

# East Asia Department Urban and Social Sectors Division

## Business Opportunity Fair

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ADB

# Urban and Social Sectors Division

1. **Countries:** PRC and Mongolia
2. **Main areas of activity** – urban development, social sectors (health and education), and social development
3. **Staffing** – 15 international staff  
– 8 National staff

- Expertise
  - 1 Health Specialist
  - 2 Education Specialist
  - 1 Social Development Specialist
  - 2 Safeguards Specialists
  - 1 Environment Specialist
  - 7 Urban Development specialists

# Operations in Mongolia

- Active in urban development, education, health, as well as social development
- In urban areas, focus on Ulaanbaatar – MFF on ger area development and one project in Darkhan City. Enhance basic urban service provision and improve physical and investment planning.
- In education – earlier primary and secondary education, and now higher and technical/vocational education. Assist the government to enhance the quality of the skilled labor force
- In health, additional financing for a new general hospital under a health sector reform project and a project on infection prevention; now working on health insurance
- In line with the Government Action Plan and Health Sector Master Plan, assist sector policy and institutional reform, and building of technical competence in health service delivery

# Operations In China

- Both government policy and ADB's strategy – focus on small- and medium-size cities in less-developed central and western regions to support balanced development
- Mostly urban infrastructure and services, multisector, focus on WSS
- Now in education – TVET to support skills development
- Health and social development – mostly TAs
- Knowledge transfer and value addition through lending – latest technology and good international practices; social inclusion and environment including climate change
- Knowledge transfer (TAs and KP) – strategic options for urbanization (hukou/land property system/fiscal reform), industrial relocation, stormwater management, sludge use

# Summary of Operations

## **Lending pipeline and projects under administration**

- 3-year loan and grant pipeline – 19 projects, this year 8 (PRC – 6, MON – 2)
- 2-year TA – 15 TAs (5 PPTA, 4 PATA – 2013; 6 PATA - 2014)
- Loan and grant portfolio – 18 (plus 23 delegated loans)

## Processing 2013 Loans and Grants

There were 8 projects totaling \$867.40 million in the 2013 pipeline:

	Project Name	Fund Type			Amount (\$ million)
		OCR	ADF	Grant	
<b>2013 Lending (Firm)</b>					
1	MON: Ulaanbaatar Urban Services and Ger Areas Development Investment Program	100.00	50.00	13.70	163.00
	MON: Ulaanbaatar Urban Services and Ger Areas Development Investment Program (Tranche 1)	27.5	22.50	3.70	53.70
2	MON: Food and Nutrition Social Welfare Program and Project (Additional Financing)		20.00		20.00
3	PRC: Xinjiang Integrated Urban Development	200.00			200.00
4	PRC: Hunan Vocational Education Demonstration	50.00			50.00
5	PRC: Guangxi Baise Integrated Urban Environment Improvement	80.00			80.00
6	PRC: Gansu Jiuquan Integrated Urban Environment Improvement	100.00			100.00
7	PRC: Guangxi Nanning Vocational Education Development	50.00			50.00
8	PRC: Chongqing Urban-Rural Infrastructure Development Demonstration II	150.00			150.00
<b>2013 Total Lending (Firm) - 8 projects</b>		<b>757.5</b>	<b>92.50</b>	<b>17.40</b>	<b>867.40</b>

## Processing 2013 TAs

There was 7 TAs totaling \$6.95 million in the 2013 pipeline, comprising 5 PPTAs and 2 PATAs. In addition, 2 JFPR TAs totaling \$3.0 million are included for approval in 2013.

Project Name		Source of Fund	TA Type		Cost (\$ thousand)
			CDTA/PATA	PPTA	
<b>2013 Nonlending (Firm)</b>					
1	MON: Ulaanbaatar Urban Planning Capacity Improvement	JFPR	1,500		1,500
2	MON: Strengthening Health Insurance System	JFPR	1,500		1,500
3	PRC: TVET Management Capacity Building in Hunan	TASF	350		350
4	PRC: Strategies for Involving Social Workers in Social Assistance	TASF	400		400
5	PRC: Gansu Baiyin Urban Development Phase II	TASF		600	600
6	PRC: Guangxi Baise Vocational Education Development	TASF		500	500
7	PRC: Shanxi Vocational Education Development	TASF		750	750
8	PRC : Xinjiang Tacheng Border Cities and Counties Development	TASF		750	750
9	PRC: Jiangxi Pingxiang Integrated Rural-Urban Infrastructure Development	TASF		600	600
<b>2013 Total Nonlending (Firm) - 9 TAs</b>			<b>3,750</b>	<b>3,200</b>	<b>6,950</b>



## Processing 2014 Loans and Grants

7 loans for \$595 million are in the 2014 pipeline.

	Project Name	Fund Type		Loan Amount (\$ million)
		OCR	ADF	
<b>2014 Lending (Firm)</b>				
1	MON: Skills for Employment		25.00	25.00
2	MON: Urban Sector Development (Additional Financing)	20.00		20.00
3	PRC: Yunnan Chuxiong Urban Environment Improvement	150.00		150.00
4	PRC: Jilin Urban Development	150.00		150.00
5	PRC: Hubei Huanggang Integrated Environment Rehabilitation	100.00		100.00
6	PRC: Guangxi Baise Vocational Education Development	50.00		50.00
7	PRC: Shanxi Vocational Education Development	100.00		100.00
<b>2014 Total Lending (Firm) - 7 projects/7 loans</b>		<b>570.00</b>	<b>25.00</b>	<b>595.00</b>

# Processing 2014 TAs

5 nonlending projects are in the 2014 pipeline. No PPTA.

Project Name		Source of Fund	TA Type		Cost (\$ thousand)
			CDTA/PATA	PPTA	
<b>2014 Nonlending</b>					
1	MON: Urban Planning (attached to 37697-025: Urban Sector Development [Additional Financing])	TBD	500		500
2	PRC: Chongqing TVET Information Management Platform Development	TASF	400		400
3	PRC: Research on Intensive and Economical Land Use Mode in Small and Medium-sized Cities and Small Towns	TASF	300		300
4	PRC: Strategic Research on Old-Age Care Industry Development in Yichang (EASS/EAPF)	TASF	350		350
5	PRC: Evaluation of Policies on Employment of Chinese College Graduates	TASF	350		350
<b>2014 Total Nonlending (Firm) - 8 TAs</b>			<b>1,900</b>	<b>-</b>	<b>1,900</b>

## Processing 2015 Loans and Grants

4 loans for \$550 million are in the 2015 pipeline. The PPTAs for these loans are under implementation.

	Project Name	Type of Lending	Sector	Fund Type		Loan Amount (\$ million)
				OCR	ADF	
<b>2015 Lending Firm</b>						
1	PRC: Jiangxi Pingxiang Integrated Rural-Urban Infrastructure Development	Loan	MS	150.00		150.00
2	PRC: Xinjiang Tacheng Border Cities and Counties Development	Loan	MS	150.00		150.00
3	PRC: Xinjiang Akesu Integrated Urban Development and Environment Improvement	Loan	MS	150.00		150.00
4	PRC: Gansu Baiyin Urban Development II	Loan	MS	100.00		100.00
<b>2015 Total Lending (Firm) - 3 projects/3 loans</b>				<b>550.00</b>	<b>-</b>	<b>550.00</b>

# Practical Advices

- Visit Manila and related officer for a specific project
- Consult and download templates, project documents, consultant reports... posted on ADB website
- Visit project site
- No copy and past content!!! We want fresh and new ideas!!!
- PRC – High technical requirement
- MON – Efficient and adapted solution
- Introduction of innovative and affordable technologies and mechanisms in urban infrastructure development. Demonstrate the value-added of your expertise vs translation of domestic FSRs

- Have innovations, special features, KP, cutting edge technology already build-in your proposal
- Carefully constitute the team: No weak CV, spot the most important positions and propose strong candidates, Importance of the team leader
- Greater importance in urban planning and integrated development

**Thank You**

