

BUSINESS
OPPORTUNITIES
FAIR



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7th ADB Business Opportunities Fair

Health and Education

Pacific Region

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Regional and Country Strategies

- PARD's Pacific Approach prioritizes both education and health
- TIM – Education
- PNG - Health
- End December 2015
 - Health 5% (\$95m): Basic infrastructure, ICT
 - Education 1% (\$20m): TVET, primary, ICT4E

Regional Context and Challenges

- **Country coverage:** 14 ADB developing member countries (including Timor-Leste)
- **Large youth populations:** 30-40+% under age 15 (in 11 countries), average 20% for age 15-24
- **Challenges in delivering social services:** geographic dispersion, scattered populations, inadequate infrastructure, high costs of transportation, etc.
- **Weak capacity** of governments, limited private sector development
- **Limited economic opportunities** and reliance on migration: brain drain/loss of skilled workers

Current Portfolio

Projects

- PNG: Rural Primary Health Services Project
- SAM: Submarine Cable Project
 - Output 4: Health Information System
- TIM: Mid Level Skills Development Project

Technical Assistance

- TON: mHealth – Maternal diabetes
- SOL: EMIS
- North Pacific: National Education Planning and Management
- TIM: Policy and Planning for Skills Development in Secondary Education

Lending Pipeline, 2016-2018

- Education

- USP Tranche 2. New campus Honiara, Solomon Islands. \$15m (Oct 2016)
- Improving Quality Basic Education in the North Pacific \$8m (2017)
- Higher Education in the Pacific Investment Project \$15m (2018)

- Health

- Tonga eHealth Project \$10m (2018)
- PNG Health Sector Development Program \$40m (2018)

Note: Projects are indicative, pending ADB Management and Board approval, and approval timelines are subject to change.



Non-lending Pipeline, 2016-2018

- Education
 - REG Preparing the Improving Quality Basic Education in the North Pacific \$400k (2016)
 - TIM Preparing the Skills Development Project \$2m (2017)
 - REG Preparing the Higher Education in the Pacific Investment Project \$800k (2017)
- Health
 - PNG Preparing the Health Sector Development Program \$750k (2017)

Note: Projects are indicative, pending ADB Management and Board approval, and approval timelines are subject to change.



2016 Opportunities

- PNG: Rural health centers 8 civil works packages. \$1-1.3m each
- Q2 PMU for Samoa health system. \$0.5m
- Q2 Consulting opportunities (firm and individual) TIM Secondary Education TA. \$700k
- Q2 and Q3 various - National Education Planning and Management (FSM, RMI). \$500k
- Q2 Project development team for *Improving Quality Basic Education in the North Pacific*. \$400k
- Q4 Samoa health management information system. \$5.5m+
- Q3 Design and Build USP Honiara Campus. \$15m

Issues for consideration

- Many are classified as “fragile situations”
- Focus on capacity building
- Proven experience in small islands
- Small scale activities by ADB standards
 - good entry point to ADB projects
- New sectors for ADB in Pacific
 - much room for growth

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