



BUSINESS
OPPORTUNITIES
FAIR



Asian Development Bank Headquarters, Manila, Philippines

9th ADB Business Opportunities Fair

Public Sector Management and Finance:
Pacific Department

By: Ananya Basu

14 March 2018



Region/Country Strategy

- ADB operates in 14 countries in the Pacific region
- ADB's public sector management operations continue to support country efforts to manage financial and economic risks
- ADB also continues to support legislative and financial reforms to improve business environment

PSM Current Portfolio

Country	Project Name
Cook Islands	Disaster Resilience Program
Fiji	Emergency Assistance for Recovery from Tropical Cyclone Winston
Kiribati	Strengthening Economic Management Reform Program
Papua New Guinea	Building Resilience to Climate Change in Papua New Guinea
Republic of the Marshall Islands	Public Financial Management Project
Regional	Pacific Disaster Resilience Program (Samoa, Tonga, and Tuvalu)

PSM Current Portfolio

Country	Technical Assistance Name
Federated States of Micronesia	State Level Public Administration Review (Phase 1)
Fiji	Supporting Public Financial Management Reform
Kiribati	Enhancing Economic Competitiveness through SOE Reform
Papua New Guinea	Supporting Public Financial Management (Phase 3)
Samoa	Promoting Economic Use of Customary Land, Phase III
Solomon Islands	Strengthening the Implementation of the National Development Strategy
Timor-Leste	Capacity for Regional Economic Integration
Timor-Leste	Fiscal Policy for Improved Service Delivery
Tuvalu	Institutional Strengthening of the Ministry of Finance and Economic Development
Tuvalu	Supporting Reforms to Strengthen Fiscal Resilience and Improve Public Service Delivery

PSM Current Portfolio

Country	Technical Assistance Name
Regional	Enhancing Engagement with Pacific Developing Member Countries, Phase 2
	Building Project Implementation Capacities in the Pacific
	Implementing the Pacific Regional Audit Initiative in Pacific Island Countries, Phase 2
	Pacific Economic Management (Phase 2)
	Strengthening Public Sector Management in the North Pacific
	Improving the Performance of Labor Markets in the Pacific
	Sector and Thematic Analyses in Policy Development
	Mapping Resilience to Fragility and Conflict in Asia and the Pacific
	Promoting Evidence-Based Policy Making for Gender Equity in the Pacific (Phase 2)
	Pacific Private Sector Development Initiative, Phase III
	Strengthening the PIFS Regional Economic Policy Mandate in the Pacific
	Pacific Financial Technical Centre, 2016-2022
	Pacific Fellows Program

Finance Current Portfolio

Country	Project Name
Papua New Guinea	Microfinance Expansion Project

Finance Current Portfolio

Country	Technical Assistance Name
Nauru	Strengthening Financial Inclusion and Financial Sector Development
Solomon Islands	Strengthening Financial Inclusion
Timor-Leste	Expansion of Financial Services
Regional	Pacific Business Investment Facility
Regional	Supporting Finance Sector and Private Sector Development in the Pacific

PSM Lending Pipeline, 2018

Country	Project Name	Amount (\$m)
FIJ	Sustained Private Sector-Led Reform Program, Subprogram 1	30.0
PAL	Building Disaster Resilience Program	10.0
SAM	Fiscal Resilience Improvement Program, Subprogram 2	15.5
SOL	Economic and Financial Reform Program	5.0
TON	Building Macroeconomic Resilience, Subprogram 3	27.0
TUV	Public Sector Management Support Reform Program, Subprogram 1	2.0
TOTAL		89.5

Note: Projects are indicative, pending ADB Management and Board approval, and approval timelines are subject to change.

PSM Lending Pipeline, 2019

Country	Project Name	Amount (\$m)
COO	Disaster Resilience Strengthening Program	10.0
FIJ	Sustaining Private Sector-led Growth Reform, Subprogram 2	110.0
KIR	Strengthening Economic Management Reform Program, Subprogram 2	12.5
NAU	Fiscal Sustainability Reform Program II	5.0
VAN	Sustaining Economic Recovery and Growth, Phase 1	5.0
TOTAL		142.5

Note: Projects are indicative, pending ADB Management and Board approval, and approval timelines are subject to change.



PSM Lending Pipeline, 2020

Country	Project	Amount (\$m)
KIR	Improving the Management of Public Assets Program, Subprogram 1	2.5
SAM	Building Macroeconomic Resilience, Subprogram 1	15.0
TON	Improving Economic Management Program, Subprogram 1	16.0
VAN	Sustaining Economic Recovery and Growth, Phase 2	5.0
TOTAL		38.5

Note: Projects are indicative, pending ADB Management and Board approval, and approval timelines are subject to change.



Finance Lending Pipeline, 2018-2020

Country	Project Name	Amount (\$m)
REG	Pacific Agribusiness Financing Project	14.0
SAM	Small and Medium Enterprise Support Project	3.0
TOTAL		17.0

Note: Projects are indicative, pending ADB Management and Board approval, and approval timelines are subject to change.



PSM Nonlending Pipeline, 2018-2020

Country	Technical Assistance Name	Amount (\$m)
REG	Pacific Economic Management, Phase 2	0.300
REG	Social Sector Development	0.500
REG	Enhancing Engagement in Pacific DMCs, Phase 2	0.500
REG	Building Project Implementation Capacities in the Pacific (additional financing)	1.000
REG	Reducing Vulnerability in the Pacific	0.500
PNG	Supporting Financial Management, Phase 4	1.500
VAN	Sustaining Economic Recovery and Growth II	1.000
FIJ	Support to Ministry of Civil Service	0.250
FIJ	Support to Conference of Parties (COP 23): Pacific Climate Finance and Insurance	0.150
PAL	PNCC Program Support	0.300
TOTAL		6.000

Note: Projects are indicative, pending ADB Management and Board approval, and approval timelines are subject to change.



Finance Non-Lending Pipeline, 2018-2020

Country	Project	Amount (mil \$)
TIM	Supporting Finance and Private Sector Reforms	1.500
REG	Pacific SME Value Chain Finance Project	0.500
SOL	Supporting Financial Management Policy Reform and Institutional Development	0.500
SAM	Support to the Development Bank of Samoa	0.500
TOTAL		3.000

Note: Projects are indicative, pending ADB Management and Board approval, and approval timelines are subject to change.



Opportunities

- Minimal project opportunities
- BUT...broad spread of TA opportunities for
 - (a) diagnostic studies
 - (b) reform advisory services
 - (c) specific tasks (e.g., due diligence)

Issues for your consideration

- Unique challenges
 - Regional experience
 - New ideas
- Weak capacity and implementation experience
 - Comprehensive support
 - Flexibility and responsiveness

Contact persons:

PSM

Emma Veve

Director PAUS

Pacific Department

eveve@adb.org

Finance Sector

Emma Fan

Regional Director PLCO

Pacific Department

xfan@adb.org