



BUSINESS OPPORTUNITIES FAIR



Asian Development Bank Headquarters, Manila, Philippines

8th ADB Business Opportunities Fair

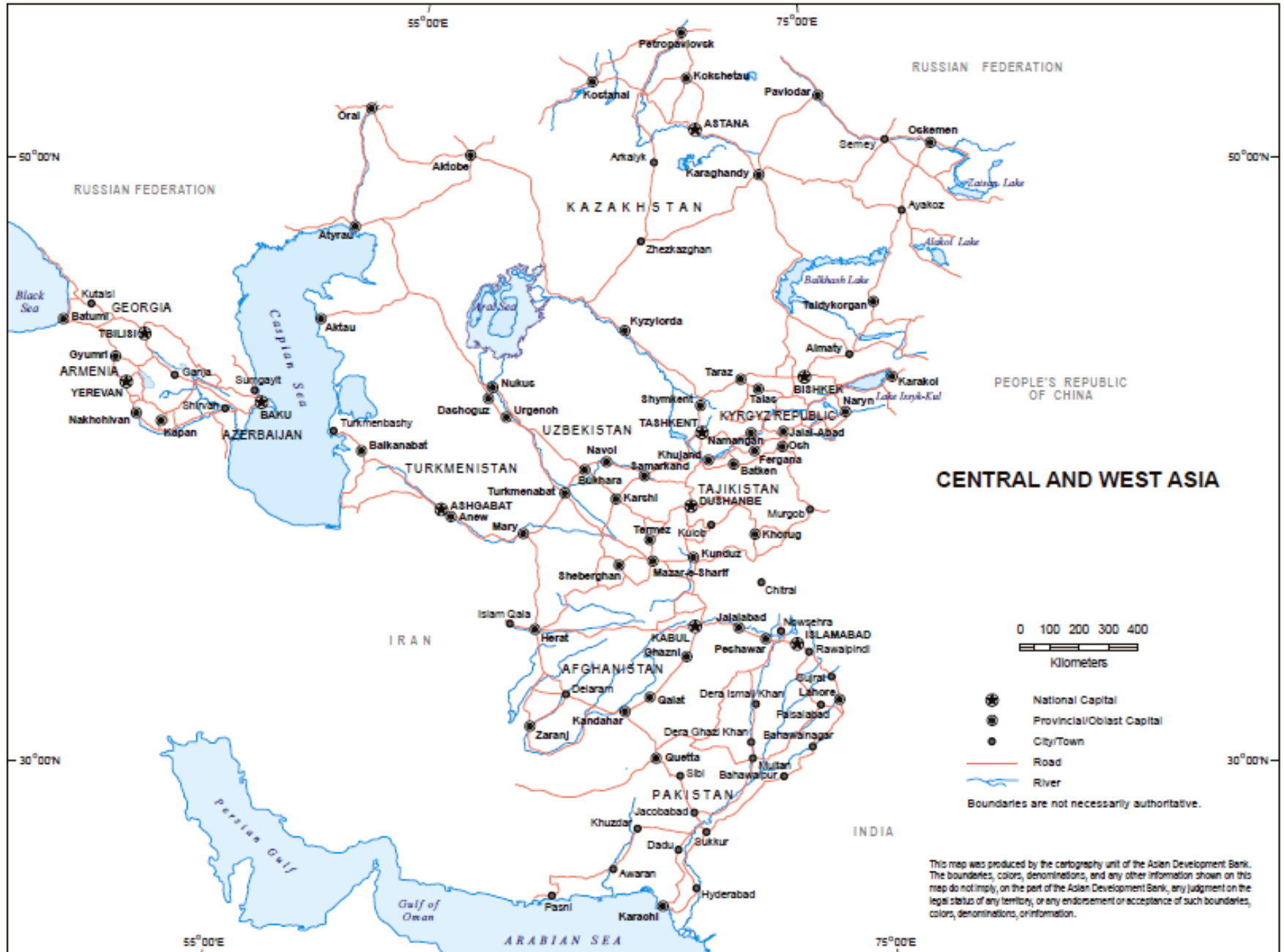
Central and West Asia Department
Urban Development and Water Division

22 March 2017

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CWRD Client Countries



Regional Strategy

Improving Urban Livability

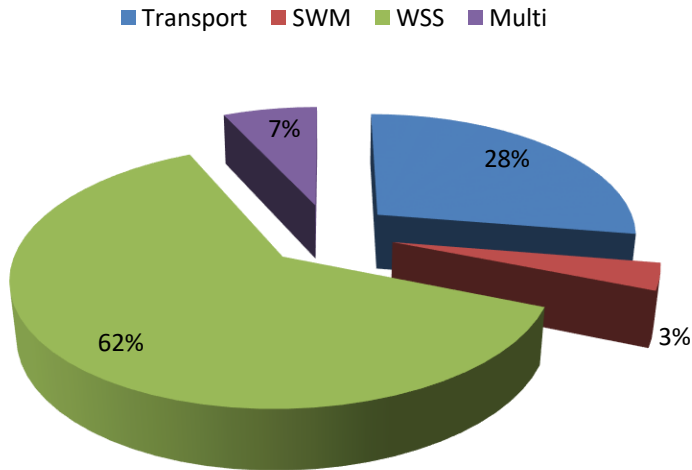
1. Municipal Utilities (WSS, SWM)
2. Urban Transport
3. Integrated Urban Development

Types of Engagement

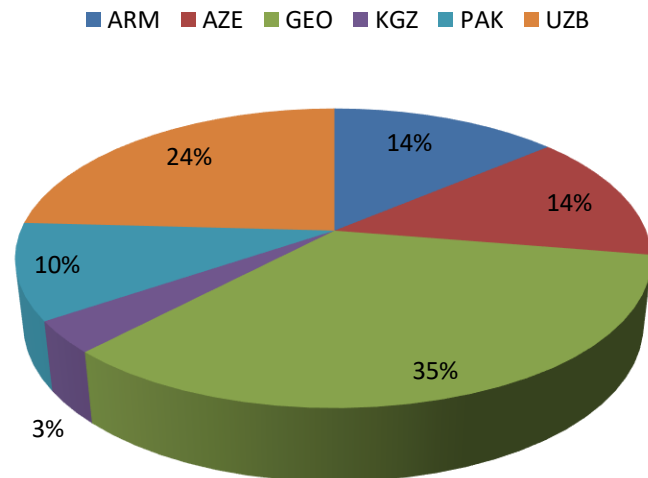
- Selected infrastructure investments
- Institutional and management change – new service providers

Current Portfolio

CWUW Portfolio by Sector



CWUW Portfolio by Country



Note: Projects are indicative, pending ADB Management and Board approval, and approval timelines are subject to change.

Lending Pipeline, 2016-2018

Approval Year	DMC	Project Name	Modality	Amount
2016	AZE	MFF Water Supply and Sanitation Investment Program - T4	MFF Tranche 4	75.00
	GEO	MFF Urban Services Improvement Investment Program - T6	MFF Tranche 6	99.00
	PAK	PDA Peshawar Sustainable Bus Rapid Transit Corridor Project	PDA	10.00
	PAK	PDA Karachi BRT Project (Karachi Mass Transit Project)	PDA	10.00
	UZB	Tashkent Province Water Supply Development Project	Project	117.00
2017	ARM	Water Supply and Sanitation Improvement Project	Project	55.00
	GEO	MFF Sustainable Urban Transport Investment Program - T5	MFF Tranche 5	49.00
	PAK	Peshawar Sustainable Bus Rapid Transit Corridor Project	Project	210.00
	PAK	Karachi BRT Project (Karachi Mass Transit Project)	Project	150.00
	PAK	MFF Punjab Intermediate Cities - T1	MFF Tranche 1	200.00
	UZB	Western Uzbekistan Water Supply and Sanitation Development	Project	100.00

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Lending Pipeline, 2016-2018

Approval Year	DMC	Project Name	Modality	Amount
2018	ARM	MFF Sustainable Urban Development Investment Program - T3	MFF Tranche 3	55.00
	KAZ	Kyzylorda Integrated Urban Development	Project	87.00
	KGZ	Issyk-Kul Sustainable Development Project, Phase 2	Project	32.00
	GEO	PDA for Sustainable Cities Development Investment Program	PDA	10.00
	PAK	Lahore Metro Transit*	PDA	10.00
	PAK	MFF Punjab Intermediate Cities - T2	MFF Tranche 2	170.00
	TAJ	Urban Sector Development Project	Project	15.00
	UZB	Tashkent Province Waste Water Management Project	Project	130.00

Note: Projects are indicative, pending ADB Management and Board approval, and approval timelines are subject to change.



TA / Non-lending Pipeline, 2017

	DMC	Project Name	Amount (\$ '000)
	AZE	Integrated Urban Development Project	1,000
	GEO	Water Supply and Sanitation Service Improvement Program	800
2	KAZ	Integrated Urban Development (Kyzyl-Orda Region)	800
0	KAZ	Water Supply and Sanitation Project	1,000
1	PAK	Khyber Pakhtunkhwa Intermediate Cities	750
7	PAK	Balochistan Urban Development Project	1,500
	PAK	Sindh Urban Development Project	500
	TAJ	Urban Services Improvement Project	800
	UZB	Second Solid Waste Management	800

Note: Projects are indicative, pending ADB Management and Board approval, and approval timelines are subject to change.



Opportunities

- Expand activities in Pakistan and Uzbekistan
- Scale-up urban transport projects
- Integrated Urban Development
- Longer-term: More variety in financing modalities (PPP)

Opportunities

Year	Country	Project	Type of Contract	Amount	Estimated Tender Date
2017	GEO	Urban Services Improvement Investment Program	Works	>20 million	Mar-17
2017	GEO	Urban Services Improvement Investment Program	Works	>20 million	Apr-17
2017	GEO	Urban Services Improvement Investment Program	Works	>20 million	May-17
2017	GEO	Urban Services Improvement Investment Program	Works	>20 million	Mar-17
2017	GEO	Urban Services Improvement Investment Program	Works	>10 million	Mar-17
2017	ARM	Sustainable Urban Development Investment Program	Works	< 5 million	Jun-17
2017	ARM	Sustainable Urban Development Investment Program	Works	>10 million	Apr-17
2017	ARM	Sustainable Urban Development Investment Program	Consulting Services	<1 million	Feb-17
2018	ARM	Sustainable Urban Development Investment Program	Consulting Services	< 5 million	Jul-18
2017	UZB	L3275 Djizzak Sanitation System Devt	Works	<10 million	Sep-17
2017	UZB	L3275 Djizzak Sanitation System Devt	Works	>10 million	Nov-17
2017	UZB	L3457 Tashkent Water Supply & Sanitation	Consulting Services	< 5 million	Oct-17
2018	UZB	L3275 Djizzak Sanitation System Devt	Works	>10 million	Jun-18





Thank You

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