

BUSINESS
OPPORTUNITIES
FAIR



ADB Headquarters, Manila, Philippines



6th ADB Business Opportunities Fair

Transport --- East Asia
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Region/Country Strategy

- China – Innovation & Value Addition
- Mongolia – Network Expansion
 - (i) bus rapid transit,
 - (ii) railways,
 - (iii) Regional/rural roads,
 - (iv) nonmotorized transport,
 - (v) multimodal logistics, and
 - (vi) road safety and maintenance
 - (vii) ICT

PRC Lending Pipeline, 2015-2017

Project Name	Country	Type	Amount (US\$ M)	Contact
2015				
Shanxi Mountain Road Safety Demonstration	PRC	Loan	200.00	D. Fay
Hebei Green Transport	PRC	Loan	150.00	K. J. Kim
2016				
Chongqing Integrated Logistics Demonstration	PRC	Loan	150.00	S. Saxena
Rail-based Multimodal Hub Demonstration (formerly Subregional Rail Link (E'mei-Miyi))	PRC	Loan	300.00	X. Chen
Ningxia Liupanshan Poverty Reduction Rural Road Development	PRC	Loan	100.00	J. Sluijter
2017				
Subregional Rail Link II (Yuxi-Mohan)	PRC	Loan	150.00	TBD

Note: Projects are indicative, pending ADB Management and Board approval, and approval timelines are subject to change.

MON Lending Pipeline, 2015-2017

Project Name	Country	Type	Amount (US\$ M)	Contact
2015				
Regional Road Development and Maintenance	MON	Loan	200.00	R. Mamatkulov
2017				
Bogdkhan Railway Bypass Investment Program	MON	MFF	200.00	S. Saxena
Urban Transport Development Program- Tranche 2 (MFF) – 2017 Stand by)	MON	MFF	78.00	K. J. Kim

Note: Projects are indicative, pending ADB Management and Board approval, and approval timelines are subject to change.

PRC Nonlending Pipeline, 2015-2017

Project Name	Country	Type	Amount (US\$ M)	Contact
2015				
Policy Study on Development of Intercity Railway	PRC	PATA	0.40	J. Sluijter
City Level Approaches to Tackling Congestion and Making Transport Sustainable	PRC	PATA	0.50	S. Saxena
2017				
Study on Transport Development Fund	PRC	PATA	0.60	TBD
Study for Comprehensive Property Development of Newly Built and Existing Railway Line	PRC	PATA	0.50	TBD

Note: Projects are indicative pending ADB Management and Board approval timelines are subject to change.

MON Nonlending Pipeline, 2015-2017

Project Name	Country	Type	Amount (US\$ M)	Contact
2015				
Urban Transport Development	MON	CDTA	1.00	K. J. Kim
Bogdkhan Railway Bypass Investment Program	MON	PPTA	1.50	S. Saxena
Intelligent Transport Systems	MON	PATA/CDTA	0.50 (EKPF)	K. J. Kim
Road Safety Policy and Action Plan	MON	PATA/CDTA	1.00 (JFPR)	K. J. Kim
2016				
ICT for Development	MON	PATA	0.50	TBD
Transport Sector Capacity Development	MON	CDTA	1.00	TBD
2017				
Transport Connectivity	MON	PPTA	0.50	TBD
Urban Transport Development	MON	CDTA	1.00	K. J. Kim
Bogd Khaan Bypass	MON	CDTA	1.00	S. Saxena

Note: Projects are indicative pending ADB Management and Board approval timelines are subject to change.

Opportunities

A. Direct with ADB

- Consulting services for project preparatory and advisory technical assistance
 - Firms
 - Individuals
- Consulting services for project implementation
 - Usually firms
- Individual consultants, for example, for:
 - Diagnostic studies
 - Advisor on specialized items
 - Procurement assistance

Opportunities

B. Direct with Countries in the Region

- Design
- Civil works
- Equipment supply
- Installation
- Supervision consultant

Issues for your consideration: PRC

- Unique, challenging countries
 - Experts with regional experience
 - Keep up with national developments in the region/sector
- Strong planning, implementing capacity
 - Keep up with national/domestic development plans
 - Detailed support required
 - Innovation & Value-addition are important
- Special focus on Low Emission Sustainable Transport
 - Beijing-Tianjin-Hebei Air Pollution Management

Issues for your consideration: MON

- Unique, challenging countries
 - Sparsely Populated Country
 - Keep up with developments in Ulaanbaatar
 - Cross Boarder transport demand
- Weak planning, implementing capacity
 - Project preparation at times start from scratch
 - Comprehensive support required
 - Need to be flexible
- Diverse needs and dynamic changes
 - Keep in touch with project officers
 - Check CSRN

**We look forward to
doing business with
you.**

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