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Asia Pacific Public Electronic Procurement Network e-GP System

Software as a Service (SaaS)

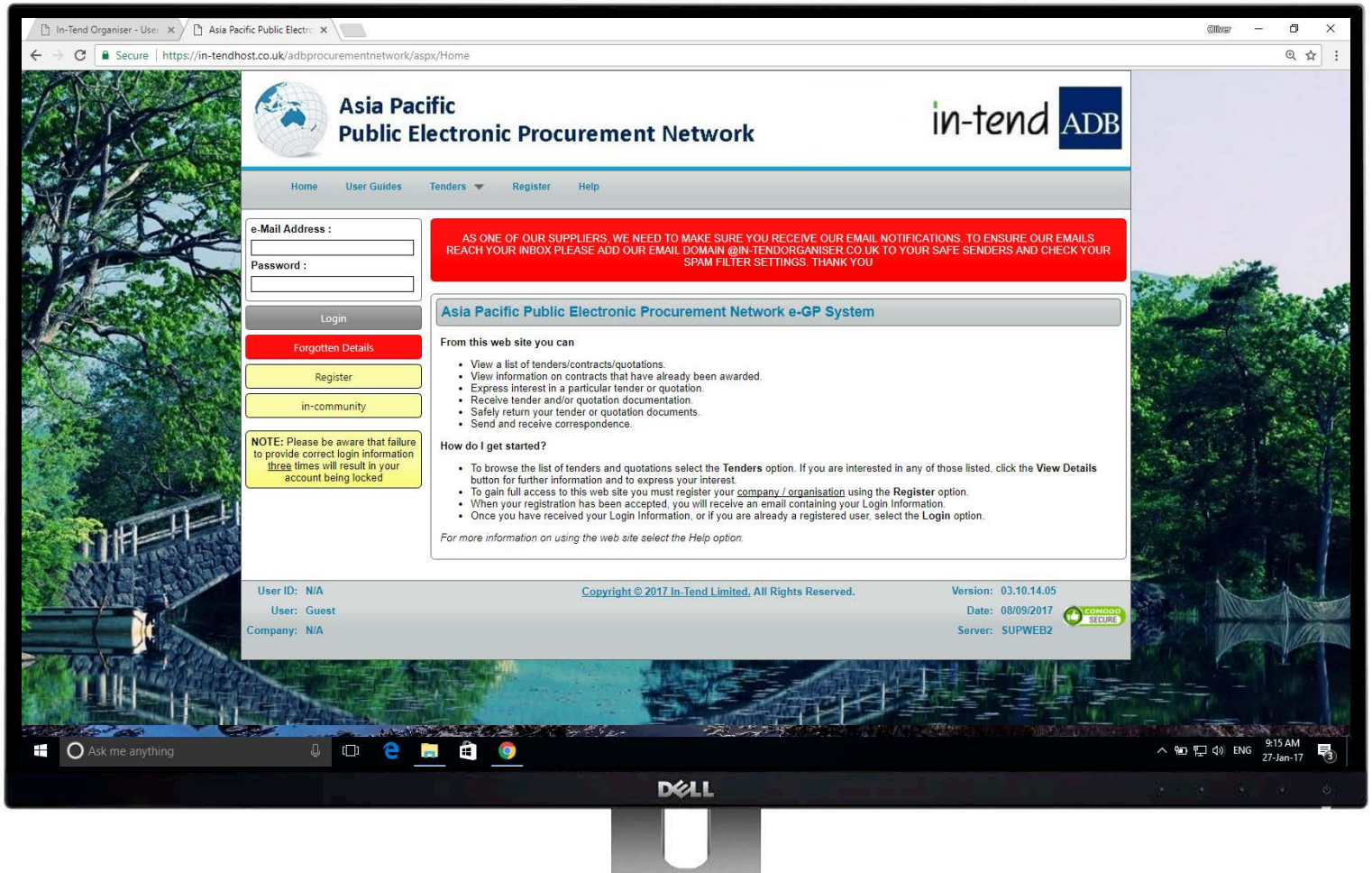
Tbilisi, Georgia | Wednesday 4th October, 2017

Oliver O'Brien – Program Manager

Emmylou Gilberthorpe – Project Manager / Assurance

Overview

In 2016, Asian Development Bank funded a three-year project to provide all countries with access to an e-GP (SaaS) – In-tend



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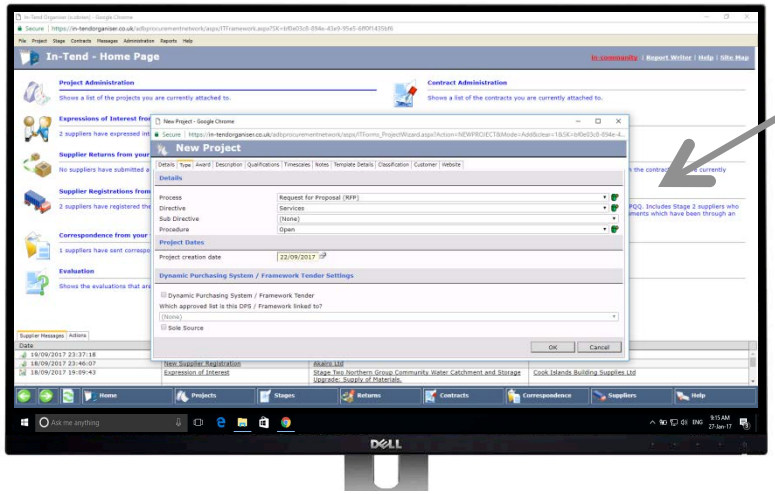
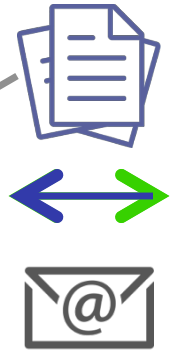
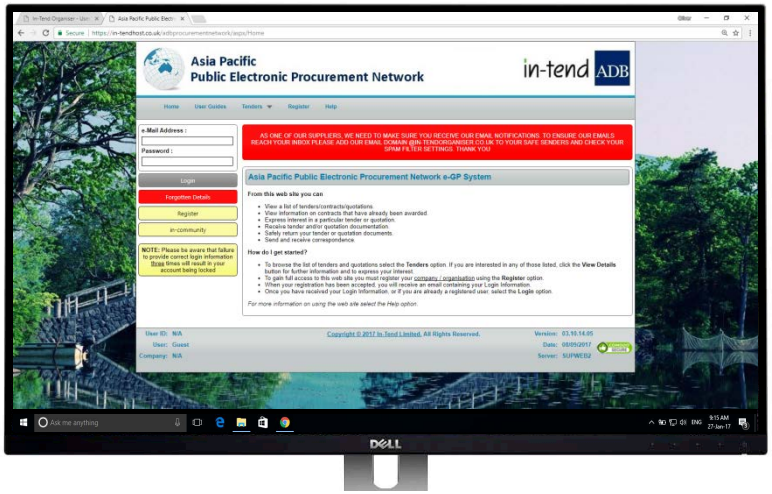
Procurement Solutions

Request for Quotation
Request for Expression of Interest
Request for Information
Competitive Tender
Invitation to Bid
Request for Proposal







Buyer

Supplier

Why Use the Electronic Portal over Post/Email?

Benefits

Reduced **paper, printing & associated storage**

Process efficiencies, such as general administration, management of correspondence & clarifications, alerts, opening ceremonies, document preparation, pre-qualification, questionnaires, document distribution, assessment of responses, approvals/reviews, award/notifications…

'One Stop Shop' for all phases of tendering (Sourcing, publishing, communications, BID receipts, BID openings, BID evaluations, Award)

Standardization of Procurement Processes throughout the Organization

Alleviates workload allowing staff to dedicate **more attention/time** to strategic buying practices

Improved **audit** trail and **reporting (business intelligence)**

In-tend Ltd
(e-GP Solution Provider)

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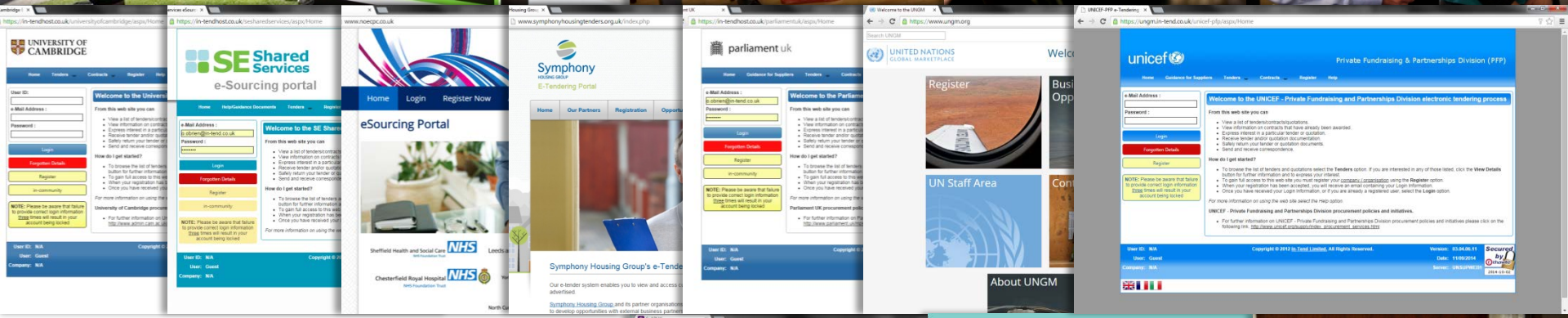
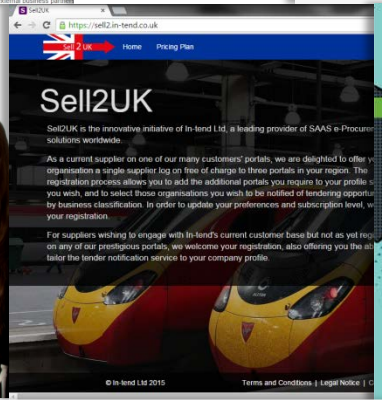
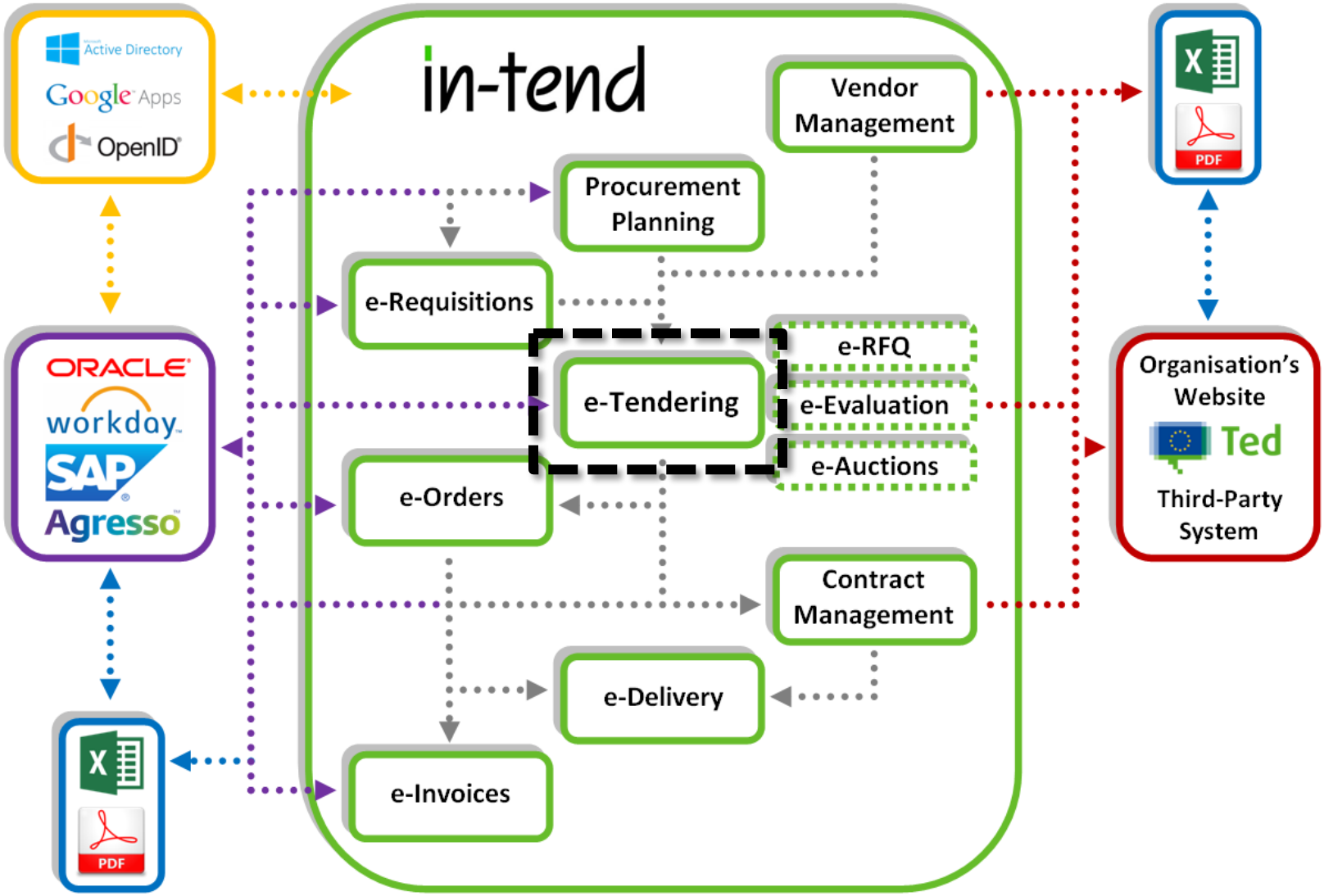
Procurement Solutions





In-tend e-Procurement Solution

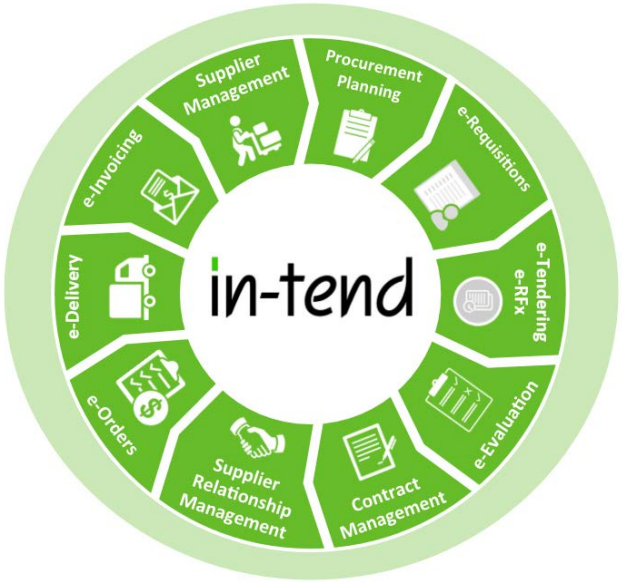


In-tend e-Procurement Solution

"In-tend provides complete management of all sourcing and contract exercises, giving departments total control, whilst ensuring transparent, risk-managed e-procurement."

Fully-managed Hosted Solution (SAAS)

- ISO 27001, 9001, 22301 & 14001 certified
- Audited by several int'l organisations
- Up-time of 99.9% in the last 9 years
- In-tend manage dedicated platforms (e.g. UN)



HM Government G-Cloud Supplier

CYBER ESSENTIALS

QAS INTERNATIONAL ISO 27001:2005 REGISTERED FIRM
QAS INTERNATIONAL ISO 9001:2008 REGISTERED FIRM
QAS INTERNATIONAL ISO 22301:2012 REGISTERED FIRM
QAS INTERNATIONAL ISO 14001:2004 REGISTERED FIRM

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Procurement Solutions

www.parliament.uk

BRITISH COUNCIL

CERN

WORLD TRADE ORGANIZATION

unicef

The Scottish Parliament
Pàrlamaid na h-Alba

The Law Society

BNP PARIBAS

Office for National Statistics

UNIVERSITY OF OXFORD

PHARMAC
Pharmaceutical Management Agency

NHS

Project Status

The e-GP system has been **live** since 2016

The system is the **same version** as that used by organisations, such as the **United Nations** and **Parliament UK**. It has been further tailored to the Asia Pacific Region.

Countries, such as the **Cook Islands**, **Tuvalu** and **Vanuatu** have all accessed the solution and procurement exercises have been created and conducted. Many other countries are interested in using the system.

The SaaS e-GP System is available to ADB Members until
January 31st, 2019

Challenges

Suppliers can be reluctant to register and use the system

"In-tend is extremely simple to use for a bidder/supplier. The registration process can be configured and is straightforward. Suppliers simply need to access the portal through any web browser. Should it be required, offline responses (post/email) could still be accepted by users and recorded within In-tend."

Internet connectivity

"In-tend's development team have tested the system on bandwidths as low as 28kb. This was especially important to clients such as the United Nations, who wished to ensure that users and suppliers in remote areas with limited internet could access the system. We also have users which use satellite internet (e.g. St Helena Government)."

Access / Assistance

ADB Members have access to system **training sessions** and **training materials**, provided by In-tend e-procurement specialists.

1. Users are provided with an overview on how to use the system
2. In-tend assist the country with putting live tenders onto the system

Countries using the e-GP Portal or those who have an interest in the system can contact **Emmylou Gilberthorpe** (**In-tend Project Manager**) directly regarding any enquiries.

Both countries using the system and suppliers/tenderers responding to opportunities can contact In-tend's dedicated **Support Desk** with any questions and/or requests for assistance on using the system.

Project Ambitions

All countries can access the solution until January 2019 (no commitment trial / test). Even if countries believe they will use a different solution and/or will host their own system, this is a great opportunity to directly view, experience and understand the **benefits of e-Tendering/e-Procurement**.

Project Manager
Emmylou Gilberthorpe: *e.gilberthorpe@in-tend.com*

Technical Support
In-tend Support Desk: support@in-tend.com

Website
www.In-tend.com

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Buyer

Invitation to Bid - Google Chrome

Secure | https://in-tendorganiser.co.uk/adbprocurementnetwork/aspx/ITForms_ProjectTemplateWizard.aspx?Action=NEWPROJECTTEMPLATE&TemplateXml=QuickQuote_UNWomen_ITB2&WizardTabPage=3

Invitation to Bid

The project was created successfully.

<< Back | Next >> | Close

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Supplier

In-Tend Organiser - User | Asia Pacific Public Electro | Oliver

Secure | https://in-tendhost.co.uk/adbprocurementnetwork/aspx/ProjectManage/30

Asia Pacific Public Electronic Procurement Network

in-tend ADB

Home | User Guides | Messages | Tenders | Contracts | Company Details | Help | Logout

Tender Management

Your return has not yet been sent

Tender | Tender Documents | Correspondence | History

Date	Description
25 Sep 2017 14:52	You started processing the tender documentation for Stage 'Tender Documents'
25 Sep 2017 14:52	You received tender documentation for Stage 'Tender Documents'
25 Sep 2017 14:52	A new Stage has been published
25 Sep 2017 14:52	Your Expression of Interest is being considered for the next Stage
25 Sep 2017 14:52	Your Expression of Interest has been received
25 Sep 2017 14:52	Your Expression of Interest has been sent

User ID: 1496938895053
User: In-tend Support
Company: In-tend Ltd

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Version: 03.10.14.05
Date: 08/09/2017
Server: SUPWEB2

COMODO SECURE

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Supplier

In-Tend Organiser - User | Asia Pacific Public Electro | Oliver

Secure | https://in-tendhost.co.uk/adbprocurementnetwork/aspx/ProjectManage/30

Project Description

Prospective tenderers should include this category when registering on the system.

...s registering, please advise the contact officer as soon as possible and alternative registration

...October, 2017 (Phnom Penh, Cambodia (GMT+7)).

Options | View | Download

Options | View | Download

...nt) | View | Download

...et) | View | Download

...n for this tender on **25 September 2017**

...se note that any documents not included in the subsequent return will not be considered. All ... in your modified bid as this replaces your first and existing bids.

...n order to submit any subsequent modified returns.

Modify Return

Asia Pacific Public Electronic Procurement Network e-GP System - Google Chrome

Secure | https://in-tendhost.co.uk/adbprocurementnetwork/aspx/viewpopup.aspx?id=277effb9-0bf4-42a3-b...

Return Receipt

Print

Here is the receipt of your Return Submission. Please Print a hard-copy for your records...

Tender : Example Services

Stage : Tender Documents

Submitted At : 25 Sep 2017 16:20

Submitted By : In-tend Support

Submitted By (e-Mail) : support@in-tend.com

Documents Returned : 2 item(s)...

General Conditions.pdf (Terms And Conditions)

Price Schedule (In-tend Ltd).xls (Tender Bid)

Close

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Buyer

In-Tend Organiser (o.obrien) - Google Chrome

Secure | https://in-tendorganiser.co.uk/adbprocurementnetwork/aspx/ITFramework.aspx?SK=0c4fb6e7-3c9e-4141-8a5c-99ef07427636

File Project Stage Contracts Messages Administration Reports Help

Project History

in-community | Home | Help

Project Filter: Example Services

Date	Group	Event	Stage	Details
25/09/2017 14:39:33	Users	Attached To Project		Oliver O'Brien
25/09/2017 14:39:33	Details	Project Created		Oliver O'Brien
25/09/2017 14:39:34	Stages	Stage Built	Tender Documents	Oliver O'Brien
25/09/2017 14:41:32	Details	Project Published To Website		Oliver O'Brien
25/09/2017 14:44:43	Details	Project Published To Website		Oliver O'Brien
25/09/2017 14:46:27	Details	Project Published To Website		Oliver O'Brien
25/09/2017 14:46:41	Details	Project Published To Website		Oliver O'Brien
25/09/2017 14:52:26	Supplier Administration	Supplier Attached		'In-tend Ltd' Attached By 'System'
25/09/2017 14:52:27	Publications	Stage Published	Tender Documents	'In-tend Ltd' Via Web
25/09/2017 14:56:27	Details	Project Published To Website		Oliver O'Brien
25/09/2017 16:20:58	Returns	Return Received	Tender Documents	In-tend Ltd
25/09/2017 16:31:41	Opening Ceremony	Attempted To Start The Opening Ceremony	Tender Documents	User logged in was 'Oliver O'Brien'
25/09/2017 16:31:41	Returns	Attempted To Open Return	Tender Documents	'System' Attempted To Open Return From 'In-tend Ltd'
25/09/2017 16:31:41	Returns	Return Opened	Tender Documents	'System' Open Return From 'In-tend Ltd'
25/09/2017 16:31:41	Opening Ceremony	Started The Opening Ceremony	Tender Documents	Attendee(s): Oliver O'Brien
25/09/2017 16:33:08	Opening Ceremony	Completed The Opening Ceremony	Tender Documents	Attendee(s): Oliver O'Brien
25/09/2017 16:34:45	Returns	Return Accepted	Tender Documents	'System' Accepted Return From 'In-tend Ltd'
25/09/2017 16:35:57	Award	Successful Bid		Award To 'In-tend Ltd' By 'Oliver O'Brien'

Options

Details

Close

Supplier Messages | Actions

Date	Type		
25/09/2017 16:20:58	Return From Supplier	Example Services	Tender Documents
25/09/2017 16:10:36	Correspondence Stage : Example Services - Tender Documents	In-tend Ltd	Dear Sir/Madam, Could you please confi

Home | Projects | Stages | Returns | Contracts | Correspondence | Suppliers | Help

Thank You For Your Time

Project Manager
Emmylou Gilberthorpe: *e.gilberthorpe@in-tend.com*

Technical Support
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Website
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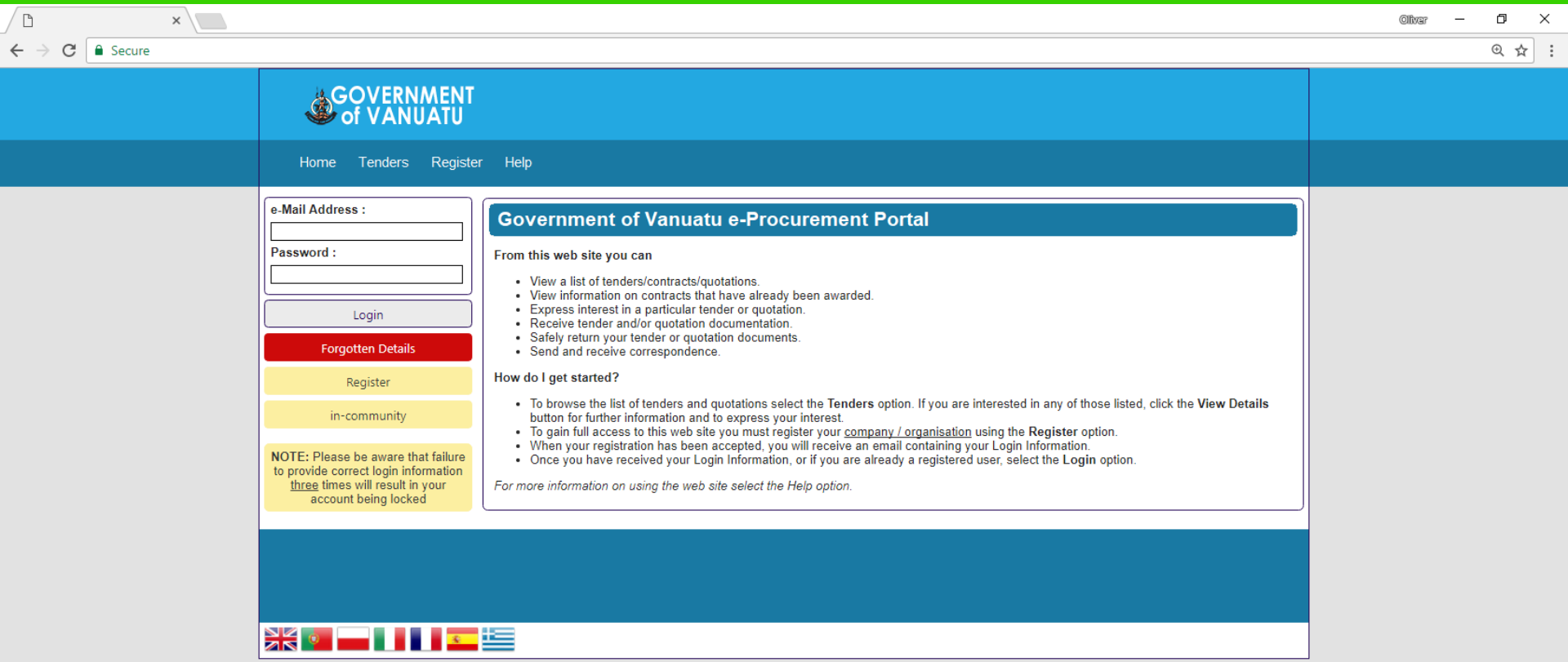
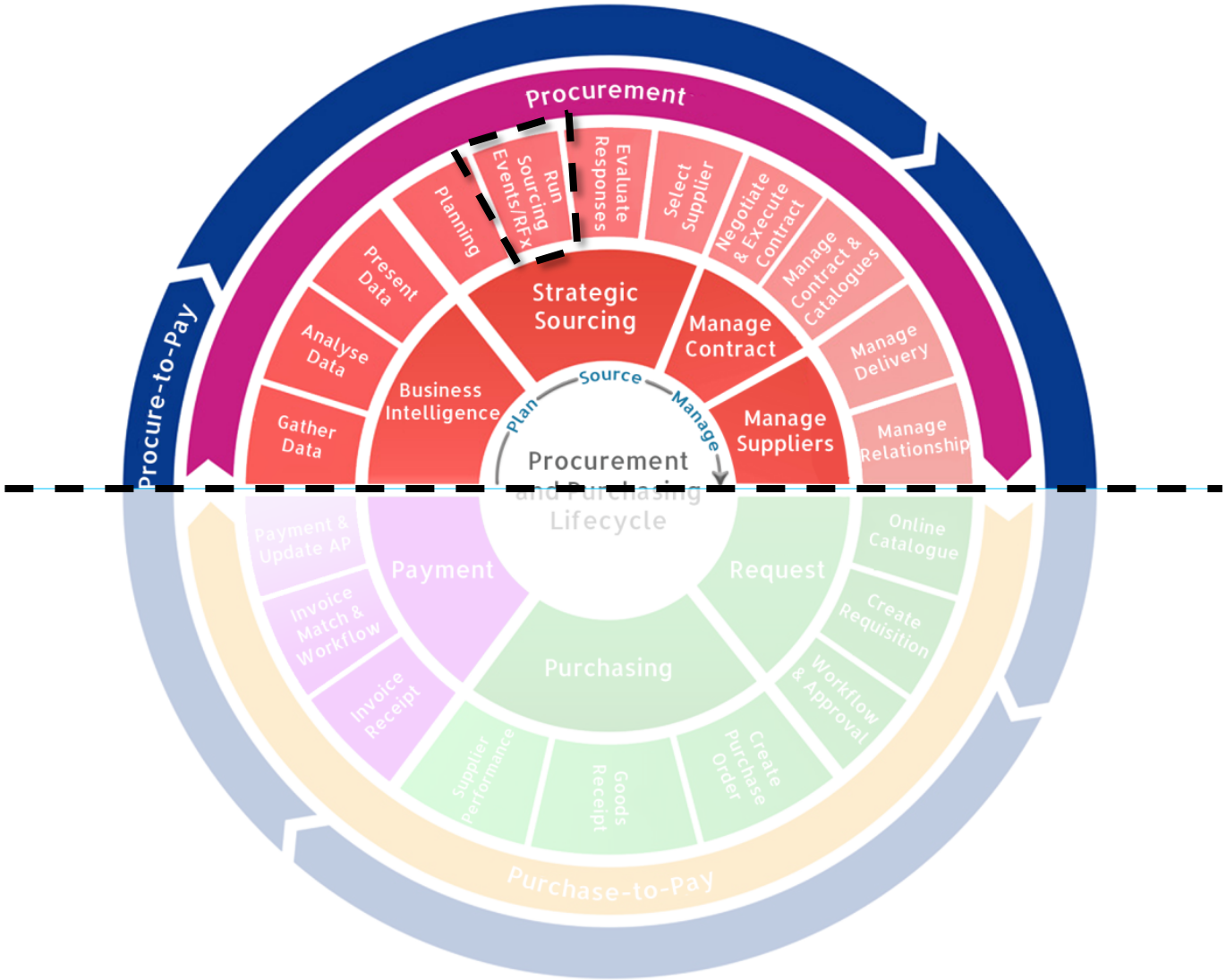
Procurement Solutions



e-Procurement / e-Tendering



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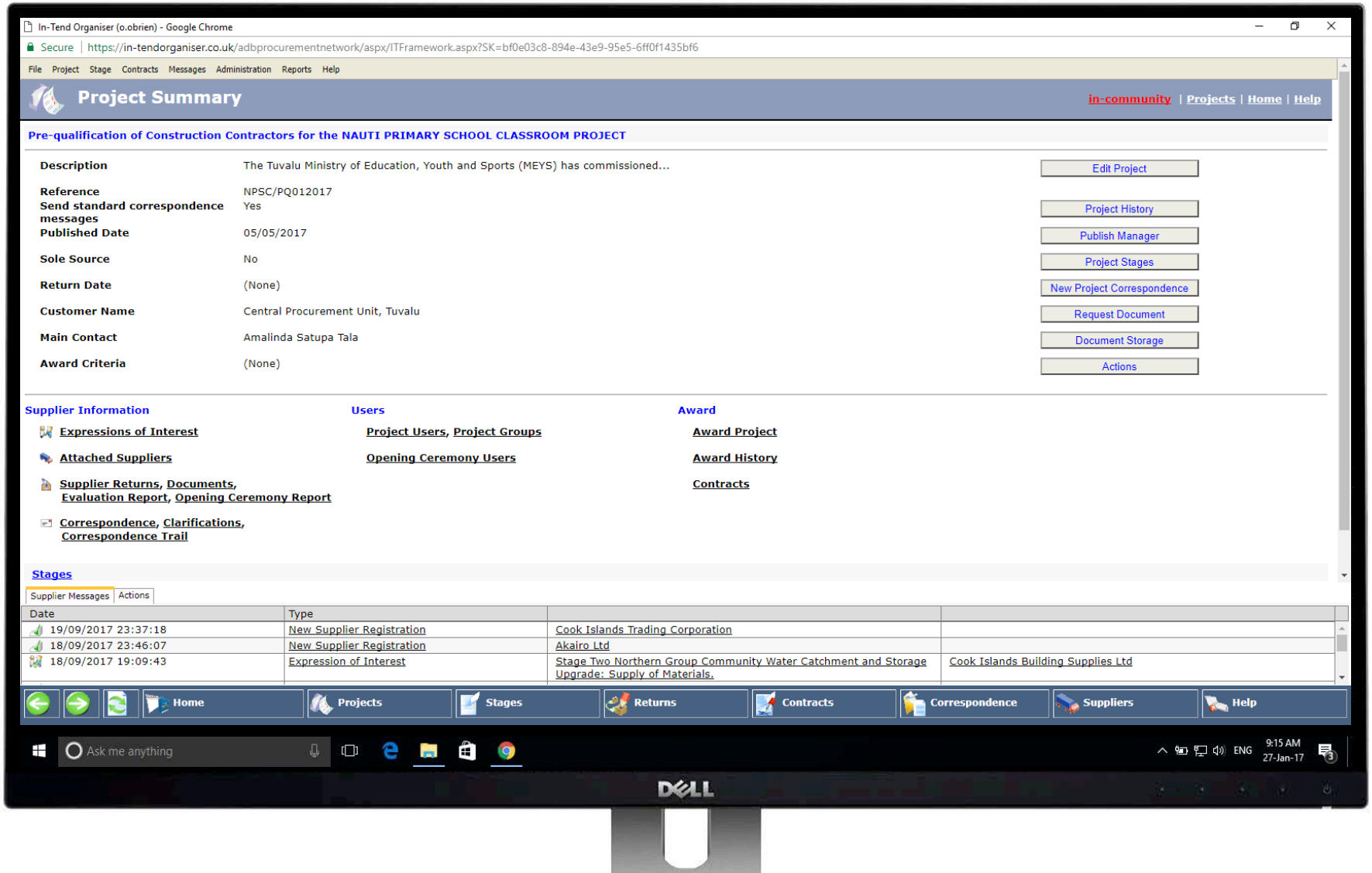
Procurement Solutions

Buyers (i.e. ADB Members)



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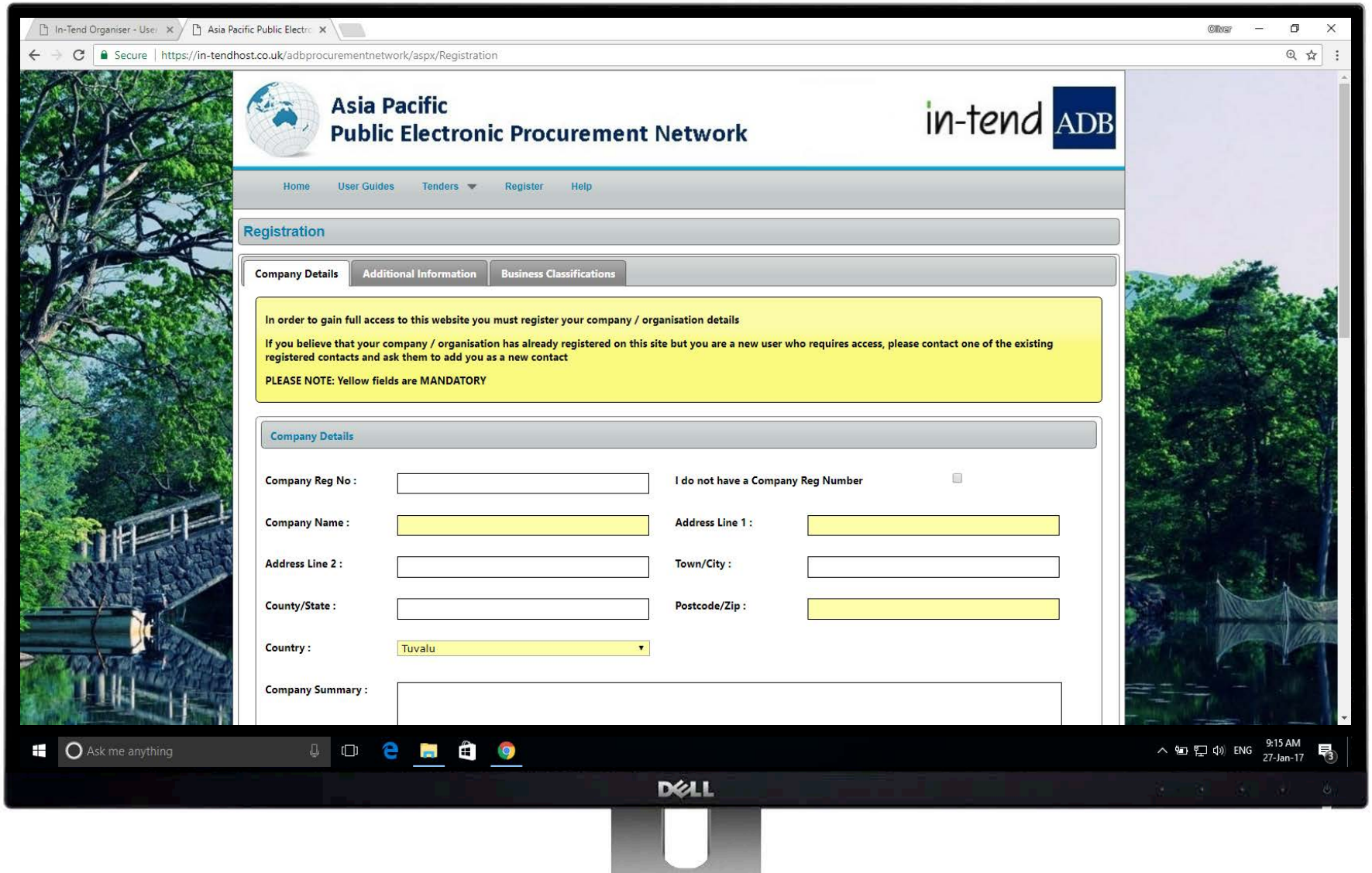
Procurement Solutions

Suppliers