



Cook Islands Government
Ministry of Finance and Economic Management
Software as a Service Experience
10 October 2016


Public Service of Excellence



Cook Islands Government

Country Profile


- **Small**
 - Population of 15,000
 - Annual Govt budget \$225Million
 - GDP to around NZ\$425m
- **Relatively prosperous (per person)**
 - GDP per capita of around \$25,000
- **Narrow economic base**
 - Tourism around 60% of economic activity (by consumption)
 - Remote and sparse islands
 - Aid funding makes up 25% of Budget



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Procurement profile

- Decentralised Government – 45 Agencies
- Limited Central Resource & Policy
- Procurement Stats
 - 50 tenders per year
 - 15 Purchasing Agencies
 - Maximum tender Value - \$8.5mill
 - Roughly 20% of budget goes to tender



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What we do Now!

- Government, PEFA and Action
 - > \$30,000 must be tendered
 - Manual Tenders
 - News Paper Advertising
 - Web site for Information
 - Complaints process



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Procurement Challenges

- No transparency across Govt
- Strong Policy, challenge to Implement
- Speed of the Process
- Accessing potential Vendors
- Conflict of interest
- Supporting Locals V International Competition
- IT Competence and Broadband
- Overloading scarce resource



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First Tenders

- MFEM Procurement Training Resource
- ICI Bridge and road project
- MFEM FMIS Project
- Value in Learning in the Live System
- Getting it Wrong
 - RFQ versus Auction
 - Loading Documents that no-one can find
- Value in the training
- Friendly Vendors



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The Way forward

- Getting up to speed
- Selling the concept of e-Govt tenders
 - To Agencies
 - To Vendors
- Transitioning from Manual to E-Govt
 - Will we ever be 100%
- MFEM/EMIS Project
 - Closed Tender
 - Friendly Vendors
- Commit to Transition



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Meitaki Ma'ata



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