

# 6<sup>th</sup> ADB Business Opportunities Fair

**Public Management, Financial Sector and Trade Division (SEPF)**

Southeast Asia Department (SERD)

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**BUSINESS  
OPPORTUNITIES  
FAIR**



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# Outline

- SERD countries where SEPF has ongoing and pipeline projects
- SEPF – strategic focus and type of operations
- Loan and TA pipelines (2015-2016)
- SEPF country focal

# Southeast Asia Department

Brunei Darussalam

- \* Cambodia
- \* Indonesia
- \* Lao People's Democratic Republic
- Malaysia
- \* Myanmar
- \* Philippines
- Singapore
- \* Thailand
- \* Viet Nam
- \* Countries where SEPF has ongoing and pipeline projects

# Main Focus of Interventions

- Public management – public financial management, fiscal decentralization, SOE restructuring, economic growth
- Finance – banking and non-banking institutions, capital markets, insurance, social security, pension funds, micro-finance/insurance, financial inclusion, housing
- Trade – trade facilitation, ASEAN support
- Private sector development - Public – private partnership, SME development, youth employment/jobs

2015-2016	Sector	Loans (million)
Cambodia	Public management	35.0
Indonesia	Financial market	400.0
Philippines	PPP, capital market (2 loans)	600.0
Vietnam	Financial sector deepening	100.0
Regional	ASEAN economic community	300.0
Total	6 loans	1,435.0

2015-2016	Sector	TAs (million)
<b>Cambodia</b>	Public financial management (1 TA)	0.80
<b>Indonesia</b>	Capital market, PPP, taxation (3 TAs)	9.50
<b>Philippines</b>	PPP, capital market, public financial management (3 TAs)	21.8
<b>Lao PDR</b>	Public finance management, governance (1 TA)	0.75
<b>Myanmar</b>	PPP (1 TA)	1.00
<b>Regional</b>	ASEAN capital market (1 TA)	1.50
<b>Total</b>	10 TAs	35.35

# SEPF Lending Pipeline

## 2015-2016

<b>Project Name*</b>	<b>Country</b>	<b>Type</b>	<b>Amount (US\$ M)</b>	<b>Contact</b>
Decentralized Public Service & Financial Mgt Program, SP2	CAM	Loan	35.0	Juan Luis Gomez
Second Financial Market Development & Integration Program	INO	Loan	400.0	Sani Ismail

# SEPF Lending Pipeline

## 2015-2016

Project Name*	Country	Type	Amount (US\$ M)	Contact
Expanding Private Participation in Infrastructure Program	PHI	Loan	300.0	Juan Luis Gomez
Encouraging Investment through Capital Market Reform	PHI	Loan	300.0	Stephen Schuster



# SEPF Lending Pipeline

## 2015-2016

Project Name*	Country	Type	Amount (US\$ M)	Contact
Financial Sector Deepening Program, SP2	VIE	Loan	100.0	Stephen Schuster
ASEAN Economic Community 2015 Implementation Support Program	REG	Loan	300.0	Sani Ismail/ Lingling Ding

# SEPF Non-Lending Pipeline 2015-2016

<b>Project Name*</b>	<b>Country</b>	<b>Type</b>	<b>Amount (US\$ M)</b>	<b>Contact</b>
Preparing for Second Decentralized Public Services & Financial Mngt	CAM	PPTA	0.800	Juan Luis Gomez
Support to Capital Market Development	INO	CDTA	1.5	Sani Ismail

# SEPF Non-Lending Pipeline 2015-2016

Project Name*	Country	Type	Amount (US\$ M)	Contact
Tax Revenue Admin Modernization and Policy Improvement	INO	CDTA	5.0	Rabin Hattari
Support for Public Private Partnership (Part of SIAP Cluster)	INO	CDTA	3.0	Aziz Haydarov

# SEPF Non-Lending Pipeline 2015-2016

Project Name*	Country	Type	Amount (US\$ M)	Contact
Post-Program Partnership Framework for Governance & Capacity Dev't in PSM	LAO	PPTA	0.75	Prasanna Jena
Promoting Private Sector Participation Project	MYA	PPTA	1.0	Grant Hauber

# SEPF Non-Lending Pipeline 2015-2016

<b>Project Name*</b>	<b>Country</b>	<b>Type</b>	<b>Amount (US\$ M)</b>	<b>Contact</b>
Enhancing Youth School-to-Work Transition	PHI	PPTA	1.3	Kelly Hattel
Local Govt Finance & Fiscal Decentralization Reform Program	PHI	CDTA	0.500	Juan Luis Gomez

# SEPF Non-Lending Pipeline 2015-2016

<b>Project Name*</b>	<b>Country</b>	<b>Type</b>	<b>Amount (US\$ M)</b>	<b>Contact</b>
Strengthening PPPs in the Philippines II	PHI	CDTA	20.0	Aziz Haydarov/ Juan Luis Gomez
Enhancing ASEAN capital Market Integration	REG	CDTA	1.5	Sani Ismail

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