

# Water Operators Partnerships (WOPs)

Urban Studio ■ 2 August 2017

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# Outline

- What is WOPs
- What is it doing now
- What will it be in the future

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# What It IS NOT

- Unique to ADB
- A consultancy engagement
- A “hard” investment program

# What It IS

- A formula for capacity building program
  - Pairing 2 water operators to work on specific issues
- A small-scale program which has the potential to do BIG

# Who's Involved

## **Mentor**

Willing to share best practices for free, not for profit



## **Recipient/s**

willing to replicate these best practices through piloting

## **ADB as facilitator**

provides technical guidance, coordination and funding support to partners

# Who Pays For What

## Mentors

- ✓ Salary costs of their involved staff
- ✓ Minor expenses during recipient's visit

## Recipients

- ✓ Salary costs of their involved staff
- ✓ Minor expenses during recipient's visit

## ADB

- ✓ All travel expenses (economy class return tickets, hotel, daily allowance)
- ✓ As needed, workshop and interpretation services cost

# What's In It For Mentors

- Corporate Social Responsibility
- Capacity building
- Staff incentive
- Opportunity to explore new markets
- Exposure/recognition

**Anyone can be a mentor!**

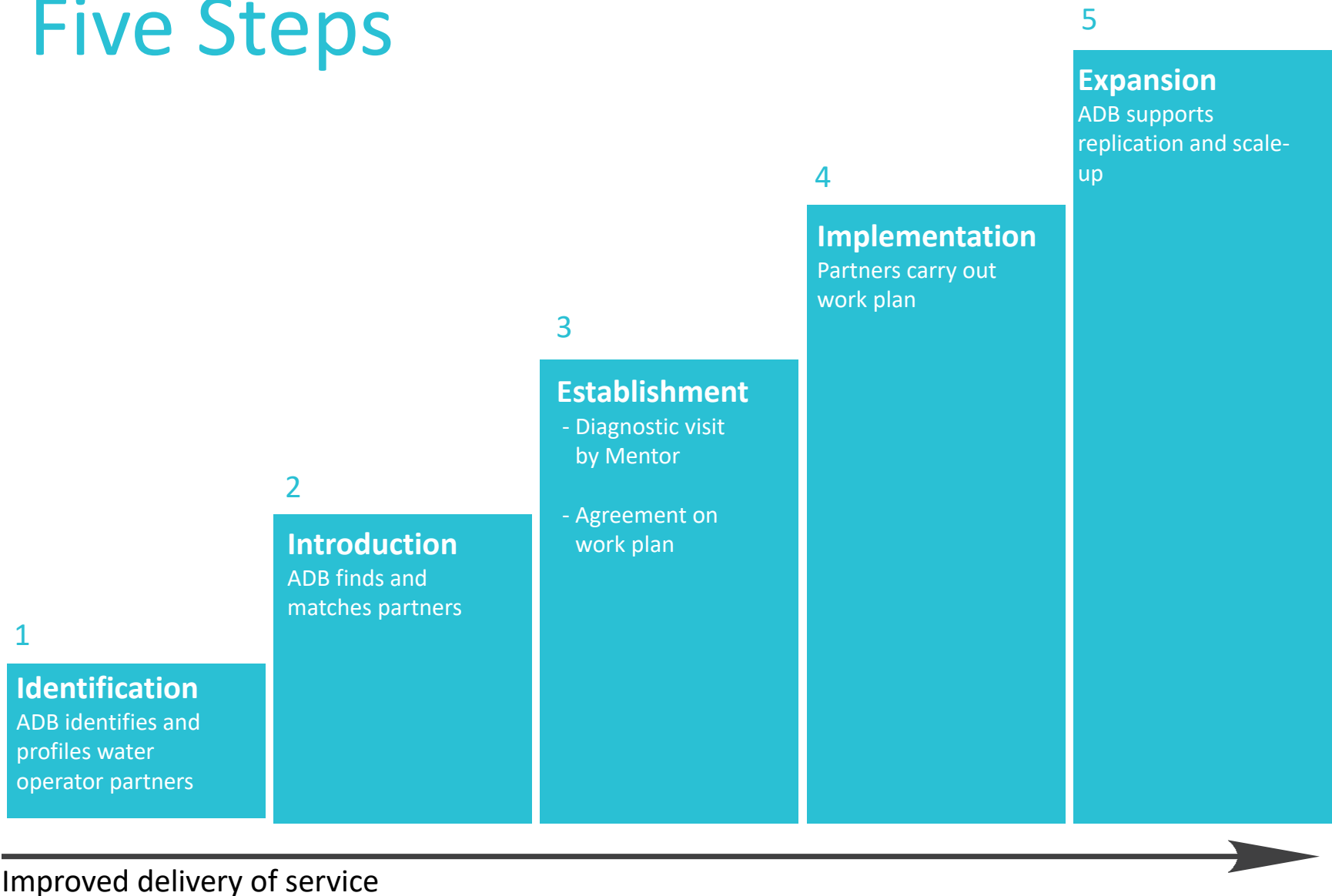


# What's In It For Recipients

- “Big brother”
- “Copy” good operational practices
- Manage stakeholders
- Confidence in their work

**Only DMC clients can be recipients!**

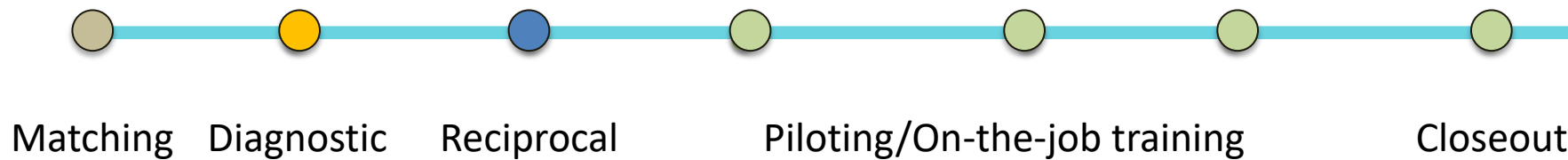
# Five Steps



# HOW it works



12–18 months



# Recipient Countries



20 countries, 57 WOPs

# Mentor Countries



15 countries, 32 Mentors



# Facilitating utility partnerships since 2007...





... with a growing number of partnerships



64 completed + 12 ongoing

... and expanding focus areas



Sanitation

Asset Management

NRW

Energy Efficiencies

Water Quality

Climate Change



... leveraging ADB's investment.



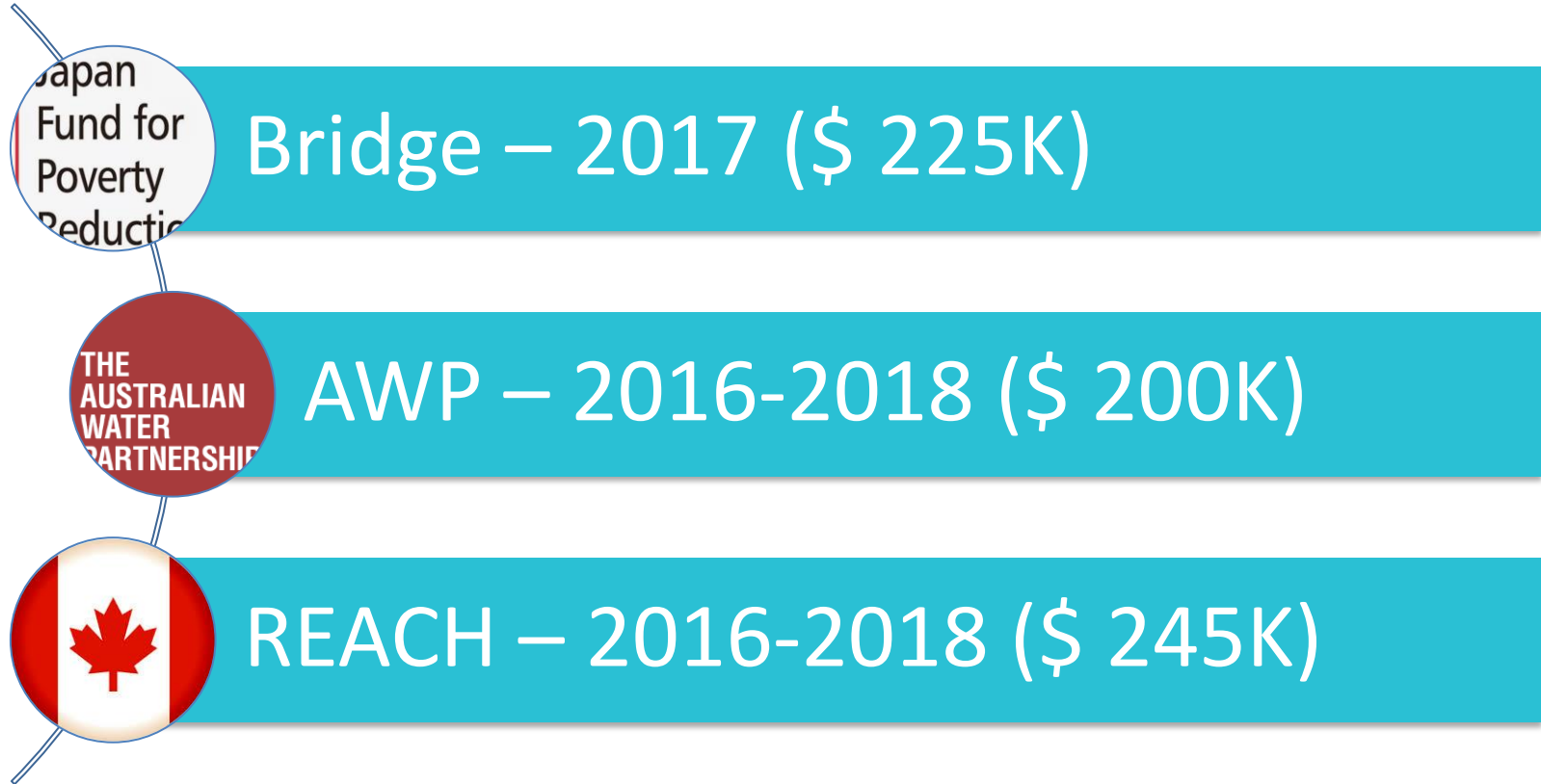
\$6.5 million

1:3

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# WOPs Now

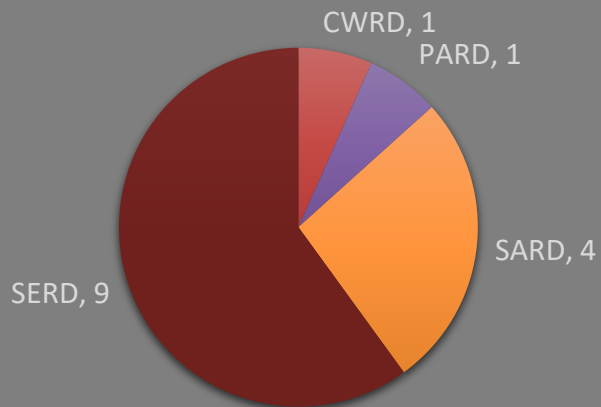


# WOPs Now

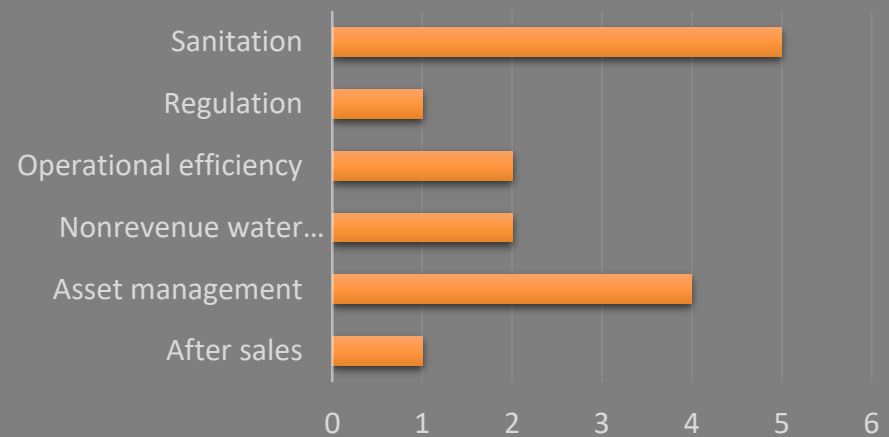


## Bridge – 2017 (\$ 225K)

### Number of WOPs (15)



### Twinning Topics



Completed - 7

Ongoing - 7

Planned - 1

# WOPs Now



AWP – 2016-2018 (\$ 200K)



Asset Management

Health and Safety

Organizational Change

Long term  
(30 months)

# WOPs Now



REACH – 2016-2018 (\$ 245K)



Twining Partnerships

*New York City Department  
of Environmental  
Protection as mentor*



Dedicated Master Class

*Sydney Water as mentor*



Training, Workshop, Conference

*Pacific Water &  
Wastewater Conference  
2017*

- Specific focus: Pacific (region) and Climate Change (topic)
- Different outputs for each intervention

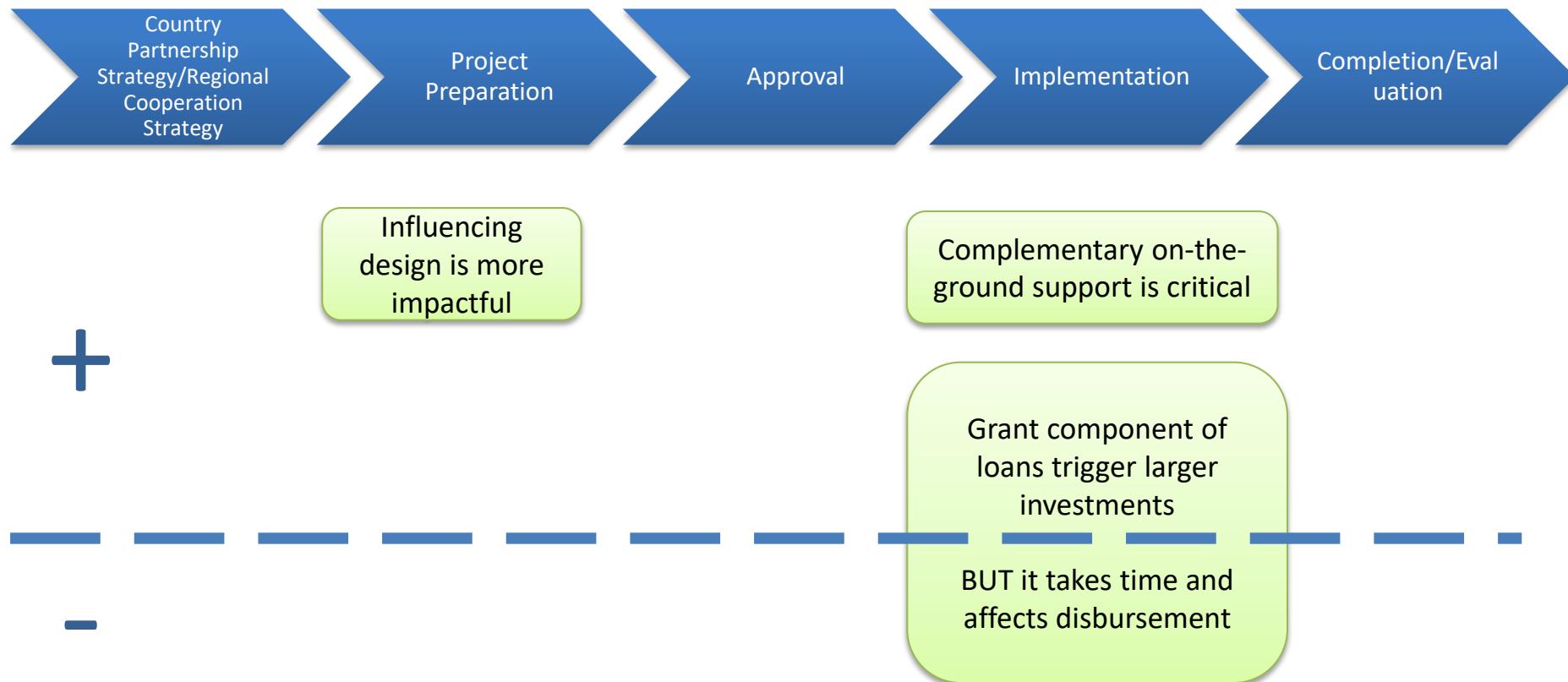
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# Future of WOPs

Where do WOPs create greater impacts?

- Putting WOPs at the forefront of the project cycle (design stage)
- Complementing the capacity building initiatives at the initial stages of projects





# Future of WOPs

## Expanded WOPs


- ✓ Project design and development
- ✓ Pairing select experienced mentors with utilities in UCCRTF focus countries
- ✓ Long term commitment
- ✓ Larger scale
- ✓ Driven by demand from RDs

## Traditional WOPs

- ✓ Capacity building
- ✓ Continuation of tested and proven formula
- ✓ 12–18 months
- ✓ Small scale
- ✓ Driven by demand from RDs

# Future of WOPs

## Potential Funding Sources



Department for International Development

Schweizerische Eidgenossenschaft  
Confédération suisse  
Confederazione Svizzera  
Confederaziun svizra

The ROCKEFELLER FOUNDATION

**EXPANDED WOPS**

**UCCRTF (\$ 5M)**



ADB

Japan Fund for Poverty Reduction

JAPAN  
Official Development Assistance

Australian Government  
Department of Foreign Affairs and Trade

**BILL & MELINDA GATES foundation**

**TRADITIONAL WOPS**

**JFPR, AWP**

**SFPF (\$ 0.5M)**

# Knowledge Products

- Forging Partnerships Among Water and Wastewater Operators
  - Publication
  - Web version
- Livable Cities Website