

GOVERNMENT OF TUVALU




PROCUREMENT

**PRESENTATION – Ministry of Finance &
Economic Development**



Outline of presentation

- ❖ Country Profile
 - ❖ Procurement related challenges
 - ❖ IN-TEND systems experience
 - ❖ Way forward/Next step
- 



Country Profile

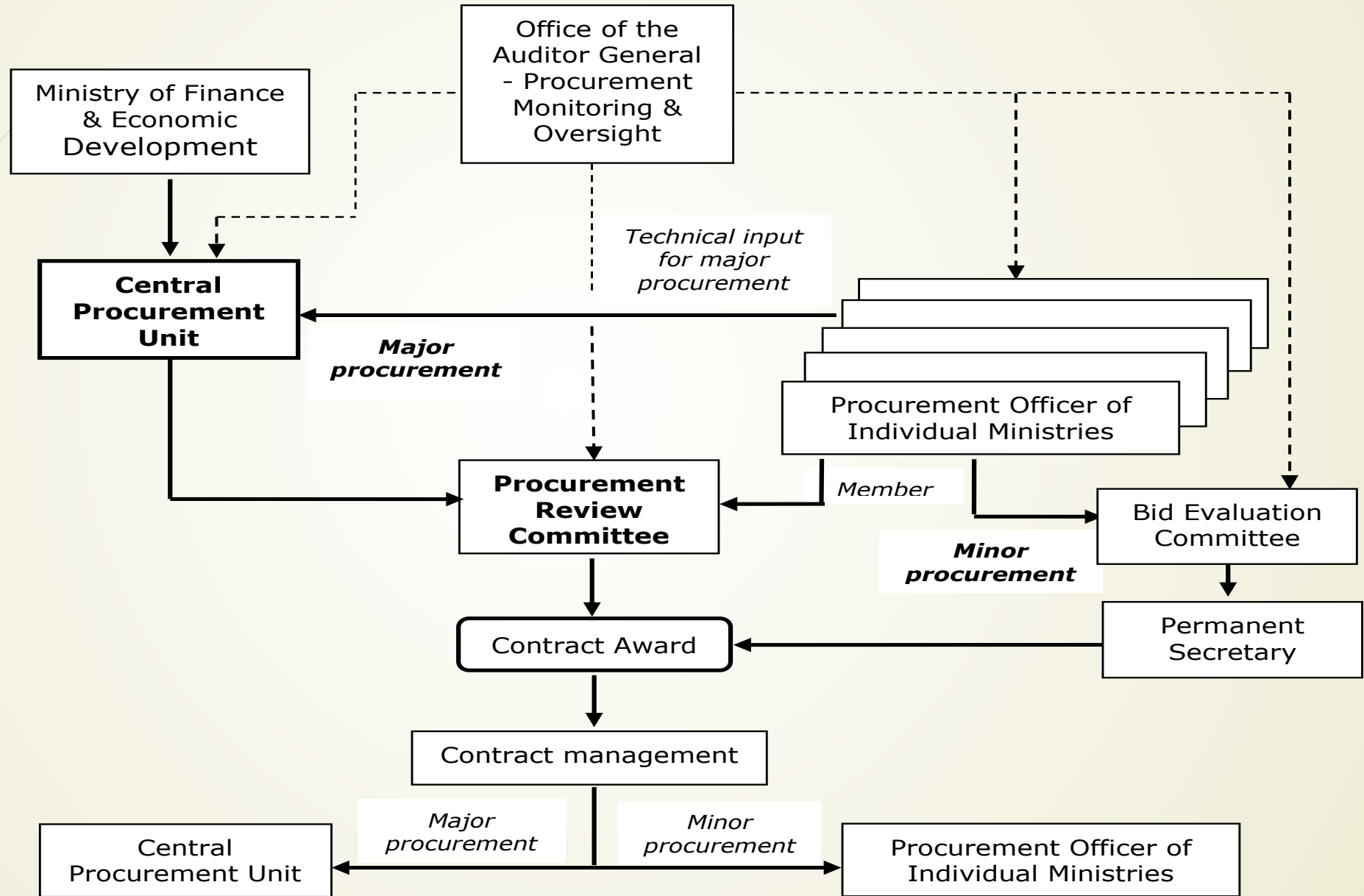
- ❖ An independent Pacific island nation within the British Commonwealth
- ❖ Its 9 islands comprise small, sparsely populated atolls
- ❖ Total area of 26 km square
- ❖ Has a population of 10,640 (2012 census)




Country Profile cont...

- ❖ Total Government Budget 2016 - \$45.7m
- ❖ Average number of procurement per month -
Approx. 3-4 major procurement per month
- ❖ Value of tender - Approx. \$5.9m per year
- ❖ Total number of purchasing agencies – 9
Agencies
- ❖ Average number of suppliers respond per tender –
About 3-4 suppliers

Institutional Framework





Procurement related challenges

- ❖ Limited number of flights per week – only twice a week
- ❖ Limited number of international shipping- only twice a month
- ❖ Poor internet connectivity and problem related to sending of big files through emails
- ❖ Low responding to tenders – sometimes only 1 or 2 bidder(s) respond to some of our tenders
- ❖ Limited number of suppliers and major constructing companies in the local market
- ❖ Late arrival of tenders due and cargoes to Frequent Offloading of cargoes in Fiji

IN-TEND systems - Experience and Feedback

- ❖ **The main challenge prior to publishing the first tender** is the difficulty to get a webinar training with INTEND on time . The webinar training was postponed for a couple of times due to internet problems.
- ❖ However, Tuvalu managed to publish its first tender on In-Tend system on the 26th of September, 2016
- ❖ **Suppliers' reaction was good**
 - ❖ Save time and money
 - ❖ Convenient and efficient
- ❖ **Respond from Ministry of Finance and Economic Development management**
 - ❖ Very supportive because the system will improve the following:
 - ❖ Save time and money
 - ❖ Transparent
 - ❖ Increase competition since more suppliers will be able to participate and compete in during the tender process



Way forward/Next step

- ❖ The government through the Central Procurement Unit will extend the system to the following Public Enterprises by training their procurement officers
 - ❖ National Bank of Tuvalu (NBT)
 - ❖ Development Bank of Tuvalu (DBT)
 - ❖ Tuvalu Electricity Corporation (TEC)
 - ❖ Tuvalu National Development Bank (TNPF)
 - ❖ Vaiaku Lagi Hotel
 - ❖ Tuvalu Telecommunication Cooperation (TTC)



Way forward cont'

- ❖ The Central Procurement Unit will work together with the Government ICT department and Tuvalu Telecommunication Corporation to look at ways to improve the internet connectivity problem face by CPU.
- ❖ Central Procurement Unit would like to suggest for IN-TEND to provide an offline system of downloading tenders if possible.



FAKAFETAI LASI !!



THANK YOU !!