

BUSINESS
OPPORTUNITIES
FAIR



ADB Headquarters, Manila, Philippines



6th ADB Business Opportunities Fair

Energy --- Pacific Department
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ADB

Region/Country Strategy

- Cook Islands
- Federated States of Micronesia
- Fiji
- Nauru
- Papua New Guinea
- Republic of the Marshall Islands
- Solomon Islands
- Timor-Leste
- Tonga
- Vanuatu

Lending Pipeline, 2015-2017

Project Name	Country	Type	Amount (US\$ M)	Contact
2015				
Pohnpei Power Sector Development Project	FSM	Loan	14.10	M. Trainor
Outer Island Renewable Energy Project (Additional Financing)	TON	Grant	5.00	W. Lee
Energy Access Project	VAN	Loan	10.00	A. Maxwell
Electricity Supply Security & Sustainability Project	NAU	Grant	4.70	M. Trainor
2016				
Power Development	PNG	Loan	60.00	A. Maxwell
Town Electrification (Tranche 2)	PNG	Loan	77.70	A. Maxwell
Solar Power Development Project	SOL	Loan/Grant	14.70	W. Lee
2017				
Renewable Energy Project	FIJ	Loan	50.00	M. Trainor
Renewable Energy Project	VAN	Loan	10.00	A. Maxwell

Note: Projects are indicative, pending ADB Management and Board approval, and approval timelines are subject to change.



Nonlending Pipeline, 2015-2017

Project Name	Country	Type	Amount (US\$ M)	Contact
2015				
Regulatory Capacity and Investment Planning	FIJ	CDTA	1.00	M. Trainor
Private Sector Participation Support	TIM	PPTA	1.50	M. Trainor
2016				
Power Development	PNG	PPTA	1.00	A. Maxwell
Renewable Energy Project (Phase 2)	VAN	PPTA	1.00	A. Maxwell
Increasing Access to Renewable Energy	REG	CDTA	1.00	W. Lee

Note: Projects are indicative, pending ADB Management and Board approval, and approval timelines are subject to change.



ADB Pacific Priorities in Energy

- Increased renewable energy penetration
- Increasing energy efficiency
- Rehabilitation of ageing infrastructures
- Expanding access to modern energy services
- Increasing private-sector participation in delivery of energy services

Opportunities

- Consulting services for project preparatory and advisory technical assistance
 - Firms
 - Individuals
- Consulting services for project implementation
 - Usually firms
- Individual consultants, for example, for:
 - Diagnostic studies
 - Policy reform and legislative drafting
- Procurement of plant & works
 - Vendors, Suppliers

Anticipated Bidding Opportunities

Procurement Description	Country	Type	Value (US\$ M)	Contact
2015				
Diesel Generator & Anc. Equip.	NAU	Design-Build	\$3.00	M. Trainor
Powerhouse Roof Replacement	NAU	Design-Build	\$0.75	M. Trainor
Regulatory Capacity Development	FIJ	Consulting	\$0.40	M. Trainor
Power Project Feasibility	FIJ	Consulting	\$0.60	M. Trainor
Ground-mounted solar PV plants for 2 outer islands (0.75 MWp)	SAM	DSC	\$2.55	W. Lee
Mini and off-grid solar system for 6 outer islands	SAM	Goods & Works	\$3.03	W. Lee
Three damaged SHPs Rehabilitation (total 4.69MW)	SAM	DSC	\$9.11	W. Lee
3 New SHPs Construction (total 0.81 MW)	SAM	DSC	\$8.21	W. Lee
2 New SHPs Construction (total 1.11MW)	SAM	DSC	\$10.78	W. Lee

Anticipated Bidding Opportunities

Procurement Description	Country	Type	Value (US\$ M)	Contact
2015				
Solar photovoltaic power system of core subprojects (with 780 kW of installed capacity) connected to the existing power grid on Mangaia, Mauke, and Mitiaro islands	COO	DSC	\$7.01	W. Lee
Brenwe Hydropower Plant	VAN	Goods & Works	\$4.70	A. Maxwell
Transmission and Distribution	VAN	Goods & Works	\$2.20	A. Maxwell
Implementation Consultant	VAN	Consulting	\$1.45	A. Maxwell
Hydropower Civil Engineer	VAN	Consulting	\$0.36	A. Maxwell
Fiu River Hydropower Plant (design, supply, install and commission)	SOL	Goods & Works	\$9.97	A. Maxwell

Anticipated Bidding Opportunities

Procurement Description	Country	Type	Value (US\$ M)	Contact
2016				
Solar photovoltaic power system of noncore subprojects (2,400 kW) connected to the existing power grid on Rarotonga island	COO	DSC	TBD	W. Lee
2017				
Fiu River Hydropower Plant (Operation & Maintenance)	SOL	Goods & Works	\$1.30	A. Maxwell

**We look forward to
doing business with
you.**

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