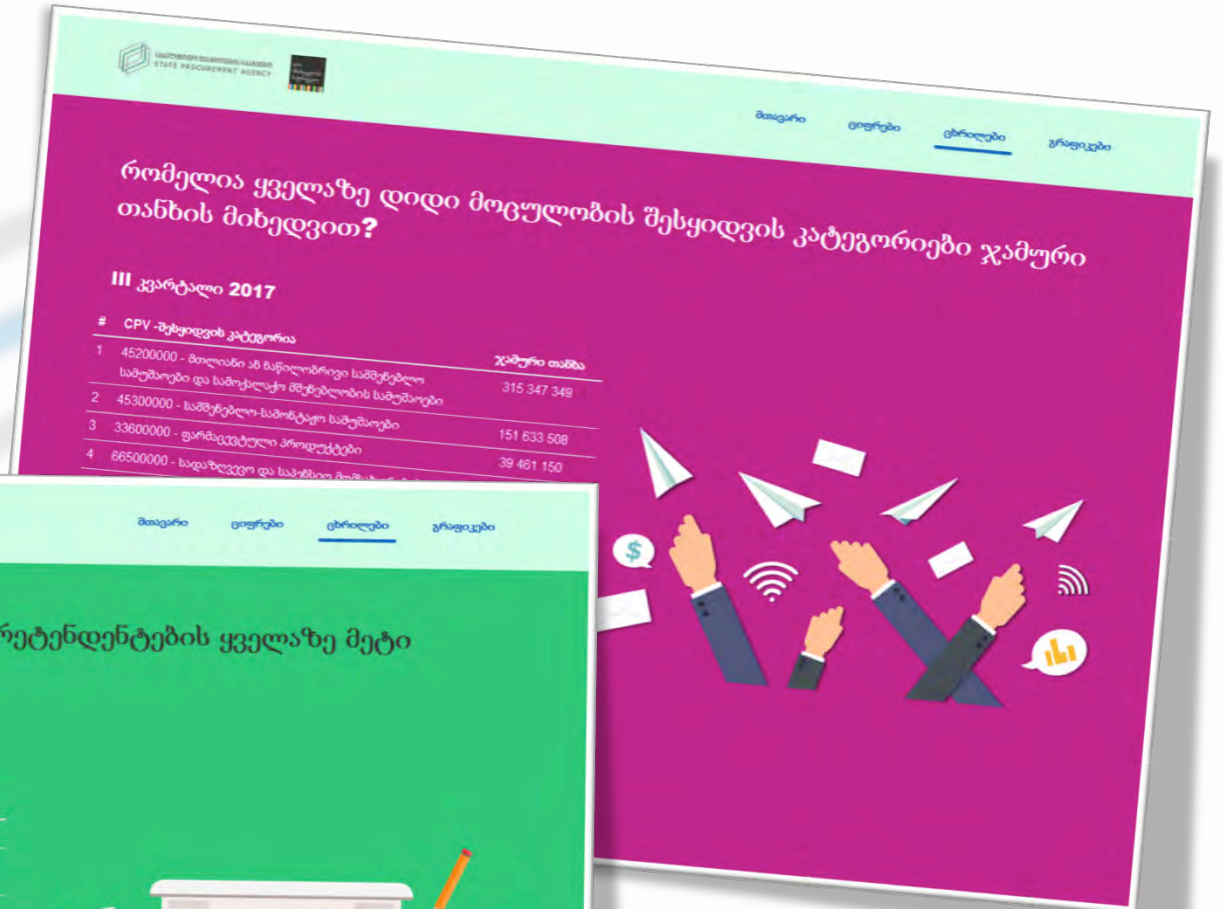
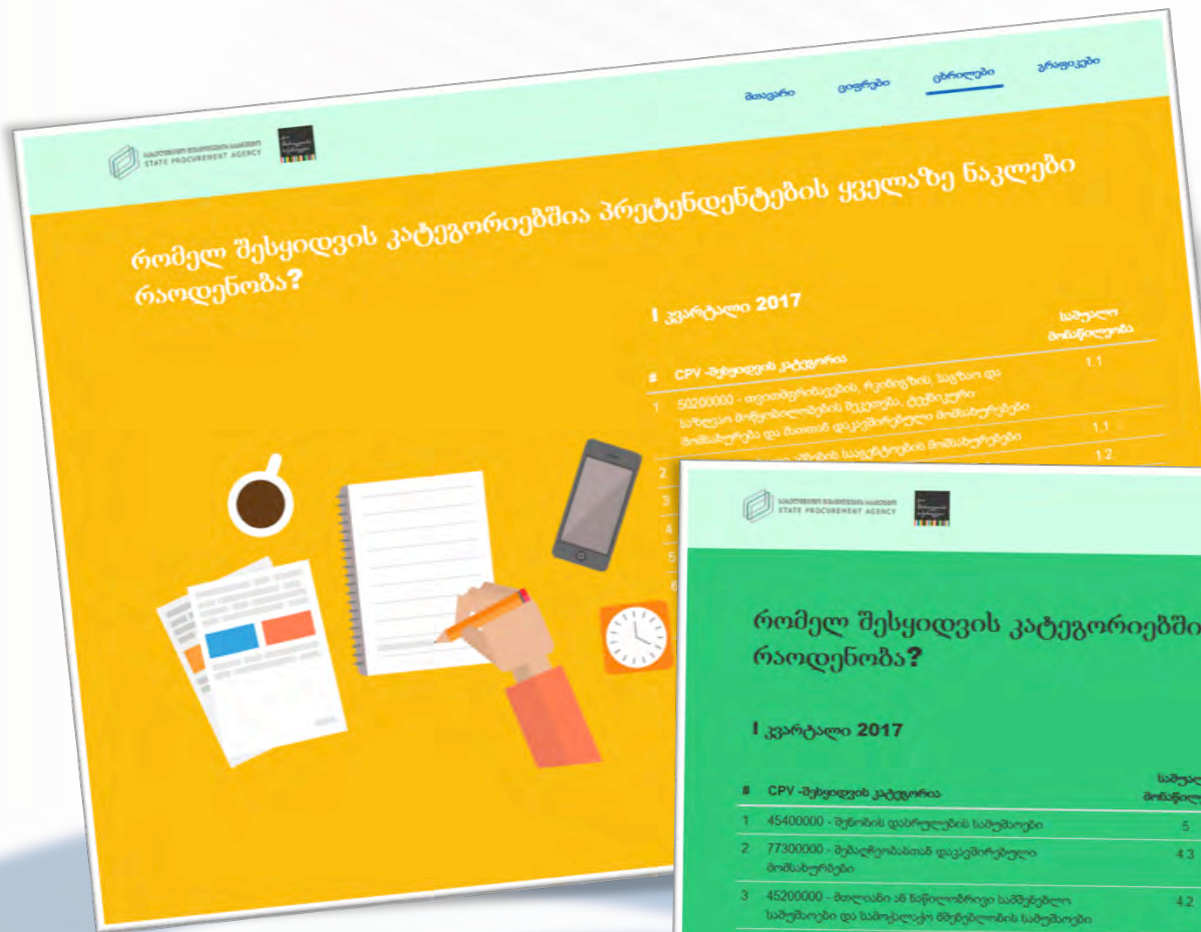
Tender Data Table

Tender announcement date	Tender last status date	Tender proceeding status	Estimated value of procurement	Winner	JSON
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23/10/2015 20:48:38	28/10/2015 15:45:00	active	15,680 GEL	-	
23/10/2015 20:58:39	28/10/2015 16:45:00	active	23,040 GEL	-	
23/10/2015 23:33:00	28/10/2015 18:09:00	unsuccessful	20,800 GEL	-	
26/10/2015 20:44:24	02/11/2015 13:51:00	active	133,200 GEL	-	
26/10/2015 21:01:47	02/11/2015 14:51:00	active	130,050 GEL	-	
28/10/2015 00:52:45	03/11/2015 12:45:00	active	95,190 GEL	-	
28/10/2015 01:06:59	03/11/2015 13:39:00	unsuccessful	49,560 GEL	-	
28/10/2015 01:14:35	03/11/2015 14:45:00	unsuccessful	90,005 GEL	-	
28/10/2015 01:27:31	03/11/2015 14:09:00	unsuccessful	10,615 GEL	-	
28/10/2015 01:31:35	03/11/2015 15:39:00	unsuccessful	47,840 GEL	-	
28/10/2015 01:44:52	03/11/2015 16:45:00	active	73,865 GEL	-	
28/10/2015 01:51:19	03/11/2015 17:39:00	unsuccessful	90,300 GEL	-	

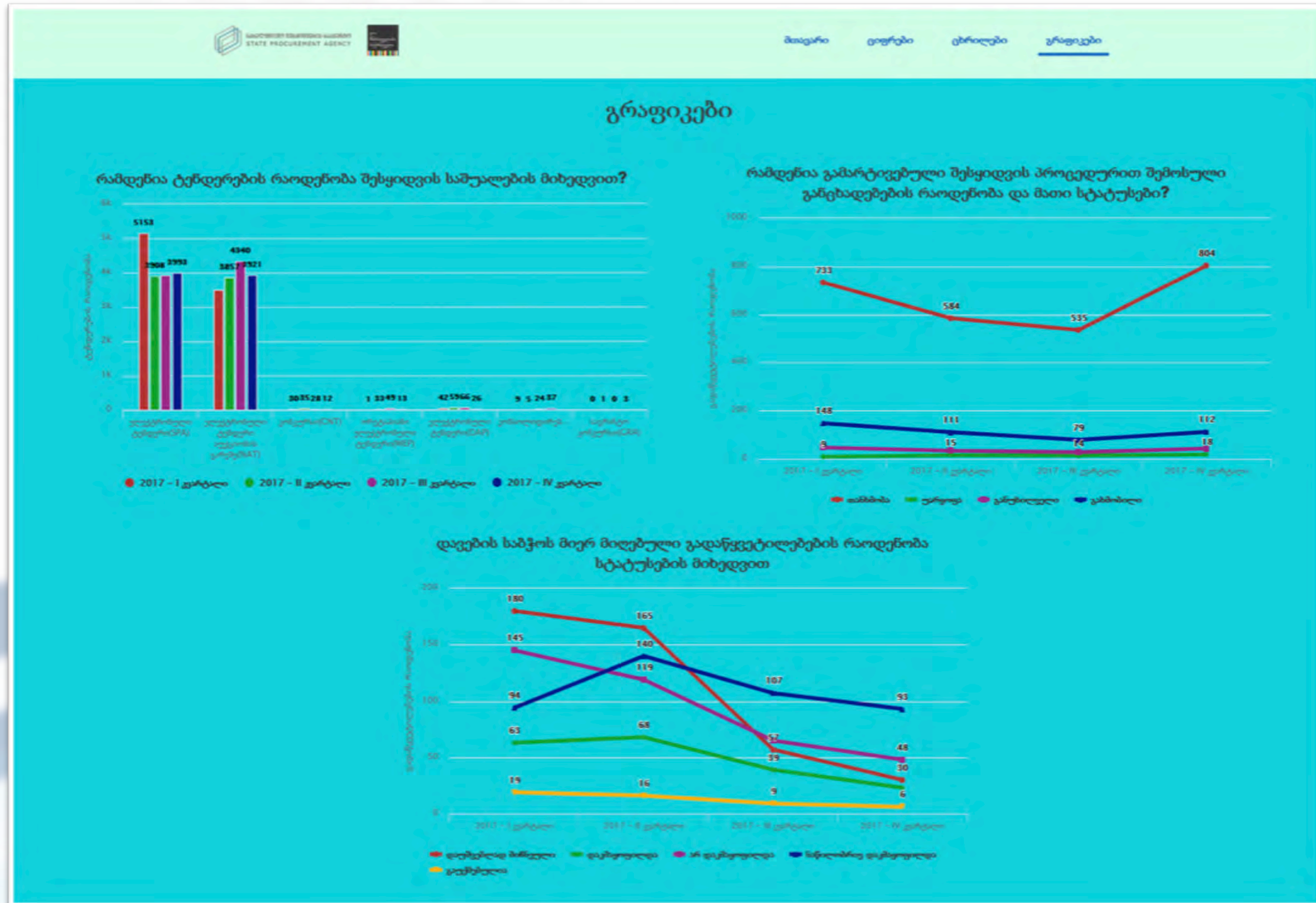
Most requested PP data visualization approach



Most requested PP data visualization approach



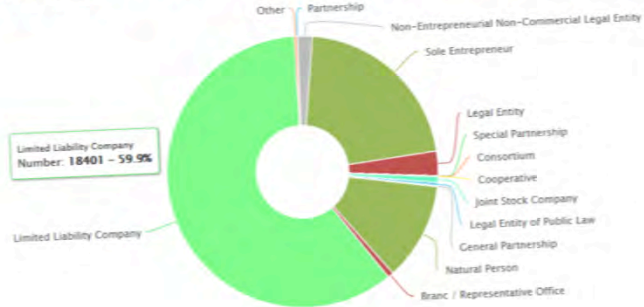
Most requested PP data visualization approach



Visualization of PP statistical data

Distribution of suppliers registered within the system according to their organization

Distribution of suppliers registered within the system according to their organizational-legal form by the end of 2016



Report period: 01.01.2016 - 31.12.2016

GEO

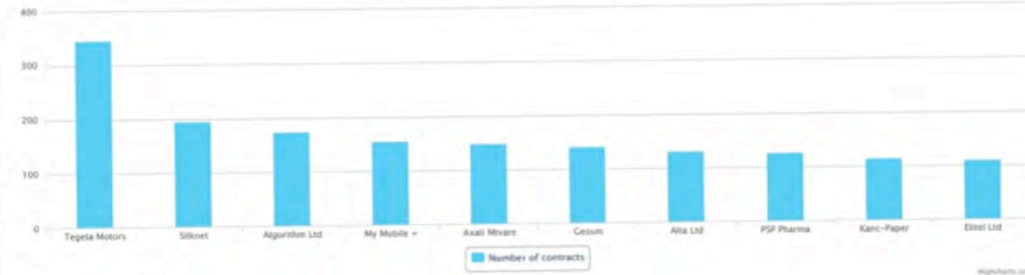
Number of announced tenders during 2011-2015



Report period: 01.01.2011 - 31.12.2016

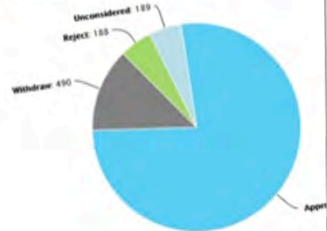
The most active 10 suppliers in 2013

The most active 10 suppliers
2013 year



Report period: 01.01.2013 - 31.12.2013

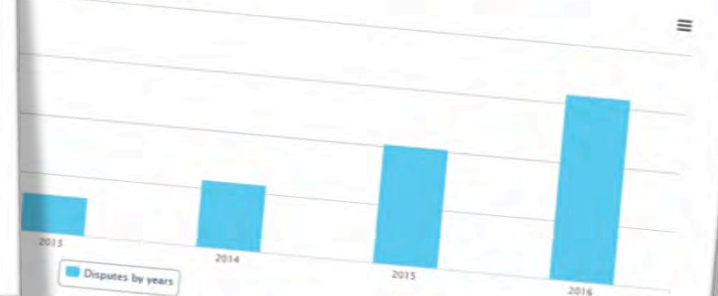
Statistics of Applications Filed with Simplified Module of Procurement account
Year 2016



Report period: 01.01.2016 - 31.12.2016

Disputes by years

Disputes by years
2011-2016 years



Report period: 01.01.2011 - 31.12.2016