



ADB

BUSINESS
OPPORTUNITIES
FAIR



Asian Development Bank Headquarters, Manila, Philippines

9th ADB Business Opportunities Fair

Office of Public-Private Partnership

15 March 2018

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ADB

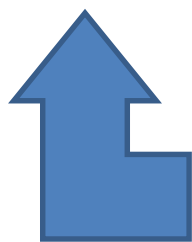
Infrastructure Needs in Asia–Pacific Region for 2016~2030



- Infrastructure needs in developing Asia and the Pacific will exceed **\$26 trillion** for 15 years, or **\$1.7 trillion** per year, including climate change impact
- Public finance reforms could generate additional revenues estimated to bridge around 40% of the gap. For the private sector to fill the remaining 60% of the gap, it would have to increase investments from about \$63 billion today to as high as \$250 billion a year over 2016~2020
- Public–Private Partnership (PPP) is seen as an important modality for attracting private investment and efficiency gains in infrastructure

ADB's support for PPP

Emphasis on Public-Private Partnerships (PPP) towards 2030



- ADB will play a much larger role in mobilizing and catalyzing public and private resources for development.
- ADB will scale up its support for PPP and support private sector participation in infrastructure.
- ADB will strengthen knowledge service.

However, there are many challenges in promoting PPP in Asia and the Pacific.

Key barriers for promoting PPP

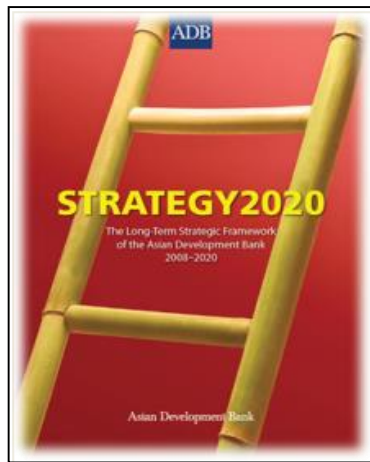
Weak capacity and commitment

Underdeveloped enabling environment

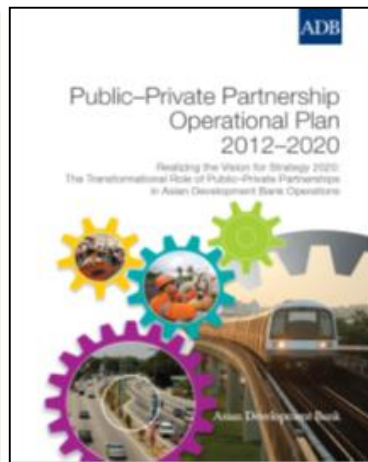
Poor project preparation

Insufficient project financing

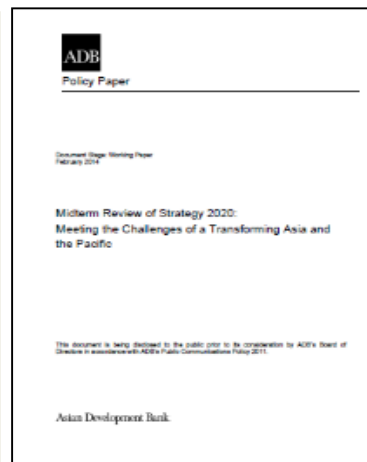
PPP is a focus area for ADB



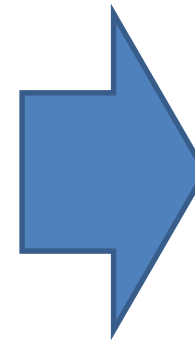
2008



2012



2014



Establishment of
Office of Public-
Private Partnership
(OPPP)

2014

ADB is unique in having a **comprehensive & institutional PPP strategy** shaping all of its operations

PPP Operational Framework

Pillar 1

Advocacy & capacity development

Knowledge dissemination, training

Pillar 2

Enabling environment

PPP legislative framework, tariff reform

PPP Units, planning & coordinate, budgeting, procurement

Pillar 3

Project development

Preparation support

Project selection and prioritization, feasibility studies

Transaction Advisory Services

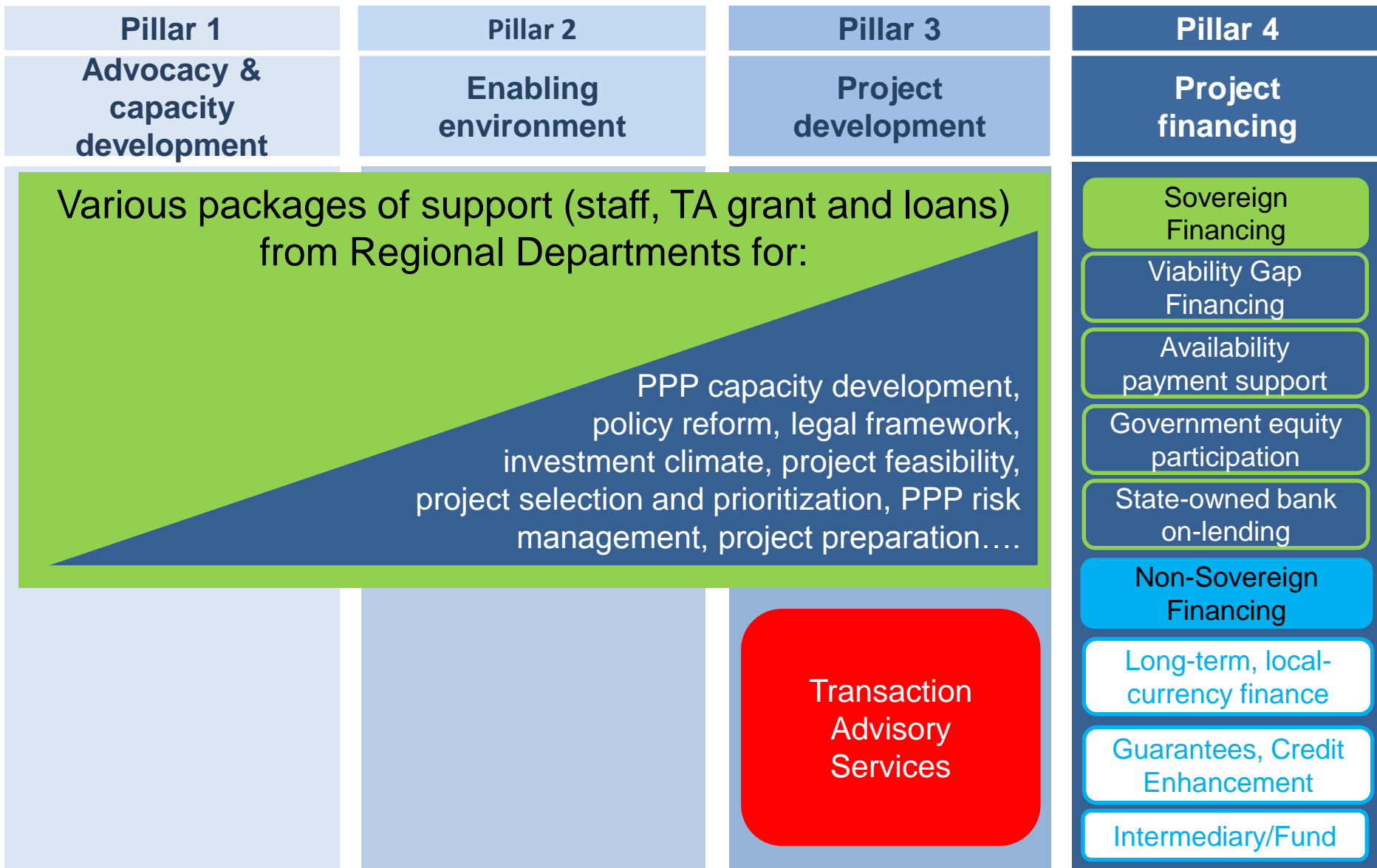
Pillar 4

Project financing

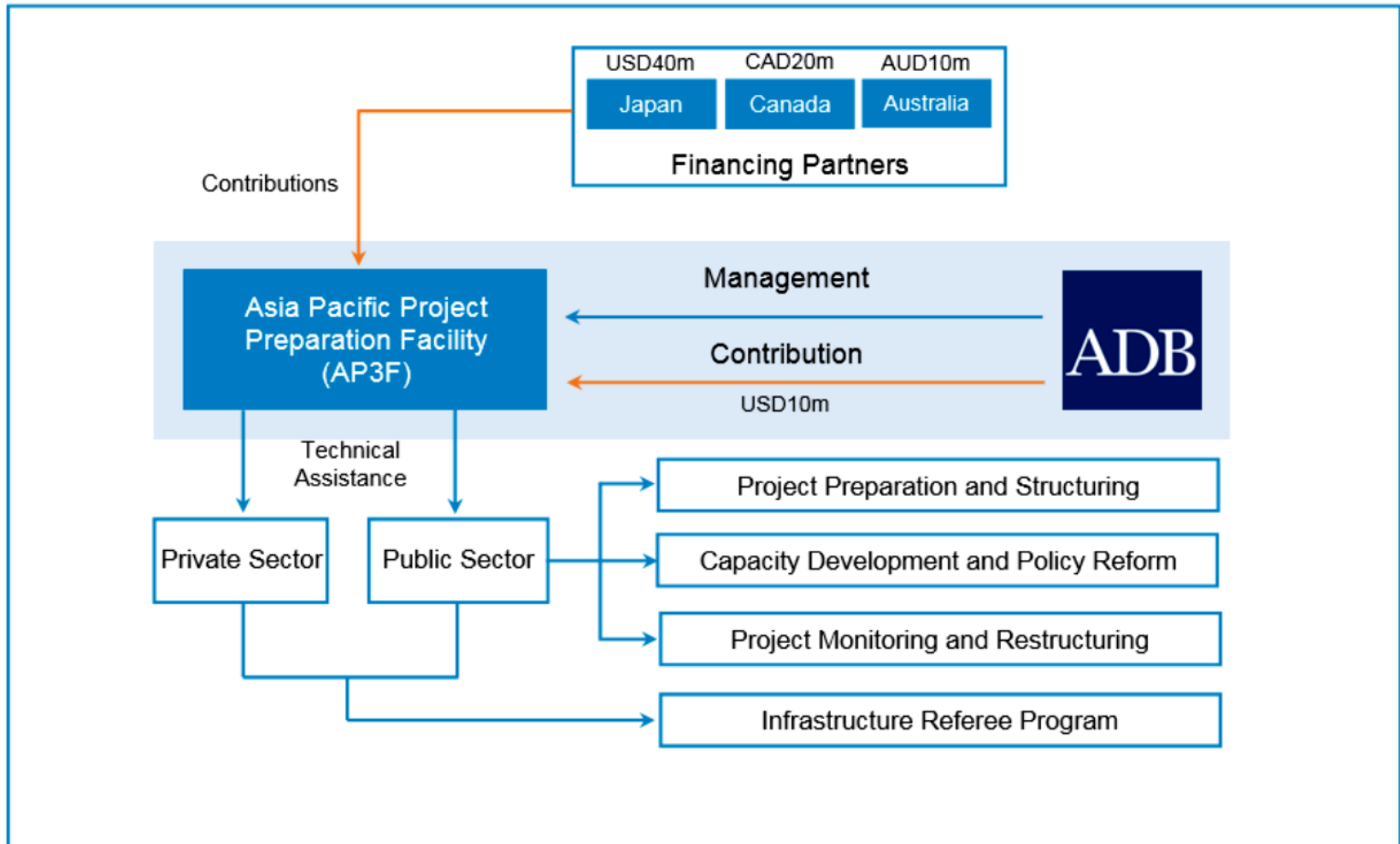
Sovereign:
Loans & guarantees

Non-Sovereign:
Loans, equity & guarantees

PPP Operational Framework: Types of Support



Asia Pacific Project Preparation Facility (AP3F)



Public-Private Partnership and Business Opportunities

❖ Private sector roles are diverse and critical

Private sector			
Consultants	Investors	Contractors	Financiers
<ul style="list-style-type: none">• Policy advisory• Project design• Transaction advisory• Owner's engineer• Project management• Lender's engineer• Legal advisory• Financial advisory• Insurance advisory	<ul style="list-style-type: none">• Equity• Management• Project development• Project management• Operations	<ul style="list-style-type: none">• Project design• Technology• Equipment• Services (operations and maintenance)	<ul style="list-style-type: none">• Loans• Guarantees• Insurance

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