

BUSINESS
OPPORTUNITIES
FAIR



ADB Headquarters, Manila, Philippines



7th ADB Business Opportunities Fair

Urban Development and Water Division
–Southeast Asia Department

By: Rudolf Frauendorfer

16 March 2016

The views expressed in this presentation are the views of the author/s and do not necessarily reflect the views or policies of the Asian Development Bank, or its Board of Governors, or the governments they represent. ADB does not guarantee the accuracy of the data included in this presentation and accepts no responsibility for any consequence of their use. The countries listed in this presentation do not imply any view on ADB's part as to sovereignty or independent status or necessarily conform to ADB's terminology.



Region/Country Strategy

- Improved access to urban water supply and sanitation
- Wastewater treatment and septage management
- Solid waste management
- Urban roads, drainage, flood management
- Urban environment improvements
- Capacity development and institutional reform
- Urban planning and management
- Climate change resilience and adaptation
- Private sector participation

Projects Approved in 2015

Loan			Approval	Amount (US\$m)
1	CAM	L3311/L8295/G0454: Integrated Urban Environment Management in the Tonle Sap Basin	11 November 2015	47.00
2	MYA	L3316/G0455: Mandalay Urban Services Improvement Project	12 November 2015	116.80
3	VIE	L3340/G0462: Urban Environment and Climate Change Adaptation	27 November 2015	104.00
4	VIE	L3521: Water Sector Investment Program MFF PFR 3	27 March 2015	142.50
5	VIE	L3373: Water Sector Investment Program MFF PFR 4	16 December 2015	205.00
6	CAM	L3314: Second GMS Corridor Towns Development Project – Cambodia	13 November 2015	33.00
7	LAO	L3315/8296: Second GMS Corridor Towns Development Project – Lao PDR	13 November 2015	47.00
8	VIE	L3353: Second GMS Corridor Towns Development Project – Viet Nam	1 December 2015	100.00

Lending Pipeline, 2016-2017

Project/Program Name	Year of PPTA / PDA	Cost (\$ million)						Govt	Co-finance
		ADB				Total			
		Total	MOL	COL	ADF Grants				
2016									
CAMBODIA									
1	Second Rural Water Supply and Sanitation Sector Project		20.00	0.00	15.00	0.00	15.00	0.00	5.00
MYANMAR									
1	Third GMS Corridor Towns Development Project	2014	80.00	0.00	25.00	0.00	25.00	0.00	55.00
PHILIPPINES									
1	Angat Water Transmission Improvement Project	2012	124.00	124.00	0.00	0.00	124.00	0.00	0.00
2	Water District Development Sector Project	2008	62.00	60.00	25.00	0.00	60.00	0.00	2.00
VIET NAM									
1	Second Secondary Cities Development Program (Green Cities)	2014	189.50	50.00	120.00	0.00	170.00	0.00	19.50
2017									
CAMBODIA									
1	Provincial Cities Water Supply and Sanitation Project	2016	60.0	0.0	40.0	0.0	40.0		20.0
INDONESIA									
1	City Wide Sanitation Project with RBL Component	2016	400.0	0.0	0.0	0.0	400.0		
LAO PDR									
1	Second Water Supply and Sanitation Sector Project	2016	51.0	0.0	40.0	0.0	40.0	1.0	10.0
MYANMAR									
1	Third GMS Corridor Towns Development Project	2014	80.0	0.0	80.0	0.0	80.0	0.0	0.0
PHILIPPINES									
1	Solid Waste Management Sector Project	2012	70.0	70.0	0.0	0.0	70.0		0.0
2	Metro Manila Wastewater Improvement Project (formerly Metro Manila Sanitation Improvement Project)	2014	100.0	100.0	0.0	0.0	100.0		
VIET NAM									
1	Water Sector Investment Program (MFF \$1.0 billion) PFR 5	2011	315.0	300.0	0.0	0.0	300.0	15.0	0.0
2	HCMC and Ha Noi Wastewater Project (JICA Collaboration)	2016	700.0						

Note: Projects are indicative, pending ADB Management and Board approval, and approval timelines are subject to change.



Nonlending Approved in 2015

Technical Assistance			Approval	Amount (US\$m)
1	CAM	T8982: Provincial Water Supply and Sanitation Project	28 October 2015	0.700
2	VIE	T9002: Sustainable and Resilient Urban Development in Viet Nam	27 November 2015	2.000
3	REG	T8989: Greater Mekong Subregion: Capacity Development for Economic Zones in Border Areas	12 November 2015	0.900

Nonlending Pipeline, 2016-2017

Project/Program Name		TA Type	Sources of Funding				Total (\$'000)
			ADB		Others		
			Source	Amount (\$'000)	Source	Amount (\$'000)	
2016							
CAMBODIA							
1	Provincial Water Supply and Sanitation Project (Provincial Cities Water Supply and Sanitation Sector Project)	PPTA	TASF V	1.10			1.10
2	Second Tonle Sap Integrated Urban Management Project	PPTA	TASF V	1.00			1.00
3	Support for the Rural Water Supply Sector	CDTA				2.00	2.00
INDONESIA							
1	Policy Strengthening for Human Development, Urban Development	PATA			TBD	1.50	1.50
2	City Wide Sanitation Project with RBL Component	PPTA			AUS	1.50	1.50
LAO PDR							
1	Second Water Supply and Sanitation Sector Project	PPTA	TASF	0.75			0.75
PHILIPPINES							
1	Water District Development Sector	CDTA			UFPF/WFPF	1.00	1.00
VIET NAM							
1	Urban Climate Change Resilience Program	PPTA			UCCTRF	1.00	1.00
2	Waste Water Management	PPTA			TF	1.50	1.50
3	Septage Management	CDTA			SFPTF	2.60	2.60
REGIONAL							
1	Fourth GMS Corridor Towns Development Project (CAM, LAO)	PPTA	TASF	1.50			1.50

Note: Projects are indicative, pending ADB Management and Board approval, and approval timelines are subject to change.



Opportunities

Package Number	General Description	Estimated Value	Procurement Method	Advertisement Date (quarter/year)	Project
C2	Stung Treng Water Supply System	\$12,970,000	ICB	Q1 2017	L3232-CAM: Urban Water Supply Sector Project
CW1	2400 mm Treated Water Pipeline Thu Duc side and City side	\$74,000,000	ICB	Q1 2016	L754-VIE: Water Supply Sector Investment Program PFR 1
CW-01A	Dona Ha Urban Road Subproject	\$10,180,000	ICB	Q2 2016	L2969-VIE: GMS Corridor Towns Development Project
CW-05	Lao Bao Urban Road Subproject	\$15,480,000	ICB	Q1 2016	L2969-VIE: GMS Corridor Towns Development Project
CW-08	Moc Bai Road Subproject	\$18,310,000	ICB	2017	L2969-VIE: GMS Corridor Towns Development Project

Issues for your consideration

- Know the region:
 - Keep up with developments in each country
 - Regional and/or country expertise essential
- TA / project implementation:
 - Team leader with ADB experience (i.e. for PPTA)
 - EA often needs comprehensive support
 - Need to be flexible but focused on outputs

Contact person:

Rudolf Frauendorfer

Lead Urban Development Specialist

rfrauendorfer@adb.org

