



BUSINESS OPPORTUNITIES FAIR



Asian Development Bank Headquarters, Manila, Philippines

8th ADB Business Opportunities Fair

Social Sector (Education and Health)

South Asia

23 March 2017

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ADB's Social Sector Support in South Asia



Education

Urban Health

Skills

Human Capital
Development

Technology &
Innovation



Areas of Operation

- **India**
 - Skills development
 - Urban primary health care
- **Bangladesh, Nepal, and Sri Lanka**
 - School education with focus on secondary education
 - Skills development
 - Urban primary health care
 - Higher education for innovation
- **Bhutan**
 - Skills development
 - Health system enhancement
- **Regional**
 - Capacity development, benchmarking, innovations (ICT, science and technologies), PPP, and knowledge transfer



Lending Pipeline (2017–2018)

Country	Project Name	Amount (million US\$)
<u>2017</u>		
BAN	Secondary Education Sector Investment Program (PFR-3)	225
BAN	PDA for IT Parks for Employment and Innovation Project	10
IND	Odisha Skills Development Project	102
IND	Skills Development in Himachal Pradesh	80
NEP	PDA for Strengthening Higher Engineering Education	5
SRI	Skills Sector Enhancement Program II (Additional Financing)	100

Note: Projects are indicative, pending ADB Management and Board approval, and approval timelines are subject to change.



Lending Pipeline (2017–2018)

Country	Project Name	Amount (million US\$)
<u>2018</u>		
BAN	Fourth Primary Education Development Program	300
BAN	Development of IT Parks for Employment and Innovation	240
BAN	Urban Primary Health Care Services Delivery Project (AF)	130
BHU	Education and Skills Development Project	15
BHU	Health System Strengthening Project	20
IND	Madhya Pradesh Skills Development Project	150
IND	Supporting National Urban Health Mission (AF)	200
NEP	Disaster Resilience Bldg for Schools & Communities Proj.	40

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Lending Pipeline (2017–2018)

Country	Project Name	Amount (million US\$)
SRI	Science and Technology Human Resource Development Program	75
SRI	Health System Enhancement Project	50
SRI	Innovation Capacity Project Development Facility	5

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Non-Lending Pipeline (2017–2018)

Country	Project Name	Amount (million US\$)
<u>2017</u>		
BAN	Preparation of Establishment of ICT Universities Project	0.5
BAN	Strengthening IT Parks for Employment & Innovation (supple)	1.5
BAN	Support to Primary Education Development (supple)	0.5
BHU	Health System Enhancement Program	0.5
IND	Supporting Odisha Skill Development Project (PB)	2.0
IND	Supporting the National Urban Health Mission (supple)	0.5
NEP	Support for Education and Skills Development (supple)	0.5

Note: Projects are indicative, pending ADB Management and Board approval, and approval timelines are subject to change.



Non-Lending Pipeline (2017–2018)

Country	Project Name	Amount (million US\$)
SRI	Human Capital Development Capacity and Implementation Support (supple)	0.5
SRI	Supporting Health System Enhancement Project	0.5
SRI	Supporting 21 st Century Curriculum	0.5
REG	Integrating Innovative Approaches to Learning & Teaching	0.5
<u>2018</u>		
BAN	Supporting Urban Primary Health Care Services Delivery Project (AF) (PB)	1.0
BAN	Support to Primary and Secondary Education	2.0
BHU	Capacity Building for Education and Skills Development (PB)	1.0
BHU	Capacity Building for Health System Strengthening (PB)	1.0

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Non-Lending Pipeline (2017–2018)

Country	Project Name	Amount (million US\$)
IND	Supporting Skill Development in Selected States I	0.7
IND	Supporting Urban Primary Health Care (PB)	2.0
SRI	Preparing Education Sector Development Program II	0.5

Note: Projects are indicative, pending ADB Management and Board approval, and approval timelines are subject to change.



Opportunities

- Project development (including RBL)
- Project implementation
- Technical assistance including fiduciary review, financial management and post-procurement review

Issues for Your Consideration

- Strong regional/country context
- Experience and expertise on lending modality including results-based lending and MFF
- Strong technical expertise of international and national consultants
- Security concerns on BAN operation



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